THE TIMES

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25p

Pre-election dispute over 'racist' gibe

Labour row as Kinnock sacks black militant

By Philip Webster, Chief Political Correspondent

The Labour Party removed Miss Sharon Atkin as a prospective parliamentary candidate last night to prevent black militancy costing it votes at the general election.

In an unprecedented decision, the national executive suspended Miss Atkin, who would have stood at Nottingham East, and imposed a new candidate because of her remarks at a black sections rally when she accused the Labour Party of being racist.

The move was led by Mr Neil Kinnock, the Labour leader, who in an impassioned speech said: "We will not advance the cause of black people in this country if candidates can call our party racist and simply get away with it.

"This party has a better record of fighting prejudice and better policies for fighting prejudice than any party in *history*."

The decision, opposed bitterly by the left, seems certain to provoke a bitter pre-election row with the black sections movement, but it was a risk Mr Kinnock and colleagues were prepared to take in the interests of being seen to be prepared to stand up to the rebel left.

The suspension came despite an appeal from Miss Atkin, repeated before the NEC by her solicitor, Mr Keva Coombes, for the hearing to be postponed because of her inability to attend through illness.

Parliament 4
Ronald Butt 18

But Mr Kinnock wanted swift action in time for what he expects to be a June election. A postponement would almost certainly have meant Miss Atkin remaining as the candidate.

Mr Larry Whitty, the general secretary, said afterwards: "It will make the posituon of the party clear, both as regards the black electorate within Nottingham and the rest of the country. This decision will *enhance the possibility of* winning Nottingham East, whereas her continued presence as a candidate would not have done.".

The NEC acted after hearing a report from Mr Whitty about interviews with Miss Atkin following her reported remarks: "I don't give a damn about Neil Kinnock and a racist Labour Party." And "I don't want a parliamentary seat if I can't represent black people."

Mr Whitty said the reaction had been that her statements, made *without explicit or implicit* repudation up until yesterday, placed her position as a candidate in some difficulty and brought the party's repuation and standing into some jeopardy.

In three separate votes, all carried by 19 votes to six, it was agreed first that Miss Atkin should be investigated by the new disciplinary national constitutional committee; that she should be suspended as a candidate and that Mr Mohammed Aslam, an Asian moderate and member of Nottinghamshire County Council, should be endorsed in her place.

Opposition was led by Mr Tony Benn and Mr Dennis Skinner. Mr Skinner said last night: "It is wrong in principle to take a decision to suspend a candidate who is unable to present herself to make her case. In that sense it was terribly unfair."

Mr Coombes said outside Labour's Walworth Road headquarters: "This is a bad decision. It was cut and dried before she or I could open our mouths."

But Mr Whitty said last night that her repudiation had been "less than *unequivocal*."

Mr Kinnock's firm words at the NEC delighted his colleagues. *He said: "We have to* face up to our duty sometimes to stop saying 'yes' and occasionally say 'no'. We are the government of this party and we must and will discharge our obligation to uphold the constitution.

"I will not have the Labour Party called racist."

Officials of the Nottingham East Labour Party met in emergency session last night to discuss the decision, which *some said had cost the party* the chance of winning the Tory-held marginal.

Miss Atkin: regarded as an electoral liability.

The full executive will hold a special meeting tonight to decide whether to support the new candidate.

Mr Aslam, regarded as an opponent of separate black sections, is a chartered accountant, a *JP* and treasurer of the Nottingham district Labour Party.

He was chosen to replace Miss Atkin because he received the most nominations when the party chose a parliamentary candidate

Nottingham East is held by Mr Michael Knowles with a 1,464 majority.

INSIDE

Irangate criminal charge

The first criminal charge arising from the Iran arms scandal was laid yesterday when a conservative American foundation was accused of conspiracy to defraud the *Government*.

Mr Lawrence Walsh, the special prosecutor, who began *his investigation into the affair* in December, announced that Mr Carl Channell, the head of the National Endowment for the Preservation of Liberty, had been indicted and that his unnamed co-conspirators *were also to be charged*.

Mr Channell was an associate of Lieutenant-Colonel *Oliver* North, who was dismissed from the Reagan Administration for his part in diverting funds from arms sales to Iran to the US-backed

Contra rebels, page 7
Leading article, page 19

IN PART ②

£½bn bid fails

Williams Holdings, the expanding industrial conglomerate, has failed *in its £570 million* takeover bid for Norcros, the building products group.

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England 0-0

England, playing rather tired *football, could* only manage a goalless draw in their European Championship qualifying tie in Turkey........ Page 48

TIMES JOBS

On loan

The leasing out of executives is a growing business that suits both parties, says an introduction to today's nine-page appointments section.. Pages 34-42

Portfolio

- ● There is £12,000 to be won today in The Times Portfolio Gold competition, three times the usual amount as there have been no winners for the past two days.
- ● Portfolio list, page 33.

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June 11 is Tory choice for poll

By Robin Oakley
Political Editor

The Prime Minister has provisionally decided on June 11 as the date for the general election.

Mrs Thatcher has ruled out June 4 because it comes before *the fourth anniversary of the* 1983 election. She has repeatedly said that she would not go to the country until Parliament was into its fifth year.

It is disqualified in the eyes of Conservative Central Office *because it is a Jewish* holiday.

The Prime Minister has also *decided against an election on* June 18 because that comes towards the end of Ascot week. Tory strategists believe that Labour would be able to exploit the spectacle of conspicuous consumption at the most lavish occasion in the racing calendar.

Effectively that leaves June 11 as the clear choice.

Mrs Thatcher's senior ministers and advisers, even those who previously favoured October, now concede that the pressure for a June election has become almost unstop*pable. When the Cabinet dis*cussed the election date there was scarcely a dissenting voice.

A spate of encouraging developments on the economic front, with lower interest rates, lower unemployment and record order books, has hardened the *opinion of Mrs Thatcher's* advisers that she could now "miss the boat" by waiting for October.

The Government has already achieved two of the key conditions for the calling of an early election: a big lead over Labour in the opinion polls and a series of polls giving *them the support of more than* 40 per cent of the electorate.

But Mrs Thatcher will not *make a final decision until* after she has received detailed computer analysis of the local government elections on May 7 and hard evidence that the Alliance surge set off by the Greenwich and Truro by-*elections has peaked*.

Opinion polls have recorded a decline in Alliance support in the past fortnight

Strategists in all parties now *consider it most unlikely that* the Alliance will do so outstandingly well as to make the calling of a June election too much of a risk, though ministers still expect support for the Alliance to increase *during any election campaign*.

Ferry orphan Martin Hartley, 8, grips a mourner's hand at his parents' and grandparents' funeral at Ilkeston, yesterday. Report, page 24. (Photograph: Rob Rathbone)

Ferry inquiry told of amazing heroics

By Rodney Cowton, Transport Correspondent

In the panic-stricken moments after the capsize of the Herald of Free Enterprise a steward found himself trapped under water against a bulkhead by a refrigerator, but having got free he went on to rescue two children and many other people.

The story of Mr John Jackson was just one of many which were recounted yes*terday to the public inquiry* into the disaster.

In a day devoted to the *evidence of members of the* crew, stories were told of live people floating on the bodies of the dead, of people too cold and weak to hold onto ropes which might have saved them and of a child, aged three, *wandering alone on the ex*posed starboard side of the ship.

Some of the accounts provoked Mr Justice Sheen, who is conducting the inquiry, to *comment* : "The proceedings could not pass without proper recognition of acts of gallantry."

Many of the accounts came in depositions read by Mr David Steel, QC, who is presenting the facts to the inquiry.

Mr Jackson, an assistant steward, trapped by a refrigerator only got free when the movement of water in the ship *floated it off him*.

"I grabbed a girl aged about two or four. I managed to pull

Continued on page 24, col 5

Rees says MI5 claim was not checked earlier

By Philip Webster, Chief Political Correspondent

The allegations in Mr Peter Wright's book *Spycatcher* were not covered by the 1977 inquiry into MI5, Mr Merlyn Rees, former Labour Home Secretary, said last night.

His remarks again contradicted the Prime Minister's statement that the inquiry, set up by Sir James Callaghan, *former Prime Minister had* disposed of the affair.

Mr Rees was referring to allegations, published this week, concerning an alleged MI5 plot to undermine the Wilson government.

Sir James maintained his silence on the *matter last* night. His office said that he had no plans to intervene, but he had discussed the situation with Mr Rees yesterday.

It was confirmed that he had contacted Downing Street the on Tuesday night to seek clarification of the line being *taken by the Government*.

It is believed that if the Government was pressed for *an inquiry now the Prime* Minister could dismiss the demand easily because of the continuing Wright case in Australia and the court proceedings against various newspapers for publishing the Wright allegations.

Whitehall sources yesterday strongly ruled out the idea of an inquiry. Mrs Margaret Thatcher maintains that she has no responsibility for events before she took office.

Meanwhile Dr David Owen and Mr David Steel, the Alliance leaders, were urging Sir James *to make a public* demand for an inquiry.

Dr Owen said yesterday, that *Sir James is now the* "crucial figure" in the controversy.

In 1977 Sir James had concluded there was no need for a special inquiry.

Dr Owen, Foreign Secretary for the last two years of the Callaghan administration, said he believed the former Prime Minister was moving "cautiously and steadily" towards making his views known to the Commons about the desirability of a new investigation.

He said of Sir James: "He is the crucial figure. I think the Prime Minister can go on *blocking an inquiry unless* he makes it clear that he thinks there should be an inquiry."

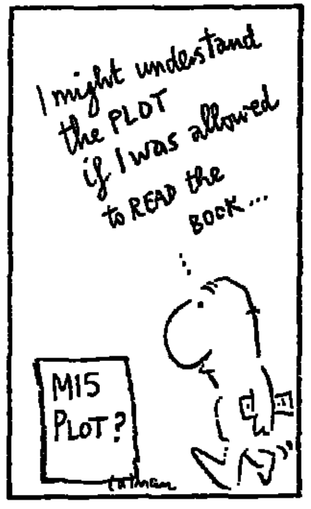
Dr Owen, who accused Mrs Thatcher of having an instinctive aversion to reopening the affair, added it would be "*impossible*" *for her to maintain* her present stance if Sir James intervened on the side of MPs pressing for a full investigation.

Mr David Steel, Liberal leader, endorsing Dr Owen's remarks, described Sir James as "the dog who has not barked".

● Lord Wilson of Rievaulx insisted yesterday that the passages quoted from *Spycatcher* revealed "nothing new" (Michael Evans writes).

Lord Wilson, who is on holiday at his bungalow in the *Isles of Scilly, told BBC* Television he was sure that MI5 had not been engaged in any attempt to undermine him as Prime Minister.

Contempt case, page 2


I might understand the PLOT if I was allowed to READ the BOOK...
MI5 PLOT?

S African police arrest 11 in swoop on union

From Michael Hornsby, Johannesburg

A large contingent of heavily armed police yesterday surrounded the Johannesburg headquarters of South Africa's biggest black trade union federation and arrested at least 11 transport workers who were among scores of others meeting inside.

Police carrying rifles, and accompanied by dogs, sealed off the entire block where the building, which houses the offices of the Congress of South African Trade Unions (*Cosatu*) and several of its affiliated organizations, is located.

Press and television journalists were refused access to the building and warned that they would be *arrested* if they took pictures. At one point the police used dogs to disperse about 400 onlookers.

A Cosatu spokesman, who asked not to be named, said over the telephone that the police entered the building about 3 pm with several

Continued on page 24, col 1

Tory goal for mining industry

Coal buy-out by staff likely

By Nicholas Wood, Political Reporter

A radical plan to sell off the coal industry to its employees is likely to be implemented *during a third term of Conservative rule*, it was disclosed yesterday.

Senior ministers *in the* Department of Energy believe such a "co-partnership" buy-out will become increasingly feasible and desirable towards the end of the decade as the industry moves into profit.

Mr Peter Walker, Secretary of State for Energy, is known to be a keen supporter of such a *scheme, believing that* it offers a way of pushing ahead with the privatization programme in a way that could be made palatable to the workforce, who retain a deep distrust of private ownership *from the miseries of the inter*war years.

An attempt by the Treasury to make a priority of privatization of the coal industry, which last year made a loss of £50 million on turnover of £4.9 billion, has been successfully resisted by the energy department.

Whitehall sources insisted yesterday that the discussions had been "amicable" and that Mr Nigel Lawson, the Chancellor, had raised the possibility more as a theoretical, rather than a practical, proposition.

British Coal last night said that it would continue its policy of refusing to comment on speculation about its future.

However, its new chairman, Sir Robert Haslam, has *consistently said* that ultimately the industry will be a target for privatization once it moves from loss into profit.

They also dismissed suggestions that the fear of a protest strike by miners led ministers *to put privatization on the* back-burner.

One said: "The reason is simply that we are not ready to do it. Until you have got something you can sell, you *cannot go ahead. You have to* get the money from somewhere. What bank will put up money for something in deficit?"

Nevertheless, sources close to Mr Walker say he believes *that with the industry's* profitability up by more than 50 per cent in the past three years, the co-partnership arrangement under which colliery managers and miners would assume ownership of *the pits is likely to prove a* political and economic winner.

Under such a scheme, the country's 110 pits divided into eight areas would probably be sold off in groups with a *national marketing board*, analogous to the Milk Marketing Board, being set up to handle the 80 per cent of production that is taken by the Central Electricity Generating Board.

US finds proof of Libyan terror role

From Michael Binyon, Washington

The United States has found conclusive proof of Libya's direct involvement in terror*ism in Europe*. According to NBC News, US intelligence has linked the grenades used in at least five terrorist attacks, including the 1985 Rome airport massacre, to a batch of Soviet grenades bought by Libya from Bulgaria in 1983.

Pentagon and intelligence sources say that after Libyan forces were recently dislodged from northern Chad, they abandoned weapons and ammunition in the desert. Among these arms were Soviet-made F1 grenades whose serial and batch numbers showed they were bought by Libya from Bulgaria in a $300 million (£180,000) deal.

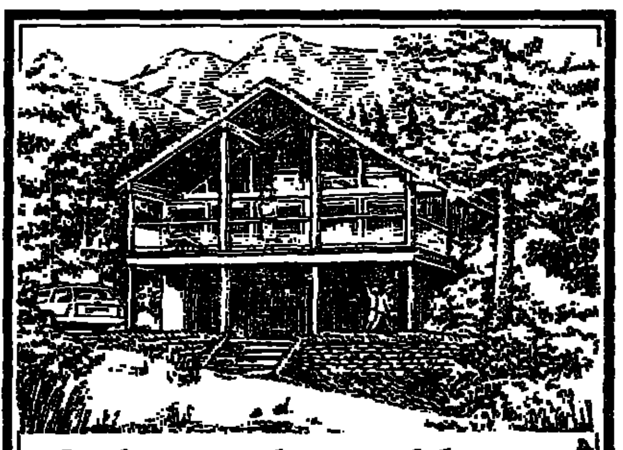
US experts say these num*bers tally with the serial* numbers found on the fragments of grenades used in terrorist attacks in Europe last year, proving conclusively either that the terrorists were directly armed by Colonel Gadafti, the Libyan leader, or that *Libya made its arsenal* available to terrorist support groups.

The Pentagon yesterday refused to comment on the report. In general the Defence Department refuses to say anything about intelligence-related issues. However, it is *clear that US intelligence* played a key role in recovering the grenades from the Chad desert and in tracing the batch and serial numbers of the arms originally sold by the Soviet Union to Bulgaria.

Yesterday, the State Department spokesman said: "We are convinced that Libya has been involved in a number of terrorist attacks." But he refused to talk about the intelligence sources and methods for *making such conclusions*.

Last year, the Reagan Administration insisted that it knew that Libya was behind the rash of terrorist attacks on

Continued on page 24, col 2



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T 2

Diet change 'could help prevent breast cancer'

By Thomson Prentice
Science Correspondent

The food women eat may play an important role in the development of *breast cancer*, and *changes* in diet could help prevent the disease, a conference on nutrition was told yesterday.

Although other risk factors are involved, dietary fat may be responsible for changes in the structure of mammary tissue, leading to cancer, Professor John Dickerson said.

Breast cancer is the leading cause of death among women in Britain aged 35 to 54, claiming about 15,000 lives a year. But it is much less common in developing countries, where less fat is consumed, he told the Royal Society *of Health*.

"There is evidence to incriminate dietary fat in the risk of developing breast cancer," Professor Dickerson, who is professor of human nutrition at Surrey University, said.

Sir Donald Acheson, the Government's chief medical officer, also told the conference of the possible link. "It is possible, but not certain, that cancer of the breast may be influenced by the intake of fat and or *total calories*," *he said*.

Professor Dickerson said it was difficult to establish the connection, and more research was necessary. Evidence suggested that raised levels *of prolactin, a hormone in the breast*, was a risk factor in cancer, and that the levels of this and other breast hormones were influenced by dietary fat.

"I believe it may be possible by dietary manipulation, particularly by reducing fat in the diet, to manipulate prolactin and oestrogens to prevent breast cancer, particularly among women otherwise at high risk of the disease," he said.

"We may be a long way from having definite proof of the protective effects but perhaps we should be recommending dietary changes to protect people against the development of this and other cancers, as well as the development of *cardiovascular* disease," Professor Dickerson said.

The conference discussed the dangers of obesity in causing a wide range of diseases, from heart conditions to cancers of the bowel and colon.

Dr John Garrow, head of the nutrition research group at the Clinical Research Centre, Harrow, north-west London, said: "Obesity is second only to smoking in importance as a cause of avoidable ill-health in this country." One third of the population was overweight to an extent that threatened life expectancy, he said.

Nottingham's sheriff and his unhappy band

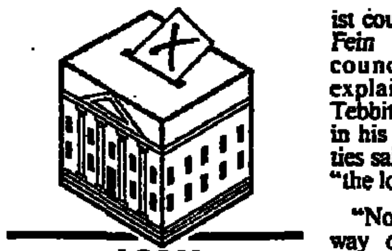
Richard Evans, Political Correspondent

The Sheriff of Nottingham, once given the runaround by Robin Hood, has recently been hounded by a merry band of an entirely different hue.

In the run-up to next month's city council elections, a few Labour councillors who have held the post or served as lord mayor have found themselves at odds with their local party and have parted company acrimoniously. Some have been deselected; others have quietly decided not to stand again.

The deselection victims include the ruling Labour group's deputy leader and chief whip.

According to the Conservative leader, Mr Bill Bradbury, the departures are the latest confirmation that Nottingham Labour party, once a by-word for moderation, is now in the grip of the hard left.



Labour decisions to allow gays-only swimming sessions, to buy coffee only from Tanzania – a Third World Marxist country, and to meet Sinn Fein representatives in the council's headquarters, explainwhy Mr Norman Tebbit included Nottingham in his list of 26 local authorities said to be in the hands of "the loony left".

"Nottingham has gone the way of the Brents of this world," Mr Bradbury says, describing how the Labour administration set up an equal opportunities unit with sub-committees for blacks, women, disabled, gays and lesbians; declared the city a *nuclear-free zone* and implemented "contract compliance" with council policies. "It is the full paraphernalia typical of a left-wing London borough."

In a city where the Alliance has yet to make any impact, and will be delighted if it can capture two or three of the 55 seats, Labour is defending the slimmest of majorities. The Conservatives are confident of regaining control.

The Conservative manifesto emphasizes local services for local people, but perhaps more importantly, the pragmatic leadership is ruling out widespread privatization of council services.

Mr Bradbury expresses "complete confidence" in the cost-effectiveness of council departments.

Mrs Betty Higgins, an old-style Labour leader, insists, however, that "we will get back, possibly with an increased majority of five or six".

NEWS SUMMARY

Papers will face contempt case

The Attorney General was yesterday given leave to bring contempt of court proceedings against three newspapers over publication of material from the book *Spycatcher* by Mr Peter Wright, a former MI5 agent.

***The Independent*, *Evening Standard* and *London Daily News* published extracts on Monday, although the Government had been granted injunctions preventing publication by *The Observer* and *The Guardian*.**

In the High Court yesterday, Mr John Laws, for Sir Michael Havers, the Attorney General, said that publication by the three newspapers expressly thwarted the injunctions, of which they must have known.

IRA guns caretaker

A caretaker who kept guns and explosives for the IRA in the school where he worked was jailed for five years by Dublin's Special Criminal Court yesterday.

Sean Kenna, aged 50, a father of ten, from Cedarwood Park, Dundalk, Co Louth, pleaded guilty to having guns and explosives at the Redeemer primary school in Dundalk last November.

Kenna had stood as a Sinn Fein candidate

Record pools win

A woman aged 60 has become Britain's biggest pools winner, scooping £1,032,088.40 with a £1.20 stake.

Littlewoods said yesterday that the woman, of Bexley, south London, had requested no publicity. She beat the previous record of £1,017,890, won by a syndicate in 1986.

She said: "This is an incredible amount of money. No one ever dreams they will win so much."

Simple service

Relatives of the late Lord Stockton gathered at the family burial plot in Sussex yesterday for the second funeral this year.

In January, 200 mourners were at Horsted Keynes for the funeral of the former prime minister. Yesterday, 150 arrived to see Rachel Macmillan, his granddaughter, aged 31, buried after a simple service.

Rachel, a former rock band manager who died last week, had been fighting a losing battle against alcoholism.

Second Van Gogh is to be sold

Christie's is to sell another important painting by Van Gogh, dating from the same year as his "Sunflowers" series, it was announced yesterday.

"Le Pont de Trinquetaille" was until recently on loan to the Metropolitan Museum in New York and it was the sensation of the £25 million "Sunflowers" price that decided the owners to sell in London.

The sale room expects a price of about £8 million. It is being sold by Miss S. Kramarsky, whose father, Siegfried Kramarsky, is said to have turned his fortune into pictures before the war. He then fled with them from Holland to the US.

Mercy for a man who got life over 35p

By Frances Gibb, Legal Affairs Correspondent

A prisoner sentenced to life imprisonment after he robbed a pet shop of 35p more than 20 years ago has had the remainder of his life sentence quashed on the recommendation of the Home Secretary.

The rare decision, announced by Mr Douglas Hurd in a parliamentary answer yesterday means that the prisoner, Mr Robert Weekes, is no longer liable to supervision or recall to custody.

It has been taken in the wake of a ruling by the European Court of Human Rights in March that his detention without an adequate review procedure was a violation of his rights.

At the same time the Government is to examine the current review procedure for prisoners such as Mr Weekes, serving indeterminate life sentences for reasons that may have become superfluous.

Mr Weekes, who was released on licence in September 1985, was sentenced to life, aged 17, after pleading guilty to a number of offences, including armed robbery.

This offence was committed in a pet shop, using a starting pistol loaded with blank cartridges. He stole the equivalent of 35p which he dropped

He was released in 1976 and recalled in June 1977 after it was said he was still a potential danger to himself and others. He was released in October 1982 and further detained in April 1985

Unions back technology and deals to ban strikes

By Roland Rudd

The majority of trades unions support secret ballots and the implementation of new technology, while the controversial single-union, no-strike agreements have proved both popular and successful, according to a report out yesterday.

The findings of the 1986 annual report of the Advisory, Conciliation and Arbitration Service (ACAS) shows the extent to which trades union practice has changed since the introduction of the 1984 Tradess Union Act.

The Act provides for secret ballots before industrial action, and the clear impression of ACAS is that "employers and trades union officials are coming to see ballots before industrial action as a permanent part of the negotiating scene".

Of the total of 246 "pre-strike" ballots known to ACAS, 189 had resulted in majority for action, 54 against and three had been tied.

The report also explodes some popular myths that the trades unions do not support technological changes. According to ACAS "changes at the workplace brought about by the introduction of advanced technology are being strongly supported by employees".

The recent published results of the 1984 Workplace Industrial Relations Survey, sponsored by ACAS, showed that except for notable exeptions in the newspaper industry, there was only strong resistance to change by employees or union representatives on 2 per cent of occasions.

But perhaps the most surprising part of the report is ACAS's findings on single-union agreements, which were found in an increasing range of organizations and foreign companies operating in Britain last year.

Although the report warns that problems can be created for inter-union relations, it says on the whole the "new style agreements provide clear advantages".

For management, a single representative channel for all employees can simplify comunications, consultative and bargaining structures. For unions, there are potential benefits in terms of security and stability.

The report shows how single status agreements are often aimed at eliminating traditional social distinctions between managers, supervisors and other employees.

The new style agreements also lead to consultation, communication and employee involvement. "It seems clear", ACAS says, "that these channels are being used to discuss not only the normal range of terms and conditions of employment, but broad issues including business strategy, investment policy, trading performance, operating efficiency and future manpower plans".

These findings will be welcome news for the electriciāns's union (EETPU), who in the last few days have been told by the TUC to withdraw from two single-union deals, upholding complaints from other unions, that they had not been properly consulted.

Despite the other unions' intensive, recruiting and publicity campaigns, those extending their traditional recruitment boundaries were party to new "single union agreements" giving sole representation and bargaining rights.

Some unions were taking steps to increase their membership among part-time and unemployed workers and many were taking more definite new steps to enlarge the role which women members, *and those from ethnic minorities*, are playing in their affairs.

Changes in employment patterns continued, with part-time employment growing, particularly among women, to well above four million. The numbers of temporary workers also increased.

The report shows strikes were down last year: of the 1,457 requests for collective conciliation, 86 per cent were settled without any industrial action.

● Intervention by the conciliation service ACAS resulted in 63 per cent of its caseload in Scotland being settled or withdrawn before reaching an industrial tribunal.

Mr Matt Cochran, director of ACAS in Scotland, said yesterday that the number of industrial disputes was showing a steady decline over the past four years.

Mr Thomas Finlay, Chief Justice of the Irish Republic (background left) with Mr John Murray, that country's Attorney General, at yesterday's funeral with Lord Hailsham of St Marylebone, the Lord Chancellor (foreground left) and Mr Tom King the Northern Ireland Secretary and his wife.

Guard for judge's mourners

By Richard Ford

A huge security operation was mounted in Northern Ireland yesterday at the funeral of Lord Justice Sir Maurice Gibson, the province's second most senior judge, and his wife Cecily murdered by the Provisinal IRA last weekend.

Hundreds of police and soldiers were on duty to protect the biggest establishment funeral in the province for several years, which was attended by Lord Hailsham of St Marylebone, the Lord Chancellor, Sir Patrick Mayhew, the Solicitor-General, Mr Tom King, the Secretary of State for Northern Ireland, and leading members of the judiciary from Ulster and the Irish Republic.

An RUC guard was placed on Fisherwick Presbyterian Church in South Belfast from late on Tuesday night, and early yesterday the area surrounding the building was saturated with police and troops.

Now the security forces are preparing for the funeral of Ulster Volunteer Force terrorist William Marchant, aged 39, who died on the Shankill Road when the Provisional IRA attacked him, due to be held on Friday.

Stalker's successor

Police chief from the ranks

The successor to Mr John Stalker as deputy chief constable of Greater Manchester was appointed last night by the left-wing police authority, one of whose members used the occasion for an attack on the chief constable, Mr James Anderton.

Mr David Wilmott, aged 44, who is deputy chief constable of West Yorkshire, is expected to take up his post in eight weeks.

A member of the authority, Mr Stephen Murphy, said of him: "Mr Wilmott could be a potential chief constable. He will keep a low profile and not go seeking cameras like our present chief constable has done."

However, the choice of Mr Wilmott, who defeated four other candidates, pleased Mr Anderton. "We are men of a similar kind and I am quite sure we will work together and for the people of Greater Manchester. I am delighted by this appointment. I have known him for a long time.

"I am well aware of his ability, great strength and professionalism and I am not surprised he has been selected by the police authority."

Mr Wilmott, who was born in Fleetwood, started on the beat in Stretford, Greater Manchester, and progressed to the rank of inspector before studying politics and sociology at Southampton University. He returned as inspector to the Merseyside force and progressed to the rank of chief superintendent. He became divisional commander of the Toxteth area after the riots.

He became assistant chief constable of the West Yorkshire police in 1983, being promoted deputy chief constable in 1985.

Mr Stalker was suspended last year for allegedly bringing the force into disrepute and mixing with criminals. This followed an inquiry by Mr Stalker into an alleged "shoot-to-kill" policy carried out by the RUC in Northern Ireland.

Mr Stalker was cleared of all charges and reinstated last year, but resigned in March to take up a career in television.

'Staff crisis' facing NHS

Jill Sherman
Social Services Correspondent

The National Health Service is heading for a crisis because of a shortage of occupational therapists, physiotherapists and other professions allied to medicine, it was claimed yesterday.

Lord Ennals, president of the Royal College of Occupational Therapists, said that nearly 20 per cent of posts for occupational therapists and 10 per cent of posts for chiropodists were vacant because of problems of both retention and recruitment.

He told a conference of the National Association of Health Authorities in London that "analysis of the English regions' 10-year plans shows that by 1994 we will need 28.4 per cent more physiotherapists and 73 per cent more occupational therapists than we have now".

He said: "We are dealing with a major crisis which will hit the NHS hard".

Lord Ennals, a former Labour secretary of state for social services, said that demands on the professions would increase with the growing number of elderly people and the impact of the Govenment's policy of community care. "If therapists are not available to provide support the whole process of community care will be held up."

Posts were vacant because people were leaving the service because of low morale, low pay and increased workloads. Health authorites were also finding it difficult to recruit staff because of shortages of qualified people.

A recent survey had shown that 65 per cent of staff from the professions allied to medicine complained of high stress levels at work, mainly attributed to increased workload.

Staff were also leaving the service to take up higher paid jobs either in the private sector or in other professions.

"It is the brighter ones who are leaving to go into management and personnel. We are suffering not just from a medical brain drain but a brain drain from professions allied to medicine too."

Airbus cash deal 'close'

British Aerospace is close to an agreement with the Government over the funding for the proposed Airbus A340 and A330 long range jets.

The likelihood of a general election being called in the next few weeks has speeded up negotiations over how much the company will be loaned by the Treasury to build the wings. It seems likely that a little over £500 million will be offered formally on about May 11.

Seamen to boycott 'five-star prison'

By Craig Seton

A cross-Channel ferry to be chartered by the Home Office to house up to 100 suspected illegal immigrants and people seeking asylum was described yesterday as a prison ship by an immigrants' organization.

However, her owners, Sealink, described the ship as equivalent to a five-star hotel.

Miss Anne Owers, of the Joint Council for the Welfare of Immigrants, had said: "The idea of this vessel being anchored somewhere off the coast conjures up impressions of prison hulks and transportation. It is only necessary because of the increasing tendancy to detain refugees and asylum seekers, which was unheard of a year ago."

And Mr Bob Rayner, Harwich branch officer of the National Union of Seamen, said last night that his members in the port would refuse to man the Earl William. "We are not prison officers, we are not immigration officials and we are not going to be used to implement this kind of policy of incarcerating people against their will."

The Home Office is due to announce shortly that the Earl William will be chartered for three months

The 3,500 tonne ship, has undergone a refit.

DHSS pays £87m too much

By Richard Evans, Political Correspondent

Overpayments made through mistakes made by claimants *or fraud have cost the Department* of Health and Social Security about £87.1 million, a National Audit Office report showed yesterday.

The report says that 70 per cent of money fraudulently gained by claimants was still owing 18 months after the original fiddle was uncovered. In addition, 44 per cent of overpayments made because of mistakes by claimants had not been repaid.

Only one overpayment in three had been recovered inside 18 months.

The investigation by Sir Gordon Downey, Comptroller and Auditor General, blamed significant weaknesses in management control.

The department usually only attempts to recover overpayments when they are caused by fraud

Overpayments that are recoverable amount to at least £35 million a year.

The audit office investigated a representative sample of 42 health and social security offices to find out how effective they were at recovering overpayments.

It discovered that they were owed a total of £7.4 million. About 35 per cent of the money had been outstanding for between two and six years with 7 per cent outstanding for more than six years; more than 50 per cent of cases showed no repayment had been made within the past 12 months, and recovery was "exceedingly slow" in cases of debts of more than £3,000.

EEC research network plan

By Robert Matthews

The European Commission is considering "as a matter of urgency" the setting up of a special community-wide research programme to ensure that Europe does not lose out to the US and Japan in the race to exploit the newly-discovered ceramic superconductors, which many believe could trigger a revolution in electronic and computer technology.

The research directorate of the EEC has asked researchers in the UK to prepare for a crucial meeting in Italy in July, saying that there is a need to "very rapidly" set up a network of European scientists working in the field, to coordinate research on superconductivity.

Funding seems virtually certain to follow. This was revealed at yesterday's meeting of Britain's top superconductor scientists at the Rutherford Laboratory, in Oxfordshire.

The Department of Trade and Industry was also present, but disappointed many of the UK teams present by failing to announce any immediate British Government backing.

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Jail for supergrass who broke Mafia barons' silence vow

An American financier who was carrying £10 million pounds worth of cocaine when he was arrested was jailed for nine years at the Central Criminal Court yesterday.

The judge told David Medin, aged 44, from Detroit, that the sentence was only a fraction of what he would have handed down if Medin had not given evidence against his associates.

Mr Justice Simon Brown told him he had supplied British detectives with information of "the highest quality" about the *Mafia*'s drug-running operations and he and his family would be at serious risk of *physical* reprisals.

Medin had admitted being *concerned with others* in smuggling cocaine into Britain between October 1 last year and January 30 this year and conspiring with others to supply the drug.

Both charges carried a maximum sentence of life imprisonment.

Mr Roy Amlot, for the prosecution, told the judge that Medin had co-operated and "named *names*" *in the* Mafia after being arrested in London in possession of £10 million *of almost pure* cocaine.

Det Insp Steven Parker, of Scotland Yard's central drugs squad, said Medin was not only prepared to give evidence against his fellow conspirators but had provided criminal intelligence of the highest quality. He had provided the Yard with detailed knowledge of Mafia activities, including information on supply routes and money-laundering facilities.

"As a result of the information, a number of arrests have *been made*.

Medin, dressed in a dark blue buisness suit was not *brought up from the cells* into the dock in court one as is usual. He is under special *police custody* and was brought in through the public entrance of the court

Mr Amlot told the judge that Medin was arrested by Scotland Yard drugs officers *on his way in a taxi from* Grays, Essex, to the Dorchester hotel. He had with him two suitcases containing a total of 36 kilos of virtually pure cocaine hydrochloride.

"Scientists say it is as pure as you can get", Mr Amlot said. "It is of a type that can be cut probably *four* times and therefore had a street value of approximately £10 million.

"*Within a few hours*, Medin had decided to tell the police all.

Medin had freely admitted that he was working for the Mafia."He described it as the *Detroit Mafia*

Medin, Mr Amlot said, described himself as an investment banker and had undoubtedly been used by the Mafia for his financial expertise. He was well qualified and had a degree in economics.

After working for some years for an oil products firm in Minnesota he served as a pilot in the US Navy, but was grounded after an eye operation. For the next decade, Medin described his work as that of a "self-employed entrepreneur", buying companies which were in trouble and reorganizing them. "It was in that way that he became drawn into organized crime", Mr Amlot said.

In 1981, he was sentenced in North Carolina to 10 years for inter-state transportation of false securities and other offences. On his release in *1985* he got a job with a computer firm in Detroit which wanted assistance in financing its expansion.

The *company* was seeking a contract in Italy but was not strong enough to obtain the concession on its own.

Medin called in the Mafia who agreed to provide the money and influence in Italy in return for a fee and a sizeable percentage of the operation.

"In turn he agreed to provide advice and assistance in setting up facilities for laundering large *quantities* of cash on an international basis", Mr Amlot said.

The £10m cocaine secret at the Chilly Willy garage

The £10 million of almost pure cocaine that Mafia money "launderer" David Medin was carrying when drug squad detectives arrested him had been imported into Britain inside bulldozer parts and delivered to the Chilly Willy garage, Chesterfield, Derbyshire.

***There the box sections*, supposedly destined for a factory in Glasgow and imported under a customs regulation that allows certain items to be cleared at their inland destinations instead of at the point of entry, were cut open with angle grinders and the packets of cocaine removed.**

If the shipment had been successfully distributed, it would have been followed by about £15 million of the drug (100 kilos) each month, as part of an organized invasion of the British drugs market by the Mafia.

Medin: he "named names"

Medin, aged 44, of Yarmouth Drive, Rochester, Detroit, and a member of the Giacoloni family in Detroit, smuggled the drugs into Britain before Christmas in bulldozer parts supposedly destined for the Caterpillar works near Glasgow.

But the two push arms, weighing more than half a ton, did not reach the works, where employees were in dispute with its American owners over closure.

At the Chilly Willy garage in Ashgate Road, Chesterfield, *Medin and the Mafia man* used angle-grinders to cut open the box arms.

Staff at the garage *knew* nothing about the drugs. They were given money for the use of the garage and to get rid of the arms for scrap. One worker gave Medin and his colleague a lift to Chesterfield

Police have established the route of the drugs from Bolivia. They were sealed there, taken to Venezuela and loaded on open pallets on to a German Lufthansa flight to Frankfurt, from where they were flown on to London.

There, Medin and the other man, who police believe were responsible for seeing the drugs safely into Britain, collected them and chose a transport firm from the Yellow Pages to take them north.

Gareth Valentine, musical director of the London West End show, Cabaret, alone in the orchestra pit yesterday after the musical's future was threatened by a dispute between musicians and players. The Musicians' Union has called an all-out strike after five orchestra members were dismissed for "playing out of tune, excess drinking and undisciplined behaviour". But the show's producer said last night "the show will go on", without the orchestra if necessary (Photograph: Alan Weller).

Women move into the executive chair

By Derek Harris
Industrial Editor

The number of women managers has risen by more than a third in the past 12 months, *according to a report* published yesterday.

Women managers also had better pay rises during the year than their male counterparts, although managers' pay rises overall trailed behind those of other workers for the first time in three years.

However, the salary survey also showed that women in the same position as men were on average paid less. In a number of grades they lagged behind by about £3,000 a year, while at director level the gap was up to £11,000.

The national management salary survey, commissioned by the British Institute of Management, said: "Female managers are, on average, some six years younger than their male counterparts, which will account for part, if not all, of the difference in earnings bwtween the two groups."

The survey, based on the experiences of 356 companies with more than 21,000 executives, showed that 55 per cent of the companies now had one or more women executives compared with 49 per cent a year ago.

Women occupied 5.5 per cent of executive positions, compared with 4 per cent a *year ago*.

During the year women managers secured an average pay increase of 9.4 per cent compared with 7.8 per cent for men.

But few women are reaching the top of the executive tree. Only 37 *per cent* are *above* middle management status, with only one in 1,000 reaching chief executive and with only the *same chance of* making it as a deputy chief executive. Among other directors only 1.1 per cent were women.

Women climb higher in *personnel* and in *purchasing* and contracting areas, according to the survey, which shows that the manufacturing and production sectors are the toughest for women.

Executive earnings overall in the past 12 months rose by an average of 7.8 per cent, *compared* with the national average of 8.1 per cent. Slower rises in profits were blamed.

The average annual earnings of chief executives was £63,444, their deputies earned £56,179 and other directors earned £40,885. The average for senior managers was £23,164 *and middle managers* £17,173.

But more executives got bonuses, with just under half of directors and just over half of managers receiving them.

1987 BIM National Management Salary Survey (Remuneration Economics, Survey House, *51 Portland Road, Kingston* upon Thames, KT1 2SH. £150).

WHO IS IN THE EXECUTIVE CHAIR

	Female			Male		Responsibility level (%)	
	Earnings av'ge (£)*	Av'ge age	As % of sample	Earnings av'ge (£)*	Av'ge age	Female	Male
Chief Executive	—	—	0.4	63,580	51	0.1	1.2
Deputy Chief Executive	—	—	0.8	56,470	50	0.1	0.7
Other Directors	29,965	41	1.1	41,007	48	1.1	5.8
Senior Function Head	24,458	43	1.9	33,178	46	1.4	4.0
Function Head	*20,950*	*39*	*1.9*	33,178	46	4.1	12.2
Senior Management I	21,069	39	4.0	23,252	45	12.1	16.7
Senior Management II	18,404	38	5.0	21,349	44	18.1	20.0
Middle Management I	15,760	37	6.8	17,275	44	27.3	21.9
Middle Management II	13,282	36	10.6	16,148	43	35.7	17.5

* Includes bonuses and profit sharing

Source: Remuneration Economics

Football stars 'kicked fan'

A football supporter suffered a ruptured kidney after a brawl with three of his heroes, a court was told yesterday.

Mr Barry Home, aged 19, was allegedly butted, kicked and punched after the England international, Sammy Lee, *said he had called him* a "fat little bastard".

Mr David Steer, for the prosecution, told *Liverpool* Crown Court that Mr Home was kicked so badly by Mr Lee and his then Liverpool Football Club team mates, Paul Walsh and John McGregor, *that his kidney was split.*

Mr Lee, aged 28, now with Queen's Park Rangers, Mr Walsh, aged 24, the England international, and Mr McGregor, also 24, all deny charges of causing grievous bodily harm and actual bodily harm in the early hours of March 27 last year.

The court was told that Mr Home, of Lampeter Road, *Anfield, had been standing* with a group of friends outside the Coconut Grove nightclub *in Green Lane, Tuebrook*, Liverpool, when he recognized a group of footballers.

Mr Lee had approached Mr Home and asked who had called him "a fat little bastard", and accused him of calling him names, Mr Steer said.

Mr Steer added that Mr Home denied he had abused Mr Lee, but Mr Lee then started swinging punches at him. "Shortly afterwards, Mr Home was attacked by the *other defendants*."

Giving evidence, Mr Home said when he was punched to the ground, he was *kicked by* all three men.

"I was being kicked in the back, as I lay curled up, I felt one sharp kick in the left side, and then I felt dazed as if I was blacking out."

He was admitted to the Royal Liverpool Hospital, and the court was told he needed 23 days treatment when the *full extent of his injuries* was recognized.

The case continues.

Christmas 'taxi' rapist jailed for eight years

Gary Morreale, a decorator who posed as a taxi-driver in order to rape a 20-year-old secretary on Christmas Day last year, was yesterday jailed for eight years.

Morreale, aged 30, tricked his victim into accepting a lift as she waited at a crowded city centre taxi rank. Then he savagely battered her face and broke her jaw before raping her.

Yesterday, at Bristol Crown *Court, Mr Justice McNeill* sentenced Morreale after hearing that he had a previous *conviction for raping a girl* aged four-and-a-half-years.

The judge was also told that Morreale had not answered to bail in 1981 while awaiting trial for an indecent assault on a girl aged 12 in Uxbridge, near London.

Morreale had also asked for an indecent assault on a girl *aged 15 in 1985* to be taken into consideration.

Quoting from a doctor's report, the judge said Morreale's ability to exercise normal self-control was "lost when he drinks to excess".

In court yesterday he admitted rape and causing grievous bodily harm with intent.He was sentenced to eight years imprisonment for rape and three years, to run concurrently, for assault.

Morreale's sentence started an instant outcry.

Mr Geoffrey Dickens, Conservative MP for Littleborough and Saddleworth, said: "It shows again that judges live in a different world from public opinion. This man should have got at least 15 years."

Battle for the soul of Mother Julian

By Clifford Longley
Religious Affairs
Correspondent

Mother Julian of Norwich, the fourteenth-century English mystic who lived as a hermit and had visions of God, is suddenly at the centre of that very twentieth-century controversy, whether women can be ordained as priests.

Mother Julian has been *adopted as the unofficial* patron saint of Christian feminists. One of her mystical visions has been set to music as an anthem and hymns are sung in her honour.

Now a theological raiding party, in the person of the wife of the rural dean of Totnes, *has set out to recover her from* such company and reclaim her for the traditionalists.

With a whiff of medieval *odium theologicum*, Mrs Elaine Bishop, of Dartington Parsonage, Totnes, Devon, has charged the women's movement with stealing *Mother Julian's words* and ideas "with an inappropriateness that is nothing short of *impious*".

Mother Julian, sometimes called Lady Julian, has a shrine in her honour *in* Norwich and an annual feast day, May 8, in the Church of *England* calendar of saints, which is celebrated nationwide by branches of the *women's movement*.

One of the things for which she is most famous is her idea of Christ as a mother who cares for her children. This has become a key text in arguments about the place of *the* feminine in the Christian Trinity, and, in turn, an argument against an all-male priesthood.

The women's movement and the Movement Against the Ordination of Women are engaged in a war-by-pamphlets for the soul of the Church of England, as the *time for deciding* on whether to admit women as priests draws gradually nearer. Mrs Bishops' *riposte to the* feminist Julian cult is just the latest move.

Mother Julian, A Woman Betrayed (Faith House Bookshop, Tufton Street, SW1; 50p).

Scientific discovery

Breakthrough will lead to easy, low-cost brain scans

By Pearce Wright, Science Editor

A breakthrough by British scientists gives doctors a cheap and easy method for obtaining pictures of the working brain, and for locating pinhead size tumours and clots in blood vessels that could cause strokes or heart attacks.

The equipment, which was demonstrated yesterday, was described by the research team *at the Royal Marsden* Hospital and the Institute for Cancer Research, at Sutton, Surrey, as the *world's* first low-cost scanner to detect and study brain and other deep-seated tumours.

Its development should make it possible for many more patients to have a suspected cancer diagnosed early and, hence, better treatment.

Doctors at the Royal Marsden have successfully tested the apparatus on 100 patients.

Dr Robert Ott, a medical physicist at Sutton, emphasized *that in addition to early* detection the device would allow closer study of the *progress of treatment*.

He said the research on the *scanner* had already aroused worldwide interest, particularly from Japanese and US medical *equipment* makers.

The excitement is over a development in taking pictures by a technology known as Positron Emission Tomography (PET). It is still a largely experimental technique used by medical researchers in the few places able to afford the £2 million to build the apparatus.

The British discovery has cut the cost to between £100,000 and £200,000. Equally important, a patient can be examined with the simplicity of more conventional X-ray scanners.PET uses tiny traces of short-lived radioactive substances, known as radiopharmaceuticals, to pin-point suspected cancers or locate blocked blood vessels.

One reason for the previous high cost lies in the production of the radiopharmaceuticals, which are made in a powerful cyclotron machine which has to be on the premises.

With the new system there is no need to have a cyclotron at hand.

Help floods in for Bings

Offers of help were made *yesterday to Sir Rudolf Bing*, the former director of the New York Metropolitan Opera, *and his wife, who are now* destitute in Leeds.

A firm of international accountants has been asked to try to secure the release of funds from the estate of Sir Rudolph, *aged 85, and* have them transferred to Britain to ease his financial plight.

Sir Rudolph's estate, worth £600,000, has been frozen at the direction of a New York judge who has told Lady Bing to return her husband to Manhattan after medical diagnosis that he is suffering from a degenerative brain disease.

The couple are staying at *bed-and-breakfast accommodation* in a run-down suburb of Leeds.

But yesterday the manager of a motel offered them a luxurious double room and three meals a day free of charge.

Peter Bunch, an "opera fanatic", runs the Cottage Motel on the banks of the river Calder at Mirfield, West Yorkshire. He said: "I have made a genuine offer for Sir Rudolf and Lady Bing to stay here for up to three months until they can sort themselves out".

Last night Mr Graham Platt, Sir Rudolph's solicitor, was considering Mr Bunch's *offer among* several others, including one from Scotland to finance their stay at any hotel in Leeds.

But he also rejected criticism of the guest house, A-Bed in Harehills Avenue, where the couple are now staying. He said: "It may not be a grand location but if it was in the Yorkshire dales people would be saying 'what a lovely spot'. They are being looked after with traditional Yorkshire hospitality."

Mr Platt, a local Labour councillor, said he was trying *to secure a court protection* order to gain access to money from Sir Rudolf's estate.

Fat 'more risky' than sugar

By John Young, Agriculture Correspondent

It is high time the food industry made a serious effort to find substitutes for fats rather than sugars, a professor of medicine said yesterday.

Contrary to long-held assumptions, not all calories *were equal and fats* were more "fattening" than sugars and starches, Professor Elliot Danfort, of the University of Vermont, said.

He told an international conference in Antwerp that most calories consumed in fatty foods were rapidly absorbed into body fat and were "burnt off" much less quickly.

In tests in the United States adult males who were overfed with a mixed diet of fats and carbohydrates *took* an average of seven months to gain 30lb in weight. Those fed on fewer calories in a high fat diet showed the same weight gain in three months.

He claimed that dietary advice which equated fats and carbohydrates as contributory factors to obesity and associated disease was misleading.

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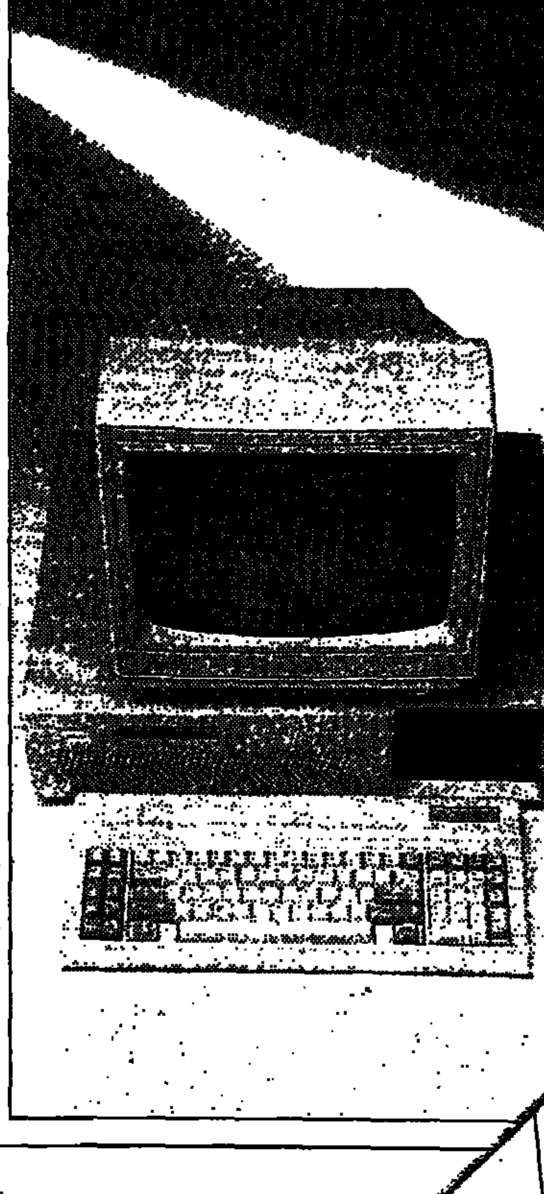


April 29 1987 PARLIAMENT

Worry over steel plant

Concern about the future of the Ravenscraig steel plant was expressed during Commons *questions* when Mr Giles Shaw, Minister for Industry, said that he had recently made clear to management and trade union leaders there that the strategy on the five integrated British Steel plants remained in place and could not be changed until the Government had assessed the position.

He said that the strategy, agreed in 1985, was based on the continued operation of all five works for at least three years.

Ravenscraig was working well above plant output in all areas, with some extra weekend work in the strip mill. That was a good performance.

Mr Gordon Wilson (Dundee East, SNP) said that British Steel top management was notoriously anti-Ravenscraig. What guarantee was there that, after the Government had privatized *British Steel, the* privatized corporation would not immediately close the plant?

Mr Shaw said that there had been a consistent campaign by some representatives from Scotland in trying to suggest that the corporation had not *supported the strategy on the* five plants. It had done so.

'Usury rates' on overdrafts

Some of the rates of interest charged on bank overdrafts and credit card deficit balances amounted to usury if not exploitation, a Conservative MP said during Commons questions.

Mr Anthony Nelson (Chichester, C) said that this was a matter of legitimate concern. While it was not for the Government to get involved in private arrangements, it should make some signals to the private sector.

***Mr Michael* Howard, Under-Secretary of State for Trade and Industry, said that the only real point was whether information was given to consumers to enable them to make properly informed decisions.**

Imports 'are necessary'

More than half of imports of *manufactured products in* 1986 were accounted for by the import of materials, either semi-finished or capital goods, which were necessary for manufacturing industry, for jobs and production in Britain, Mr Alan Clarke, Minister for Trade, said during Commons questions.

Mr Matthew Taylor (Truro, L) had said that import penetration for the manufacturing *sector of nearly* a third suggested that Britain was not in the competitive situation in manufacturing that the Government had claimed.

MPs' interests 'a danger'

The Committee of Selection, which chooses MPs to examine Bills at committee stage, *should be composed of MPs* with no outside business interests, Mr Max Madden (Bradford West, Lab) said on a point of order.

Until such a requirement was introduced, suspicions that commercial interests could exert influence in the House would remain. All but two of the members of the Committee of Selection had outside business interests.

The Speaker (*Mr Bernard* Weatherill) said that all MPs' interests were registered and if Mr Madden had any complaints he should refer them to the Select Committee on Members' Interests.

Election shout amuses MPs

There was loud laughter in the Commons when Mr George Foulkes (Carrick, Cumnock and Doon Valley, Lab) unofficially answered a Conservative backbencher's question about when the *Government* might receive the report of Department of Trade and Industry inspectors into the affairs of Guinness plc.

Mr Foulkes (seated) shouted: After the election!

Mr Michael Howard, Under-Secretary of State for Trade and Industry: *The inspectors* are carrying out their investigations with considerable expedition . . . (loud Labour laughter) . . . and are making good progress. I cannot give a specific date as to when their report will be available (renewed laughter).

New peer

Lord Johnston of Rockport, formerly *Sir Charles* Johnston, president of the National Union of Conservative and Unionist Associations, took *his seat in the* House of Lords. He was supported by Lord Ingrow and Lord Sanderson of Bowden.

Correction

Lord Kilbracken did not arrive at the border between Northern Ireland and the Irish Republic a matter of hours after the murder of Lord Justice Gibson and his wife on April 25, as was reported on April 28. He was there on the morning of April 27 but not at the scene of the murders.

Lord Lyell's advice to Lord Kilbracken concerning border security was not to take as evidence just what he had seen on that occasion. Lord Lyell did not say that he himself had crossed the border.

Britain R & D sluggard MPs told

The Government was accused during Commons questions of making Britain the "sluggard of Europe" in research and development.

Dr Jeremy Bray, Opposition spokesman on science and technology, told Mr Geoffrey Pattie, *Minister for Information Technology*, he was the sole obstacle to a pact on the European framework programme.

He said that there were projected cuts in the Department of Trade and Industry research and development expenditure over the next few years. There had been a lack of growth in the R and D industry since 1981 and a fall of 10 per cent in research and development in the electronics industry between 1983 and 1985.

Mr Pattie said that the Government's expenditure was *three times that of 1979* when Labour went out of office.

"If I am holding up the whole of European research and development, I am doing so out of a belief in the correct quality of the programme.

"I do not see why we should be driving relentlessly down a particular path to accommodate types of programme in which we believe there is no competitive future for the rest of Europe."

Earlier, ***Mr Allen McKay*** (Barnsley West and Penistone, Lab) said that the number of people who worked in R and D had fallen by more than 20 per cent since 1981.

Mr Pattie agreed that fewer people were employed in research and development in 1985 *than in 1983. Between those two* years, there was an increase in research and development in the civil sector by 16 per cent.

Mr Paul Channon: Trade war would be a disaster for Britain and Japan.

Angry House expresses frustration at Japanese

Angry MPs on both sides voiced their frustration at Japanese trade and financial restriction and pressed Mr Paul Channon, Secretary of State for Trade and Industry, for action rather than words. He responded to their anger by emphasizing that a trade war would be a disaster for Britain as well as for Japan.

He predicted EEC action within two or three weeks *if Japanese goods* were diverted from the United States to European Community countries as a result of American tariffs on Japanese goods.

Mr Gregor Mackenzie (Glasgow, Rutherglen, Lab) spoke of Britain's having completely lost patience with Japan, and urged that Britain should follow the French example in measures against the country. Mr Channon did not believe that a tariff on frozen Coquille St Jacques would strike terror into Japanese hearts.

Mr Richard Caborn (Sheffield Central, *Lab): What progress is being made?* He sent a minister [Mr Michael Howard, Under-Secretary for Trade and Industry] there a few weeks ago and said that he was going with a timetable for opening up the Tokyo stock exchange.

Was the timetable negotiated? If not, will he use his powers under the Financial Services Act? The trade deficit, now £3.8 billion, was £882 million in 1979. The situation is worsening. What action will he take to protect British industry?

Mr Channon: The figures are inflated by the strength of the yen at present. As the yen appreciates, cash figures look larger. In volume terms, the figures will change as the value of the yen changes.

It is mildly encouraging that British exports to Japan increased last year more than did those of any other Western European country.

Mr Howard did lay down a timetable. There are to be further financial talks at the end of the month and we have made clear that we shall use our reciprocity powers under the Financial Services Act if we have to.

There is considerable movement forward on the Japanese Government's timetable for opening up their stock exchange and that is to be commended.

Mr Simon Hughes (Southwark and Bermondsey, L): There is a danger of diversion of exports to the European Community after the tariffs imposed by the United States. What measures does he think we can take to make sure that there is access for our financial institutions to Japan?

Mr Channon: There is a risk of trade diversion as a result of American tariffs and the Trade Commissioner (of the EEC) and the British Government are working closely together. We strongly support the Commission's proposals. If there is diversion from the United States to the Community we shall take action, I hope within two to three weeks.

Mr Mackenzie expressed bitter disappointment at the lack of progress and said it had now gone beyond being a normal diplomatic incident.

"I suggest that he asks the Foreign Secretary formally to call in the Japanese Ambassador and express to him, in the strongest possible terms, that we have completely lost our patience."

There was much to be said for taking a leaf from the French book and treating the Japanese as they had been treating them for some time.

Mr Channon: *I have some sympathy for* what he says. The Japanese Ambassador is well aware of our views, and those of the House. I am seeing the Japanese Miti (Ministry of International Trade and Industry) minister who is coming to London.

There is some exaggeration of the French measures of the past few days. They have imposed duties on frozen Coquilles St Jacques, but whether it will strike terror into the heart of the Japanese Government, there must be some doubt.

Sir Peter Emery (*Honiton, C): We are* complaining about the unfairness of trade between Japan and this country. We want full and fair trade. We do not want overall restriction.

Mr Channon agreed that they wanted the Japanese market opened up to British goods, not the British market restricted against Japanese goods.

Bill would help city parishes

The Alliance believed that decisions should be taken at the lowest possible level of government, **Mr David Alton** (Liverpool, Mossley Hill, L) said when successfully introducing a Bill designed to boost the urban *parish movement.*

The Directly Elected Neighbourhood Councils Bill would act as a nursery for a new generation of local councillors and apply the principles of village life to the cities.

The Bill was opposed by Mr Terry Fields (Liverpool, Broadgreen, Lab), who said that the problems of deprived inner city areas could only be solved by injections of money. He did not *press the issue to a division and* the Bill was read the first time.

Housing debate

Labour threatens exploiters of homeless

The following report of a Commons debate on housing appeared in later editions of this newspaper yesterday.

A pledge that a Labour government would put out of business those who exploited the homeless in "the murky underworld" *created by the housing shortage* was given in the Commons by **Mr Jeffrey Rooker**, an Opposition spokesman on housing and construction, when he opened a debate on housing.

Moving an Opposition motion condemning the Government for its failure to provide *for the* nation's housing needs, he spoke of the obscenity of bed-and-breakfast accommodation.

It could not make sense for *the taxpayer to pay £300 million* a year to keep families in bed-and-breakfast hostels and hotels. There were cockroach-infested hotels in London and in Scotland where £45 a week was being charged for each of 20 beds and a slice of bread.

"The money could easily be switched to the Housing Corp*oration and local authorities to* put these landlords out of business. They feed off the homeless and the taxpayer. We will see it as a duty to put these characters out of business."

About £23 billion was needed to bring the public sector of council housing up to scratch.

Mr John Patten, Minister for Housing, Urban Affairs and Construction, moved a Government amendment stating that as *many people as possible should* have the opportunity to become home owners and, for those unable or unwilling to buy, there should be a choice of rented housing.

He was concerned about claims that there was a need for more council housing when 113,000 council houses and flats were standing empty.

He was concerned about claims that there was a need for more money for repairs and *maintenance of council housing* stock when just 20 authorities in England were owed more than £100 million of rent. He was deeply concerned that there were 540,000 empty privately owned houses and flats.

The battle for the right to buy had been won game, set and *match and the Government* now intended to establish the right to rent. That would bring individual and corporate capital into the rented sector of housing again.

The Government was now turning to the rented sector and had significantly increased tenants' rights.

Mr Michael Meadowcroft (Leeds West, L), Alliance spokesman on housing, said that the question of empty housing was not as simple as the Government had suggested. Many such houses were not capable of repair, some would not be lettable even when repaired and many were *mis-matched with* the needs of the people in the locality.

Mr Robin Squire (Hornchurch, C) said the Chancellor should find the funds necessary to encourage people to bring empty rooms in their property into use by making the first £500 of rent paid tax-free.

Mr David Winnick (Walsall North, Lab) said that it was no good telling people to buy homes if they had no more chance of getting a mortgage than of going to Mars.

Mr Ian Gow (Eastbourne, C) said that there had to be radical policies to attract new investment into the private rented sector. Apart from assured tenancies, practically nobody in Britain was building houses for *renting in the private sector.*

The Opposition motion was rejected by 240 votes to 179 – Government majority, 61, and the Government motion was agreed.

Criminal Justice Bill

Pressure for leniency appeal

By Sheila Gunn, Political Staff

Pressure is growing in the Lords to give the right of appeal against over-lenient sentences under the Criminal Justice Bill.

Such an amendment would for the first time involve the prosecution in sentencing and meet concern about the spate of controversial sentences meted out by judges, for example, in the Ealing vicarage rape case.

Peers are being swayed in its favour by legal experts including *Lord Lane, the Lord* Chief Justice, Lord Denning, former Master of the Rolls, Lord Ackner and Lord Roskill.

The Bill stands little chance of getting on the statute book if there is a general election in June. But if the Conservatives return to power it is likely that a similar measure will be introduced in the House of Lords in the next Parliament.

The upper House has no doubt that the present clause 29, giving the Attorney General the power to refer to the Court of Appeal for its opinion cases raising questions of public importance on sentencing, will be thrown out. The issue is *what,* if anything, will replace it.

Lord Campbell of Alloway, QC, a Conservative, has already tabled an amendment replacing clause 29.

He is calling for the Direc*tor of* Public Prosecutions to be given the right to appeal against "any sentence imposed by the Crown court for an offence *triable on indictment* which by reason of undue leniency appears to him to fail to accord with established principles applicable to similar cases".

The Government sympathizes with the aim of appeals against controversial sentences but would like to see some compromise rather than a full prosecution right of appeal. It is also worried by the strain it would bring on the newly established Crown Prosecution Service. Labour and Alliance spokesmen are against such a move.

Both Lord Denning and Lord Ackner had previously opposed involving the prosecution in sentencing. The former Master of the Rolls said that he had changed his mind because of the importance of maintaining public confidence of the administration of justice.

"*That confidence* has been gravely impaired by the actions of the media in criticizing judgements as being too lenient and the outcry which inevitably follows."

He recalled sentencing a *man "of the highest possible* character" to nine months' imprisonment after overtaking wrongly and running down two young girls.

"That evening I thought of the parents of those two girls. I thought of the public reaction to my sentence – ought I not to have sentenced him to two years? I think I ought and I say now that I ought to have done so."

Fears of foreign control for Rolls-Royce are dismissed

The following report of a Commons debate on privatizing Rolls-Royce was reported in later editions of this newspaper yesterday.

Concern that, after privatization, Rolls-Royce could pass into foreign control was dismissed by **Mr Paul Channon**, Secretary of State for Trade and Industry, during the debate.

Under the company's articles no more than 15 per cent of its shares could be foreign-held. Nor was it possible for the articles to be changed without the Government's consent. "There is no justification in claims that these provisions will not be effective in assuring domestic control of this company."

Mr John Smith, chief Opp*osition spokesman on trade and* industry, had opened the debate by saying that the case for privatizing Rolls-Royce was motivated by dogma, pure and simple. There were no financial, competitive, industrial or technical reasons whatever. He moved an Opposition motion deploring the impending privatization of Rolls-Royce.

Public investment in the firm was probably more than £2 billion, yet the *sale* was likely to raise only about £1.3 billion.

"Why are we handing over a company with profits in excess *of £100 million?*" It was an appalling example of the Government's stewardship of public funds.

Mr Channon must give an assurance about maintenance of British ownership.

Why privatize a company *which* – because it operated at the frontiers of new technology – could not afford all its own research and development costs and would have to come to the Government for the funds?

Labour would secure a public stake in Rolls-Royce so that the company's strategic interest could be maintained. That would be an important general election issue.

Mr Channon said that, as owner of the shares to be sold, the Government could not make predictions about the future of the company or the issue itself. Investors must make up their own minds.

Rolls-Royce was a profitable company and 270 of the world's airlines used its engines, as did more than 110 of the world's defence forces. It had been successful in recent years but state control was a constraint.

People were now experiencing real industrial democracy through a direct stake in the company they worked for.

Rolls-Royce would continue to work closely with government, not least because it was a defence supplier but *also* because of government support through launch aid for some of its civil aero engine products.

It was nonsense to say that this or any other privatization was ideologically motivated and determined by the Government's excessive desire to reduce the public sector borrowing requirement. The Government was committed to privatization because it worked.

Mr Bruce Millan (Glasgow, Govan, Lab) said that if Rolls-Royce got into difficulty again the government of the day would have *to save it* or see it pass into foreign hands.

The Opposition motion was rejected by 236 votes to 157 – Government *majority*, 79.

Basic tax rate of 25p in £ 'likely soon'

FINANCE BILL

The Government's objective of a basic rate of income tax of 25p in the pound should not take too long to achieve given the continuation of present policies, **Mr Nigel Lawson**, *Chancellor of* the Exchequer, said in the Commons when he opened the committee stage of the Finance *Bill which implements his* Budget proposals.

He was moving the acceptance of the clause which cuts *the basic* rate of income tax from 29 per cent to 27 per cent.

He said that by last year the Government had already reduced the *basic rate of* tax from the 33 per cent it inherited from Labour to 29 per cent.

Before the Budget he was urged by the Opposition not to cut income tax because polls showed nobody wanted lower taxes. After the Budget Opposition MPs accused him of indulging in a pre-election bribe. But the Conservative Party was the only one committed to cutting the taxation burden when it was prudent to do so.

The basic rate was now 6p in the pound lower than the rate inherited from Labour, the lowest since the war. Personal allowances were 22 per cent higher in real terms than in 1978-79. About 1.4 million people had been taken out of income tax altogether and tax thresholds were now around the international average.

The overall burden of income tax was £12 billion lower than it would have been if the Conservatives had kept Labour's tax regime and adjusted it for inflation. The benefits of these tax reductions had been felt at all income levels. Real take-home pay was higher at all levels.

People knew how much better off they were than under Labour and would not be taken in by the desperate black propaganda relaunched by Labour this week. People knew that Labour, with its massive public spending pledges to finance, would increase the tax burden once *again.*

To pay for its £34 billion public spending programme Labour would require either a *doubling of the basic rates of* income tax or more than a trebling of the standard rate of VAT.

The *Prime Minister* had made clear as far back as 1984 that the Government had no intention of extending VAT to food. "Beyond that, the incidence of taxation has to be determined in the light of the budgetary needs at the time, and no responsible government could conceivably take any other position."

❝ Tories only party committed to cutting burden ❞

The prospects on the basis of present policies were of a steady further reduction in taxation in the years ahead. "We believe *that what people earn and save* belongs to them and that the state should take from them only what is necesssry to discharge the functions that only the state can perform, leaving people free to make their own choices and pursue their own destiny."

Labour believed that all resources belonged to the *state* and that the people should be given whatever pocket money was neded to keep them quiet.

The crucial role of *fiscal and* monetary policy must be to control and conquer inflation, and within that framework im*proved economic* performance depended on the succes of individual enterprise. That required a range of policies designed to remove impediments to enterprise.

The Opposition parties were out of step, and everyone else knew that the only route to higher living standards and more jobs was through a more dynamic economy – and that the only route to a more dynamic economy was through lower tax rates.

❝ People know that they are much better off now ❞

For the Opposition to claim that they would have used any available money differently was irrelevant, "for with their policies it would never have been there in the first place".

It was of the first importance to all that the United States and Japan pulled back from "the blind alley" of a trade war and instead concentrated on measures to put their own houses in order. That would in turn underpin the world pattern of exchange rates.

All indicators published since the Budget confirmed that, if anything, the Government was doing even better than he had suggested then.

Mr Bryan Gould, an Opposition spokesman on Treasury and economic affairs, proclaimed Labour's opposition to the clause "because it is wrong, economically and socially.

"There are better things to do with £2.5 billion in our present economic condition than to give it away in tax cuts. That giving *away* is likely to harm our economy."

The Conservatives had claimed that they would reduce tax for the country and ordinary families. So, that was how they should be judged.

The truth was that since 1979, the Government had raised the burden of taxation for the nation and the average family – both absolutely and proportionately.

That could not be challenged, although it was a point on which the Government felt uncomfortably hooked.

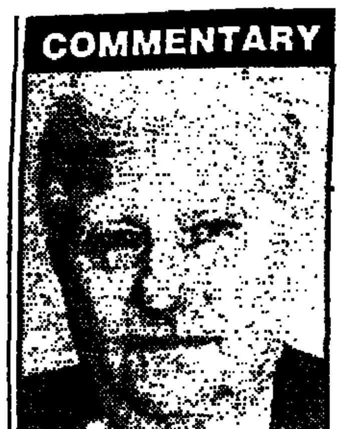
Mr Lawson: *Will Mr Gould* say whether he believes the burden should be reduced, increased or remain exactly as it is?

Mr Gould: I notice that Mr Lawson has again not taken the opportunity to dispute the simple truth I have explained.

We have absolutely no responsiblity for the current level of taxation (Labour cheers and Conservative laughter and interruptions).

It is the Government's record that is now in dispute. They make false claims which I am obliged to knock down.

COMMENTARY



Geoffrey Smith

To march out of any gathering in a spirit of moral indignation can be exhilarating. It is even better if one is then pursued with pleas to return.

But if that does not happen *it can* be a little disconcerting: there can then be a bleak choice between remaining out in the cold and going back with *as much dignity as one* can muster. Worst of all is if one's absence has passed unnoticed.

That is very nearly the position of the Ulster Unionist MPs today. Their partial boycott of the House of Commons since January last year was conceived as the supreme parliamentary protest against the Anglo-Irish agreement.

The public has hardly noticed

It has not passed unnoticed at Westminster, but other MPs are hardly awaiting their return with bated breath. Outside Parliament most people in Britain are probably unaware that the Commons is having to get by without the contribution of most of the Northern Irish members.

So it is easy to see why Mr Harry West, the former Official Unionist Party leader, has been calling this week for a change of tactics.

The present approach is ineffective in the present Parliament and will make it *impossible to make the most of* whatever opportunity for Unionist influence there may be in the next one.

It is open to argument just how much of a boycott there still is. Mr Enoch Powell has wisely never joined it. The other Ulster Unionists seem to be *drifting* back to Westminster for particular occasions, though Mr Ian Paisley's Democratic Unionist Party seems to be the least enthusiastic.

***Most, perhaps all, of them* will be in the House for the adjournment debate on Northern Ireland next Wednesday. *But the boycott is not expected* to be called off formally before the election.**

That is no doubt partly because the Unionists do not know how they could do so without looking foolish, and they have no desire to suffer a public embarrassment just before the election. It is also probably because they are *afraid of being criticized* in their constituencies for being seduced by the glamour of Westminster.

The course they are most likely to follow is to take no notice of the boycott now whenever it suits them to ignore it, and then after the election to see if they can extract some concession from whoever forms the government to justify their return.

That may seem shrewd politics, but I believe it will be entirely mistaken for a number of reasons. The least important, but not a negligible consideration for practising politicians, is that they will be most open to attack at home if they fight the election on the basis of a formal, if feeble, boycott and then *return fully to* Parliament once it is over.

The longer they are, or pretend to be, away from *Westminster the less influence* they will have there. That will apply most obviously in any party manoeuvring immediately after the election.

I doubt if it will be available to the Ulster Unionists to do deals with anyone in a hung Parliament. But nobody is going to think of bargaining at all with a party whose formal policy is not to be there.

Symbolism should matter to MPs

What should matter most of all to the Unionists, though, is the symbolism of the decision. "Never sulk and never miss an opportunity to put the case" should be *the principles* governing the conduct of politicians who proclaim that their dominant purpose is to keep Northern Ireland as part of the United Kingdom.

It is, I believe, a fair criticism of the *present* Government that it has taken too little account of Unionist opinion in Northern Ireland. The *province* can no more be governed satisfactorily over a period of time in defiance of the majority than it can be without regard to the sensitivities of the minority.

But the behaviour of most Unionist MPs in recent years has made it all too easy to discount their opinions. Rather than wondering whether to return to *Westminster,* they should be concentrating on how to win a new respect there.

Parliament today

Commons (2.30): Questions: Treasury; Prime Minister. Finance Bill, committee, second day.

Lords (3): Abolition of Domestic Rates Etc (Scotland) Bill, report, second day.

Passengers being hauled to safety gave up and slipped to their deaths

Crew relive horror of last moments in the doomed ferry

By Rodney Cowton, Transport Correspondent

The last terrifying moments of some of the estimated 196 people who died on the capsized Herald of Free Enterprise were relived by members of the crew yesterday on the third day of the inquiry into the disaster.

They told how:

- ● Passengers about to be rescued with ropes had given up and slipped back into water inside the ship.
- ● Some survivors appeared to be held above water by a raft of dead bodies.
- ● Lifejackets had spilled out of a cupboard and hindered people swimming to safety.
- ● Passengers stumbled about in the dark using cigarette lighters to find their way.

The assistant purser, Steve Homewood, sat with his head bowed yesterday as his statement was read to the inquiry by Mr David Steel, QC, representing Mr John Moore, Secretary of State for Transport.

He said he was with the ship's chief cook, Paul White, when one of the crew came to see him and said there was water coming into the ferry.

Mr Homewood, of Folkestone, Kent, said the crewman was "very excited", so he sent a message over the public address system for someone to help immediately. "I had never used the term immediately before."

He added: "Within seconds the ship started to list. Then she wobbled a bit, then she went on over. There was no bang or explosion.

"As the ship went over I told Paul White to hold on. The furniture started to move and we just held on. I remember all the people on the starboard side flying through the air and hitting the port side.

"There was no time to phone the bridge. Water came down and the lights failed. The emergency lights came on for a few seconds and then went off."

He described how Mr White pulled him out of the debris. They saw passengers stumbling in the dark, using cigarette lighters to find their way.

He and another man began lifting people up and they, in turn, lifted him to safety. "On the side I found a baby, aged about three, wandering about. Her parents got out and they all got on to a tug."

He said that with the help of an Army major he and the ship's carpenter managed to get some lifejackets out. A diver arrived and he and Mr Homewood, armed with a torch, went back into the ship.

"With the diver I tied people on to a rope but some of them gave up and slipped back", he said.

He was asked by Mr Robert Owen, QC, representing the crew, whether it would have been easier to rescue passengers if harnesses had been available instead of ropes.

He replied: "There were problems about people slipping off the ropes. The ropes were very wet."

Mr Homewood, his voice breaking with emotion, described the horror of the rescue operation on what he called "that fateful day" on March 6.

He said he had clambered back into the capsized ferry.

"There was a diver in the water working tremendously hard but needing assistance in saving people's lives. There were some people without lifejackets who were still alive.

"Some were holding on to ropes. There was a collection of dead bodies at the base of the ladder. I am sure some people were floating on top of them.

❛ I'm sure some people were floating on dead bodies ❜

"I was tying ropes underneath their arms for people above to pull them up. "I didn't realize the water was so cold. I told passengers to keep their arms down.

Lifejackets had spilled out of the cupboard and created a big obstacle for some survivors trying to swim to safety.

Answering questions from Mr Anthony Clarke, QC, representing Townsend Thoresen, he said that a carpenter who was said to have been called on the public address system "wouldn't even have had time to pick the phone up" before the ship went over.

Mr Homewood and others worked for several hours rescuing people. Asked to describe their efforts, he said that "herculean" was an understatement. Passengers also joined in the rescue

Mr Justice Sheen, who is conducting the inquiry, heard another account of the ferry disaster from a steward, John Butler, aged 25, of Dover.

He raised the alarm when he saw water gushing down some steps, but stayed on through the night with rescuers and was one of the last to leave.

The third engineer, Michael Mordue, aged 32, of Hythe, Kent, said he was in the engine room after orders were given to pump water from the ballast tanks.

A colleague told him they should both get out. Mr Mordue climbed out through an escape shaft and fired distress flares from a lifeboat.

The second engineer, Nicholas Ray, aged 30, said he and two crewmen scrambled along the capsized vessel, but his colleagues slipped away before they could escape.

Second engineer Nicholas Ray (left) and third engineer Michael Mordue leaving Church House, Westminster, yesterday after giving evidence on the third day of the ferry inquiry.

Sledge hammer claim 'a lie'

Bosun Terry Ayling yesterday condemned as a lie reports that crewmen in the Herald of Free Enterprise were seen using sledge-hammers on the door mechanism before the ferry left Zeebrugge.

Mr Ayling, aged 37, of Folkestone, Kent, told the inquiry that if anything like that had happened, the ferry would never have put to sea.

He was being questioned by Miss Belinda Bucknall, representing Captain David Lewry, the ferry master.

Mr Ayling said that whoever had reported such an incident was lying. "It was totally and absolutely untrue."

Newspapers reporting the disaster have carried interviews with three named lorry drivers who made such allegations.

The inquiry, at Church House, Westminster, continues today.

Safety flaws that send 200 ships a year to disaster

By Our Transport Correspondent

Inertia among ship owners, insurers, classification societies and others have prevented safety standards at sea from being as high as they could be, it was claimed last night.

The number of ships lost each year is "unacceptable and avoidable", Captain Douglas Foy, aged 68, said in a lecture to the Royal Society of Arts in London.

The captain gained his master's certificate almost 40 years ago and became deputy secretary of the Nautical Institute, which represents senior marine officers.

His paper coincided with the third day of the public inquiry into the loss of the Herald of Free Enterprise at Zeebrugge.

Captain Foy said that every year about 200 merchant ships, totalling 1,200,000 gross tons, were lost or so badly damaged as to be declared a total loss.

"The losses are due neither to acts of God nor to bad weather. The blame for these losses lies with the owners and the insurers and the organizations ashore which fail to control standards of ship maintenance, ship manning and safe ship operation",he said.

"What is abundantly clear is that the flag state administrations, the classification societies, and the marine insurance system have failed completely to secure the safety at sea which modern technology should by now have achieved."

In the years 1959-79, annual total losses as a proportion of ships in service had doubled from 0.28 per cent to 0.56 per cent.

He said that perhaps the most serious cause for concern was a series of disappearances with all hands of giant ore carriers, including the British ship, Derbyshire, in 1980, which is to be the subject of an official inquiry. Each had sunk very quickly without being able to send out mayday messages.

There were still many large well-managed fleets, but there had been a tendency by oil companies to charter tankers from poorly-managed small owners.

BBC in clash over buying in shows

By Jonathan Miller, Media Correspondent

The Government will today reject as completely inadequate the BBC's plan to widen access for independent producers.

The rejection sets up the first big confrontation between the Government and the corporation since Mr Michael Checkland replaced Mr Alasdair Milne as director general in January.

The rejection is to come this afternoon in a meeting between Mr David Mellor, the Home Office minister with responsibility for broadcasting, and Mr Checkland.

Mr Mellor is to tell Mr Checkland that the BBC's plan to spend £20 million on commissioning up to 600 hours of programmes from independent producers by 1990 does not go nearly far enough.

Mr Checkland has said that it would be impossible for the BBC to consider commissioning any more programmes than at present envisaged until it has assured itself that the independent producers are capable of delivering shows of the required quality.

The Home Office target is for the BBC and ITV companies each to commission 25 per cent of their programmes from independent producers.

The firm Home Office line is said to enjoy the strong support of the Prime Minister, who believes that it will create new entrepreneurial opportunities and introduce competition

Mr Mellor is to make it plain that the Government would prefer to come to an agreement with the BBC, rather than force the issue by including a requirement for independent access in the broadcasting Bill planned to be introduced early in the next Parliament.

- ● Home Office ministers are angry with the Independent Broadcasting Authority for apparently going back on an agreement to guarantee that 25 per cent of ITV programmes would be commissioned from independent producers.

When reports of the meeting at which the agreement was reached surfaced, there were vigorous protests from the ITV companies, who claimed that they had not undertaken to accept such a quota.

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of the opaqueness
walls. Mr Barkshire said yesterday that he had contemplated all the stories with fascination, and said the changing of the structure con-

things to
than follow the stock market. Mr Lake's researches show that in the last 22 years it has been wrong to sell in May on

"There's a Mr Mickey Mouse from the Bank of England . ."

Ray Heath

Closedown.

4.35 Kaleidoscope. A second approaches New York City.

11.30 The Manpower Services Commission 12.30-1.10am Schools Night time Broadcasting

Financial News 6.00 News 5.09 Twenty-Four Hours (until 5.30). All times in GMT

FREQUENCIES: Radio 1:1053kHz/285m;1089kHz/275m; Radio 2: 693kHz/433m; 909kHz/330m; Radio 3: 1215kHz/247m:VHF-90-92.5; Radio 4: 200kHz/1500m: VHF-92-95; LBC:1152kHz/261m: VHF 97.3; Capital: 1548kHz/194m: VHF95.8;

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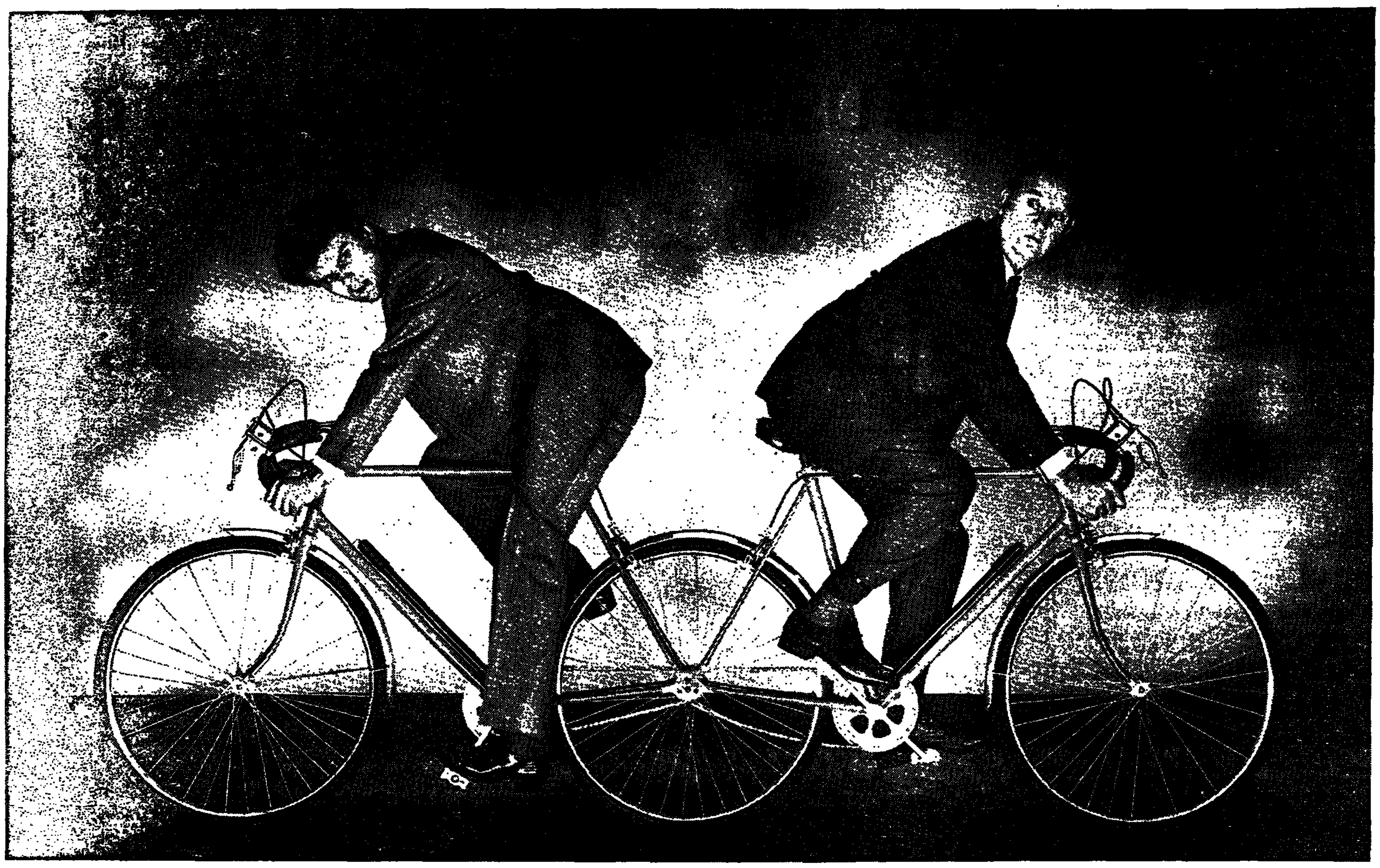

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WORLD SUMMARY

WHO says Aids jab some way off

A vaccine for large-scale use against Aids is "highly unlikely" before the mid-1990s, according to the World Health Organization (Our Foreign Staff writes).

At the same time, US doctors say heterosexual women will make up more and more of America's victims as the number infected increases ninefold by 1991. In Melbourne, five children have contracted the disease after being sexually abused by adults.

Meanwhile, President Reagan has expressed shock at condoms being given out in a US church as part of the anti-Aids campaign, while the Prime Minister of Malta, Dr Carmelo Mifsud Bonnici, cited Aids as a reason for his country not applying to join the EEC.

Greeks charged

Athens — Charges ranging from murder to forgery were brought last night against some 30 Greeks accused of involvement in the killing of elderly people, *whose wealth the gang* allegedly inherited on the strength of forged wills (Mario Modiano writes).

Christos Papadopoulos, aged 49, a lawyer and *former mayor described* as the gang's mastermind, was charged with nine counts of murder. One charge relates to the death of his own mother-in-law.

The affair was uncovered earlier this month when police arrested five of the defendants in southern Greece on information that they planned to kill an *elderly couple to purloin* their savings of £45,000.

May Day challenge

Colombo — Sri Lanka's opposition parties are going ahead with plans to commemorate May Day tomorrow despite a government ban on public meetings (Vijitha Yapa writes). The ban isin response to the recent terrorist bomb blast at a crowded Colombo bus station.

Mrs *Sirimavo* Bandaranaike's Sri Lanka Freedom Party wants to *mark* May Day in order to safeguard the democratic rights of the people and to *protect* the rights of the workers.

The pro-Moscow Communist Party, the Trotskyite Party and the Sri Lanka Mahajana Paksaya have confirmed *their* intention to celebrate May Day.

Pakistani jet downed

Islamabad (Reuter) — A Pakistan Air Force jet was shot down yesterday chasing Afghan aircraft near the north-west border, the official APP news agency reported.

It said the plane was hit by a missile near Miranshah in the North Waziristan tribal area. The pilot ejected safely and was taken back to base, APP said.

● Offer on planes: Pakistan has changed tack in its two-year quest to acquire US radar planes, proposing a leasing deal instead of outright purchase, a Foreign Ministry spokesman said.

Current US law forbids the leasing of the planes, which Pakistan says it needs to police its mountainous 1,400-mile border with Afghanistan. The spokesman said the Government had written to President Reagan formally requesting the necessary enabling legislation.

Reward offered

Washington — Eight Republican congressmen are attempting to help raise $1 million (£625,000) in reward money for the return alive of an American listed as missing-in-action from the Vietnam War (Christopher Thomas writes).

They have promised to raise $100,000 each with the remainder being met by the American Defence Institute.

Hess recovers

Bonn — Rudolf Hess, Hitler's former deputy, was returned to his cell in Spandau jail in West Berlin yesterday after an overnight stay at the British Military Hospital (John England reports).

Hess, aged 93 on Sunday, was taken to hospital on Tuesday night after complaining of feeling unwell.

Coalition controller

Helsinki (Reuter) — Mr Harri Holkeri, right, Director of the Finnish Central Bank and who will today become Prime Minister of Finland's first right-left coalition, has never held a ministry before.

But experience since 1980 as chairman of Helsinki city council will help him lead a Government containing Social Democrats, Swedes and Ruralists as well as his own Conservative Party.

Ottawa woos Quebec

Ottawa — A meeting today between Mr Brian Mulroney, the Prime Minister, and Canada's 10 provincial premiers will have a crucial bearing on French-speaking Quebec's *future* in the Canadian confederation (John Best writes).

Mr Mulroney *will have his work cut out for him as he tries* to end a *six-year-old impasse on amending Canada's Charter* of Rights and to end the alienation of Quebec that has existed since 1981, when Canada brought home its constitution from Britain.

New candidates surface for crowded White House race

From Michael Binyon, Washington and Charles Bremner, Boston

Mr Dukakis: running as an economic miracle worker.

Mr Laxalt: sees himself as Reagan's 'spiritual heir'.

The fields of candidates for the presidential nominations widened yesterday when Mr Michael Dukakis, the Governor of Massachusetts, formally entered the Democratic race and the former Republican Senator, Mr Paul Laxalt, announced the formation of an exploratory committee, the step all candidates take just before they formally enter the race.

Mr Dukakis, aged 53, and the son of Greek immigrants, pledged to do for the national economy what he has achieved for the New England state.

He said that his success in turning around the Massachusetts economy marked him out from his rivals as a proven administrator. "I transformed a basket case of a state into one of the most successful economies in the nation."

Mr Dukakis's own aides acknowledge that he starts off far down the field behind the front-runner, Mr Gary Hart. He can only succeed if he manages to project a distinct personality in the months of gruelling campaigning before the crucial Iowa "caucuses" and the New Hampshire primary election early next year.

A poll in Iowa released on Tuesday showed that Mr Dukakis has 3 *per cent support* there compared with 47 per cent for Mr Hart, 8 for Mr Jessie Jackson, 6 for Congressman Richard Gephardt of Missouri and 5 for the former *Governor* of Arizona, Mr Bruce Babbitt. Three other Democratic contenders, all Senators, Mr Joseph Biden, Mr Albert Gore and Mr Paul Simon, each polled 1 per cent.

In keeping with the breakneck pace of presidential campaigning, Mr Dukakis kicked off his run with speeches yesterday in five key areas of the country — Massachusetts, New Hampshire, Atlanta, Iowa and New York.

A fit and grey-haired lawyer with the telegenic look of the polished American politician, Mr Dukakis hopes to harness *the backing of the north-east* Democratic machine in the absence of a Kennedy or a Cuomo.

On the Republican side, Mr Laxalt, a silver-haired lawyer who was three times chairman of Mr Reagan's presidential campaign committee, in 1976, 1980 and 1984, has been attempting to portray himself *as Mr Reagan's spiritual heir.*

He is clearly hoping that Mr Reagan will indicate his own support for him, possibly at the expense of Vice-President George Bush.

He announced on Tuesday that he was "about as close as you can get" to an all-out commitment to run. However, he first needs to raise a minimum of $2 million (£1.25 million) by October 1.

Mr Laxalt joins an already crowded Republican field. Others who have already announced themselves as contenders include the Congressman Mr Jack Kemp of New York, the former Governor of Delaware, Mr Pierre Du Pont, and General Alexander Haig, a former Secretary of State. Likely contenders who have not yet announced they will be running include Mr Bush, Senator Bob Dole of Kansas, and the Rev Pat Robertson.

First Irangate charge accuses fundraiser of conspiracy to defraud

From Michael Binyon, Washington

Mr Lawrence Walsh, the special Iran prosecutor, yesterday accused a conservative fundraiser with conspiracy to defraud the US Government. It is the first criminal charge to be brought since he began his independent investigation into the Iran affair in December.

Mr Carl Channell, the head of the National Endowment for the Preservation of Liberty, was indicted with several unidentified co-conspirators on charges of a pattern of conduct with intent to deprive the US Treasury of lawfully due revenues.

Mr Channell was an associate of Lieutenant-Colonel Oliver North, the dismissed aide at the National Security Council, who was a key figure in the diversion of Iran arms profits to the Nicaraguan Contra rebels.

The body Mr Channell *heads is a tax-exempt* organization under the Internal Revenue Service code, and was authorized only to solicit charitable contributions for proper tax-deductable purposes. Mr *Walsh's charges* suggest it was instead engaged in political campaigning.

Meanwhile, Congressional sources said yesterday that another key figure in the scandal, retired Major-General Richard Secord, had agreed to testify to the congressional hearings in return for immunity. General Secord *is said to have been the link* between Colonel North and those supplying arms to the Contras.

He arranged air-drops and was involved in the early shipment of arms to Iran. Mr Walsh's charge comes a day after his 17-page interim report to Congress in which he said high government officials may have misused their position and been manipulated by former government officials.

Mr Michael Deaver, the former senior White House aide whose multi-million dollar Washington lobbying firm has virtually collapsed, is privately telling friends that he may cite a severe alcohol problem in his defence against perjury charges (Christopher Thomas writes from Washington). *He* has served notice in court papers that he may claim mental impairment as a defence because of the combined effects of his drinking and the use of prescription drugs, resulting in forgetfulness about key events.

He did not name anyone. But his accusation touched off speculation that he was referring to both Colonel North and Rear-Admiral John Poindexter, the former National Security Adviser. He has opposed congressional immunity for both of them on the grounds that his office may wish to bring criminal charges. Congress has at his request postponed a decision of immunity for *Colonel North* until June 4. Mr Walsh has recognized that it was too late to stop immunity for Admiral Poindexter.

His investigations have reached deep into all branches of government, include the White House, the office of Mr George Bush, the Vice-President, the Central Intelligence Agency and the departments of State, Justice and Defence.

Congress has criticized Mr Walsh for moving too slowly in his investigations. He said, however, there was no reason to narrow the scope of his inquiry.

Mr Walsh has a team of 23 associate counsels, 35 agents of the Federal Bureau of Investigation, 11 Internal Revenue Service *agents and* four US Customs agents helping him.

President Reagan has defended Admiral Poindexter as an "honourable man". He said in an interview of Tuesday that his former adviser might have "thought he was being, in some way, protective of me" by failing to disclose that funds from the arms sales were used to assist the Nicaraguan Contras.

Leading article, page 19

Centre of storm

Miss Jessica Hahn answering questions outside her New York State home yesterday about her brief affair with Mr Jim Bakker, the fallen television evangelist.

Shadow of Nazi era over Papal pilgrimage

From Roger Boyes Rome

The Pope travels to West Germany today on a *pilgrimage* that will plough up the painful and controversial Nazi past. The beatification of *two Nazi victims, Fraulein* Edith Stein and Father Rupert Mayer, — planned for May Day — has already attracted fierce criticism.

Fraulein Stein, a German Jew known as Sister Teresa Benedicta after her conversion, was killed in 1942 in the Auschwitz concentration camp and Father Mayer, a Jesuit jailed for his criticism of the Nazis, *died in 1945* shortly after allied troops freed him.

The Pope, on his second pilgrimage to West Germany, and his entourage expect protests from women's groups — who argue that the Pope's teaching are misogynist — and Catholic liberals.

The Pope has emphasized the need for contact with *Protestants in the land of the* 16th Century reformer Martin Luther.

The five-day visit begins in Cologne and he will then travel to Bonn. Later he will tour the industrial Ruhr area before travelling south to Munich, Augsburg and Speyer.

The Pontiff, who as a 19-year-old student in Cracow *went underground* when German troops invaded Poland in 1939, wants to pay special tribute to the bravery of the Catholic Church opposition to Nazi rule and to underline the *central importance of* Auschwitz and the Holocaust.

Strict security plans are in force, including more than 10,000 police who were deployed in Cologne when posters appeared showing the Pope in the cross hairs of a gunsight. There is a large Turkish population in West Germany, some of whom are adherents of the right-wing Grey Wolves sect.

The would-be assassin of the Pope, Mehmet Ali Agca, now in jail for his murder attempt in 1981, was a member of the Grey Wolves and received some support from fringe members of the Turkish community in West Germany.

● BONN: Leading women Green MPs yesterday accused *the Catholic Church of discriminating* against women in the family and workplace and said that they would stage demonstrations against the Pope's visit (John England writes).

In an open letter to the Pope, the Greens reminded him of the publication 500 years ago of his Church's *Manual on the Systematic Persecution of Women as Witches.* They called on him to acknowledge the Church's guilt over witch-hunting.

Tracking down Beirut's elusive frontline

From Robert Fisk Beirut

In principle, it is easy to find the Beirut frontline. You can hear it, for there is a sniper high in the gaunt ruins of Tayoune whose bullets snap wickedly on the walls at one end of Barakat Street.

There are purposeful, insistent warnings from a Christian soldier of the Lebanese Army's 9th Brigade, a pleasant young man with a bright, early morning smile telling pedestrians they should walk only on the right side of Museum Street. He says "please", as if granting the gift of continued life is some kind of favour.

There is a steady stream of eminently respectable and silent people filing past him, young men clutching suitcases and plastic bags of clothes, old women in black, young girls in bright spring dresses with ribbons in their hair, large gentlemen in waistcoats and silk ties clutching briefcases and puffing on portly cigars.

All you have to do is follow them into a muddy lane of flowering cherry trees, their pink blossoms hanging in contemptuous splendour against the broken walls of the school of the Franciscan Sisters of Mary. Was ever a pathway more formative to both young and old?

Three unwashed tanks stand idle at the other end, canvas over *their gun barrels,* their only mentors a group of 9th Brigade soldiers who want to pry into your suitcase.

One of them, a dull-faced youth with an ill-trimmed moustache, stares at the identity card. "British," he announces without emotion. "You want to be kidnapped?" It is not a warning. He is just bored.

But he says it in a whisper, as if anxious not to disturb the men and women who are walking past him. For some reason, their silence has to be *respected just as* one would defer in sympathy to mourners at a funeral, or worshippers entering a church or a mosque. But this is not religious. These silent people — walking in both directions now — are performing a far more important rite. They are listening.

West Beirut is still half a mile away but there is no "frontline" here, no bunkers, no artillery positions, just that sound of snapping bullets to the east as lines of people walk steadfastly between banks of wild flowers and untended bougainvillaea, beneath trees whose lower branches were snapped off by shellfire in battles past. Where is the frontline, you may ask?

Lebanese guerrillas attacked an Israeli position on the edge of Israel's "security zone" in south Lebanon yesterday, security sources said (Reuter reports from Tyre). They said the Israelis retaliated by shelling four villages. There was no report of casualties. Unifil sources said about 50 Israeli shells and mortar bombs landed in the villages and that a position of Nepalese Unifil troops was damaged.

Sometimes, in corners of the muddy track, sitting on old wooden boxes beside the fly-shrouded bushes, a man will mutter "Taxi? taxi? Sidon? Tyre?" Could they point out the frontline perhaps, their Muslim identity stamped by their prospective destinations? There is then just one heavy, distant thump, a kind of vibration beneath the ground, and the stream of people falters, almost sways in its tracks as they all work on the sound. But the curse belongs to someone else, perhaps far away in Chiya. There is no incoming shell.

And suddenly — and even Fellini could not have produced so creative an image — a horse clops past. Not an old nag but a fine racehorse, with its fetlocks steaming. For the Beirut frontline — wherever it may be — passes mysteriously through the ruins of the Beirut Hippodrome.

The horse flicks its ears at all us silent worshippers as we troop across his training track, a swathe of dark red Beirut earth that cuts like a disused branch line through the undergrowth. *The wreckage of a* stables is up-ended next to a sand-bagged emplacement where a sweating soldier sits beside a battered black metal noticeboard upon which has been crudely painted *in white: "Vers Beyrouth Ouest".*

So this is the line? There is a crumpled wall to the right and behind it the Indian Gothic ruins of the old French ambassador's residence, a lonely Tricolour hanging listlessly above the Moghul windows, a shell-broken pile long abandoned by the Republic which helped to create Lebanon. But the map shows a line marked *la ligne verte,* some way to the east of here. The Lebanese, who like to borrow things, took the name from the line dividing Nicosia which was originally drawn by a British officer with a green crayon.

Round the corner is another checkpoint, more soldiers, same uniform, different religion. More identity papers, more open suitcases. And traffic. For we are in west Beirut.

So where did all those respectable, silent people pass the frontline? Somewhere between the ruined embassy and the trees, between the tanks and the taxi touts? Or did it, perhaps, pass more cruelly within that silence, a less tangible frontier made manifest just briefly somewhere amid the wild flowers and the racetrack?

US-Soviet arms talks

Negotiators wrestle with two drafts

From Alan McGregor Geneva

With their respective draft treaties on removing medium-range nuclear missiles from *Europe on the table.* US and Soviet negotiators got down in earnest yesterday to the task of hammering out an agreed single version.

The *negotiators* — 14 Americans and 12 Russians — are working in three groups, dealing with verification, reductions and their phasing and legal aspects of a treaty.

"They are setting their own work pattern," a US official said. "Whenever they feel the need for a plenary session they will call one."

No provisional date has been set for the ending of this round, the emphasis being on thrashing out common treaty language in time, if possible, for a Washington summit signing before the year is out.

Negotiations on strategic missiles and weapons in space resume next Tuesday, with results there clearly dependent on the medium-range missile outcome.

● **BRUSSELS:** Under pressure from Mr Mikhail Gorbachov, Nato is working to get its act together (Our Correspondent writes).

The high-level group of senior defence ministry officials concerned with the deployment of Pershing 2 and cruise missiles in Europe met here yesterday.

The special consultative group of senior foreign ministry officials of the member-countries met here the day before yesterday. This meeting was at the same time as the Luxembourg meeting of the foreign and defence ministers of the Western European Union, where the seven members (Britain, France, West Germany, Italy, Belgium, The Netherlands and Luxembourg) tried and failed to reach a common European provision.

The meetings of the two specialized groups were highly confidential but neither of the sessions seem to have come to a conclusion.

Their purpose was to prepare the ground for a special meeting of the North Atlantic Council next Monday at which some representation from the capitals of member-countries was expected, although attendance by most foreign ministers was considered unlikely.

However, this meeting now appears to be in doubt, and may well be delayed to a later stage.

● **NEW YORK:** Herr Helmut Schmidt, the former West German Chancellor, said in an article published in *The New York Times* yesterday that the West should embrace proposals to eliminate intermediate-range missiles from Europe (Reuter reports).

Norway improves the lot of Arctic radar troops

From Tony Samstag Oslo

Norway yesterday announced an all-out effort to make more attractive military postings to its network of early warning systems in the far north. The move affects five round-the-clock monitoring stations in the province of Finnmark bordering the Soviet Union.

Taking the unusual step of re-releasing in Oslo a speech originally delivered by Mr Johan Joergen Holst, the Defence Minister, on Tuesday in the northern military centre of Vadsoe, government spokesmen made it clear that their concern was with a potential "lapse in monitoring" among the 300 troops in the stations.

The region is remote, barren and very cold, and the three to five-year tours of duty at the stations are unpopular. Accordingly, salaries are to be raised and living conditions improved.

Norwegian defence policies have been in a state of flux since last year's change of government from a Conservative-led coalition to a Labour administration. That change coincided with two traumatic events: the avalanche at Vassdalen, not far from Vadsoe, which killed 16 young Norwegian soldiers; and publication in Oslo of a report detailing for the first time the extent of the Soviet military build-up nearby.

Canada considers polar nuclear fleet

From John Best, Ottawa

The Canadian Government is seriously considering buying a fleet of nuclear-powered submarines to help enforce *Canadian sovereignty in the* Arctic.

Published reports this week said that the Cabinet's priorities and planning committee had already approved a purchase of 10 nuclear submarines, expected to cost $C5 billion (£2.3 billion) to $6 billion.

Mr Joe Clark, the External Affairs Minister, *refrained* from denying the reports when questioned about them at a Commons committee meeting on Tuesday night.

Final Cabinet approval of decisions taken by the powerful priorities committee — a kind of inner cabinet of the most influential ministers, chaired by Mr Brian Mulroney, *the Prime Minister* — is usually a foregone conclusion.

A move to nuclear submarines would mark a dramatic shift in the focus of the Canadian defence strategy, which until now has been centred almost entirely on Europe and the North Atlantic.

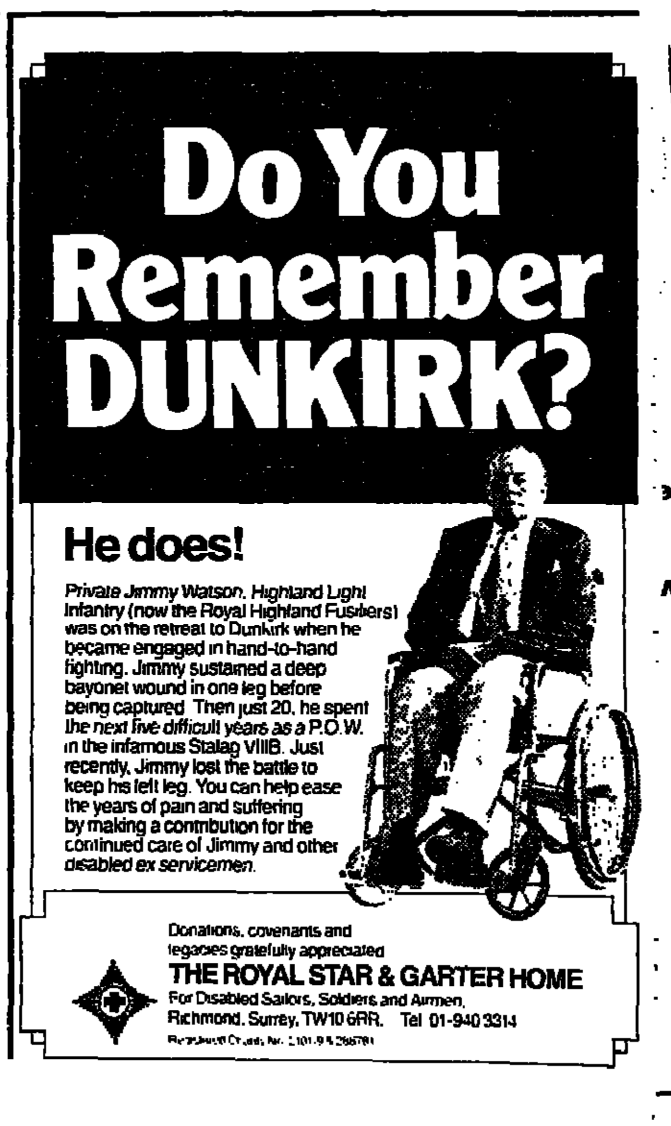
A defence-policy White Paper is expected to be published later this spring. In preparing it, the Government has examined the feasibility of buying from four to 12 nuclear-powered submarines, possibly from Britain.

Such craft would be able to carry out the trawls under the ice cap in the Canadian Arctic, as well as defence functions in the North Atlantic or off Canada's Pacific coast.

Conventionally-powered submarines, such as the three British-built Oberons now in service with the Canadian Navy, can not operate under the northern ice.

In recent years, the north has become a centre of increased strategic interest to the US and the Soviet Union. *Each superpower has developed* submarines capable of remaining hidden under the ice.

Canada, standing between the two, does not have the capability even to monitor foreign submarine activity



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Managua aims to ease Miskito crisis with minority Bill of rights

From Alan Tomlinson, Puerto Cabezas, Nicaragua

A draft Bill granting land rights and a measure of self-government to Miskito Indians and English-speaking blacks on Nicaragua's Atlantic Coast has been approved by an assembly of ethnic minority leaders amid both accolades and scepticism.

The plan is expected to be passed without serious changes by the National Assembly later this year, and has been praised as a breakthrough by some North American Indian leaders.

But one Miskito delegate to the three-day conference held here last week observed that autonomy was like a pill. "You don't know whether it's going to be bitter or sweet until you have tasted it."

"Many of our people are Doubting Thomases," conceded Dr Ray Hooker, a Sandinistan member of the Creole community and one of the principal authors of the autonomy plan.

The proposal holds the key to ending the five-year-old war waged by the Miskitos against the Sandinista Army in the forests, savannahs and swamps of the region.

The final draft of the law, drawn up during two years of consultation amongst coastal communities, including the small Sumu and Rama Indian tribes, was hammered out to the beat of reggae music in this Caribbean seaport of wooden houses on stilts.

The Atlantic Coast region comprises the two vast provinces of North and South Zelaya. Though it covers half the country, only 10 per cent of the population lives here. Colonized initially by the British who imported African slaves and made alliances with the Miskitos, its people have little in common with the Spanish-speaking majority of Nicaraguans.

Isolated and neglected for centuries, the "Costeños", as they are collectively known, grew accustomed to being left alone. The 1979 Sandinista revolution threatened their traditional ways of life, which for many Indians consisted of hunting in the forests.

Thousands, mainly Miskitos, fled to Honduras where many took up arms and joined the US-sponsored counter-revolution. Recognizing the vulnerability of the region as a potential beach-head for the Contras, the Government reacted by burning down Indian villages and herding those who had remained into camps.

But the Sandinistas quickly realized their mistake as the *Reagan Administration*, accusing them of racial genocide, began to exploit the situation internationally.

Since the Government began talking about autonomy two-and-a-half years ago, thousands of Miskitos have returned from Honduras and several hundred Indian rebels have deserted from the Contras.

Pardoxically, the Government *sees regional autonomy* as a means of uniting the nation and integrating the coast into the revolution. "Autonomy is the revolution on the Atlantic Coast," said Mr Johnny Hodgson, another Creole member of the commission which drew up the plan. "It is the first time in our history that we ourselves have the opportunity to elaborate a proposal that will define how we want to live."

The draft law recognizes the rights of native communities to lands, forests and waters that have traditionally belonged to them, as well as their right to work them in traditional ways, implying that socialized forms of agriculture promoted by the revolutionary Government on the Pacific Coast will not be imposed on the Indians.

The American engineer Mr Benjamin Linder, working in Nicaragua's Jinotega Province where the Sandinista Government says he was killed by Contra rebels.

American's killing blamed on rebels

From Our Own Correspondent
Managua

An American engineer working in the north of Nicaragua has been killed by US-backed Contra rebels, according to the Managua Government.

Mr Benjamin Linder, aged 27, from Portland, Oregon, was among three people who were reported to have died when Contras attacked a hydro-electric project near the town of San José de Bocay in the mountaincus province of Jinotega on Monday.

The Information Minister, Señor Manuel Espinoza, said that Mr Linder had been "assassinated" but offered no details of the circumstances of his death. One unconfirmed reported quoted peasants in the area as saying that the rebels had walked into his office and shot him.

However, a doctor who examined the body was quoted as saying that he had died from shrapnel wounds.

Mr Linder, who came to Nicaragua in 1983, was among an estimated 3,000 Americans working here in solidarity with the Sandinista revolution and despite US support for the anti-government rebels. At least six international volunteers have been killed in Contra attacks and ambushes.

Contra chief says CIA is blocking his share of funds

From Martha Honey, San José, Costa Rica

A Nicaraguan Indian Contra leader says that his organization has not received its share of aid money appropriated by the United States Congress and that American funds are being used to "destroy" him.

Señor Brooklyn Rivera, leader of Misurasata, the oldest and most independent of the Indian Contra movements which operates out of Costa Rica, said: "The CIA is doing what it can to block our money. It wants control over the organization."

He has repeatedly resisted pressure from other Contra leaders and the US to align with the Nicaraguan Democratic Force (FDN), the largest Contra army, or with the political umbrella movement, the United Nicaraguan Opposition (UNO) — both of which are backed by the Reagan Administration.

But Congress, where Señor Rivera has considerable support, specified that $5 million of Washington's $100 million (£62.5 million) Contra aid package should go to Misurasata. He says that the money was due to arrive six months ago, but to date his organization has received "absolutely nothing".

Instead, Señor Rivera claims, Central Intelligence Agency (CIA) agents have offered bribes to his commanders. He said these agents "are proposing that, if they get rid of me and join the FDN and UNO, they can get all the supplies and money they need".

He said a Cuban-American CIA agent tried to hire one of his commanders to murder him in his San José house. Further, Señor Rivera says that fighters he sent to receive US military training were detained in a Honduran Contra camp.

He claimed that Lieutenant-Colonel Oliver North, the former National Security Council aide, was behind the creation in September 1985 of Kisan, an Indian organization that has become Misurasata's chief rival.

Señor Rivera says Colonel North gave Mr Robert Owen, an American go-between to the Contras, $60,000 to organize Kisan at a meeting in Honduras. Señor Rivera was arrested and deported when he travelled to attend it.

The Indian leader says his plight resembles that of Señor Eden Pastora, another Costa Rican-based Contra leader, who abandoned the armed struggle a year ago because, he said, the CIA successfully bribed his commanders to join with the FDN.

Kidnapping in Colombia

Bogotá abductions 'worse than Beirut'

From Geoffrey Matthews, Bogotá

The phenomenon, a leading Colombian press columnist has observed, is now "a national sport, a kind of lottery in which any bright spark seeking to enrich himself fast can play". The "sport" is kidnapping. In the first three months of this year 62 people were kidnapped, according to figures just released.

This is true to the alarming form which in recent years has made Colombia the country with the world's highest incidence of this most heinous crime.

In 1982 there were 136 kidnappings, in 1983 167, in 1984 the figure rocketed to 299, in 1985 it was 286, and last year 176.

Yet nobody believes that kidnappings dipped in 1986, merely that the gaping discrepancy between reported and unreported abductions was even larger than usual, and clearly, if the rate continues unabated, this year will conclude with a figure approaching 250.

It was the kidnap rate combined with the always notoriously high level of street crime, a spiralling wave of political killings, guerrilla actions and violence generated by the cocaine racket that led Dr Misael Pastrana Berrero, the former President, to declare recently that Colombia's plight was "worse than Beirut today".

There is a sinister Beirut ambience about early morning traffic on Carrera Septima, one of Bogotá's principal highways, as sleek chauffeur-driven limousines speed their passengers to work.

The vehicles are invariably armour-plated, and the VIP in the back sits squeezed between bulky armed bodyguards. Often the car is wedged between two accompanying open jeeps with yet more bodyguards, standing alert, eyes peeled, their hands nervously nursing automatic weapons.

This is how industrialists, businessmen, bankers, politicians, diplomats and certain middle-ranking drug racketeers go about their daily business in Bogotá and Colombia's other principal cities.

Kidnappings on a large scale began about a decade ago when guerrilla groups announced that executives of national and multinational companies were legitimate targets as symbols of the capitalist system they sought to overthrow.

Later they unwisely targeted relatives of board members of the "Medellin cartel", the drug cabal centred on Colombia's second-biggest city, controlling the Latin American cocaine trade. Infuriated after paying out several huge ransoms, the "mafiosos" struck back by founding an assassination squad called "death to kidnappers" unleashing a bloodbath in which not only suspected subversives perished but also trade unionists, human rights activists, university teachers, students and assorted others suspected of left-wing politics.

What has changed in recent years is that kidnapping has been taken up by Colombia's ruthless criminal classes.

While in the late 1970s kidnappings were principally the work of left-wing guerrillas bent on making propaganda and profits for their revolutionary cause, many observers calculate that today common criminals are responsible for between 40 and 60 per cent of abductions.

❛ It has been taken up by the ruthless criminal classes ❜

The biggest ransom ever paid out is believed to have been for a Texas petroleum executive kidnapped by guerrillas in 1983. Reports of the ransom paid for his freedom range from $1 million to $3 million (£1.87 million), believed to have been handed over in in Panama.

Yet while the wealthy live most in fear of abduction, the phenomenon is also increasingly claiming victims among the middle and even working classes. Typically, a housewife takes her child to a local supermarket. While she is engrossed in selecting products from the shelves, her child is snatched.

Before she has noticed the child's disappearance, she is approached by a stranger, told of the kidnapping and instructed of a nearby rendezvous where she is to make the ransom payment. Such kidnappings last less than an hour, involve ransoms of as little as 30,000 pesos (about £100) and are not subsequently reported.

Oslo baby's death sign of hospitals problem

From Tony Samstag, Oslo

The death of an eleven-month-old boy has provoked a political row over the gathering crisis in the Norwegian health service.

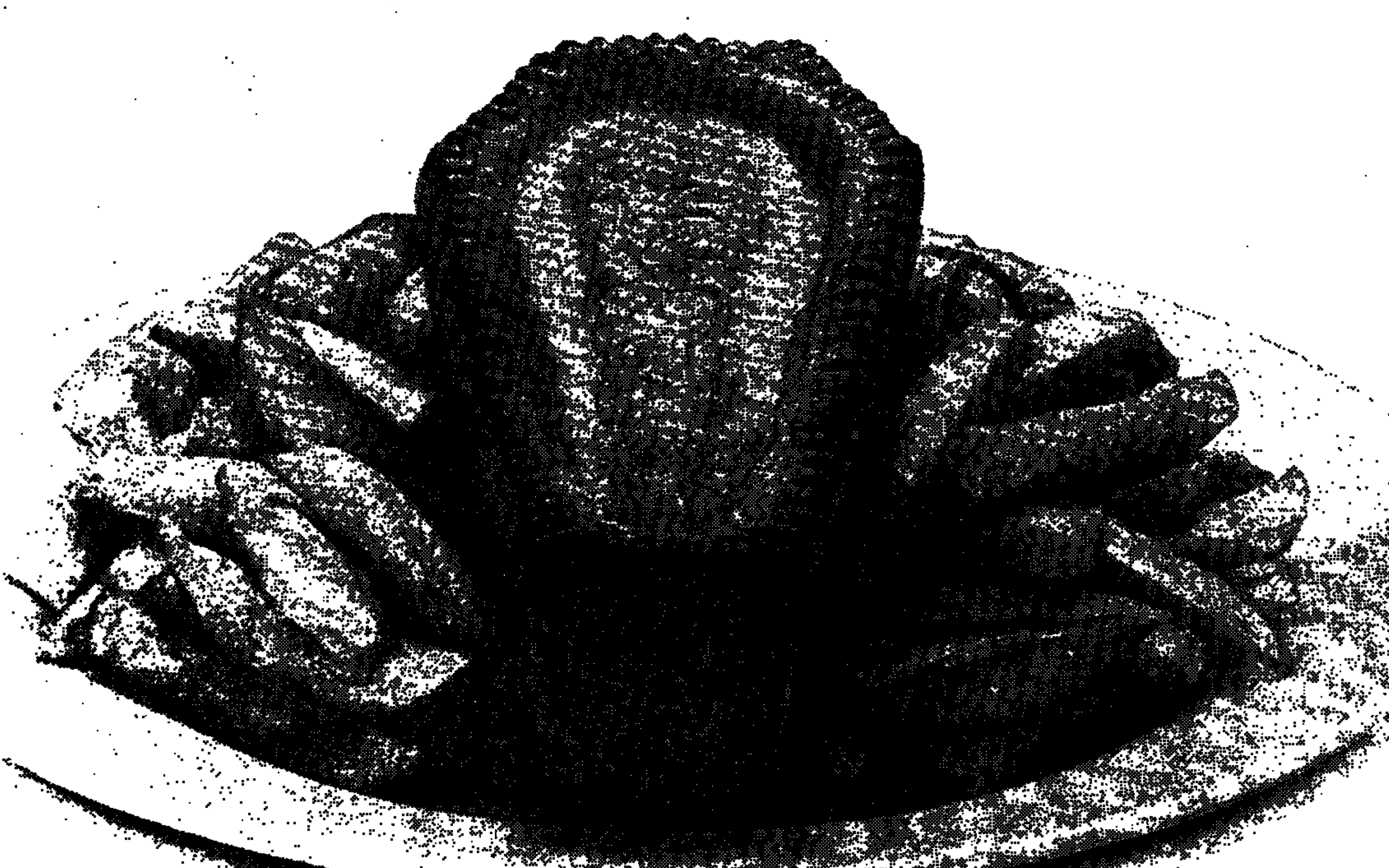
Doctors at the National Hospital in Oslo admitted earlier this week that little Glenn Emil Harestad died there on Maundy Thursday after a life-saving operation was cancelled because there were not enough specialist nurses to look after him.

Politicians have denounced the incident as "a kind of manslaughter", and the furore intensified yesterday with the announcement by doctors at Ullevaal Hospital, virtually next door, that the operation could have been arranged within minutes of a single telephone call.

Mrs Tove Strand Gerhardsen, the Social Services Minister, announcing an inquiry into the affair, described it as "a tragic incident that illustrates a desperate situation". Officials have pointed out that a number of deaths each year are clearly attributable to chronic staff shortages and long waiting lists.

The baby had been born with a heart defect. On the *night of his death*, surgeons were preparing to operate but stood down when it became clear that adequate care could not be guaranteed.

Despite a commitment to increased spending, the Government has had an uphill struggle to reverse the decline in the health service.



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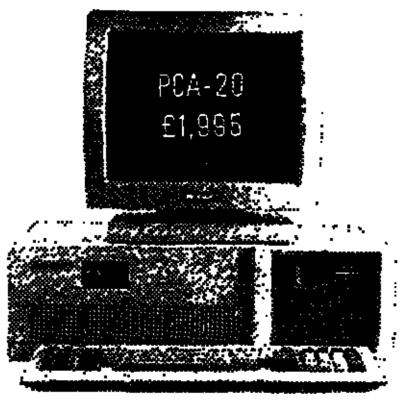

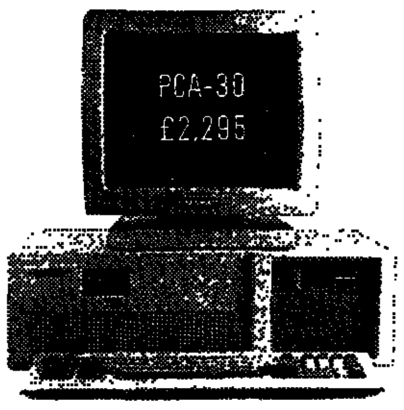

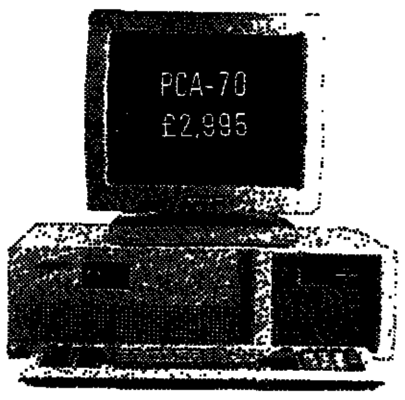

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T 30/4

Manila activists beheaded in run-up to elections

From Keith Dalton, Manila

Three election campaign workers were found beheaded on the outskirts of Manila yesterday in the bloodiest incident so far in the campaign fornext month's congressional elections in the Philippines.

The three men, activists of Mr Rachid Saber, a left-wing candidate, were kidnapped on Sunday by armed men in fatigue uniform, witnesses said. Police recovered their bodies from fields near a squatter colony in the outer suburb of Taguig. Their heads were found several feet away.

Another campaign official was shot dead in Baguio as he walked home after a late night election rally, local police said. These deaths raised to 47 the number of election-related deaths since campaigning began on March 9.

"This election will be the cleanest election in the history of our beloved country," President Aquino vowed last month, when she launched her campaign for her hand-picked 24 senatorial candidates.

Every weekend since, Mrs Aquino has criss-crossed the country attending rallies and presenting her administration's candidates to provincial voters.

The President's immense personal popularity is regarded as the key for "Cory's candidates", a strange mixture of seasoned politicians from both the left and the right and political neophytes.

The disgruntled opposition candidates continually decry her personalized electioneering as unfair and improper, but steer clear of personal attacks on her.

Many of these administration opponents deftly sidestep any past links with the exiled former leader, Mr Ferdinand Marcos, fearing that any endorsement from him would be the "kiss of death" to their electoral chances.

Nevertheless, stories continue to circulate here of "Marcos bag men" returning from Hawaii with instructions and millions of pesos from the ailing former dictator.

The hard political contest has two more weeks to run. Bombastic speeches, cheer squads, beauty and singing contests have returned to the political arena after 14 years of stolid campaigning — boring because the results were known before polling day.

But the bands and the fireworks smother any attempt to raise pressing political and economic issues. Foremost among these are how to revive the virtually stagnant economy and how to placate the restive military, grown fat during the 20 years of Marcos pampering.

Fun has returned to the Philippines political arena but so have the prancing and pompous politicians of old, or their scions, with plenty of money but bankrupt ideas.

Among them Mrs Aquino and her Vice-President, Mr Salvador Laurel, have more than a dozen relatives seeking election to the 24-member Senate and the 200-seat House of Representatives.

Also running are film stars, ex-beauty queens and the former head of the Communist New People's Army.

Mr Juan Ponce Enrile is the leading opposition candidate. A former Defence Minister of the Marcos era, he also served Mrs Aquino for nine months until she dismissed him last November in the wake of a foiled coup attempt.

But Mrs Aquino wants no opposition in the Senate. "We need people in the Senate who will help me, not fight me," she has been telling her enthusiastic followers at rallies.

Deal near on saving world ozone layer

From Alan McGregor
Geneva

The outline of an international protocol, for signature this autumn, to reduce emissions of ozone-depleting chemicals has become clearer as support grows for the pro-environment position of the US, Canada, the Scandinavian countries, New Zealand and Australia.

The most significant development at the 40-nation working group here of legal and technical experts has been indications that West Germany — pressured by its Greens — now favours a larger initial cut in production of chloroflurocarbons (cfcs), as used in refrigerators, foams and spray cans, than the 20 per cent envisaged by the European Community.

A final EEC decision is due at a Ministerial Council meeting on May 21. The West German attitude is causing some embarrassment to other members, particularly Britain, which some delegates regard as dragging its feet on a crucial environment problem.

The US, where the use of non-essential cfcs in spray cans was banned in 1979, has been pushing for a 95 per cent reduction, over 14 years, of cfcs, and two types of halogens — used in fire-extinguishers — permitting development of alternatives.

The EEC stance is for a production freeze at 1986 levels within two years of the protocol coming into force, with an initial 20 per cent production/consumption cut not later than two years after that. Countries wishing to take more stringent measures would be free to do so.

Environmentalist bodies, including the influential International Union for Conservation of Nature and Natural Resources, point out that an 85 per cent reduction in emissions is needed merely to confine ozone depletion to its present rate. What, they ask, is going to happen, even with the new convention, as more developing countries acquire industries that are either consumers or producers of these gases.

Ozone layer depletion allows excessive ultra-violet ray penetration to reach the Earth's surface, gravely imperilling human health and global ecosystems and contributing to the "warming" of the earth's atmosphere due to pollution.

An 88-year-old man paying tribute to his Emperor yesterday in Tokyo where 55,000 people gathered outside the Imperial Palace to celebrate Hirohito's 86th birthday.

Frail Hirohito helped from banquet

Tokyo — Emperor Hirohito of Japan, celebrating his 86th birthday yesterday, left a palace banquet 15 minutes early saying that he felt unwell (David Watts writes).

He was helped from the banquet table before 400 VIP guests, including Mr Yasuhiro Nakasone, the Prime Minister, and members of the Cabinet, by the Crown Princess Michiko and Princess Hanako.

Later, palace doctors said that although the Emperor appeared to be tired, his pulse, blood pressure and temperature were all normal. He rested until just after 4pm and then returned to his study.

The Crown Prince attended an afternoon tea party for foreign ambassadors in place of the Emperor and an evening dinner party for the imperial family was cancelled.

Some 55,000 people greeted the Emperor during three appearances on a palace balcony during the morning, the first time with Empress Nagako. His voice was clear and firm when he thanked the crowd for their birthday wishes.

EEC talks fail to agree farm prices

Luxembourg — Three days of talks between EEC agriculture ministers on prices for produce in the 1987-88 season ended yesterday in deadlock (Our Correspondent writes).

Mr Michael Jopling, the British Minister, denied that the talks had been going round in circles, but observers said little more progress could be expected at the next meeting on May 18.

Herr Ignaz Kiechle, the German minister, led opposition to price proposals involving a change in the "Green" currency.

Canada snub

Ottawa (AP) — President Waldheim of Austria would not be welcome in Canada, Mr Brian Mulroney, the Prime Minister, said.

Pilot record

Sydney (Reuter) — Mr Dick Smith, a millionaire Australian businessmen, has claimed the first flight by helicopter to the North Pole. It was his third attempt.

Iran quake

Nicosia (AP) — An earthquake shook southern Iran near the port of Bandar Abbas. No casualties were reported.

Caviar haul

Tehran (AFP) — A large caviar smuggling ring was broken up at Tehran airport, when about 900 lb was seized.

Big trouble

Wellington (AP) — New Zealand rejected two elephants, a gift from from Mr Rajiv Gandhi, India's Prime Minister, as they had foot-and-mouth disease.

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Australia's troubled Opposition

Leadership crisis as coalition ends

From Stephen Taylor, Sydney

The final collapse of Australia's opposition coalition has thrown open yet again the leadership of the anti-Labor forces in federal politics. In the process, the prospect that Mr John Howard, the Liberal leader will ever become prime minister have diminished, and those of Mr Andrew Peacock, who was recently dismissed in disgrace from the opposition frontbench, have been enhanced.

The coalition's demise also represents a triumph of sorts for Sir Joh Bjelke-Petersen, the Queensland Premier, whose launch into national politics earlier this year started the present shake-up of the Right.

After months of factional dispute, the two main opposition parties — the Liberals under Mr Howard, and the Nationals under the federal leadership of Mr Ian Sinclair — have been forced to abandon what was a fairly loose, albeit long-standing, partnership because of Sir Joh's challenge.

The main beneficiary of the Right's self-destructive bickering seems to have been the Hawke Government. A recent Morgan Gallup poll shows support for Labor up 4 per cent to 47 per cent, and the Liberal and National parties down 2 per cent to 46 per cent. Mr Howard trails Mr Peacock in popularity for leadership of the Liberals by 33 per cent to 59 per cent.

The coalition foundered on Sir Joh's gauntlet to the established opposition leadership, and specifically his proposal for a radical new flat-rate tax system. Neither Mr Howard nor Mr Sinclair was able to hold the line against Sir Joh's order that National MPs from Queensland should join his breakaway party.

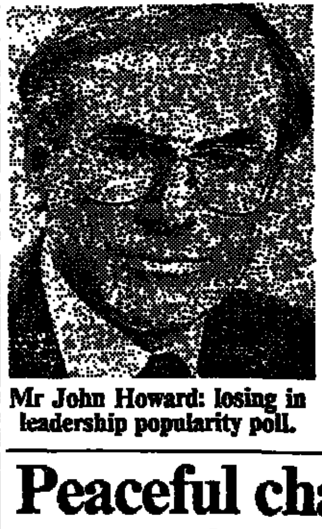
In this crucial test of strength, the Howard leadership has been made to appear ineffective yet again, while Mr Sinclair has been continuously undermined by elements in his own party bent on introducing the kind of fundamentalist solutions to Australia's problems advocated by Sir Joh.

Yesterday, with the coalition in ruins, Mr Howard announced that the Liberals would start their own rural campaign with a "push for the bush" against the rurally-based Nationals.

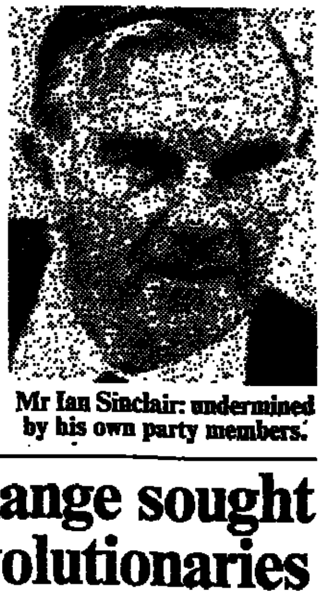
Meanwhile, Sir Joh repeated that he was now de facto leader not only of the Nationals, but of conservative voters generally.

There was no indication that Mr Sinclair would stand down, although his position as federal leader of the Nationals must be in doubt.

The fact that there is yet another hat in the ring — that of Mr Peacock, who was dismissed as shadow foreign minister recently for disloyalty to Mr Howard — only adds to the disarray in the ranks of the Right at a time when they ought to be able to make capital at the Hawke Government's expense.



Mr John Howard: losing in leadership popularity poll.



Mr Ian Sinclair: undermined by his own party members.

Peaceful change sought by Thai revolutionaries

From Neil Kelly, Bangkok

A defector from the outlawed Communist Party has organized a new political group which aims, it says, to conduct a "peaceful" revolution and to replace Thailand's elected parliament with its own revolutionary council. The development is seen as one of several co-ordinated moves by power brokers to discredit the existing parliamentary system.

Consequently, uneasiness about what may lie ahead is more pronounced than at any time since the last military rebellion against the Government 19 months ago.

Some policies of the new group, which calls itself the New Revolutionary Council, appear identical with those of General Chavalit Yongchaiyudh, the army chief, who also has suggested that a peaceful revolution is needed to solve national problems because the political parties are too incompetent and corrupt to do so.

He says he has no connections with the new movement but many in it claim otherwise. Its architect is Mr Prasert Sapsunthorn, a senior member of the Communist Party hierarchy until he defected and became an army adviser in the war against the communist insurgency.

EEC talk fail to agree farm prices

Canada s

Pilot record

Iran quake

Caviar had

Big trouble

ership crisi
coalition ends

Some British babies are born less equal than others.

This child sleeps peacefully in a part of the United Kingdom which is not governed in the same way as the rest of the country.

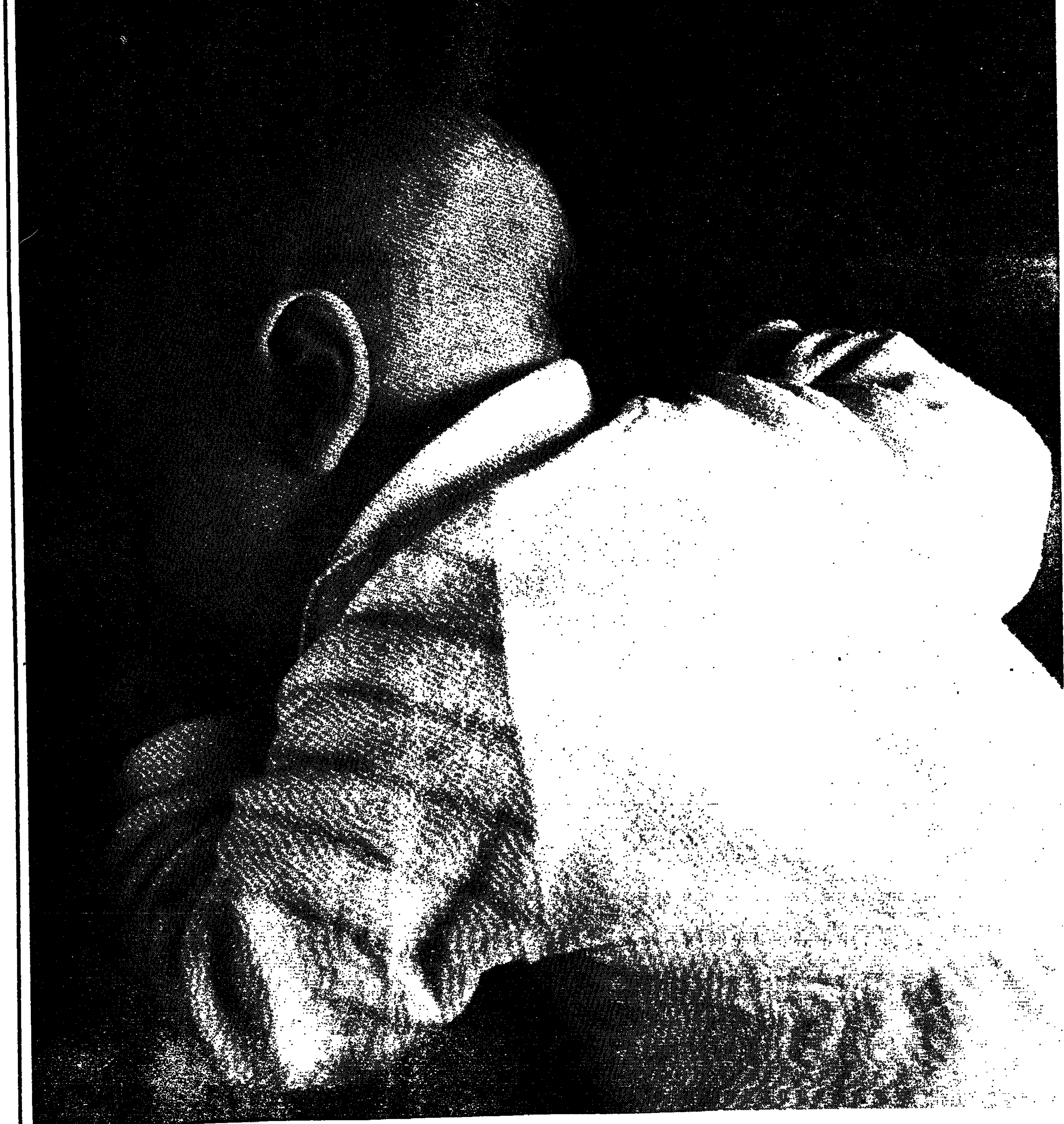
Her health and education will be controlled, not by elected representatives, but by members of a board nominated by central government.

When she is older she may discover that a vote for the majority view doesn't necessarily have the desired effect.

For she lives in Northern Ireland where people do not enjoy the same democratic rights as other UK citizens.

If you were born British, you wouldn't want to settle for anything less.

The vast majority of people in Northern Ireland still want to remain part of the UK. Is that so wrong?



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of the opaqueness ... walls. Mr Barkshire said yesterday that he had contemplated all the stories with fascination, and said the changing of the structure con-

things ... than follow the stock market. Mr Lake's researches show that in the last 22 years it has been wrong to sell in May on

"There's a Mr Mickey Mouse from the Bank of England . . ."

Ray Heath

... Closedown.

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The death of Lord Justice Maurice Gibson, whose funeral was held yesterday, is the latest test for Ulster's Chief Constable

Blunt talker at the sharp end

THE TIMES PROFILE

SIR JOHN HERMON

At a private dinner party *in Northern* Ireland recently a doctor marvelled *aloud at the relaxed* manner of another guest, Sir John Hermon. Terrorist *bombings, shootings and* explosions were increasing; the Irish National Liberation *Army was dissolving in a* bloody feud; two detectives had been killed in a macabre *attack;* "loyalist" politicians were threatening an "uprising" over tough legislation to control traditional parades; and the Stalker-Sampson inquiry was still hanging over his head. Surely, wondered the doctor, the pressure must be beginning to take its toll?

Never one to duck a challenge. Sir John, aged 58, presented his arm for the doctor to check his pulse rate. It was normal. He is obviously a man who thrives under pressure; and at yesterday's funeral of Lord Justice Maurice Gibson and his wife, *Cecily – a security nightmare* – he could be seen walking calmly among his men, the *epitome of* reassurance.

Their murder on Saturday by the Provisional IRA had forced Sir John, known as Jack until he was knighted five years ago, to cut short a visit to *North America and return to* Belfast. To him it was one more of the security crises that *punctuate* the term in office of any Chief Constable of the Royal Ulster Constabulary.

With pressure growing for a new security initiative, he had been met at Aldergrove Airport by senior officers who had briefed him on the circumstances. Later he and Lt Gen Sir Robert Pascoe, General Officer Commanding in Northern Ireland, had talked for two hours with Tom King, the Northern Ireland Secretary, on the security situation. In the first four months of this year, 32 people *– more than double the total* for the whole of 1986 – have been murdered in Northern Ireland.

A bland statement was issued afterwards by the North*ern Ireland* office but several hours later an internal message was sent by Sir John to all members of the force. The difference in tone was remarkable. Sir John and his commanders, the statement read, had identified a number of matters which they believed could help combat terrorism effectively. Those who know Sir John well recognized the code. The Government would have been left in no doubt as to what he believed needed to be done.

His analysis would have been presented in the kind of uncompromising terms that the people of the province have come to expect from a Chief Constable who, like themselves, can be blunt and stubborn. This has not always endeared him to a succession of *British* ministers. *Many a* civil servant has raised eyebrows in despair as he has tried to soothe the latest feathers ruffled by the Chief Constable's frankness.

Be it cross-border security, the alleged firing point in the South of a particular explosion, his private thoughts on the qualities of the Garda or his views on "loyalist" parades, Sir John has opinions that are often found *unpalatable.*

His own pulse may *have risen in re*cent days, however, as politicians and armchair generals, enriched with hindsight, have made what he considers to be unwarranted criticism of the 12,670-strong force he describes as comprised of "extraordinary officers doing an extraordinary job".

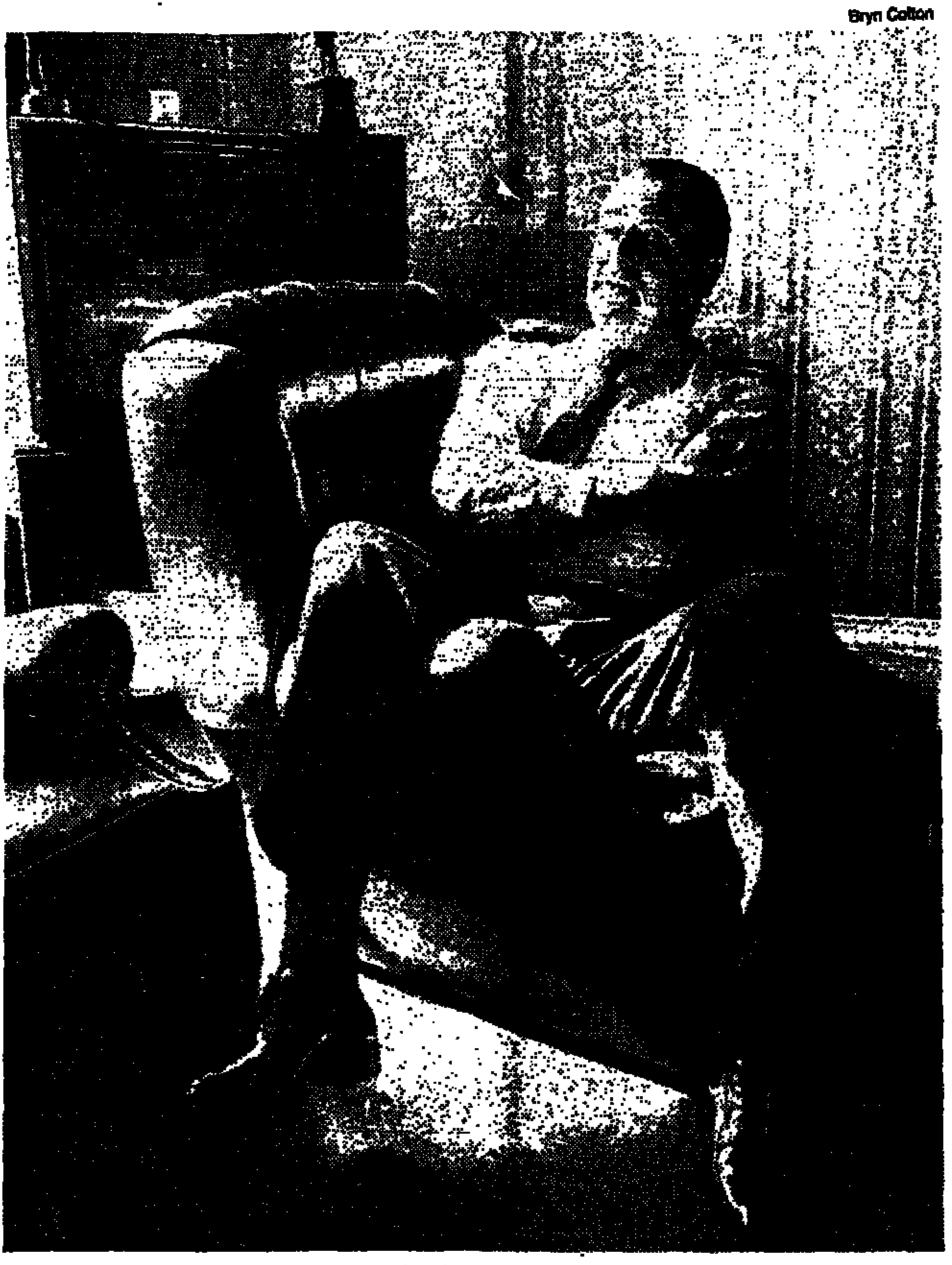
The force he commands has changed dramatically since he joined it 37 years ago. He is one of the main architects behind its transformation from a 3,500-strong organization shattered by riots to one of the most highly-equipped forces in western Europe.

Born in the loyalist stronghold of Larne, County Antrim, he joined the RUC after *a period studying accountancy* and quickly came face to face with terrorism. He earned his first promotion to sergeant in County Tyrone when he replaced an officer killed during the Provisional IRA's 1956-62 border campaign.

In 1964 he was among police ordered into Divis Street in west Belfast to re*move an Irish tricolour* after a complaint from a then little-known preacher, the Rev Ian *Paisley. The rioting* that ensued left the head constable with a distrust of politicians and their attempts to manipulate the force.

Nothing over the years has led *him to* alter that view. Privately he is contemptuous of politicians – north, south and in Westminster. He believes that most people in the north are more sensible and moderate than their public representatives who, he thinks, manufacture community fear and hatred to disguise their own limited ability.

His climb to the top was assisted by intelligence and management skills, which marked him out in a small provincial force, together with a dash of judicious good luck. When many a promising career was ending with the collapse of the RUC at the onset of the troubles in 1969, Sir John was head of training and emerged unscathed. He had already become one of the first RUC officer to go to Bramshill Police college and after 1969 was earmarked by the British Government for greater things. *He was* the only RUC officer on the government's "way ahead *committee" in the* 1970s, which reshaped security policy and assured for the RUC a primary role in the fight against terrorism.



Bryn Colton

A steady pulse: "Popularity is not my business," Sir John Hermon says. "Command is."

He took over as Chief Constable in 1980 with a reputation for non-sectarianism, professionalism, toughness and a belief in strict discipline. It has not made him popular with lower ranks, where his attitudes on disci*pline* and reduction in large *overtime payments* has caused resentment. "Popularity is not my business," he *retorts. "Command is."*

He has ensured further unpopularity by bringing disciplinary proceedings against the chairman of the Police Federation, which represents rank and file officers. And he recently lost a case in which 31 women reservists accused him *of sexual discrimination.* Sir *John was* clearly uncomfortable under cross-examination and was criticized by an *industrial tribunal for* behaving "unreasonably" in pursuing the case.

It was the first time many people had seen Sir John under pressure in public. His normal *image is of a man of* supreme self-confidence, determined to protect the force, *which is* 90 per cent Protestant, from attempts at political influence.

BIOGRAPHY

- **1928:** Born Larne, co Antrim. Educated Larne Grammar School.
- **1946:** Trained in accountancy.
- **1950:** Joined RUC.
- **1954:** Married Jean Webb, one son, one daughter.
- **1963:** Head Constable.
- **1969:** Commandant RUC Training Centre.
- **1976:** Deputy Chief Constable.
- **1975:** OBE.
- **1979:** Studied police management in London.
- **1980:** Chief Constable.
- **1982:** Knighted.

Still hanging over him and *the force* is the Stalker-Sampson inquiry into allegations that it operated a shoot-to-kill policy. Sir John is hypersensitive about the investigation – a sensitivity that verges on the obsessional

He called for the inquiry after RUC officers admitted in court that they had been told by senior officers to concoct stories of events leading to some of the shootings. The Chief Constable, however, was unimpressed by John Stalker, the recently retired Deputy *Chief* Constable of Greater Manchester, who led the inquiry.

He has certainly been *in*censed by media reports of what Stalker was discovering, particularly the emergence of details of alleged surveillance techniques, which he believes have done immeasurable harm to the fight against terrorism.

Until last autumn Sir John showed every sign of remaining in office for several more years. But the sudden death of his wife, Jean, was a shock from which he has yet to recover. Colleagues believe his mind now turns more often to retirement and the pleasure of more time with his grown-up son and daughter.

Richard Ford

Little wonders with big ideas

So successful have Exeter's minibuses proved that other cities may soon be following suit

Exeter has become, for public transport if for nothing else, the Hong Kong of the West Country. A few minutes' pause in the high street will reveal the extent of the city's conversion to little buses. Brilliantly-striped, boxy 16-seater diesels chug to and fro. For anyone brought up on double-deckers it is the most un-English of sights.

Three years ago, Exeter pioneered Britain's first private city minibus service, and on Sunday it became the first large provincial city to base all its regular bus services on minis, with no financial support from the council or any government body.

It is a story to gladden Margaret Thatcher's heart. Exeter's privately-owned minibus service replaced a slowly-dying nationalized one, run by a subsidiary of the National Bus Company. It makes a profit, it carries nearly twice as many passengers as before and has created jobs for about 140 drivers.

Most passengers strongly favour the minibuses, which can be hailed anywhere (a short ride costs only 10p). "I find them excellent. The George-line comes from the hospital and I can get it to stop right outside my gate," one says. Before the coming of the minis her traditional bus service had been cancelled. "It was a great blow for us old people. We had to walk about 10 minutes to the stop."

Others praise a more frequent service, with faster boarding times and quicker ticket distribution (thanks to computerized ticket machines), which runs until late enough for it to be used for a night out. There are few caveats – an occasional complaint about the lack of space for baggage; the odd nostalgic yen to see a double-decker again. "I doubt if they make a blind bit of difference to trade in the high street," Stephen Hewison, a sales representative, said. "But it is a first-rate service."

The man behind all this is Harry Blundred, chairman and managing director of Devon General, which runs 250 minis all over the county. It did not take long for the first city service to catch on.

"By the end of the *summer* of 1984, the passengers had increased so much we couldn't *cope. They went up nearly* three-fold," he says. Soon minibuses were introduced in all Devon's main towns.

In February he stretched out an entrepreneurial tentacle to Oxford and started a minibus service there, in competition with the local company. "We have 42 buses and are doing quite nicely." In June he hopes to start Exeter's first park-and-ride service.

It is surprising that only Exeter and a number of other towns such as Worcester and Hereford have gone wholeheartedly for minibuses. But there have been many inquiries from other towns around Britain and even a delegation recently from a Swedish bus company.

Blundred puts the success in Exeter down to the cooperation of the trade union. "It was keen on increasing the number of jobs, rather than upholding 'old Spanish customs'. I can't praise it enough on that score," he says.

It must have taken courage. Even though there are far *more of them, minibus* drivers earn £20 less per week than their colleagues who *drive double-deckers* in neighbouring towns.

Driving a mini is no mini-job either. "You've got to be constantly wary, looking out for people putting a hand up, listening to where people want to get off and watching for drivers who come straight out in front of you," says one driver, Matt Thomason.

"Everyone can sit behind a wheel and drive, but it's coping with the pressure. Some people can't take it. There is a high turnover in staff."

Terence Bendixson

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Brittany rules the waves

Philippe Jeantot is again showing that France is now the top sailing nation

Welcome hero: Jeantot, planning his third circumnavigation

For most of us, the thought of one solo circumnavigation would be daunting enough. To face the Roaring Forties, the notorious *Cape of Good* Hope and the Horn three times in one lifetime suggests *madness.*

Yet there is nothing mad about Philippe Jeantot, aged 35, the French solo sailor now heading towards Newport, Rhode Island, and – barring any last minute catastrophies – his second successive victory in the 27,000-mile BOC single-handed round-the-world yacht race.

Four years ago, this deep-sea diver was unknown even in his native port of Concarneau, on the Brittany coast. Yet he beat 17 opponents in the first British-sponsored four-stage BOC Challenge, driving home his 56ft boat Credit Agricole 10 days ahead of his nearest rival.

Last August he was back in Newport, this time with a larger, more powerful boat, and though matched against much stiffer opposition he is expected to finish with a *three-day advantage* over his three nearest rivals, who are also French.

After returning to Paris next week for a hero's welcome, Jeantot plans to do it all again *next year – this time in a non-*stop race he will organize himself, if necessary – purely *for the high adventure it* provides.

His continued success, and that of Philippe Monnet, who set a new 129-day one-stop record for the voyage earlier this month, places French yachtsmen in the ascendency of a sport that was once dominated by British names like Francis Chichester, Alec Rose, Chay Blyth and Robin Knox-Johnston.

Ironically, French interest was first kindled by a British "half-crown" wager by Chichester back in 1960, on the outcome of the first solo race across the Atlantic from Plymouth to New York. Chichester won, but the sequel four years *later brought to the fore* an unknown young French navy lieutenant, Eric Tabarly, who won the race with three days to spare.

His achievements, and those that followed, have transformed single-handed ocean sailing into a French national sport. And the three million francs given to Jeantot by his sponsors, Credit Agricole, is the sort of money no British competitor could hope to match.

Can anyone in Britain beat him?

Three prospective British BOC entrants dropped out of this year's race through lack of support and it was left to Harry Mitchell, at 62 the oldest competitor, to uphold Britain's waning tradition. Sadly, he ran aground off New Zealand and was forced to retire.

Jeantot, a single man, is driven by a sense of adventure and the need to test the limits of endurance; but he is not without fear. "My worst moment came, not rounding Cape Horn, but during the 1984 single-handed transatlantic race when my catamaran suddenly capsized in mid-Atlantic," he said. Refusing help, he insisted against all advice that his upturned boat could be saved, and with a mixture of diving skill and tenacity, proved the pundits wrong.

Now he intends to emulate Knox-Johnston's feat of racing round the globe non-stop next year. Does anyone in Britain still have the will and ability to beat him?

Barry Pickthall

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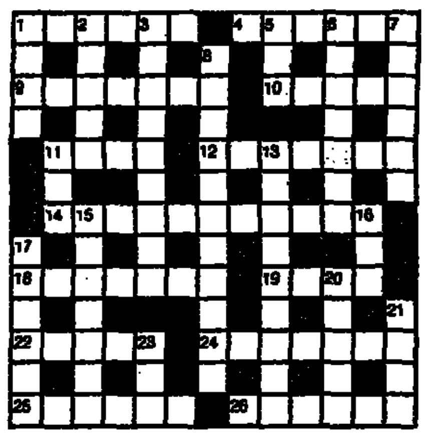
CONCISE CROSSWORD NO 1245



ACROSS
- 1 Overnight case (6)
- 4 Correct (6)
- 9 Intonation (7)
- 10 Behaves with scorn (5)
- 11 Responsibility (4)
- 12 React (7)
- 14 Vengeance (11)
- 18 Disrupter (7)
- 19 Supplant (4)
- 22 Bring together (5)
- 24 Bionomics (7)
- 25 Lace hole (6)
- 26 Conical tent (6)

DOWN
- 1 Carpenter's grip (4)
- 2 Heavy coat cloth (5)
- 3 Left-handed (9)
- 5 Edge (3)
- 6 Smallest flute (7)
- 7 Live permanently (6)
- 8 Soup, stew round grain (5,6)
- 11 Belonging to us (3)
- 13 In an undertone (5,4)
- 15 Arousing feeling (7)
- 16 Eccentric type (3)
- 17 Shrewd (6)
- 20 Condescend (5)
- 21 Funeral wood heap (4)
- 23 Female sheep (3)

SOLUTION TO NO 1244

ACROSS: 1 Take away 5 Tiff 9 Swagman 10 Lithe 11 Lolly 12 Ebony 13 Tibia 15 Lymph 16 Messy 18 Genre 20 Exact 21 Endured 23 Tank 24 Atomiser

DOWN: 1 Tissue 2 Khartoum 3 Arm 4 Arnold Bennett 6 Iota 7 Fiesta 8 Playtime 11 Lychgate 14 Bosporus 15 Lament 17 Yonder 19 Tarn 22 Dam

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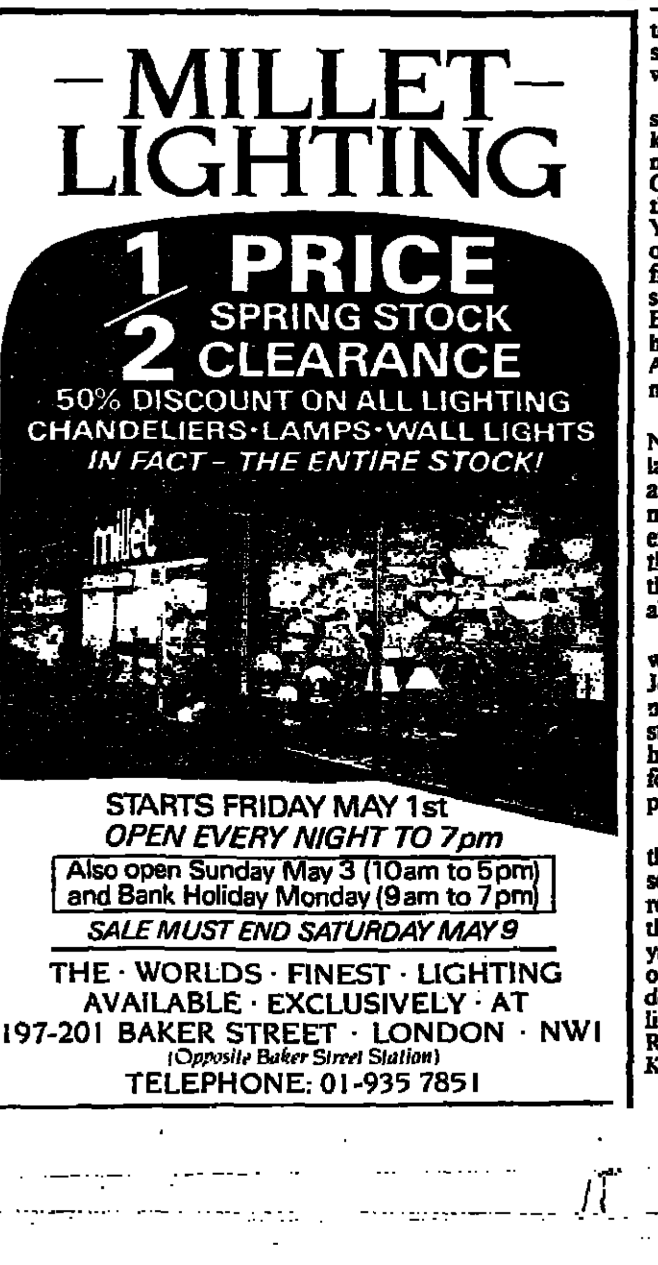

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HEALTH

Should people with incurable diseases have children? Liz Gill meets a risk assessor

Counsel for the afflicted

Each of Anita Harding's patients lives with a Sword of Damocles suspended above the head. Her job is to tell them how likely it is to fall. Aged 34, she is one of only three women consultant neurologists in the country and is a consultant physician at the National Hospital for Nervous Diseases in London, which runs the country's foremost neurological counselling service.

Its aim is to bring the latest medical and scientific knowledge to bear on what must be one of the most agonizing of human decisions: whether to risk having a child who might one day develop a cruelly debilitating disease; whether to bear a baby whose legacy might be pain and suffering.

The people she sees are members of families with a history of genetically transmitted diseases of the nervous system (rather than of the blood, causing haemophilia, or the respiratory and gastro-intestinal systems, causing cystic fibrosis). These include Huntington's chorea, Friedreich's Ataxia and some muscular dystrophies as well as less common, but equally distressing, afflictions which occasionally run in families, such as Alzheimer's Disease.

These illnesses affect an estimated 150,000 people in the United Kingdom. For every actual sufferer there will be others at risk, the degree of risk depending on the disease.

An overwhelming proportion of these diseases are incurable, hence the agony of the dilemma. What lends it even greater poignancy is that there is no guarantee that the disease will be inherited. At conception there is a general shake-up of genetic material from both parents. Some is kept and some is lost – what the offspring acquires, and from whom, is decided in an instant and is beyond control. It is what makes humans so infinitely varied and Dr Harding's task so infinitely complex: "The decisions people are faced with are quite terrible ones."

She uses Huntington's chorea to illustrate the dilemmas which face her patients. Huntington's is a degenerative disease that manifests itself initially in movement disorders, followed by severe disability and dementia. It usually develops between the ages of 25 and 50 and on average the victim dies about 12 years after it is diagnosed.

It affects 3,000 people in Britain. For every one of those there are a further seven or eight at high risk. Diagnosis in this and the other illnesses is frequently a complicated business because of the imprecision of the symptoms, and part of Dr Harding's genetic detective work is to establish its presence in the first place.

"Then, based on the family tree, you can tell what the risks are. If a parent has Huntington's then the child has a 50 per cent chance of getting it. Take a typical family: Mrs Smith is 45 and she has it. Her son John is 25 and he is still well.

"As long as he is well, his children have only a 25 per cent chance of getting it. If he reaches 45 and gets it, then their risks go up to 50/50. If he gets to 80 and doesn't develop it, they are not at risk at all and neither are their children. This disease does not skip a generation.

"What is he to do? If he has children and then at 40 he develops the symptoms, he may be consumed with guilt. If he decides the risks are too high and he will not have children, and then he gets to 60 and he's never become ill, his life will be filled with regret.

"These illnesses put tremendous strains on families. One woman told me that when the family is all together for a party or Christmas, and they're washing up afterwards and one of them drops a cup, the whole room goes deathly silent because everyone is wondering whether that's the first sign."

Paul Lovelace

Facing up to their future: Dr Anita Harding, consultant neurologist

In her weekly counselling sessions Dr Harding will frequently see half a dozen members of the same family, those linked by blood, those linked by marriage. All, one way or another, have a stake in the future. But no one is forced to attend. Not only are such diseases incurable, there is little one can do to stop their progress, which is often a hard concept for people to grasp in an age that holds "lifestyle and environment" culpable for so much sickness. There has been, however, a major breakthrough in assessing the risk. It is possible now to test not for the gene itself – although the perfection of a technique is "tantalizingly close" – but for the next best thing, a genetic "marker".

By using this marker, doctors will be able to determine, with about 95 per cent certainty, whether a person carries the offending gene.

Because the marker must be traced through three generations' blood samples, it can be done on only a small proportion of adults – it would need them to have surviving grandparents, which is statistically unlikely given the mortality rate of the disease. If grandparents *are* still alive, however, the test can be done on a foetus, to show whether it has a high (50 per cent) risk or a virtually negligible risk. It is taken between eight and 10 weeks, and the parents can be offered a termination at a more medically, emotionally and socially acceptable stage than later on in a pregnancy.

The hospital is hoping to start such tests in the near future. "Many people don't want to know, of course, and you can understand why. If you tell them they are very likely to carry the gene, does it mean they can plan their lives to make the most of their time, or does it spoil those lives?"

She is married to another neurologist – "Yes, we do talk about it a lot. It's rather an absorbing specialty" – and has no children feeling that perhaps there are not enough hours in the day for both a demanding career and motherhood.

She sees about 300 families a year and her colleague, Michael Baraitser, consultant geneticist at Great Ormond Street Hospital, sees a similar number. Her work is not always concerned with giving out bad news; with some illnesses and some individuals she can give an all-clear or tell them any risk is minuscule. Sometimes her counselling will strike a middle way: people may settle for one or two children when they originally wanted more.

"People think, when they come here, that I'm going to tell them not to have children. But I would never do that. What I try to do is help them make an informed decision. Sometimes people ask me what I would do, and then I do say that for me a one-in-two risk would be too high, but I can appreciate they may not feel the same. Ultimately the decision is theirs."

Looking at the problem cold-bloodedly, would a decision by all those at risk not to reproduce eliminate the diseases for ever? Not necessarily, she says, as genetic mutations occur spontaneously. "You could say that if no one drove a car there would be no road accidents, but things don't work that way. People make choices for enormously complex reasons – and why shouldn't they? We are not quite in that Orwellian a world yet."

She believes the outlook is bright and that the next decade will identify the actual genes in many inherited neurological diseases. "So if, for instance, someone is 20 and he or she wants children, I might say 'why don't you wait a few years?', and we might well be able to be more precise then."

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MEDICAL BRIEFING

Driven into the dust

The success of the Volkswagen Golf GTI convertible has spawned a host of rivals; but the dangers of sunburn for the fair skinned, the hazards of dust in the eyes or behind contact lenses, as well as the increased risk of accidental injury, however obvious, are ignored.

Dr Rudolf Noble from San Francisco has written to *The Lancet* about his experiments, which demonstrate the very unglamorous effects the open car can have on people who suffer from allergic diseases. In these patients, it is likely to induce sniffling and sneezing because of allergic rhinitis, wheezing from asthma and red eyes from conjunctivitis.

Dr Noble drove, in his saloon car, for about 100 miles in March (not a peak pollen time) through the Californian wine fields, with a glass slide covered with a sticky jelly taped to the passenger's head-rest; only three pollen grains stuck to the slide. But in an open car, similarly equipped with a glass slide, the total number of grains was 143.

Open wide

Recently mothers of young children have been tempted to blame syrupy medicines prescribed by doctors for early decay in their children's teeth. Pre-school children often have a fondness for sweets and sticky drinks, and medical authorities have in the past given warnings that there might be a relationship between sweetened medicines and rotten primary teeth.

But Dr N.J. Masters, who works in a housing estate in central London, has published a report in *The Practitioner* which exonerates the chemist's syrup. In a practice with 213 children, all the medicine prescribed for them up to the age of six was prepared in a sugar-based syrup; a third of the medicines were antibiotics. Examination of the dental records of 199 of those children showed that they had less dental disease than would be expected by comparison with national statistics.

Dr Masters's research suggests that rather than syrups damaging the teeth, the frequent reliance by doctors on antibiotics may have contributed to the overall improvement in the children's dental health.

Hearty fruits

One of the reasons why an apple a day keeps the doctor away is its potassium content. A lack of potassium in the diet can be responsible for palpitations of the heart, as well as muscular weakness and general tiredness. Doctors prescribe diuretics (often known as "water pills") for mild heart failure, which may be responsible for some patients' low levels of blood potassium.

The importance to the cardiovascular system of taking adequate amounts of potassium extends beyond the prevention of an irregular heart action; recent work at the University of California, San Diego, has shown that elderly patients who have a high intake of potassium are less likely to suffer a stroke.

In the past, doctors used to recommend claret as well as fruit juices to stave off the hazards of low potassium levels; but claret no longer appears on the recommended list of potassium-rich foods, which was published in a recent edition of *The Journal of The Royal College of Physicians*. The list includes grapefruit juice, Marmite, baked beans, avocados, raisins, oranges, bananas and tomato juice as readily available sources.

If, after careful biochemical tests, and despite a wholesome diet, it is found that added potassium is needed, an effervescent tablet of potassium chloride is the best method of taking the salt.

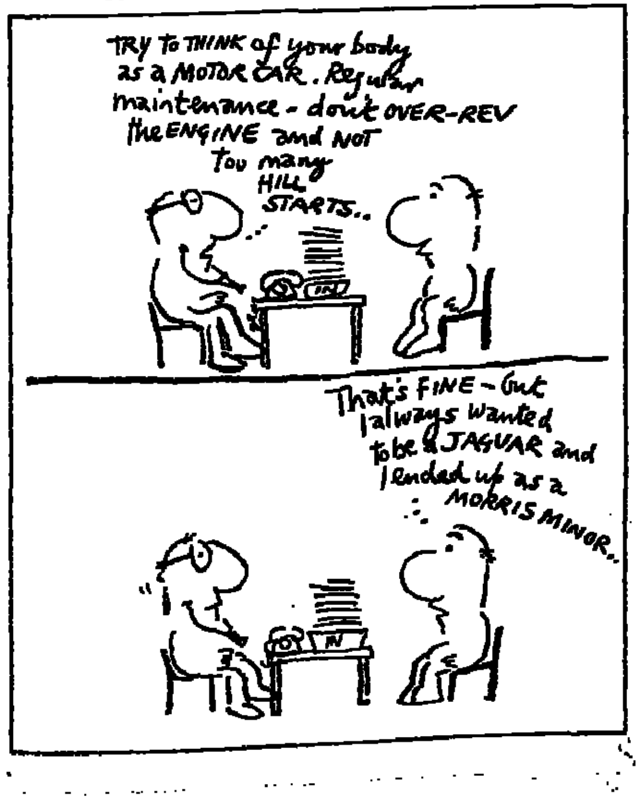
Fat facts

The chief medical officer of the Department of Health, Sir Donald Acheson, has again warned us of the dangers of obesity: coronary heart disease, diabetes, osteoarthritic joints, even some forms of cancer are linked to it. People put on weight differently; some have fat bodies but thin limbs, which is known as central obesity, while others spread their weight more evenly and retain comparatively slim chests, abdomens and hips, but have plumper arms and legs.

A recent American study reported in *The Lancet* has shown that central obesity is more likely to lead to heart disease, even after allowance has been made for age, cholesterol levels, diabetes, high blood pressure, cigarette smoking and total body weight.

Dr Thomas Stuttaford

Calman's SICK NOTE


TRY TO THINK of your body as a MOTOR CAR. Regular maintenance - don't OVER-REV the ENGINE and NOT TOO many HILL STARTS..
That's FINE - but I always wanted to be a JAGUAR and I ended up as a MORRIS MINOR..

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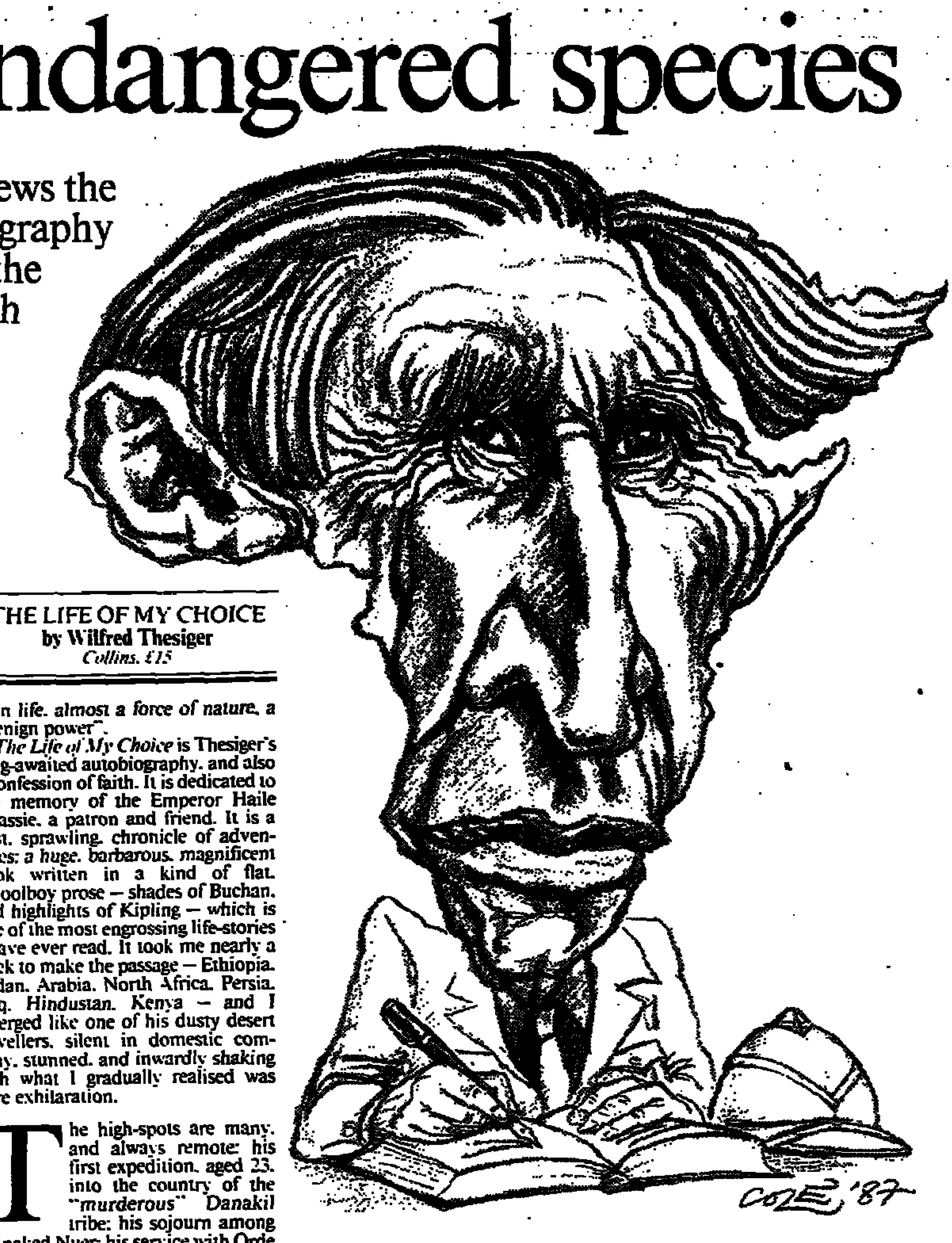
BOOKS

The endangered species

Richard Holmes reviews the long awaited autobiography of Wilfred Thesiger, the last of the great British eccentric explorers



THE LIFE OF MY CHOICE
by Wilfred Thesiger
Collins. £15

Wilfred Thesiger belongs to an endangered species. He is one of the last great gentleman explorer-adventurers of our time. He comes from a peculiarly British breed of sturdy eccentricity: the ex-Etonian who could be found shoeless among the Bedouin, leading a camel through the Empty Quarter of the Arabian Desert; or striding in a tweed jacket over the crags of the Hindu Kush, with a train of pack-horses bearing crates labelled "British Museum". If you possess a safari hat, prepare to raise it now.

Thesiger was born in the Legation building (then thatched with grass) in Addis Ababa. His father was the British Minister in Abyssinia, his uncle the Viceroy of India. But his own career found its distinction in the wilderness.

He has won the Gold Medal of the Royal Geographical Society, shot 70 lions in the Sudan, ridden 115 miles on a camel in 24 hours, fought with the SAS in North Africa, and written at least one book — *Arabian Sands* (1959) — which is a masterpiece of travel literature, worthy to stand by Burton's *Pilgrimage*, Doughty's *Arabia Deserts*, and Lawrence's *Seven Pillars*.

Those who have met him in his habitat describe a strange, formidable, half-legendary creature: six foot two, craggy face with broken Roman nose (boxing for Oxford), spartan tastes, a hatred of progress in all its forms (cars, missionaries — he greeted the moon-landing as "a desecration"), great charm alternating with icy remoteness. He is unmarried — "the celibacy of desert life left me untroubled" — but spiritually wedded to the primitive, nomadic tribes of the Middle East. He is now 77, and "lives mostly among the pastoral Samburu tribe in northern Kenya", when he is not bivouacing in his monastic flat in Chelsea.

Douglas Newbold, his Provincial Governor in the Sudan Service, described him in his twenties as "a misfit...owing to excess of certain ancient virtues and not because of any vices — a brave, awkward, attractive creature." Very recently, his young Kenyan assistant, Lawi Leboyare, said laughingly: "Of course, the truth of the matter is that you are Old Stone Age, and I am modern man." Other portraits appear in the works of Gavin Maxwell and Eric Newby, where he emerges larger than life, almost a force of nature, a "benign power".

The Life of My Choice is Thesiger's long-awaited autobiography, and also a confession of faith. It is dedicated to the memory of the Emperor Haile Selassie, a patron and friend. It is a vast, sprawling, chronicle of adventures: a huge, barbarous, magnificent book written in a kind of flat, schoolboy prose — shades of Buchan, and highlights of Kipling — which is one of the most engrossing life-stories I have ever read. It took me nearly a week to make the passage — Ethiopia, Sudan, Arabia, North Africa, Persia, Iraq, Hindustan, Kenya — and I emerged like one of his dusty desert travellers, silent in domestic company, stunned, and inwardly shaking with what I gradually realised was pure exhilaration.

The high-spots are many, and always remote: his first expedition, aged 23, into the country of the "murderous" Danakil tribe; his sojourn among the naked Nuer; his service with Orde Wingate which earned him the DSO. But something of the captivating, curiously innocent flavour, can be gathered from his tense first meeting with the Sultan of Aussa, one moonlit night near the Awash River in 1934:-

"As I looked round the clearing at the ranks of squatting warriors and the small isolated group of my own men, I knew that this moonlit meeting in unknown Africa with a savage potentate who hated Europeans was the realization of my boyhood dreams. I had come here in search of adventure: the mapping, the collecting of animals and birds were all incidental. The knowledge that somewhere in this neighbourhood three previous expeditions had been exterminated, that we were far beyond any hope of assistance, that even our whereabouts were unknown, I found wholly satisfying."

I have, incidentally, checked this account against his original report published in the "Geographical Journal" for January 1935, and find the expansions are meticulous, and the tone perfectly consistent.

Two themes seem to emerge. The first is a growing, almost classical kind of self-knowledge. Thesiger comes to understand his contradictory longings for solitude and companionship, which find their source in his disrupted colonial childhood, and reach their fulfilment in his passionate admiration for the nobility of primitive peoples.

This movement is reflected in his shift of role — in many ways an historic one for the British — from the early big-game hunter and explorer, to that of the nomadic "sharer" and medicine man, so evident in his other great book, *The Marsh Arabs* (1964). "I was happiest when I had no communication with the outside world, when I was utterly dependent on my tribal companions. My achievement was to win their confidence."

The second is frankly a lament. It is an elegy for the destruction of the wild life and tribal ways of so many of the peoples of the Third World: a sense of having arrived "just in time" before an entire form of existence was annihilated. This testimony, like that of others such as Sir Laurens Van der Post, must continue to give us pause for deepest thought. That such a wise, courageous, heroic traveller over the earth feels "despair at the deadly technical ingenuity of modern man", is profoundly disturbing. Who, we must ask, is really the endangered species? Who, after all, is walking into the Old Stone Age?

Thatcher watcher

Woodrow Wyatt

THE THATCHER YEARS
A Decade of Revolution in British Politics
By John Cole
BBC, £12.95

Mr John Cole has been Political Editor of the BBC since 1981. He is what is known in the trade as *Guardian* man, meaning that his inclinations are towards Labour and the left, while looking on Militants with horror, and the Alliance with mild benevolence. He worked on *The Guardian* for 21 years, finishing as deputy editor in 1975. He then moved to *The Observer*, where he was successively assistant and deputy editor.

So he was a natural choice to set the tone of the BBC's official approach to politics. But he is of the old school of BBC employee, who rightly thinks it his duty to be impartial, and not to insert political propaganda into his broadcasts, as, for example, Mr Brian Redhead does. My impression of his interviews and reports is that they are fair and have a high degree of accuracy, interest, and knowledge. He is also blessed with an attractive Northern Irish accent which, together with his questing face, makes him a friendly, doggy figure.

His book is a survey of politics of the last 10 years, up to this spring, such is the speed with which the BBC publishing division works. However the certainty of his comments begins to falter towards the end as the election approaches: he gives no forecast of the outcome, leaving us in a vague muddle as to what to expect.

He appears to admire Mrs Thatcher, but cannot deny himself conventional digs like calling her "the most unyielding Prime Minister since Neville Chamberlain", or referring to her belief that Britain does not have to rely entirely on manufacturing to be prosperous as an "obsession".

Mr Cole thinks highly of Mr Callaghan: "He is non-ideological but concerned with the welfare of those of the same underprivileged background as his own." What does he mean by underprivileged? What is overprivileged, and what is exactly the right amount of privilege? Perhaps Mr Cole might ask Mr Hattersley for illumination on this point; though he is unlikely to get much.

Mr Kinnock is given good marks; though I cannot believe the author really thinks that he has turned the Labour Party into a broad church again, with even the BBC giving ample accounts of the intolerance and venom of many of its leading figures towards others in the Labour Party who prefer the atmosphere of the Gaitskell and early Wilson years.

On the whole the judgements are sound and intelligent. However, he gives the Westland affair an importance not shared by the public, and does not register the enormous shift in political thinking caused by Mrs Thatcher, who has made the Labour Party fiddle with old policies like nationalization in an attempt to make them look new, in an era in which the country has probably turned for all time against public ownership as a significant part in the economy. The old ratchet effect of Labour governments, adding new pieces of irreversible nationalization when they are in office has gone into reverse, with irreversible Tory privatization, leaving the Labour Party with no fresh or acceptable economic policy.

The strong differences between the two Davids and between their respective supporters are delineated so acutely that one wonders how they could operate effectively in a hung Parliament, let alone a government. I recommend this book to those who would relish a clear and rational guide to contemporary politics, without putting their heads to great strain.

Grit and the guts

FICTION

Peter Tinniswood

MEMORY OF A DEPARTURE
By Abdulrazak Gurnah
Cape, £9.95

THE RADIANT WAY
By Margaret Drabble
Weidenfeld & Nicolson, £10.95

THE CELESTIAL BED
By Irving Wallace
Michael Joseph, £10.95

EINSTEIN'S MONSTERS
By Martin Amis
Cape, £5.95

CHRONICLE IN STONE
By Ismail Kadare
Serpent's Tail, £9.95

"Clouds of dust rising and rising, churned up by tramping feet. Trees glare hard-headed at the morning sun. Tortured by the power of the heat, the sea turns and turns and wastes and evaporates, and turns into mist and vapour, coagulating in the chill that follows the sun."

We are in a squalid, broken-backed, fetid seaport in East Africa. No sundowners here. No high-pitched bray of white planters. No crack of hunter's rifle and clink of ice in safari martinis. This is the grit and the guts of black Africa. It the authentic voice; cynical, lyrical, and uncompromisingly bitter.

Abdulrazak Gurnah's *Memory of Departure* is 159 pages of sheer joy and magic. The story is deceptively simple. A desperately poor teenage boy, abused, battered and humiliated by a drunken, sexually-perverted father, runs away from the family home. His aim is to travel to Nairobi to beg financial support from his mother's wealthy brother. He arrives in the capital and falls in love with his uncle's daughter. Once more he is humiliated and abused. He is dismissed from the household in disgrace and returns home empty-handed, and so goes to sea.

Simple, yes, but on that strong framework Mr Gurnah has hung fluttering, gaudy and sombre pennants which represent the tragedy and despair of a whole continent, and the fears and the hopes of a young boy reaching manhood just as his nation reaches independence. He has opened up a whole new world to the European reader. Its sights, its smells, its rhythms leap out from every page.

Mr Gurnah is a very fine writer. I am certain he will become a great writer.

Margaret Drabble's first novel for many a year is well worth the wait. It is good to see that Hampstead is still alive and kicking itself to pieces with such delicacy and refinement.

The Radiant Way is a sublime example of Miss Drabble's mastery in unravelling the intricacies of intimate relationships. She writes most beautifully about women, of course. But in this novel the men are no ciphers, no stooges to be exploited as feeds for a feminist philosophy. They are drawn with wit and sympathy and, I feel, with love and fond amusement.

How unlike the characters in Mr Irving Wallace's *The Celestial Bed* who are as substantial and as interesting as a row of park railings. If you are looking for a whole treasure chest of belly laughs this is the book for you, although it is not meant to be funny. Mr Wallace is grindingly serious in his portrayal of the rise and fall of a Californian sex clinic proprietor.

It is written in the style of a Royal Marine Officers' training manual. "The gruelling training period had been a complete success. He had a team of bright, warm, sex surrogates, and he was eager to get them on the road." Wonderful.

Einstein's Monsters is a collection of short stories from Martin Amis. I enjoyed every single one of them, and would commend particularly "Insight at Flame Lake" with its virtuosity of style and its deeply disturbing subject.

Finally, a brief mention for Ismail Kadare's *Chronicle in Stone*. It is the story of a small boy's experience in a Second World War town occupied by successive waves of invaders, whose cruelty is constant, whose avarice is unbounded.

Mr Kadare's work is not widely known in this country. On the strength of this book he deserves a wider recognition.

Burnt chicken-wing

POETRY

Robert Nye

THE COLLECTED POEMS OF WILLIAM CARLOS WILLIAMS
Vol. one, 1909-1939
Edited by A. Walton Litz & Christopher MacGowan
Carcanet, £18.95

Ezra Pound once called William Carlos Williams the foreign observer. It is not hard to understand what he meant: Williams's lifelong insistence on the importance of the local, his cultivation of his own backyard, reaching something like apotheosis in his long poem "Paterson", is on one level very much the activity of an uncertain interloper, a second-generation immigrant, a quester for roots, naively eschewing the wicked Big City, in favour of the weeds and dandelions growing on the patch he can see from his own rural window.

I air this view as a corrective to the sentimental opinion of Williams sometimes expressed on both sides of the Atlantic. That opinion would have it that Williams was a better poet than Pound, for instance, because he stayed at home and didn't go gallivanting off after foreign ideas. The crudity of the argument is often blurred or softened by near-mystical praise of the conversational qualities of Williams's verse.

Still the publication of the first volume in what is to be a two-volume edition of all William Carlos Williams's verse with the exception of "Paterson", affords an opportunity for saying that at his best this American regionalist was a better poet than either his detractors or his admirers have suggested. Presenting all his poetry in chronological order for the first time shows forth Williams as a minor but original and radical poet, who remains interesting because (after a few early imitations of Keats) he hit upon a way of expressing truthful perceptions with a directness all his own. Witness a whole poem entitled "This Is Just To Say":

> *I have eaten*
> *the plums*
> *that were in*
> *the icebox*
>
> *and which*
> *you were probably*
> *saving*
> *for breakfast*
>
> *Forgive me*
> *they were delicious*
> *so sweet*
> *and so cold*

These lines (which I have always hoped that Williams stuck to the door of his wife's refrigerator) are without doubt a touchstone.

Charles Bukowski and Allen Ginsberg are two living American poets who have much in common with Williams, in that each in his different way cultivates a sort of artful artlessness. Bukowski, the less famous of the two, is not so much a poet as a general knockabout clown of a writer, a wild man, a hero of the underground, a pourer out of stuff in prose and verse which he claims never to revise. His novel *Post Office*, for instance, is said to have been written in 20 nights, using 20 pints of whisky, 35 six-packs of beer, and 80 cigars. For all I know, the poems in his *You Get So Alone At Times That It Just Makes Sense* (Black Sparrow Press, £11.95 paper, distributed in the UK by Airlift Book Company) may have a similar inspiration. It is not important. What matters is that they give a necessary sense of truth and swiftness.

> *come on. try this nice burnt chicken-wing poem*
> *it's hot it's tough not much*
> *meat*
> *'tis sadly sensible*
> *and one or two bites ends it*
> *thus*

Sad to say, Allen Ginsberg's *White Shroud, Poems 1980-1985* (Viking, £10.95) shows a falling-off in his hunger for the cold plums and nice burnt chicken-wing of the world, in favour of some pretty spurious experiments in "T'ang dynasty wisdom". But the book does contain two notable exceptions in the shape of the title piece, an epilogue to Ginsberg's elegy "Kaddish" written for his mother a quarter of a century ago, and a piece in which the ghost of William Carlos Williams dictates instructions to the dreaming Ginsberg that we may hope he will in future act upon: What began/ as desire/ will end/ wiser.

NEW BOOKS

The Deputy Literary Editor's selection of interesting books published this week:

Nigel Mansell, by Christopher Hilton (William Kimber, £12.50) Biog of Formula One man

The Theatre of Tom Stoppard, by Anthony Jenkins (Cambridge £17.50) Lit crit of our funniest playwright

My Life With Tiny, *by Richard Hall (Faber £9.95)* Biog of Tiny Rowland

Mowgli's Sons by Hugh Brogan (Cape £5.95) Kipling's influence on Baden-Powell's scouting movement

Through the Moon Gate, (Oxford £15) Well illustrated guide to China's important historical monuments

Lyrics From The Chinese, by Helen Waddell (Malvern, £7.95) Charming slim vol of Chinese lyrics from 12th to 6th century BC

A Lasting Relationship, by Linda Pollock (Fourth Estate £14.95) Parents and children from 1600 to 1900 seen through letters and diaries

Secrets of Sleep by Alexander Borbely (Longman, £9.95) *Why do we sleep? Why do we not sleep?*

Living With Drugs, by Dr Michael Glossop (Wildwood £15) Tea, coffee, alcohol, tobacco, cannabis, heroin etc.

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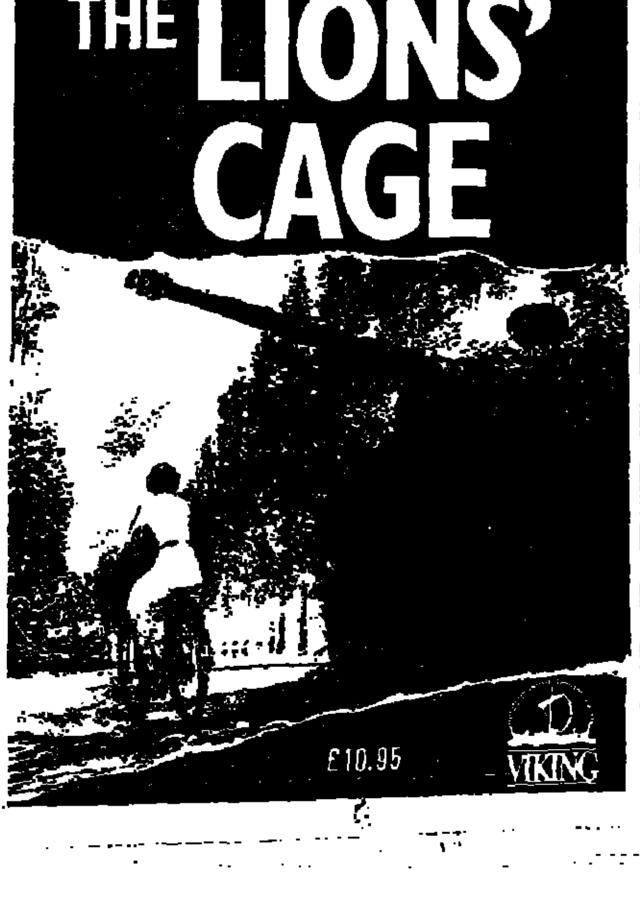

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Big Bang goes on the road

Retail distribution is a £2 billion-a-year business that embraces both short local deliveries and long-distance haulage from massive, high-tech. warehouses in expensive lorries. Now the industry is experiencing its own kind of upheaval

Night scene at News International. Picture by Alan Weller

A lorry thunders through the night, a common enough sight but behind it is a huge logistic operation that can push costs of a delivery trailer alone to £30 an hour. But the industry is in ferment, with the growth of distribution services depending on expansion of the national economy

Distribution as an industry is big. One estimate is that the freight market is worth at *least £24 billion a year.* Another is that distribution accounts for between 12 per cent and 20 per cent of the value of all finished products in Britain.

Retail distribution alone is worth well over £2 billion a year. Nobody is really sure because distribution is one of the most varied and fragmented of industries. It encompasses both simple *localized deliveries like that of* a few boxes of fresh trout from a farm to a local shop and such an array of new technology and capital investment on behalf of trailblazers like the multiple retailers that only a handful of companies can cope with the challenge.

Just the basic economics are daunting. A £60,000 delivery trailer languishing in a motorway tailback is costing between £25 and £30 an hour when it is on the road.

It is also an industry in ferment. Overall growth depends on the expansion of the economy so the main changes are being seen in the switching of goods from one system to another as the emphasis moves to swifter deliveries and more specialized handling.

The actual volume of distribution is probably growing, but as computerized systems *make their impact and* substantially enhance efficiency, equally probably it means that the overall value of the market has declined. But that is simply an indication of the big strides made in the improvement of systems, now increasingly being recognized as being long overdue.

Static at best is the common-user market, which probably still accounts for almost two-thirds of distribution. Traditionally a distribution *company would secure a key* customer and set up warehousing and a vehicles fleet to cope with that customer's needs, then top up the operation by taking on other customers with similar needs. Hence the description, common user.

In the trade it is, reflecting its ubiquity, cheerfully described as the dustbin of the distribution industry.

But almost 40 per cent of the market now is contract distribution where a service is dedicated entirely to the demands of a single customer. This is the growth sector, fuelled mainly by the needs of the multiple supermarket chains with their superstores.

The number of retail outlets has shrunk from nearly 86,000 in the mid-1970s to fewer than 49,000 10 years on. The retail chains account for almost 70 per cent of the grocery market. *The myriad independents,* which accounted for 38 per cent of the market in *1974,* were down to a 17 per cent market share in 1984.

The concentration of retailing power into increasingly fewer hands has pointed only one way: centralization.

Radical change of system

Some retailers still run their own distribution operations, but increasingly they are turning to the specialist distribution companies, not merely to provide transport but to set up and operate the new generation of warehouses which on one site can deal with the entire range of goods going to *outlets such as superstores.* This includes grocery dry goods, fresh produce like fruit and vegetables and chilled as well as frozen food.

J. Sainsbury, Britain's biggest grocer, was early in the race to achieve more centralized distribution. Others have followed. Of the next two largest, the Co-op, with 95 independent retail societies, has through its main supplier, *the Co-operative Wholesale* Society, set up a chain of regional warehouses to streamline distribution.

Tesco last week announced plans to change radically its distribution system and create a nationwide chain of warehouses. Six are to be built at a cost of about *£70* million to supply all Tesco stores with fresh and frozen foods. Tesco will soon place contracts with several specialist distribution companies to build and operate the warehouses.

Tesco's present network includes depots handling packaged groceries while direct deliveries are also made to stores by manufacturers. Three years ago the company had 100 distribution points, but by the time the new warehouses are in operation, near the end of 1988, about 90 per cent of products bound for its stores will be processed through only *14* distribution points, including the new warehouses.

The distribution trade is now watching what will happen at the Argyll group, traditionally not a centralized distribution entity, now that it has taken over the British end of the Safeway supermarkets chain, which is highly centralized for grocery distribution.

Centralization with any retailer, however big, seems unlikely to become entirely 100 per cent. Particularly bulky items, such as paper goods, seem likely to continue to be delivered direct from manufacturers to retail stores.

According to Robbie Burns, managing director of the National Freight Consortium Distribution Group, the drive towards centralization is creating opportunities for specialist distribution companies that can provide finance and the management of resources to meet the needs of the big retailers. He said: "The composite warehouses which *can handle on one site all the* goods a retailer needs is the flavour of the decade. But it means a distribution contractor must have resources: just one of these warehouses involves an investment of at least £12 million."

Share is rapidly increasing

The process is not going to stop with the retail revolution of the multiples, he believes. Smaller retailers, possibly on a cooperative basis, and manufacturers are likely to follow the same route.

Another trend is towards direct home delivery, likely to *grow as armchair shopping* increasingly becomes a reality through electronic links such as Prestel and the cable and satellite links sooon to be in place. All the problems of warehousing and stock control are thrown back to the manufacturer.

Equally convinced that the distribution industry is involved in its own Big Bang is Tony Stanton, managing director of Tate & Lyle Distribution Services, part of Tate & Lyle, the sugar manufacturers. It not only transports sugar products for its parent but provides a range of warehousing and distribution services for business through*out Britain.*

Mr Stanton said: "With the concentration of retailing in the hands of such a small number of companies, I see little opportunity for innovation, other than in working closely with our customers to develop more cost-effective methods.

"Gaining greater expertise in information technology is going to solve many of our most complex future problems...the opportunities for distribution companies will lie in our ability to develop information systems for retailers and suppliers which permit the development of tailor-made systems. Whenever possible we must move data, not lorries."

The message for the distribution industry seems to be that rationalization and amal*gamation will continue* as competition heightens to secure the relatively few but big contract opportunities now increasingly on offer.

But the key trend that cheers the distribution companies is their rapidly increasing share of the market. In 1984 third-party operators had 20 per cent but within a year the share had jumped to 27 per cent.

Derek Harris
Industrial Editor

Common touch may make a comeback

Though distribution is such a fragmented industry, some of the bigger companies have come to dominate it, often with a background of common-user distribution. Here manufacturers or retailers are offered shared use of resources, usually developed in a variety of specialized areas from transport of clothing to frozen foods.

Easily market leader is the National Freight Consortium – formed by one of the earliest and biggest management buy-outs – whose many subsidiaries have a hold in all the key sectors.

But like other companies it has found volume business in the common-user sector being stripped away as the trend has grown towards contract distribution, which involves contractors setting up distribution systems dedicated to one customer, usually the big retailer or manufacturer.

There are, nevertheless, niches in the common-user sector where there is growth; frozen foods is one of them. When Unilever, the detergents-to-foods group, started to dismantle its in-house distribution service, the National Freight Corporation Distribution Group bought the distribution side of Birds Eye Walls, which has been linked with Alpine *Refrigerated* Deliveries, to form a new Alpine division within NFC, which has the controlling 60 per cent stake.

It gives NFC a presence in *the growing* frozen and chilled foods sector, with a combined turnover of £70 million and a fleet of nearly 800 vehicles.

Alpine's managing director, John Davies, said: "Our intention is to expand, offering the same high quality facilities to other frozen and chilled food manufacturers and retailers looking to devolve their distribution operations."

Another force in distribution is Tibbett & Britten, whose specialities include clothing, while Christian Salveson has been a pioneer in the temperature-*controlled* products sector, covering frozen and chilled foods.

They are typical of independent companies which began operations either because they saw a particular niche in the market place or because they were experienced in haulage and saw that growth lay in pushing up the levels of both service and operational sophistication.

For a number of big manufacturing companies, a logical step has been to capitalize on their distribution systems by marketing their freighting services to other manufacturers, particularly *those in similar* fields.

The distribution arm of Tate & Lyle, the sugar manufac*turers, is one* of the biggest such operation. Others include the distribution services of United Biscuits and Reckitt & Colman.

The smaller customer will always benefit from common-user distribution because costs are usually less than if a restricted dedicated system were used. But smaller operations are *fading* before the march of the big batallions. Offsetting that somewhat could be the continuing trend *for manufacturers to drop* their own distribution systems.

DH

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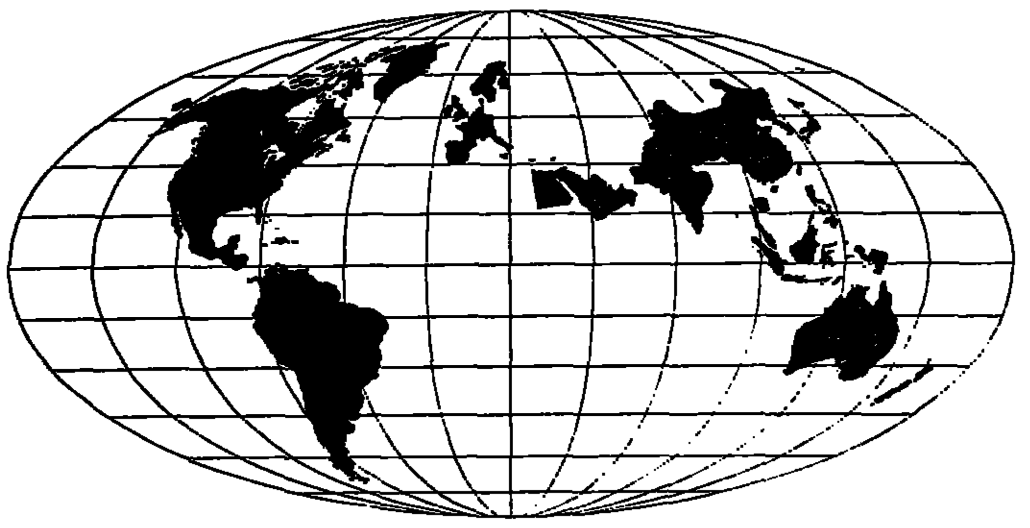
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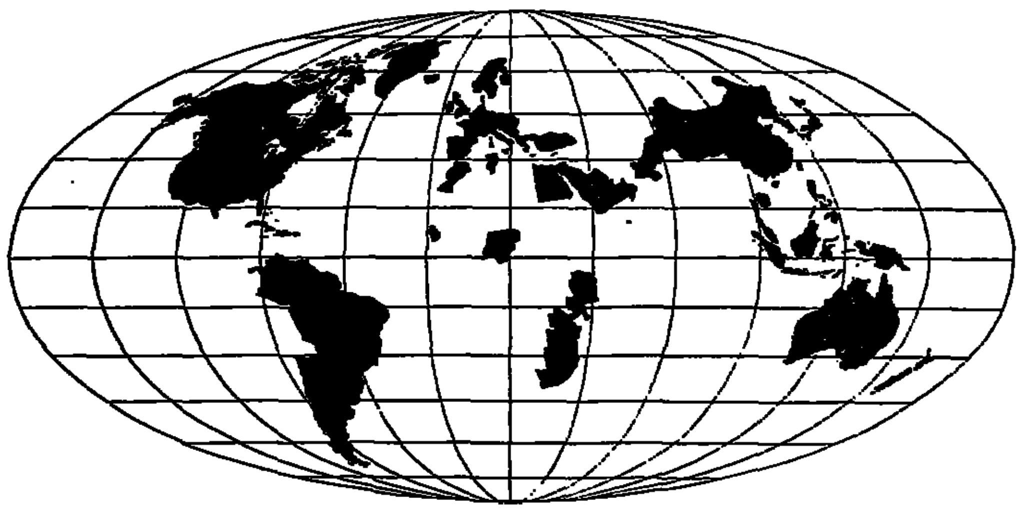
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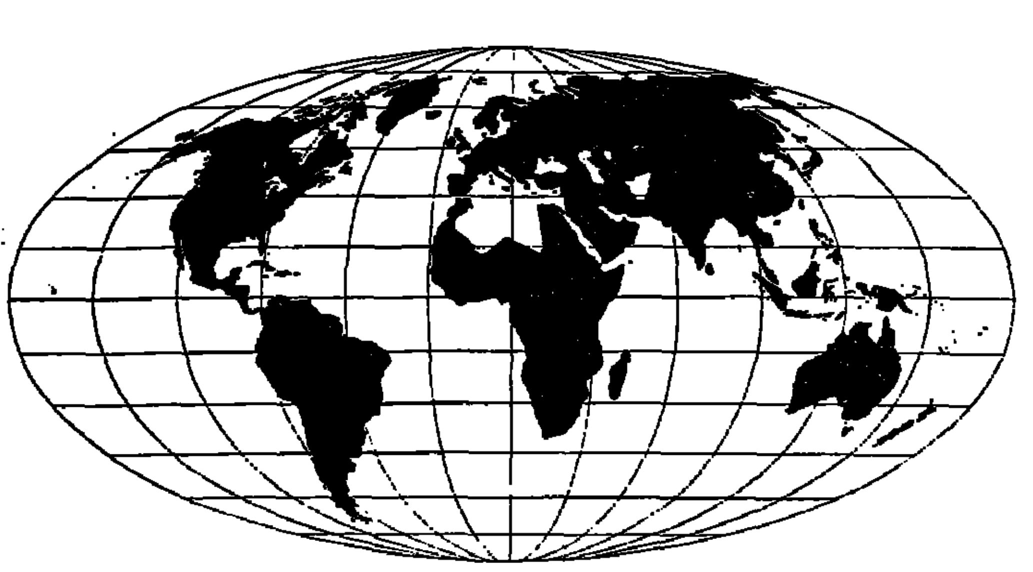
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Fast delivery earns a billion

The Royal Mail, with history on its side, is still by far the *biggest carrier of parcels in the* United Kingdom. It estimates that the parcels market is worth about £1 billion a year while the Post Office turnover on parcels, including the more specialized fast deliveries, is not far short of half the market value of £441 million.

But competition in what is now an overcrowded market *is fierce, emerging especially* in the swift deliveries field, first opened up by TNT, the Australian-based contractor.

It is a crucial battle for the Post Office because it is by meeting the latest needs of industry and commerce that the greatest rewards are attained.

The key Post Office weapon *is Datapost. Its turnover is* still almost three times that of its nearest competitor and the service now carries anything *from documents to television* sets.

There is a same-day service which also includes free insurance cover within the United Kingdom. There is also an overnight courier service in the UK, again with insurance cover. An international courier service delivers to 390 centres in nearly 90 countries, *with delivery to key European* cities from central London being overnight.

There are 15 service centres in the UK relying on regional centres like Bristol, Southampton, Brighton, Reading, Birmingham, Luton, Cardiff, Bolton, Leeds, Newcastle upon Tyne and three Scottish centres as well as *Belfast and London.*

On call to ensure speedy pick-ups and deliveries is a fleet of radio-controlled *motorcycles and vans, while* chartered aircraft and trains are also used extensively. Aircraft are used to link nine key towns.

Datapost's appeal is in blending delivery speed with traditional Royal Mail security, according to John Payne, Datapost group marketing manager. He says: "*We are able to give country*-wide service, even in remoter areas, through our network of Datapost service counters and 3,000 Post Office acceptance points."

The Royal Mail parcels service overall handles more items each year than all the other national competitors put together, according to the Post Office. Last year the Royal Mail carried more than 190 million parcels,in the process making a profit of £16 million.

The Post Office intends to keep its premier position in parcels delivery despite the host of competitors which have emerged, according to John Bintcliff, the Post Office's marketing manager. He said: "We know full well that we need to adapt our business to meet the developing needs of customers. Business is changing and so are we."

Roaring to go: a Datapost cyclist gets a call for a speedy delivery. Turnover is nearly three times that of its nearest competitor

The parcels service has the *largest van fleet in Europe and* the network of handling facilities in Britain includes more than 20 parcel concentration offices.

Still the core of the business is the over-the-counter service at more than 20,000 Post Office counters. Any parcel over 10 kilograms up to the ceiling of 25 kilograms can be *sent anywhere in the UK for a* flat rate of £4.60.

Light parcels of less than 1 kilogram can go cheaply by second-class letter post. There is a home delivery service especially tailored for mail order companies.

More than nine out of ten parcels going by Royal Mail are despatched by business houses. There are more than 17,000 companies with Royal *Mail contracts, an increase of* 5,000 in two years.

The Post Office has been spending heavily on market research and among the results are some new services including Trakback which is a signature-on-delivery service which uses the latest bar-code and computer technology to provide quick proof of delivery.

Recent new services are *ThamesRider* and ThamesRider City, each an overnight parcels service for delivery in the Thames Valley area.

DH

'Talking' a way to fast deliveries

Computerized systems and distribution services, with speed at heart, have the makings of an ideal marriage. Why then has it taken until the 1980s for the two to get together?

For one thing, systems didn't "talk" to each other — and distribution is about communications. Getting the right information to the right *people at the right time is the* key to being able to deliver the goods.

Computer technology in the past has lacked what has been described as a universal "STD". Everything operated in isolation. It used to be a case of buying a computer and whatever software went with it. That is changing. An organization wanting a tailor-made package can turn to experts to get specific needs programmed, *writes Irene Farnsworth.*

The new breed of powerful mini-computers capable of running software designed to meet the needs of distribution operations are beginning to bring about revolutionary changes. Better networking capabilities, more affordable hardware — although the scale of investment is still high — *and definitive software* are arousing interest in the application of new technology to the distribution industry.

Inventory control packages enabling stock to be traced on computer, and order processing covering administration from receipt of customers' orders to despatch of goods have become commonplace.

"Distribution, by its very nature, encompasses a wide geographical area. Digital hardware lends itself to that network," said John Croucher, managing director of Calidus Systems, set up two and a half years ago with the conviction that the distribution industry was crying out for the latest technology.

Mr Croucher added: "The more powerful personal computers and specialized software came together at just the right time." If you go back 10 years, computers were normally centralized. The hardware didn't lend itself easily to solving problems of distribution, covering wide geographical areas.

***London-based* Calidus Systems, specializing in distribution management, create specific packages based on the DRP (Distribution Resource Planning) System developed by Distribution Management Systems, Boston, Massachusetts. DRP, *at the forefront of* logistics developments, is a set of forecasting and modelling techniques that allow companies to tailor their distribution systems to the pattern of demand.**

Dr Mick Jackson, manager of NFC Consulting Group, also believes that recognition of distribution as an important function in the supply chain *has turned attention to new* technology.

"It would not be possible to meet these demand without being computerized," said Dr Jackson. "The emphasis now is on whether we have the right system support in what is essentially a labour intensive industry, and what systems we need to cope with changes. We are getting increasingly involved in "just in time" manufacturing.

"Companies don't hold stock at the point of manufacture or sale any more. It means that deliveries have to be made to a very tight time scale. That is where computers come in."

NFC's distribution centre at Ashford, Middlesex, is one of the most advanced warehousing facilities in the world with 125,000 sq ft of air-conditioned warehouse space where several hundred lines of *chocolates and other perish*able products are stored making maximum use of every inch of space.

The installation of the Opus Stock System, designed by NFC Consulting Group with the Long Eaton software house, Microlise, transformed the warehouse operation. Unloading and stacking pallets, scanning goods, search handling and despatch all benefit from automation.

Forklifts are equipped with terminals and a radio link from the goods-in computer to the main stock-control computer ensures up-to-the-minute product information.

Its own experience of running nationwide distribution *centres was* used by Wang to research and develop a flexible system which opened up a new market for the computer company *in the distribution* industry.

LEP International, Britain's largest freight forwarding company, has ordered two powerful Wang VS minicomputers to extend the capabilities of its already installed Wang data processing network.

The distribution industry is likely to find *that* gaining greater expertise in information technology will solve many of the industry's most complex problems, according to Tony Stanton, managing director of Tate & Lyle Distribution. It will, he says, bring a need for young managers skilled in modern techniques.

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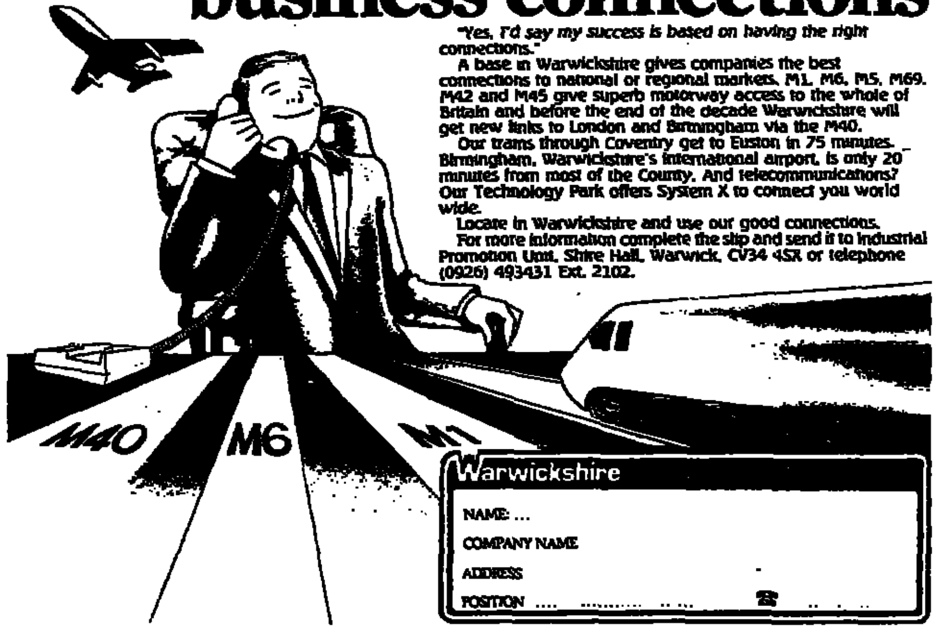

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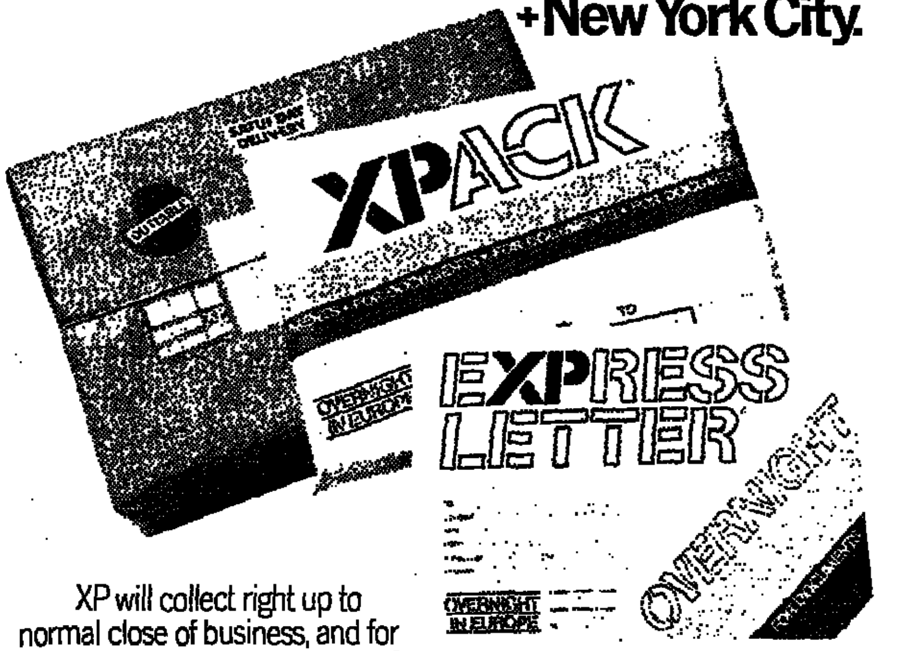

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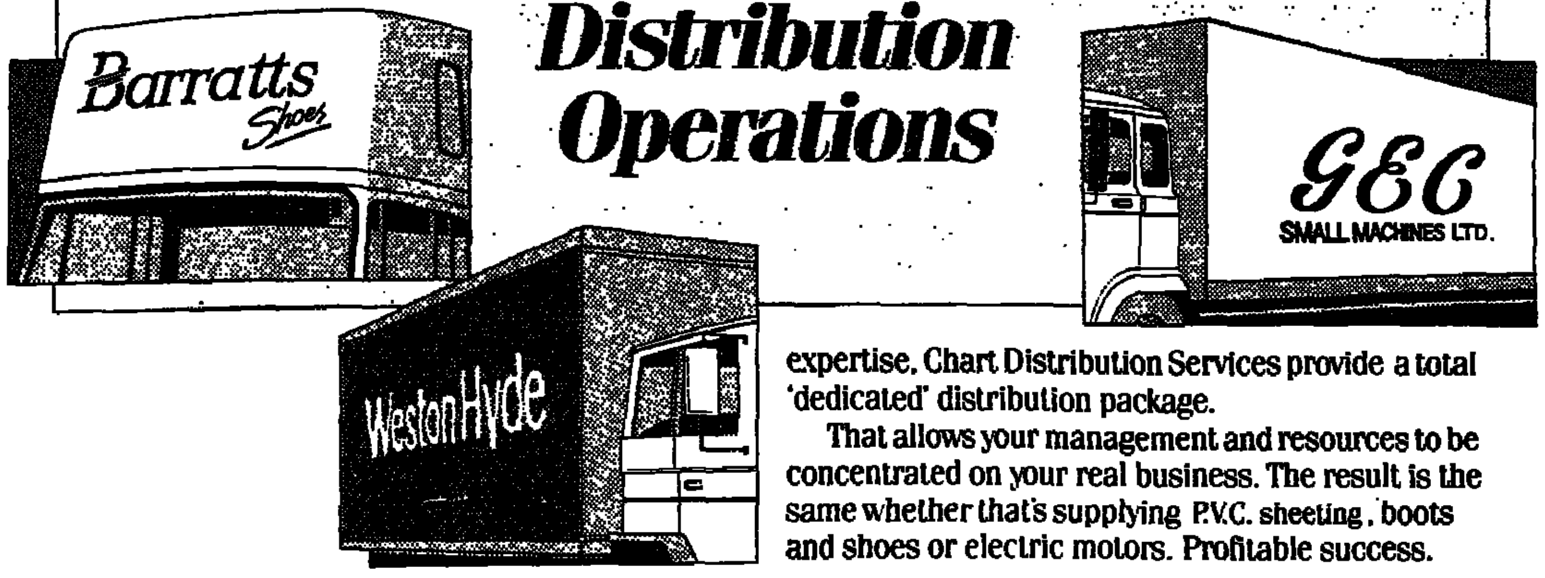

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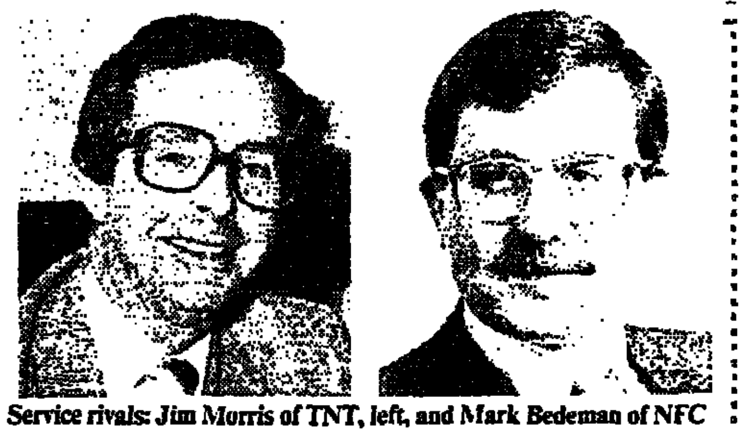

Service rivals: Jim Morris of TNT, left, and Mark Bedeman of NFC

Contract distribution is one of the fastest growing sectors of the industry, according to Mark Bedeman, the managing director of NFC Contract Distribution (NFC/CD), part of the National Freight Consortium.

This form of distribution provides a tailor-made service to a manufacturer or a retailer, dedicated exclusively to the individual company. The contracted distributor usually manages the entire contract, running the operation according to the specifications laid down by the customer.

It leads to a close-knit operation, usually incorporating the customer's own computer-based order processing and stock control systems. There are expectations that the process will go even further with the distribution contractor owning the stock until delivery.

The NFC subsidiary has about £40 million worth of business in Britain, the cornerstone being the *provision of the big central warehouses* to which the multiple retailing chains are increasingly turning in the pursuit of efficiency and price competitiveness.

For J. Sainsbury, Britain's biggest grocer which was one of the earliest to centralize its distribution, NFC/CD in 1985 set up the £12.5 million Yate Distribution Centre at Bristol. Another has been established at Rotherham.

Two other key customers are *Whitbread, the brewers, for drinks* deliveries, and Mars, the confectionary company, with a centre at Ashford, Middlesex.

Mr Bedeman said: "More companies are choosing to devolve responsibility for significant parts of their supply chain. It means tailoring sites, systems, operations and employment levels best-suited to the customer."

A key competitor in contract distribution is Lowfield, part of the Imperial Foods Division of Hanson Trust. Lowfield designed, developed and commissioned a *warehouse and distribution* operation for Sainsbury at Midleton, Manchester, another initiative in the Sainsbury drive northwards.

One of the fastest expanding groups

It *handles* a wide range of products including chilled and frozen foods as well as fresh fruit and vegetables.

Lowfield has also attracted business from the Beecham Group and Waitrose, the supermarkets arm of the John Lewis Partnership.

TNT, which has an Australian parent company and is one of the fastest expanding distribution operations in Britain, has launched a contract services *division* among whose customers is Cow and Gate, the baby foods manufacturer. As well as providing a dedicated *distribution service for* Cow and Gate, TNT holds an emergency stock of their specialized foods at a dozen TNT locations.

Other dedicated services of TNT include one for Audi-Volkswagen, particularly for urgent spares orders from any of the 300 dealers. Ford, the motor manufacturer, is investigating with TNT the use of large capacity trailers for the movement of spares over long distances and overnight delivery.

Jim Morris, the TNT contract services general manager, said: "Some companies have been known prematurely to pull out of a contract if they find it is not making them much money. That is not our style. We look to improve a *company's operation, through* improved efficiency based on recommendations from our own practical experience. The aim is reduced costs."

The TNT subsidiary claims to be more than 20 per cent ahead of its projected targets as the contract distribution sector continues to expand. It is looking to half as much growth again in the next 12 months as it targets as areas of expansion the food, retail and *drinks* sectors.

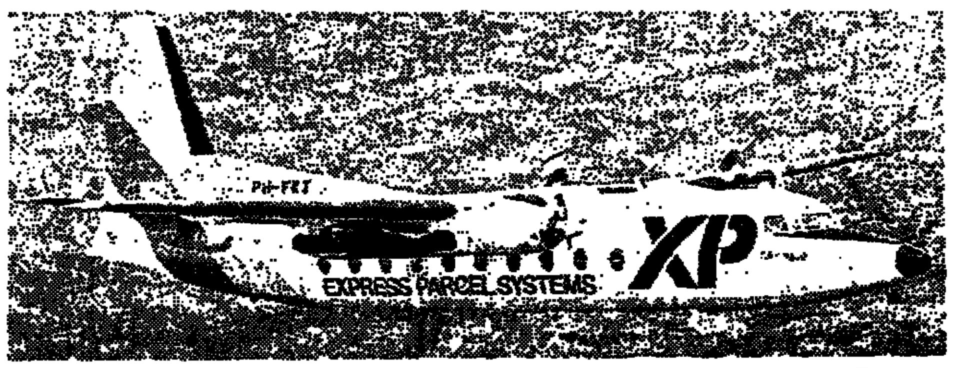
Mr Morris sees rapid expansion in contract distribution. "Most of the big retail chains and large manufacturers are looking to external specialist distribution sources rather than having the headache of managing these functions. They would rather channel the cost of that resource into production, sales and marketing *and leave distribution to the* specialists."

Calling in specialists is one thing but for the manufacturer or retailer involved the key question is how far the specialist will earn his necessary profit margin. It is not a simple equation. Those who use the specialists release capital which would otherwise be eaten up by buying vehicles and running a *distribution operation.*

It saves management resources. Day-to-day problems are delegated. It can also be an escape for those still trammelled by the old restrictive trade union practices. But the bottom line still needs keen scrutiny.

DH

The rivalry over £16 bn market



Flying enterprise: KLM expanded operations by taking over Express Parcels Systems

A major *shake-out* is under way in the rapidly expanding express parcels market, and the signs are that the increasing competition will lead to a more sophisticated market, *writes Peter D. Smith.*

Mergers and acquisitions will become a major part of *the industry over the next year* or so; there are also likely to be casualties.

From an almost standing start back in 1980, the express market, defined as next-day delivery, or in some cases same-day delivery, has burgeoned into a massive £600 *million business in the UK.* Estimates of the worlwide market range anything up to £16 billion.

Grant Hutchinson, the newly appointed marketing director of Datapost, says: "In the UK, the total market is growing by around 30 per cent a year at present." He adds that Datapost's share of that market is growing by 50 per cent a year, pushing the Post Office's express division into pole position in the domestic UK market, though not internationally.

Market analysts are quick to point out, though, that Datapost's traffic is principally in the lightweight area, with packages or envelopes weighing less than *5 kilos.* Shippers *with heavier consignments,* particularly above about 15 kilos, tend to use one of the other major UK carriers such as TNT or Federal Express, two foreign-owned companies locked in battle for market leadership.

TNT, an Australian group *whose transportation interests* span the globe, and whose Newsfast division distribute this newspaper, is generally credited with having started the next-day delivery service in the UK in 1980.

From a first year turnover of £11 million, TNT now has an *"express" turnover* in excess of £100 million, giving the company a leading 20 per cent share of the market. Very little of this business is in the small package or envelope area of the market.

There is, however, no shortage of competitors snapping at TNT's heels.

It came as little surprise when Federal Express, the giant of the United States next-day market with a turnover of $2 billion in America, splashed out £24.5 million in January 1986 to buy ailing Lex Wilkinson, at one time TNT's major rival. With an injection of new money, some new management and several new ideas, Federal Express is now committed to becoming the market leader in the UK as well as in its own backyard.

A marketing and promo*tional budget for 1987/8* rumoured to be around £10 million should go a long way to ensuring Federal's challenge in the next-day, door-to-door market which, Colin Millbanks, the Federal's UK managing director, estimates will account for 50 per cent of all domestic freight by 1990.

£6 million 'hub' for Birmingham

Parceline, another company of Australian parentage, has recently opened a £6 million *sortation "hub" in* Birmingham. Barry Ellis, the UK chief executive, says: "Our aim is to equal our parent company in Australia, which has 55 per cent of the domestic market".

Roadline, amalgamated last year with the National Freight Corporation, an employee-owned company, has also gone through a period of change following a top man*agement reshuffle. A 1986* turnover of £66 million points to the enormous depth of the company's customer assets and keeps it firmly in touch with the front runners.

The international market is another matter altogether. Cost is relegated behind reliability and speed, and the choice becomes far more difficult, particularly when sending packages or time-sensitive *documents to places not* shown in bold type on maps.

DHL is generally reckoned to be the world leader, at least *in the small parcel/document* sector, serving no less than 55,000 destinations in 170 countries. Latest addition to its network is China, the first courier company to gain a toehold in that potentially enormous market.

Acquisitions, amalgamations and "partnerships" are taking place so often that it is becoming difficult to keep up with who owns who.

*Emery Worldwide, primar*ily an express air-freight carrier in the US, Pacific and Europe, is currently acquiring ailing courier company Purolator. Emery, with its own 63-strong fleet of jet aircraft, carries primarily heavyweight parcels; Purolator, with an air *distribution service using 100* light aircraft, carries mainly envelopes. Combining the two operations makes sense, reducing costs and offering opportunities for greater efficiency.

Another US parcels giant with its own fleet, Airborne, *having recently fought off a* takeover bid from TNT is now talking with the same suitor about a "working partnership". Airborne is strong in the US but has no major international presence; TNT is strong worldwide but lacks a dynamic presence in the US.

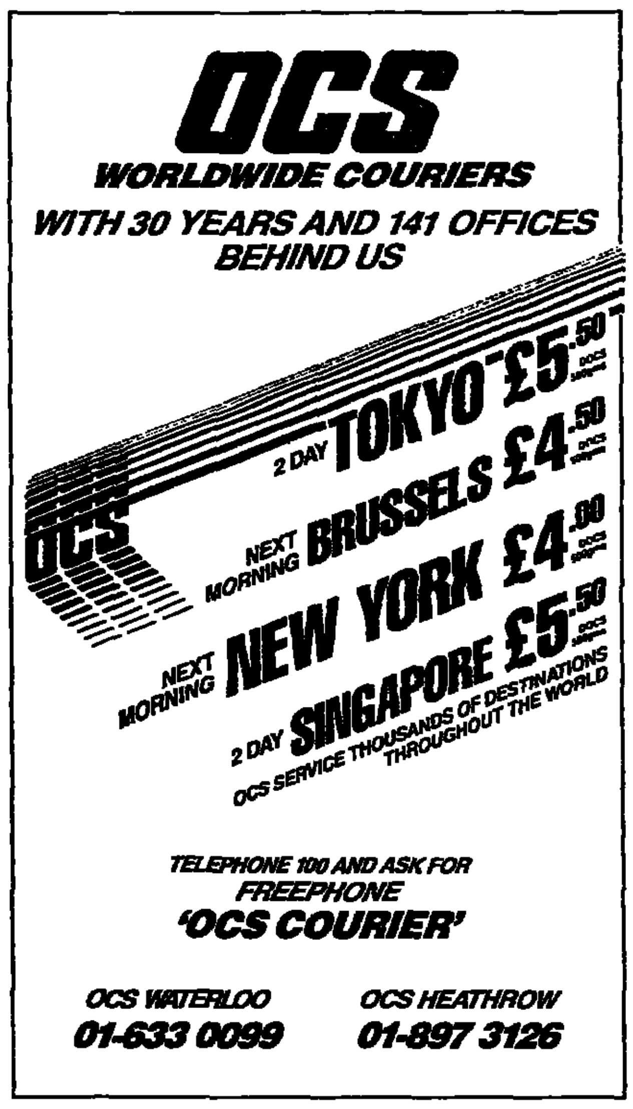
The Europeans have been rather slow to fully develop their market, and until recently it was rather a hit-and-miss affair getting a parcel delivered in the remoter parts of Europe.

Some postal monopolies, still desperately protected, particularly by the Swiss, Italians and Irish authorities, create major difficulties for the would-be efficient private *courier firm.*

To its credit KLM, the Dutch airline, has seen an opportunity and is doing all it can to expand the market, and its own share of it. KLM recently gained total control of enterprising Euro-parcels carrier XP, and is currently in the process of buying 35 per cent of the UK-based worldwide courier IML, a company owned by British & Commonwealth.

IML's Globenet system of on-board couriers flying around the world is enormously respected within the industry, and is used by several major names, including Air Canada.

The mix of IML's worldwide, and XP's European experience and professionalism, particularly in the lightweight market, which makes up 90 per cent of the world*wide shipments in number* (not weight), is being slowly merged to create the type of organization which can present a viable alternative to the vast investment power of the likes of TNT or Federal Express, providing specialist services to a well-defined market.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I want it delivered for as little as possible!

THE TIMES DIARY

For Silkin read Irvine?

With his experience and background — a former cabinet minister and brother of a former Attorney General — Labour peers had expected the late John Silkin to be ennobled, and later to succeed Lord Cledwyn as leader of the group. Now Lord Cledwyn's most likely successor is Lord Irvine, QC, who took his seat last month. He is the leading authority on industrial relations law, and had previously been tipped as a future Lord Chancellor. James Callaghan, newly appointed Knight of the Garter, is also expected to step up, but I am told he is unlikely to be granted a hereditary peerage as he has a son.

Fame unseized

Former Labour MP Robert Kilroy-Silk confessed before the Romantic Novelists Association yesterday to being the failed author of an unpublished bodice-ripper himself. His effort, *Cancel and Pass On*, was turned down by Hodder as needing further work. Kilroy-Silk was speaking at the Waldorf Hotel in London, where he presented the RNA's £2,000 romantic novel of the year award to Marie Joseph, who professed herself "over the moon". An unofficial black mark was awarded to *Kind of Loving* author Stan Barstow, the only short-listed novelist to fail to make the lunch. Sheila Walsh, chairman of the RNA, told me she suspected that Barstow may have been embarrassed at being among the Mills and Booners — a suggestion vehemently denied by his publishers, Michael Joseph.

Bedevilled

Do not expect many tears from Tory peer Viscount Mountgarret (Eton, Sandhurst and the Guards) if the passage of the Criminal Justice Bill is scuppered by a June election. He made it quite clear this week it could do with toughening up by the inclusion of measures introducing birching, execution by injection — and exile.

"WE BROUGHT MY FAVOURITE 8 CRIMINAL RECORDS"
KenPyne

"There would be nothing wrong in letting criminals live on an island, giving them the necessary equipment and letting them get on with it," he told the Lords during the bill's second reading. We can assume that the Bible and the complete works of Shakespeare would not be part of the package.

Tricky

Roy Hattersley has got back at the bane of his political life, John MacGregor, chief secretary to the Treasury, who is constantly costing Hattersley's economic proposals. In *Economic Priorities for a Labour Government*, out next month, Hattersley points out that one of MacGregor's hobbies listed in the 1986 *Parliamentary Year Book* is conjuring. "It is not surprising that things are not what they seem" quips the shadow chancellor.

● Don't bother phoning the Tory Reform Group's London HQ until after the election. Jo Biddolph, national co-ordinator, leaves tomorrow. Her stand-in replacement until a successor takes over in June: an answering machine.

Class wharf

The future of Hay's Wharf hangs in the balance with Southwark's Labour council having to decide tomorrow whether it should break its own policies by selling part of the site to the Kuwait Investment Office, owner of the adjoining area. The Kuwaitis plan an office and private housing development, while Southwark has long opposed further "Yuppie-ization" of the waterfront and had earmarked the land — near Tower Bridge — for community use. But the council is strapped for cash, and the £14 million it would get might well triumph over political scruple.

Newer socialist

The Labour Party's internecine squabblings appear to have claimed another victim in *New Socialist* editor Stuart Weir, who has drawn heavy fire from the party faithful over his call for tactical voting in the general election. Weir is negotiating with Larry Whitty, Labour's general secretary, over his future. His departure would put the magazine, which is in the middle of flotation, in an awkward position of finding a caretaker, or waiting until August when the deadline for raising the flotation capital runs out. While some Labour members are sceptical about whether enough cash can be raised to save the magazine as a monthly, names of possible stand-ins are circulating. They include deputy editor Stephen Pope, Geoffrey Goodman, former industrial editor of the *Daily Mirror*, and Phil Kelly, editor of *Tribune*.

PHS

How to curb the council spendthrifts?

by Howard Davies

The job of monitoring Britain's local authority finance, never a task for the weak in mind or faint in heart, now appears to need the nose of the banking investigator and the computer programmes of the crack arbitrageur. Camden sells lamp posts and parking meters. Manchester sells the abattoir and leases it back. Islington buys houses on the never-never. The cavalier attitude of the councils is matched only by the relish with which their political opponents seek to expose them.

In one respect, the effect is always the same: to defer payment for services provided or capital expenditure undertaken this year. As a result, the councils' spending in 1987-88 can stay well above the government's objectives. The system of expenditure controls has sprung a series of embarrassing leaks. Just as the government shuts the door of "deferred purchase", the window of "advanced leasing" opens. Bolt that window, and the trap door of "front end loaded interest rate swaps" has sprung.

Why is all this happening? The government should have no difficulty in understanding the first answer. For some councils, the incentive to behave properly has gone. They are now spending at levels so far above government expenditure assessments that they have no hope of cutting back to their rate-capped limit and so being able to put up their rates.

The second answer is that financial innovators in the City have devised new ways around the existing controls on borrowing. This should not surprise the government either. High marginal rates of "tax" (which is what many councils in practice face) always generate an avoidance industry.

Thirdly — the answer most frequently given — is that a small number of councils are adopting a dramatically short-term approach to their finances.

It is possible to interpret this flouting of the centre in a number of ways: as a deliberate politically-motivated rejection of government controls, as a despairing response to the scale of social problems in depressed inner city areas. But it is important also to set the total problem in perspective.

Attempts to tot up all the deals under consideration — leasing, deferred purchase, interest rate swaps or whatever — have produced horrifically high figures with little basis in reality. Apples have been added to pears, and a couple of banana skins and a lemon thrown in, to produce the number the polemicist first thought of.

The great majority of the 450 local authorities in England and Wales manage their finances responsibly and competently. A smaller number, perhaps a couple of dozen, have begun to dabble in new forms of financial instruments, sometimes quite ingeniously. Of them, perhaps ten are in serious trouble, with little prospect of making ends meet after this year.

There is small chance of this last category being able to pay up when the time comes because neither this nor any prospective government is disposed to award a big enough grant increase. The rate rises needed would cause serious hardship on the one hand and a yuppies' revolt on the other.

Whichever party wins the election will therefore face two difficult problems: what to do about the councils approaching the end of the financial line and how to prevent the number growing.

Resolution of the first will require, as a starting point, a clear assessment of the scale of the financial problem faced by the near-bankrupt authorities. The Audit Commission can help in this — and in some cases is already doing so — but it will require the co-operation of the councils involved: they know only too well who they are. It will also require a sensitive approach by central government and a willingness to map a route back to respectability which, though painful for all concerned — including some lenders, perhaps — is not too frightening to contemplate.

The second problem — preventing the virus spreading — requires still more vitally to be solved. The need is for a robust consensus on what the concept of financial prudence means for local authorities. Just how should they balance the interests of present and future ratepayers, tenants and service recipients? How much use can local authorities legitimately make of the new financial instruments available?

A dangerous financial game has begun. The Department of the Environment is again the unfortunate umpire. It is difficult to legislate to prevent someone cutting off their nose to spite their face. But new guidelines are badly needed and the broadest possible consensus around them is required. Once established they will, in addition, need reinforcement in the courts.

For those who will eventually suffer are not just the inhabitants of irresponsible councils or the shareholders of irresponsible banks. In some cases, councils attract more money from the taxpayer by cosmetically reducing their current expenditure.

If reason is to be restored to local government finance, this well-tilled plot of Whitehall soil must be tilled yet again. The reluctance to do so can be easily understood. Perhaps the flurry of interest in the activities of Japanese banks in the local authority market may help to concentrate minds.

The Japanese may lose their money (to popular acclaim), but they will have performed a public service in the process. One can only hope that they will see that as adequate compensation.

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The author is Controller of the Audit Commission.

Richard Davy on the political realities behind the big celebrations

Berlin's birthday but the package as before

Today Berlin starts celebrating its 750th anniversary. The Queen will attend her birthday parade there on May 27, and the whole city will be awash with events until October. The ripples will even reach London in the form of a festival of German arts.

The historical justification is flimsy, resting on a document of October 28, 1237, which records a legal transaction between a bishop and a margrave and is taken as the first official reference to Berlin.

Nobody seems very convinced but any excuse will do for a celebration, especially when the underlying intent is political. The fact is that Berlin's curious provisional status as an occupied city divided by a wall makes both sides hungry for attention.

East Berlin smarts under the humilation of being denied full recognition as the capital of the German Democratic Republic, so it welcomes any opportunity for self-assertion. West Berlin, out on a limb and now mostly out of the news, has multiple roles to reaffirm. As an island of democracy in the midst of the GDR it demonstrates the West's determination to defend the rights of a militarily indefensible outpost.

As a nodal point in the complex web of agreements that regulate East-West relations in Europe, it could either start World War III or become a political laboratory in which to test new ideas for bridging the divide. It is also a very lively cultural centre.

Not surprisingly in such a delicate situation, the impending celebrations have stirred up old and new controversies about the status of the city. On both sides there have been yearnings to acknowledge the notional unity of the old capital, or at any rate to join a few hands across the wall and recognize the unity of German culture. Eberhard Diepgen, the Governing Mayor of West Berlin, has been invited to the Eastern side and has in turn invited Eric Honecker, the East German leader, to the Western side. Honecker has refused: Diepgen is still thinking it over.

The problem is that the four occupying powers — Britain, France, the US and Soviet Union — are reluctant to allow anything that might set a new precedent and thereby undermine existing arrangements. The whole status of Berlin rests on a seamless web of agreements, precedents, understandings and agreements to disagree enshrined in the quadripartide agreement of 1971 which refers helplessly to the "relevant area" because nobody could agree on what that was.

The Western powers regard Berlin as a single city under four-power rule pending a peace treaty with an all-German government. The Russians agree up to a point and exercise their rights accordingly, by showing their flag in West Berlin, but they also argue that East Berlin is the capital of East Germany and West Berlin should be an independent entity, not a part of West Germany. The Western powers agree that West Berlin is not strictly part of West Germany, but they have to protect the access routes so they persuaded the reluctant Russians to accept a passage in the quadripartite agreement about maintaining and developing ties between West Germany and West Berlin. They worry that Diepgin's visit might be used either to emphasize the separateness of West Berlin or to gain endorsement for an East German act of state in East Berlin.

All this may seem an artificial quibble about a formality, but there is constant concern that if one part of the Berlin package is tampered with the whole thing could start to come apart.

This has led the debate a stage further to the question whether the status of Berlin should be changed. Some West Berliners, mainly the young, resent being under quasi-colonial rule, seeing it as an infringement of sovereignty and a deprivation of human rights rather than the basis of their security. They have become even more restless as they observe signs of new movements in East-West relations. They feel that Berlin has become stuck in a time warp.

One of many ideas for change was proposed recently at the Royal Institute of International Affairs in London by Günter Gaus, who was West Germany's first accredited representative to East Germany (not quite an ambassador because West Germany will not treat East Germany as a foreign country).

Gaus said the occupying powers should stop waiting for the freely-elected all-German government that is still supposed to emerge from the post-war order and instead sign peace treaties with the two existing German states. He argued that since the partial recognition of East Germany in 1972 had brought a steady increase in travel and human contact, full recognition should logically bring more.

Unlike many left-wingers who want both Germanys to be neutral, Gaus more realistically says that the treaties should be guaranteed by the four powers, who would keep their troops in place. Thus East Germany would get full nationhood and its capital in East Berlin would no longer suffer the curious indignity of being patrolled by Western forces. West Berlin would become a *Land* of the Federal Republic, protected by Nato troops, presumably with guaranteed access to West Germany.

The idea looks superficially logical because it seems to formalise the underlying realities of today and finally to settle the division of Germany. But it raises awkward implications. Most West Germans would resist giving up all hope of reunification, remote though it may seem at the moment, so none of the main political parties would support it, or if one did, the controversy would be highly divisive.

Nor would the four powers support the idea. The Western powers would not wish to be accused of abandoning Germany's right to self-determination, and would not feel happy about exchanging their occupation rights for treaty rights. The Russians would be even more strongly opposed unless Gorbachov sprang another of his extraordinary surprises. Their presence in Berlin and their right to a controlling interest in the German question was one of the major gains of the Second World War. They would hardly give it up without some very solid gain in return, which is difficult to envisage.

And would West Berlin be any safer? The present arrangement has proved itself rather well. From being a major potential flashpoint, Berlin has become one of the linchpins of East-West relations since the quadripartite agreement and the discovery by the two German states of their joint interest in avoiding conflict.

Obviously Berlin must be open to new ideas. Refusal to contemplate change tends to increase pressure for it. But the basic tensions of East-West relations remain in Berlin and could still surface if relations deteriorated. The present arrangements, strange though they are, not only work but have the great advantage of binding the four powers into certain areas of common responsibility. Any new arrangement would have to be extremely good to do better. Doubtless the time for change will come, but it has not come yet.

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Negligence: how all could suffer

Amid growing concern about the big sums in damages awarded for negligence, solicitors, barristers, accountants, engineers and surveyors are calling for a government inquiry to consider a possible ceiling.

Chartered accountants are now facing multi-million pound suits — mostly, so far, in the United States — and damages against doctors, achitects and engineers have also soared. It is only a matter of time, doctors say, before the first £1 million award is made by a British court.

The result has been a world-wide contraction in the professional indemnity insurance market. Huge premiums are being demanded — where cover is available. Last year City firms sought £75 million worth of cover but could get only £40 million.

There is now a real danger, the professions argue, that without a ceiling an increasing number of members will start to practise in the American "defensive" style — not taking on work if the risk of being sued seems disproportionate to the fee. Already surgeons are less willing to do non-urgent, largely cosmetic operations. The alternative to drawing in their horns, as firms see it, is an increasing risk of bankruptcy: either way, the client's choice is curtailed.

So far the government has been unsympathetic to the professions's case. The consumer lobby has argued vociferously for the victim of negligence and the government has also been persuaded that the retraction in the insurance market may be only temporary. It also says that a statutory limit may be arbitrary: that the problems faced by each profession are different and need different solutions.

But the professions will not let the issue drop. Doctors are pressing for a state "no-fault" scheme by which victims of medical accidents are automatically compensated without negligence being proved. Accountants and solicitors have been lobbying hard for the government at least to accept that a problem exists and to consider remedies.

In some cases defensive measures are already being taken. The Law Society of Scotland has just drafted rules allowing its 5,000 solicitor members to form limited companies. They are bound to be followed by their counterparts in England and Wales; the legislation is already on the statute book. At present solicitors can practise only in partnerships, which means they are personally liable to the full extent of their assets in the event of a successful negligence claim.

The idea of limited companies is also finding favour in other professions because they would help the establishment of inter-professional practices and allow outside capital to be brought in.

But incorporation goes against what, for some, is the essence of a professional: *The Solicitor's Journal* has said that it "seemed only just" that the professional man's personal fortune should be at risk if he were negligent. But that does not take account of the highly commercial and consumer-conscious market in which the professions now operate. Solicitors in the City of London, where the move for incorporation is strong, say it cannot be in the public interest that the practice of law is inhibited by the fear of personal-bankruptcy if wrong advice has been given.

Incorporation, however, is not the answer. First, it is neither appropriate nor advantageous for many smaller firms: second, it does not remove the risk of bankruptcy — a firm could still be wiped out by a large claim. Third, although it removes the risk of each partner being liable for all his personal assets, the individual can still be sued by his client or an affected third party.

If a statutory limit on damages were applied, this could be a fixed multiple (perhaps ten or 20) of the fee for the job. Or the courts could apportion damages according to the respondent's share of responsibility: at the moment a firm might have to pay all the damages when it was only partly to blame.

This might look like protecting the professional against the client. But the client is already suffering because the higher insurance premiums are being passed on in fees. Without government action, professional services will not only remain expensive but, in some cases, could cease to exist.

Frances Gibb
Legal Affairs Correspondent

Ronald Butt

But anti-Labour even more

Time after time, Labour spokesmen aggregate the Labour and Alliance potential votes and assert that there is an anti-Thatcher majority in the country. Last weekend Neil Kinnock described tactical voting for the Alliance as "fruit machine politics" and pleaded with this "anti-Conservative" majority to vote Labour as the only way of getting Mrs Thatcher out.

Mr Kinnock is dealing in illusions. All the evidence indicates that the real national majority is anti-Labour. It is not only the leftists who will be the majority of Labour MPs in the next parliament that are unacceptable. Canvasses of public opinion have shown a clear lack of sympathy with Labour's official policies on economic management, inflation, the unions, ownership, defence and its attitudes towards educational standards and immigration.

The fundamental dividing line in our politics is drawn by the fact that Labour cannot take over from the Tories without a social and economic rupture which would make nonsense of all that has been done in the past eight years with general support. It can no longer function as the natural alternative to the Tories. But provided another defeat establishes that Labour has no future, the Alliance could be the nucleus of a new social democratic alternative to the Tories, working within a national consensus on the fundamental nature of our society.

Labour leaders are now trying desperately to stave off defeat by claiming that their party is misunderstood. Scenting the prevailing wind, Roy Hattersley has conceded the importance for freedom of the market principle by admitting it to be a better way than bureaucracy of distributing the everyday things of life, though not such basic needs as health or education. Yet he would make nonsense of private sector freedom by imposing on it a system of financial and other controls which would subordinate market principles to the bureaucratic decisions of a Labour administration and to the wishes of the dereformed unions.

Nevertheless, he thinks his party could get away with this in the name of its policies for jobs and the social services if only public attention was not soured by the preoccupation of left extremists with minority interests and pressure groups. He devoted an entire article to this in the *Financial Times* last Saturday, acknowledging that Labour would not be taken seriously if it pretended that these difficulties were "the invention of a prejudiced press."

The treatment of minority issues is, he thinks, the party's greatest difficulty, and "the most crucial minority question of all is Labour's attitude to homosexuals. Electoral success does not require us to deny equality of treatment or respect. But we do have to treat the subject in a way which respects majority as well as minority opinion. Homosexuals must have equal rights — not special rights. That is Labour Party policy."

But he complained that what "some groups demand, and what some newspapers gleefully report, goes much further than that," and that this was wrongly represented as party policy. He thus concedes that what the press reports is correct. His resentful reference to its gleefulness presumably means simply that if the press had any decency it would cast the blanket of non-reporting censorship over the anxieties of the parents who suffer from the policies of the local authorities where Labour is actually in power instead of being, like Mr Hattersley, in opposition.

Extending his criticism to those who push the same minority attitudes in matters of race, and to the councils who have indulged in "creative accounting", he wrote candidly: "We cannot pretend that such people do not exist. For everything they say will be made into headlines." So there must be "no reprieve" for them during the campaign, and their "little revolts" must be put into perspective. It would be better, he added, if such things did not have to be done, but it would also be better if Labour started ten points ahead in the opinion polls. I take this to mean that if Labour were in the lead, we should not be hearing anything from Mr Hattersley about these little local difficulties.

The national majority do not believe that the far left is uninfluential in the Labour Party, or that Labour has abandoned its old ideas of controls and socialism. They believe that it goes against the grain of freedom, which is why it is on course to lose the election, and why it would be in the national interest for it to be destroyed as the alternative party of government.

To say this is not to be blind to the contribution socialism has made to political thinking. Like every other political phenomenon, it was a reaction against something that was wrong. The apogee of capitalism in the 19th century brought great wealth to many and widening prosperity, but far too little was done to remove hardship and poverty, though that was what the social policies of Disraeli, Gladstone and Lloyd George were about. Possessors do not easily part with what they have and both the franchise and modes of thinking were still too narrow to oblige them to recognize adequately what equity required.

Hence the ideas of socialism, trades unions and the Labour Party. But these in turn led to the arrogant abuses which the reforms of the last few years have sought to remove. There can no more be a going back on these reforms by reverting to socialism than there can be any going back by those who support a social market democracy to the unfettered laissez faire ideas of the Cobdenite economic liberals.

Socialism was a demand for society to accept a clearer concept of social obligation to safeguard its poorer, weaker and less talented members. The end was good, but the means, stifling responsibility, were bad. The end, with the necessary redistribution of wealth, is now the common conviction of all parties in society. But the means of state control, social engineering, dictatorial unions, and the bitter authoritarianism of the left is rejected. The Labour Party cannot go forward with recent reforms, and the revived concept of a society of responsible individuals. That is why, in its present form, it cannot have a future.

Paul Jennings

A spud by any other name

Planting my potatoes last week, I started thinking about the odd names some of them have. *Desirée*, for example. Surely Desirée is a princess in a lonely old French tower in a Perrault fairy tale; or at least a wispy, dainty, fragile beauty, the imagined ideal of those *fin de siècle* writers like Richard le Gallienne.

Martha, Matilda, Blodwen (to English ears anyway), Gladys, Dora, perhaps even Mary — these, at a pinch, would do for potatoes. But Desirée? Inevitably, as one wonders about its marvellous inappropriateness, shadowy pictures begin to form of some huge-limbed, inarticulate potato grower — William Sproat, Abel Jephcott, some name like that — patiently experimenting on the windswept Lincolnshire wolds and up in London for a Royal Horticultural Society do. Entering his hotel he is swept off his feet as the exquisite, unattainable Desirée tinkles past, a sophisticated blur of perfume, Dior gown and elegant furs.

Does she join in the contemptuous mirth of her retinue of Firbankian young men at his stammered protestations of love at first sight ("Ah'll name ma new maincrop after ye"), or is she moved at this, her first experience of a true, manly heart? Will there be a blissful marriage among the potato fields, the young bride cold-shouldered at first but flowering into a famous rural matriarch?

The fact is that real gardeners, not people who just happen to have a bit of unoccupied earth adjoining their house and feel vaguely they should have flowers as the outdoor complement to wallpaper, live in a kind of refracted mirror world where everything is reversed.

Thus, not only do all potatoes have more or less poetic names (Great Scot, Arran Pilot, Golden Wonder) but roses, of all things, are determinedly prosaic. Anyone who did not know personally the people involved could be forgiven for thinking of Wendy Cussons as a Betjeman girl in jodhpurs, Ena Harkness as someone in *Coronation Street*, Dorothy Perkins as a kind of Edwardian Mary Quant with a string of shops run with a staggeringly tough efficiency and Mrs Sam McGredy as a Canadian middle-aged housewife waiting with a rolling-pin, for a late-home husband. As for Ernest H. Morse — a regional traffic controller on the Great Eastern Railway in 1912, a lay preacher with pince-nez and a high rounded collar?

This is especially the season when pseudo-gardeners (and that is surely most of us) are compelled to realize that time itself is reversed for real gardeners. Under "potatoes" in my gardening bible, *The Small Garden*, the author, Brigadier C.E. Lucas Phillips says: "Dig the soil at least 10in. deep in autumn." *Now* he tells us, thinks the pseudo-gardener.

In the end there is no logical explanation for the long labours performed in the short hours, any more than there is for the amazingly different petal shapes and colours from basically the same-looking little dry brown seeds in the packets. And maybe right here in England, where even now the discredited tower blocks have not eradicated that horizontal feeling of suburbia fading imperceptibly into "the country", it is we, who have no peasants, who still have the deepest feeling for the marvellous ancient contradictions of the earth, for paradox.

Now is the time when most of us, pseudo or real, or more likely both at once, are planting and sowing. Lifting my eyes from the soil to that great world beyond the garden gate, it struck me too that it is a long time since we had one of those new roses that somehow get instantly known (and sometimes do have rosy-sounding names, like Peace). Never mind Emily Grey, or even Desirée. As the world stirs with new life again: how about Raisa? Or Nancy?

TIMES PAST THE TIMES
1 Pennington Street, London E1 9DD Telephone: 01-481 4100

PARENTS WHO PRIVATIZE

The boom in private education – it amounts to nothing less – is the result, not of "privilege", but of thousands of parents digging deep into their pockets. Most people cannot easily be persuaded to pay for something when the same commodity is available elsewhere free – or at least, as in the case of state education, is available free at the point of use.

They are doing so because they are in despair at the damage which so many teachers are inflicting on a generation of state school pupils. According to the evidence assembled by the Independent Schools Information Service, the parents are being drawn from an ever widening social background. Subsidized by the schools themselves as well as by the Government through the Assisted Places Scheme, they are on the way to turning the private sector into a truly alternative system of education.

It is happening at a time when the teachers' leaders are issuing weekly bulletins about the next round of half-day strikes and when everyone who teaches in a state school is being urged to adopt what were once the industrial practices of Midlands car workers. For every family that makes the sacrifice now necessary to ensure a high quality, uninterrupted education for their children, there are half a dozen more who would dearly like to be able to do the same.

Mr Radice, the chief Opposition spokesman on education, rather weakly appealed to teachers to call off their unpopular disruption during the election campaign. But on the other issues – such as the parents' worries about standards, the shameful inequalities in the way local education authorities deliver the service – his message is no more stirring or appropriate than "steady as she goes".

His party is crippled by a commitment to council autonomy. Most of the 104 local education authorities are Labour-controlled. So the best Labour can come up with is a new education council on which teachers, local authorities, government and parents would all be represented. Eventually, it is hoped, the council would agree on some minimum standards and then "press" education authorities to meet them. Successive governments have pressed local authorities in that way for decades, with all the consequences that Her Majesty's Inspectors of education so regularly and disturbingly describe.

Even before it had thus failed to make any significant improvement to the quality of state education, Labour would happily have already set about the task of destroying the escape route to which so many parents are now turning. Of course, the party's real desire is to abolish fee-paying schools entirely. Only stern legal advice that to do so would contravene the European Convention on Human Rights has forced a change of policy.

Its fall-back position was to impose VAT on school fees and abolish the schools' charitable status. Again, legal advice persuaded the party that imposing VAT would be successfully challenged in the European Court. So it has withdrawn that threat.

It knows perfectly well that the same applies to an attack on charitable status, but that would leave Labour with hardly any policy at all. So it will go into the election insisting that it has a plan to make life awkward for independent schools. Any such plan would force the schools to put up their fees even more while simultaneously (and abruptly) abolishing the Assisted Places Scheme. That will ensure that they become as socially exclusive as they have ever been.

As things stand, the benign protection of the Tories will not allow the independent sector to cater for more than a small minority of pupils. Mr Baker himself predicted recently that the proportion would rise from 7 per cent to 10 per cent at the most. The Prime Minister is right to emphasize, as she did in a message to a rally of parents in Liverpool on Tuesday night, that her party will protect the freedom and choice which the independent schools represent. But it is on the Conservatives' policies for radically improving the schools to which 90 per cent of parents will continue to send their children that their appeal will most securely rest.

SHIFTING SANDS AFTER ALGIERS

Having put his house in order, Yassir Arafat must now show the rest of the world that it is built on something more substantial than sand. That is the position in which he now finds himself as the undisputed leader of a united Palestine Liberation Organization (PLO), after last week's National Council in Algiers.

The meeting, the first Palestinian "parliament" for four years, was something of a personal triumph for Arafat. To re-splice the fraying strands of the PLO under his command, was proof of Arafat's genius for survival. But he achieved this at a price, which in terms of the Middle East peace process has yet to be assessed.

Arafat's moderate Fatah movement bought the support of the radical wing by embracing its uncompromising policies – and in so doing, moving away from the constructive, moderating influence of Cairo and Amman. At a time when new peace feelers were being extended all around them, the PLO re-dedicated itself to war.

The highest common objective of most recent attempts to solve the Arab-Israeli question, has been the return of Israel's "occupied territories" and the establishment of a Palestinian enclave on the West Bank and in Gaza, associated in some way with Amman – in return for which the Arab world would recognize Israel's right to exist.

One difficulty has been the need to win the support of Israel – half of whose coalition government is reluctant to surrender "land for peace". Another is that of finding Palestinian leaders who might join King Husain of Jordan in negotiating such a deal. The last attempt by Jordan to reach an agreed position with the PLO, collapsed because Arafat could not commit himself to this formula.

Has anything now changed to make prospects look brighter? Arafat would seem to be both a leader and a prisoner of his movement, less able than before to enter into peace moves with Husain. Meanwhile Israel's coalition remains split.

But suddenly both superpowers, edging towards agreement on security in Europe, now seem to be moving in the same direction in the Middle East as well. The White House is reported to be putting pressure on Mr Shamir to accept the idea of an international conference on the issue – a conference which has been heavily backed by Moscow.

Israel's scepticism over such a conference is well justified, and the chance that it might itself emerge with a solution to the Arab-Israeli issue seems slight. On the other hand, it is beginning to look like a starting point which cannot easily be bypassed.

Even Mr Shimon Peres, the Israeli foreign minister, supports the idea of a conference – if only to act as an "umbrella" under which direct talks between the main parties might be held. This week's disclosures of a secret meeting between Peres and King Husain, at which they agreed on the framework for such a conference, probably in Geneva later this year, has led to speculation that Peres might even risk forcing an Israeli election on the question.

Despite the uncompromising oratory of last week, the PLO still contains many who, like Arafat, realize that their way forward must lie through negotiation – and that their capacity for "armed struggle" against Israel, is limited. The existence of Israel, whether recognized or not, is a fact of life which cannot be denied.

Moreover, Arafat is still the man in charge, which suggests that no suitable replacement yet exists. The corollary of this is that the PLO needs Yassir Arafat as much as he needs the PLO. He is not therefore without a certain amount of clout. And, as it is generally easier to negotiate with one organization than several, possibilities for progress still exist.

There is no shortage of honest brokers. But it is within the PLO and in Jerusalem that the answers to the Middle East peace problem must lie. It is a time for statesmanship and realism, and for men of goodwill and vision. Yassir Arafat has yet to prove he has these qualities.

A SCANDAL SPREADS

Two members of President Reagan's staff were originally cast last Autumn by the rest of the White House as the culprits in the Iran-Contra affair: Admiral John Poindexter, the national security advisor, and Lieutenant-Colonel Oliver North, Admiral Poindexter's aide. Both resigned.

The casting looked suspiciously convenient. Admiral Poindexter and Lieutenant – Colonel North were neither too junior to appear mere scapagoats, nor too senior to bring the scandal into the highest reaches of the government. But the diversion to Central America of money raised from American arms sales to Iran via Israel was a conspiracy involving much cash, tons of equipment and representatives of at least three governments.

As the authors of such an adventure, the admiral and his lieutenant colonel seemed somehow too middle-ranking, and too few in number. Others would have had to have been involved. And they would have had to have been senior. That was what most of Washington and the rest of the world thought last Autumn. They were right.

Mr Lawrence Walsh, the special prosecutor appointed to look into the affair, said this week that other high officials were involved. Those were his preliminary findings. The names will follow. One of them could be Mr William Casey, the former head of the CIA. Stricken by a brain tumor, he is conveniently comatose. He may never be in a position to retaliate. Many in the government could therefore endure his name being added to the list of culprits.

Perhaps Mr Casey was deeply implicated. The operation would certainly have needed the involvement of many of his employees. But if the White House offers his as the only big new name, Congress and press will not be satisfied. To put their motives at their least elevated, for them to expose as the key conspirator someone who is unconscious would not be such fun. Other names are being canvassed as having been involved. They are such figures as one of Mr Casey's deputies, Mr Dewey Claridge, and Mr Lewis Tambs, the former ambassador to Costa Rica.

They are important people. But they do not constitute an answer to the question which the world – not just for prurient reasons – wants answered. Was President Reagan told that some of the money from the sales to Iran could be diverted to that cause so dear to him – the Contras – and did he give his permission? If the answers to those questions are "yes", he has committed an offence, since such sales are forbidden by Congress.

Nor is that offence merely theoretical. The senior officials whom Mr Walsh this week said were involved in the sales – if found guilty – would have committed the offence of "conspiracy to defraud the government".

A recent American newspaper report quoted Admiral Poindexter as having "told friends" that he twice informed Mr Reagan of the plan. Mr Reagan, in an interview this week, denied it and plaintively added that Admiral Poindexter was "an honourable man" who "would not incriminate me".

It sounds ominous for Mr Reagan. Happily, America – save for a few sadists in the press – would not have the stomach to punish him severely. Mr Nixon was ruined because he was hated. Mr Reagan will survive because he is loved. But, because of this sorry affair, his sunny presidency looks like ending in shadows.

LETTERS TO THE EDITOR

Concern over S Africa detentions

From the Director of Oxfam

Sir, Your Southern Africa correspondent, Michael Hornsby (April 14), quotes the South African Minister of Law and Order as saying that the latest security clampdown does not extend to those praying for detainees. Despite the minister's attempted assurance that "no one is forbidden from working for the release of detainees", the letter and scope of the new regulation must give rise to deep concern.

As an agency that has worked in practical support of the poor in South Africa for over 30 years, we know that several long-standing friends and partners of Oxfam are imprisoned under the emergency and security regulations. These are people for whom Oxfam has the highest regard and who, in a normal society, would be treated with respect as leaders in their communities.

They include figures of the stature of Father Smangaliso Mkhatshwa, Secretary General of the Southern African Catholic Bishops' Conference, and the Reverend Abraham Maja, Executive Secretary of the Northern Transvaal Council of Churches.

For any of these courageous people to be arbitrarily detained with the very real possibility of torture and no certain prospect of release is a disgrace. Even worse has been the large number of children and young people detained, again indicated in a report from your correspondent (February 17).

That the South African authorities should now seek to prevent even parents of young children calling for their release is an outrage that no one should ignore.

At a time when human rights organisations in South Africa are trying through the courts to have these restrictions lifted, we in Oxfam believe that it is now vital for people in Britain to indicate to the South African Ambassador that neither will they ignore such behaviour nor, as the June 12 anniversary of the current state of emergency approaches, will they forget those who languish in prison because of their opposition to apartheid.

Yours faithfully,
FRANK JUDD, Director,
Oxfam,
274 Banbury Road,
Oxford.
April 16.

From Mrs Saffron James

Sir, Many people will be baffled by Mr Anthony Sampson's insinuation, in his letter to you of April 23, that Dr Denis Worrall has abruptly become the lackey of Cape commercial interests.

Dr Worrall is an academic, not a businessman, but above all he is a patriot who longs for his divided country to become one great united nation capable of exerting incalculable influence for peace and goodwill throughout the strife-and-plague-torn continent of Africa. His problem has been whether to attempt this from within the ruling Nationalist Party, or by attacking it from without.

The first option – as senator and chairman of the President's First Committee on Reform of the Constitution – failed. Something of value was achieved but no further progress was possible at that time. Having widened his view of the landscape through international experience in the Diplomatic Corps, Dr Worrall has now returned to his homeland to tackle the Nationalists head on.

If one is determined to cleanse Augean stables it may sometimes be necessary to enter by the backdoor instead of the front one. All that matters is whether the mission succeeds. What counts is not how you travel, but whether you arrive at your destination.

Yours faithfully,
SAFFRON JAMES,
En Façade,
Cordier Hill,
St Peter Port,
Guernsey, CI.
April 24.

From Mr Stanley Arthur

Sir, Fiji, a Commonwealth country of which the Queen is head of state, (a) distinguishes between its citizens on the basis of race; (b) determines precisely how many of, each racial group may be elected to the House of Representatives; (c) gives one racial group (the Fijians – a minority ever since the Constitution came into effect) a permanently privileged position in the Senate, allowing it to block certain constitutional changes affecting it (the Fijian Great Council of Chiefs nominates eight members; the Prime Minister, seven; and the Leader of the Opposition, six).

Does Mr Donald Woods (April 23) suggest that Fiji is not a democratic country, and that these provisions, devised by representatives of all racial groups in the interests of racial harmony, should be abandoned, and "one man, one vote" substituted?

Yours faithfully,
STANLEY ARTHUR,
Moreton House,
Longborough,
Moreton-in-Marsh,
Gloucestershire.
April 23.

From Miss Barbara Smythe

Sir, Reading correspondence about South Africa, plus Mr Utley's excellent articles (April 13, 14), makes me ask a question I have never seen mentioned. One man, one vote, would produce a vast African majority; but as no fewer than nine main languages are spoken in South Africa, what will be the language of government?

In Natal, Zulu is the universal language, but even there Basuto and Xhosa impinge along the borders of Lesotho. English and Afrikaans belong to the whites, tho' much used in urban districts. But there are vast hinterlands where the tribes speak nothing but their own language. So . . . ?

None of us uphold apartheid, but it is a long, long road, and much education that leads away from it.

I am yours faithfully,
BARBARA SMYTHE,
Moulinalmond,
Almondbank,
Perth.
April 23.

Religion on TV

From Dr Robert Towler

Sir, You chose a misleading headline for the letter from the Right Reverend Mario Conti and others (April 27) for there is no sense in which Channel Four "axed" the series of 12 programmes, *Jesus – Then and Now*. The video series in question was made for use by Church groups, and then, some years later, offered to us for transmission. Our decision, carefully considered, was not to accept it, but we certainly did not "axe" it.

And the letter to you, Sir, is itself misleading. It describes the series as an "introduction" to the Christian faith, but that is an accurate description only if understood to mean the "preaching" of the Christian faith, for it has something of the character of a catechism.

The broadcast worship carried by ITV regularly contains such elements, proper in their context, whereas Channel Four, in its attempt to appeal to tastes and interests not generally catered for by ITV, sees its principal role as the exploration of the *mysterium rerum* rather than the straightforward exposition of religious creeds.

We take very seriously our responsibility to provide religious programmes for the benefit of the committed and the uncommitted viewer alike.

Yours truly,
BOB TOWLER,
Commissioning Editor, Religion,
Channel Four Television,
60 Charlotte Street, W1.
April 28.

Sentencing policy

From Mr James Buxton

Sir, Your leading article, "judging the media" (April 14), whilst recognizing that it may be unsatisfactory for the Court of Appeal simply to hand down guidance for sentencing in similar cases, goes on to assert that there is no alternative if the principle is preserved that no defendant should be tried twice.

There are two significant errors in this reasoning. First, it is clear that sentencing guidance from the Court of Appeal has on occasions already proved to be ineffective as a means by which to present inadequate sentences being passed – a recent example being the Ealing Vicarage case.

Secondly, since society as a whole has a legitimate interest in requiring that a particular defendant is properly sentenced, it is hard to understand why this important principle should give way to one personal to the defendant.

It is in any case terminologically incorrect to state that a review of a sentence by the Court of Appeal would result in the defendant being tried twice. What would occur, no doubt in a very limited number of cases, would be that, following a case in which an inadequate sentence had been imposed, a sentence consistent with Court of Appeal guidelines and, it is to be hoped, reflecting sensible public opinion would be substituted.

Most members of the public would regard this as an entirely acceptable procedure by which to correct an initial mistake made in sentencing.

Yours faithfully,
JAMES BUXTON,
Galhampton Manor,
Yeovil, Somerset.
April 15.

Urban renewal

From Mr John Hatherley

Sir, Mrs Thatcher is correct in believing that problems of inner city areas "could not be solved simply by pumping in more taxpayers' money" (report, April 17). That these areas *can* be developed is undisputed. Why, then, have they not been developed ere now?

An experiment conducted over the past 15 years in five cities in Pennsylvania, monitored by American academics, has proved a point long since shown in practice in other cities (such as Sydney, Australia, Wellington, New Zealand, and Pittsburgh) where inner city decay does not exist.

The city fathers in each of the five decided to tax derelict sites. This "incentive taxation" rapidly persuaded the site owners to call in developers, who not only provided local employment directly, but whose pay (by the multiplier effect) also generated wave upon wave of income and employment from spending and re-spending – with benefit, not cost, to the taxpayers.

Yours faithfully,
JOHN HATHERLEY,
16 Brighton Road,
Coulsdon, Surrey.
April 17.

Implications of Linnas case

From Mr Michael Pick

Sir, The case of Mr Karl Linnas, as discussed in your second leader today (April 23), raises at least one important point of international law not so far explained, and has a significance that goes far beyond this case and its surrounding circumstances.

Accused of crimes committed during the brutal German occupation of his own country from 1941-1944, Mr Linnas has apparently been deprived of his citizenship of the United States for allegedly concealing his activities during the war as he applied for that citizenship.

As he is now presumably an Estonian citizen again, he is left in a desperate legal predicament: his own country is illegally occupied by Russia as a direct result of the German-Russian non-aggression treaty of August, 1939, that brought the horrific Russian occupation of 1940-41 into being and can be seen as the precursor of subsequent occupation.

The United States, in common with Britain and other major nations, does not recognize this occupation *de jure*, and indeed goes further as it does not recognize it *de facto*, emphasizing its position by continuing to grant full diplomatic recognition to representatives of independent Estonia in the United States.

As there is no independent Estonian judiciary capable of trying Mr Linnas for crimes said to have been committed on Estonian soil, it will be interesting to learn under what legal process he has been returned to his country to be tried or sentenced by courts under the control of an occupying power with no recognized legal status for their activities.

Yours faithfully,
MICHAEL PICK,
120 Mount Street, W1.
April 23.

Ferry disaster

From Mr W. John Parkman

Sir, Your leading article (April 17) comments on the letter by the Chief Constable of Kent in which he indicates that national co-ordination at times of disasters exists in embryo. As a former policeman I hasten to add that there has been ample evidence over the years to justify urgent operational research leading to a master-plan.

At the Aberfan disaster (1966) I commanded a team of experienced police (detective) officers charged with the awesome task of identifying the dead, co-ordinating the voluntary and specialist services and clearing up the national confusion that existed as to the number of persons missing and victims involved.

Whilst perhaps understandably – especially since the formation of regional squads in 1965 – chief constables have given little or no support to the setting up of national units when dealing with terrorism and/or serious crime, there would appear to be no earthly reason why the Government should not now make an exception as to the police function in disasters.

Yours truly,
W. JOHN PARKMAN,
Hyde Orchard,
Weston-under-Penyard,
Ross-on-Wye.
Hereford & Worcester.
April 19.

Low pay politics

From the Reverend Roy C. Allison

Sir, Chris Pond, Director of the Low Pay Unit, expresses concern (April 20) for the 8.8 million adults who receive a wage of less than the European Social Charter's "decency threshold" of £6,500 per year. But Mr Pond should not draw any conclusion from that statistic (as he seeks to do) about poverty. Such pressure groups can do a disservice to those who are seeking to assist the poor by basing their case on insufficient data.

For example, it is important to know in how many households such inadequate pay is the sole income, and in how many it is in addition to another income. If very few families are solely dependent upon this one income, it could be that poverty among wage earners is not widespread. On the other hand if all such adults are supporting a family the problem is considerable.

Further, Chris Pond slips in the comment that the 8.8 million includes those who receive the hourly equivalent of less than this "decency threshold". If these part-time workers are sole providers of family income, and they are very numerous, a vast shadow of poverty amongst those in work could lie across the nation.

Yours sincerely,
ROY C. ALLISON,
Superintendent,
South London Mission.
The Central Hall,
Bermondsey Street, SE1.
April 21.

Numbers game

From Dr Henry Mayr-Harting

Sir, Saturday is doomsday in your Portfolio. Unless one is destined actually to win, one is cut down to size, often drastically as I was today. The most effective chopper seems to be the industrials section. Today six of my eight numbers (and the worst) came from it. Are you sending coded signals about the state of British industry as we move into a general election?

Yours, interested but uncomplaining,
HENRY MAYR-HARTING,
St Peter's College, Oxford.
April 25.

ON THIS DAY

APRIL 30 1931

G. K. Chesterton (1874-1936), a lively champion of traditional England, was speaking at the annual meeting of the Council for the Preservation of Rural England

◆

PRESERVATION OF RURAL ENGLAND

MR. CHESTERTON ON THE VILLAGE

"A MIRACULOUS RELIC"

Mr. G. K. Chesterton said they were very largely concerned with defending that very ancient, European and Christian thing – the Village. He had been all over the United States and from one end of that vast and magnificent civilization to the other there was no village such as could be seen within a few miles of London. The visitor to the United States went through country which was sublime and beautiful and entered a little town or village which was an eyesore to anybody of European tradition and instincts. He would first see yellow tin advertisements, then tin buildings, then thin wooden buildings all plastered with advertisements, then frameworks of lead and glass and tin called shops – and then, thank God, he would be out of the town. It was shocking that the white race and European and Christian civilization had spread over the whole of that gigantic continent and had never produced anything like a village that was fit to look at.

A PRECIOUS POSSESSION

The English village was a relic: it was even a miraculous relic, like the relic of a great saint. It was something that would not be replaced. They were guarding not stones, but jewels. The Christian village had established itself in all sorts of deserts, but it was not a thing to be taken for granted. If they saw it anywhere they must save it, as they would save a piece of their own country conquered by an invader, as they would capture a fortress or maintain a frontier. All the things they took as perfectly ordinary – that solid look of the village; the fact that the roofs and the walls seemed to mingle naturally with the fields and trees; the fact that they had a feeling that if they ever went to Paradise, or to some ultimate home of the human soul, it would be something like a human village; the feeling of the naturalness of the inn, of the cross-roads, of the market cross – all these things were a very precious possession, and they did not exist all over this planet, not by a "very long chalk".

There were no inns in America; there was plenty of drink – far too much. There was a vast amount of dangerous drink in America. Alcoholism had never threatened human society so severely as it threatened the American society at this moment. It was not normal to any society that girls of 16 going out to enjoy themselves at a little dance should expect to drink practically raw alcohol out of a flask. That was never part of the old, original problem of drunkenness. There was plenty of drinking in America and plenty of building, but no inn, such as we in England knew. The vast mass of unhappy American citizens who occasionally indulged in total abstinence, but mostly in bad whisky, did not know the inn, and he did not know how to describe it. Many great men of genius in English literature had done something towards describing it – Chaucer and his Tabard, Shakespeare and his Mermaid, and Pickwick and his White Horse of Ipswich had done something, but he was not sure that Americans understood it even now. No doubt it was something unique, like the whole of the English village, and what he was concerned to point out was that over vast spaces of the world – the vast spaces of America, like the vast spaces of Asia – that particular thing did not exist, might perhaps never exist, and certainly, if that huge universal desert was allowed to creep in upon our cities and villages, would entirely disappear. People talked about the Crown Jewels. These were in a real sense the Crown Jewels. These were the national, the normal, the English, the unreplacable things.

On the right lines?

From Mr. R. C. Ormiston-Chant

Sir, Mr McKerrow of Bangor (April 27) could not see a Russian locomotive on his local railway because the track gauges are different; in the Irelands 5ft 3in, in Russia and Finland just under 5ft.

Apart from this, the triumphant sallying forth of the mighty P36 locomotive would considerably reprofile bridges, station platforms and other surrounding structures. The Russian railway clearances permit around 4ft more in height and 3ft more in width than on any British or Irish railway.

The Greater Manchester Museum of Science & Industry has had no difficulty in providing several track gauges between 3ft and 5ft 6in – in the last case almost overnight – and the clearances within the power hall are adequate for the biggest locomotive.

Yours sincerely,
ROBERT ORMISTON-CHANT,
17 Roseleigh Avenue, Manchester.

On the mend

From Miss Ann Carlisle

Sir, After a wait of three-and-a-half-years, my builder has just completed a small repair job. The account has now arrived showing a discount as "reduction for patience".

Yours faithfully.
ANN CARLISLE.
22 North Brink,
Wisbech, Cambridgeshire.
April 9.

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terday that he had contemplated all the stories with fascination, and said the changing of the structure con-

Mr Lake's researches show that in the last 22 years it has been wrong to sell in May on

"There's a Mr Mickey Mouse from the Bank of England . ."

Closedown.

approaches New York City. 4.35 Kaleidoscope. A second

Commission 12.30-1.10am Schools Night time Broadcasting

Financial News 5.00 News 5.08 Twenty-Four Hours (until 5.30). All times in GMT

FREQUENCIES: Radio 1:1053kHz/285m;1089kHz/275m; Radio 2: 693kHz/433m; 909kHz/330m; Radio 3: 1215kHz/247m:VHF-90-92.5; Radio 4: 200kHz/1500m: VHF-92-95; LBC:1152kHz/261m: VHF 97.3; Capital: 1548kHz/194m: VHF95.8: BBC Radio London: 1458kHz/206m: VHF 94.9; World Service: MF 648kHz/463m

COURT AND SOCIAL

COURT CIRCULAR

BUCKINGHAM PALACE
April 29: The Princess Anne, Mrs Mark Phillips, Chancellor of the University of London, this morning visited the Institute of Archaeology (Director, Professor J.D. Evans) during its Golden Jubilee Celebrations at Gordon Square, WC1.

Her Royal Highness was received by the Vice-Chancellor of the University (the Lord Flowers) and the Principal (Mr P. Holwell).

The Princess Anne, Mrs Mark Phillips, Honorary President, Chartered Institute of Transport, then visited the Offices of the Institute at 80 Portland Place, W1, and afterwards was entertained at luncheon.

Her Royal Highness was received by the President of the Institute (Mr G. Myers) and the Director-General (Mr J.C.F. Cameron).

The Princess Anne, Mrs Mark Phillips, President of the Save the Children Fund, this afternoon visited Hampton Court House at East Molesey, Surrey, the Fund's Centre for Vietnamese children.

Her Royal Highness was received by the Deputy Mayor of Twickenham (Councillor B. Woodriff), the Regional Director of the Fund (Mr D. Wright) and the Project Leader (Miss Robina Brand).

The Hon Mrs Legge-Bourke was in attendance.

By command of The Queen, the Viscount Boyne (Lord in Waiting) was present at Heathrow Airport, London, this afternoon upon the departure of Princess Alexandra, the Hon Mrs Angus Ogilvy, and the Hon Angus Ogilvy for the United States of America and bade farewell to Her Royal Highness and Mr Ogilvy on behalf of Her Majesty.

CLARENCE HOUSE
April 29: Air Commodore Allan Blackley today had the honour of being received by Queen Elizabeth The Queen Mother, Commandant-in-Chief, Royal Air Force Central Flying School, upon relinquishing his appointment as Commandant.

Air Commodore D.E. Leppard also had the honour of being received by her Majesty upon assuming his appointment as Commandant of the Royal Air Force Central Flying School.

KENSINGTON PALACE
April 29: The Princess of Wales this morning visited the Cunard Liner Queen Elizabeth 2 for a children's party.

Her Royal Highness, attended by Viscountess Campden and Lieutenant-Colonel Brian Anderson, travelled in an aircraft of The Queen's Flight.

KENSINGTON PALACE
April 29: The Princess Margaret, Countess of Snowdon, was present today at the Queen Elizabeth Hall, South Bank, at the Annual Council Meeting of the National Society for the Prevention of Cruelty to Children.

Mrs Jane Stevens was in attendance.

KENSINGTON PALACE
April 29: The Duchess of Gloucester this afternoon opened the Blood Products Laboratory's new Manufacturing Unit at Dagger Lane, Elstree, Hertfordshire.

Mrs Michael Wigley was in attendance.

YORK HOUSE
ST JAMES'S PALACE
April 29: The Duke of Kent, Colonel-in-Chief of the Devonshire and Dorset Regiment, today received Lieutenant-Colonel D.C.N. Shaw on assuming command of the 1st Battalion, and Colonel B.H. Dutton on relinquishing the appointment.

The Duke of Kent, as Grand Master, was present at the Annual Investiture and Grand Festival of the United Grand Lodge of England at Freemasons' Hall, London WC2.

Sir Richard Buckley was in attendance.

THATCHED HOUSE LODGE
April 29: Princess Alexandra and the Hon Angus Ogilvy, attended by Mrs Peter Afia, left Heathrow Airport, London, today for the United States of America, where Her Royal Highness will open the Magna Carta Exhibition in Philadelphia on the occasion of the Bicentennial of the United States Constitution and an exhibition of Italian Master Drawings from the Royal Collection at the National Gallery of Art in Washington DC.

Upon arrival at the Airport, Her Royal Highness and Mr Ogilvy were received by His Excellency the Honorable Charles H. Price II (Ambassador of the United States of America), Sir Edwin Arrowsmith (Special Representative of the Secretary of State for Foreign and Commonwealth Affairs), Mr Christopher Swan (General Manager, Customer Sevices, British Airways) and Mr Alan Proctor (Deputy Managing Director, Heathrow Airport Limited).

The King of Sweden celebrates his birthday today.

Princess Juliana of The Netherlands celebrates her birthday today.

A memorial service for Lady Rendlesham will be held at St Peter's, Eaton Square, at 11.30 today.

A service of thanksgiving for the life and work of Sir George Thalben-Ball will be held at the Temple Church at 5.00 today.

Luncheons

Carlton Club
Mr George Walden, MP, was the guest of honour and speaker at a luncheon given by the Political Committee of the Carlton Club at the club yesterday. Mr Eric Koops, chairman of the committee, presided and Sir William van Straubenzee, MP, also spoke.

Canada-United Kingdom Chamber of Commerce
The Lord Mayor, accompanied by Mr Alderman and Sheriff Hugh Bidwell, was the guest of honour and principal speaker at a luncheon given by the Canada-United Kingdom Chamber of Commerce at Stationers' Hall yesterday. Mr Donald P. MacKinnon, president, was in the chair and the Canadian High Commissioner was among those present.

Banquet

Lord Mayor
The Lord Mayor and Lady Mayoress gave the Easter banquet at the Mansion House last night in honour of members of the Diplomatic Corps and their ladies. The speakers were the Lord Mayor, the High Commissioner for Swaziland and Sir Geoffrey Howe, QC, Secretary of State for Foreign and Commonwealth Affairs. The guests included:

The Lord President of the Council and Viscountess Whitelaw, ambassadors, high commissioners, chargés d'affaires and agents-general, Sir Edmund and the Hon Lady Stockdale, Sir Ralph and Lady Perring, Sir Edward and Lady Howard, Colonel Lord and Lady Mais, Sir Murray Fox, Miss C H Fox, Dr Geoffrey T Young and Baroness Young, Mr Clive Landa and Mrs Lynda Chalker, MP, Mr Timothy Renton, MP, and Mrs Renton, Mr T Eggar, MP, and Mrs Eggar, Sir Patrick and Lady Wright, Sir Robert and Lady Armstrong, Sir William and Lady Heseltine, Lieutenant-Colonel Sir John Johnston, Lieutenant-General Sir John and Lady Richards, Sir Colin and Lady Cole, Sir Robin and Lady Brook, Mr and Mrs R B R Hervey, Mr and Mrs A C Galsworthy, Mr and Mrs Gordon Black, Mr and Mrs Ian McAlpine, Mr and Mrs Richard Poulton, Captain and Mrs M A Pearey, Mr and Mrs James Forbes, Mr and Mrs Ian Allan and Mr and Mrs Roger Mitchell.

Dinners

Company of Chartered Accountants
The Company of Chartered Accountants in England and Wales held a dinner last night at Drapers' Hall. Mr D.G. Richards, Master, presided, assisted by Sir John Grenside, Senior Warden, and the Hon G.H. Wilson, Junior Warden. Lord Carr of Hadley and Judge Bennett, QC, also spoke. Among others present were:

Lord Remnant, Sir Kenneth Cork, the Masters of the Skinners', Broderers' and City of London Solicitors' Companies; the President of the Institute of Chartered Accountants and the Rev Hereward Cooke.

United and Cecil Club
Sir Humphrey Atkins, MP, Chairman of the United and Cecil Club, presided at a dinner held last night at the House of Commons. The guest of honour was Lord Carrington, CH, Secretary-General of Nato, and Mr A. Baldry, MP, also spoke.

Receptions

University College London
Princess Anne, Chancellor of London University, attended a reception held at the Institute of Archaeology yesterday to mark its fiftieth anniversary. Sir Peter Matthews, chairman of the college council, and Sir James Lighthill, Provost of University College London, presided. The Vice-Chancellor of London University and Lady Flowers and the Director of the Institute of Archaeology and Mrs Evans were among others present.

Guild of Freemen of the City of London
After its annual service in St Paul's Cathedral yesterday, the Guild of Freemen of the City of London held a reception at Guildhall. General Sir Peter Whiteley, Master, and Lady Whiteley received the guests.

Birthdays today

Dr G.E. Aylmer, Master, St Peter's College, Oxford, 61; Mr Dickie Davies, sports commentator, 54; Lord Diamond, 80; Dame Isabel Graham-Bryce, 85; Mr W.R. Henry, former chairman, Coats Paton, 72; Lord McIntosh of Haringey, 54; Lord Peart, 73; Lord Saint Brides, 71; Lord Sanderson of Bowden, 54; Sir Frank Turnbull, civil servant, 82.

Anniversaries

DEATHS: James Montgomery, poet and hymn writer, Sheffield, 1854; Edouard Manet, Paris, 1883; Carl Rosa, violinist, Paris, 1889; A.E. Housman, poet, Cambridge, 1936; Adolf Hitler, Berlin, 1945; Sir Almroth Wright, bacteriologist, Farnham Common, Buckinghamshire, 1947.

Today's royal engagements

Queen Elizabeth the Queen Mother will visit the Museum of the 1st The Queen's Dragoon Guards in Cardiff, at noon; and will open the new developments at St Tydfil's Hospital, Merthyr Tydfil, at 3.30.

The Princess of Wales will attend a dinner with British and American cancer surgeons at Grosvenor House, Park Lane, at 7.30.

Princess Anne will open the new Rehabilitation Unit at Mayday Hospital, Thornton Heath, Surrey, at 3.00; and will attend the annual dinner of the Grain and Feed Trade Association at Grosvenor House, Park Lane, at 6.40.

The Duke and Duchess of Kent depart from RAF Northolt for Sierre Leone at 8.50 am.

OXFAM AIRLIFT TO VICTIMS IN MOZAMBIQUE

The crisis in Mozambique is worsening. Rebel forces with backing from South Africa continue to terrorize innocent victims — mining roads, burning villages, destroying schools and health posts and making it impossible to farm the land.

Four and a half million people now face destitution. Thousands have fled their homes in terror and have no clothes or possessions. Many risk starvation, especially small children. And the numbers affected are growing.

A severe drought is also beginning to take its toll. Decimating a whole region's vital harvest.

AIRLIFT TO VICTIMS

Thanks to your generosity Oxfam has been able to provide trucks and vital emergency supplies to those in desperate need. But in some remote areas people cannot be reached by road. Many are starving.

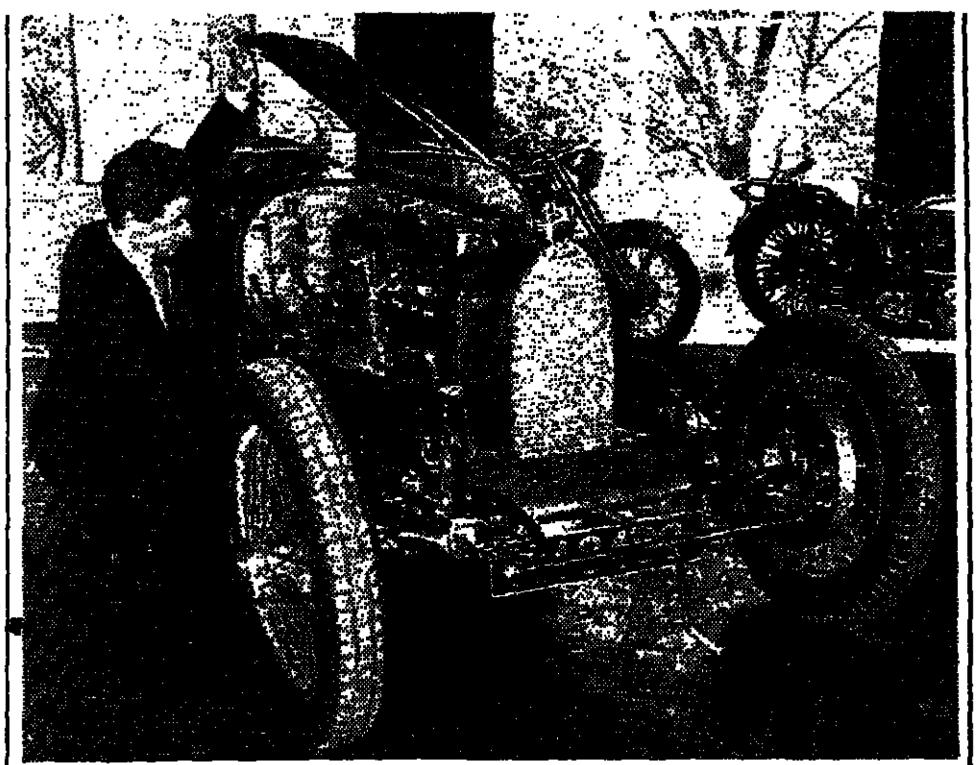
We urgently need your support to mount an emergency airlift — flying in vital medicines, food, clothing, seeds and tools to help keep these people alive.

This could not happen without your support. Please help us work with the Mozambican people to prevent starvation.

MAKE YOUR DONATION TODAY

Here's my Donation to Oxfam's MOZAMBIQUE AIRLIFT OXFAM
☐£15 ☐£25 ☐£50 ☐£100 £______
and (tick) ☐ send me details of Oxfam's work and what I can do in support of the people of Mozambique.
NAME ______
ADDRESS ______
______ POSTCODE ______
Send to: MOZAMBIQUE AIRLIFT, Room TM84, FREEPOST, Oxford OX2 7BR.
Or phone (0865) 56916 to donate by CREDIT CARD any time.

Oxfam works with poor people in their struggle against hunger, disease, exploitation and poverty in Africa, Asia, Latin America and the Middle-East through relief, development, research and public education.



Mr Peter Hawkins, of Bonham's the auctioneers, inspecting a 1928 Bugatti T37A sports car, which was sold yesterday for £128,700 at Syon Park, west London. The vehicle, unused since 1952, has been in the Harrah collection in Reno, United States.

Sale room

Revolution in prices

By Geraldine Norman, Sale Room Correspondent

The auction market has taken light over the past 48 hours with a Stradivarius violin selling for a record £440,000, a magnificent botanical library totalling £5.9 million, Scottish pictures selling at prices up to 10 times their presale estimates, while a red diamond - a stone so rare that most traders see only one or two in a lifetime - sold for $880,000 (estimate $100,000-$150,000) in New York.

The Stradivarius violin is known as "The Colossus" and dates from 1716. It was bought at Christie's by Luigi Alberto Bianchi, the Italian concert violinist, who intends to use it regularly in performance. The previous highest price for a violin was £396,000 for another Stradivarius known as "La Cathedra".

It took Sotheby's two sales to disperse the finest colour-plate books from the celebrated botanical library formed by Robert de Belder. The results have revolutionised price levels. Trew's sumptuous *Hortus Nitidissimus*.... of 1750-1786 made £308,000 (estimate £50,000-£60,000) while Thornton's relatively common *Temple of Flora* of 1799-1807 secured £187,000 (estimate £40,000-£50,000).

Robert de Belder, a diamond merchant, is a famous figure in horticultural circles: he and his wife bought and restored the Kalmthout Arboretum in Belgium in the 1950s.

The library was first offered en bloc by Quaritch, the London dealers, who searched for a buyer for over a year; then Quaritch bought it themselves and spent another year searching for a single buyer on their own account. Finally they consigned the colour plate books to Sotheby's. The larger part of the library, including early herbals and the seventeenth and eighteenth century botanical works are still with Quaritch.

Christie's picture sale, which packed the Assembly Rooms in Edinburgh on Tuesday night, made £1,045,749 with less than one per cent left unsold.

A painting by William Barrand of 1831 depicting "The Barrand Brothers out Shooting" sold for a record £204,500 (estimate £25,000-£35,000) while a Peploe view of Le Touquet, which had sold at Sotheby's two years ago for £7,920, made £20,900.

The price record for a Chinese snuff bottle was broken twice at Sotheby's in the course of Tuesday afternoon by two Qialong imperial ivory bottles, the first at £35,200 (estimate £12,000-£18,000) and the second at £38,500 (estimate £12,000-£16,000). Both were bought by R. Hall, the London dealer. The sale totalled £230,807 with six per cent left unsold.

Forthcoming marriages

Mr J.E.du B. Taylor
and the Hon Jane McAlpine
The engagement is announced between Simon, eldest son of Mr and Mrs Timothy Taylor, of Meadle, Buckinghamshire, and Jane, eldest daughter of Lord McAlpine of West Green, Hampshire, and Mrs Sarah McAlpine, of Chelsea, London.

Mr R.C. Stamp
and Miss S.C. Lester
The engagement is announced between Robbie, elder son of the Hon Colin and Dr Gillian Stamp, of Barnes, London, and Sue, daughter of the late Mr John F. Lester and of Mrs John H. Carter, of Leamington Spa, Warwickshire

Mr P.A.de W. Denny
and Miss E.J. Huhne
The engagement is announced between Piers, eldest son of Sir Anthony and Lady Denny, of Daneway House, Sapperton, Gloucestershire, and Ella, only daughter of Mr Peter P. Huhne, of London, SW5, and Mrs Ann Huhne, of London, SW18.

Mr M.H. Caine
and Miss E.H. Nicholson
The engagement is announced between Michael Harris Caine, of Marylebone, London, son of Sir Sydney Caine and the late Lady (Muriel) Caine, and Emma Harriet Nicholson, of 27 High Street, Hatherleigh, Devon, daughter of Sir Godfrey Nicholson, Bt, and the late Lady Katharine Nicholson.

Mr N.M.G. Bromfield
and Miss K.I. Rice
The engagement is announced between Nicholas, son of Mr and Mrs G.R. Bromfield of Kingsley Green, West Sussex, and Katrina, daughter of Captain and Mrs J.J. Rice, of Overijse, Belgium.

Mr S.A. Coles
and Miss C.B. Burgess-Allen
The engagement is announced between Stephen, son of Mr A.G. Coles, of London, NW3, and Mrs M.J. Coles, of London, SW1, and Christine, only daughter of Mr and Mrs H.J. Burns, of Salcombe, Devon.

Mr J.W. Conover
and Miss F. McL. Morrison
The engagement is announced between Jeffrey William, son of Harvey Conover, of Stamford, Connecticut, and Mrs Conover, of San Diego, and Fional McLeod, twin daughter of Alastair Morrison, MC, and Mrs Morrison, of Leigh Hill, Savernake, Wiltshire.

Mr W.J. Sturge
and Miss C.A. Brown
The engagement is announced between William Sturge, of Potts Point, Sydney, younger son of Mr and Mrs Philip Sturge, of Little Inkberrow, Worcestershire, and Caroline, only daughter of Mr and Mrs Mack Brown, of Albrighton, Shropshire.

Mr R.D. McWilliam
and Miss J.E. Smith
The engagement is announced between Robert Douglas, eldest son of Mr and Mrs M.D. McWilliam, of Dulwich, London, and Jane Eleanor, only daughter of Mr and Mrs S.W. Smith, of Goldhanger, Essex.

Mr P.V. Mosse
and Miss A.M. Dewey
The engagement is announced between Peter Vernon, only son of Mrs W.R. Purslow and the late Mr Richard Kemble Mosse, of Bromyard, Hertfordshire, and Annabel Mary, eldest daughter of Mr and Mrs Timothy Dewey, of Kelston, Bath.

Mr R.H. Parker Jolly
and Miss K.B. Renwick
The engagement is announced between Richard, son of the late Mr H.L. Parker Jolly, and Mrs Parker Jolly, of Tattingstone, Suffolk, and Poppy, younger daughter of the late Mr Allan Renwick, and Mrs Renwick, of Llanbethery, Glamorganshire.

Mr A.A. Peters
and Mrs C.C. Hill
The engagement is announced between Anthony Ashton, only son of Mr and Mrs John Peters, of Hilton House, Hilton, Cambridgeshire, and Corinne Catherine, only daughter of the late Mr J.D. Ling and of Mrs Kay Ling, of Highfield Farm, Wellpond Green, Hertfordshire.

Mr R.P. Sarsfield-Hall
and Miss A.B. Pearce
The engagement is announced between Richard Patrick, son of Mr and Mrs P. Sarsfield-Hall, of Whitchurch, Hampshire, and Alison Bridget, eldest daughter of Mr and Mrs B.J. Pearce, of Caversham, Reading, Berkshire.

Mr R.T. Simpson
and Miss S.V. Turner
The engagement is announced between Roger, only son of Mr and Mrs Gordon Simpson, of Shernfold Park, Frant, East Sussex, and Susan Veronica, only daughter of Mr H.S. Turner, MBE, and Dr B.R. Turner of Ivy Hatch, Kent.

Mr B.J. Straughan
and Miss N.W. Gazzard
The engagement is announced between Brian, son of Mr and Mrs J.N. Straughan, of Chester-le-Street, Co Durham, and Naomi, younger daughter of Major and Mrs R.J.A. Gazzard, of Durham City.

Mr G.W. James
and Miss A.C. Dorrell
The engagement is announced between Glen, son of Mr and Mrs C.V. James, of Long Ashton, Bristol, and Amanda, only daughter of Mr and Mrs Philip Dorrell, of Northwick, Worcester.

Mr S.P. Tucker
and Miss T.J. Pitman
The engagement is announced between Simon Patrick, eldest son of Colonel and Mrs Tommy Tucker, of Bovingdon, Hertfordshire, and Teresa Jane, only daughter of Mr and Mrs David Pitman, of Shrivenham, Oxfordshire.

Marriages

Mr C.N. Yaxley
and Miss A.C. Russell
The marriage took place on Saturday, April 25, at St Lawrence Jewry-next-Guildhall, in the City of London, of Mr Charles Nicholas Yaxley, son of Mr and Mrs John Yaxley, of Hong Kong, and Miss Amanda Charlotte Russell, daughter of Mr and Mrs J. Watcyn Lewis. The Rev David Burgess officiated and Canon Robert Yaxley gave the blessing. Mr William Russell read the lesson.

The bride, who was given away by her father, was attended by Katharine Russell, Emily Symington, Clea Hawkes, Nicola Peel, Barnaby Wrightson, James Wrightson and James Tonry. The best men were Mr Timothy and Mr Simon Marlow.

Mr R.W.G. Battye
and Miss M.J. Poswillo
The marriage took place on Saturday, April 18, at Christ Church, Chislehurst, Kent, between Mr Robert Battye, only son of Mr and Mrs G. Battye, Bromley, Kent, and Miss Jill Poswillo, younger daughter of Professor and Mrs David Poswillo, Bickley, Kent.

Mr M.R. Brown
and Miss S.F. Nicholls
The marriage took place on Saturday, April 25, at the Queen's Chapel of the Savoy, of Mr Michael Ross Brown, of Walton-on-Thames, Surrey, and Miss Susuan Frances Nicholls, of Woodford, Essex. The Rev John Williams officiated.

The bride who was given in marriage by her father, was attended by Miss Charlotte Louise Brown and Miss Sarah Jane Venning. Mr Marcus William Ross Brown was best man.

A reception was held at the Savoy Hotel.

Mr D.J. Freeman
and Miss S.K. Drake
The marriage took place on Friday, April 24, 1987, in Richmond, between Mr David James Freeman, son of Mr J. Freeman, of Llandudno, and Mrs J. Morris, of Cheltenham, and Miss Sara Kaye Drake, daughter of the late Colonel F.W.Drake and Mrs Drake, of Pinner, Middlesex.

A reception was held at the Historic Steam Museum at Kew.

Mr C.D. Harman
and Miss C.J. Rutherford
The marriage took place on Saturday, April 25, at All Saints' Church, Ladbroke, Warwickshire, of Mr Charles Harman, younger son of Mr Robert Harman, QC, and the late Mrs S. Harman, and stepson of Mrs R. Harman, and Miss Charlotte Rutherford, eldest daughter of Mr and Mrs David Rutherford. Canon A.S.B. Rowe Officiated.

The bride, who was given in marriage by her father, was attended by Catherine and Louise Rutherford and Davina and Theresa Harman. Mr Luke Nunneley was best man.

Mr S. Leschallas
and Miss A. Le Coq
The marriage took place on Saturday, April 25, 1987, at Holy Trinity, Loddon, Norfolk, of Mr Simon Leschallas, elder son of Mr and Mrs Anthony Leschallas, of Cranbrook, Kent, and Miss Amanda Le Coq, daughter of Major and Mrs James Le Coq, of Seething, Norfolk.

Mr C. Lewin
and Miss S. Thom
The marriage took place on April 24, 1987, of Mr Clement Lewin, son of Mr and Mrs Kurt Lewin, of New York, United States, to Miss Susan Thom, daughter of Dr and Mrs William T. Thom, of Eddleston, Peeblesshire.

Mr E. Troughton
and Miss F. Reynolds
The marriage took place on Saturday, April 18, in the Chapel, Cargilfield, Edinburgh, between Mr Edward Troughton, of Jeffs, High Wych, Hertfordshire, and Miss Fiona Reynolds, of Cargilfield, Barnton, Edingburgh. The Rev C.W. Maxwell-Stuart, OSB, officiated, assisted by the Very Rev Dr R. Selby-Wright, and the Rev R. Hastie-Smith.

The bride, who was given in marriage by her father, was attended by Miss Kirsty Reynolds, Sarah, James and Lucy Troughton and Kristiann and Domini Laurence. Mr Nick Linzee Gordon was best man.

A reception was held at the home of the bride and the honeymoon is being spent in the Caribbean.

Mr D.R. Tydeman
and Miss P.A. Asheton
The marriage took place on Saturday, April 25, in London, between Mr David Tydeman and Miss Pamela Asheton.

OBITUARY

PROF HENRY DAYSH

Geography as an instrument of industrial development

Professor Henry Daysh, CBE, geographer and administrator, who worked tirelessly to improve the social lot of the people of the north east coast, died on April 28. He was 86.

George Henry John Daysh was born on May 21, 1901. He was educated at Eggars Grammar School; University College, Reading; and at Wadham College, Oxford.

In 1924 he went to Pocklington School, East Yorkshire, where he served as a housemaster for the next three years. Then, in 1927, he got the job of lecturer in geography at Bedford College, University of London.

In 1930 he joined Newcastle-upon-Tyne's King's College as a lecturer-in-charge of the geography department. He soon established a degree in geography at Durham, although the teaching was done at Newcastle.

He continued his Oxford approach of assembling a full range of economic, social and physical facts to guide industrial planning. His firm belief in the obligation of the department of geography to its surrounding area led him to promote geographical research as an instrument of public service.

In the Depression years of the 1930s this almost unique view joined him with Sadler Forster in persuading government to establish trading estates, of which the first was on Tyneside. This same analytical approach, exercised on the Cumberland Development Council, encouraged the establishment of similar trading estates. Lord Ridley set up the North East Development Board (with Daysh as its economic adviser) to pursue this type of research.

During the war years he served as senior research officer at the Ministry of Town and Country Planning which earmarked areas of special distress, later to become the development areas.

Daysh's researches, both east and west of the Pennines, encouraged industrialists to set up their factories in the region. He was an effective lobbyist of politicians of every political hue. He also had a good grasp of the workings of industry, and got on well with trade unionists.

He was made reader in geography in 1939, and, four years later, was appointed the first professor of geography at King's College, Newcastle. He served as sub-rector of King's from 1955 until his appointment as pro-vice-chancellor of the newly-constituted University of Newcastle-upon-Tyne in 1963. He served, finally, as deputy vice-chancellor from 1965 until his retirement in the following year.

Newcastle University made him an hon doctor of civil law in 1964, an unusual honour for one not yet retired.

Daysh published several books, including *A Survey of Industrial Facilities of the North-East Coast* (1936, and twice revised) and, with J. S. Symonds, *West Durham*. He was awarded the Victoria Medal for geographical planning in 1972, and his main work in regional development studies is commemorated in the Henry Daysh chair at Newcastle University.

He held a number of appointments within the local community, and was variously chairman of the Newcastle-upon-Tyne hospital management committee; chairman of Tyne Tees Television; and a director of Solway Chemicals Ltd.

Daysh was a tall and impressive-looking man who never hesitated to speak his mind. But he had the ability to put others at their ease, and he made a point of listening to all sides of an argument.

To his colleagues he was an inspiration, and he was quick to delegate responsibilty to younger men, in whose careers he thereafter took a keen interest.

He was a man for field sports, and in retirement found more time for salmon fishing, shooting and stalking.

He married, in 1927, Sheila Fairweather, who predeceased him. He is survived by their son and daughter.

MR ANTHONY JOHN

Mr Anthony (Tony) John, MBE, theatre director and mentor of many young aspirant actors, directors and writers, died on April 24. He was 79.

His best-known achievement was possibly the organization of the Regional Theatre Young Directors Scheme and Thames Television's Playwrights Scheme.

Through them, he saw scores of trainee directors helped, among them Trevor Nunn, Ken Loach and Michael Rudman. Writers who benefitted included Alan Bleasdale, Stephen Poliakoff and Sue Townsend.

In the early 1930s, as a stage manager, John's skill had attracted the notice of Ivor Novello, who asked him to direct Mrs Patrick Campbell in his play *A Party* in New York. But much of his contribution to the theatre was to be in repertory. In 1935 he went on to run the repertory company in York, where he successfully reached a new theatre-going public.

During the war he served in the RAF and also did some work for ENSA.

In 1946 the Arts Council invited him to run the Midland Theatre, which was a touring company with no home base. John established it in Coventry, at the Belgrade Theatre.

In 1958 he started a new career, in television, when he joined the script department of the BBC, before moving to ABC Television where he worked with Sidney Newman on *Armchair Theatre*.

In 1968 John joined Thames TV as programme liaison officer. The Playwrights Scheme was launched in 1973 and in 1974 he received his MBE for services to the theatre and television.

He is survived by his wife, Mary, five sons and three daughters.

MR OSMAN SALEH SABBE

The Rt Hon Julian Amery, MP, writes:
May I, as president of the British Horn of Africa Council, add a few words to your obituary (April 17) of Osman Saleh Sabe?

Osman was a great Eritrean patriot and worked tirelessly to bring together different sections of the Eritrean Resistance Movement.

He also looked forward to the day when there should be a reconciliation between the Eritreans and the Ethiopians after a return to democracy in Addis Abbaba.

He firmly believed that the West had a major part to play in achieving this reconciliation.

His death is the whole Horn of Africa's loss.

Correction

Due to an error in transmission, the Christian name of Fr Osmund Lewry, OP, appeared as Oswald in his obituary of April 25.

Standard & Chartered
Base Rate

On and after 29th April, 1987 Standard Chartered Bank's Base Rate for lending is being decreased from 10.00% to 9.50%

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BIRTHS, MARRIAGES, DEATHS

Bless the Lord, O my Soul: and forget not all his benefits.
Psalm 103 : 2

BIRTHS

CASSEY - On April 20th 1987, to Joanna (née Silva) and Simon, a son, Alexander, a brother for Ben and Jemma.

CHAPMAN - On April 25th, to Caroline (née Ashton) and Patrick, a son, Edward Douglas Anthony a brother for Emma and Tom.

DOUGLAS - On April 17th 1987, to Frances and William, Peter Sholto.

FORBES ADAM - On April 20th, in York, to Rosalind (née Colvile) and Charles, a son, Crispin Bielby.

IRWIN-CLARK - On April 24th, to Davina (nee Warren) and Peter, God's gift of a daughter Jessamy Claire.

MOLSON - On April 28th 1987, to Verena (née Kayzer) and Ian, a son, Edward Charles.

MURPHY - On April 28th, at Frimley Park Hospital, to Sue (née Handford) and Charles, a daughter, Pollyanna Sue, a sister for Natasha.

PEEL - On April 28th, to Carolyn and Richard, a daughter, a sister for James and Kit.

PYE-WATSON - On April 27th, at Kings Lynn Hospital, to Pamela and Mark, a son.

SCOTT - On April 18th, in London, to Laura and John, a son, Thomas Andrew a brother for Katie.

STEWART-RICHARDSON - On April 25th, to Amanda and Michael, a daughter, Lucy Alexandra.

TIMSON - On April 28th, in Leicester Royal Infirmary, to Maralyn Jane (née Richards) and Nicholas Robert Mark, a son, Max.

TROUSDELL - On April 25th, at Louise Margaret Hospital, Aldershot, to Sally (née Parker) and Philip, a daughter, Rosie Faith Slade.

WYLIE - On April 20th, at home, to Lyn and John, a daughter, Fleur Caroline, a sister for Rebecca and Daniel.

WYNTER BEE - On April 29th, at St Peter's, Chertsey, to Sarah (née Leatherdale) and Peter, a son, William John, a brother for Jessica.

DEATHS

BROWNE - On April 28th 1987, peacefully aged 75 years Barbara of Sele House, Corbridge, Northumberland. Widow of Richard Charles and mother of John, Marg, Cathy and Carol. Funeral service at St Andrew's Church, Corbridge on Tuesday May 5th at 2.00pm, followed by interment at Corbridge Cemetery. Flowers may be sent to J.A. & T. Hedley, 3 St Mary's Chare, Hexham.

CLARKSON - On April 27th 1987, at his home, 3 Packhorse Close, Sidford, Sidmouth, Devon. Charles Harold, aged 78 years, beloved husband of Mollie. Funeral service at Exeter and Devon Crematorium on Friday May 1st at 4.30pm. Family flowers only. No letters please.

COBAIN-COCKER - On April 26th 1987, peacefully at Guys Hospital, Martyn Lee James Scott, aged 34. Cremation Friday May 1st, 11.30am, from 53, Bradley House, Aspinden Road, SE16. All friends welcome. Flowers immediate family only, donations to Professor McColl's Research Fund at Guy's.

COCKERILL - On April 28th 1987, at her home in Nayland, Mary, much loved wife of the late Colonel Robin Cockerill, dear mother of Tim and Jane and grandmother of Emmie and Olly; Last surviving child of the Rev. George Lewthwaite of Old Milverton, Warwickshire. Funeral Service on Thursday 7th May at Colchester Crematorium at 3.30pm. No flowers please, donations if desired to St. Helena Hospice, c/o W.H. Shephard, 93/94 High Street, Colchester.

DAYSH - On April 28th, Emeritus Professor George Henry John of Corbridge, Northumberland in his 86th year, father of John and Margaret and grandfather of Philippa. Funeral private.

DIXON - On April 28th, peacefully in hospital, Frank Butler, dearly loved husband of Lillian, father of Rob and Paul and grand-father of Nicola, Simon and James. Funeral at Shiplake Church, on Tuesday May 5th at 2.30pm followed by cremation at Caversham Crematorium, Reading. Flowers may be sent to A.B. Walker & Son Ltd, Eldon Road, Reading.

FINDLAY - On April 28th 1987, peacefully, Joyce Evelyn, aged 89 years, elder daughter of the late Sir Mansfeldt and Lady Findlay. Private cremation. Family flowers only, donations, if desired, to Dorset Hospice Charitable Trust c/o Grassby Funeral Service, 16 Princes Street, Dorchester, Dorset. Memorial Service on Wednesday May 6th at 2.30pm Moreton Church, near Dorchester, Dorset.

GARDINER - On April 27th, Colin (late Lt. Col. Second Royal Anglian), beloved husband of Betty, dearly loved father of Anthony, Michael and Jane. Requiem Mass St Georges Church, George Street, York, Friday 1st May at 9am followed by interment at Fulford Cemetery. Requiescit in Pace. Family flowers only please, donations if so desired may be sent to Cancer Research, 39 East Parade, Harrogate, Yorks.

HOUGH - On April 24th 1987, Judy, after a tragic accident at Stratford St. Mary, dearly loved wife of David, wonderful mother of Richard and Joanna and much loved daughter of Sir Clement and Lady Penruddock. Requiem Mass at The Church of Our Lady Immaculate and St Edmund, Withermarsh Green, Suffolk, on Wednesday May 6pm at 2.30 pm. Family flowers only, donations, if desired to 15 Belgrave Square, London SW1X 8PS, for The Foundation for the Study of Infant Deaths.

MAIS - On April 27th 1987, peacefully at home, Catherine, beloved wife of Hugh and dearly loved mother of James, Henry, Robert and the late Ann, grandmother and great-grandmother.

MEGSON - On April 27th, in Hospital, Tabitha Margaret, of 29 Kensington Road., Oldham, aged 79 years, beloved wife of the late Edward Megson, very much loved and loving mother of Sheila and mother-in-law of Gordon, devoted and much loved sister of Mary. Service at St Thomas' Church, Werneth, Oldham, on Friday 1st May at 11.15am, prior to committal at Oldham Crematorium, at 12 noon. No flowers please, but donations in lieu if desired to N.S.P.C.C., c/o Mrs L. Berry, 1 Manor Close, Grasscroft, Oldham Enquiries G Barlow & Sons Ltd Union Street West, Oldham, 061 624-4301.

NEWMAN - On April 20th 1987, peacefully at Evesham, Worcs, Doris Hamer, mother of the late Rev. Murray Newman. Funeral service at St Mary The Virgin Church, Deerhurst, Glos. On Friday May 1st at 2.30pm.

NOBES - On April 26th 1987, Marguerite (née Fathers), in her 83rd year, loved and devoted wife of the late Alderman Robert Nobes, mother of Patrick, and grandmother of Guy, Gavin and Benjamin. Funeral service at Portchester Crematorium on Wednesday May 6th at 11am. No flowers; donations to The Imperial Cancer Research Fund.

QUINTON - On April 28th, Herbert William (Bart) of Forestfield, Horsham, dearly loved husband of Margaret and father of Tom, Christopher, Caroline and Peter, and grandfather of Catherine, William, Thomas, Michael, Sarah, Matthew and Lucy. Funeral Mass at Catholic Church, Springfield Road, Horsham on Friday May 1st at 10am, followed by burial at Hill Cemetery, Horsham. Family flowers only. Donations to St Catherine's Hospice, Crawley, if wished.

SCHULTZ - On April 27th, suddenly in New Zealand, Donald Lorimer Schultz O.B.E., Professor of Mechanical Engineering, University of Oxford, husband of June and father of Peter, Michael, Andrew and Elizabeth. Funeral will take place in New Zealand

WEISS - On April 29th, peacefully in The Grosvenor Nuffield Hospital, Chester, Lotte, beloved wife of Tage and devoted and deeply loved mother of Martin, John and Michael. Funeral service at Rossett Parish Church at 8.45am on Friday 1st May, followed by private cremation at Blacon Crematorium. Family flowers only please. Donations, if desired, to Christies Hospital Endowment Fund, Christies Hospital, Manchester.

WESTLAKE - On April 25th, at home, Max Edward Kenneth Westlake, aged 92. A Thanksgiving Service will be held at Sherborne Abbey on Thursday May 7th at 12.15pm followed by cremation at Yeovil.

MEMORIAL SERVICES

CLARKE - A Service of Thanksgiving for the life of J.A.G. (Iain) Clarke of Bath will be held in Crown Court Church (Church Of Scotland), Russell Street, Covent Garden, London, WC2 at 12.30 on Friday 15th May.

LINLITHGOW - Memorial services for the late Marquis of Linlithgow will be held in Edinburgh at St Giles Cathedral on Tuesday 9th June at 12.00 noon and in London at The Guards Chapel on Thurday 11th June at 12 noon.

PELLY - A memorial service for Hazel, Lady Pelly will be held at Preshaw Chapel on Tuesday May 26th at 3.00pm.

IN MEMORIAM - PRIVATE

HARDIMAN Diane - Rome- 30th May 1967. Forever bright remains your image, dear love, though it be twenty years since you went away. Mummy, Daddy, Elaine and Richard.

MEIKLE - In memory of W.L. (Leslie) Meikle, formerly of Haputale, Ceylon. April 30th 1976.

OLIVER - Frank Ephraim April 27th 1887 - October 17th 1973. Remembered always with everlasting love by those he loved so much, on the Centenary of his Birth

Science report

Persuading bacteria to work efficently

By Andrew Wiseman

Scientists from six American universities, including Stanford, are trying to manipulate bacteria to produce vitamins, steroids or antibodies on a commercial scale.

To some extent this is already being done, but current processes are not economical and are likely to remain so until cells can be made to stop growing and multiplying, concentrating instead on making the product they have been designed to manufacture.

Looking for a more efficient growing environment than conventional liquid based fermentation processes, the American researchers, who are backed by a *$1.2 million* grant from the National Science Foundation in Washington, decided to concentrate on a "*biological factory*", known as the hollow fibre membrane bi-reactor (HSMB).

Shaped like thin strands of spaghetti, HSMB should make *it possible to ferment* large amounts of products in a comparatively small area. When filled with bacteria, with only the centres of the fibres, (through which the cells are fed *and the product removed*) vacant, this bio-reactor copies the capillary system of mammals.

When the researchers managed to arrest the replication of cells in HSMB, they also stopped them working. The problem of slowing down the reproduction of bacteria and at the same time manufacturing large quantities of products remained. The answer, they thought, lay in so called starvation genes within the bacteria.

The argument goes that if the relevant segments of the starvation genes could be fused with those useful for the manufacture of desired products, industry would be provided with the efficient and productive bacteria it needs. This is what the researchers are trying to achieve in the laboratory.

Their work should also provide important informtion about the way micro organisms react not only to starvation, but also to heat or cold. In turn, this knowledge could be of great value to doctors, helping them to control a variety of diseases and illnesses.

Show for rarities

By Alan Toogood Horticulture Correspondent

The Royal Horticultural Society's flower show, which closed last night, offered a large variety of rare plants, including unusual rhododendrons from Starborough Nursery, of Edenbridge, Kent. Other rarities included scarlet and tangerine daffodil 'Ambergate', shown by Michael Jefferson-Brown, of Spalding, and new coloured arum lilies from New Zealand, exhibited by Burncoose and Southdown Nurseries, of Redruth, Cornwall (*Zantedeschia* 'Aztec Gold', orange, and *Z.* 'Golden Affair', brilliant yellow).

However, no gold medals were awarded during the two-day show at Westminster.

The main RHS rhododendron competition was held at the show and in the section for species the trophy winners were: the Trust for S. F. Christie, of Blackhills, Morayshire, who gained the Lionel de Rothschild challenge cup with eight species, including bright pink *R. hodgsonii* and pale yellow *R. lacteum*; G. A. Hardy, of Sandling Park, Hythe, Kent, the McLaren challenge cup for the pale lilac *R. campanulatum*; R. H. Stephenson Clarke, of Borde Hill, Haywards Heath, Sussex, the Roza Stevenson challenge cup (the fifth time he has won it) for the clear pink *R. davidsonianum*.

In the secion for hybrids, the trophy winners are: Mrs P. Eunson, of Chorleywood, Hertfordshire, the Loder challenge cup for the pale yellow 'Roza Stevenson'; and Edmund de Rothschild, of Exbury Gardens, Hampshire, the Crosfield challenge cup for six hybrids, including the rarely seen primrose-yellow Exbury hybrid, 'Fortune'.

PERSONAL COLUMNS

ANNOUNCEMENTS

LOUISE I Love You and hurry back! Andrew C.J.P xxxx

OPEN GOLF Championship, 4 composite tickets required or package providing similar facilities Tel.(0222) 33000.

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ACKNOWLEDGEMENTS

BELATED thanks to The Sacred Heart of Jesus for a successful operation.

BIRTHDAYS

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ANNOUNCEMENTS

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MANCHESTER SQUARE W1 2nd & 3rd floor quiet period maisonette, no lift. Retains orig features inc panelling and shutters. F/F kit & all mod cons. Access to private sq gdn. Superb views towards Wallace collection. 4 beds, 3 receps, 2 baths. £750 pw ONO. Tel: 01 486 4992.

MAYFAIR Lux s/c furn flat. 1 lge bedrm, en-suite bath. Recep. Fully equipped kit, short let. £200 PW. 01 493 7830

MAY-SEPT St John's Wood, period house, 3 beds, fully equipped, garden. What Offers ? Tel: 01 624 4401.

AMERICAN EXECUTIVE Seeks lux flat/house: up to £800pw. Usual fees req. Phillips Kay & Lewis, South of the Park, Chelsea office, 01-352 8111 or North of the Park, Regent's Park office, 01-586 9882.

BENHAM & REEVES Have a particularly good selection of flats & houses in Kensington & surrounding areas at rents from £150-£1,500pw. Benham & Reeves 938 3622.

MORGANS WALK, SW11. Beautiful interior designed maisonette 5 minutes from Chelsea. 3 beds, 2 baths, very spacious reception room, kit/b'fst rm, clkrm, £250 pw. Sullivan Thomas 731 1333

MORTLAKE - Lux Flat in 16th century farmhouse on river, 2 beds, washer/dryer etc. suit prof couple. Refs. £140 pw. Tel: 878 1433.

NW8 Luxuriously centrally heated, interior decorated, 1 bedroom garden flat to let for the term of 1 year. Professional person. £120 pw excl. Tel. 01 288 3549 day or 01 459 0895 evenings.

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ST JAMES SW1 An attractive flat overlooking the Royal Mews. Mirrored L shaped Recep/Diner 2 Dble Beds Bath Kit Caretaker £325pw Cootes 828 8261

ST JAMES Interior designed 2nd floor flat with lift. Double bed, bath/shower, kitchen & recep. Short or long let £400pw Goddard & Smith 01 930 7321

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SW1 An extremely spacious & attractive mansion flat offering very adaptable accomm 2 Elegant Receps 4 Beds 5th Bed/Study 2 Baths FF Kit/B'fast £425pw Cootes 828 8251

SW1. Charming cottage 2 double beds both with bath en-suite, 1 recep, kitchen, patio, all machines Co Let £260pw Tel. 01 828 0040. T.

SW3. Milner Street 1 bedroom basement flat with patio garden. Company let £150 pw William Willett 730 3435

W12/W4 Delightful P/B studio with sep kitchen & bathroom. Patio & parking space Stamford Brook 7 mins. £95 pw tel: 995 9201 after 5.30.

W14 Newly decorated 2 bed flat. £160 pw Tel: 01 444 7561 after 6 pm.

W8 Charming S West facing hse recently decorated, 3 beds, 2 baths, kit with machs, dble recep, clkrm, patio & roof terr. Co let £375pw Tel 828 0040. T

WEST HAMPSTEAD Very bright 3rd floor flat with lift. 5 bedrooms, 3 single, (1 used as utility), 2 double. Large diner + lounge, kitchen, modern conveniences, fully furnished. 2 separate lines for telephone, bathroom, 2 sep toilets 1 with shower £475pw Only Co lets No agency's need apply Tel. 01 794 3050

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COMPANY NOTICES

GN Great Norder Ltd
The Ordinary GENERAL MEETING will be held at Industriens Hus, H.C. Andersens Boulevard, Copenhagen, on Thursday the 21st May, 1987, at 4 p.m
AGENDA

1. Report on the Company's business during the past year
2. Presentation of the audited accounts and Group accounts for 1986.
3. Adoption of the profit and loss account and balance sheet, and giving discharge to the Board of Directors and the Board of Management.
4. Approval of the proposed distribution of profit for the past year and of the proposed dividend.
5. Proposal from the Board that it be authorized to acquire on the Company's behalf up to 10% of the Company's own shares.
6. Election to the Board of Directors
7. Election of two Auditors for the current year

From the 2nd May 1987 to Agenda and the complete proposals to be submitted to the General Meeting, together with the Company and the Group Accounts and the Auditors' report, will be open to the inspection of shareholders at the Company's office in Copenhagen and in London and Paris. They will also be sent to all shareholders noted in the Company's register of shareholders, at the addresses noted in the register.
Cards of admission may be obtained from the Company's offices in London, 5 St Helen's Place, not later than five days before the General Meeting by shareholders proving their rights as such in accordance with Article 13 second paragraph of the Articles of Association.
No director is employed under a contract of service either with the Company or any of its subsidiaries.
THE BOARD OF DIRECTORS

LEGAL NOTICES

THE INSOLVENCY ACT 1986
NOTICE OF APPOINTMENT OF ADMINISTRATIVE RECEIVERS
BATHS OF DISTINCTION LIMITED
(IN RECEIVERSHIP)

We, N.H. Cooper and J.K.R. Jones of 186 City Road London, EC1V 2NU, hereby given notice that on 16th April 1987 we were appointed Joint Administrative Receivers of the whole of the property of the Company by Oriental Credit Limited under the powers contained in a debenture dated 22nd August 1986
Dated this 16th day of April 1987
N.H. Cooper

THE INSOLVENCY ACT 1986
NOTICE OF APPOINTMENT OF ADMINISTRATIVE RECEIVERS
DISTINCTIVE PLASTICS LIMITED
(IN RECEIVERSHIP)

We, N.H. Cooper and J.K.R. Jones of 186 City Road London EC1V 2NU, hereby given notice that on 16th April 1987 we were appointed Joint Administrative Receivers of the whole of the property of the Company by Oriental Credit Limited under the powers contained in a debenture dated 22nd August 1985
Dated this 16th day of April 1987
N.H. Cooper

IN THE MATTER of NOLANLYNN LIMITED
AND
IN THE MATTER of THE COMPANIES ACT 1985

Notice is hereby given that the creditors of the above-named Company, which is being voluntarily wound up, are required on or before the 16 day of May 1987 to send in their full Christian and surnames, their addresses and descriptions, full particulars of their debts or claims, and the names and addresses of their Solicitors (if any) to the undersigned D SWADEN FCA, of 46 Rodney Street, Liverpool L1 9AA the Liquidator of the said Company, and if so required by notice in writing from the said Liquidator, are personally or by their Solicitors, to come in and prove their debts or claims at such time and place as shall be specified in such notice or in default thereof they will be excluded from the benefit of any distribution made before such debts are proved.
DATED this 16 day of April 1987
D SWADEN
Liquidator

WALMAX METALS LIMITED

NOTICE IS HEREBY GIVEN pursuant to Section 98 of the Insolvency Act, 1986 that a MEETING of the creditors of the above-named Company will be held at the offices of LEONARD CURTIS & CO., situated at 30 EASTBOURNE TERRACE LONDON W2 6LF on Friday the 8th day of May 1987, at 2 o'clock in the afternoon for the purposes provided for in Sections 98 et seq. Philip Monjack FCA, Licensed Insolvency Practitioner of Leonard Curtis & Co., whose address is above, will provide the creditors free of charge with such information as to the Company's affairs as the creditors may reasonably require until the 7th day of May 1987
Dated the 15th day of April 1987
C BARON
Director

ARDGROOM LIMITED

NOTICE IS HEREBY GIVEN pursuant to Section 98 of the Insolvency Act 1986 that a MEETING of the creditors of the above-named Company will be held at the offices of *LEONARD CURTIS & Co.* situated at 30 EASTBOURNE TERRACE LONDON W2 6LF on Friday the 8th day of May 1987 at 12.00 o'clock in the midday for the purposes provided for in Sections 98 et seq. Philip Monjack FCA Licensed Insolvency Practitioner of Leonard Curtis & Co whose address is above will provide the creditors free of charge with such information as to the Company's affairs as the creditors may reasonably require until the 7th day of May 1987.
Dated the 15th day of April 1987
C BARON
Director

THE INSOLVENCY ACT 1986
ELECTRONIC ARTS LIMITED

NOTICE IS HEREBY GIVEN pursuant to Section 98 of the Insolvency Act 1986 that a Meeting of the Creditors of the above-named Company will be held at The Bonnington Hotel, Southampton Row, London WC1, on 20 May 1987 at 3pm for the purposes mentioned in Sections 99 to 101 of the said Act

A list of the names and addresses of the Company's creditors will be available for inspection free of charge at P.O. Box No 55, 1 Surrey Street, London WC2R 2NT between 10.00 am and 4.00 pm on 18 May 1987 and 19 May 1987

Creditors wishing to vote at the Meeting must lodge a full statement of account (proof of debt) and (unless attending in person) a proxy in the form attached at P.O. Box No 55, 1 Surrey Street, London WC2R 2NT no later than 12 noon on 19 May 1987. Secured creditors must, unless they surrender their security, give particulars of their security and its assessed value if they wish to vote at the Meeting.
By Order of the Board
16 April 1987
B TYLER
DIRECTOR

NOTICE OF MEETING OF CREDITORS
THE INSOLVENCY ACT 1986
CONTEC GROUP PLC

NOTICE IS HEREBY GIVEN pursuant to Section 48 of the Insolvency Act 1986, that a Meeting of the Creditors of the above-named Company will be held at the offices of Arthur Andersen & Co., 1 Surrey Street, London WC2R 2NT on Monday 11th May 1987 at 10.00 am, for the purposes of having laid before it the report prepared by the Joint Administrative Receivers in accordance with the said section and, if thought fit, appointing a Committee.

Creditors who are wholly secured are not entitled to attend or be represented at the meeting.

Creditors wishing to vote at the meeting must lodge a written statement of their claims at the offices of Arthur Andersen & Co., 1 Surrey Street, London WC2R 2NT, no later than 12 noon on 8th May 1987. Proxies intended to be used at the Meeting must also be lodged with us
D.J. Buchler/I.P. Phillips
Joint Administrative Receivers

LEGAL NOTICES

NOTICE OF MEETING OF CREDITORS
THE INSOLVENCY ACT 1986
TELEPHONE MAINTENANCE LIMITED

NOTICE IS HEREBY GIVEN pursuant to Section 48 of the Insolvency Act 1986, that a Meeting of the Creditors of the above-named Company will be held at the offices of Arthur Andersen & Co., 1 Surrey Street, London WC2R 2NT on Monday 11th May 1987 at 10.15 am, for the purposes of having laid before it the report prepared by the Joint Administrative Receivers in accordance with the said section and, if thought fit, appointing a Committee

Creditors who are wholly secured are not entitled to attend or be represented at the meeting

Creditors wishing to vote at the meeting must lodge a written statement of their claims at the offices of Arthur Andersen & Co., 1 Surrey Street, London WC2R 2NT, no later than 12 noon on 8th May 1987. Proxies intended to be used at the Meeting must also be lodged with us
D.J. Buchler/I.P. Phillips
Joint Administrative Receivers

NOTICE OF MEETING OF CREDITORS
THE INSOLVENCY ACT 1986
CONTEC SYSTEMS LIMITED

NOTICE IS HEREBY GIVEN pursuant to Section 48 of the Insolvency Act 1986, that a Meeting of the Creditors of the above-named Company will be held at the offices of Arthur Andersen & Co., 1 Surrey Street, London WC2R 2NT on Monday 11th May 1987 at 10.30 am, for the purposes of having laid before it the report prepared by the Joint Administrative Receivers in accordance with the said section and, if thought fit, appointing a Committee.

Creditors who are wholly secured are not entitled to attend or be represented at the meeting

Creditors wishing to vote at the meeting must lodge a written statement of their claims at the offices of Arthur Andersen & Co., 1 Surrey Street, London WC2R 2NT no later than 12 noon on 8th May 1987. Proxies intended to be used at the Meeting must also be lodged with us
D.J. Buchler/I.P. Phillips
Joint Administrative Receivers

THE INSOLVENCY RULES 1986
RULE 4.106 (1)
POLAR 25 LIMITED
IN CREDITORS' VOLUNTARY LIQUIDATION

NOTICE IS HEREBY GIVEN that Mr Raymond Hocking, Certified Accountant, of Messrs Sims Hayward, 8 Baker Street, London W1M 1DA was appointed Liquidator of the above named Company on 21 April 1987
Dated this 21st day of April 1987
R HOCKING
Liquidator

THE INSOLVENCY ACT 1986
In the matter of Expert Systems [illegible] Limited I, John William Papi, Licensed Insolvency Practitioner of J W Papi & Co, One Maddox Street, London W1R 9WA, has been appointed Liquidator of the above-named company. All debts and claims should be sent to me.
Dated this 21st day of April 1987
JOHN WILLIAM PAPI F I P A
Liquidator

THE INSOLVENCY ACT 1986
In the matter of Turnerparts Manufacturing Company Limited I, John William Papi, Licensed Insolvency Practitioner of J W Papi & Co, One Maddox Street, London W1R 9WA, has been appointed Liquidator of the above named company. All debts and claims should be sent to me.
Dated this 21st day of April 1987
JOHN WILLIAM PAPI F I P A
Liquidator

THE INSOLVENCY ACT 1986
In the matter of Allhire Services Limited I, John William Papi, Licensed Insolvency Practitioner of J W Papi & Co, One Maddox Street, London W1R 9WA, has been appointed Liquidator of the above-named company. All debts and claims should be sent to me.
Dated this 21st day of April 1987
JOHN WILLIAM PAPI F I P A
Liquidator

THE INSOLVENCY ACT 1986
In the matter of Spurtrade Limited I, John William Papi, Licensed Insolvency Practitioner of J W Papi & Co, One Maddox Street, London W1R 9WA, has been appointed Liquidator of the above-named company. All debts and claims should be sent to me.
Dated this 21st day of April 1987
JOHN WILLIAM PAPI F I P A
Liquidator

THE INSOLVENCY ACT 1986
In the matter of March Limited, I, John William Papi, Licensed Insolvency Practitioner of J W Papi & Co., One Maddox Street, London W1R 9WA, has been appointed Liquidator of the above-named company. All debts and claims should be sent to me.
Dated this 21st day of April 1987
JOHN WILLIAM PAPI F I P A
Liquidator

THE INSOLVENCY ACT 1986
In the matter of Company Newsletters Limited, I, John William Papi, Licensed Insolvency Practitioner of J W Papi & Co, One Maddox Street, London W1R 9WA, has been appointed Liquidator of the above-named company. All debts and claims should be sent to me.
Dated this 21st day of April 1987
JOHN WILLIAM PAPI F I P A
Liquidator

THE INSOLVENCY ACT 1986
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Dated this 21st day of April 1987
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terday that he had contemplated all the stories with fascination, and said the changing of the structure con-

Mr Lake's researches show that in the last 22 years it has been wrong to sell in May on

"There's a Mr Mickey Mouse from the Bank of England . ."

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THE TIMES INFORMATION SERVICE

This selective guide to entertainment and events throughout Britain appears from Monday to Friday, followed in the Saturday section by a preview of the week ahead. Items for inclusion should be sent to The Times Information Service, PO Box 7, 1 Virginia Street, London E1 9XN

BOOKING KEY
☆ Seats available
★ Returns only

THEATRE

LONDON

☆ **THE AMEN CORNER:** Transfer *from the Tricycle of James* Baldwin's powerful drama.
Lyric Theatre, Shaftesbury Avenue, W1 (01-437 3686). Tube: Piccadilly Circus. Mon-Fri 8-10.50pm, Sat 8.15-11.05pm, matinée Wed 3-5.50pm, Sat 4.30-7.20pm, £4.50-£14.50.

☆ **BREAKING THE CODE:** Riveting performance by Derek Jacobi as the enigmatic Alan Turing, wartime computer genius and homosexual.
Haymarket Theatre, Haymarket, SW1 (01-930 9832). Tube: Piccadilly. Mon-Sat 8-10.30pm, matinée Wed and Sat 3-5.30pm, £4-£13.50, *until June 13.*

☆ **THE HENRYS:** Michael Bogdanov's impressive productions of Shakespeare's Henry plays with Michael *Pennington as Prince* Hal and Henry V and John Woodvine as Falstaff.
Old Vic, Waterloo Road, SE1 (01-928 7616, cc 01-261 1821). Tube: Waterloo. *Henry IV part 1* Mon *7.30-10.30pm, Wed 7.30-10.30pm,* Sat 10.30am-1.30pm. *Henry IV part 2* Tues and Thurs 7.30-10.30pm, Sat 3-6pm, *Henry V* Wed 2.30-5.30pm, Fri 7.30-10.30pm, Sat 7.45-10.45pm, £3-£10.50 (ticket for all three plays £24), until May 2.

☆ **LADY DAY:** Dee Dee Bridgewater in a Billie Holiday musical. Transfer after a sell-out *run* at the Donmar.
Piccadilly Theatre, Denman Street, W1 (01-437 4506). Tube: Piccadilly Circus. Mon-Fri 8-10pm, Sat 8.30-10.30pm, matinée Sat 5.30-7.30pm, £5-£13.50.

★ **THREE SISTERS:** Strongly cast Chekhov in a new translation by Michael Frayn.
Greenwich Theatre, Crooms Hill, SE10 (01-858 7755). Station: Greenwich. Mon-Sat 7.45-10.45pm, *matinée* Sat 2.30-5.30pm, £3-£7.50, until May 2.

☆ **THE TOURIST GUIDE:** Intense emotional play about male and female in Greece by successful German playwright Boto Strauss.
Almeida Theatre, Almeida Street, N1 (01-359 4404). Tube: Highbury and Islington. Mon-Sat 8-9.45pm, £4.£6-£7. Final week.

☆ **UP ON THE ROOF:** Three steps down Memory Lane, 1975, 1980, 1985, as five students learn the ups, downs and cop-outs of adult life. Clever performances.
Donmar Warehouse, 41 Earlham *St, WC2 (01-240 8230).* Tube: Covent Garden. Mon-Sat 7.30-9.45pm, £6-£8.

☆ **YR. OBEDIENT SERVANT:** Robbie Coltrane's one man journey *round the large life of Dr Johnson.*
Lyric Theatre Studio, King St, W6 (01-741 2311). Tube: Hammersmith. Mon-Sat 8-10.15pm, £5

☆ **EMILIA GALOTTI:** The interesting PLC Company tackles Lessing, founder of German drama: a girl's ambivalent feelings for her licentious prince.
Young Vic Studio Theatre, 66 The Cut, SE1 (01-928 6363). Tube: Waterloo 7.45pm, £5.

LONG RUNNERS: ☆ **The Business of Murder:** Mayfair Theatre (01-629 3036) . . . ★ **Cats:** New London Theatre (01-405 0072, cc 01-404 4079) . . . ★ **Chess:** Prince Edward Theatre (01-734 8951) . . . ★ **42nd Street:** Drury Lane Theatre Royal (01-836 8108/9/0 or 01-240 9066/7) . . . ☆ ***Me and My Girl:*** Adelphi Theatre (01-836 7611/7358 and 01-240 7913/4) . . . ★ **Les Misérables:** Palace Theatre (01-434 0909) . . . ☆ **The Mousetrap:** St Martin's Theatre (01-836 1443, cc 01-379 6433) . . . ☆ **No Sex, Please, We're British:** Duchess Theatre (01-836 8243) . . . ★ **Phantom of the Opera:** Sold out until October. Her Majesty's Theatre (01-839 2244, cc 01-379 6131, 01-240 7200) . . . ☆ **Run for your Wife:** Criterion Theatre (01-930 3216, cc 01-379 6565) . . . ☆ **Starlight Express:** Apollo Victoria Theatre (01-828 8665, cc *01-630 6262)* . . . ☆ ***Stepping Out:*** Duke of York's Theatre (01-836 5122, cc 01-836 9837)

OUT OF TOWN

BRISTOL: ☆ **Woyzeck:** Leo Wringer plays Buchner's doomed hero and Mark Heath the doctor *feeding him beans in a Company* Three multiracial production.
New Vic, Theatre Royal, King Street (0272 264388). Mon-Wed 7.15pm, Thurs-Sat 7.45pm, £4.

DERBY: ☆ ***My Dad's a Hero:*** Premiere of Christopher Denys play about a soldier returning fom World War Two.
Playhouse Theatre, Eagle Centre (0332 363275). Mon-Sat 7.30pm, £2.50.

LIVERPOOL: ☆ **The Ruling Class:** Peter Barnes's black comedy blends together the House Of Lords, madness, God and Jack the Ripper.
Playhouse Theatre, Williamson Square (051 709 8363), Mon-Fri 7.30-10.15pm, Sat 8-10.45pm, £3-£5.50.

MANCHESTER: ☆ **The Merchant of Venice:** Oslo's Espen Skjonberg rejoins the company to play Shylock, with Harriet Walter as Portia.
Royal Exchange Theatre, *Cross* Street (061 833 9833), Mon-Thurs 7.30pm, Fri-Sat 8pm, matinée Wed 2.30pm, Sat 4pm, £2.50-£8.50.

STRATFORD: ☆ **The Merchant of Venice:** Bill Alexander's new production with Antony Sher as Shylock and Deborah Findlay as Portia.
Royal Shakespeare Theatre, Stratford-upon-Avon (0789 295623), *Mon-Sat 7.30-10pm,* £5-£15.50

STRATFORD: ☆ **Temptation:** Latest sharp comedy by Vaclav Havel, Czech dramatist banned in his own country.
The Other Place, Stratford-upon-Avon (0789 295623), Mon-Sat 7.30-10.30pm, Mon-Fri £6.50, Sat £7.

FILMS

■ **Also on national release**
☎ **Advance booking possible**

BLUE VELVET (18): David Lynch's surreal tale about the placid surface of an American small town being violently ripped apart. With Isabella Rossellini and Dennis Hopper(120 min).
Chelsea Cinema *(01-351 3742).* Progs 1.10, 3.35, 6.05, 8.40.
☎ **Gate Cinema** (01-727 4043). Progs 2.15, 4.20, 6.35, 8.55.
☎ **Lumière** (01-379 3014, cc 01-379 3014). Progs 1.10, 3.35, 6.05, 8.40.
☎ **Screen on the Hill** (01-435 3366). Progs 1.20 (not Sun), 3.40, 6.10, 8.40.

■ **CHILDREN OF A LESSER GOD** (15): (113 min). See caption.
Empire Leicester Square (01-200 0200). Progs 1.00, 3.30, 6.00, 8.30.
Cannon Bayswater (01-229 4149). Progs 2.30, 5.15, 8.15.

Marlee Matlin won this year's best actress Oscar for her touching performance as the deaf ex-pupil who falls in love with her teacher, William Hurt, in the film *Children of a Lesser God.* Herself partially deaf, Matlin used sign language to acknowledge the award. It was her first film role. Directed by Randa Haines, *Children of a Lesser God* is a polished adaptation of Mark Medoff's play, which was a hit on Broadway as well as in the West End of London.

☎ **Cannon Fulham Road** (01-370 *2636, cc 01-373 6990). Progs 2.00,* 6.00, 9.00.
☎ **Screen on Baker Street** (01-935 2772). Progs 3.30, 6.00, 8.30.

CRIMES OF THE HEART (15): *Jessica Lange, Sissy Spacek,* Diane Keaton and Sam Shepard star in this black farce set in the Southern USA (105 min).
☎ **Odeon Haymarket** (839 7697). Progs 2.15, 5.45, 8.30.

■ **THE FOURTH PROTOCOL (15):** Old-fashioned entertainment based on Fredrick Forsyth's novel about the Soviet plan to sabotage Nato with a covertly assembled atomic bomb. Michael Caine is the maverick spycatcher (119 min).
☎ **Cannon Panton St** (01-930 0631). Progs 2.15, 4.50, 7.25, 10.00
☎ **Odeon Kensington** (01-602 6644, cc 01-602 5193). Progs 8.10.
Odeon Swiss Cottage (01-722 5905). Progs 2.30, 5.00, 8.10.
☎ **Odeon Leicester Square** (01-930 6111, cc 01-930 3232/01-839 1929). *Progs 1.15, 4.30, 7.45.*

HALF MOON STREET (18): Another film about prostitution, with Signoury Weaver and Michael Caine as the two redeeming features.
Cannon Panton Street (01-930 0631). Progs 2.15, 4.20, 6.25, 8.30, 10.35.
Cannon Shaftesbury Avenue (01-836 6279). Progs 1.45, 3.55, 6.05, 8.45.

■ **OVER THE TOP (PG):** Perfect title for a drama featuring Sylvester Stallone as an arm-wrestling truck *driver who tries to get to know his* neglected son during a cross-continental ride (93 min).
Cannon Edgware Road (01-723 5901). Progs 2.15, 4.20, 6.25, 8.40.
☎ **Cannon Haymarket** (01-839 *1527). Progs 2.00, 4.10, 6.20, 8.35.*
Cannon Oxford Street (01-636 0310). Progs 2.15, 4.20, 6.25, 8.35.
☎ **Warner West End** (01-439 0791, cc 01-439 1534). Progs 2.15, 4.20, 6.30, 8.35.

PLATOON (PG): Oliver Stone's intense anti-war drama which scoooped up four Oscars. With Willem Defoe and Tom Berenger as *sergeants at loggerheads in* Vietnam (120 min).
Odeon Leicester Square (01-930 6111). Progs 11.15, 2.00, 5.00, 8.00, 11.15.

■ ***STAND BY ME (15):*** The adventures of four small-town adolescent boys in the summer of 1959 (88 min).
Cannon Chelsea (01-352 5096). Progs 1.55, 4.10, 6.30, 9.00.
Cannon Haymarket (01-839 1527). Progs 1.10, 3.05, 5.00, 7.00, 9.00.
Cannon Tottenham Court Road (01-636 6148). Progs 2.35, 4.35, 6.35, 8.35.

TOUGH GUYS (15): Two great stars — Burt Lancaster and Kirk Douglas — in a minnow of a film about gentleman crooks adjusting with difficulty to life outside prison.
Cannon Edgware Road *(01-723* 5901). Progs 1.55, 4.10, 6.20, 8.35.
Leicester Square Theatre (01-930 5252). Progs 12.45, 3.20, 6.00, 8.45.

■ **THE VOYAGE HOME — STAR TREK IV (PG):** The Enterprise team star in another slick fantasy. Leonard Nimoy directs (119 min)
Cannon Bayswater (01-229 4149). Progs 2.30, 5.15, 8.15.
Cannon Edgware Road (01-723 5901). Progs 2.55, 5.35, 8.15.
☎ **Cannon Fulham Road** (01-370 2636, cc 01-373 6990). Progs 2.00, 5.15, 8.40.
☎ ***Empire Leicester Square*** *(01-*437 1234, cc 01-240 7200). Progs 1.00, 3.30, 6.00, 8.30.

WORKING GIRLS (18): Documentary-style treatment of *New York's middle-class* prostitutes, coolly observed by feminist director Lizzie Borden. With Louise Smith (90 min).
☎ **Cannon Picadilly** (01-437 3561). Progs 2.40, 4.40, 6.40, 8.40, 11.15.
Camden Plaza (01-485 2443). Progs 3.00, 4.55, 6.55, 9.00.

CONCERTS

LUNCHTIME

☆ **MARTINU MARIONETTES:** Radoslav Kvapil plays selections *from Martinu's Studies and Polkas* of 1945, from the three books of Marionettes (1912-24) and the Piano Sonata of 1954.
Bishopsgate Institute, 230 Bishopsgate, London EC2 *(01-247* 6844), 1.05-1.50pm, £1.50.

For the first time, an exhibition at the Hayward Gallery is supported by a series of South Bank concerts. "Echoes of Le Corbusier" starts at Queen Elizabeth Hall today at the early time of 6pm, when Elgar Howarth conducts the London Sinfonietta in Harrison Birtwistle's *Verses for Ensembles* and Yannis Xenakis's *Thallein.* Before he became known as an avant-garde composer, the Romanian-born Xenakis (right) was an architect and engineer and had a close association with Le Corbusier (left). Works by Xenakis will be included in every concert, each one being given by an ensemble specializing in contemporary music. On May 7 Lontano plays Xenakis's *Atrées* along with Varèse's *Octandre* and *Déserts.* Spectrum gives an all-Xenakis programme on May 14, with *Epei, Herma* and *Eonta,* Claude Helffer meeting the superhuman demands of the piano part in this last. On May 21 Music Projects place Stockhausen's early *Kontrapunkte* between Xenakis's *Anaktoria* and *Palimpsest.* The London Sinfonietta returns for the final concert, in which Birtwistle's *Refrains and Choruses* and Xenakis's *Akrata* are followed by the UK premiere of Xenakis's *Suppliantes d'Eschyle.* In addition, pieces by Varèse and Xenakis can be heard on tape in the Hayward Gallery. Queen Elizabeth Hall, South Bank, London SE1 (01-928 3191, cc 01-928 8800), 6pm, all seats £3.

Max Harrison

EVENING

☆ **MOZART/MAHLER I:** Iona Brown conducts the City of Birmingham Symphony Orchestra in Mozart's Serenade K 250 "Haffner," Simon Rattle conducts them in Mahler's Symphony No 1 "Titan."
Barbican Centre, Silk St, London EC2 (01-628 8795, cc 01-638 8891), 7.15-9.15pm, £3.50-£11.50.

☆ **MOZART/MAHLER II:** After Mozart's Nozze di Figaro Overture, another performance is given of Mahler's Symphony No 1 "Titan," by the RPO under Andrew Litton, followed by Schumann's Piano Concerto. Festival Hall, South Bank, London SE1 (01-928 3191, cc 01-928 8800), 7.30-9.40pm, £3.50-£14.

★ **VICTORIA DE LOS ANGELES:** The distinguished soprano sings a programme of Spanish song. Geoffrey Parsons accompanies.
Wigmore Hall, 36 Wigmore St, *London W1 (01-935 2141), 7.30pm,* £4-£10.

☆ **GOLDBERG GOULD:** Sharon Gould plays Bach's 30 Goldberg Variations on the harpsichord.
Purcell Room, *South Bank, London* SE1 (01-928 3191, cc 01-928 8800), 7.30pm, £2-£4.

☆ **ACADEMY-IN-THE-FIELDS:** Kenneth Sillito conducts the *Academy of St Martin-in-the-Fields* in Handel's Concerto Grosso, Shostakovich's Chamber Symphony, and much Vivaldi.
Queen Elizabeth Hall, South Bank, London SE1 (01-928 3191, cc 01-928 8800), 7.45pm, £2.50-£8.

OPERA

☆ **DON GIOVANNI:** Revival of Jonathan Miller's austere Mozart production with William Shimell debonaire in the title role and Roger Norrington in the pit.
English National Opera, Colisum, St Martin's Lane, London WC2 (01-836 3161), 7-10.20pm, £2-£18.50.

☆ **FLAVIO:** Handel's opera in a production by Cambridge *University Opera Society,* with Clara Miller, Verona James and Jonathan Kenny.
University Music School, 11 West Road, Cambridge (0223 335184), 7.45-11pm, £5 (£3 students).

☆ **RUDDIGORE:** The last lap of Ian Judge's witty and handsome production of the G & S mock-melodrama for New Sadler's Wells Opera.
Marlowe Theatre, Canterbury (0227 67246), 7.30-10.20pm, £6.50-£12.50.

ROCK

☆ **THE GAP BAND:** With such *memorable chart slogans* as "Oops Upside Your Head", "Burn Rubber On Me" and "Humpin'", the three Wilson brothers from Tulsa, Oklahoma are not noted for their philosophical insights so much as for their irresistible funk dance beats.
Birmingham Odeon, New Street (021 643 6101), 7.30pm, £8.50.

☆ **SPEAR OF DESTINY:** Last night *of Kirk Brandon's comeback tour.*
Hammersmith Odeon, Queen Caroline Street, London W6 (01 748 4081), 7.30pm, £6.

☆ **JULIAN COPE:** With "World Shut Your Mouth" and "Trampolene", Cope has consolidated a rather erratic career. However, his backing musicians don't seem to have much of a stake *in the enterprise,* and the current show is a rather laboured presentation.
Royal Court, 1 Roe St, Liverpool (051 709 4321) 7.30pm, £5.

☆ **THE ALARM:** The "68 Guns" rockers from Rhyl have dropped from view since supporting Queen at Wembley Stadium last summer. This tour is for the purpose of "road testing" new material to be *recorded for their next album.*
Guildhall, Guildhall Square, Portsmouth (0705 824355) 7.30pm, £5.

☆ **MENTAL AS ANYTHING:** The *Australian group who recently hit* the Top Three with "Live It Up".
Beer Keller, All Saints Street, Bristol (0272 268514) 8pm, £4.50.

JAZZ

☆ **HARRY BECKETT:** Respected and highly original Barbadian trumpeter *whose 25-year career has included stints with Herbie* Goins's Nighttimers and Courtney Pine's Jazz Warriors.
Pizza Express, 10 Dean Street, London W1 (01-439 8722), 9.30pm, £5.50.

☆ **SWINGLE SINGERS:** Parisian vocal virtuosi whose jazz-up Bach found some favour in the Sixties.
Ronnie Scott's Club, 47 Frith Street, London W1 (01-439 0747), 9.30pm, £8 (members £2).

☆ **BOBBY SHEW:** Highly rated US trumpeter who gave up a career as a lead man with the bands of Woody Herman and Buddy Rich to concentrate on small-group improvization.
Bass Clef, 35 Coronet Street, London N1 (01-729 2476), 8.45pm, £4.

DANCE

★ **THE SLEEPING BEAUTY:** Marion Tait and guest star Lindsay Fischer dance Sadler's Wells Royal Ballet's production.
Royal Opera House, Covent Garden, London WC2 (01-240 1066), 7.30-10.30pm, £1-£23.50.

☆ **TOUCH THE EARTH:** New work by Rosemary Butcher with Michael Nyman, composer, and Dieter Pietsch, visual artist.
Whitechapel Art Gallery, Whitechapel High Street, London E1 (01-377 0107), 1-2pm £2, 8-9pm £4.

☆ **VIDEO-LIFE:** Robert Cohan's recent creation for London *Contemporary Dance Theatre,* with pieces by Robert North and Christopher Bannerman.
Grand Theatre, Singleton Street, Swansea (0792-475715) 7.30-9.45pm, £4.50-£6.50. Reductions for OAPS, children, students and unemployed.

☆ **INTRAVENUS:** New work by Matthew Hawkins for his *Imminent* Dancers Group.
Riverside Studios, Crisp Road, London W6 (01-748 3354), 8-10pm, £5.

GALLERIES

RAYMOND MASON: Recent drawings, prints and polychromed resin sculptures inspired by last *year's student demonstrations in* the Latin Quarter of Paris.
Marlborough Graphics Gallery, 39 Old Bond Street, London W1 (01-629 5161), Mon-Fri 10-5pm, free, until May 29.

HANNAH HOCH: A first major London show for the celebrated Dada collagist who died in 1978.
Goethe-Institut, 50 Princes Gate, London SW7 (01-581 3344), Mon-Thurs 12-8pm, Fri 12-6pm, Sat 10-1pm, free, until June 20.

JACOB EPSTEIN (1880—1959): Portraits, maquettes for major public commissions and religious works, drawings and sensuous female bronzes make this an unmissable survey.
Leeds City Art Gallery, Municipal Buildings, Leeds (0532-462495), Mon-Fri 10-6pm, Sun 2-5pm, free, until June 21.

NEIL MACPHERSON: Pictures by yet another good mystical, autobiographical narrative painter from Glasgow School of Art.
Boundary Gallery, *98 Boundary* Road, London NW8 (01-624 1126), Tues-Sat 11-6pm, free, until May 23.

URSULA BAYER: Vibrant, *sensually-raw pictures by a Berliner* in the ubiquitous New Expressionist mode.
Grabowski Gallery Two, 84 Sloane Avenue, London SW3 (01-589 4627), Mon-Sat 11-11pm, free, until *May 8.*

KAREN CALDICOTT: First one-person exhibition, comprising strange and striking allegorical paintings with human/animal *subjects.*
Thumb Gallery, 20 D'Arblay Street, London W1 (01-434 2931). Mon-Fri 10-6pm, Sat 11-4pm, free, until May 15.

THE SAINSBURY WING: *Not a fire* station or carbuncle in sight in these instantly-acclaimed designs for the new extension by architects Venturi, Rauch and Scott Brown.
The National Gallery, Trafalgar Square, London WC2 (01-938 3321). Mon-Sat 10-6pm, Sun 2-6pm, free, until May 10.

WALKS

DR JOHNSON'S LONDON: Meet Museum of London, 2.30pm, £2.75.

CLERKENWELL, LONDON'S *HIDDEN VILLAGE:* *Meet 33 St* John's Square, London EC1, 2.30pm, £3.

RIVERSIDE PUBS, PRISONS AND SECRET PATHS: Meet St Paul's *tube, 7.30pm, £2.*

HISTORICAL PUB WALK — LAWYERS OF LONDON: Meet Covent Garden tube, 7pm, £2.50.

OTHER EVENTS

AYR SHOW: Important annual event in the agricultural calendar, with showing and judging of sheep, cattle, horses, and goats. Lunches, teas, licensed bar.
Ayr Show, Ayr Racecourse, Ayrshire. 9am-early evening. Adm before 4pm £3, after 4pm, £1.50.

MINEHEAD HOBBY HORSE CELEBRATIONS: Traditional custom in which a hobby horse — often used in Morris dances — and musicians parade the streets for four days. Today.
Minehead Centre, Minehead, Somerset. *Parade begins 5.30pm,* free.

BROCKHOLE EVENTS: Lacemakers of South Lakeland — an exhibition and demonstration (10.30am), and "Honeypot or Wilderness", a slide tape show on the enjoyment and conservation of Lakeland.
Lake District National Park Visitor Centre, *Brockhole, Windermere,* Cumbria (096 62 6601). Adult £1.20, child 5-17 60p, under-5s free.

BRITISH LIBRARY FILMS: Dylan Thomas (11am), Somerset Maugham *(2pm).*
British Library, Great Russell Street, London WC1 (01-636 1544), free.

MADE IN LONDON SERIES: Tonight's *offering is* "David Copperfield", a classic silent film made in 1913, and produced by British film pioneer Cecil Hepworth. It was the longest British feature film of its time — one hour six minutes.
Museum of London, London Wall, London EC2 (01-600 3699). Tonight, 6.10pm, adm £1.20.

BOOKINGS

FIRST CHANCE

SOUTH BANK: Booking for June programme including Verdi's *Requiem,* Purcell's *King Arthur,* the CAFOD Silver Jubilee day and concert with Cardinal Hume, and British premières of works by Michael Torke and Steve Martland. Also Indian dance, song and storytelling, and with performances by Herbert von Karajan, Radu Lupu, Pinchas Zuckerman and Vladimir Ashkenazy. Advance *booking open: general booking* from May 5.
South Bank Concert Halls, London SE1 (01-928 3191, cc 01-928 8800).

MERCE CUNNINGHAM: *Postal* booking opens for this dance company, with five British premières including the BBC-commissioned *Points in Space,* July 21-Aug 1.
Sadler's Wells, Rosebery Avenue, London EC1 (01-278 8916). Personal/phone bookings from May 6.

SCOTTISH OPERA AT NEWCASTLE: Booking for new productions of *Madam Butterfly* with Seppo Ruchonen, Norman Bailey and Yoko Watanabe; and *Billy Budd* with Philip Langridge, John Tomlinso and Mark Tinkler. Also revival of Robert David MacDonald's *Barber of Seville,* Tyne Theatre and Opera House, May 26-30.
Theatre Royal Box Office, Pilgrim *Street, Newcastle-upon-Tyne, (091* 232 2061).

LAST CHANCE

EDWARD BAWDEN: Watercolours by 84-year-old illustrator and printmaker, describing his life alone with his cat in old Essex cottage in Saffron Walden. Ends today.
Fine Art Society, *148 New Bond* Street, London W1 (01-629 5116).

SINNOTT: Paintings inspired by Puccini's *Turandot.* Ends today.
Bernard Jacobsen Gallery, 2a *Cork Street, London W1* (01-439 8355).

ALAN TOBIAS: Terrifying pictures on the theme of nightmare in paintings. Ends today.
Jablonski Gallery, *16 Woodstock* Street, London W1 (01-629 4419).

TOP 10 UK SINGLES

1	(1)	**La Isla Bonita (Remix),** Madonna	Sire
2	(2)	**Can't Be With You Tonight,** J Boucher	Orbitone
3	(15)	***Nothing's Gonna Stop Us Now,*** *Starship*	Grunt/RCA
4	(8)	**The Slightest Touch,** Five Star	Tont/RCA
5	(3)	**Lean On Me,** Club Nouveau	King Jay/WB
6	(6)	**Living In A Box,** Living In A Box	Chrysalis
7	(12)	**A Boy From Nowhere,** Tom Jones	Epic
8	(7)	***If You Let Me Stay,*** *Terence T D'Arby*	*CBS*
9	(14)	**Another Step,** Kim Wilde and Junior	MCA
10	(13)	**Sheila Take A Bow,** The Smiths	Rough Trade

TOP 10 UK ALBUMS

1	(1)	**Now That's What I Call Music 9** Various	Virgin/EMI
2	(12)	**Invisible Touch,** Genesis	Virgin
3	(3)	**FLM,** Mel and Kim	Supreme
4	(2)	**Raindancing,** Alison Moyet	CBS
5	(6)	***Running In The Family,*** *Level 42*	*Polydor*
6	(-)	**Never Let Me Down,** David Bowie	EMI America
7	(4)	**The Joshua Tree,** U2	Island
8	(9)	**This Time,** Culture Club	Virgin
9	(7)	**Tango In The Night,** Fleetwood Mac	Warner Brothers
10	(6)	**Graceland,** Paul Simon	Warner Brothers

Compiled by Gallup for Music Week/BBC/BPI

Theatre: Jeremy Kingston; **Films:** Geoff Brown; **Concerts:** Max Harrison; **Opera:** Hilary Finch; **Rock:** David Sinclair; **Jazz:** Richard Williams; **Dance:** John Percival; **Galleries:** David Lee; **Other Events:** Judy Froshaug; **Bookings:** Anne Whitehouse.

ENTERTAINMENTS

CONCERTS

BARBICAN HALL 628 8795/638 8891 Ton't 7 15 CITY OF BIRMINGHAM SYMPHONY ORCHESTRA. Simon Rattle cond

ROYAL FESTIVAL HALL 01 928 3191 CC 928 8800 Tonight 7 30pm LPO Rafael Frühbeck de Burgos. Dmitri Alexeev. Martucci: Novelletta, Op 82, Notturno, Op 70 No 1: Giga, Op 61. Rachmaninov: Piano Concerto No 2. Respighi: Feste Romane.

OPERA & BALLET

COLISEUM S 836 3161 CC 240 5258 ENGLISH NATIONAL OPERA Ton't 7 00 Don Giovanni. Tomor 7.30 Simon Boccanegra.

ROYAL OPERA HOUSE 240 1066/ 1911 Stdby info 836 6903. S CC Tickets £1·23.50/ (Ballet) £2-42 (Opera). 65 amphi seats avail on the day Ton't. Tomor 7 30 SADLERS WELLS ROYAL BALLET The Sleeping Beauty. Ballet casting info 01 240 9815.

SADLER'S WELLS 278 8916 First Call CC 24hr 7 day 240 7200 (Bkg fee) Eves 7 30 PILOBOLUS Dance Theatre, Until May 9 Bonsai/ Pseudopodia/Shabat Sister/ Land's Edge/Can't Get Started. New prog from May 5.

THEATRES

ADELPHI 836 7611 or 240 7913 /4 CC 741 9999/ 836 7358/ 379 4444 Grp Sales 930 6123 First Call 24hr cc 240 7200 (no bkg fee) NOW BOOKING TO OCT 31 ME AND MY GIRL THE LAMBETH WALK MUSICAL Nightly at 7 30 Mats Wed at 2.30 & Sat 4.30 & 8 00 "THE HAPPIEST SHOW IN TOWN" S Express

ALDWYCH 01 836 6404/0641 cc 01 379 6233. 01 741 9999 DOROTHY TUTIN SUSAN ENGEL HARRY TOWB STEVEN MACKINTOSH ROBERT GLENISTER in NEIL SIMON'S BRIGHTON BEACH MEMOIRS Directed by MICHAEL RUDMAN A National Theatre Production "Humour at its best, a rich and loving production" Daily Mail "A beautifully shaped family comedy" Times "It will run for a long time" Time Out Eves Mon - Fri 7 30 Mats Weds 3.0 Sats 5.00 & 8.30 First Call 24 hr 7 day cc 01 240 7200 (no bkg fee) Open All Hours 379 4444 (no bkg fee) Grp Sales 01 930 6123 OVER 100 PERFORMANCES NOW BOOKING UNTIL OCTOBER

AMBASSADORS 01-836 6111/2 cc 836 1171 First Call (24 hrs/7 days) 240 7200 (bkg fee). Eves 7.30, Wed mat 3, Sat 4 & 8 Royal Shakespeare Company's LES LIAISONS DANGEREUSES Winner 4 "BEST PLAY" awards

ALBERY 836 3878 CC 379 6565/ 4444 Open All Hours/741 9999 Eves 8.0. Mats Thu 3.0, Sat 5.0 PETER BOWLES SYLVIA SYMS LIZ ROBERTSON NEIL STACY in CANARIES SOMETIMES SING by Frederick Lonsdale Directed by PATRICK GARLAND

APOLLO Shaftesbury Ave 01 437 2663 434 3598 cc First Call 24-hr 7 day 240 7200. Keith Prowse 741 9999 GEORGE COLE "Irresistible" S. Times ANNA CARTERET "Touching" L. Daily News in "This dazzling piece" Times A PIECE OF MY MIND A new play by PETER NICHOLS Evgs 7.30 Sats 5.00 & 8.00 Wed Mats 2.30

APOLLO VICTORIA SS 828 8665 CC 630 6262 Party Bkgs 828 6188 First Call CC (24hr) 240 7200 CC OPEN ALL HOURS 379 4444 Grp Sales 930 6123. Tkts from WH Smith Travel Branches Eves 7 45 Mats Tue & Sat 3.0 "A MUSICAL THAT SURPASSES ANYTHING AROUND IN EVERY DIMENSION" D.Exp STARLIGHT EXPRESS Music by ANDREW LLOYD WEBBER Lyrics by RICHARD STILGOE Directed by TREVOR NUNN SOME SEATS AVAIL THIS WEEK Special concessions at £5 on Tues mats for OAP's NOW BOOKING TO SEPTEMBER

BARBICAN 01 628 8795/ 638 8891 cc (Mon-Sun 10am-8pm) ROYAL SHAKESPEARE COMPANY BARBICAN THEATRE ton't, tomor 7 30, Sat 2.00 & 7.30 RICHARD II MACBETH returns 8-12 May ROMEO & JULIET returns 13-14 May. THE PIT ton't, tomor 7 30 Sat 2.00 & 7.30 WORLDS APART by Jose Triana "fascinating" F.Times. COUNTRY DANCING by Nigel Williams returns 8-12 May.

CHICHESTER FESTIVAL THEATRE 0243 781312 ROBERT AND ELIZABETH Eves 7.30 Mat Sat 2.30

DOMINION THEATRE 580 8845 580 9562. Tel CC bkgs FIRST CALL 24hr 7 day on 836 2428 NO BOOKING FEE CC 741 9999 (no bkg fee) OPEN ALL HOURS 379 4444 (no bkg fee) Grp Sales 930 6123 DAVE CLARK'S TIME THE ULTIMATE EXPERIENCE DAVID CASSIDY AS 'THE ROCK STAR' THE PORTRAYAL OF 'AKASH' BY LAURENCE OLIVIER Mon-Thu 7 30 Fri 8.15 Sat 4 & 8 15 SPECIAL CONCESSIONS at £7 all perfs except Fri & Sat eves for OAP's, UB40's, students & under 16's avail 1 hr before perf SEATS AVAIL FOR PERF TON'T NOW BOOKING TO SEPTEMBER

DONMAR WAREHOUSE 240 8230 cc 379 6565/Open All Hours 379 4444. Til 16 May. Eves 7.30 UP ON THE ROOF A New Comedy 5 friends - 10 years. The music, the dreams and the blacking ...

COMEDY 930 2578 cc 240 7200/ 379 4444/ 741 9999 Grps 930 6123 SPIN OF THE WHEEL "Hilarious send-up of TV Game Shows" Today Mon-Thur 8. Fri 8.30. Sat 5 & 8.30. Student concessions £5 ENDS SATURDAY

COTTESLOE 'S' 928 2252 CC (National theatre's small auditorium) Previews Ton't, Tomor, Sat, Mon & Tue at 7 30 Opens Wed at 7 00 Then May 7 ROSMERSHOLM by Ibsen, new version by Frank McGuinness.

CRITERION S 930 3216 CC 379 6565/ 379 4444 All Hrs/ 741 9999 Grps 836 3962 Evgs 8 Thu mat 2.30. Sat 5 30 & 8.30 "BRITISH FARCE AT ITS BEST" D Mail The Theatre of Comedy Company JEFFREY HOLLAND DEREK GRIFFITHS ALFRED MARKS LINDA HAYDEN JILLI FOOT GARETH HUNT RUN FOR YOUR WIFE! Written and directed by RAY COONEY Over 1,700 side-splitting perfs "SHOULD RUN FOR LIFE" S. Ex

DRURY LANE THEATRE ROYAL Box Office & CC 01 836 8108. 01-240 9066/7 First Call 24hr 7 day cc bkgs on 01 240 7200 (no bkg fee). Open All Hours 01 379 4444 (no bkg fee) David Merrick's 42ND STREET A SHOW FOR ALL THE FAMILY Winner of all the best Musical Awards for 1984 voted BEST MUSICAL STANDARD DRAMA AWARDS voted BEST MUSICAL LAURENCE OLIVIER AWARD voted BEST MUSICAL PLAYS & PLAYERS LONDON THEATRE CRITICS AWARD Evgs 8 0 Mats Wed 3.0. Sat 5.0 & 8.30 Reduced price mat Weds. Students and OAP's standby. Group Sales 930 6123 BOOKING NOW UNTIL 1988

DUCHESS S 836 8243 CC 240 9648 CC 24 hr/7 day 240 7200/ 379 4444 Eves 8 Wed mat 3, Sat 5 & 8 NO SEX, PLEASE WE'RE BRITISH

FORTUNE THEATRE 836 2238 741 9999 1st Call 240 7200 Grp Sales 930 6123 Evgs Mon-Fri 8pm Sat 8.30 Mat Thur/ Sat 3pm. NUNSENSE "These ladies can sing up a storm and dance the shine off a stage" D Mail "I suspect that it will run for years" D Tel "Wacky & Totally Entertaining" LBC "ROARING SUCCESS IRRESISTABLE... PERFECT TASTE" Stage "A Great Big Embrace of FUN ... Terrific Performances" BBC THE FUNNY NUNNY MUSICAL Now booking until September

GARRICK 379 6107 cc 379 4444 (24hr no bkg fee). 741 9999 (no bkg fee) 240 7200 (bkg fee) WILLIAM GAUNT SUSIE BLAKE MICHAEL SHARVELL-MARTIN WHEN DID YOU LAST SEE YOUR...TROUSERS? by Ray Galton & John Antrobus Based on a story by Galton & Simpson "Audience collapsed with laughter" Ind "Increasingly outrageous" D News "Inspired lunacy" Std Directed by Roger Smith Eves 8. Mats Tues 3. Sat 5

DUKE OF YORKS 836 5122/836 9837 24 Hr cc 240 7200 379 4444. Grps 930 6123. Eves 8. Thu 3, Sat 5 & 8.30 COMEDY OF THE YEAR Standard Drama Award 1984 STEPPING OUT Hit Comedy by Richard Harris Directed by Julia McKenzie "TRIUMPH ON TAP" Std THIRD HILARIOUS YEAR

GLOBE 01-437 3667 cc 741 9999 1st Call 240 7200 24 hr 7 day (bkg fee) Grp Sales 930 6123 Eves 8pm, Sats 5.0 & 8.30 OBSERVER OLIVIER AWARD FOR OUTSTANDING ACHIEVEMENT 1986 GLENDA JACKSON JOAN PLOWRIGHT in Lorca's "thrilling" Obs THE HOUSE OF BERNARDA ALBA with PATRICIA HAYES as Maria Josefa MUST END 30 MAY!

GREENWICH THEATRE 01-858 7755. cc bkgs K.Prowse 01 741 9999 (no bkg fee) First Call 24 hrs 01 240 7200 (bkg fee). Evenings 7.45 Mat Sat 2.30 Chekhov's THREE SISTERS translation by Michael Frayn "Triumphant Revival" Std From May 6 Eugene O'Neill's DESIRE UNDER THE ELMS

HAMPSTEAD 722 9301. Eves 8pm. Sats Mats 4.30. Tom Georgeson, Chris Jury, Joanne Ridley, Gwen Taylor in SPOOKHOUSE by Harvey Fierstein. "Highly theatrical, witty and moving Gwen Taylor - Superb" Obs

HAYMARKET THEATRE ROYAL Box office & CC 01-930 9832 1st Call 24hr/7day cc bkgs 240 7200 Open All Hours 379 4444/ cc 741 9999 Eves 8 Wed & Sat mats 3 DEREK JACOBI "A Truly Mesmerising Performance" S Times BREAKING THE CODE by HUGH WHITEMORE Dir by CLIFFORD WILLIAMS "THIS HUMAN, HUMANE, SERIOUS AND GRIPPING PLAY...VERY HIGHLY RECOMMENDED" S Times

HER MAJESTYS Haymarket 839 2244 CC OPEN ALL HOURS 379 6131 First Call CC 240 7200 ANDREW LLOYD WEBBER'S AWARD WINNING MUSICAL THE PHANTOM OF THE OPERA Due to the sudden illness of MICHAEL CRAWFORD the role of the Phantom will be played by JAMES PATTERSON with CLAIRE MOORE DAVID FIRTH Rebecca Caine plays Christine at certain performances Directed by HAROLD PRINCE Eves 7 45 Mats Wed & Sat 3 New Booking to March '88 - Postal applications only. NB Casting subject to change APPLY DAILY FOR RETURNS

LYRIC THEATRE Shaftesbury Ave. W1 01 437 3686/7 434 1550. 434 1060. 734 5166/ 7 Eves 8pm Mat Wed 3pm. Sat 4.30 & 8 15pm. James Baldwin's THE AMEN CORNER "The most glorious, life-enhancing play in London" Lon D News . 24hr 7 day cc bkngs (no fee) FIRST CALL 240 7200, K Prowse 741 9999. Group Sales Box Office 01 930 6123

LYRIC HAMMERSMITH 01 741 2311. STUDIO: Eves 8pm ROBBIE COLTRANE in YR. OBEDIENT SERVANT by Kay Eldredge. Today at 1.15pm Pinter's FAMILY VOICES.

LYTTELTON 'S' 928 2252 CC (National Theatre's proscenium stage) Ton't, Sat & Mon 7.45, Tomor 2 15 (low price mat) & 7 45 THE MAGISTRATE by Pinero. Ton't 6pm Donald Sinden 45 min platform perf all tkts £2.00

MAYFAIR S CC 629 3036. Mon-Thu 8 Fri/Sat 5.40 & 8.10 RICHARD TODD in "The Best Thriller for years" S M THE BUSINESS OF MURDER "An unabashed winner" S Exp "Sensational" Times SEVENTH THRILLING YEAR

MERMAID THEATRE advance booking 01 638 8891 (Mon-Sun 10am-8pm), day of perf 01 236 5568 ROYAL SHAKESPEARE COMPANY eves 7.30, mats 2.00 Thurs & Sat THE FAIR MAID OF THE WEST by Thomas Heywood "A rousing, carousing, irresistible night" D Mail EVERY MAN IN HIS HUMOUR by Ben Jonson. "blissfully funny" Times, returns 13-14 May THE TWO NOBLE KINSMEN by Shakespeare and Fletcher from 20 May.

NATIONAL THEATRE Sth Bank NATIONAL THEATRE COMPANY See SEPARATE ENTRIES under OLIVIER/LYTTELTON/ COTTESLOE Excellent cheap seats days of perfs all theatres from 10 am RESTAURANT (928 2033). EASY CAR PARK, info 633 0880

NEW LONDON Drury Lane WC2 405 0072 CC OPEN ALL HOURS 379 4444. Tkts from W H Smith Travel Branches Eves 7 45 Tue & Sat 3.00 & 7 45 THE ANDREW LLOYD WEBBER / T.S. ELIOT MUSICAL CATS APPLY DAILY TO BOX OFFICE FOR RETURNS Group Bookings 01 405 1567 or 01 930 6123 NOW BOOKING TO MAY 30 Postal & Phone bkgs only accepted for perfs June 1 - Jan 2 1988

OLD VIC 928 7616 cc 261 1821 Royal Shakespeare Company "THRILLING" (Today) in "Cole Porter's glorious musical" D Tele KISS ME KATE Previews from May 8 Now booking! cc Nos (bkg fee) 1st Call 240 7200/Open All Hours 379 4444/ KP 741 9999 Grp Sales 930 6123.

OLD VIC 928 7616 cc 261 1821 Until Sat. Ton't, Tomor 7 30, Sat 10 30am, 3.0 & 7 45 English Shakespeare Co in THE HENRYS Henry IV Part 1, Henry IV Part 2 & Henry V Dir by Michael Bogdanov "Pace, importance, energy and theatrical verve" D.Tel "A crack company zest, exhilaration brilliant new invention" Times "THRILLING SHAKESPEARE" London Daily News CC Nos (bkg fee) 1st Call 240 7200/Open All Hours 379 4444 Grp Sales 930 6123 MUST END SAT!

OLIVIER 'S' 928 2252 CC (National Theatre's open stage) Ton't, Tomor & Mon 7 00 prompt. Sat 2.00 & 7 00 ANTHONY AND CLEOPATRA by Shakespeare Tue & Wed 7 15 SIX CHARACTERS IN SEARCH OF AN AUTHOR.

PALACE THEATRE 434 0909 cc OPEN ALL HOURS 379 4444 First Call 24Hr 7Day cc 240 7200 Grp Sales 930 6123. Tkts from W H Smith Travel Branches. THE MUSICAL SENSATION LES MISERABLES "IF YOU CAN'T GET A TICKET - STEAL ONE" Std Eves 7.30 Mats Thu & Sat 2.30 Latecomers not admitted until the interval BEAT THE TOUTS BY ENQUIRING FOR RETURNS AT THE BOX OFFICE.

PHOENIX THEATRE 01-836 2294 cc 01 741 9999 MICHAEL DENISON GABRIELLE DRAKE LEE MONTAGUE in COURT IN THE ACT A farce in three acts Directed by GRAHAM MURRAY "Gabrielle Drake...a stunning performance of coquetry and charm" Today "This is the funniest nonsense in London" Mail on Sunday Evgs Mon-Fri 8.00 Sats 5 00 & 8.30 Mats Thurs 3 00 First call 24hr 7 day cc booking 01-240 7200 (bkg fee)

PICCADILLY 437 4506 CC 379 6565/ 4444. Open All Hours. Groups 836 3962. DEE DEE BRIDGEWATER "A virtuoso performance" BBC as Billie Holiday in LADY DAY Written and Directed by Stephen Stahl Mon-Fri 8.00 Sat 5.50 & 8.30. May 1 & all Sat 5.30 perfs Millicent Sparks will play Billie Holiday

PRINCE EDWARD 734 8951 ALL tel cc bkgs FIRST CALL 24 hour 7 day on 836 3464 Grp Sales 930 6123. Mon-Sat 7 30 Mats Thurs & Sat 2 30 BEST MUSICAL 1986 Drama Magazine CHESS "A GRAND MASTER OF A SHOW" Newsweek Now booking to January 88 MATS SEATS SOMETIMES AVAILABLE ON DAY On Monday eves and Thurs mats the part of Florence will be played by Siobhan McCarthy.

PRINCE OF WALES W1 839 5987 cc First Call 24 hour, 7 day (BKG FEE) 240 7200 Grp Sales 930 6123 'ALLO 'ALLO with the TV SHOW STARS "It's all sauce at the café of laughs" D Exp. Mon-Fri 8.00. Sat 5.30 & 8 40. WED MAT 3.00 - SOME TICKETS AVAILABLE MUST END MAY 30TH RE-OPENS 24 SEPTEMBER

QUEENS 734 1166/ 0261/ 0120 cc (24hr) 379 4444. 741 9999 (no bkg fee) 240 7200 (bkg fee) GRIFF RHYS JONES "A blazing performance" BBC The Resistible Rise of ARTURO UI A Gangster Spectacle By Bertolt Brecht Eves 7.45 Wed Mat 3 Sat 4.30 & 8

ROYAL COURT S CC 730 1745. CC 24hr 7 day 240 7200 (bkg fee). Eves 8pm, Sat Mats 4pm SERIOUS MONEY - A City Comedy by Caryl Churchill.

SAVOY 836 8888 CC FIRST CALL 24HR 240 7200 (NO BKG FEE) CC 379 6219 or 836 0479. 741 9999 Grp Sales 930 6123 ERNIE WISE LULU JULIA HILLS The Solve-It-Yourself Musical THE MYSTERY OF EDWIN DROOD Eves 7.45 Mats Tue & Sat 3 REDUCED PRICE PREV TON'T

SHAFTESBURY THEATRE 379 5399 24hr cc 379 4444/ 240 7200/ 741 9999 FOLLIES The Sondheim/Goldman Musical Prevs from July 4 Opens July 21

ST MARTIN'S 01-836 1443. Special CC No. 379 4444. Evgs 8.0 Tues 2.45, Sat 5.0 and 8.0 35TH YEAR OF AGATHA CHRISTIE'S THE MOUSETRAP

STRAND 836 2660 CC 836 4143/5190. First Call 24 hr 7 Day cc 240 7200 (bkg fee) CABARET "The sharpest, most sophisticated, most rhythmic musical now running in the West End" Std Starring WAYNE SLEEP TOYAH WILLCOX Ton't the part of 'The Emcee' will be played by James Dundas Directed & Choreographed by Gillian Lynne Mon-Thur 7.30. Fri & Sat 5.00 & 8 15 BOOKING NOW UP TO AUG '87

STRATFORD UPON AVON (0789) 295623 ROYAL SHAKESPEARE COMPANY at RST. Merchant of Venice Mats Today, Sat 1 30, Eves 7.30 Swan Theatre, Titus Andronicus Mats Today, Sat 1.30, Eves 7 30. Stop-over meal/ticket package (0789) 67262.

VAUDEVILLE Box Office & CC 836 9987/5645 First call CC. 24 hrs 240 7200 (bkg fee) Open All Hours 379 4444 (bkg fee) Eves 8.0. Mats Wed 2.30 Saturday 5.0 & 8.30. PAULINE COLLINS MICHAEL JAYSTON RALPH BATES in ALAN AYCKBOURN'S New Play WOMAN IN MIND "THIS MUST BE THE FUNNIEST PLAY IN LONDON, IT IS ALSO THE MOST DISTURBING" S Tel

VICTORIA PALACE Box Office & cc 834 1317/828 4735 cc 741 9999 379 4444 First Call cc 240 7200 24hr 7 day Grp Sales 930 6123 "A WONDERFUL EVENING OUT... I'M HIGH ON HIGH SOCIETY" S Times "What a swell party" D.Mirror TREVOR EVE STEPHEN REA NATASHA RICHARDSON ANGELA RICHARDS HIGH SOCIETY Directed by Richard Eyre "PURE MAGIC...leaves you feeling good to be alive" D.Exp Mon-Fri 7.45 Wed Mat 3 Sat 4.45 & 8 15

WESTMINSTER 01-834 0283/4 CC 834 0048/First Call 24 hr 7 day (bkg fee) 240 7200/Open All Hours 379 4444.. From May 6. Tue-Fri 7 45. Mats Wed & Thur 2.30, Sats 5.0 & 8.15. TOM BAKER PAULINE JAMESON PETER BALDWIN in AN INSPECTOR CALLS by JB Priestley

WHITEHALL off Trafalgar Sq 01 930 7765/ 839 4455 CC 379 6565/741 9999/379 4444/240 7200. Grp sales 930 6123/836 3962 "ONE OF THE FUNNIEST PLAYS OF RECENT YEARS" Obs DAWN FRENCH SHARON DUCE COLETTE O'NEIL JOHN GORDON SINCLAIR THE AWARD WINNING COMEDY WHEN I WAS A GIRL I USED TO SCREAM & SHOUT by Sharman Macdonald Directed by Simon Stokes "IMMENSELY TALENTED COMEDY" Tms Mon-Thu 8. Fri & Sat 6 & 8.45

WYNDHAM'S S 836 3028 CC OPEN ALL HOURS 379 6565/ 4444 Grps 836 3962 Eves 8.30. Sat Mats 5pm "A THRILLING Tour de Force" London Daily News DECADENCE "HILARIOUS" D. Tele. Limited season must end Sat - no extension poss.

WYNDHAM'S 836 3028 S 379 6565/4444 Open All Hours/741 9999 Grps 836 3962 For Six Weeks Only EDWARD DUKE in JEEVES TAKES CHARGE by P G Wodehouse The Award Winning Comedy Directed by Gillian Lynne Prev. 6 May Opens 6 May at 7 00 Mon-Fri 8.0. Sat 5.30 & 8.30

ART GALLERIES

JOSEPHINE TROTTER
recent paintings
29 April - 16 May
NEW GRAFTON GALLERY
49 Church Road,
Barnes, SW13
Tel: 01-748 8850
Tues-Sat 10-5.30 pm

A CLEAR VIEW: Belgian Impressionist Painting until May 29. Whitford & Hughes, 6 Duke St, St James's, SW1. 01-930 9332. Mon-Fri 10-6, Sat 10-1

CRANE KALMAN GALLERY 178 Brompton Rd, SW3. 584 7566. Fine British & European Paintings & Sculpture. Mon-Fri 10-6, Sats 10-4.

FINE ART SOCIETY 148 New Bond St, W.1. 01-629 5116. EDWARD BAWDEN. Closes April 30.

FISCHER FINE ART 30 King St, St James's, SW1 839 3942. DEANNA PETHERBRIDGE - Temples and Tenaments, and LOFTUS ETIENNE - First London Exhibition. Until 15 May. Mon-Fri 10-5.30.

FISCHER FINE ART 30 King St, St. James's, SW1. 839 3942. DEANNA PETHERBRIDGE - Temples and Tenements, and LOFTUS ETIENNE - First London Exhibition. Until 22nd May. Mon-Fri 10-5 30.

MEDICI GALLERY 26 Thurloe St, Sth Kensington. 01-589 1363. LOFTY SHIPS AND GREAT WATERS. An exhibition of paintings by PATRICK FITZGERALD MOORE. 1st-20th May. Mon-Fri 9-5.30. Sat 9-5.

HARARI & JOHNS LTD 12 Duke St, St. James's SW1. 839 7671. THE SCHOOL OF BOLOGNA 1570 - 1730 CALVAERT TO CRESPI 8th April-15th May. Mon-Fri, 10-5.30, Sat 10-1pm.

JPL FINE ART, 26 Davies Street, London W1Y 1LH. Tel:01-493 2630. Paintings, Watercolours and Drawings by RAOUL DUFY. Mon-Fri 10-5.30. Catalogue Available.

MONTPELIER STUDIO, 4 Montpelier St, SW7. JOHN EMANUEL Recent Gouaches until 16 May.

MUSEUM OF MANKIND, Burlington Gardens, London W1 MADAGASCAR: Island of Ancestors. Mon-Sat 10-5, Sun 2.30-6. Adm. free.

NEW ART CENTRE 41 Sloane St, SW1. 01-235 5844. PAUL MOUNT - Sculpture. Mon-Fri 10-6: Sat 11 3.

PARKIN GALLERY 11 Motcomb St, SW1. 01-235 8144. A WALK THROUGH CHELSEA - Whistler Greaves Sargent etc.

ROYAL ACADEMY OF ARTS, PICCADILLY 01-734 9052. Open daily 10-6 inc. Sun (reduced rate Sun until 1.45). FROM BYZANTIUM TO EL GRECO: GREEK FRESCOES AND ICONS.

TATE GALLERY, Millbank SW1. THE LIPCHITZ GIFT. Until 10 May. ART FROM EUROPE (New Art Series). Until 21 June. THE CLORE GALLERY FOR THE TURNER COLLECTION. Adm. free. Wkdays 10-5.50. Suns 2-5.50. Closed 4 May. Recorded info. 01-821 7128.

THACKERAY GALLERY 18 Thackeray St W8 937 5883 JAMES MORRISON - Scottish Landscapes. Until 15 May.

WILDENSTEIN, 147 New Bond St, W1. 629 0602. RHONDA SHEARER - Still Lifes in Bronze. Until 15 May. Daily 10-4.30, Sat 10-12.30.

CINEMAS

CURZON MAYFAIR Curzon St 499 3737. Anne Bancroft and Anthony Hopkins in 84 CHARING CROSS ROAD (U) Film at 2.00 (not Sun) 4.10 6.20 8.40 "Intelligent, literate and extraordinarily touching" D Tel

CURZON PHOENIX Charing Cross Road, 240 9661. Elem Klimov's COME AND SEE (15). Film at 2.30, 5.30, 8.20. "Go and see it please" Derek Malcolm, Guardian. All seats bookable in advance. Ends Today. From Tomor A ROOM WITH A VIEW (PG)

CURZON WEST END Shaftesbury Avenue W1 439 4805. Maggie Smith, Denholm Elliott, Judi Dench in A ROOM WITH A VIEW (PG). Film at 1.30 (Not Sun), 3.45, 6 10 & 8.40. Winner of 3 Oscars and 5 BAFTA awards including BEST FILM. Ends Today. From Tomor PRICK UP YOUR EARS (18)

LEICESTER SQUARE THEATRE 930 5252 (Enq)/930 7615 (24 hr Access/ Visa/ AmEx Bookings) TOUGH GUYS (15) in Dolby Stereo. Sep progs Daily 12.45 (not Sun) 3.20, 6.00, 8.45. All progs bookable in advance.

MINEMA 45 KNIGHTSBRIDGE 235 4225 THE MOSQUITO COAST (PG) Daily: 2 30 4.45 7.00 9.15

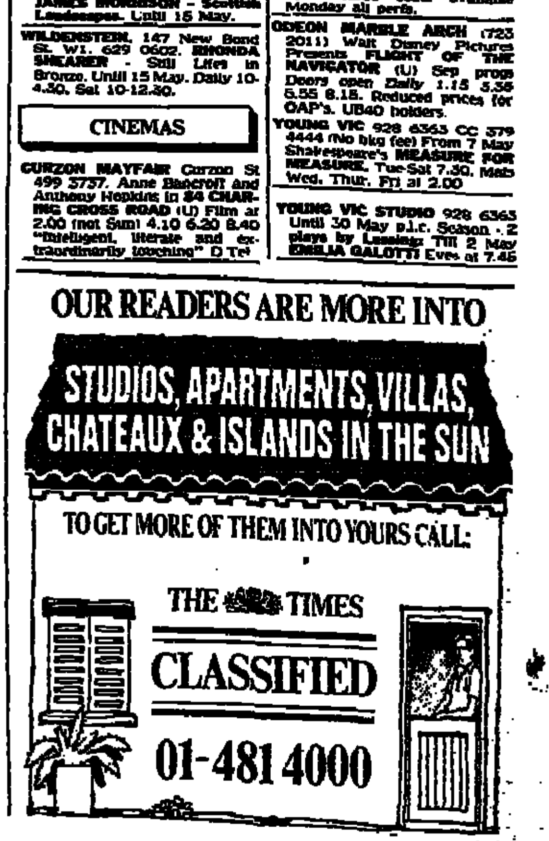
ODEON HAYMARKET (839 7697) CRIMES OF THE HEART (15) Sep progs 2.15, 5.45, 8.30. All seats bookable in advance. Access and Visa telephone bookings welcome.

ODEON LEICESTER SQUARE (930 6111) Info 930 4250 / 4259. PLATOON (15) Sep progs Doors open Daily 11.15, 2.00, 5 00, 8.00. Late Night Show Every Night Doors open 11.15pm. All progs bookable in advance. Credit Card Hot Line (Access/ Visa/ AmEx) 930 3232/ 839 1929, 24 hour service. £2.50 seats available Monday all perfs.

ODEON MARBLE ARCH (723 2011) Walt Disney Pictures Presents FLIGHT OF THE NAVIGATOR (U) Sep progs Doors open Daily 1.15 3.35 5.55 8.15. Reduced prices for OAP's, UB40 holders.

YOUNG VIC 928 6363 CC 379 4444 (No bkg fee) From 7 May Shakespeare's MEASURE FOR MEASURE. Tue-Sat 7.30, Mats Wed, Thur, Fri at 2.00

YOUNG VIC STUDIO 928 6363 Until 30 May p.l.c. Season - 2 plays by Lessing: Till 2 May EMILIA GALOTTI Eves at 7.45



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THE ARTS

Shows of another century

Last night's television was heavy on the Victoriana. There was no avoiding the issue so the only choice was in the way you liked yours done.

Channel 4's The Making of Britain **was of the simple, no fuss and nonsense school. Dr Vic Gatrell of Caius College, Cambridge, stood in front of a map of the United Kingdom and lectured on the Victorian State. He covered the growth of urbanization, the birth of the Special Branch and the first Home Office records detailing criminal offenders.**

Alone with the camera for most of the programme, Gatrell's was no easy task but he blended economics, law, sociology and history into a mixture as palatable as orange squash — easy to swallow and

TELEVISION

well-diluted. Until the mid-19th century, he said, the word "crime" was only used to describe the act of an individual. Once it came into use as a collective term the state grabbed on to it and used the concept to its advantage. Quoting rising crime figures to indicate moral decay, social control was shifted from the hands of employers, landowners and the family into a more centralized form — hence the rise of the police force.

Up to a point this was all very interesting. But such subjects can make drab viewing and needed more imaginative help than a few urban etchings of peasouper fogs, the odd graph and the clip-clop of horses on cobblestones.

The second episode of *The Victorian House* (Channel 4), about building during the era, was of quite another order, brimful with the tricks and pomp and fun of the fair.

Presenter Jonathan Meades made a calculatedly sinister escort through the bricks and mortar of the Victorian terraces that were designed to accommodate the same swelling urban population that Gatrell discussed. Meades was like an erudite guide on the ghost train, lurking not only behind impenetrable dark glasses but also behind ornate lamp posts, leering out from under low candlelit rafters and peering darkly through dusty panes of Victorian glass.

Alexandra Shulman

The blackest of comedies

CINEMA

Prick Up Your Ears (15)
Curzon, Mayfair

Farewell (PG)
Camden Plaza

The Hour of the Star (15)
Everyman

Jumpin' Jack Flash (15)
Prince Charles, Cannons Haymarket, Oxford Street

The killing of Joe Orton — hammered to death by his neurotic lover in their Islington bedsitter — was as *grotesquely macabre* as anything in his dramatic works. In a sense the film of **Prick Up Your Ears** might be an apocryphal Orton black comedy about sex, success and murder.

Based on John Lahr's 1978 book of the same title, Alan Bennett's screenplay is a brilliantly-accomplished experiment in impressionist biography. In form it *is* a stream of association which moves fluidly between the Seventies, with John Lahr researching his book; the Noel Road holocaust of August 9, 1967; and the two interwoven lives that preceeded and provoked it. Like Orton himself, Bennett has the gift of comic ellipses. All that needs to be said, for instance, about the marriage of the Orton *parents is summed up in a single line* uttered by Julie Walters as Mum: "He's my husband. Ignore him."

Without any sense of compression or hurry, Bennett has got everything in: Orton's beginnings in a loveless working class family in Leicester; escape from clerking into acting and RADA; discovery of his rampant sexuality. His lover Halliwell begins a step or two up the social scale, is orphaned and become resentful early in life; develops artistic aspirations that outrun his talent.

Alan Bennett is principally concerned to elucidate the relationship that turns deadly. For Orton, at least, it was the first and only lasting affair. When they met at RADA in 1952 Halliwell, older and a self-conscious sophisticate, appointed himself mentor to the raw, attractive, provincial lad, introducing him to culture and letting him collaborate on his own literary efforts.

The trouble began when pupil outpaced teacher. Left behind, Halliwell struggled for his share in Orton's success; but as Bennett interprets it, Orton found sharing became less and less easy. After 15 years the relationship became unbearable. Halliwell ended it.

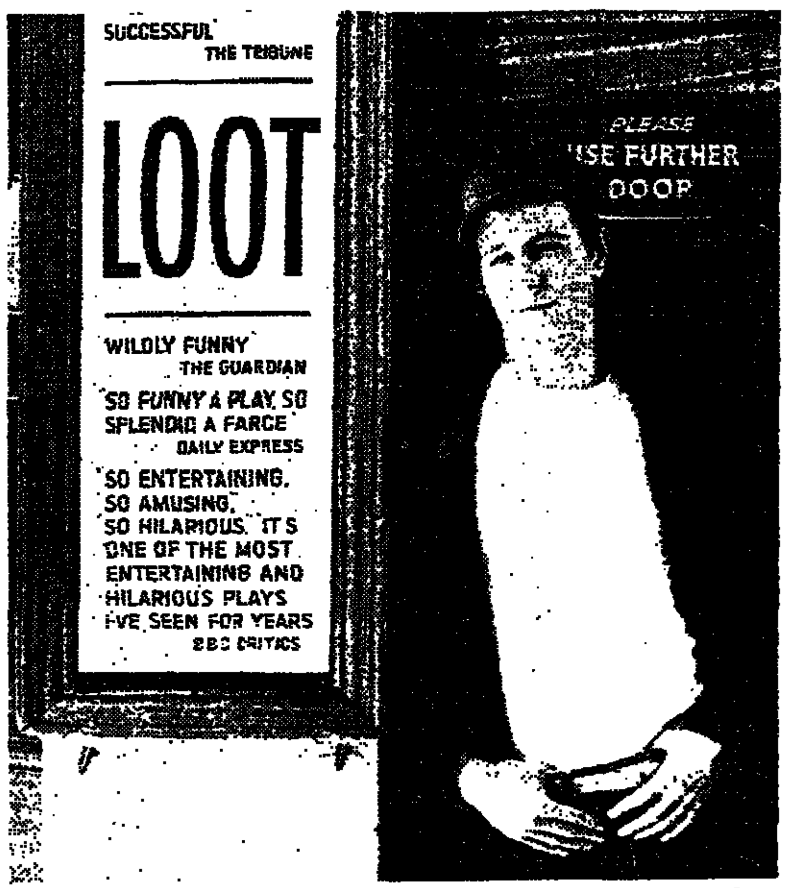
Generously sympathetic to Halliwell, Bennett argues that, however extreme the outcome, the problems of the affair were not unique. Mischievously he shows John Lahr's own marriage as a mirror-image of Halliwell and Orton: poor Anthea, left in the background typing John's manuscripts while protesting "we're writing this together", looks daggers. (But John Lahr knows enough to avoid Orton's fatal mistake: the preface to his book includes "without Anthea this book and my writing would not exist".) *It is to be hoped* that the Lahrs understand and forgive Bennett's interpretation, along with Wallace Shawn's unjustifiably clownish portrait of John.

There is a conflict here — not usual in their collaborations — between Bennett's screenplay and Stephen Frears's direction. While Bennett wants to make us understand how the catastrophe developed out of a familiar enough human situation, Frears allows Alfred Molina to play Halliwell as a grotesque — with the verbal mannerisms of Tony Hancock and the look of a younger Uncle Fester. To stick with this monster would have been perverse masochism in Orton. *Pictures* and personal recollections reveal, however, that Halliwell was perfectly presentable when he had his toupee on straight and was not in tantrums.

It is surprising, because the rest is so sensitive and believable. The whole feeling of the Sixties is well enough caught to give a pang or two to those who remember the assertive never-had-it-so-good self-confidence and the new regional cultures, existing alongside the old social stuffiness.

In *My Beautiful Laundrette* and *Prick Up Your Ears* Stephen Frears has created the cinema's most understanding pictures of homosexuality. With remarkable tact and compassion, he even tries to comprehend Orton's perilous attraction to fleeting, dark and insalubrious sexual adventures in public lavatories.

Gary Oldham *is* Orton, the actor who played Sid Vicious unrecognizable in this demonic little charmer. Without knowing Margaret Ramsay, Orton's agent and confidante, it is easy to believe in Vanessa Redgrave's warm, knowing impersonation. The supporting roles, notably Janet Dale as the Orton-esque lady downstairs and Frances Barber as Joe's understanding sister are as wisely cast.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BBC CRITICS

Demonic little charmer: Gary Oldman as Joe Orton in *Prick Up Your Ears*

Elem Klimov, besides proving himself the right man in the right place as spiritual and political leader of the new Soviet cinema, is a powerful director with a gift for epic. Remarkably, all three of his most recent films are currently on show in London.

While *Come and See* and Farewell are in the cinemas, *Agonia*, his controversial account of the last days of the Romanovs, kicks off an important Channel 4 season of films by the Soviet progressives.

Farewell was begun in 1979 by Klimov's young wife, Larissa Shepitko — a woman of extraordinary gifts and glamour — but before anything was shot, she was killed in a car crash, along with her art director and photographer. Klimov took over the project.

Based on a novel by the Siberian writer Valentin Rasputin, *Farewell to Matyora*, it chronicles the final days of an island village doomed to be flooded to make way for a hydroelectric scheme. Neither the novel nor the film (finished in 1981) had an easy passage in pre-*glasnost* days: the theme was novel in the Soviet Union where, since the Revolution, the priority of progress had been unquestioned. *Farewell* is a elegy, regret for the passing of old cultural and community traditions.

The heroine (Maya Bulgakova) is a beautiful, stoical old lady who refuses to leave the place where her family and ancestors are buried. Klimov compares her symbolically to the great old tree that defies all the puny efforts of the machine-age men to shift it.

There is hardly any story, only the conflict of attitudes, and magnificent, mesmeric images that evoke a mystical sense of the land and the people who belong to it. When the old lady recognizes that she must leave her home, she painfully scrubs and cleans the house like the ritual of washing a corpse. The great tree is finally consumed by fire, only to re-emerge in its spring glory. At the end, the men of the future are lost in a sea mist, unable any more to find Matyora.

There is hieratic mystery about it, but also an unequivocable plea to respect human and traditional values that are threatened by a mindless materialistic progress. Klimov is the man of the moment, but he is one of the rare ones, like Rasputin and Larissa, who saw that moment coming.

The Hour of the Star is an odd, talented and recommended first work by Suzana Amiral, a New York-educated Brazilian. Based on a novel by the late Clarice Lispector, it is about a girl who comes from the country, unsophisticated about hygiene as well as all else, to join the lonely masses in São Paolo. Marcelia Cartaxo's touching performance won the Best Actress Prize at the 1986 Berlin Festival.

Jumpin' Jack Flash, directed by Penny Marshall, is a tediously silly vehicle for Whoopi Goldberg. The presence of four writers seems to have produced muddle but not ideas. Whoopi is an eccentric bank computer operator who talks to herself, and somehow gets her terminal hitched to a British agent in trouble with the KGB in East Europe. The incidents that follow strain patience as much as credulity.

David Robinson

Friendships of failure

THEATRE

Up On The Roof
Donmar Warehouse

This engaging though inconsistently crafted play by Simon Moore and Jane Prowse asks in its last act what friends are for. If they are to help you when you are down, the five who first hung around together *in their student days*, and arranged to meet up at regular intervals, have been failing each other at most moments of crisis.

First seen clambering out of the skylight above their digs from an end-of-term party, all very Seventies in embroidered jackets and velvet loons, they *establish their character notes* and stay with them until the first interval. Droopy Angie has no self-confidence; merrily selfish Keith (Gary Olsen) gambols in his Womble suit.

The student jokes are not as perceptive as the team hopes — the script emerged from improvization with the cast, and while the result is immensely more skilful than the usual play hooked together by this method, it is the cause of the doldrums in which the dialogue can find itself becalmed.

Even the group's unaccompanied singing of golden oldies, *skilfully-done* and delightful, is indulged in once too often.

Time moves forward five years and the slate rooftop is turned inside out to become a church hall in Surrey, where Bryony is marrying someone unsuitable on the rebound from Scott, who never made it in the *a capella* pop scene.

Again the lines are a mixed bag of perception and ballast, and the script does not solve the problem of how to tell us what they have already discovered.

But the change of time has given the characters a suggestion of depth, even if it is at the level of family friends marvelling how the lackadaisical Tim of Michael Mueller — the most persuasive of the students — has now become the laid-back presenter of children's TV.

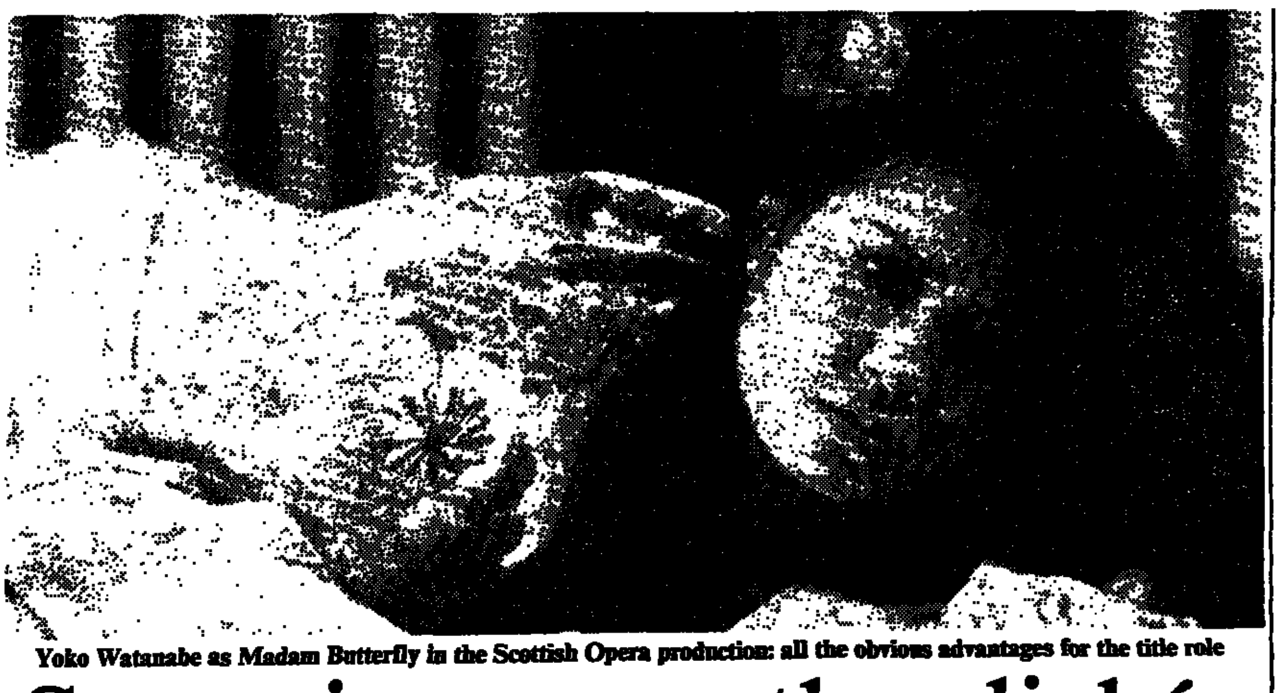
Five years later we are in the *third of David Blight's* cunningly simple sets, a villa in the South of France where time's whirligig has cast up those who are down and vice versa. The dead-eyed Scott of Mark McGann is now attractively assured. Felicity Montagu's Bryony has turned into Maggie Smith running a craft shop in Worthing. Beverley Hills is so effortlessly credible as pop queen Angel that it explains her failure to convince as the hopeless Angie. Michael Mueller's face has become transparent to his grief.

Friends. Fiona Montagu and Gary Olsen in Up on the Roof

"Come on, we're all friends," one of them says, doubtfully, as they once again recover the rhythm of an old song. The variety of performance the cast has to give combines with the twisting storyline to make the evening *pleasant enough, in a soap* operatic kind of way.

Jeremy Kingston

● Cameron Mackintosh is planning to stage a new musical, *Miss Saigon*, by Alain Boublil and Claude-Michel Schonberg, *the authors of Les Misérables*. It is inspired by Pierre Lotti's novel *Madame Chrysanthème*, on which David Belasco's play *Madame Butterfly* was based. It is set in the Far East at the time of the end of the Vietnam war. Production is planned for the autumn of 1988.



Yoko Watanabe as *Madam Butterfly* in the Scottish Opera production: all the obvious advantages for the title role

Sweeping away the clichés

OPERA

Madama Butterfly
Theatre Royal, Glasgow

Expectations have been high for the long-awaited first opera production by Nuria Espert, director of *The House of Bernarda Alba*. For Scottish Opera, engaging Miss Espert has turned out to be one of the greatest coups in its 25-year history: for Britain, it has led to one of the most revelatory stagings of *Madama Butterfly* in as many years.

The house of Cio-Cio San is the ground floor of a crowded, three-storey tenement, its dilapidated woodwork and rusting corrugated iron relieved only by the beauty of a huge, twilight-blue wisteria. Ezio Frigerio (Espert's designer from *Bernarda Alba*) has created a set of characteristically original beauty which, in its every detail, stencils the images of Espert's conception indelibly on the mind's eye.

The first and central image is that of wearying and debasing poverty. Cio-Cio San, her relatives and friends arrive not in fancy silks, but in cotton jackets and *yakatas* of brown, grey, blue: Franca Squarciapino has cut their coats exactly according to their cloth. This is a society (Japan around the turn of the century) in which male-controlled wealth can buy and rule what it chooses, and Neil Jenkins's viciously oily Goro leaves us in no doubt of the fact. Butterfly's adorning of herself and her house before her long vigil is played as a last ritual of hope for release from it all: the modulation to the major as the flowers are strewn becomes a final and fragile fantasy of escape.

The second image is that of the total lack of privacy engendered by this society. Frigerio's three levels are haunted by shadowy silhouettes: the very human mingling of sympathy and snooping is handled with a sensitivity of observation which inevitably recalls *Alba*. Suzuki hovers with a lamp, overhearing Butterly's and Pinkerton's duet; as Butterfly, deserted, prepares for "*Un bel dì*" a single, stooping woman paces her own balcony; Goro spies on her conversation with Sharpless.

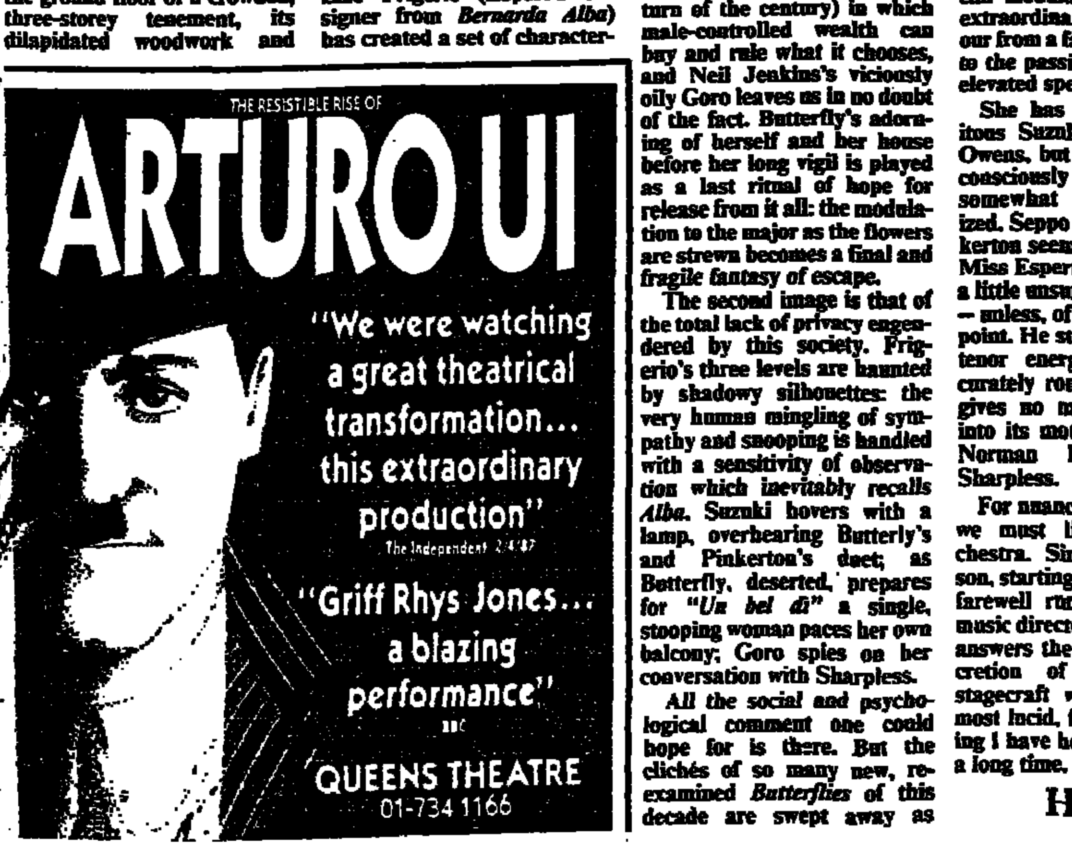
***All the social and psychological comment one could hope for is there. But the* clichés of so many new, reexamined *Butterflies* of this decade are swept away as lightly and decisively as the clichés of the old Japonaiserie.**

Yoko Watanabe has all the obvious advantages for the title role. Even in the heavier garments of the Royal Opera's production five years ago, she concentrated on the minutiae of her vocal responses to equal her physical eloquence. Now, far more naked and vulnerable, this is a Butterfly who lives entirely in her body and can modulate a voice of not extraordinary power and colour from a fast vibrato of anger to the passionate *inflection* of elevated speech.

She has a stalwart, solicitous Suzuki in Anne-Marie Owens, but the men, whether consciously or no, are as yet somewhat under-characterized. Seppo Ruohonen as Pinkerton seems little touched by Miss Espert's conception, and a little unsure of his place in it — unless, of course, that is the point. He steers his big-boned tenor energetically and accurately round the notes, but gives no more fresh insight into its motivation than does Norman Bailey's likeable Sharpless.

For nuance and implication, we must listen to the orchestra. Sir Alexander Gibson, starting the first lap of his farewell run as founder and music director of the company, answers the delicacy and discretion of Miss Espert's stagecraft with some of the most lucid, finely-drawn playing I have heard in this pit for a long time.

Hilary Finch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Musical mosaic

CONCERTS

Kronos Quartet
Wigmore Hall

With their modish hairstyles and their multicoloured, unconventionally-tailored outfits, the Kronos Quartet may look a little outrageous. But the contents of this concert, a "Spotlight on Finland" event, were mostly rather sober, though as usual nothing was held in reserve in the Kronos's superb performances.

Aulis Sallinen's Fifth String Quartet, *Pieces of Mosaic*, is another work by this composer which seems frequently to *rush off* at tangents to *itself*. Here, though, Sallinen has invented a form which lends itself well to such an irrepress*ible* chaos of creativity. *The 16* movements are not short enough to be likened to anything but the crudest mosaic, yet Sallinen achieves a sense of unity through repetition and through his strongly marked ideas, while the string writing is idiomatic and resourceful.

And so it is in the young Finnish composer Jouni Kaipainen's *Quartetto III*, Opus 25 (1984), though here again one does not sense any new grounds being broken. Kaipainen's themes and counterpoints are always attractive, at times arresting, but one feels that they are too often too conventionally deployed. He needs, perhaps, to compress his forms, and to investigate a more adventurous sound world if he is to do better justice to what is nevertheless clearly an original, powerful talent.

He might do worse than to adopt some of the shock tactics of Alfred Shnittke, whose own Third Quartet (1983), with its references to Lassus's cadences, to Beethoven's *Grosse Fuge*, and to Shostakovich's ubiquitous DSCH motif pays lavish tribute to his influences. But Shnittke has also created something provocative, complex, and genuinely moving.

In contrast, Terry Riley's "Good Medicine", part of his *Salone Dances for Peace, Part II*, runs a bland minimalist course, weaving a plain backcloth to an empty stage.

Stephen Pettitt

LPO/Burgos
Royal Festival Hall

Rafael Frühbeck de Burgos and the London Philharmonic offered a programme mirroring this one last week: a late-Romantic rarity, a Rachmaninov piano "pop" and one of Respighi's gaudy, gargantuan portraits of his beloved Rome.

Unfortunately, the formula seems to spell box-office death. Too few punters, it appears, know the delights of *Giuseppe Martucci*.

That is a pity. Martucci was the Italian Fauré, or maybe the Italian Elgar: the experts are divided. Unlike nearly every other 19th-century Italian composer, he never wrote an opera, though he did conduct the Italian première *of Tristan. It is a matter for* speculation whether this action convinced his countrymen that, deep down, he did actually like opera.

Judging from the three "genre" pieces played here — a *Novelletta*, a *Notturno* and a *Giga* (probably his most-per*formed* works) — there were two good reasons why he shunned opera composition. First, his natural mode of expression was calm, subtle, decidedly un-Italian.

To think, for instance, of the *Notturno*'s lovely G flat melody being entrusted to the tender mercies of some massive tenor makes one shudder. Second, Martucci is so obviously an *instrumental* composer, devising idiosyncratic, pastel-shaded timbres *for* exquisite melodic ideas.

Frühbeck de Burgos's interpretation of this classy salon music had just the right delicacy. Now someone should risk a *completely* empty Festival Hall, by programming one of Martucci's symphonies.

Conductor and orchestra were also in excellent, if rather noisier form, for Respighi's *Feste romane*, where some marvellously brazen horn-playing complemented the streak of pagan barbarity in "Circuses", and 11 percussionists added that certain something to "The Epiphany".

Earlier, Dmitri Alexeev had made an poor fist of Rachmaninov's Second Piano Concerto. Consistently at odds with his colleagues, prosaic in the Adagio, muddling through his first entry in the finale: this was disappointing stuff from a player of his reputation.

Richard Morrison

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BANK OF ENGLAND
LONDON

28th April 1987

Buenos Aires moves nearer British talks on Falklands

By Andrew McEwen, Diplomatic Correspondent

Argentina is understood to have begun steps towards a second round of indirect contacts with Britain on a joint fishing policy for the Falklands waters.

The process was at a delicate and uncertain stage yesterday and it was not clear whether anything would come of it. But hopes that it might be the start of an understanding with Argentina on practical matters, without calling into question the sovereignty of the islands, were not discounted.

Whitehall has been waiting for two months to see whether Buenos Aires would follow up a first round, which was conducted via Washington with the State Department acting as messenger. There have been no direct talks.

Two Argentinian diplomats, one of them a lawyer, went to the State Department on Friday.

It is understood that their mission was to discuss what message should be conveyed to the British Embassy, in response to an earlier British communication.

Britain's long-term objective is to reach an agreed regional fishing policy with Argentina and for this to replace the present unilaterally imposed controls.

When Sir Geoffrey Howe, the Foreign Secretary, announced the 150-mile Interim Conservation and Management Zone (FICZ) last October, it was seen as a temporary arrangement. He said that there was an urgent need for conservation measures because over-fishing posed a threat to squid stocks.

Argentina never accepted Britain's claim that it had refused to negotiate such an arrangement and diplomatic sources suggested that Whitehall broke an understanding to await the outcome of an international report.

Before the zone came into force on February 1, Buenos Aires made its initial approach through the State Department. It made no mention of sovereignty, which allowed the Foreign Office to respond.

Whitehall has also assumed that Argentinia would follow its reply. Both sides face domestic pressures not to be seen talking to each other without mutually unacceptable preconditions.

Sir Geoffrey has repeated constantly Britain's desire for talks with Argentina on matters other than sovereignty, while Señor Dante Caputo, the Argentine Foreign Minister, has in the past insisted that sovereignty should be on the agenda.

SA police raid union offices

Continued from page 1

blacks whose faces were concealed by hoods. The police then arrested transport workers identified by the hooded men.

The evening news bulletin on government-controlled South African Television said the arrests were linked to the murder of four black men whose hacked and burnt bodies were found on Tuesday night near a railway depot on the outskirts of Johannesburg.

Earlier, the police claimed that the four men were transport workers who had been abducted from their place of work, taken first to Cosatu headquarters, where they were beaten up, and then taken to the rail depot and "butchered in the most barbaric fashion".

According to the police, the men were killed because "they chose not to participate in Cosatu's actions" – presumably a reference to the recent strike of transport workers which led to the dismissal last week of some 18,000 employees of the state-run South African Transport Services.

There was no immediate trade union comment on the police claims.

US proof of Libyan terror role

Continued from page 1

US installations in Europe and at Rome and Vienna airports. But it failed to produced the "smoking gun," and many West Europeans were sceptical of the claim.

The attacks where these F 1 grenades were used include: the US Officers' Club in Ankara; the September 1985 bombing of a Paris café; the October 1985 hijacking of an EgyptAir airliner to Malta; and the Vienna and Rome airport bombings in December 1985.

American terrorism experts say this latest discovery makes it abundantly clear that Colonel Gadaffi has been deeply involved in promoting international terrorism, and that the US tough line against Libya has been fully vindicated.

Dr Robert Kupperman, from the Georgetown Centre for Strategic and International Studies, told *The Times* yesterday that the Libyans were "clearly culpable." But he believed that they played the role of financier and supplier of weapons, while the planning of the attacks was probably directed from Syria.

April goes out with a fine display of blossom

Mr Joe Sharratt, a Whitstable solicitor, his wife, Zoe, and their nine-month-old daughter, Elizabeth, enjoy the spring blossom in an orchard at Dargate, Kent, one of many fine displays of blossom created by the prolonged spell of fine, dry weather. (Photograph by Nick Rogers)

Freed engineer is back in Britain

Mr Robert Maxwell, the freed British engineer, landed back in Britain yesterday after serving almost half of a 12-year sentence for industrial espionage in Libya.

Scots-born Mr Maxwell, aged 39, speaking after he and his wife Grace and son Paul, aged seven, arrived from Malta, said: "It's absolutely fantastic to be back in Britain."

Mr Maxwell praised the efforts of Mr Ron Brown, Labour MP for Leith, for his part in arranging his release.

Mr Maxwell, a civil engineer, added: "I have also to thank my wife Grace. She wrote to Colonel Gadaffi asking him to set me free. She asked him how he would feel to be without his wife and young son.

"Colonel Gadaffi was able to consider this letter in private and come to a personal decision to release me.

"I think the death of his daughter in the American bombing raid on Tripoli must have got through to him as a father."

Mr Maxwell stressed that he had not been ill-treated.

"I did some Open University courses in mathematics which a friend sent me. We were kept away from Libyan prisoners for fear of any retaliation of any sort – especially after the American raid."

Mr Robert Maxwell yesterday at Gatwick Airport with his wife Grace and their son Paul. (Photograph: John Manning)

Courage of Herald heroes

Continued from page 1

her onto the glass partition dividing the cafeteria fore and aft, but the glass broke and we fell back into the water. I could see a number of people clinging to chairs and tables which were fixed to the deck.

"After a while I became so cold that I was losing my grip on the girl. A man eventually took off me to a drier position. I could hear someone banging on a glass window above me. I told people not to look up and to close their eyes. The glass broke and some came down cutting my head. A rope was passed down and I assisted two ladies in getting out. I was then pulled up.

"I took a boy of about five or six up with me holding him between me and the rope."

Mr Steve Calderwood, the assistant purser, described how people on the point of being rescued gave up and slipped back into the water, and how he went back into the hull to assist a diver who was doing "tremendous work" in rescuing people.

"I tied ropes underneath their arms so the people above could pull them out."

Mr Terry Ayling, the bosun, who had started giving evidence the previous day, when asked his opinion of Captain David Lewry, the Master of the Herald, said "He was one of the best masters I ever worked with, if not the best."

Ferry inquiry, page 5

'Love you always' says ferry orphan

By Ian Smith

Laid against a bouquet of pink roses nestling among two white chrysanthemum pillows on his mother's coffin was Martin Hartley's final message. "Love you always Mum," said the card, painstakingly printed by the eight-year-old orphan.

Both the coffins of his mother, Hazel, aged 39, and father, Richard, aged 31, bore the same wreaths and cards as they were solemnly carried into the 11th-century St Mary's parish church, at Ilkeston, near Derby, yesterday.

Following the coffins into St Mary's, under the compassionate eyes of 200 townsfolk, walked Martin, each hand clasped tightly by an aunt.

He strode set-faced towards the altar as the Rev Leslie Walters, vicar of nearby Cotmanhay, where Martin attends primary school, spoke of the dark night on board a ferry full of disasters and told how the close-knit community all shared Martin's grief.

Not until his mother and father and grandparents were finally placed in two graves next to each other in Park Cemetery, just a stone's throw away from the church, did Martin's composure crumble.

Those moments must have brought sharply back to his mind the last minutes on the *Herald of Free Enterprise* when water poured into the bar where he stood sipping orange juice with his father. Separated in the panicking mêlée of passengers determined to reach the deck, Martin last saw his father floating in the water.

Mr Hartley screamed at his son to swim towards him. But Martin had only learnt backstroke and when he turned on his back it was the last he saw of the father who used to sell ice creams outside his village school gate.

Not for two days did Martin learn of the tragic ending to a day which began with excitement when he set out for his first visit abroad, a day trip to Zeebrugge with his parents and grandparents Joseph and Elsie Hartley, both aged 65.

The bodies of all four were identified by Martin's step-brother, Lance, who flew out to Martin's Belgian bedside the day after the disaster.

Lance was followed by the Prime Minister and the Duke and Duchess of York who all spent several minutes with Martin. So moved was the Duchess of York that she sent Martin a toy truck with a message: "I hope you have fun with your truck. Love Sarah."

Martin is now living with his step-brother and isbeing shepherded through family crises by social services workers under an order making him a ward of court. Local appeal funds set up to secure his future have already reached £25,000.

Moscow envoys explain strategy

By Henry Stanhope and Andrew McEwen

Moscow endeavoured yesterday to allay European misgivings over Mr Mikhail Gorbachov's latest proposals on medium and shorter-range missiles.

Mr Alexander Bessmertnykh, a Deputy Foreign Minister, held talks with Mrs Margaret Thatcher on a Soviet draft which was presented on Monday to American negotiators in Geneva.

Other Soviet officials have been sent to Brussels and Bonn on similar missions. Their objective is undoubtedly to persuade governments that the draft is not contrary to Europe's defence interests.

Moscow's move followed two days of meetings in Bonn, Luxembourg and Brussels which have demonstrated more division than unity in European opinion. A sense of being rushed by the superpowers has pervaded European thinking.

Mrs Thatcher has led European efforts to persuade President Reagan to move slowly on arms control ever since the Reykjavik summit. With time running out for a treaty to be agreed before Mr Reagan's term of office expires, the fear that the US might settle for an inadequately considered treaty has been growing.

Yesterday's developments came as the authoritative International Institute for Strategic Studies (IISS) predicted continuing tensions between the US and its allies.

An IISS report suggested that there could be continuing irritants even if a superpower INF agreement is reached after full consultation within the alliance.

American belief in the Strategic Defence Initative (SDI) and its "broad" interpretation of the Anti-Ballistic Missile (ABM) Treaty, are seen as likely irritants.

The most immediate threat to Nato's cohesion has been removed by Chancellor Kohl's re-election in Bonn three months ago and the "poor showing" by Labour in the run-up to a poll in Britain, the IISS believes.

But Socialist defence policies look likely to remain a significant obstacle to smooth relations between the two halves of Nato, it says in its Strategic Survey for 1986-7.

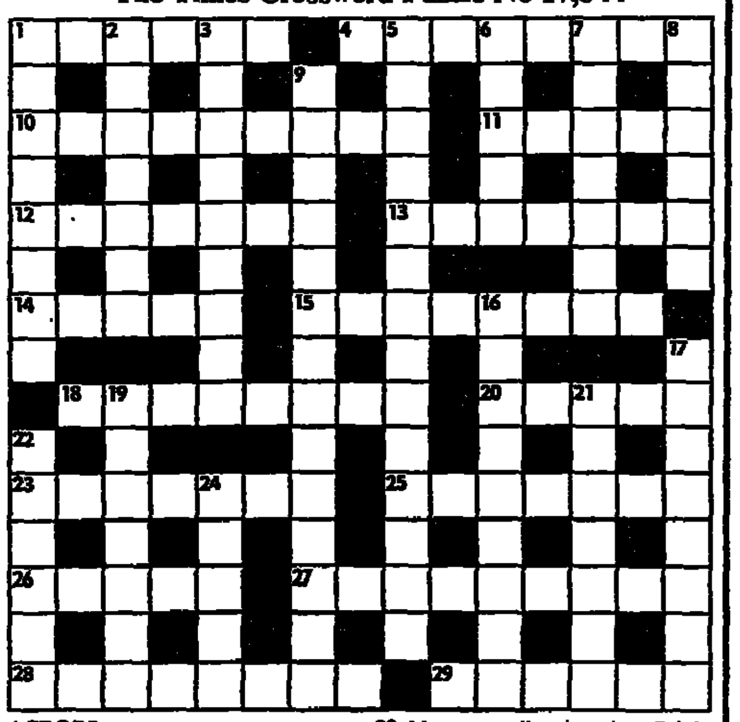
The London-based institute blames both superpower leaders for the failure of last October's Reykjavik summit and says that time is running out for the Reagan administration to regain its equilibrium after last year's series of reverses.

"Unless President Reagan can regain his grip on authority and exercise the full power of his office, 1987 and 1988 seem destined to be years of drift," the Survey warns.

(Strategic Survey 1986-7, IISS, 23 Tavistock St., London WC2E 7NQ £10.50)

Two drafts, page 7

The Times Crossword Puzzle No 17,344



ACROSS

1 Discard cigarette-end in grate (6).
4 Not penalised, being tax-exempt (4-4).
10 Does padre reform the criminal? Yes (9).
11 Strip of lawn, perhaps, for shrub outside the church (5).
12 Should one translate this volume? (7).
13 Not dour, perhaps, but pompous (7).
14 Jog to attract attention (5).
15 No single fixed note in this part of Tchaikovsky's suite (8).
18 This hymn may cause laughter to be heard (8).
20 Thighbone found in wife murder case (5).
23 Newfoundland nurse rebuffed one as a liar (7).
25 Offend a corporation by written mistake (7).
26 Half an ice-cream for the whole orchestra! (5).
27 A Continental played first, captured a trump, and collected (9).
28 Threaten to name grandee in revolution (8).
29 Moves easily in the Palais dances (6).

DOWN

1 Subsidiary interest in E Indies lake resort (8).
2 Points in circular are much talked about (7).
3 Do the consumer's work for him (9).
5 Schoolchildren lined up with careers? Good grief, no! (9,5).
6 Trunk too big? Rubbish – it's on the way up (5).
7 Bat – more than one needed for a game (7).
8 Corrects boundaries round state (6).
9 Wet suit? (7,7).
16 F. or say T. almost complete a difficult word (9).
17 Girls who marry out of honour are boring people (8).
19 Made suit – fitted too! (7).
21 Brindled cat up the West End showed the way (7).
22 Fight Sarah at the card table (6).
24 Thessalonian who became a permanent revolutionary (5).

Concise crossword, page 12

WEATHER

General situation: pressure is falling across Britain as *frontal troughs encroach from the west.* There will be early showers on the eastern side of the country, from the south coast to Humberside, becoming sunny later. The south, south-west and the Midlands will be cloudy but dry with a moderate wind from the south. Wales and the north will be cloudy with occasional rain later. Rain will become more persistent in Cumbria and Scotland where it will be heavy at times in the far north. Outlook for tomorrow Friday and Saturday: Becoming colder with night frost. Rain at times.

ABROAD

MIDDAY: c, cloud; d, drizzle; f, fair; fg, fog; r, rain; s, sun; sn, snow; t, thunder.

		C	F			C	F
Ajaccio	s	19	66	Majorca	f	19	66
Akrotiri	c	20	68	Malaga	c	20	68
Alex'dria	f	22	72	Malta	s	18	64
Algiers	f	20	68	Melb'rne	c	15	59
Amst'dm	f	22	72	Mexico C*	f	21	70
Athens	c	12	54	Miami*	s	29	84
Bahrain	s	30	86	Milan	s	20	68
Barbads*	s	25	77	Montreal*	c	7	45
Barcelna	s	18	64	Moscow	c	15	59
Beirut				Munich	s	20	68
Belgrade	s	15	59	Nairobi	f	28	82
Berlin	s	21	70	Naples	s	20	68
Bermuda*	r	23	73	N Delhi	s	38	100
Biarritz	s	24	75	N York*	r	7	45
Borde'x	f	21	70	Nice	s	19	66
Brussels	s	22	72	Oslo	s	15	59
Budapst	s	18	64	Paris	s	22	72
B Aires*	f	23	73	Peking	s	25	77
Cairo	s	27	81	Perth	s	24	75
Cape Tn	s	23	73	Prague	s	21	70
C'blanca	c	20	68	Reykjvik	h	1	34
Chicago*	s	16	61	Rhodes	r	18	64
Ch'church	c	14	57	Rio de J	f	24	75
Cologne	s	24	75	Riyadh	s	37	99
C'phagn	s	17	63	Rome	s	18	64
Corfu	s	19	66	Salzburg	s	21	70
Dublin	r	14	57	S F'risco*	f	15	59
Dubrovnik	s	17	63	Santiago*	c	14	57
Faro	s	20	68	S Paulo*	c	22	72
Florence	s	24	75	Seoul	s	21	70
Frankfurt	s	23	73	Sing'por	f	29	84
Funchal	c	18	64	St'kholm	s	20	68
Geneva	f	21	70	Strasb'rg	s	24	75
Gibraltar	s	21	70	Sydney	s	25	77
Helsinki	s	20	68	Tangier	s	22	72
Hong K	f	26	79	Tel aviv	s	22	72
Innsbrck	s	23	73	Tenerife	s	23	73
Istanbul	f	9	48	Tokyo	s	22	72
Jeddah	s	33	91	Toronto*	r	6	43
Jo'burg*	s	23	73	Tunis	s	20	68
Karachi	s	34	93	Valencia	d	16	61
L Palmas	f	22	72	Vanc'ver*	r	14	57
Le Tquet	f	21	70	Venice	s	17	63
Lisbon	c	17	63	Vienna	s	19	66
Locarno	s	20	68	Warsaw	s	19	66
L Angels*	f	20	68	Wash'ton*	c	15	59
Luxembg	s	19	66	Wel'nton	f	13	55
Madrid	f	20	68	Zurich	s	22	72

* denotes Tuesday's figures are latest available

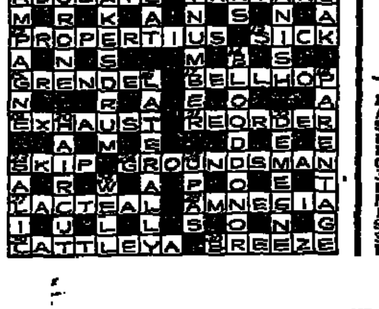
AROUND BRITAIN

	Sun hrs	Rain in	Max C	F	
Scarboro	13.1	-	20	68	sunny
Bridlington	13.0	-	13	55	sunny
Cromer	13.0	-	20	68	sunny
Lowestoft	13.1	-	14	57	sunny
Clacton	11.8	-	15	59	sunny
Southend	12.5	-	18	64	sunny
Margate	*	-	16	61	sunny
Folkestone	12.8	-	21	70	sunny
Hastings	12.0	-	22	72	sunny
Eastbourne	*				
Brighton	12.3	-	21	70	sunny
Worthing	12.2	-	19	66	sunny
Littlehmptn	11.8	-	21	70	sunny
Bognor R	12.3	-	18	64	sunny
Southsea	12.5	-	20	68	sunny
Sandown	12.0	-	15	59	sunny
Shanklin	12.2	-	15	59	sunny
Bournemth	12.4	-	21	70	sunny
Poole	12.3	-	22	72	sunny
Swanage	12.3	-	14	57	sunny
Weymouth	12.4	-	18	64	sunny
Exmouth	12.2	-	18	64	sunny
Teignmouth	12.0	-	15	59	sunny
Torquay	12.3	-	16	61	sunny
Falmouth	*	-	16	61	sunny
Penzance	9.2	-	19	66	sunny
Scilly Isles	7.8	-	15	59	sunny
Jersey	12.5	-	24	75	sunny
Guernsey	12.9	-	21	70	sunny
Newquay	10.2	-	22	72	sunny
Ilfracombe	*	-	23	73	sunny
Minehead	10.2	-	23	73	sunny
B'pool Airpt	11.8	-	22	72	sunny
Morecambe	11.9	-	22	72	sunny
Douglas	12.1	-	18	64	sunny
B'ham Airpt	10.5	-	21	70	sunny
Bristol (Ctrl)	10.6	-	23	73	sunny
Carlisle	11.0	-	23	73	sunny
London	11.9	-	23	73	sunny
Manchester	13.0	-	22	72	sunny
N'ctl-n-Tyne	11.1	-	21	70	sunny
Nottingham	12.0	-	22	72	sunny
Anglesey	10.1	-	22	72	sunny
Cardiff (Ctrl)	10.7	-	22	72	sunny
Colwyn Bay	10.8	-	22	72	sunny
Tenby	10.1	-	19	66	sunny
Aberdeen	12.6	-	22	72	sunny
Edinburgh	10.6	-	20	68	sunny
Eskdalemuir	9.8	-	21	70	sunny
Glasgow	10.7	-	23	73	sunny
Kinloss	10.8	-	23	73	sunny
Lerwick	5.2	-	13	55	bright
Prestwick	10.0	-	20	68	sunny
Stornoway	10.1	-	13	55	dull
Tiree	3.5	-	13	55	fog
Wick	12.1	-	20	68	sunny
Belfast	11.8	-	20	68	sunny

These are Tuesday's figures

Buying The Times overseas
Austria Sch 29; Belgium B Frs 60; Canada $2.75; Canaries Pes 200; Cyprus 80 cents; Denmark Dkr 12.00; Finland Mkk 9.00; France F 9.00; W Germany DM 3.50; Gibraltar 70p; Greece Dr 200; Holland Gl 3.50; Irish Republic 40p; Italy L 2,700; Luxembourg Lf 45; Madeira Esc 200; Malta 35c; Morocco Dir 12.00; Norway Kr 10.00; Pakistan Rps 18; Portugal Esc 200; Singapore $5.50; Spain Pes 200; Sweden Skr 12.00; Switzerland S Frs 3.00; Tunisia Din 1.00; USA $2.00; Yugoslavia Din 800.

Solution to Puzzle No 17,343



HIGH TIDES

TODAY	AM	HT	PM	HT
London Bridge	4.00	7.1	4.22	7.0
Aberdeen	3.25	4.0	3.37	4.0
Avonmouth	9.30	13.1	9.43	13.0
Belfast	12.58	3.2	1.21	3.2
Cardiff	9.15	12.1	9.28	12.0
Devonport	7.57	5.3	8.11	5.3
Dover	1.01	6.6	1.25	6.3
Falmouth	7.27	5.1	7.41	5.1
Glasgow	2.48	4.7	3.16	4.7
Harwich	1.50	3.9	2.12	3.8
Holyhead	12.13	5.3	12.33	5.3
Hull	8.28	7.1	8.45	7.2
Ilfracombe	8.12	8.8	8.24	8.7
Leith	4.42	5.3	5.00	5.4
Liverpool	1.11	9.1	1.29	9.0
Lowestoft	11.48	2.3	11.59	2.3
Margate	1.57	4.7	2.23	4.6
Milford Haven	8.26	6.7	8.38	6.7
Newquay	7.16	6.7	7.28	6.7
Oban	7.47	3.8	7.53	3.8
Penzance	6.58	5.4	7.11	5.4
Portland	9.10	2.0	9.15	2.0
Portsmouth	1.25	4.6	1.49	4.5
Shoreham	1.05	6.1	1.25	6.0
Southampton	12.48	4.4	1.08	4.3
Swansea	8.35	9.3	8.45	9.2
Tees	5.49	5.2	6.06	5.3
W'ton-on-Nze	1.43	4.2	2.07	4.0

Tide measured in metres: 1m=3.2808ft.

THE POUND

	Bank Buys	Bank Sells
Australia $	2.46	2.32
Austria Sch	21.80	20.70
Belgium Fr	64.80	61.40
Canada $	2.288	2.178
Denmark Kr	11.63	11.03
Finland Mkk	7.67	7.17
France Fr	10.27	9.77
Germany Dm	3.09	2.93
Greece Dr	222	212
Hong Kong $	13.35	12.65
Ireland Pt	1.156	1.096
Italy Lira	2205	2095
Japan Yen	245	231
Netherlands Gld	3.48	3.30
Norway Kr	11.54	10.94
Portugal Esc	236	226
South Africa Rd	4.45	3.65
Spain Pta	214.50	204.50
Sweden Kr	10.80	10.25
Switzerland Fr	2.54	2.41
USA $	1.725	1.645
Yugoslavia Dnr	1090	990

Rates for small denomination bank notes only as supplied by Barclays Bank PLC. Different rates apply to travellers' cheques.

Retail Price Index: 100.6

London: The FT Index closed up 18.2 at 1608.6.

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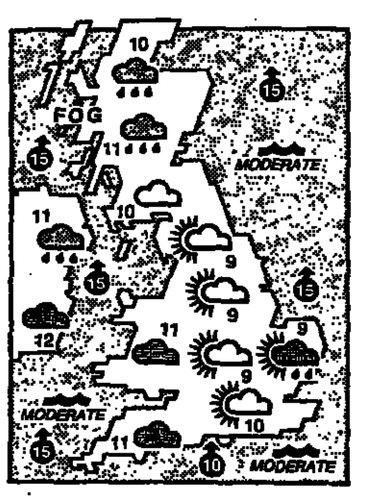
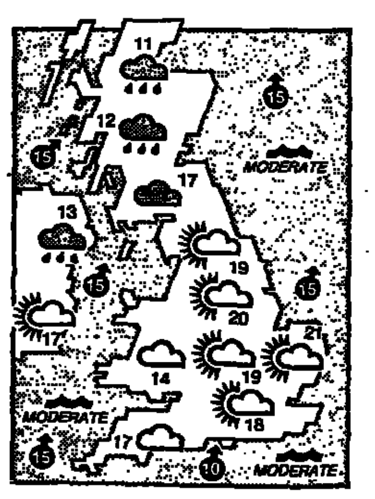
AM



PM



LIGHTING-UP TIME

London 8.51 pm to 5.04 am
Bristol 9.01 pm to 5.14 am
Edinburgh 9.19 pm to 5.01 am
Manchester 9.06 pm to 5.06 am
Penzance 9.09 pm to 5.29 am

LONDON

Yesterday: Temp: max 6 am to 6 pm, 23c (73F); min 6 pm to 6 am, 14C (57F) Humidity: 6 pm, 56 per cent. Rain: 24hr to 6 pm, trace Sun: 24 hr to 6 pm, 6.8 hrs Bar, mean sea level, 6 pm, 1016.1 millibars, rising.
1,000 millibars=29.53in.

YESTERDAY

Temperatures at midday yesterday: c, cloud; f, fair; r, rain; s, sun.

		C	F			C	F
Belfast	f	17	63	Guernsey	s	16	61
B'mgham	f	17	63	Inverness	f	13	55
Blackpool	f	17	63	Jersey	f	18	64
Bristol	f	20	68	London	s	19	66
Cardiff	c	19	66	M'nchster	f	18	64
Edinburgh	s	21	70	Newcastle	f	22	72
Glasgow	f	16	61	R'nldsway	fg	10	50

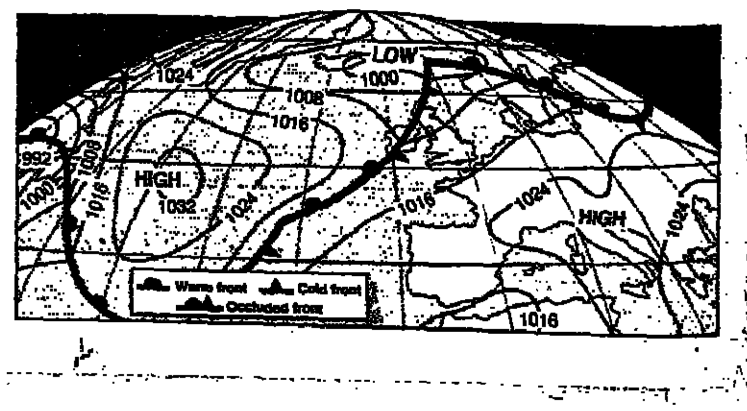
MANCHESTER

Yesterday: Temp: max 6 am to 6 pm, 21C (70F); min 6 pm to 6 am, 13C (55F) Rain: 24hr to 6 pm, trace Sun: 24 hr to 6 pm, 6.3 hrs.

Sun rises: 5.36 am
Sun sets: 8.21 pm
Moon rises 6.13 am
Moon sets 11.51 pm

First Quarter May 6

NOON TODAY



PART 2
THURSDAY APRIL 30 1987

THE TIMES

BUSINESS AND FINANCE 25-33
SPORT 43-48
TELEVISION 47

Executive Editor
Kenneth Fleet

STOCK MARKET

FT 30 Share
1608.6 (+19.2)

FT-SE 100
2038.6 (+16.5)

Bargains
38629 (37883)

USM (Datastream)
165.63 (+0.95)

THE POUND

US dollar
1.6570 (+0.0050)

W German mark
2.9743 (+0.0057)

Trade-weighted
73.0 (+0.1)

Retail sales fall 1.2% in March

The volume of retail sales fell by 1.2 per cent last month in spite of continued strong growth in incomes and other favourable influences on spending. In the first quarter, retail sales volume fell by 0.9 per cent compared with the final quarter of 1986. This was the first quarterly decline for three years.

But officials at the Department of Trade and Industry are confident that the underlying trend is upwards. Part of the first-quarter decline, they explained, was due to the exceptionally severe January weather.

Mr Richard Weir, the director general of the Retail Consortium, said: "All the indications are that we are in for a good trading year. I would be astonished if we did not see a very substantial recovery during April." Spending should receive a boost in May from the Budget cut in income tax and the reduction in mortgage rates.

Tate up 11%

Tate & Lyle's pretax profits were up by 11 per cent to £40.2 million on flat turnover for the six months to March 28. Lower tax pushed earnings per share up by 18 per cent to 30.3p. The interim dividend is raised by a 1p to 9p.

Tempus, page 26

Pirelli drop

Pirelli UK, the British arm of the Italian tyre and cable group, made a pretax profit of £19.34 million in 1986, down from 1985's £21.2 million.

SUMMARY

STOCK MARKETS

New York	
Dow Jones	2255.97 (+24.01)*
Tokyo	
Nikkei Dow	Markets Closed
Hong Kong:	
Hang Seng	2589.54 (−27.54)
Amsterdam: Gen	280.8 (+0.8)
Sydney: AO	1756.4 (+7.4)
Frankfurt:	
Commerzbank	1792.7 (+9.0)
Brussels:	
General	n/a
Paris: CAC	453.4 (+3.2)
Zurich: SKA Gen	527.2 (+0.1)
London: FT. A	n/a
FT. Gilts	91.85 (+0.29)
Recent Issues	**Page 29**
Closing prices	**Page 33**

MAIN PRICE CHANGES

RISES:	
BTR	324p (+18p)
ICI	1349p (+27p)
BP	925p (+11p)
Nash Inds.	222p (+17p)
Robinson Thomas	450p (+11p)
Lec Refrigeration	353p (+15p)
Brent Walker	405p (+10p)
Pleasurama	408p (+26p)
Samuelson	133p (+18p)
Reed Int.	425p (+18p)
Delyn Packaging	340p (+15p)
Tip Top Drug	178p (+28p)
Shiloh	331p (+31p)
W Canning	219p (+10p)
Burmah	461p (+13p)
Davies & Newman	468p (+145p)
Extel	517p (+14p)
FALLS:	
Helical Bar	910p (−55p)
Tarmac	514p (−16p)
Costain	501p (−35p)

Prices are as at 4pm

INTEREST RATES

London: Bank Base: 9½%
3-month Interbank 9¹⁹⁄₃₂-9¹⁷⁄₃₂%
3-month eligible bills: 9³⁄₃₂-9¹⁄₃₂% buying rate
US: Prime Rate 7¾%
Federal Funds 6¹¹⁄₁₆%*
3-month Treasury Bills 5.62-5.60%*
30-year bonds 89-89¹⁄₃₂*

CURRENCIES

London:	New York:
£: $1.6570	£: $1.6590*
£: DM2.9743	$: DM1.7935*
£: SwFr2.4399	$: SwFr1.4735*
£: FFr9.9130	$: FFr5.9815*
£: Yen232.73	$: Yen140.00*
£: Index:73.0	$: Index:100.5
ECU £0.698529	SDR £0.785281

GOLD

London Fixing:
AM $451.75 pm-$449.00
close $451.50-452.00 (£272.50-273.00)
New York:
Comex $449.70-450.30*

NORTH SEA OIL

Brent (June) pm $17.95 bbl($18.05)
* Denotes latest trading price

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£570m offer for Norcros rejected

Williams bid fails by 2%

By Cliff Feltham

The hotly contested £570 million takeover bid by Williams Holdings for the Norcros building products group failed last night after a desperately close finish.

Williams, the fast-growing conglomerate headed by Mr Nigel Rudd and Mr Brian McGowan, accountants, conceded defeat after inching to within a whisker of the crucial 50 per cent level.

Despite winning support from the vast majority of the City institutions, it is understood that Williams failed to win the hearts of a crucial handful of the larger shareholders.

The final count showed Williams had a little more than 48 per cent acceptances — although a slight hiccup delayed publication of the figures.

But there was celebration in the Norcros camp. Mr Terry Simpson, chief executive, said: "It came down to which management team the institutions felt should be in control at this company and I am delighted to say they decided to let us carry on and do the job."

The outcome of the bid is bound to bang another nail in the coffin of contested takeover bids in the City, following closely on the failure of BTR to acquire Pilkington, the glass maker.

Last night, one analyst observed: "I think you can wave goodbye to contested bids for a while. If companies want to get involved, I think they will have to look elsewhere. I don't think the City is in the right frame of mind to accept anyone at the present time. It looks as if the incumbent management has been given a new lease of life."

Mr Nigel Rudd, who helped turn Williams from a stricken Welsh engineering company valued at £800,000 five years ago into a £400 million industrial conglomerate, said the outcome of the battle had been "unbelievable".

He said: "We came so close after putting up what we considered a very good fight. But in the end there was a mood against aggressive takeover bids, no matter what the performance of the company, and some institutions decided to go with the existing management.

Terry Simpson of Norcros: delighted at the outcome

He said he felt that the turning point in the battle had occurred when there was a wave of sympathy for the Norcros management from people in the City who felt "they had got their act together".

Mr Rudd said the group was already looking at a number of other situations, although "we won't be rushing into anything next week."

Mr Nigel Utley, an analyst at the broker Alexanders, Laing & Cruickshank, who had earlier predicted a victory for Norcros, said: "I think Norcros got away because people decided to give the management the benefit of the doubt and let them carry on with their plans. They also produced a forecast that seemed credible.

"Most people felt they could make the money but just wondered if the present management was capable of doing it. The tide appears to have turned against contested bids."

Williams had gone into the closing day claiming just under 26 per cent of Norcros which had bolstered its defences towards the close of the battle by forecasting profits for the year just ended of £53 million and a total of £62 million for this year.

On the stock market, Norcros shares fell sharply, from 429p to 382p — 58p below the value of the Williams share offer.

Bill Warhurst

Stocking filler: Sock Shop's Sophie Mirman with the goods that have made the market

Sock Shop comes in at £27.5m

By Alexandra Jackson

Ms Sophie Mirman who started her working life as a junior secretary at Marks and Spencer, is launching Sock Shop, the company she built with her husband, Mr Richard Ross, on the Unlisted Securities Market.

Capel-Cure Myers, the stockbrokers are offering 3.93 million shares at 125p in this fast growing retailer of socks and stockings. At the issue price, the company is worth £27.5 million.

Ms Mirman left Marks and Spencer to join Tie Rack, another specialist retailer where she met her husband. They opened their first Sock Shop in 1983 in Knightsbridge Underground station and now have 43 outlets.

Tempus, page 26

Baldrige predicts end of sanctions

From a Correspondent, Manila

Mr Malcolm Baldrige, the US Commerce Secretary, predicted yesterday that Washington will agree to lift recently-imposed trade sanctions against Japan during the visit of the Japanese Premier, Mr Yasuhiro Nakasone, who arrived late last night.

"I think he genuinely wants Japan to take the kind of leadership role in free trade and fair trade," Mr Baldrige said during a 24-hour stopover in Manila at the end of a six-day regional visit which included talks in South Korea, China, and Hong Kong.

The dispute, described as the worst trade crisis between the two countries since the Second World War, worsened last week when President Reagan imposed punitive tariffs on imported Japanese electrical goods, complaining that Japan was violating a bilateral trade agreement by exporting cut price semiconductor chips.

Mr Baldrige said he believed that Mr Nakasone's hands were tied by Japan's introverted business practice of consensus decision-making and its reliance on exports.

"In view of Mr Nakasone's visit, I think he and President Reagan will emphasize the overall alliance that Japan and the United States has ," he said. "That's so important. We don't want it lost over some trade friction."

Japan must expand domestic consumption and open its markets to other trading partners, Mr Baldrige added.

Morgan support rumours in City

By Richard Thomson
Banking Correspondent

There was speculation in the City yesterday that the Bank of England had mounted an operation to support the shares of Morgan Grenfell, the merchant banking group, when it was hit by the Guinness scandal early this year.

The revelation that a nominee company of the central bank, Bank of England Nominees, held nearly 5 per cent of Morgan caused only mild surprise. Many anaylsts believed it explained the strength of Morgan's share price in January, February and part of March, a period when four senior directors had resigned as a result of the Guinness affair.

The suggestion is that the Bank may have persuaded one or more of its Nominee clients to buy Morgan shares in a behind-the-scenes move to prevent a sharp fall in Morgan shares. There is nothing illegal in such an operation. A severe drop in the price could have caused a loss of confidence in the group.

There were strong rumours at the time that the Bank was planning standby deposits for Morgan in case the group ran into trouble.

The Bank still refused yesterday to reveal the identity of the Nominee holding's beneficial owner but many observers believed that it could be the Sultan of Brunei. The Sultan has £2.6 billion under management with Morgan Grenfell out of a total of £5 billion being managed in London.

Bank of England Nominees acts for the Royal Family as well as foreign governments.

Throughout January and most of February Morgan's share price remained at about 400p or a little higher. Some market-makers reported heavy buying in the shares during that period. Since the middle of March it has been lower, and closed yesterday at 390p.

Tesco lifts profits to £175m

By Our City Editor

Tesco, the supermarket group, yesterday checked in with profits of £175.9 million, 34 per cent higher than the previous year and marginally better than forecast. Bigger margins and a rise in volume underpinned Tesco's case for its £200 million takeover offer for Hillards, the Yorkshire group, analysts said.

Tesco predicted profits of £166 million, excluding profits, from property disposals during the early stages of its Hillards offer. The estimate was beaten by £500,000 after taking account of £9.4 million of property sales.

Operating profits rose by 42 per cent, producing a net margin gain from 3.9 per cent to 5 per cent on sales 7.1 per cent higher at £3.593 million, excluding VAT. Adjusting for disposals of Victor Value and Tesco Ireland, the sales increase was 11.4 per cent. This represented a gain of 9 per cent in sales volume. Fully diluted earnings per share, including property sales, were 35.4 per cent higher at 26.12p.

Eleven stores were opened in the financial year and 39 closed. Mr Iain MacLaurin, Tesco chairman, said 14 would be opened this year.

Reflecting the 42 per cent rise in post-tax profits, the board is proposing a final dividend of 4.75p, making a total for the year of 7.3p.

Insurers oppose dilution of shares

Britain's leading insurance companies are to take a tougher line on share issues which dilute the holdings of existing shareholders. They now plan to oppose any proposals which give companies the right to issue more than 2.5 per cent of issued capital without offering first refusal to current holders.

Until recently, insurance companies and other substantial investors have been going along with plans to issue up to 5 per cent of share capital in this way. But they dug in their heels recently over plans by Fisons to issue shares to overseas investors and the exercise was scrapped.

The tougher guidelines immediately attracted criticism from leading banks and corporate finance houses. It is likely that they will pursue the matter with the Government and the Bank of England.

The issue of shareholders' pre-emption rights has been simmering since the Stock Exchange announced a relaxation of its rules last year. The investment committee of the Association of British Insurers, a body which represents 400 members with more than £1,000 millon of funds invested in British shares has been keeping a watching brief and yesterday produced new guidelines.

The ABI committee said that in recent months a number of companies had issued shares, especially to overseas investors, on terms which existing holders would have been prepared to accept themselves.

It was difficult to see what benefit accrued to shareholders willing to meet the company's needs from their own resources.

The ABI guidelines stress a strong preference for the conventional rights issue.

Young calls for management crusade

By Edward Townsend, Industrial Correspondent

Lord Young, the Secretary of State for Employment, yesterday called for 100 leading British companies to launch a crusade to improve the standard of the country's managers. He promised more Government funds through his department and the Department of Education for management training.

At the same time Lord Young criticized many companies and public sector employers for stifling their workers' inborn sense of enterprise. Some people showed more skill in manipulating numbers at the betting shop than most employers encouraged them to show at work.

Speaking at the 25th anniversary of the National Economic Development Council, Lord Young said he was challenging the chief executives of 100 companies, "and then 100 more," to sign a pledge to recognize that professionalism and enterprise of their managers at all levels was a key to their business success.

His call follows the publication of a key report by Professor Charles Handy, a visiting professor at the London Business School, who proposed the establishment of a Development Charter, a code of best practice for management training.

Yesterday the Confederation of British Industry said that a number of leading companies, including British Airways, British Aerospace, Rank Xerox, GKN and Sainsbury had committed themselves to supporting the initiative.

Lord Young said: "The plain truth is that our pool of skilled and enterprising people is just too small. Everyone is fishing in that same pool but the pool is not well stocked."

Lord Young announced four new Government-backed measures to improve management education. The Manpower Services Commission would be staging 10 workshops in June and July for chief executives on how to develop human resources.

The lead, he said, must come from the top. "Unless the boardroom top managers and the whole management cadre are truly professional, enterprise will never flourish."

Extel braced to face takeover bid

Extel, the publishing and news information group, was last night preparing to face a takeover bid after a 26 per cent stake in the business changed hands at a price indicating that it was to be used as a platform for a full scale offer.

Among the bidders being tipped in the city last night was Norton Opax, the printing group, and the US publishing giant McGraw Hill. .

The shareholding, put up for auction by Mr Robert Maxwell, was sold by NM Rothschild, the merchant bank, at 481p, raising £64.4 million. The buyer was the Samuel Montagu merchant bank.

"We bought with the intention of selling it on. You can expect an announcement within days," the bank said.

Mr Alan Brooker, the chairman of Extel, said he had no idea whether Extel was about to face a takeover bid but admitted: "It has to look like that."

On the stock market, Extel moved rose 27p to 530p before settling at 519p. Market sources suggest an offer of about £6 a share would be needed to clinch a takeover.

'Marketing is just like a stall in Petticoat Lane'

Sugar's recipe for sweet success

By Derek Harris, Industrial Editor

Mr Alan Sugar, who started in business selling aerials and built up Amstrad into the most aggressive price-cutter and clone-maker in consumer electronics, went to The City University's business school last night to describe how to succeed as a world entrepreneur.

The wisdom according to Mr Sugar led to a series of business aphorisms as well as some insights on the way he and Amstrad work.

"In the British market we have done a great job with a formula of product and marketing and achieved market shares of up to 70 per cent. The next move is to plant our philosophy in other world markets. If we got the same market share . . . in all the countries of the world, we would be larger than General Motors.

In our company we attract people who either catch on quickly or they last two minutes. When they catch on, they understand the entrepreneurial flair of the company and see their colleagues using innovative ways . . . not conforming but by cutting corners, taking a few risks, assuming the rest of the team will accept what they are up to.

A successful entrepreneurial company starts with one entrepreneur who attracts others who become specialists, developing their own talents and approaches.

Amstrad culture is all about realism, swift thinking and decision making without committees. Rise or fall by your own decision or get out.

In Amstrad we have taught engineers to think on a commercial basis

Don't get complacent: Alan Sugar

When the custom chip comes off the production lines it will be used in the mass production of the product for which it was designed. Our way is to assume a component is going to work and cut out delay. There is a contingency plan if it does not. If it works, we are months ahead. If not, we are in the same boat as the conventionalists.

We made the accountants take risks. If we stuck to the convention of the strict rule of credit control, we would only have half the turnover that we have now. It means looking at people's supply and not just their balance sheets.

At Amstrad we strive for the combination of simplicity and speed with a determination to be highly profitable.

There is a danger that exists in my company that, as we grow, we need to put in place more layers of management, control systems, additional departments and a lot of other paraphernalia which are considered necessary in a big corporation. But the whole machine can lose its speed and direction.

One of the things I have learned from the Japanese is to pay attention to detail. I was asked by one of their salesmen what colour I wanted. When I replied "white," I was shown 25 shades of it.

I have had a bellyfull of Americans who flit from job to job and exist in large empires as statistics . . . There are, of course, some exceptions, but on balance they don't hold a candle to the Japanese.

If you have a winner product, thrash it to death. Don't get complacent. Knock the living daylights out of the thing.

The Amstrad approach to marketing is simple. In a way, marketing is just like a stall in Petticoat Lane. We also work on pile 'em high and sell 'em cheap.

Advertising spending is calculated by the amount you can afford from the quantity you plan to sell. It is a great way to control the marketing people and lock them into results.

There are those, I suppose like me, who never expect anything for nothing and only know how to put one's head down and get on with the job.

Buying other companies in a business in which you have no experience is dangerous and is sometimes a panic measure for expansion, usually brought about by the City asking for more".

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BUSINESS SUMMARY

Dan-Air group profits climb to record high

Davies & Newman Holdings, the Dan-Air group, saw profits recover sharply last year, after two years of being hit by the heavy costs of new planes. The 1986 figure of £6,694,000 compares with £1,050,000 in 1985 and is the best on record. Turnover was £306.2 million against £287.5 million.

The better times times look as though they are here to stay. All the aircraft are fully committed for the summer, a sound basis for maintaining Dan-Air's improved position. But Davies & Newman also has an interest in oil drilling through its Dan-Smedvig associate, where it reports a revival of activity. The company is lifting the final dividend from 7p to 10p, making 13p for the year against 10p last time. Earnings per share are 62.8p against 6.9p.

£5m buys for Pleasurama

Pleasurama, the casino and leisure group, is paying £5.24 million for a string of new businesses, including two casinos in Plymouth and Liverpool. Mr Warren Tuddenam, Pleasurama's managing director, said: "The acquisitions continue the group's policy of increasing the geographical spread of its core activities and strengthening its non-London interests."

Normand is sold to FKI

The Henderson Group has found a buyer for its Normand Electrical offshoot. FKI Electricals is paying £3.2 million in cash, which will cut Henderson's bank borrowings. Normand, which manufactures electric motors and gearboxes, is losing money. Henderson wants to concentrate on core activities, manufacturing garage doors, aluminium ladders and security systems.

Foseco in US setback

A setback in the US sent profits of Foseco Minsep, the speciality chemicals group, into sharp reverse last year. Pretax profits fell from £35.1 million to £26.4 million, on sales little changed at £554 million. Earnings per share fell from 23.8p in 1985 to 14.2p.

The group faced two big problems in the US. Its subsidiary, Gibson-Homans, a manufacturer of adhesives and roof coverings, felt the pinch from selling into the mid-Western market, which was going through a slump; the company, bought two years ago for £27 million, is up for sale. At the same time, Foseco Minsep's metallurgical chemicals business suffered from a downturn in the steel industry, its main customer. The managing director, Mr Robert Jordan, said that despite these difficulties the group was successful in breaking into new markets.

BSC's Dutch bids cleared

The European Commission yesterday gave the go-ahead to the British Steel Corporation, which is chaired by Mr Robert Scholey (right), to acquire a majority shareholding in the Dutch company Van der Vliet & de Jonge (Vlietjonge) and the entire share capital of Feyen Steel Service. Both companies are steel stockholders.

Pentland £50m issue

Pentland Industries, the highly successful industrial holdings company, yesterday announced a £50 million sterling commercial paper issue, bringing to £100 million the funds it has available for potential acquisitions.

Mr Frank Farrant, Pentland's finance director, said the company had "one or two" acquisitions in mind, although it would not be necessary to draw on the commercial paper facility to buy them. "We would like to make a major acquisition, but we do not have one in sight at the moment," he said. NatWest Bank will be the issuer of the paper, which has a US dollar option. County NatWest Capital Markets and Citicorp Investment Bank will be dealers for the paper.

STOCK MARKET

Shares gain £4bn as hopes rise of further cut in rates

By Michael Clark

Not content with Monday's half-point cut in base rates, the stock market decided to follow in the footsteps of Oliver Twist yesterday by asking for more.

The market's cheek was, no doubt, encouraged by the calm way the pound received the latest move towards cheaper money, scoring further gains against the helpless dollar and finishing at the level it stood at before Tuesday's reduction.

Some dealers are convinced that there is room for another cut, to 9 per cent, ahead of what is now expected to be a June election. Their confidence was strengthened by the evidence of a softening of rates in the money market where, at one stage, three-month money fell by ⅛ per cent.

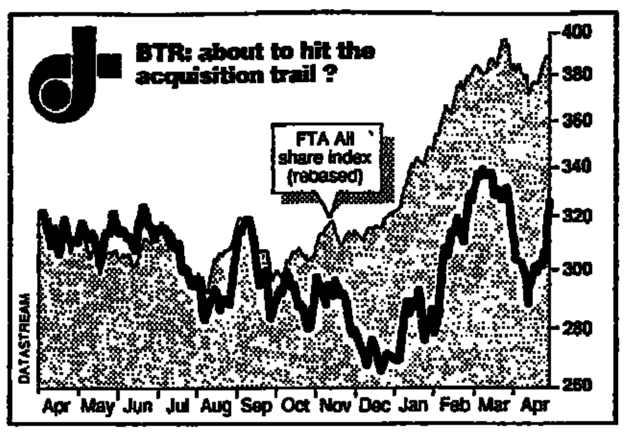
This proved to be just the tonic for equities, which were able to extend their lead in the thin conditions, closing near their best levels of the day, helped by a firm start to trading on Wall Street. The FT 30 share index surged through the 1,600 level as an extra £4 billion was added to the value of quoted shares, bringing the total so far this week to almost £10 billion. It eventually closed 19.2 points up at 1,608.6.

The broader FT-SE 100 index also rose, by 16.5 to 2,038.6, adding to Tuesday's record-breaking one-day rise.

Most market men remain confident about the equity market over the short-term and reckon that further gains will be achieved once the date of the election is announced. Sentiment has been cheered by the latest economic survey and good news on the corporate front.

Government securities, still scenting the prospect of cheaper money and boosted by the strong pound, were sporting gains of up to £1 at the longer end by the close. Several leading brokers are already predicting that yields could fall to about 8 per cent before long.

Among the leaders, **ICI** leapt by a further 30p to £13.52 — making a two-day rise of almost £1 — in the wake of this week's better-than-expected first-quarter figures. These showed pretax profits climbing by 63 per cent to £334 million. Most analysts had only been looking for about £300 million.


BTR: about to hit the acquisition trail ?

Hogg Robinson, the insurance broker, firmed 3p to 399p after hours, ahead of publication of a bullish circular later today from Savory Milln, the broker. Elsewhere in the insurance sector, there was also solid support for **Prudential**, 23p higher at 860p.

Profit-taking left **Combined English Stores** 4p lower at 307p after renewed bid speculation earlier this week.

Ratners, which had hoped to arrange a merger recently, is said to have ruled itself out of making an aggressive bid. Ratners finished 1p lighter at 355p. Also in stores, **Laura Ashley** eased 1p to 166p after Prudential-Bache lowered its profit forecast from £29 million to £27.5 million.

Racal Electronics expanded by 6p to 229p in response to a meeting with Smith New Court, the broker, on Tuesday night.

British Telecom has also become embroiled in the latest bout of election fever. The price rose by 7p to a new high of 288p with dealers convinced that the date of the general election is imminent and that a Conservative victory is guaranteed. This follows the latest opinion polls, showing the Government holding on to its strong lead.

BP, which now looks certain to win control of Standard Oil after Monday's increased offer, advanced by a further 13p to 927p as almost 5 million shares changed hands.

The market takes the view that the acquisition should be good for the group.

There was patchy support for the rest of the oil sector with **Shell** climbing 9p to £11.72, **Ultramar**, 7p to 223p, **Burmah**, 12p to 460p and **Enterprise Oil**, 10p to 235p.

BTR showed signs of benefiting from the recent meetings with various fund managers as the price advanced by 19p to 325p in active trading. There is talk that the group is gearing itself up for another bid. Its last big *effort was Pilkington which* ended in failure.

Market men claim that BTR has again been casting an eye around at potential targets and may have already made its selection. **Thorn EMI**, which has been a firm market of late, has been mentioned. Thorn rose 6p to 697p in thin conditions.

Blue Arrow, the fast-growing employment agency and industrial cleaning group, firmed by 3p to 643p following the publication of a bullish review of the company by its own broker, Phillips & Drew. Mr Tony Berry, the chairman, has plans for further acquisitions in the US employment agency sector and he may also venture into Japan.

Meanwhile, in Britain, he is looking at other service industries, including communications and advertising.

P&D is forecasting that pretax profits for the year to October will jump from £8.7 million to almost £20 million. The aim of the group is to achieve a turnover of £1 billion within the next three years. P&D says: "The medium-term outlook is very encouraging. The shares remain attractive."

Warnings on the risk of loans to Third World countries and the prospect of further cuts in base rates provided a shaky start for the big four clearing banks, but prices closed above their worst levels of the day. **Barclays** finished just 5p cheaper at 515p, **Lloyds**, 1p at 518p, **Midland**, 9p at 653p, while **National Westminster** held steady at 595p.

Hopes of good news soon boosted **British Benzol**, the mining equipment and solid fuels group, by 5p to 99p. Full-year figures are expected to show pretax profits up from £700,000 to £10 million, helped by the acquisition of Powerscreen in November.

Samuelson Group, the television and film services company, rallied by 20p to 135p

● Shares of Grampian Holdings, the mini-conglomerate which already enjoys the support of Scottish fund managers, were again hitting new heights in active trading yesterday, with a rise of 19p to 312p, helped by renewed institutional support. The word is that Grampian has managed to enlist the support of one manager whose fund has never before held any shares in the company.

ALPHA STOCKS

Company	Volume '000	Company	Volume '000	Company	Volume '000
Allied-Lyons	2,100	English China	444	Rank Org	183
Amstrad	6,700	Fisons	1,500	Rank Hovis	502
Argyll	3,400	Gen Accident	1,100	Redland	1,200
ASDA-MFI	4,400	GEC	11,000	Reckitt Colman	34
Ass Br Foods	1,400	Glaxo	1,000	Reed Int	1,500
BET	630	Globe IT	66	Reuters	625
BTR	7,800	Granada	2,300	RMC Group	296
BAT	2,200	Grand Met	1,800	RTZ	917
Barclays	2,100	GUS 'A'	154	Rowntree	571
Bass	208	GRE	633	Royal B of Scot	588
Beecham	2,500	GKN	3,500	Royal Ins	2,300
Blue Circle	800	Guinness	1,300	Saatchi	438
BOC	373	Hanson	5,400	Sainsbury (J)	388
Boots	1,200	Hawker Siddeley	553	Sears	24,000
BPB Ind	182	Hillsdown	1,200	Sedgwick Gp	201
BPCC	427	Imp Chem Ind	3,600	Shell	2,400
Br Aerospace	4,100	Imp Cont Gas	n/a	Smith & Nephew	2,200
Br Airways	3,600	Jaguar	804	STC	9,800
Brit Comm	608	Ladbroke	656	Stan Chart	3,400
Br Gas	8,400	Land Securities	741	Storehouse	959
Br Petroleum	4,600	Legal & Gen	1,300	Sun Alliance	1,000
Br Telecom	8,500	Lloyds	1,300	Tarmac	1,400
Britoil	1,300	Lonrho	916	TSB P/P	2,900
Bunzl	83	Marks & Spencer	4,000	Tesco	934
Burton	5,000	MEPC	559	Thorn EMI	594
Cable & Wireless	1,500	Midland	1,000	Trafalgar House	1,300
Cadbury Schwep	1,700	Nat West	472	Trusthouse Forte	8,400
Coats Viyella	627	P & O Dfrd	799	Unigate	145
Com Union	1,000	Pearson	204	Unilever	285
Cons Goldfields	1,000	Pilkington Bros	1,000	Utd Biscuits	3,900
Cookson Gp	273	Plessey	4,800	Wellcome	1,200
Courtaulds	1,600	Prudential	910	Whitbread 'A'	3,100
Dee Corp	4,800	Racal Elect	8,500	Woolworth	550
Dixons Gp	2,800				

Stock prices on page 33

TEMPUS

Sweetener for Tate & Lyle

Tate & Lyle may feel disappointed that the Government is dragging its feet in improving its competitive position compared with that of the beet refiners.

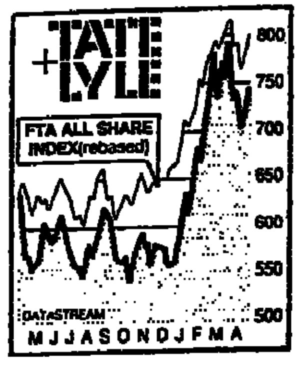
Strategically, Tate is keeping all its options open. It is retaining its 15 per cent interest in S&W Berisford, and may buy Ferruzzi's 24 per cent. The Department of Trade appears to have cleared the way for this, although it is unclear whether this would trigger a full bid. Tate would not be allowed to vote more than 15 per cent of its shares.

Ferruzzi may want to sell its Berisford shares given its acquisitions elsewhere, and with Ferruzzi out of the way, a second bid from Tate would be less sensitive politically.

Regardless of the outcome of a bid, the sugar market in Britain is ex-growth, and Tate is looking to acquisitions to provide future expansion. Yesterday's half-year results show that just under half of the interim profits of £40.2 million before tax came from sugar, and the group wants to reduce this to a third.

Hopes are pinned on the artificial sweetener sucralose. Tate hopes to get approval from the British and North American regulatory authorities in one to two years' time. Its thermal stability, its use in cooking, long shelf life and taste could enable sucralose to expand the sweetener market and take from aspartame.

Nearer term, the outlook is less exciting. Analysts are looking for about £90 million pretax for the full year to September 1987. The prospective multiple of 10 is 30 per cent below the market. There is little allowance in the price for sucralose's prospects or for a more favourable treatment of the cane-refining margin.



Sock Shop

Sock Shop must be one of the nichiest niche retailers around. And as if to stress its potential for growth, the shares are being offered on a seemingly demanding p/e of 24.2.

But the record is impressive. Sock Shop has grown from an average of two outlets in 1983/84, making £21,500 pretax each, to 22 outlets in 1985/86, each making £35,000 pretax.

About 20 openings a year are planned. They become profitable almost immediately. There are 43 shops now, and Britain alone has the potential for more than 150 outlets. Despite appearances to the contrary, Sock Shop sees itself as selling a necessity rather than a fashion item, but design and quality control remain crucial.

The business is seasonal. In the six months to the end of March, the group made £1.3 million pretax, but is forecasting £1.7 million for the year to the end of September — more than double 1985/86s £0.8 million. The good public image and exciting record are likely to overshadow the high rating. And as USM offers for sale are increasingly rare, this one is unlikely to slip by unnoticed.

Costain's slow march

Managing cash is a necessary skill for a contracting company. So the charitable would overlook the fact that most of Costain's progress last year was the result of a 22 per cent fall in the interest charge rather than from operating profits — they grew by under 1 per cent. But this performance will not comfort those who subscribed for last June's rights issue.

Admittedly, adverse currency movements knocked £4 million off profits, and problems at the 50 per cent-owned Pyro mine in the US depressed profits by a further £3 million.

The strategy outlined at the beginning of the 1980s to invest in property, mining and housebuilding, as the Middle-Eastern contracts end, has been implemented. These activities now account for 70 per cent of operating profits. However, the goodwill attributable to Costain for its sound management is being eroded by the length of time it is taking to see these assets perform.

In time, Costain's position as a low-cost producer of coal will put it in an excellent position as spot prices firm. In the meantime, engineering and contracting profits will be lower this year although mining should hold its own. Property may advance, as will housebuilding. The interest charge will be higher.

Costain will be hard pressed to grow at a faster rate this year than last and the increased number of shares and rising tax charge will produce lower earnings. On a prospective p/e of 9.7, it would be rash to sell the shares, but it may be a while before they return to the fast track.

COMPANY NEWS

● **BARR & WALLACE ARNOLD TRUST:** Total dividend lifted to 8p (7p) for 1986. With figures in £000: Comparisons restated: Turnover 142,098 (128,496). Pretax profit 1,330 (1,008). Earnings per ordinary and "A" ordinary share 15.3p (13.6p).

● **ROPNER:** Total dividend for 1986 unchanged at 6.5p. With figures in £000: Turnover 54,829 (57,084). Pretax profit 5,576 (6,460). Earnings per share 10.1p (14.7p).

● **ASTBURY & MADELEY:** Total dividend for 1986 5p (4.49p). With figures in £000: Turnover 27,739 (26,017). Pretax profit 2,263 (1,872). Earnings per share 14.99p (12.57p).

● **REX WILLIAMS LEISURE:** The group has purchased certain assets used in an amusement machine-hire business operated jointly by two companies, Cadmans Automatic Amusement and Drayton Entertainments, for £221,300. These assets are mainly pool tables, video games and jukeboxes which are situated in a variety of licensed premises in Stoke and other parts of Staffordshire.

● **AKZO:** First quarter of 1987. Figures in Dutch guilders. Net income 180.3 million Fl (£53.8 million), against 218.7 million Fl last time. Net sales 3,809.4 million Fl (4,072.8 million Fl).

● **RAND MINES PROPERTIES:** Interim dividend of 17 cents (same) for the six months to March 31, payable on June 26. Pretax profit R14.2 million (£4.3 million), against R11.47 million. Turnover R46.82 million (R36.7 million). Earnings per share 78 cents (69 cents).

● **ENERGY CAPITAL:** No dividend for the 18 months to September 30, 1986 (same for the year to March 31, 1985). With figures in £000: Turnover 108 (135). Pretax loss 431 (1,104). Loss per share 0.97p (6.7p).

● **LAIRD GROUP:** The group has acquired Airax, a specialist manufacturer of gas-filled struts, for 21 million francs (£2.1 million) in cash. Airax will become part of Laird's sealing systems division. Plans are in hand to increase Airax's sales outside France, in particular in West Germany.

● **PHOENIX TIMBER:** The company has conditionally agreed to acquire Protim Services from Benlox Holdings for £2 million, satisfied by the issue of 1.81 million ordinary shares. These shares are to be offered by Morgan Grenfell, as agent for Benlox, by way of a one-for-three rights issue at 110p each to ordinary holders. This issue has been underwritten. In addition, up to 1.77 million ordinaries will also be offered to existing holders, to raise £1.66 million (net).

● **ATA SELECTION:** Total dividend for 1986 1.5p (0.9p). With figures in £000: Turnover 2,885 (2,472). Pretax profit 362 (596). Earnings per share 2.42p (3.71p).

WALL STREET

Dow makes early surge

New York (Agencies) — Shares, which had gained ground at the opening, fell slightly in early trading. They declined after bonds, which had showed strength early in the morning, slipped as dealers decided to reduce inventories before the Treasury's refunding announcement in the afternoon.

The Dow Jones industrial average, which had been 22 points up, retreated to 2,246.96 — up 15 points. Ford Motor rose by 2 to 83¾. Technology stocks also rose. Investors have renewed their interest in these shares.

On Tuesday, the Dow average closed 1.42 higher at 2,231.96.

	Apr 28	Apr 27		Apr 28	Apr 27		Apr 28	Apr 27
AMR Cp	51%	51%	Firestone	36%	35%	Pepsico	31%	30%
ASA	64%	63%	Fst Chicago	27%	27	Pfizer	68%	67%
Aetna Life	56	55%	Fst Int Bncp	54%	54%	Phelps Dod	31%	30%
Allied Signal	43%	43%	Fst Penn C	10%	10%	Philip Mor	83%	83%
Allis Chalm	2%	2%	FT Wachva	39%	39%	Philip Ptrl	14%	14%
Alcoa	47%	46%	Ford Motor	81%	80%	Polaroid	70%	69%
Amax Inc	22%	20%	GAF Cp	48%	47%	Proct Gble	84	85%
AMR Hess	33%	32%	GTE Cp	37	36%	Pub Svc Eg	37%	37
Am Brands	43%	43%	Gen Cp	114%	115%	Raytheon	74%	74%
Am Can	42%	41%	Gn Dynam	64%	65	Rynlds Met	68	65%
Am Cynmd	88%	88%	Gen Elect	102%	102%	Rockwell Int	28%	28%
Am Ele Pwr	26%	26%	Gen Inst	31%	30%	Royal Dutch	118%	118
Amex	65%	65	Gen Mills	45%	44%	SFE Sopac	41%	42
Am Home	85%	84%	Gen Motors	86%	88%	Sara Lee	41%	43%
Am Motors	4%	4%	Gen Pub Ut	22%	22%	Schlumb	40%	40%
Am Stand	40%	39%	Genesco	4%	4%	Scott Pap	71%	71%
Am Telph	24%	24%	Georgia Pac	44%	44%	Seagram	68%	69%
Amoco Cp	81%	82%	Gillette	57%	56%	Sears Roeb	52%	53%
Armco Steel	10%	10%	Goodrich	46%	48	Shell Trans	76%	76%
Asarco Inc	24	24	Goodyear	62%	58%	Singer	44%	44%
Ashland Oil	57%	58	Gould Inc	16%	17	Smthkln Bk	105%	105
Atl Richfld	83%	83%	Grace Co	65%	65	Sony Cp	20%	19%
Avon Prod	30%	30%	Grt Atl Pac	34	33%	Sth Cal Edi	30%	30%
Bk Boston	31%	31	Greyhnd	34%	33%	SW Bell	104%	103%
Bank NY	40%	40%	Gruman	25%	26	Std Oil	73%	72%
Bankamer	11%	11%	Gulf & West	76	75	Sterl Drug	50	49%
Bkrs Tst NY	46%	45%	Heinz	41%	42	Stevens JP	42%	42%
Beth Steel	13%	13%	Hercules	55%	55%	Sun Comp	60%	61
Boeing	44%	45%	Hewlett Pk	56%	54%	TRW Inc	103%	102%
Boise Casc	77	76%	Honeywell	78%	77%	Teledyne	317%	319%
Borden	56-	55%	IC Ind	33%	32%	Tenneco	45%	45%
Borg Warnr	47%	47%	ITT Cp	55%	58%	Texaco	31%	31
Brist Myer	96%	96%	INCO	16	15%	Tex Eastn	33%	34
BP	61	59%	Ingersoll	76	76	Tex Inst	189%	189
Brunswick	45%	43%	Inland Steel	27	26%	Tex Util	31%	31%
Burl Ind	57%	58%	IBM	155%	154%	Textron	61%	62%
Burl Nth	65%	64%	Int Paper	97%	96%	Travelers	45	44%
CBS	160%	160%	Irving Bk	43%	42%	UAL Inc	68%	69%
CPC Int	47%	46%	Jhsn & Jhsn	87%	87%	USG	37%	36%
CSX Cp	31%	31%	K Mart Cp	58%	58%	USX Cp	28	28%
Cmpbell Sp	65%	65%	Kaiser Alum	18	18	Unilever NV	287%	284%
Can Pacific	17	16%	Kerr McGee	33%	32%	Un Carbide	28%	27%
Caterpillar	45%	45%	Kimbl Clark	108%	106%	Un Pac Cp	69%	69%
Centrl SW	30%	30%	Kraft	50%	51%	Unisys Cp	117%	115%
Champion	37%	38%	Kroger	32%	32%	Utd Brands	41%	42%
Chase Man	36%	35%	LTV Cp	4	3%	Utd Tech	44%	44%
Chem NY	41%	41	Litton	87%	88	Unocal	35%	36
Chevron	56%	55%	Lockheed	45%	46%	Walter Jim	49%	48%
Chrysler	33%	35%	Lucky Str	29%	29%	Warn Lamb	68	67
Citicorp	51%	52%	Man H'nvr	41%	41%	Wells Far	48%	48%
Clark Eq	22%	22%	Manville	2%	2%	Westg El	61	60%
Coca Cola	41%	42%	Mapco	60%	61	Weyerhsr	53%	53%
Colgate	42%	42%	Marine Mid	46%	47%	Whirlpool	36%	36
Columb Gas	46	45%	Mt Marrieta	44	44	Woolworth	47%	47
Cmb'tn Eng	33%	33%	Masco	34%	33	Xerox Cp	75%	75%
Cmwlth Edi	34%	34%	Mcdonalds	76%	75%	Zenith	26%	26
Cons Edis	42%	41%	McDonnell	70%	71%			
Cn Nat Gas	40%	39%	Mead Cp	66%	66%			
Cons Pwr	18	17%	Merck	147%	146%			
Cont Data	32%	33	Mnsta Mng	124	127%			
Cornng Gl	62%	60%	Mobil	46%	47%			
Crane	37%	36%	Monsanto	85%	84			
Curtiss Wrt	59%	60	Morgan Jp	43%	43			
Data Genl	30%	28%	Motorola	59%	57%			
Deere Co	26%	26%	NCR	72%	70			
Delta Airl	48%	48%	NL Indstrs	7	7%			
Detroit Edi	16%	16%	Nat Distill	68%	68%			
Digital Eq	169	165%	Nat Med Ent	27%	27%			
Disney	63%	61%	Nat Semi	15	15%			
Dow Chem	81%	81%	Norfolk Sth	28%	29%			
Dresser Ind	26%	26	NW Bancrp	36%	36%			
Dupont	108	110%	Occid Pet	33%	33%			
Duke Pwr	44%	44	Ogden Cp	63%	62%			
East Kodak	72%	72%	Olin Cp	48%	49%			
Eaton Cp	84%	82%	PPG Ind	39%	39%			
Emerson El	100%	101%	Pac Gas El	20%	21			
Emery Air	13	13%	Pan Am	4%	4%			
Exxon	84%	85%	Penney JC	94%	93%			
Fed Dpt Sts	93%	93%	Pennzoil	77	76%			

CANADIAN PRICES

Agnico Eag	38%	38%
Alcan Alum	55%	53%
Algoma Stl	17	17
Can Pacific	22%	21%
Cominco	16%	17
Con Bathrst	18%	17%
Hawk S Can	27%	27%
Hud Bay M	25%	25%
Imasco	35	34%
Imperial Oil	64	64%
Int Pipe	49%	48%
Royl Trstco	34%	34%
Seagram	92%	93
Shelco 'A'	24%	24
Thmsn N 'A'	29%	30
Verity Cp	2.90	2.75
WCT	16%	16%
Weston	37	37%

CO-OPERATIVE · INSURANCE · SOCIETY · LIMITED

GOOD NEWS FOR 3½ MILLION FAMILIES

RESULTS FOR 1986

- ● Total premium income up by £100 million to £660 million
- ● Life premium income up by £33 million to £353 million
- ● Motor premium income up by £31 million to £107 million
- ● Property premium income up by £33 million to £178 million
- ● Investment income up by £25 million to £257 million
- ● Increased bonuses on life and pension policies

EXTRACTS FROM THE REPORT OF THE CHAIRMAN, MR D.J. WISE, TO THE ANNUAL MEETING ON 29th APRIL 1987

"I am pleased to report that the Society's premium income increased in 1986 by no less than £100 million. The premium income in 1986, at £660 million, was 18 per cent higher than in 1985, while investment income, at £257 million, went up by 11 per cent.

The premium income for life business increased by 10 per cent, while that for non-life grew by 28 per cent. This large rise in non-life premium income, although a reflection of our highly competitive premium rates, was not achieved at the expense of profitability: the pre-tax operating profit on our non-life business was £13.4 million, compared with £8.5 million in 1985. Once again, increased bonuses have been declared on our life assurance and pension policies.

INVESTMENTS

"Investment income, at £257 million, went up by 11 per cent. At the end of 1986 the total market value of the investments held on behalf of our policyholders was in excess of £4,900 million.

LIFE ASSURANCE AND PENSIONS

"The annual premium income on new policies in 1986, at £64.6 million, represented an increase of 11 per cent over that in 1985. The total life premium income in 1986 was £352.6 million.

"A large part of the increase in the annual premium income on new policies arose from the spectacular growth (by nearly 130 per cent, to £8.7 million) in sales of low-cost endowment assurance policies, much of it associated with the introduction in June 1986 of our house purchase scheme – CIS Mortgage Maker. I am delighted that this new service to our customers is proving so successful and that this success is continuing into 1987.

I am pleased to announce further improvements in our bonuses. In both the Ordinary and Industrial sections, rates of reversionary bonus have been maintained and rates of terminal bonus have been increased. For pension annuities the rates of reversionary bonus and vesting bonus have been maintained whilst the rates of terminal bonus have been increased. The amount of surplus applied to provide these bonuses is £196.7 million.

MOTOR INSURANCE

"The Society's premium income from motor insurance increased from £75.4 million in 1985 to £106.8 million in 1986, a rise of 42 per cent.

Our premium rates have remained highly competitive in 1986 and the number of vehicles insured increased during the year by 130,000. The number of motor car policyholders choosing to pay an additional premium in order to have their no claim discount protected increased from 250,000 to 315,000.

PROPERTY INSURANCE

"The premium income from property insurance increased from £144.7 million to £177.6 million, a rise of 23 per cent.

Theft is the most important element in the cost of claims on insurances covering household contents and the cost of theft claims rose sharply in 1986 after showing only a marginal increase in 1985. Theft claims on household policies cost the Society over £30 million in 1986, an increase of £4.4 million over 1985."

THE CIS DIFFERENCE

The CIS is one of the country's leading life, home and motor insurers, helping to protect 3½ million families (1 family in 6) in the UK.

The CIS, one of the country's most successful consumer co-operative societies, devotes all its profits to its policyholders.

Over 6,000 CIS representatives give a much appreciated personal service to families in their homes, advising on insurance needs, collecting premiums and helping when a claim is made.

The CIS has a high level of operational efficiency; its expense ratios are amongst the lowest in the insurance industry.

CIS INSURANCE

Co-operative Insurance Society Ltd.
Miller Street, Manchester M60 0AL

How 'manifesto' claims on VAT could rebound on Labour

By Rodney Lord, Economics Editor

The spoof Conservative election manifesto produced by Labour earlier this week may have been worth the effort simply for the publicity and the pleasure of seeing Mr Norman Tebbit's fury. But it is a curious document.

For a start several of the supposedly secret Tory proposals are entirely open Government commitments. The Government is indeed intending to replace domestic rates with a poll tax. Certainly ministers want to see more contracting out of local government services and if Mrs Thatcher is re-elected she is sure to take another look at the possibility of privatizing the water industry.

But the centrepiece is the allegation that any cuts in income tax will only be paid for by putting up VAT. The plausibility of this is not increased by what has actually happened in recent years. Cutting the basic rate over the past two Budgets from 30 per cent to 27 per cent has been achieved with ne'er a frown on the VATman's face. The only change this year is in the opposite direction with a useful concession in favour of small businesses. Nor has there been any real increase in the other indirect taxes – this year there was a real cut.

At the same time the reduction in borrowing levels which has been part of Tory economic policy since 1979 has been achieved and the public sector borrowing requirement stabilized at 1 per cent of GDP. The whole of any future fiscal adjustments will therefore be available either to increase spending or cut taxes. If one assumes that public spending, even with a declining level of proceeds from privatization, continues to grow more slowly than the economy then it should be possible to go on gradually reducing income tax without having to raise the money somewhere else.

Whether switching taxation from taxes on income to taxes on spending is still part of the Government's policy in its own right is unclear. The aim was explicit in the Tories' 1979 manifesto, and Sir Geoffrey Howe's first Budget altered the balance significantly by cutting the basic rate from 33 per cent to 30 per cent while harmonizing Labour's VAT rates of 8 per cent and 12 per cent at 15 per cent.

Since the Tories were committed to reducing borrowing as well as taxes this was the only way he could make any progress towards a lower rate of income tax. But the commitment was not repeated in the 1983 manifesto and there has been no comparable shift in the present Parliament, the only major change being the extension of the VAT base to hot takeaway food and building alterations in the 1984 Budget which helped to finance a real increase in personal allowances.

If the Tories do want to make any further switch from taxes on income to taxes on spending they should not be deterred by attacks from opponents and special interest groups. There is a perfectly sound argument with a degree of economic consensus behind it for taxing spending more than income and particularly strong arguments for extending VAT over a wider base.

The more you tax spending and the less you tax income the less you tax saving since saving is the difference between income and spending. This is the rationale behind the comprehensive expenditure tax advocated by the Institute for Fiscal Studies and others.

Aside from encouraging saving there is a strong argument for distorting people's spending patterns as little as possible. It may be desirable for health reasons to tax cigarettes heavily but as a rule economies work most efficiently if consumers are left to make their own choices about spending patterns, uninfluenced by the social priorities of politicians. And because it is easier to collect taxes on spending than on income a low income tax/high spending tax regime tends to minimize the size of the black economy.

Both efficiency and administrative arguments point – as with the tax treatment of savings – towards minimizing exemptions. Little more than half of consumers' expenditure in Britain is currently subject to the standard rate of VAT. Zero-rated goods include food, fuel and power, construction, transport, books and children's shoes and clothing.

The list contains anomalies enough to trouble the most tender-hearted. There is no justification for zero-rating pulp fiction or worse (which is where most of the booktrade's profit is made), nor for allowing smaller adults to buy their clothes tax-free.

Nor should we pay too much attention to the special pleading of the producers. The corner fish and chip shop has not disappeared as a result of the imposition of VAT in 1984.

More serious is the argument that extending VAT would be regressive, bearing most harshly on the poor. At present VAT is broadly neutral because food, which is a bigger proportion of the spending of poorer consumers, is zero-rated. The effect of any changes would depend a lot on what happened to the taxation of food.

In the rest of Europe most countries tax it but at a lower rate than the standard. As with any tax changes the effect on individuals – and their acceptability – depends much on what other changes are made to the tax and benefit system at the same time.

Battle of the manifestos: Labour's Bryan Gould

VAT RATES IN THE EEC

	Standard %	Higher %	Reduced %
Italy	18	38	2,9
Luxembourg	12	-	3,6
West Germany	14	-	7
Netherlands	20	-	6
Belgium	19	25,33	6,17
Ireland	25	-	10,0
France	18.6	33⅓	5.5,7
Denmark	22	-	-
Greece	18	36	6
Spain	12	33	6
Portugal*	16,12	30,21	8,6,0
UK	15	-	0

* Portugal obliged to apply common VAT system from January 1, 1989. Lower rates apply in Azores and Madeira.

Source: "VAT in Europe" – International Bureau of Fiscal Documentation.

COMMENT Kenneth Fleet

Are gilts on the way to a 1920s-style revival?

Another half-point cut in bank base rates, as suggested here yesterday, is clearly within the City's sights. Sterling was again looking strong, taking Tuesday's drop in rates to 9½ per cent in its stride and walking over the semi-prostrate American dollar.

It is Christmas in April for the Chancellor of the Exchequer, who cannot want the pound to rise further against either the dollar (bad neighbourliness) or against powerful trading currencies like the mark (an unwanted handicap on reviving British exports). It is his duty under the Paris accord to serve the cause of greater currency stability, and there can be no more congenial way to do that than by cutting domestic interest rates. British manufacturers and exporters will thank him on both counts – lower interest costs and sustained international competitiveness – and cheaper money in the run-up to a general election is an ideal stimulus to confidence and spending, while helping to promote a sense of national well-being.

Cutting interest rates also has the edge over intervention in the foreign exchange markets, where sterling is sold in exchange for dollars in order to hold down one and support the other. Intervention on the scale of the last two months has had the effect of pumping up the domestic money supply, unless it is neutralized by substantial sales of newly minted gilt-edged stock. Although the Government wants both high street and housing markets to be filled with eager buyers, too much money in the system can be too much of a good thing. It puts pressure on prices. Because of the impending election, it is the short game we are watching.

For the long game, you have to look to Washington, where the strains on the American budget and balance of payments may already be great enough to initiate an historic shift in the balance of economic power of the kind already seen once in this century. *Vis-à-vis* the industries of Japan, and West Germany to a lesser degree, American industry is wavering and rapidly losing its ability to compete. The Japanese have built up huge payments surpluses which they employ both to strengthen their commercial position in the US and to supply more and more of the loans the US Administration needs to cover its massive budget deficit. President Reagan seems unable, or disinclined, to do anything to reduce the budget deficit, and confidence in the power of American industry to reassert itself and reduce the Japanese lead is waning as fast as the dollar.

The parallels with Britain and the pound sterling after the First World War are striking. This country's industries found themselves falling behind the modern economies of the US and Germany, unable to cope adequately with their invention, energy and competitive power. Sterling also continued to cling to its reserve currency status, which has since passed to the dollar, long after Britain had the economic strength to sustain it.

The answer which found favour in the 1920s and 1930s was protectionism. In the face of Japanese industrial domination, the same answer is again up for discussion, and already in the US, action. It would be difficult to exaggerate the significance of this week's meetings in Washington between President Reagan and the Japanese Prime Minister, Yasuhiro Nakasone. The US might feel compelled to defend itself by putting up tariff walls unless the Japanese are prepared to accommodate the Americans in other ways, notably opening their own markets to foreign goods. If so, Europe could not be far behind in protecting itself in the same way.

It is this prospect of a structural change in the world economy that has persuaded Stephen Lewis, of Phillips & Drew, to rethink the medium-term future of the gilt-edged market. If the world is about to draw into itself, financially and economically, the end of the 1980s could usher in an extended period of very low interest rates and a truly Florentine renaissance in gilt-edged.

An issue of rights

Erosion of pre-emptive shareholders' rights in share issues has accelerated rapidly since Big Bang. The insurance companies needed to stop the rot. Otherwise, competition among issuing houses offering quick, easy packages would have made the rights issue the exception rather than the rule.

In the guidelines issued yesterday, however, the Association of British Insurers has even retreated from its previous compromise position, making anything from foreign issues to vendor placings that much less attractive. That is probably sensible, given the new pressures, but will certainly lead to some spirited City debate about financial Luddism.

It might seem cheaper to a board in terms of internal accounting to switch from a rights issue to one of the new methods. But that is false accounting if shareholders suffer in terms of dilution (not to mention fees).

There is one caveat. Institutions should be more understanding about the virtues to all shareholders of listings and shareholdings in important overseas markets than yesterday's ABI statement suggests. But that can be worked out in the consultations that will now have to take place.

Tricentrol opens year with loss

By Our City Staff

Tricentrol, the British independent oil explorer which has suffered more than most from sagging world oil prices, slid further into debt during the first quarter of this year, when it ran up losses of £1 million against £1,3 million in the same period last year.

The company estimates its breakeven oil price is £14 a barrel. But the price for the opening quarter was £10.28, about £4 less than at the same time last year. January-March turnover fell to £8.6 million from £11.1 million previously.

Tricentrol, which has been trying to borrow its way out of trouble, signed a £50 million medium-term loan facility two weeks ago with a group of seven banks which it is hailing as evidence of bankers' confidence in its future.

Mr James Longcroft, the chairman, said at the company's annual meeting yesterday he remained optimistic about future prospects. He said no investment would be undertaken unless the company was sure of an adequate return on capital over and above the financing costs.

He added that Tricentrol had signed a contract for a new eight-year exploration licence in North-east Syria.

Delyn looks to further growth as profits rise

By Our City Staff

Delyn, the Welsh-based consumer packaging group which underwent a big boardroom shake-up last month, increased profits to £406,000 last year from £251,000 previously and is looking to both its existing businesses and fresh acquisitions to provide further growth.

Delyn complains that profits would have been better still were it not for the poor performance of its paper packaging activities.

However, the company estimates that its share of the plastic packaging market is growing at a healthy 20 per cent a year.

News that Mr Peter Norman, who bought a 29.65 per cent stake in Delyn last November, had taken over as chairman sent shares soaring early last month, when the price jumped £1 in just three days.

Delyn is to make its stock more attractive by splitting each of its shares, which gained 15p to 340p yesterday, into four.

Turnover last year rose to £7.17 million from £6.67 million and shareholders will receive an increased final dividend of 2.5p making 3.5 p for the year, 0.5p more than in 1985.

Norank agrees to bid from Spong Holdings

By Michael Tate

Norank Systems, supplier of racking systems to high street chains such as Woolworth and Virgin, has agreed to a £9.86 million takeover bid from the ambitious Spong Holdings.

The terms are six Spong ordinary and one convertible preference share for each Norank share, valuing each Norank at 230.5p, which compares with the 90p USM placing price in December 1985. Shareholders can, however, elect to take 25p in cash instead of every third Spong share offered, and 100p for each preference share.

The directors, who speak for about 55 per cent of the shares, are recommending the terms, and taking advantage of the partial cash alternative.

Mr Stephen Barclay, chairman of Spong, and Mr David Kleeman, a director, are taking up one million of the shares thus released, lifting their holdings to 24.2 per cent of the enlarged capital, while a further three million are being placed with clients of Robert Fleming.

Mr Barclay said: "Norank will add a new and exciting dimension to Spong's creative services division." He believes this division will constitute "a significant force."

John Crowther to raise £57m

By Joe Joseph

John Crowther, underlining its reputation as one of the Britain's fastest growing textile companies, is raising about £57 million for expansion. The company has already pinpointed a European carpet manufacturer as its next target, with a deal well under way.

Crowther is looking to raise £37.4 million net by way of a two-for-nine rights issue of 21.53 million new shares.

At the same time Crowthers Finance, its wholly-owned Cayman Island finance subsidiary, is seeking a further SwFr48.1 million (£19.7 million) net by issuing Swiss franc-denominated convertible preference stock which would be listed on the Geneva, Zurich and Basle stock exchanges.

Crowther, which recently announced doubled profits of £14.83 million for 1986, has grown dramatically over the past few years from a modest Huddersfield cloth maker to one of the top half dozen textile manufacturers in Britain.

When Mr Trevor Barker, its current chairman, bought a fifth of the company in 1980 from Mr Joe Hyman, the flamboyant former Viyella chief, the company had been profitless for six years and sales were languishing below £4 million. Last year it had a turnover of £225 million.

The company said yesterday that it had conditionally agreed to buy a contract carpet and carpet tile manufacturer in mainland Europe for about £5.9 million, and sees the purchase as a springboard into the European floor covering market.

THE TIMES CITY DIARY

Move over, Darling

A sale of the stockbroking interests of Alexanders Laing & Cruickshank by its parent, Mercantile House, has been popular City gossip which chairman of the multi-faceted securities house, John Barkshire, believes has now been drowned out by much scraping of chairs by its officers. The moves, said Mr Barkshire yesterday, reflected Mercantile's positive feelings toward ALC. As expected, they included the retirement of Robin Stormonth-Darling as chairman of ALC, the stockbroking arm, and his departure from the board of Alexanders Laing & Cruickshank Holdings. He becomes a non-executive director of Mercantile House. Replacing him as chairman of ALC is the broker's head of equities, Gerry Mordaunt, who also joins the main Mercantile Board. Mark Powell, head of Laing & Cruickshank Investment Management Services, who is also elevated to the top table, becomes chief executive of ALCH. Stories that ALCH's stockbroking business was for sale followed its involvement through half-commission man Tony "The Animal" Parnes, in the Guinness affair. The purchase of 15 per cent of its parent on behalf of Canadian financial group CrownX was also regarded as a little bizarre, even if it was evidence of the opaqueness of Chinese walls. Mr Barkshire said yesterday that he had contemplated all the stories with fascination, and said the changing of the-structure confirmed the parent's commitment to its children, however precocious they might have been.

The ultimate deterrent

Heard during a recent hearing of the Treasury and Civil Service Committee, Mr Austin Mitchell, MP, and Mr John Townend, MP, interviewing Mr Lionel Price, head of the Bank's international division:

Townend: To what extent would you say the Bank of England used arm-twisting?

Price: I would say we have not used arm twisting.

Townend: You have not?

Price: No.

Townend: Just encouragement?

Price: Encouragement is the word which is appropriate to the form of words I read out.

Mitchell: What form does encouragement take if it does not hurt arms?

Townend: Lunch with the Governor.

Even money on May motto

It can be safely predicted that around nowthe merits of that saw, "Sell in May and Go Away", will be boringly discussed wherever market men meet. Thanks, then, to Richard Lake, of the stockbroker Savory Milln, who has provided the wine bar pundits with some definitive statistics on whether this old adage holds good in times of computers and global markets. The whole thing was founded on the fact that when stockbrokers were gentlemen (some still are) they had better things to do in the summer than follow the stock market. Mr Lake's researches show that in the last 22 years it has been wrong to sell in May on 11 occasions, and right on 11. The bad years for going away were 1967, 68, 70, 71, 72, 77, 78, 80, 81, 82 and 83. In 1965, 66, 69, 73, 74, 75, 76, 79, 84, 85, and 86 it would have been better to enjoy the summer season unencumbered.

"There's a Mr Mickey Mouse from the Bank of England . ."

Fireman's pay sets hot pace

You wouldn't expect to find envy down in Finchley, north London, where Prime Minister Margaret Thatcher has her constituency, and indeed, there was applause yesterday at the news that Paul Fireman, chairman of US sports footwear group Reebok International, was America's second-highest-paid executive last year. Why the cheers in Finchley? Because it is the headquarters of Pentland Industries, which bought a 55.5 per cent stake in Reebok for a mere $77,000 in 1981 when sales were $1 million a year. Pentland now has 37 per cent, but with Reebok sales approaching $1 billion, it is worth $800 million. Fireman's salary is made up of a modest $364,000 basic, and a bonus equivalent to 5 per cent of pre-tax profits. With about $260 million earned last year, Fireman's pay packet was $13,063,000 (£7,917,000). Only Lee Iacocca, chairman of Chrysler, did better, with $20,542,000 (£12,450,000), according to a survey in Business Week. And the man who saw the magic in Reebok, Stephen Rubin, thechairman of Pentland? Last year he had to scrape by on £114,000.

● **Giggles can be heard in computer shops across America over the new IBM personal computer, the Model 50, renamed by its development team as 'Rough Rider'. The development boffins, it is suggested, must lead such sheltered lives that they are unaware that 'Rough Rider' is also the brand name for a popular American condom.**

Ray Heath

Spread of activities fuels continued growth

- Profit before tax 11.4% higher than comparable period last year.
- Spread of worldwide activities providing thrust for continued growth of Group.
- Commercial situation in UK sugar market now stabilised and prospects for full year healthy.
- Western Sugar beet factories in Mid-West USA having excellent year.
- Plans for market introduction of sucralose proceeding well.
- Interim dividend up from 8p to 9p.

UNAUDITED INTERIM RESULTS

	1987 26 weeks to 28th March	1986 26 weeks to 29th March
Pre-tax profits	£40.2m	£36.1m
Interim dividend per £1 ordinary share	9.0p	8.0p
Earnings per £1 ordinary share	30.3p	25.7p

The above figures do not constitute full financial statements. Copies of the Interim Report for the 26 weeks to 28th March 1987 are being mailed to shareholders.
Further copies may be obtained from:
CP McFie, Secretary, Tate & Lyle PLC, Sugar Quay,
Lower Thames Street, London EC3R 6DQ.

"The Monopolies and Mergers Commission Report [on the proposed acquisition of S&W Berisford] contained 'exceptional' recommendations that were most favourable to the company.....Government action is now awaited to provide the 'specific and robust' assurances recommended in the Report."

TATE + LYLE

ROLLS
ROYCE

ROLLS-ROYCE plc

OFFER FOR SALE

by

SAMUEL MONTAGU & CO. LIMITED

on behalf of

THE SECRETARY OF STATE FOR TRADE AND INDUSTRY

of up to 801,470,588
Ordinary Shares
of 20p each at 170p per Share

of which 85p is payable on application
and 85p on 23rd September 1987

The information contained in this document has been drawn from, and is to be read together with, that contained in the prospectus dated 28th April 1987 (the "Prospectus") which comprises listing particulars relating to Rolls-Royce plc (the "Company" or "Rolls-Royce"). In applying for Ordinary Shares of 20p each in the Company ("Shares"), you will be treated as applying on the basis of both this document and the Prospectus, which together govern your rights and obligations. The Prospectus alone contains full details of the history and business of Rolls-Royce and of the Offer. You are therefore advised to read the Prospectus before completing and returning an application form.

The Council of The Stock Exchange has authorised the issue of this document under section 154(1)(b) of the Financial Services Act 1986, which enables it to do so without approving the contents hereof.

If you need advice, you should consult your bank manager, stockbroker, solicitor, accountant or other professional adviser.

APPLICATION FOR SHARES

GENERAL

If you wish to apply for Shares, you must complete and return an application form in accordance with the accompanying instructions. A Public Application Form for use by members of the public is set out in this document. Special arrangements have been made, and forms provided, for applications by eligible employees and pensioners of Rolls-Royce and its UK subsidiaries. These include an entitlement to make applications under Priority and Discount Offers. Those making such an application may not also use Public Application Forms to apply for Shares for their benefit.

ONLY ONE APPLICATION ON A PUBLIC APPLICATION FORM MAY BE MADE FOR THE BENEFIT OF ANY PERSON. Multiple applications or those appearing to be, or suspected of being, *multiple* applications are liable to be rejected at the discretion of the Secretary of State for Trade and Industry ("Secretary of State"). Criminal proceedings may be instituted against anyone knowingly making or authorising a multiple application. Under the terms and conditions of application below, *applicants can be required* to provide details of any persons for whose benefit they have applied.

Photocopies of application forms will not be accepted in any circumstances. Your attention is drawn to paragraph 2(k) in *the* terms *and conditions of application* below, which excludes liability for information not in the Prospectus.

NATIONALITY DECLARATION

The Articles of Association of the *Company restrict the number of Foreign-held* Shares (as defined) in the Public Application Form at any one time to 15 per cent. of the issued shares ordinarily, or currently, entitled to vote at general meetings of the Company. If at any time the 15 per cent. limit is exceeded, *the* Articles *require a disposal of the excess.*

The Articles of Association also contain restrictions, until 1st January 1989, on the interest (as defined in the Prospectus) of any person in shares of the Company which normally carry voting rights, *including the* Shares now being offered. *Where a person has, or appears to the Directors* or is deemed to have, an interest in 15 per cent. or more of such shares, the Articles require a disposal to be made so as to reduce the interest of such person below 15 per cent. The expression "interest" is widely defined.

If the shares for which you are applying will be Foreign-held Shares or if you will be interested in a material number of Shares, you are advised to read the detailed information in the Prospectus *before completing and returning* an application form.

APPLICATIONS FROM OUTSIDE THE UK

No person *receiving* a *copy of this document* in any *territory* other than the UK, the Channel Islands or the Isle of Man may treat the same as constituting an invitation or offer to him, nor should he in any event use the Public Application Form contained herein, unless in the relevant territory *such an invitation and offer* could lawfully be made to him without compliance with any unfulfilled registration and other legal requirements. It is the responsibility of any person outside the UK, the Channel Islands and the Isle of Man, receiving a copy of this document and wishing *to make an application hereunder, to satisfy* himself as to full observance of the laws of the relevant territory in connection therewith, including the obtaining of any governmental or other consents and compliance with other necessary formalities and to pay any transfer or other taxes required *to be paid in such territory in respect of the Shares acquired by him under the* Offer

US PERSONS

The Shares have not been and will not be registered under the US Securities Act of 1933, as amended, and (subject to exceptions for eligible employees of Rolls-Royce or its UK subsidiaries on short term secondment in the US and for certain disposals by parties to the underwriting arrangements for the *Offer)* may not be offered, *sold, renounced or transferred, directly or* indirectly, in the US or to or for the benefit of any US person or to any person purchasing the Shares for reoffer, resale, renunciation or transfer in the US or to or for the benefit of any US person, in each case, as part of *the distribution of the Shares. "US" means the United States of* America, its territories, its possessions and all areas subject to its jurisdiction "US person" means any citizen or resident of the US, any corporation, partnership or other entity created or organized in or under the laws *of the US* and any *estate or trust the income of which is subject to US Federal* income taxation regardless of its source. Renouncees submitting renounceable letters of allocation for registration will be deemed to declare (i) that they are not US persons and the Shares to be registered are not held by them for the benefit of a US person or with a view to their resale or transfer in the US or to a US person or (ii) (if the foregoing declaration cannot be given) that such Shares have not been acquired by them or for their benefit during the period of 90 days from the date that dealings in the Shares commenced on The Stock Exchange.

DEPOSITARY RECEIPTS AND CLEARANCE SERVICES

Persons connected with depositary receipts or clearance services, as described in paragraph 2(h) *in the terms and conditions of application below may not apply for Shares under the Offer* In addition, such persons may not apply for registration of renounceable letters of allocation in their names. They may, however, be registered as holders of Shares once the Shares are in registered form.

ALLOCATIONS

The basis of allocation of the Shares is expected to be announced by Monday 11th May 1987. If you are successful, in whole or in part, you will be sent a renounceable letter of allocation for the Shares allocated to you. If there is heavy demand for the Shares, you may receive fewer Shares than you apply for or none at all. If your application is not accepted, all monies paid on application will be returned (without interest) If your application is accepted in part, you will receive (without interest) a refund cheque for the balance of the money paid on application. **The right is reserved to reject, or scale down, any application.** In particular, but without limitation:

- (i) any application which (alone or when taken in conjunction with any other application made by or on behalf of the same applicant, or by or on behalf of a person whom the Secretary of State believes (a) is associated with that applicant or (b) would, if that applicant held any Shares, be or be taken to be interested in such Shares for the purpose of the Articles of Association of the Company dealing with restrictions on interests in shares) is for more than 80,147,058 Shares (10 per cent. of the issued and to be issued ordinary share capital of the Company) will be rejected or scaled down to the extent that it exceeds that number;
- (ii) the Secretary of State reserves the right to reject or scale down applications for Shares by or on behalf of Foreigners, Foreign Corporations or Corporations under Foreign Control (the definitions of which are given on the Public Application Form) if it appears that, were such applications to be accepted and the applicants registered as the holders of the Shares allocated to them, the proportion of Foreign-held Shares in the Company, as defined in its Articles of Association, would exceed 15 per cent.

PAYMENT

The right is reserved to present for payment all remittances upon receipt but this will be avoided so far as practicable in respect of applications for which it is not expected to make an allocation *unless they are, or appear to be, or are suspected of being, multiple* applications. All cheques must be honoured on first presentation.

By completing and delivering a *Public Application Form, you agree to pay the second* (and final) instalment on the Shares allocated to you by 3.00 p.m. on 23rd September 1987 and, in the case of payments of £10,000 or more, for value by such time. Failure to pay *that instalment may result in the allocation of the relevant Shares being cancelled.* You will be sent a reminder about the second instalment before it becomes due. If you dispose of Shares prior to payment of the second instalment, and a subsequent holder fails to meet this commitment, you will be liable to pay the second instalment. Upon payment of that instalment you will, under the terms of the Offer, be entitled to become the registered holder of the Shares (although you may, in certain circumstances, be required to transfer Shares out of your name against reimbursement of the second instalment).

You may, if you wish, pay the second instalment on your Shares before the final payment date *of 23rd September 1987. You will only be entitled to exercise votes in respect of your Shares when* these have been registered following payment of the second instalment. Registration of Foreign-held Shares is, under the Articles of Association, subject to a limit of 15 per cent. on the total number of *such* Shares.

UK STAMP DUTY AND STAMP DUTY RESERVE TAX

Arrangements have been made for any UK stamp duty or stamp duty reserve tax ("SDRT") in respect of the issue of letters of allocation to initial applicants and the transfer of Shares by the Secretary of State to initial applicants or renouncees, where payable at the rate of 50 pence per £100 (or part), to be borne by the Secretary of State, who will make the appropriate SDRT notifications. This rate applies save in the special cases referred to below.

An agreement by an applicant or a renouncee to sell letters of allocation or Shares will give rise to a charge to SDRT or UK stamp duty (currently at 50 pence per £100 (or part) of the price payable *under the sale, save as referred to below).* The SDRT is the liability of the purchaser, and stamp duty is also usually paid by him. Where the purchase is effected through a member of The Stock Exchange or a qualified dealer, The Stock Exchange member or qualified dealer concerned *will generally collect the SDRT* or stamp duty.

Special rules apply to members of The Stock Exchange and to persons connected with depositary receipt arrangements and clearance services. The Inland Revenue has stated that agreements to transfer Shares or *letters* of allocation to charities will not *give rise to UK* stamp duty *or SDRT.*

AVAILABILITY OF THE PROSPECTUS

Copies of this document and of the Prospectus may be obtained, until the Offer closes, from all UK branches of National Westminster Bank PLC, all Scottish branches of The Royal Bank of Scotland plc, all branches of Ulster Bank Limited in Northern Ireland and certain main branches of Barclays Bank PLC and Midland Bank plc; the underwriters to the Offer; and the brokers to the Offer and to the Company and the regional coordinators all of whose names are set out in the Prospectus.

Arrangements have been made for the Prospectus to be published in the Financial Times and the Daily Telegraph on Thursday, 30th April 1987.

Copies of this document and of the Prospectus may also be obtained from the registered office of the Company until 21st May 1987.

TIMETABLE

It is expected that renounceable letters of allocation will be sent to applicants allocated Shares under the Offer on Monday 18th May 1987 and that dealings in the renounceable letters of allocation will start at 9.00 a.m. on Tuesday 19th May 1987. Dealing instructions will be set out *in the renounceable letters of allocation;* ***applicants who deal before receipt of a letter of*** **allocation and commencement of dealings on The Stock Exchange will do so at their own risk.**

The expected timetable is as follows:

Letters of allocation posted	Monday 18th May 1987
Dealings commence on The Stock Exchange	9.00 a.m. on Tuesday 19th May 1987
Latest time for splitting of letters of allocation	3.00 p.m. on 21st September 1987
Latest time for payment of second (and final) instalment	**3.00 p.m. on 23rd September 1987**
Latest time for registration of renunciation of letters of allocation	3.00 p.m. on 23rd September 1987
Commence despatch of definitive Share certificates	*6th November 1987*

TERMS AND CONDITIONS OF APPLICATION

1. Acceptance of applications will be conditional on (i) the admission of the whole of the ordinary share capital of the Company, issued and to be issued, to the Official List of The Stock Exchange becoming effective by not later than 26th May 1987; and (ii) the provisions relating to termination of the Underwriting Agreement referred to in paragraph 8 of "Additional Information" in Part VII of the document dated 28th April 1987, comprising listing particulars for Rolls-Royce plc (the "Prospectus"), not being implemented. Application monies will be returned (without interest) if these conditions are not satisfied and, in the meantime, if presented for payment will be kept by the receiving banks appointed in respect of the Offer ("receiving banks") in separate accounts. The right is reserved for the Secretary of State and his agents to present for payment and otherwise process all remittances at any time after receipt thereof. The right is also reserved to treat as valid any application not completed in all respects in accordance with the instructions accompanying the relevant application form. Words and expressions defined in the Prospectus have the same meanings in these terms and conditions and in the application forms, including the Public Application Form, unless the context otherwise requires.

2. By completing and delivering an application form, you:

- (a) offer to purchase from the Secretary of State the number of Shares specified on your application form (or such smaller number for which the application is accepted) and agree that you will accept such Shares as may be allocated to you on the terms of, and subject to the conditions set out in, the Prospectus and subject to the Memorandum and Articles of Association of the Company;
- (b) agree, as a collateral contract between you and the Secretary of State which will become binding on posting to, or (in the case of delivery in any other manner) receipt by, a receiving bank of your application and in consideration of the Secretary of State agreeing that he will not, prior to 11th May 1987, offer any of the Shares to any person other than by means of one of the procedures referred to in the Prospectus, that (i) your application cannot be revoked prior to 31st May 1987 and (ii) if you are requested to do so at any time in writing by or on behalf of the Secretary of State or the Company, you will disclose in writing within 21 days of the date of such request, to the person making it, the name(s) and address(es) of any person(s) for whose benefit your application was made or who would, if all the Shares for which your application is accepted had been subscribed, be, to your knowledge, at any time or for any periods prior to such request interested in such Shares for the purposes of section 212 of the Companies Act 1985;
- (c) warrant that your remittance will be honoured on first presentation and agree that any letter of allocation and any money returnable may be held pending clearance of your payment;
- (d) agree:
  - (i) that time shall be of the essence of the contract constituted by acceptance of your application and that such contract will constitute a separate contract for the purchase of each of the Shares in respect of which your application is accepted and that these terms and conditions shall be construed accordingly;
  - (ii) to pay or procure to be paid by not later than 3.00 p.m. on 23rd September 1987 the second instalment of *85p* per Share *payable in respect of those Shares* for which your application is accepted and that payment of a sum of £10,000 or more will be for value by such time;
  - (iii) that failure to make such payment by such time (including, in the case of payment of a sum of £10,000 or more, for value by such time) will render the previous payment liable to forfeiture and will constitute a fundamental breach and repudiation of the contract constituted by acceptance of your application, which the Secretary of State will be entitled to accept as bringing the contract to an end and which will render you liable to pay by way of damages full compensation for all loss and damage (including any consequential loss and wasted expenditure) suffered as a result of the breach; and
  - (iv) that each sale of Shares is conditional on the due prior payment of the second instalment and that neither you nor any renouncee(s) will have any right to vote, or to direct the manner in which the rights attaching to the Shares may be exercised, until such payment is made and until the Shares are registered in the Company's register of members in your name or that of a renouncee;
- (e) warrant that:
  - (i) *if this application is made for your benefit, not more than one "Public Application"* (being an application for Shares other than an application by an employee under the terms of the Free and Matching Offers referred to in paragraph 6 of Part VII of the *Prospectus* or any application by a *Priority Applicant* under the arrangements described in paragraph 8 of Part VII of the Prospectus) is being made for your benefit by you or, so far as you are aware, by any other person;
  - (ii) *if the application is made by you for the benefit of another person,* not more than one Public Application is, so far as you are aware, being made for the benefit of that person; and
  - (iii) if you sign the application form for someone else, you have due authority *to do* so;
- (f) agree that, in respect of those Shares *for which your application* has been received and processed and is not rejected, acceptance of your application shall be constituted, at the election of the Secretary of State, either (i) by notification to The Stock Exchange of the basis of allocation (in which case such acceptance shall be on that basis) or (ii) by notification of acceptance thereof to a receiving bank;
- (g) *authorise a receiving bank to send* a letter of allocation for the number of Shares for which your application is accepted, and/or a cheque for any money returnable, by post at your risk to the address of the person named in Box 4 of the application form and to procure that such name (and the name(s) *of any other joint applicant(s)*) is placed on the register of members of the Company in respect of such Shares the entitlement to which has not been effectively renounced;
- (h) warrant that you are not, and are not applying as a nominee *or agent for,* a person who is or may be liable to pay stamp duty, or to notify and account for SDRT, at any of the increased rates referred to, in the case of stamp duty, in section 67 (depositary receipts) or section 70 (clearance services) or, in the case of SDRT, section 93 *(depositary receipts)* or section 96 (clearance services) of the Finance Act 1986;
- (i) declare that you are not a US person and are not applying for the benefit of, or with a view to resale to, any such person and that if you are a dealer in securities you will advise any purchasers of Shares from you of the restrictions on resales in the US or to US persons set forth in Part VIII of the Prospectus and will further advise any dealer in securities purchasing Shares from you that such dealer must similarly advise any purchasers from such dealer of such restrictions;
- (j) agree that, if you delete or amend *the declaration* in Box 3 of the application form, you thereby declare that, if your application is successful and Shares for which it is accepted are registered in your name, those Shares will be "Foreign-held Shares", as referred to on the application form;
- (k) confirm that, in making your application, you are not relying on any information or representation other than information and representations contained in the Prospectus and, accordingly, you agree that none of the Secretary of State, the Company, the Directors, the advisers of any of them or any other person acting on behalf of any of them, in relation to the Prospectus or any part thereof, shall have any liability for any information or representations other than those *contained in the* Prospectus; and
- (l) agree that such application form is addressed to Samuel Montagu & Co. Limited on behalf of the Secretary of State and to the Company and that the benefit of (k) above shall extend to the persons referred to therein.

3. If this application is made on behalf of another person by their attorney, that other person shall be bound by these terms and conditions.

4. All applications, acceptances of applications and contracts resulting therefrom under the Offer shall be governed by and construed in accordance with the laws of England.

NOTES ON HOW TO COMPLETE THE PUBLIC APPLICATION FORM

1 ***Put in Box 1 (in figures) the number of Shares for which you are applying.*** **You may only apply for one of the numbers of Shares indicated below. Applications for any other number of Shares will be rejected.**

Number of Shares you are applying for	Amount you pay now at 85p per Share	Your total payment at 170p per Share
400	£340	£680
500	£425	£850
600	£510	£1,020
700	£595	£1,190
800	£680	£1,360
900	£765	£1,530
1,000	£850	£1,700
1,500	£1,275	£2,550
2,000	£1,700	£3,400
3,000	£2,550	£5,100
4,000	£3,400	£6,800
5,000	£4,250	£8,500
6,000	£5,100	£10,200
7,000	£5,950	£11,900
8,000	£6,800	£13,600
9,000	£7,650	£15,300
10,000	£8,500	£17,000

Above 10,000 Shares, applications must be in the following denominations:

applications for	in multiples of
10,000 to 50,000 Shares	5,000 Shares
50,000 to 100,000 Shares	10,000 Shares
over 100,000 Shares	50,000 Shares

2 **Put in Box 2 (in figures) the amount you pay now.**

Payment is in two instalments. The amount you pay now is 85p per Share. The second instalment of 85p per Share is payable by 3.00 p.m. on 23rd September 1987.

3 ***Nationality declaration.***

The Directors of the Company are not permitted by the Articles to register Shares unless they have a declaration from the holder(s) of those Shares as to whether or not they will be *Foreign-held Shares* (as defined on the Public Application Form).

If you, or any joint applicant, cannot make the declaration in Box 3, you should delete it, in which case you will thereby declare that your Shares will, on registration in your name(s), be "Foreign-held Shares". The effect of this is set out in paragraph 3(b)(viii) of Part VII of the Prospectus.

4 **Put in Box 4 your full name and address in block capitals.**

Applications may not be made by children aged under 18. An adult may, however, apply for the benefit of a child aged under 18. To do this, you should put your own name in Box 4 and, after your surname, write "a/c" followed by the surname and forenames in full of the child and the child's date of birth. You are not thereby precluded from making a single further application for your own benefit.

If you wish to apply jointly with other adult(s), follow the procedure set out in note 8.

5

WARNING

Only one Public Application may be made for the benefit of any person. Criminal proceedings may be instituted against anyone knowingly making or authorising more than one such application for the benefit of any person.

6 **Sign the form in Box 6 and date it.**

The application form may *be signed by* someone else on your behalf if he is duly authorised to do so but the power of attorney must be enclosed for inspection.

A corporation must sign under the hand of a duly authorised official, whose representative capacity must be stated.

If you apply for the benefit of a person aged under 18, you (rather than that person) must sign the form.

7 **Pin to Box 7, where indicated, a cheque or bankers' draft for the amount you have entered in Box 2. Your cheque or bankers' draft must be made payable to "RR *Share Offer*" and crossed "Not Negotiable".**

Your payment must relate solely to this application. No receipt will be issued.

Your cheque or bankers' draft must be drawn in sterling on an account at a bank branch in the UK, the Channel Islands or the Isle of Man and must bear a UK bank sort code number in the top right hand corner.

An application may be accompanied by a cheque or bankers' draft drawn by someone other than the applicant(s), but any monies returned will be sent by cheque crossed "Not Negotiable–A/C payee only" in favour of the first named applicant.

8 **Joint applications.**

You may apply jointly with up to three other people, provided none of them is aged under 18 and provided that no other Public Application is being made for your benefit or for the benefit of any of the other joint applicants. Each such person should complete and sign Box 8.

Power(s) of attorney must be enclosed in favour of anyone signing on behalf of any joint applicant(s).

You must return your completed application form, together with your cheque or bankers' draft for the amount payable on application, so as to arrive by *10.00* a.m. on *Thursday 7th May 1987. Please* see the instructions for the return of your completed application form at the end of this document.

INSTRUCTIONS FOR RETURN OF YOUR PUBLIC APPLICATION FORM

APPLICATIONS MUST BE RECEIVED BY 10.00 a.m. ON THURSDAY 7th MAY 1987

SEND YOUR COMPLETED PUBLIC APPLICATION FORM, TOGETHER WITH YOUR CHEQUE OR BANKERS' DRAFT, BY POST, OR DELIVER IT BY HAND, to the appropriate address immediately below, according to the first letter of your surname (or corporate name) inserted in Box 4.

A to D **Barclays Bank PLC,**
New Issues Department,
PO Box 123,
Fleetway House,
25 Farringdon Street, London EC4A 4HD

E to K **Midland Bank plc,**
Stock Exchange Services Department,
Mariner House,
Pepys Street, London EC3N 4DA

L to R **The Royal Bank of Scotland plc,**
Registrar's Department,
PO Box 435,
8 Bankhead Crossway North, Edinburgh EH11 4BR
or by hand only, to
New Issues Department,
24 Lombard Street, London EC3

S to Z **National Westminster Bank PLC,**
New Issues Department,
PO Box 79,
2 Princes Street, London EC2P 2BD

USE FIRST CLASS POST AND ALLOW AT LEAST TWO BUSINESS DAYS FOR DELIVERY

ADDITIONAL RECEIVING CENTRES

(open only for deliveries by hand and only until 10.00 a.m. on Thursday 7th May 1987)

Aberdeen
The Royal Bank of Scotland plc,
40 Albyn Place,
Aberdeen

Belfast
Ulster Bank Limited,
Investment Division,
88–90 High Street,
Belfast

Birmingham
National Westminster Bank PLC,
103 Colmore Row,
Birmingham

Bristol
National Westminster Bank PLC,
32 Corn Street,
Bristol

Cambridge
Barclays Bank PLC,
15 Bene't Street,
Cambridge

Cardiff
National Westminster Bank PLC,
117 St. Mary Street,
Cardiff

Channel Islands
National Westminster Bank PLC,
16 Library Place,
St. Helier, Jersey

National Westminster Bank PLC
35 High Street,
St. Peter Port,
Guernsey

Dundee
The Royal Bank of Scotland plc,
3 High Street,
Dundee

Edinburgh
The Royal Bank of Scotland plc,
54 Fettes Row,
Edinburgh

Glasgow
The Royal Bank of Scotland plc,
98 Buchanan Street,
Glasgow

Inverness
The Royal Bank of Scotland plc,
38 Academy Street,
Inverness

Leeds
Barclays Bank PLC,
28 Park Row,
Leeds

Leicester
Barclays Bank PLC,
Town Hall Square,
Leicester

Lincoln
National Westminster Bank PLC,
225 High Street,
Lincoln

Liverpool
Barclays Bank PLC,
4 Water Street,
Liverpool

Manchester
National Westminster Bank PLC,
55 King Street,
Manchester

Newcastle upon Tyne
The Royal Bank of Scotland plc,
31 Grey Street,
Newcastle upon Tyne

Northampton
Midland Bank plc,
3 Wood Hill,
Northampton

Norwich
Barclays Bank PLC,
Bank Plain,
Norwich

Nottingham
Barclays Bank PLC,
Old Market Square,
Nottingham

Oxford
Midland Bank plc,
65 Cornmarket Street,
Oxford

Plymouth
Midland Bank plc,
4 Old Town Street,
Plymouth

Sheffield
Midland Bank plc,
Market Place,
Sheffield

Shrewsbury
Midland Bank plc,
33 High Street,
Shrewsbury

Southampton
Midland Bank plc,
165 High Street,
Southampton

Swansea
National Westminster Bank PLC,
9 Belle Vue Way,
Swansea

ROLLS-ROYCE plc PUBLIC APPLICATION FORM

Before completing this form, please read carefully the accompanying notes.

1 I/We offer to purchase ______ Shares
in Rolls-Royce plc on and subject to the terms and conditions of application set out in the Prospectus dated 28th April 1987 and

2 I/we attach a cheque/bankers' draft for the amount now payable of £ ______

3 I/We declare that any Shares acquired pursuant to this application which are registered in my/our name(s) will not be "Foreign-held Shares" as defined below.

If any applicant or joint applicant cannot make the above declaration it must be deleted, in which case the Shares will be deemed to be Foreign-held Shares.

PLEASE USE BLOCK CAPITALS

4

Mr, Mrs, Miss, Ms or title	Surname
Forename(s) in full	
Address	
	Town
County	Postcode

5 I have read the Warning in note 5 to this form and declare that, so far as I am aware, this is the only Public Application being made for my benefit (or that of the person(s) for whose benefit I am applying).

6 Signature ______ Date ______ 1987

7 ☐ Pin here your cheque/bankers' draft for the amount in Box 2, payable to "RR Share Offer" and crossed "Not Negotiable".

8 JOINT APPLICANTS. The first applicant should complete Box 4 and sign and date Box 6. Insert below the names of the other joint applicants in BLOCK CAPITALS who must sign in the right hand column.

I/We join in this application and give the declarations set out above.

Mr, Mrs, Miss, Ms or title	Surname	Forename(s) in full	Signature
2nd joint applicant			
3rd joint applicant			
4th joint applicant			

FOR OFFICIAL USE ONLY
1. Form Number
2. Acceptance number
3. Shares accepted
4. Amount received £
5. Amount payable £
6. Amount returned £
7. Cheque number

NATIONALITY DECLARATION

For the purposes of the nationality declaration, "Foreign-held Share" means any Share (other than a Qualifying Share, a Scheme Share and an Excluded Share) of which any Owner is a Foreigner, Foreign Corporation or Corporation under Foreign Control;

"Corporation under Foreign Control" means any corporation (other than a Foreign Corporation)—

(a) of which one third or more of the directors (or persons occupying the position of directors by whatever name called) are Foreigners or Foreign Corporations or are accustomed to act in accordance with the suggestions, instructions or directions of Foreigners or Foreign Corporations; or

(b) of which shares carrying more than thirty per cent. of the votes which are ordinarily eligible to be cast on a poll at general meetings of the corporation are for the time being held by Foreigners or Foreign Corporations;

"Excluded Shares" means shares registered in the name of a Stock Exchange Nominee and shares which, whether or not they are registered in the name of a Stock Exchange Nominee, are for the time being the subject of The Stock Exchange's Talisman Settlement Regulations for the time being in effect by virtue of their having been deposited in the Talisman Settlement System;

"Foreign Corporation" means:—

(a) any corporation other than a corporation which is incorporated under the laws of any part of and which has its principal place of business and central management and control in the United Kingdom; or

(b) a government or government department or government agency or body other than of the United Kingdom or any part thereof; or

(c) any municipal, local, statutory or other authority or any undertaking or body established in any country other than the United Kingdom;

"Foreigner" means any individual who is not a British citizen, a British Dependent Territories citizen or a British Overseas citizen by virtue of the British Nationality Act 1981;

"Owner", in relation to any Share, means:—

(a) any person who holds, whether alone or jointly with any other person, any Share; or

(b) any person on whose behalf any Share is, directly or indirectly, held, or with or to whom any holder of any Share has agreed or committed himself or become obliged (whether or not in a manner which is legally binding) to exercise or to refrain from exercising voting rights attaching thereto in accordance with that person's suggestions, instructions or directions;

"Qualifying Share" means any share in the capital of the Company which is at the material time held by, or by a nominee or custodian trustee for, the trustees of:—

(a) any retirement benefits scheme for the employees of a business or undertaking carried on (wholly or mainly) in the United Kingdom otherwise than by a Foreigner or Foreign Corporation which is, or is treated by the Commissioners of Inland Revenue as, an exempt approved scheme for the purposes of the Finance Act 1970; or

(b) any charity which is registered under the provisions of the Charities Act 1960; or

(c) any exempt charity within the meaning of that Act

other than (in any such case) a retirement benefits scheme, charity or exempt charity of which the majority of the trustees are Foreigners, Foreign Corporations or Corporations under Foreign Control;

"Scheme Share" means any share in the capital of the Company which is at the material time held by the trustees of any profit sharing scheme established by the Company or by any of its subsidiaries and approved by the Board of Inland Revenue in accordance with the provisions of Part I of Schedule 9 to the Finance Act 1978;

"Share" means any share in the capital of the Company which carries the right to vote on a poll at general meetings of the Company whether ordinarily or only in specified circumstances;

"Stock Exchange Nominee" means SEPON Limited or any successor of SEPON Limited (in each case as a nominee of The Stock Exchange); and

"United Kingdom" means Great Britain, Northern Ireland, the Channel Isles and the Isle of Man.

If you are in any doubt as to the effect of the nationality declaration, or as to the definition of Foreign-held Shares, you should consult your solicitor or other professional adviser.

FOR OFFICIAL USE ONLY
Those claiming commission (or reallowance of commission) should stamp both boxes applicable to them.

Stamp of person claiming commission and VAT reg. number	Stamp of other intermediary claiming reallowance of commission and VAT reg. number	Stamp of person claiming commission and VAT reg. number	Stamp of other intermediary claiming reallowance of commission and VAT reg. number
(if not registered for VAT, put "none")	(if not registered for VAT, put "none")	(if not registered for VAT, put "none")	(if not registered for VAT, put "none")
Acceptance number	Shares accepted	Acceptance number	Shares accepted
Commission calculated		Commission calculated	

LONDON TRADED OPTIONS

	Series	Calls Jul	Calls Oct	Calls Jan	Puts Jul	Puts Oct	Puts Jan
Allied Lyons (*405)	360	55	65	75	6	12	17
	390	32	42	52	15	22	27
	420	17	27	35	28	33	40
British Gas (*97)	80	20	24	—	1½	3	—
	90	12	16½	18½	4	6	7
	100	6	10	13½	8½	11	12½
British Airways (*148)	130	19	24	—	4	8	—
	140	14	18	26	7	13	14
	160	5½	11	18	19	21	24
BP (*927)	850	107	138	160	14	25	35
	900	75	107	130	27	40	52
	950	45	75	—	52	63	—
Britoil (*241)	220	31	38	46	5	11	13
	240	19	28	37	15	20	24
	260	12	19	25	26	30	34
Cons Gold (*984)	950	85	115	132	45	67	85
	1000	67	95	117	77	97	115
	1050	50	80	—	115	127	—
Courtaulds (*440)	360	84	97	—	2	3	—
	390	57	73	85	8	10	15
	420	33	53	63	15	21	25
	460	15	36	—	33	42	—
Com Union (*317)	300	29	42	51	7	11½	18
	330	15	26	35	22	27	31
	360	5	15	—	45	48	—
Cable & Wire (*362)	300	73	—	—	4	—	—
	330	50	59	68	10	15	22
	360	30	40	48	20	28	33
	390	12	26	33	40	50	52
GEC (*204)	180	31	34	42	3½	6	9
	200	17	22	29	11	13	16
	220	8	13	—	20	24	—
Grand Met (*487)	420	80	88	103	4	6	10
	460	47	61	73	10	18	22
	500	24	36	47	28	38	38
	550	8	16	—	67	72	—
ICI (*1351)	1200	185	210	240	15	25	35
	1250	145	170	205	20	38	50
	1300	110	140	170	30	55	70
	1350	80	110	—	55	75	—
Land Securities (*434)	360	78	85	93	2	6	8
	390	50	60	68	5	10	17
	420	25	41	48	12	21	30
Marks & Spen (*229)	200	33	38	46	3	5	9
	220	20	27	34	10	13	18
	240	9	15	21	24	26	28
Shell Trans (*1170)	1150	75	107	130	35	50	65
	1200	45	80	105	50	77	90
	1250	30	63	—	88	100	—
Trafalgar House (*345)	300	48	58	69	5	9	14
	330	25	37	47	11	18	26
	360	9	18	—	25	36	—
TSB (*84)	70	16½	19	—	1	1½	—
	80	9	11½	15	3	4	5½
	90	4	7½	9½	10½	10	12
Woolworth (*835)	750	105	130	150	10	30	35
	800	65	90	120	28	55	70
	850	40	55	80	55	70	80
	Series	Jun	Oct	Jan	Jan	Oct	Jan
Bass (*936)	900	60	80	100	15	35	45
	950	30	58	78	35	55	70
	1000	10	38	57	75	85	95
GKN (*334)	280	57	63	—	2½	6	—
	300	38	45	57	4	11	14
	330	19	26	40	12	20	23
	360	6	15	27	31	38	43
Jaguar (*559)	550	37	57	73	25	30	40
	600	14	33	47	55	58	65
	650	3	18	—	95	97	—
	Series	Jan	Sep	Dec	Jun	Sep	Dec
Amstrad (*197)	160	42	49	54	1	3	5
	180	25	32	39	5	9	12
	200	13	20	25	14	17	20
Beecham (*523)	460	75	82	95	7	16	22
	500	40	60	70	13	28	33
	550	15	30	45	48	53	58
	600	4	13	23	88	92	98
Boots (*294)	280	24	34	43	11	18	22
	300	12	23	31	22	27	30
	330	4	11	—	42	46	—
BTR (*324)	300	35	45	50	7	11	14
	330	15	28	35	18	22	27
	360	5	14	21	40	42	45
Blue Circle (*831)	700	140	153	170	1	5	12
	750	90	108	127	5	15	25
	800	52	75	90	15	27	40
De Beers (*1275)	1100	260	280	300	32	55	70
	1200	200	230	260	55	85	120
	1300	140	190	225	105	135	170
	1400	90	155	190	170	195	230
Dixons (*390)	351	50	60	—	5	9	—

	Series	Calls Jun	Calls Sep	Calls Dec	Puts Jun	Puts Sep	Puts Dec
Dixons contd	360	—	—	64	—	—	18
	381	28	38	—	16	22	—
Glaxo (*1442)	1400	105	155	185	45	65	80
	1450	75	130	160	70	90	100
	1500	55	105	135	100	115	125
	1550	40	80	115	135	145	155
Hanson (*163)	135	29	33	—	1	2½	—
	150	16½	22	—	3	6	—
	165	7½	14	—	10	12½	—
	180	2½	7½	12	20	22	23½
Sears (*143)	130	15	20	22	2½	5	7
	140	8	14	17	6½	10	12
	160	3	7½	9½	21	23	24½
Tesco (*494)	420	77	88	—	2	5	—
	460	38	58	78	6	12	18
	500	16	30	53	20	25	32
Thorn EMI (*585)	500	205	210	—	1	1½	—
	550	155	160	—	2	4	—
	600	105	110	137	4	10	17
	650	63	73	100	15	23	30
THF (*242)	200	46	50	67	1½	3	6
	220	28	36	42	5	8	10
	240	13	24	29	11	14	18
	Series	May	Aug	Nov	May	Aug	Nov
Brit Aero (*641)	600	52	77	90	8	20	27
	650	20	45	60	25	40	47
	700	4½	27	35	62	67	73
BAT Inds (*492)	420	78	90	—	1	4	—
	460	40	60	73	4	13	20
	500	16	36	50	19	30	37
	550	4	18	30	62	65	68
Brit Telecom (*288)	220	70	74	82	½	1½	4
	240	50	57	64	1	3½	9
	260	30	41	48	2	8	14
Cadbury Schwpps (*253)	240	17	29	43	5	11	17
	260	7	19	30	14	21	28
	280	2½	11	—	28	32	—
Guinness (*324)	300	30	48	58	3	12	20
	330	9	23	40	20	27	30
	360	2	12	—	40	40	—
Ladbroke (*431)	373	60	67	—	1	4	—
	403	32	43	58	3½	10	18
	443	8	23	32	25	28	35
LASMO (*242)	220	25	33	45	8	12	18
	240	13	23	34	13	28	29
	260	5	15	26	29	33	38
Plessey (*234)	220	19	27	32	4	7	11
	240	9	16	21	14	18	22
	260	2	9	13	27	30	34
P & O (*619)	550	75	90	105	2	8	15
	600	30	53	68	10	20	28
	650	5	20	38	40	45	53
Racal (*229)	220	18	25	32	6	12	14
	240	6	13	21	16	21	24
	260	1½	6	13	32	34	38
RTZ (*971)	800	175	175	190	3	5	16
	850	125	130	152	3	10	32
	900	73	100	120	11	30	47
	950	44	77	97	32	50	84
Vaal Reef (*135)	130	11½	19	24½	4½	10½	14½
	140	7½	16	20½	9	16	18
	150	5	11½	17½	17	20	23½
	Series	May	Aug	Dec	May	Aug	Dec
Barclays (*510)	500	25	40	57	10	20	32
	550	5	18	30	45	50	55
	600	1	7	15	92	95	100
Midland Bank (*648)	550	105	117	137	2	5	12
	600	57	70	92	5	13	25
	650	25	40	52	22	35	42
	Series	Jun	Sep	Dec	Jun	Sep	Dec
Lonrho (*266)	200	70	74	—	1½	2	—
	218	53	57	—	2	4	—
	236	37	41	45	4½	7	11
	255	20	28	33	7	13	17
	273	11	18	23	17	22	26
	Series	May	Aug	Nov	May	Aug	Nov
Tr 11¾% 1991 (*£109)	104	4¾	[illegible]	—	¹⁄₁₆	³⁄₁₆	—
	106	2¾	3¹⁄₁₆	3¾	³⁄₁₆	¾	1
	108	[illegible]	1¾	2	¾	1½	1½
	110	⁷⁄₁₆	[illegible]	1½	1¾	2½	3
Tr 11¾% 03/07 (*£124)	116	8¾	8¾	9¾	¹⁄₁₆	½	1½
	118	6¾	7¾	7¾	³⁄₃₂	¾	1½
	120	4¾	[illegible]	[illegible]	¼	1½	2½
	122	3¹⁄₁₆	[illegible]	5¾	¹¹⁄₁₆	2	2½
	124	[illegible]	[illegible]	4½	1½	2½	3¾

		Apr	May	Jun	Jul	Apr	May	Jun	Jul
FT-SE Index (*2036)	1750	267	—	—	—	½	—	—	—
	1800	237	241	—	—	½	2	—	—
	1850	187	191	—	—	½	5	—	—
	1900	137	142	165	180	½	13	20	35
	1950	87	100	128	145	½	22	38	45
	2000	37	65	97	117	½	38	57	70
	2050	2	40	70	90	18	62	82	95
	2100	½	20	47	—	68	92	108	—

April 29, 1987. Total contracts 42544. Calls 31965. Puts 10579. FT-SE Index. Calls: 3210. Puts: 2326

*Underlying security price.

APPOINTMENTS

Speyhawk names new directors

Speyhawk: Mr **Christopher Kennedy** and Mr **Rob Maxted** become directors.

Johnson Matthey: Mr **IG Thorburn** becomes executive director, audit and administration, and Mr **S Birkenhead** executive director, finance.

Yorkshire Switchgear: Mr **David Hargreaves** has become non-executive chairman.

Hughes Allen: Mr **Graeme Young** becomes a partner from next Friday.

Burns-Anderson: Mr **Don Richrdson** and Mr **Roy Richardson** have been made non-executive directors.

Martin Ford: Mr **William Johnston** becomes managing director, trading operations.

Bush Radio: Mr **Michael Walker** has been appointed managing director.

Touche Ross: Mr **Stephen Akers**, Mr **Stephen Almond**, Miss **Margaret Boraston**, Mr **David Eagle**, Mr **Nicholas Evans**, Mr **Christopher Fitzgibbon**, Mr **Gavin Hamilton-Deeley**, Mr **Martyne Jones**, Mr **David Peek**, Mr **Richard Peters**, Mr **Graham Richardson**, Mr **Peter Vanderpump** and Mr **Stuart Woodward** join the partnership.

Charles Barker Lyons. Miss **Gillie Gray** becomes account director, consumer marketing division.

Minty: Mr **Philip Haigh** joins the board as chief executive, and Mr **Simon Fussell** becomes non-executive chairman.

Criterion: Mr **Alan Ford** becomes a director.

Bridon: Mr **David Allday** becomes executive deputy chairman.

Hambros Bank: Mr **JN Heywood**, Mr **PD Hill-Wood** and Mr **AM Sorkin** become vice-chairmen. Mr **PM Allen**, Mr **PL Binder**, Mr **AF Brignall**, Mr **AC Colao**, Mr **JC de Tuba**, Mr **GJTG de Nadaillac**, Mr **JF Dryer**, Mr **JA Gilbert**, Mr **GP Knight**, Mr **PV Wright**, Mr **JTP Lawes**, Mr **AE Martin Smith**, Mr **JM May**, Mr **NM Moore**, Mr **WJ Nabarro**, Mr **TH Nicholls**, Mr **NH Page**, Mr **AC Plummer**, Mr **GL Steward**, Mr **LC White** and Count **W Henchkel von Donnersmarck** join the board Mr **DM Arr**, Mr **MHLX Aubry**, Mr **JF Cook**, Mr **CI Goodchild**, Miss **CE Hambro**, Mr **DG Jenkins**, Mr **AC Peake**, Mr **TG Sawyer** and Mr **PJ Szarf** become assistant directors.

COSTAIN GROUP

ANNUAL RESULTS 1986

Summary from Audited Accounts

	Year to 31 December 1986	1985
	£Million	
Turnover	866.0	939.6
Profit before interest:		
Engineering & Construction	21.7	22.1
Mining	26.2	26.6
Housing	9.8	6.7
Property	17.2	18.8
	74.9	74.2
Interest payable	10.6	13.6
Profit before taxation	64.3	60.6
Shareholders' funds	323.1	239.2
	Pence	
Earnings per share	55.1	53.6*
Dividends per share	17.5	16.5*

*Adjusted for Rights Issue

KEY ACHIEVEMENTS IN 1986

- In engineering & construction, order book maintained in the competitive market. Significant progress on first major project in China. Notable success in nuclear engineering.
- Mining activities extended into industrial minerals and precious metals in USA and Australia.
- Continued expansion of UK housebuilding with 2,140 units sold (+23%) and operations started in California.
- Property developments in hand in UK with a completed value of £230m: increased development activity in Australia.
- Profits before tax of Costain Australia Limited, the 66% subsidiary, advanced by 90%, to A$16m.

COSTAIN. MINDS OVER MATTER
ENGINEERING & CONSTRUCTION • MINING • HOUSING • PROPERTY
COSTAIN GROUP PLC. 111 WESTMINSTER BRIDGE ROAD. LONDON SE1 7UE. TELEPHONE: 01-928 4977

Placepot: £352.80.

a boat to go on the drift.

lars please note.

Corby v Stamford; Wootton v Haunos.

Midland Bank plc, 27 Poultry, London EC2P 2BX

Training for Tomorrow 2.30 Great Ballets 3.00 News 3.09 News About Britain 3.15 The World Today (until 3.30) 4.45 Reflections 4.50 Financial News 5.00 News 5.09 Twenty-Four Hours (until 5.30). All times in GMT

canzoni popolari), Dutilleux

the duet Light and love 11.57 News 12.00 Closedown.

June 1945 as the liner approaches New York City. 4.35 Kaleidoscope. A second

(continued) 11.30 Open University. 11.30 The Manpower Services Commission 12.30-1.10am Schools Night time Broadcasting

FREQUENCIES: Radio 1:1053kHz/285m;1089kHz/275m; Radio 2: 693kHz/433m; 909kHz/330m; Radio 3: 1215kHz/247m:VHF-90-92.5; Radio 4: 200kHz/1500m: VHF-92-95; LBC:1152kHz/261m: VHF 97.3; Capital: 1548kHz/194m: VHF95.8; BBC Radio London: 1458kHz/206m: VHF 94.9; World Service: MF 648kHz/463m.

By direction of

National Westminster Bank PLC

11 Smithy Row, Nottingham

Former Bank premises of about 12,850 sq.ft. on basement, ground and three upper floors

FREEHOLD FOR SALE BY TENDER

Tenders closing at 12 noon, Tuesday 12th May 1987

Joint Sole Agents

NEALES COMMERCIAL

190 Mansfield Road, Nottingham NG1 3HX
Tel: (0602) 621011

and Becket Street, Derby DE1 1HW
Tel: (0332) 43286

Bernard Thorpe and Partners

19-24 Saint George Street, Hanover Square London W1R 9RE
Tel: 01-499 6353 Telex: 8813389 Fax: 01-491 7766

and Waterloo House, 20 Waterloo Street, Birmingham B2 5TD
Tel: 021-643 0791 Telex: 336049 Fax: 021-631 2368

LONDON FINANCIAL FUTURES

Three Month Sterling	Open	High	Low	Close	Est Vol
Jun 87	90.91	90.96	90.87	90.94	4239
Sep 87	91.21	91.27	91.20	91.25	1046
Dec 87	91.25	91.27	91.25	91.26	454
Mar 88	91.15	91.16	91.15	91.13	65
Jun 88	91.03	91.03	91.03	91.02	55
Sep 88	NT	—	—	90.89	0
		Previous day's total open interest 28890			
Three Month Eurodollar					
Jun 87	92.65	92.74	92.63	92.64	5919
Sep 87	92.32	92.44	92.31	92.38	3069
Dec 87	92.09	92.22	92.09	92.10	452
Mar 88	91.91	92.02	91.91	91.91	118
Jun 88	91.78	91.78	91.78	91.73	12
Sep 88	91.59	91.59	91.59	91.56	10
Dec 88	91.43	91.43	91.43	91.38	10
		Previous day's total open interest 29104			
US Treasury Bond					
Jun 87	92-10	92-31	91-17	91-28	9021
Sep 87	91-24	91-25	90-31	91-01	16
		Previous day's total open interest 5436			
Long Gilt					
Jun 87	125-22	126-21	125-16	126-20	26169
Sep 87	125-24	126-21	125-24	126-21	136
Dec 87	NT	—	—	126-21	0
		Previous day's total open interest 23099			
FT-SE 100					
Jun 87	202.80	204.90	202.80	204.90	1042
Sep 87	208.00	208.00	208.00	209.40	10
		Previous day's total open interest 4311			

THIRD MARKET

1986 High	Low	Company	Price Bid	Offer	Change
450	180	Abelscot Group	380	410	n/c
50	10	Aberdeen Am Petrol	29	32	+1
125	110	Allied Insurance	120	130	n/c
60	36	Catalyst Comm	54	58	+2
68	24	Corton Beach	60	65	+2
195	121	Edenspring Inv	183	193	−2
63	10	Eglinton Oil Ireland	37	39	+2
41	8	Do. Warrants	25	27	n/c
33	17	Publishing Holdings	32	34	n/c
57½	46	Theme Holdings	47	50	n/c
133	112½	Unit Group	110	115	n/c

TRADITIONAL OPTIONS

First Dealings	Last Dealings	Last Declaration	For Settlement
April 13	May 1	July 23	August 3

Call options were taken out on: 29/4/87 Sears, Telephone Rentals, North Kalgurli Mines, NMC Investments, Blackwood Hodge, Raglan Properties, John Kent, Camford-Eng., Mountleigh, Waterford Glass, Bremner, Croolte, United Guarantee, Wellman, Control Securities, Conroy Pets., Elswick, Tysons, Bula Resources, FJC Lilley, Phoenix Property, RM Douglas, Polly Peck, Evered, MY holdings, Garnar Booth.
Put & Call: Pentland.

FOREIGN EXCHANGES

STERLING SPOT AND FORWARD RATES

	Market rates day's range April 29	Market rates close April 29	1 month	3 months
N York	1.6530-1.6575	1.6565-1.6575	0.41-0.38prem	1.01-0.96prem
Montreal	2.2055-2.2145	2.2114-2.2144	0.34-0.24prem	0.65-0.49prem
Ams'dam	3.3515-3.3645	3.3536-3.3581	1¼-1⅛prem	3⅜-3¼prem
Brussels	61.61-61.84	61.61-61.73	17-10prem	41-31prem
C'phgen	11.1859-11.2365	11.1863-11.2097	½prem-¼dis	¼prem-¾dis
Dublin	1.1114-1.1156	1.1123-1.1133	8-14dis	23-36dis
Frankfurt	2.9705-2.9826	2.9718-2.9760	1¼-1⅛prem	4¼-3⅞prem
Lisbon	229.20-231.22	230.25-23.22	55-135dis	250-390dis
Madrid	208.24-208.97	208.64-208.93	125-160dis	380-435dis
Milan	2123.90-2133.40	2124.46-2129.06	par-2dis	par-5dis
Oslo	11.0830-11.1550	11.1317-11.1550	4-5dis	13½-14½dis
Paris	9.9085-9.9435	9.9092-9.9235	1½-¼prem	3-2⅝prem
St'khlm	10.3715-10.4126	10.3829-10.3975	⅜prem-1dis	¼dis-2¼dis
Tokyo	232.14-233.25	232.57-232.96	1¼-1prem	3⅝-3prem
Vienna	20.87-20.95	20.92-20.95	10-8¾prem	27½-25prem
Zurich	2.4348-2.4490	2.4400-2.4440	1½-1⅛prem	3½-3⅛prem

Sterling index compared with 1975 was at (day's range).

OTHER STERLING RATES

Argentina austral*	2.5368-2.5484
Australia dollar	2.3383-2.3415
Bahrain dinar	0.6215-0.6255
Brazil cruzado *	41.0645-41.2945
Cyprus pound	0.7765-0.7865
Finland marka	7.2270-7.2670
Greece drachma	218.70-220.70
Hong Kong dollar	12.8967-12.9062
India rupee	20.80-21.00
Kuwait dinar KD	0.4455-0.4495
Malaysia dollar	4.0977-4.1024
Mexico peso	1910-1970
New Zealand dollar	2.8256-2.8322
Saudi Arabia riyal	6.1765-6.2185
Singapore dollar	2.5169-2.5212
S Africa rand (fin)	5.2151-5.3018
S Africa rand (com)	3.3099-3.3180
U A E dirham	6.0575-6.0975

*Lloyds Bank

DOLLAR SPOT RATES

Ireland	1.4845-1.4860
Singapore	2.1285-2.1295
Malaysia	2.4800-2.4810
Australia	0.7054-0.7069
Canada	1.3330-1.3340
Sweden	6.2825-6.2875
Norway	6.7125-6.7175
Denmark	6.7750-6.7800
West Germany	1.8000-1.8010
Switzerland	1.4788-1.4798
Netherlands	2.0315-2.0325
France	5.9975-6.0025
Japan	140.90-141.00
Italy	1287.0-1288.0
Belgium(Comm)	37.31-37.34
Hong Kong	7.8020-7.8030
Portugal	139.00-139.50
Spain	125.95-126.05
Austria	12.61-12.63

Rates supplied by Barclays Bank HOFEX and Extel.

MONEY MARKETS AND GOLD

Base Rates %
Clearing Banks 9½
Finance House 10½

Discount Market Loans %
Overnight High: 9½ Low 8
Week fixed: 9½

Treasury Bills (Discount %)

Buying		Selling	
2 mnth	9⅜	2 mnth	9⅜
3 mnth	9¹⁄₁₆	3 mnth	9

Prime Bank Bills (Discount %)
1 mnth 9⁹⁄₁₆-9⁹⁄₃₂ 2 mnth 9⁷⁄₃₂-9⁵⁄₃₂
3 mnth 9³⁄₃₂-9¹⁄₃₂ 6 mnth 8⅞-8¹³⁄₁₆

Trade Bills (Discount %)
1 mnth 10 2 mnth 9⅞
3 mnth 9¾ 6 mnth 9½

Interbank (%)
Overnight: open 9½ close 10
1 week 9¾-9⅝ 6 mnth 9½-9⅜
1 mnth 9⅝-9½ 9 mnth 9½-9⅜
3 mnth 9⁷⁄₁₆-9⅜ 12 mth 9½-9⁵⁄₁₆

Local Authority Deposits (%)
2 days 9⅝ 7 days 9⅝
1 mnth 9½ 3 mnth 9½
6 mnth 9⅜ 12 mth 9

Local Authority Bonds (%)
1 mnth 9¾-9⅝ 2 mnth 9¹¹⁄₁₆-9⁹⁄₁₆
3 mnth 9⅝-9½ 6 mnth 9½-9
9 mnth 9⁷⁄₁₆-8¹⁵⁄₁₆ 12 mth 9⁷⁄₁₆-8¹⁵⁄₁₆

Sterling CDs (%)
1 mnth 9¹³⁄₃₂-9½ 3 mnth 9¹¹⁄₃₂-9¼
6 mnth 9³⁄₁₆-9¹⁄₁₆ 12 mth 9³⁄₃₂-9

Dollar CDs (%)
1 mnth 6.80-6.75 3 mnth 7.05-7.00
6 mnth 7.20-7.15 12 mth 7.65-7.60

EURO MONEY DEPOSITS %

Dollar call 6¾-5¾
7 days 6¾-6⁹⁄₁₆ 1 mnth 6¹¹⁄₁₆-6⁹⁄₁₆
3 mnth 7-6⅞ 6 mnth 7⅛-7⅛
Deutschmark call 4¼-3¼
7 days 3¹⁵⁄₁₆-3¹³⁄₁₆ 1 mnth 3¹⁵⁄₁₆-¹³⁄₁₆
3 mnth 3¹⁵⁄₁₆-3¹³⁄₁₆ 6 mnth 4-3⅞
French Franc call 8-7
7 days 8-7⅞ 1 mnth 8⅛-8
3 mnth 8⁵⁄₁₆-8³⁄₁₆ 6 mnth 8⁷⁄₁₆-8⁵⁄₁₆
Swiss Franc call 1⅝-⅝
7 days 2-1⅞ 1 mnth 3⁷⁄₁₆-3⁵⁄₁₆
3 mnth 3¹³⁄₁₆-3¹¹⁄₁₆ 6 mnth 3¹³⁄₁₆-¹¹⁄₁₆
Yen call 3¾-4¼
7 days 5-4⅞ 1 mnth 4¼-4⅛
3 mnth 4⅛-4 6 mnth 4¹⁄₁₆-3¹⁵⁄₁₆

BULLION

Gold:$451.50-452.00
Krugerrand (per coin, ex vat):
$ 455.50-458.50 (£274.75-276.75)
Sovereigns (new, ex vat):
$ 106.50-107.50 (£64.25-64.75)
Platinum
$ 591.00 (£357.20)
Silver
$ 7.9000-8.0000 (£4.7675-4.8275)

ECGD

Fixed Rate Sterling Export Finance Scheme IV Average reference rate for interest period February 28, 1987 to March 31, 1987 inclusive: 10.053 per cent.

RECENT ISSUES

EQUITIES	
Admiral Comp (150p)	171 −1
Airtours (180p)	197 +4
Bellwinch (115p)	131 −4
Burford (80p)	168 +5
Camb Instr (130p)	130
Camb Isotopes (55p)	96 +11
Capital Radio (105p)	164 +1
Castle Comm (200p)	211
Church C	116 −2
Cooper (A) (130p)	148
Cundell New (125p)	150
Dale Group (110p)	121
Epwin (155p)	191
Filofax	170 −3
Hornby (100p)	108
MIL (144p)	194 −1
Mallett	181
March Gp	124
Melville (114p)	123 +2
Nobo (152p)	176
Perpetual (180p)	195
RCO (95p)	97 +1
RKF	74
Reliance Sec	166 −2
Scandinavian Bk (210p)	263 −1
Sinclair G S (90p)	110 −1
TSB Group (100p)	84 −½
Virgin (140p)	174 +3
Waterglade (140p)	181
Wyevale New (120p)	192
RIGHTS ISSUES	
Astra Ind N/P	10¼ +½
Authority Inv N/P	105 +5
Ladbroke F/P	421 +3
Pict Pet F/P	35
Speyhawk N/P	90
Vaux N/P	84
Walker A N/P	36 −4
Weir N/P	18½ −1

(Issue price in brackets).

BASE LENDING RATES

ABN	10.00%
Adam & Company	10.00%
BCCI	9.50%
Citibank Savings†	12.45%
Consolidated Crds	10.00%
Co-operative Bank	9.50%
C. Hoare & Co	9.50%
Hong Kong & Shanghai	9.50%
Lloyds Bank	9.50%
Nat Westminster	9.50%
Royal Bank of Scotland	9.50%
TSB	9.50%
Citibank NA	9.50%

† Mortgage Base Rate.

KINGSFORD DORMAN & ROUTH STACEY

The Partners of Kingsford Dorman and Routh Stacey are pleased to announce the merger of their respective partnerships as from 1st May 1987. The combined firm will be known as Kingsford Dorman & Routh Stacey and will continue to practice from their existing offices in Lincoln's Inn, Northampton Square EC1 and Harpenden, Hertfordshire.

International. Competitive. Innovative. That's ICI today.

Speaking at the Annual General Meeting on 29th April 1987, Mr. Denys Henderson, Chairman of ICI, said:

I am proud to report that 1986 was another year in which we exceeded £1 billion profit, dividends increased by almost 10% and your share price rose. These results were achieved under the stewardship of Sir John Harvey-Jones and are the best possible testimony to the impact of his Chairmanship.

The last five years have produced a vital and lasting shift to products with higher added value and *market potential, together with a significant* improvement in the territorial balance of the business. Profit and earnings per share have almost quadrupled, return on sales has doubled, return on assets has gone up two and a half times, and the share price at the end of 1986, has tripled. This represents an extraordinary amount of change and improvement.

Working with our customers, worldwide

A better billion

When we announced our 1986 results, we coined the phrase 'a better billion' to highlight their quality as well as their quantum. Pre-tax profit has increased by 11% and is derived in major part from strong growth in 'effects' businesses. Bulk chemical businesses have also done well and are increasingly better placed to compete successfully.

Consumer and Speciality Products now accounts *for 35% of total sales but over 50% of profits.* In 1986, Pharmaceuticals became a billion pound business and is now a major international drug company. The Polyurethanes business performed outstandingly well; Speciality Chemicals grew strongly in sales and profits; Paints turned in good profits which included only two months of better-than-expected results from our major US acquisition, Glidden Paints; there were good profits from our Films business; and Colours achieved a very considerable turn round after a number of loss making years. All in all, a set of high added value, international businesses with well differentiated products which are much less vulnerable to swings in economic cycles.

Turning now to Industrial Products, ICI's commodity chemical businesses are becoming increasingly robust. Sustained effort to encourge rationalisation of European production, together with radical *re-structuring*, cost reduction and improved efficiency in our own businesses are now paying dividends. Petrochemicals, Plastics and General Chemicals were able to achieve better profit margins; and Fibres, which is now much more of a speciality business, had a very good year.

The Agriculture sector continued to be severely affected by surpluses and low prices. Fertilizers had a particularly bad time and went into loss – but it is our firm intention to stay in businesses with a long term profitable future. Agrochemicals did well to increase its sales in spite of the depressed state of world agriculture and we expect performance to improve this year.

As far as Oil is concerned, by exchanging ICI's oil *and gas interests for a 25% holding in Enterprise Oil*, we have put our reserves into a bigger business with a better future.

Territorially, the highlights were in the USA where dollar sales and profits were a new record and Continental Europe, where trading profits were also at record levels.

Seen against the background of little growth in the world economy, falling chemicals prices and the net effect of movements in currencies, our profit performance in 1986 was by any yardstick a good performance.

Priorities for the future

We are in excellent shape and can go on enhancing our well established international strengths, maintain our competitive edge and strive to be still more innovative in products, processes and marketing.

First, a word about our international strength. We must continue to search avidly for exciting new products which our customers want and better processes to produce them. The R&D investment necessary to achieve these essential goals can only be recovered by increasing our sales worldwide. Our traditional home market, the UK, represents less than 4% of free world chemical demand but is the source of our key export sales. We have expanded our share of Continental European markets but we still need to grow there and in the remaining major world markets, especially the USA and the Far East. We have no alternative but to strive to become ever more international and we are already very well organised to do just that around the globe.

Competitiveness will of course remain the name of the game in all our businesses, not least in commodity chemicals, where the formation of the Chemicals and Polymers Group brings together £1.5 billion of assets with total sales in 1986 of about £3.5 billion. It will form a concentration of industrial products businesses, with low overheads, excellent technology, and strong market positions, which should ensure their robust *survival and contribution to ICI's future profits.*

Finally, innovation, where the life blood of a technologically based company like ours is research and development, now running in excess of £1 million a day. But innovation can also give us a competitive edge in imaginative marketing, in developing new businesses like Advanced Materials and Seeds, in financing our business, and in the ways in which we organise ourselves.

So those are my priorities and the philosophies on *which they are based. Internationalism, Competitiveness,* Innovation – ICI in short.

There will be the growing impact on the bottom line from the major steps we took in 1986 – the acquisition of Glidden Paints, the setting up of Chemicals & Polymers, the merger of our oil and gas interests with Enterprise Oil and the formation of the European Vinyls Corporation. We also have the financial flexibility and strength to make further strategic contributions to the growth of *strong and new businesses, by acquisition.* The whole thrust of our business strategy is to develop a robustness which enables us to cope with whatever fate may throw at us.

First quarter results – 1987

As far as the first quarter of 1987 is concerned, our Group has continued to make good progress. The Group profit before tax at £334 million was a record, in fact the first time that we have ever topped £300 million in a quarter in our history. This performance was broadly based and I congratulate all employees. Although one cannot read too much into a single quarter's result, I take it as encouraging evidence that we are making progress on a *promising course.*

Commitment to success

I am convinced that there are certain basic values we must cling to because they have been, still are and will continue to be, an essential part of our success. Of paramount importance are, respect for all individual employees and, equally, respect for the communities in which we operate.

We have made an excellent start to 1987 and I believe that the omens are good. My colleagues and I are committed to taking ICI forward into an even more successful and profitable future, and I hope we may *continue to count on stockholder support* in our endeavours.

ICI
Imperial Chemical Industries PLC

Restoration of normal profitable trading in all sectors of the diamond industry

Extracts from Julian Olgivie Thompson's Statement for 1986

1986 saw the restoration of normal, profitable trading in all sectors of the diamond industry – a development that had a collective significance too, in that it confirmed the fundamental soundness of the diamond business and its structure, and demonstrated once more the effectiveness of De Beers' centralised selling system.

Total sales of rough diamonds by the Central Selling Organisation rose by 40 per cent to US $2,557 million. During the year the CSO came to sell all qualities and sizes of rough diamonds, so that for the first time for many years demand for rough diamonds from the CSO was back in balance with current production available from its many sources around the world. In fact there was a reduction in our stocks caused by a small build-up in the cutting centres from an exceptionally low base and to service greater consumer demand.

Higher diamond jewellery sales

World retail sales of diamond jewellery attained yet another record and there was an encouraging increase in demand for better quality diamonds of a carat or more, especially in Japan. Sales in the United States grew by some 10 per cent and there were satisfactory increases in each of the other major markets. In part this was the expected result of the substantial fall in the dollar, the currency in which rough and polished diamonds are effectively priced. This fall complicates calculation of the increase in world sales but our estimate is 14 per cent, which by any standards is substantial. It is pleasing to note that there has been no undue increase in the utilisation of bank finance in the cutting centres, the higher turnover being largely financed with the industry's own funds.

There is a mood of confidence in the cutting centres and in the retail trade which augurs well for 1987, given no unforeseen developments, the anticipated growth in the world economy, and continued co-operation by producers. Demand at the first three sights has remained buoyant, though the movement of this off-take of rough diamonds through the pipeline into retail sales will have to be carefully assessed.

Group results for the year were good, notwithstanding the higher rand/dollar exchange rate at the year end.

Expressed in dollars at the year-end exchange rates, earnings before retained profits rose by 38 per cent to $349 million or $0.97 a share and, including retained profits, by 31 per cent to $527 million or $1.46 a share.

Record dividend

Total dividends on the deferred shares were increased by 45 per cent to a record 80 cents a share. The dividend was 2.6 times covered by earnings, compared with 3.3 times the previous year.

Group diamond stocks, at $1,847 million were $51 million lower than the previous year. Our stockpile is soundly and adequately financed and we remain entirely willing to carry large stocks to ensure – in the interests of the whole industry – that unsound trading and speculation does not arise again as it did in the late seventies.

Our Industrial Division had another satisfactory year with total sales reaching a new high and profits in dollar terms marginally ahead of 1985. Sales of natural diamond were again disappointing, owing to a further decline in oil and base-metal exploration. Synthetic grit sales increased in all major categories and more than compensated for the fall in natural diamond products.

The Diamond Research Laboratory continues to be active in its major lines of research: the investigation and development of products which will permit natural and synthetic diamond and diamond-related materials to enter new fields of application, and the steady improvement and, more especially, enlargement of high-pressure equipment for synthetic diamond production.

Production from De Beers' mines and Debswana, which De Beers holds in equal partnership with the Government of Botswana, was 3 per cent higher at 23,945,000 carats.

We have maintained the scale of our world-wide prospecting programme. The latest viability study of the Venetia pipes in the northern Transvaal has shown that they are not economic under current assumptions as to revenue, capital, infrastructure and working costs, and taxation capital allowance base. We have approached the authorities on those matters which they can influence. We shall do all we can to turn this important discovery to account as soon as possible.

Over 40 countries are involved with the mining and polishing of diamonds throughout the world.

CDM finances 33 per cent of the prospecting work by Anglo American Corporation in Namibia, which in 1984 led to the discovery of a gold deposit on the farm Navachab, north-west of Windhoek. It is hoped that the feasibility study currently in progress will prove a small mine to be viable.

Equal opportunities for employees

The Company continues to strive for equal opportunity for all its employees and to ameliorate, as far as lies within its power, the disadvantages that flow from the existence over the years of discriminatory legislation. The abolition of statutory job reservation in the mining industry, which we have urged for many years, has again been delayed by the Government. However, following the repeal of influx control, our South African mines are urgently planning a major expansion of the Company's home-ownership scheme. Regrettably this still has to be done within the constraints of the Group Areas Act. Our objective is that all South African employees should be free to choose between living with their families in their own or rented homes, or singly in hostels. We will need Government co-operation in the proclamation of land and the provision of the necessary community infrastructures.

In the context of mitigating the effects of an inferior educational system, it is encouraging that greater success is being achieved with the Pre-University Bursary Scheme for prospective black undergraduates, which is run jointly with Anglo American Corporation. The purpose of this scheme, in line with our policy of merit-based manning, is to help black graduates to qualify for management positions in the Group. We continue our substantial in-service training and educational schemes, and through The Anglo American and De Beers Chairman's Fund to finance and facilitate major education and technical training projects in southern Africa. While the Fund concentrates its resources on education, in one way or another it is involved in the betterment of virtually every aspect of South African society, and its new commitments in 1986 exceeded R53 million.

Last year I noted that the Government had announced and was in the process of implementing a number of reforms, and indeed its abolition of certain restrictions on black people constituted a significant movement toward greater racial equity which has materially eased their daily lives. These changes, however, were but part of the necessary process of paving the way for properly representative negotiations on the country's constitutional future. I had hoped that further initiatives would soon follow, but that, alas, was not to be.

Unfortunately the process of change became seriously inhibited by the growing unrest, which was encouraged in part by rising political expectations among blacks and the attitude of excitable people in the international community and the media.

The ill-starred and simplistic approach of the Eminent Persons Group, which appeared to see South Africa's problems solely in terms of the African National Congress and the South African Government, was followed on the one hand by attacks on ANC bases in neighbouring territories and the re-imposition of the State of Emergency, and on the other by the introduction of further sanctions by the United States and the European community. In the aftermath the report of the President's Council on the Group Areas Act, which many had expected to be the next major item of reform, was shelved, and the important and innovative proposals of the widely representative Indaba for a multi-racial constitution for the KwaZulu/Natal region appear effectively to have been rejected by the Government. To my mind there is no question that it was the adoption of more punitive sanctions by Western nations that caused the Government to call a halt to reform initiatives, a decision that in turn impeded the nascent recovery in the South African economy. Proponents of sanctions, however, prefer not to see that in South Africa economic recovery and political reform are like Siamese twins: neither can flourish without the other.

Abolition of apartheid

Campaigning for the election to be held in May for the White Chamber of Parliament suggests that a larger section of the electorate than had generally been expected has swung to the view – which we have long advocated – that Government must press ahead with the abolition of the remaining vestiges of apartheid in order that negotiations without pre-conditions – other than a cessation of violence – can begin on a constitution that will enable all South Africans to participate fairly and fully in the political process, that offers equal economic opportunity to all, and has an entrenched Bill of Rights. We must hope that the election will show that this view now has such an influential measure of support among white voters that it will materially facilitate and accelerate reform.

Diamond Congress

Last July a number of my colleagues and I attended part of the 23rd World Diamond Congress of diamond bourses and manufacturers in Tel Aviv, where we were able to renew old acquaintances with many of the leading personalities and meet the younger generation in the diamond business, all of whom had played their part in bringing the industry through its most difficult period for 50 years. It was appropriate that the congress should have been held in Israel which was the first centre to be hit, and perhaps the hardest hit, by the depression, and whose ingenuity contributed so much to the subsequent recovery. Israel and the other cutting centres, as well as the producers, may be sure that all of us in De Beers and the CSO will continue to play our full part in the maintenance of prosperity in the diamond business.

The full Chairman's Statement is contained in the Annual Report of the Company for the year ended 31st December 1986 which was posted to registered Shareholders on 29th April 1987.

De Beers Consolidated Mines Limited
(Incorporated in the Republic of South Africa)

London Office
40 Holborn Viaduct, London EC1P 1AJ.

De Beers

THE TIMES UNIT TRUST INFORMATION SERVICE

ABBEY UNIT TRUST MANAGERS
80, Holdenhurst Rd, Bournemouth BH8 8AL
0345 717373 (Linkline)

	Bid	Offer	Chng	Yld
Gilt & Fixed	114.8	121.4●	+0.4	9.88
High Inc Equity	120.3	127.9●	+0.8	4.07
Worldwide Bond	195.2	207.6c	+0.1	4.67
American Growth	161.4	171.7	+2.5	1.07
Asian Pacific	68.9	73.2	-0.2	3.09
Assets & Earns	146.5	154.6a	+2.0	1.47
Capital Reserve	70.6	71.1●	+0.3	1.42
Comm & Energy	164.4	174.8	+4.7	0.46
European Capital	94.7	102.1●	-0.3	1.27
General	166.1	176.6	+1.8	2.56
Japan	85.4	90.6	-0.9	..
UK Growth Inc	145.6	154.8●	+1.0	1.14
Do Accum	211.2	224.6●	+1.3	0.79
US Emerging Co's	54.3	57.7	+0.5	1.80
Equitas Progress	264.3	281.1c	+3.0	2.41
Masterfund Acc	78.4	83.3	+0.8	2.11
American Inc	50.5	53.7	+0.4	4.89

AETNA UNIT TRUSTS LTD
401, St. John Street London EC1V 4QE
01-837 5494

	Bid	Offer	Chng	Yld
Australian	81.1	86.7	+0.6	..
Europe Growth Acc	119.8	127.1●	+0.4	1.02
Exempt	388.3	412.4c	+6.1	4.23
Far Eastern	218.0	231.0●	..	0.10
Fin & Prop	82.8	87.7	+0.4	1.87
High Yield	71.9	76.2●	+0.8	4.59
Income & Gth	309.8	328.3●	+3.2	3.71
Ind Earnings	196.1	207.7●	+2.0	2.09
Intl Growth Inc	97.1	103.4●	+0.6	0.48
Japan Growth Acc	142.0	151.9	-1.8	0.20
Nat Resources Inc	286.2	304.8●	+3.8	..
Nth Amer Gth Inc	124.8	132.6	+1.0	0.72
Preference Inc	120.4	127.5●	..	9.77
Small Co's Div Inc	82.6	87.5	+0.2	3.93
Small Co's Gth	293.3	310.7	+8.2	1.29
Special Sits Inc	162.5	172.1	-1.1	1.23
UK Growth	404.4	428.4●	+5.2	2.48

ALLIED DUNBAR UNIT TRUSTS
Allied Dunbar Centre Swindon SN1 1EL
0793 610366 & 0793 28291

	Bid	Offer	Chng	Yld
UK Special Sits	284.8	301.7	+2.3	2.85
Growth & Income	160.8	170.4●	+1.7	3.01
Capital Trust	270.9	287.2●	+3.0	2.69
Balanced	444.5	471.2	+5.3	2.79
Accum Trust	673.6	714.2	+8.0	2.86
American Income	30.7	32.7	+0.1	4.86
High Income Tst	306.4	324.8●	+2.7	4.04
Equity Income	174.7	185.2	+1.2	4.05
High Yield	173.9	184.3●	+1.0	4.73
Govt Secs Trust	29.9	31.1●	+0.1	7.68
International	101.7	108.3	+0.3	0.57
Japan Fund	138.9	147.9	-0.5	0.01
Pacific Trust	222.2	236.6	+1.2	0.05
Amer Spcl Sits	65.8	69.8●	+0.7	1.36
Secs Of Amer Tst	212.8	226.6	+1.4	0.50
Ald Asset Value	292.3	309.6	+3.2	2.80
Conv & Gilt Trust	40.1	42.5●	+0.2	5.27
Smaller Co's	176.8	187.4	+1.2	1.74
2nd Smaller Co's	224.0	237.4●	+1.9	1.68
Recovery Trust	104.5	110.8●	+1.0	2.34

BALTIC TRUST MANAGERS
20, Chiswell Street, London EC1
01-374 6801

	Bid	Offer	Chng	Yld
American	47.8	50.9		1.92
Australian	26.5	28.2		1.36
Japan & General	135.4	144.1	-3.2	0.02
High Income	54.9	58.5		5.15
International Trust	96.3	102.5		0.78
Income Gth Tst	62.8	66.8		2.97
Gilts & Fixed Int	22.1	23.6●		9.29
Global Markets	38.1	40.6		4.46
Special Situations	62.6	66.5c		1.50

BARCLAYS UNICORN
Unicorn House 252 Romford Rd E7
01-534 5544

	Bid	Offer	Chng	Yld
America	87.7	92.7c		0.87
Aust Accum	245.4	259.6		0.32

BUCKMASTER MANAGEMENT
The Stock Exchange London EC2P 2JT
01-588 2868

	Bid	Offer	Chng	Yld
Fellowship Inc	82.6	86.8●		2.00
General Inc (4)	290.1	304.5		1.58
Do Accum (4)	467.3	490.4	..	1.58
Income Fund (3)	128.7	134.7●	+3.4	4.20
Do Accum (3)	234.4	245.3●	+6.2	4.20
Intl Inc (2)	146.0	152.7	..	0.74
Do Accum (2)	194.7	203.8		0.74
Smaller Inc (5)	86.4	90.7a	.	1.07
Do Accum	91.8	97.4a		1.07

CAPEL (JAMES) MANAGEMENT
PO Box 551 Bevis Marks London EC3 7JQ
01-621 0011

	Bid	Offer	Chng	Yld
Capital	434.9	462.7●	+3.0	1.52
Income	351.3	373.8●	+3.4	4.23
North American	300.0	319.2●	+6.8	0.78

CENTRAL BOARD OF FINANCE OF CHURCH OF ENGLAND
2, Fore Street, London EC2Y 5AQ
01-588 1815

	Bid	Offer	Chng	Yld
Inv Fund	484.3			3.91
Fixed Int	147.75		e	9.88
Deposit	100.0			10.35

CHARITIES OFFICIAL INVESTMENT FUND
2, Fore Street, London EC2Y 5AQ
01-588 1815

	Bid	Offer	Chng	Yld
Income	450.34			4.44
Accum	£13.5381			..
Deposit	100.0			9.75

CLERICAL MEDICAL UNIT TRUST MANAGERS
Narrow Plain, Bristol BS2 0JH
0800 373393

	Bid	Offer	Chng	Yld
Amer Growth	24.3	25.8●	+0.4	1.90
Dragon Growth Fund	24.0	25.4	+0.1	0.00
Equity High Income	56.6	59.9●	+0.6	3.60
European Growth	30.8	32.6	+0.1	2.00
General Equity	52.2	55.3	+0.6	1.90
Gilt & Fixed Int Gth	32.2	33.9	+0.1	3.00
Gilt & Fixed Inc	25.7	27.1●	+0.1	9.50
Ind Inc Tst	25.4	26.9●	+0.1	5.00
Japan Growth	40.5	42.9	-0.2	0.90
Pedigree Gth	31.0	32.9	+0.7	2.60

COMMERCIAL UNION TRUST MANAGERS
St Helen's, 1, Undershaft, London EC3P 3DQ
01-283 7500 Dealing 01-686 9818

	Bid	Offer	Chng	Yld
UK & Gen Inc	57.8	61.3		2.84
Do Accum	57.8	61.3		2.84
Income Inc	57.8	61.5		3.86
Do Accum	57.8	61.5		3.86
Worldwide Inc	52.4	56.4		1.60
Do Accum	52.4	56.4		1.60

COUNTY UT MANAGERS LTD
161, Cheapside, London EC2V 6EU
01-726 1999

	Bid	Offer	Chng	Yld
Euro G rth S trat	75.0	79.4	+0.2	0.67
Extra Income	221.9	234.8●	+0.2	3.75
Financial	218.2	230.9	+0.9	2.08
Sth East Asia Gth	79.9	84.6●	-0.2	1.88
Growth Investment	359.2	380.1	+4.5	2.02
Income & Growth	52.2	55.2a	+0.4	3.88
Japanese Growth	258.2	273.2	-0.6	0.45
Nth Amer Growth	114.5	121.2c	+0.5	0.70
Intl Recovery	151.7	160.5	-0.5	1.90
Smaller Co's	304.7	322.5	+6.4	1.15
Global Inc Tst	84.2	88.0●	+0.3	8.44
Special Sits Acc	374.2	396.0	+1.3	1.15

CROWN UNIT TRUST SERVICES LTD
Crown House, Woking GU21 1XW
04862 5033

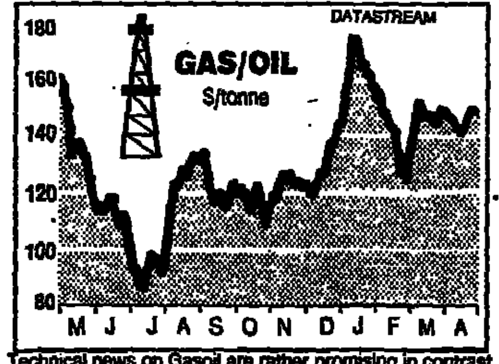
	Bid	Offer	Chng	Yld
American Trust	135.5	144.2	+1.2	0.89
European Trust	126.2	134.0●	+0.6	..
Growth Trust	281.5	299.5	+3.1	2.40
High Income Trust	314.3	334.4●	+2.2	4.46
Intl Tech Trust	127.7	135.9c	+1.7	
Japanese Trust	184.5	196.3	+1.1	

UNLISTED SECURITIES

INVESTMENT TRUSTS

FINANCIAL TRUSTS

COMMODITIES



Technical news on Gasoil are rather promising in contrast to latest news. US stocks of crude and products are above requirements and refinery utilisation is still at a relatively high rate despite low margins. It is estimated that current Opec production is 1 million BPD above the quota of 15.8 million. Comment by GNI.

INTERNATIONAL PETROLEUM EXCHANGE
Supplied via Commodity Market Services Ltd

HEAVY FUEL OIL
May 103.0-06.0
Jun 98.0-100.0
Jul 98.5-100.0
Vol 27

GAS OIL
May 146.75-46.50
Jun 146.50-46.25
Jul 147.00-46.50
Aug 149.00-48.75
Sep 150.25-49.50
Oct 153.00-49.00
Nov 156.00-50.00
Dec 159.00-51.00
Jan 162.00-52.00
Vol 2171

LONDON COMMODITY EXCHANGE
G W Joynson and Co report

SUGAR (From C. Czarnikow)
FOB
May 159.4-58.8
Aug 163.2-63.0
Oct 168.2-67.8
Dec 173.0-71.6
Mar 176.8-76.0
May 180.0-79.8
Vol 4931

COCOA
May 1259-58
Jul 1296-95
Sep 1315-14
Dec 1341-38
Mar 1366-65
May 1388-85
Jul 1406-05
Vol 5292

COFFEE
May 1370-361
Jul 1388-385
Sep 1405-400
Nov 1427-425
Jan 1456-450
Mar 1475-460
May 1510-490
Vol 5096

SOYABEAN
Jun 116.5-16.0
Aug 115.5-15.1
Oct 115.5-15.0
Dec 118.0-17.8
Feb 122.0-21.0
Apr 123.0-21.5
Jun 123.0-20.5
Vol 148

LONDON METAL EXCHANGE
Unofficial prices
Official Turnover figures
Price in £ per metric tonne
Silver in pence per troy ounce
Rudolf Wolf & Co. Ltd. report

COPPER GRADE A
Cash 906.00-907.00
Three Months . 857.00-858.00
Vol 6500
Tone .... Steady

STANDARD CATHODES
Cash 853.00-865.00
Three Months 845.00-848.00
Vol .... Nil
Tone .... Idle

LEAD
Cash 398.00-399.00
Three Months . 346.50-347.00
Vol 2050
Tone .... Steady

ZINC HIGH GRADE
Cash 479.50-480.00
Three Months . 474.50-475.00
Vol 500
Tone .... Barely Steady

SILVER LARGE
Cash 475.00-485.00
Three Months . 485.00-495.00
Vol .... Nil
Tone .... Idle

SILVER SMALL
Cash 475.00-485.00
Three Months 485.00-495.00
Vol .... Nil
Tone .... Idle

ALUMINIUM
Cash 858.00-862.00
Three Months 799.00-800.00
Vol 5100
Tone .... Steady

NICKEL
Cash 2460-2470
Three Months 2475-2476
Vol 552
Tone .... Barely Steady

MEAT AND LIVESTOCK COMMISSION
Average fatstock prices at representative markets on April 29

GB: Cattle, 96.19p per kg lw n/a
GB: Sheep 233.29p per kg* (-41.23)
GB: Pigs, 72.21p per kg lw (-4.79)
* est. dead carcase weight

England and Wales:
Cattle nos. down 3.0 %, ave. price, 96.19p(-1.14)
Sheep nos. up 0.8 %, ave. price, 233.29p(-40.98)
Pig nos. down 16.5 %, ave. price, 72.21p(-4.79)

Scotland:
Cattle nos. up 7.8 %, ave. price, 95.91p(-0.39)
Sheep nos. down 0.7 %, ave. price, 228.60p(-43.48)
Pig nos. n/a %, ave. price, n/a

LONDON MEAT FUTURES
Live Pig Contract p. per kilo

Month	Open	Close
Jun	97.0	96.0
Aug	95.0	94.5
Oct	100.5	100.0
Nov	101.0	98.5

Vol: 0

Pig Meat vol: 0

Live Cattle Contract
p. per kilo

Month	Open	Close
Jun	unq.	unq.
Aug	unq.	unq.
Oct	unq.	unq.

Vol: 0

LONDON GRAIN FUTURES
£ per tonne

Month	Wheat Close	Barley Close
May	121.60	110.00
Jul	124.25	unq.
Sep	101.80	99.70
Nov	103.90	102.10
Jan	106.70	104.70
Mar	109.15	106.80

Vol: Wheat 329
Barley 86

LONDON POTATO FUTURES
£ per tonne

Month	Open	Close
May	172.0	163.0
Nov	88.3	88.5
Feb	98.0	97.5
Apr	121.5	122.5

Vol: 728

BIFFEX
G.N.I. Freight Futures Ltd Dry Cargo Report ($10 per point)

	High/Low	Close
Apr 87	1015-1015	1015.0
Jul 87	877.0-868.0	877.0
Oct 87	934.0-926.0	928.0
Jan 88	930.0-930.0	930.0

Vol: 201 lots Open Interest: 2276
Spot market commentary:
Dry cargo index: 1019.0 up 3.0 on 28/4/87

Portfolio —Gold—

From your portfolio card check your eight share price movements, on this page only. Add them up to give you your overall total and check this against the daily dividend figure. If it matches, you have won outright or a share of the total daily prize money stated. If you are a winner follow the claim procedure on the back of your card. You must always have your card available when claiming. Game rules appear on the back of your card.

No.	Company	Group	Gain or loss
1	Bryant	Building,Roads	
2	Abbott Mead	Paper,Print,Adv	
3	Asda	Property	
4	AGB Research	Industrials A-D	
5	Bullough	Industrials A-D	
6	Brown Shipley	Banks,Discount	
7	Stand Secs	Property	
8	Sale Tilney	Industrials S-Z	
9	Exapmet	Industrials E-K	
10	Br Benzol	Chemicals,Plas	
11	Ransome Sims	Industrials L-R	
12	DSC	Industrials A-D	
13	Nottingham Brick	Building,Roads	
14	Savoy Hotels 'A'	Hotels,Catering	
15	Granada (aa)	Industrials E-K	
16	Ultramar	Oil,Gas	
17	Joseph (Leopold)	Banks,Discount	
18	Lawrence (Walter)	Building,Roads	
19	Bridport-Gundry	Industrials A-D	
20	Markheath	Property	
21	McCarthy & S	Building,Roads	
22	Cater Allen	Banks,Discount	
23	Windgate	Property	
24	Thames TV	Cinemas,TV	
25	Taylor Woodrow	Building,Roads	
26	GRA	Leisure	
27	Meyer Int	Building,Roads	
28	Dee (aa)	Foods	
29	Union	Banks,Discount	
30	Glynwed	Industrials E-K	
31	Stonehill	Industrials S-Z	
32	Hawker Siddly (aa)	Industrials E-K	
33	Centrovincial	Property	
34	Morrison (W)	Foods	
35	Addison Cons	Paper,Print,Adv	
36	Fitch Lovell	Foods	
37	Baker Perkins	Industrials A-D	
38	Delta	Industrials A-D	
39	Shandwick	Paper,Print,Adv	
40	Charter Cons	Industrials A-D	
41	Falcon	Industrials E-K	
42	Legal & General (aa)	Insurance	
43	Blue Circle (aa)	Building,Roads	
44	Equity & Law	Insurance	
© Times Newspapers Ltd.		Daily Total	

Please take into account any minus signs

Weekly Dividend

Please make a note of your daily totals for the weekly dividend of £8,000 in Saturday's newspaper.

MON	TUE	WED	THU	FRI	SAT	Weekly Total

BRITISH FUNDS

SHORTS (Under Five Years)

1987 High	Low	Stock			Price	Ch'ge	Int. only yld%	Gross Red. yld%
100⅝	99½	Treas	10%	1987	100	..	10.0	9.487
99¾	97	Treas	3%	1987	99⅛	..	3.0	7.828
102⅛	95½	Treas	12%	1987	101¾ ●	..	11.8	8.978
99½	97¼	Treas	7¾%	1985-88	99¼	..	7.8	8.586
101⅛	98	Exch	10½%	1988	101½ ●	+⅛	10.3	8.826
101⅛	98⅛	Treas	C9¾%	1988	100⅝	+⅛	9.7	8.829
96¼	92¾	Trans	3%	1978-88	96	..	3.1	6.658
101⅛	98	Treas	9½%	1988	100¾	+⅛	9.4	8.810
104¾	95½	Treas	11½%	1989	104¼	+⅛	11.0	8.812
103⅞	99¾	Treas	10½%	1989	102⅞	+¼	10.2	8.855
102⅝	97⅛	Exch	10%	1989	102¼	+¼	9.8	8.828
107⅝	100	Exch	10¼%	1989	106½ ●	+⅛	9.7	7.407
105	96¾	Exch	11%	1989	104⅞	+¼	10.5	8.839
94¼	88⅞	Treas	5%	1986-89	94	+⅛	5.3	7.759
101½	95⅝	Treas	C9½%	1989	101⅛	+⅛	9.4	8.779
93	88⅝	Treas	3%	1989	93 ●	..	3.2	6.842
110¾	105¼	Treas	13%	1990	110	+⅛	11.8	8.707
105⅞	95	Exch	11%	1990	105¼	+⅛	10.5	8.760
108⅛	99½	Exch	12½%	1990	109⅛	+¼	11.5	8.804
89¾	84⅞	Treas	3%	1990	89¾ ●	..	3.3	6.767
99⅛	93¼	Treas	8¼%	1987-90	98¾	+⅛	8.3	8.730

FIVE TO FIFTEEN YEARS

OVER FIFTEEN YEARS

UNDATED

INDEX-LINKED

BANKS DISCOUNT HP

STOCK EXCHANGE PRICES

Advance continues

ACCOUNT DAYS: Dealings began Monday. Dealings end May 8. §Contango day May 11. Settlement day May 18.
§Forward bargains are permitted on two previous business days.

Prices are recorded at 5pm. Changes are calculated on the previous day's close and may differ from changes calculated by comparing 5pm prices, published the previous day. Where one price is quoted, it is a middle price. Changes, yields and price earnings ratios are based on middle prices. (aa) denotes Alpha Stocks, volumes are on page 26

1987 High	Low	Company	Price Bid	Offer	Ch'nge	Gross div p	Yld %	P/E
640	536	Nat West (aa)	590	595	-2	29.3	4.9	6.1
130	123	Ottoman	128	.	..	800	6.3	4.2
393	278	Provident	352	355	+4	18.6	5.3	12.2
231	203	REA Gs	200	205	-2	2.9	1.4	15.2
161½	137	Rothschild (J) Hld	157½	158½	.	7.6	4.8	16.5
337	298	Rwl Bk Scot (aa)	327	330	-5	15.4	4.7	8.3
930	705	Schroders	910	930	● ..	19.3	2.1	14.3
843	728	Stand Chart (aa)	803	807	●-2	50.0	6.2	10.0
102	75	TSB (aa)	83½	84½	-½	6.1	7.3	6.0
898	680	Union	895	900	+8	57.1	6.4	10.4
37⅞	27⅛	Wells Fargo	293	.	+¼	. f		.
422	290	Wintrust	410	430	..	8.0	1.9	20.7

BREWERIES

1987 High	Low	Company	Price Bid	Offer	Ch'nge	Gross div p	Yld %	P/E
408	317	Allied-Lyons (aa)	404	406	+3	14.5	3.6	18.5
985	729	Bass (aa)	935	940	+1	24.3	2.6	17.3
76½	62	Belhaven	71	72½	..	1.0	1.4	36.5
145	131	Boddington	142	144	●-1	5.3	3.7	15.6
578	540	Brown (Matthew)	563	567	..	20.0b	3.5	19.7
171	136	Buckleys	143	145	..	4.3	3.0	33.3
208	141	Bulmer (H P)	183	187	-2	7.7	4.2	19.0
724	560	Burtonwood Brew	730	727	+2	15.4	2.1	24.1
515	440	Clark (Matthew)	467	475	.	12.1	2.6	18.2
234	202	Devenish (J A)	218	222	+2	3.9	1.8	30.4
249½	187	Greenall Whitley	244	246	+3	7.9	3.2	14.8
355	258	Greene King	352	355	.	8.4	2.4	20.2
444	264	Guinness (aa)	322	325	●+½	11.7	3.6	10.8
653	473	Hardys & Hansons	643	653	.	26.7	4.1	14.3
78	68	Highland Dist	77	79	●+2	3.2	4.1	15.1
181	138	Invergordon Dist	172	175	● ..	7.5	4.3	11.3
208	145	Irish Dist	185	190	..	6.0	3.2	..
131	113	Marston Thompson	129	130	.	3.3	2.6	18.4
550	345	Morland	520	525	+4	10.0	1.9	25.4
375	131	SA Breweries	355	365				
279	178	Scot & New (aa)	241	243	+2	10.3	4.3	14.7
580	466	Vaux	557	563	r +1	18.6	3.3	19.8
354	272	Whitbread 'A' (aa)	348	352	+3	11.5	3.3	18.2
358	248	Do 'B'	355	360	+7	11.5	3.2	16.5
328	210	Whitbread Inv	318	323	+8	11.0	3.4	41.2
432	282	Wolvrhmptn & D	322	326	+1	7.0	2.2	18.3
385	274	Young 'A'	367	377	+2	11.4	3.1	25.6

BUILDINGS AND ROADS

1987 High	Low	Company	Price Bid	Offer	Ch'nge	Gross div p	Yld %	P/E
280	193	Abbey	250	260	-3			
278	222	Aberdeen Constr	268	271	.	11.6	4.3	25.0
339	270	Amec	337	340	+3	17.1	5.0	11.3
52	28	Anglo Utd	48	50	-1	2.2	4.5	20.4
125	68	Arncliffe	105	115	-2	2.3	2.1	25.8
295	217	Atwoods	286	288	-4	7.5	2.6	22.0
719	527	BPB Ind (aa)	700	705	+3	14.3	2.0	20.7
175	97	Baggeridge Brick	145	165	.	2.5	1.6	20.9
69	31	Bailey (Ben) Constr	45	48	●-1	0.9	1.9	9.4
204	158	Barratt Devs	180	184	● ..	11.9	6.5	19.0
220	160	Bellway	208	210	●+2	10.7	5.1	11.1
398	134	Berkeley Gp	395	400	+3	3.2	0.8	43.8
121	65	Bett Bros	108	110	-1	4.6	4.3	28.8
20	965	Blockleys	19½	20½	● ..	42.9	2.1	23.9
831	670	Blue Circle	828	833	●+7	32.9	4.0	11.1
303	250	Breedon&Cloud Hill	293	313	●+1	16.1	5.3	17.0
138	86	Br Dredging	126	129	●+3	5.7	4.5	16.8
37	14½	Brown & Jackson	28	29½	-½			74.4
180½	79	Bryant	89	91	s +6	3.1b	3.4	12.4
18	11	Burnett & Hallam	16	17				1.8
150	80	Calebread Robey	115	130	-17	4.7	3.8	20.3
202	148	Cement-Roadstone	155	159	●+1	4.0	2.5	
256	150	Conder Grp	175	185	●-3	5.7	3.2	22.5
633	493	Costain	500	502	-35	25.0	5.0	9.3
615	480	Countryside	610	620	+5	9.1	1.5	17.5
230	211	Crouch (Derek)	210	220		8.5	4.0	10.2

CHEMICALS, PLASTICS

CINEMAS AND TV

DRAPERY AND STORES

ELECTRICALS

FINANCE AND LAND

Financial Trusts appear on Page 32

FOODS

HOTELS AND CATERERS

INDUSTRIALS A - D

E - K

L - R

S - Z

INSURANCE

Investment Trusts appear on Page 32

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MINING

MOTORS AND AIRCRAFT

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OVERSEAS TRADERS

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PROPERTY

SHIPPING

SHOES AND LEATHER

TEXTILES

1987 High	Low	Company	Price Bid	Offer	Ch'nge	Gross div p	Yld %	P/E
149	108	SEET	145	148	..	7.6	5.2	8.3
143	118	Sekers	128	132	-1	3.6	2.7	10.5
152	128	Sirdar	137	140	●	7.4	5.3	10.2
105	70	Smallshaw (R)	100	110	..	3.9	3.7	9.5
54½	34½	Sondoard 'A'	49	50½				
157	132	Textured Jersey	153	158	+1	8.6	5.5	8.8
453	245	Tomkinsons	390	400		5.7	1.4	19.0
136	105	Tootal	121	122½	-2½	6.1	5.0	12.7
350	220	Yorklyde	255	275	.	10.0	3.8	8.2

TOBACCOS

1987 High	Low	Company	Price Bid	Offer	Ch'nge	Gross div p	Yld %	P/E
568	452	BAT (aa)	490	494	●-4	20.4	4.1	9.2
168	118	[illegible]	120	125				
273	235	Rothmans 'B'	260	262	-1	10.0	3.8	9.2

● Ex dividend a Ex all b Forecast dividend e Interim payment passed f Price at suspension g Dividend and yield exclude a special payment k Pre-merger figures n Forecast earnings o Ex other r Ex rights s Ex scrip or share split t Tax-free .. No significant data.

Midland Bank plc, 27 Poultry, London EC2P 2BX

3.00 News 3.09 News About Britain 3.15 The World Today (until 3.30) 4.45 Reflections 4.50 Financial News 5.00 News 5.09 Twenty-Four Hours (until 5.30). All times in GMT

11.57 News 12.00 Closedown.

4.35 Kaleidoscope. A second approaches New York City.

11.30 The Manpower Services Commission 12.30-1.10am Schools Night time Broadcasting

FREQUENCIES: Radio 1:1053kHz/285m;1089kHz/275m; Radio 2: 693kHz/433m; 909kHz/330m; Radio 3: 1215kHz/247m:VHF-90-92.5; Radio 4: 200kHz/1500m: VHF-92-95; LBC:1152kHz/261m: VHF 97.3; Capital: 1548kHz/194m: VHF95.8; BBC Radio London: 1458kHz/206m: VHF 94.9; World Service: MF 648kHz/463m.

THE TIMES

GENERAL APPOINTMENTS

April 30, 1987

The leasing out of executives is a growing business that suits both parties, particularly redundancy victims, says Charles Russam

The dramatic increase in the volume of management consultancy in recent years has led to another trend in resourcing options. This is executive leasing, or the engagement of an executive for a limited period to fill a particular short-term gap, such as handling a one-off assignment, or bridging a gap between one senior executive leaving and his successor starting.

Executive leasing is now increasingly seen as a credible and professional option in the resourcing repertoire of growing businesses. Its coming of age was clearly boosted by the recession – the inevitable shaking out in industry leaving most organizations with a smaller and tighter headcount, a new sense of corporate urgency and an increasing awareness of the range of outside help options available.

Recognizing the relevance of executive leasing, the Confederation of British Industry, in conjunction with management consultants, launched its national register of senior executives available for executive leasing. Last year it already had more than 1,000 names.

Several other management consultancy practices now offer a similar service.

In my own firm's case, our approach is influenced by situations where often we have to tell clients that they do not need a consultancy, simply a person of the same skill and expertise for a specific project and period. In these circumstances, executive leasing is the answer.

Obviously, many management consultancies do not like the idea of clients switching from requiring a consultancy service to asking for an executive. The profit margin suddenly tumbles and the supervision structure appropriate to a consultancy assignment becomes irrelevant.

One of the areas that never seems to have received the serious management scrutiny it deserves is the process of deciding on the best way to resource the process of completing individual tasks.

The range of resourcing options is now wider than ever and includes approaching tasks by using own-line management, or own staff acting as a service function, or external management consultancy, or external management consultants under the direct control of management, or temporary staff or leased executives.

In addition to these tasks, the slimmed-down management teams also need augmenting during periods of illness, holidays, special projects, computer breakdowns or during such events as office relocations.

Since the recession, there has been a dramatic increase in the number of senior executives who are well qualified and experienced and have very little desire to get back into the political in-fighting in organizations that shook them out a few years ago.

Many of these people find that their skills are still very sharp and that the direct approach of earning their own living is both stimulating and rewarding to both themselves and their clients.

In addition to these people there is a growing number of skilled and qualified professional practitioners who have made a conscious decision to earn their own living as self-employed management consultants specializing in some particular area. In the past, it has been difficult in some instances for these people to obtain a continuity of quality work.

However, the emergence of organizations increasing their services to client companies has changed this, and many senior executives have found that the current economic scene can provide a range of interesting and remunerative assignments.

On the one hand, there is now a very large pool of capable and skilled people with services to offer but with a very difficult marketing job. On the other hand, there are more companies interested in buying in skills.

How in these circumstances should someone with good professional skills to sell go about marketing these capabilities?

The process of trying to earn one's living as a self-employed management consultant is very difficult. The basic principle is that while you are earning, you cannot be selling, and while you are selling, you are not earning. Additionally, you can only do one job at a time and therefore your income is limited by the amount of hours in the day.

Few, at present, would advise a self-employed management consultant to follow this particular calling, but clearly, as time goes on, the ability to earn a good living in this way is increasing, particularly if the executive has relevant, up-to-date, practised and genuine skills and expertise to offer.

The best course is to market yourself to the intermediaries. These are the organizations who supply temporary executives to business and those who specialize in the more senior positions.

This category includes the consultancy divisions of the major firms of chartered accountants who, although they all claim to employ directly all their consultancy staff, in certain instances have to make exceptions, particularly in areas of specialist skill or where there are heavy demands on their headcounts.

It is probably more satisfactory for the self-employed management consultant to source his assignments through intermediaries rather than to market himself directly to end-users. In this context, executive leasing is a serious option.

The testing function of a company offering executive leasing services to clients is the matching of clients' requirements with the skills, ability, experience and availability of the executive being considered for the lease.

The process requires some skill in that the consultancy needs to be able to understand the technicalities, politics and organizational implications of the work to be done in order to be able to identify the right executive and to present him to the client.

Clearly, the most important element in a successful lease is the suitability of the executive.

One of the main attractions in the executive leasing for organizations is the financial flexibility. The cost is limited to one payment a month which is an all-inclusive fee. This fee is somewhere between the cost of hiring a temporary worker, and the cost of engaging a traditional management consultancy service, which in many cases is high.

It follows, therefore, that the client is not concerned with such things as company cars, pension schemes, private health insurance, status entitlements. In many respects, the requirements of employment legislation are not appropriate. Duration of the assignment is nearly always project-orientated and regular reviews can determine whether the objectives are likely to be met.

In the search for profit and efficiency, more enlightened managements will see the need to develop skills in selecting the best way of getting the job done, and clearly, executive leasing has an important part to play in this.

For many organizations it offers one of the best ways of tackling specific tasks. To many leased executives it offers a second career which in many cases will probably be more rewarding and more remunerative than the first one.

Charles Russam is managing director of GMS Consultancy Ltd, the London-based consultancy.

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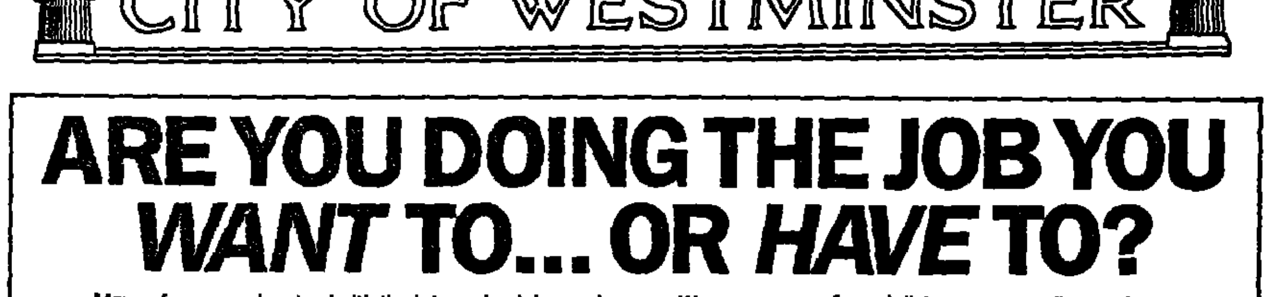

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Staff training and development play a vital role in the continued success and profitability of our Brent Cross store. We now wish to recruit a talented, results-oriented Training Professional to head our established training department. This senior management appointment carries responsibility for all aspects of training from induction courses through to on-going development programmes for our Section, Departmental Managers and Buyers.

An innovative and resourceful graduate, aged 28-40, your experience will ideally have been gained in a retail environment. Whatever your background, you must be fully experienced in the writing and implementation of management development courses. You'll also have the strength of character and organisational flair necessary to see your ideas put into practice.

The salary and benefits offered will reflect the importance of this demanding position. There are excellent further career prospects within the Company.

Fenwick

Please apply in writing with full C.V. (including current salary level), to: The Director and General Manager, Fenwick Ltd., Brent Cross Shopping Centre, Hendon, NW4 3FN.

Midland Bank plc, 27 Poultry, London EC2P 2BX

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GENERAL APPOINTMENTS

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There is a catch though. The work requires a very high standard of personal integrity and commitment to getting the job done. It requires energetic people unafraid of hard work, long hours and intensive training schedules.

You should also be ambitious, well-presented, well educated and hungry for success. You will be given every opportunity to be successful: full back-up and support on the job is provided.

Because of the high commitment required, we suggest that people in their mid-twenties (22-28), who have a career as their priority, make the best candidates. A successful background in Sales or financial services would not be considered a disadvantage.

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You will need strong management ability and well-developed skills in administration. You should have practical experience of managing a company's affairs or have an excellent academic and work experience background. You need to be technically minded with strong interpersonal skills and an understanding of electronic banking developments would be useful.

We offer a salary up to £30,000 plus car together with a range of benefits including pension package, life insurance and relocation assistance where appropriate.

Applicants should send details of their experience and current situation to: John Hardy, LINK Chairman, Girobank, ***Bridge House, Dunnings Bridge Road,*** **Bootle, L30 6TP. Tel: 051-966 2105.**

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Experience in executive search will be an advantage, but applications are invited also from individuals with a business research background. knowledge of the financial services sector would be of particular interest. Applicants must have a good understanding of company organisations and management structures, and should have the ability to work with computerised retrieval systems. He/she should be highly motivated, resourceful, able to work independently and possess good telephone skills.

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Please write enclosing curriculum vitae, to.
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Candidates will [illegible] be graduates [illegible] accounting [illegible] and have some [illegible] mercial experience. An accounting background is essential.

Salary and career prospects are excellent for the successful candidate able to grow and develop with the business.

Please call Lindsay Johnston on 01-231 8761, or write enclosing CV to 7 New Concordia Wharf, Mill Street, London SE1 2BA.

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You are a Chartered Secretary and a graduate, aged 25 – 35. You must have broad relevant experience including pensions and insurance gained in a medium sized company. Previous PLC experience is not essential and this position would be a good opportunity for those wishing to move into a public company. Medium term promotion prospects are excellent.

Salary is for discussion according to experience. Benefits include a car, pension, life assurance, private health insurance, discretionary bonus and five weeks' holiday. Assistance with relocation expenses will be provided if necessary.

Please write – in confidence – with details of career to date and current salary to Lesley Gifford, ref. A.20257.

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City

to £30,000 + car

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Contact J Fewtrell
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GENERAL APPOINTMENTS

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Applicants will have been involved in major commercial schemes and are likely to hold a Directorship or other senior position with a property developer, or be in practice. In any event, they must be able to demonstrate a highly successful track record in the continental property markets. The likely age is 35+ with an appropriate professional qualification. Of singular importance are their managerial qualities including leadership and diplomacy. They will be fluent in French and/or Spanish.

The position is based in London with extensive travel. The employment package including an equity participation, will be designed to attract and retain a senior figure from the industry.

Applicants with a full CV (including photograph if possible) should write to:

A H Fell, Director of Human Resources.

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Heron House, 19 Marylebone Road,
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Essentially a post-graduate, the main discipline will possibly be Mechanical Engineering but those qualified in the Electrical/Electronics sectors with sound knowledge of Mechanical Engineering should also apply. Experience must additionally include control over a well organised and effective R&D function in a batch production environment. The envisaged age group is 35/40 (m/f).

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Please write in strictest confidence, briefly in the first instance, to P J G Rolandi (Ref: 7003).

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STRUCTURAL ENGINEERS - min 3-4 yrs experience of civil/building design work.

Please forward C.V.s to Bryce Barret at our Fleet St. office.

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Applications are invited from experienced Office Administrators, aged 28-45 with good typing, w.p. and p.c. order processing skills, to take on the overall administrative management of this highly successful company. Reporting to the Managing Director, responsibilities will also include supervision *of staff, streamlining procedures, customer relations, publicity material, attending country shows and the general administration of the office.* Good management skills are vital as is the ability to organise and a practical, enthusiastic and flexible attitude. Car driver/owner essential. Initial remuneration by way of base salary £10,000–£11,500 + discretionary bonus. Applications in strict confidence under reference OA308/TT to the Managing Director:-

ADMINISTRATIVE & CLERICAL PERSONNEL LIMITED (RECRUITMENT CONSULTANTS),
3 LONDON WALL BUILDINGS, LONDON WALL, LONDON EC2M 5PJ.
TELEPHONE: 01-588 3588 OR 01-588 3576. FAX: 01-256 8501 TELEX: 887374.

WATNEY·MANN *National Sales*

EXCEPTIONAL TRAINEES

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c.£8,500 + Bonus + Car

Watney Mann National Sales is part of one of the country's leading organisations and has been market leader for several years. They have developed a portfolio of market leading beers and lagers with such instantly recognisable names as Websters Yorkshire Bitter, Fosters, Budweiser and Holsten.

In order to maintain dominance of the market they place the utmost importance on the quality of their salesforce. Due to their continued policy of promotion they need to recruit several trainees throughout the UK for their mobile sales team. You will be responsible for increasing product distribution through the independent off trade, selling of display material and providing sales cover on a temporary basis. Promotion to your own territory is expected within a maximum of 9 months dependent upon your abilities and speed of progress.

Great emphasis is placed on training and career development, likewise initial selection standards are high and all applicants will display both the ambition and ability to progress into management. Candidates aged in their early 20's must be educated to 'A' level or degree standard and preferably have at least one year's commercial experience, be totally mobile, confident, well presented and excellent communicators.

Rewards will be in the form of a good basic salary, bonus, car, pension and life assurance. However, candidates will primarily be attracted by the chance to join a market leading Company that will develop their skills and offer genuine long term prospects.

If you can match our standards call PAUL COPCUTT on 01-541 1777

Applications will only be considered from candidates applying through the Nichols Consultancy Limited.

Watney Mann National Sales are the No. 1 supplier to the Take-home Beer Market.

THE **NICHOLS CONSULTANCY** LIMITED
EXECUTIVE SELECTION CONSULTANTS

The Patent Office

EXECUTIVE OFFICERS

The Patent Office has vacancies for Executive Officers in its Central London office. The work is largely concerned with procedures relating to the examination of applications for patents, trade marks and industrial designs and may involve some contact with the public and commercial and industrial organisations. There are also units concerned with publicity, sales, accommodation, finance, staff matters and computerisation.

The majority of the positions will be for Examiners in the Trade Marks branch of the Office. A logical mind, an affinity for words and the ability to make and justify decisions are essential. Full training will be given in the relevant parts of trade marks law and its application.

The Patent Office (with about 1200 staff) is currently a Division of the Department of Trade and Industry but it is Government policy that subject to legislation it will in due course become a separate statutory non-departmental body. Although employees of the Office will then no longer be civil servants it is expected that their terms of employment would be at least as good overall as those in the Civil Service. Candidates accepting an appointment in the Patent Office would join on the understanding that they would remain there after the Office becomes a separate body.

You should have at least 2 'A' level passes or a further education qualification and be under 45 years old.

Applications from the disabled are also welcome.

For further details and an application form fill in the coupon and send it to the Civil Service Commission, Alencon Link, Basingstoke, Hants RG21 1JB, or telephone Basingstoke (0256) 468551 (answering service operates outside office hours).

THE DEPARTMENT OF TRADE & INDUSTRY
An equal opportunities employer

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ADDRESS ______________________
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Ref: E/638/307.

FINANCIAL ANALYSTS

New perspectives!

Abbey National's expansion into exciting new areas of business activity has resulted in the establishment of Abbey National Personal Finance Limited, a major new subsidiary concerned with unsecured lending.

We are offering two finance professionals – with a unique blend of business experience, commercial acumen and systems knowledge – the chance to make a major contribution to the development of the technology *demanded by this new venture.*

Senior Analyst To play a leading role in developing this exciting new business area and in establishing and enhancing its innovative computer systems.

Business Analyst To be responsible for analysing the present and future business needs of the operation and making systems recommendations.

At least 3 years' in a financial or commercial environment will be supported by proven analytical skills. First-hand experience of IBM 36 would be a distinct advantage.

Both positions are based in Bletchley, where you will enjoy all the benefits associated with a major financial institution including excellent pension scheme, subsidised BUPA and relocation assistance where appropriate.

Please send full career and salary details to Greg Sargeaunt, Abbey National Building Society, Abbey House, 201 Grafton Gate East, Milton Keynes, Bucks MK9 1AN. Tel: (0908) 691122.

The closing date for applications, which are invited from all sections of the community, is 21 May 1987.

ABBEY NATIONAL
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ICMC
Independent Consulting and Management Co. Ltd.

We are Management Consultants for the small and medium size companies. Ambitious and ready to expand, we now have vacancies for highly motivated Executives to fill the position of:

DELEGATE CONSULTANT

The successful candidate will be *over 25, well organised with a* good general knowledge with the willpower to succeed and able to negotiate at a Senior level. Comprehensive training and assistance will be given. As a Delegate Consultant you are responsible for the development of business with small and medium size companies in your region.

This position offers a high income with all possibilities of fast promotion.

For early consideration of this challenging opportunity telephone

Brian Cannon on 01-541 5171 TODAY

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We require another mature and talented designer with proven experience to meet with our discerning clients, plan and detail work for manufacture in our workshop and take responsibility for entire projects. We offer real job satisfaction, excellent salary and bonus scheme. If you are looking for a career with a rapidly expanding company with integrity ring

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GENERAL APPOINTMENTS

The John Lewis Partnership

The John Lewis Partnership wishes to recruit a few additional men or women who would be likely to qualify in due course for the most senior posts in business. The kind of person we have in mind would be unlikely to be earning now less than £30,000 and would probably be under age 35. Appointments will be offered only to those expected to earn in due course at least twice the individual's starting pay.

Previous experience in retailing is not necessary: applications will be welcomed as well from other industries, and from the professions, public service etc.

The John Lewis Partnership has a long history of growth and is a leader in its field. In department stores, supermarkets, and manufacturing units, it now employs 30,000 people with annual sales exceeding £1½ billion. The Partnership is owned under Trust by those who work in it, and they share between them all the profits in addition to full ordinary pay and pensions.

The Partnership is necessarily an advanced experiment in the welding of democracy to effective management, and last year's profit share was £42 million.

Letters of application should be persuasive but brief. They will be treated in complete confidence, and must arrive no later than 11th May. Interviews will be arranged for eligible candidates as soon as possible. The applications should be addressed to

Director of Personnel (SM6)
John Lewis Partnership
4 Old Cavendish Street
London W1A 1EX

A successful blend...

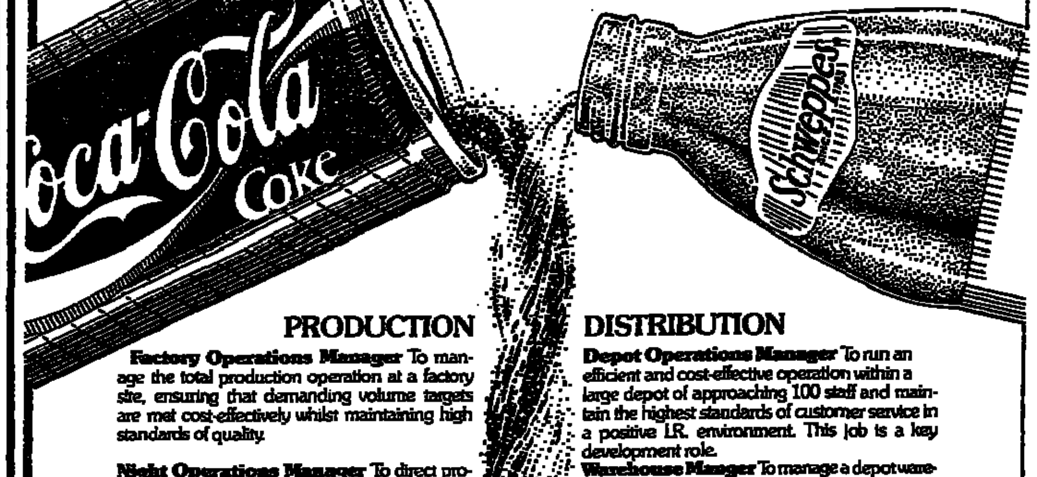
When you consider the quality of the constituent parts, it's no wonder Coca-Cola & Schweppes are the UK's number one soft drinks company.

In a market that will be worth around £3 billion in 1987 alone, we hold a share of more than 20%. Now we are expanding even further, investing over £250m throughout our operations, with the aim of selling one third of the nation's soft drinks by the end of the decade.

Effective production and distribution are vital to our continued success. We operate some of the most modern manufacturing plants in the industry with an extensive distribution network that is growing rapidly to deal with the demands of increased business.

It is in these essential areas that we now need to appoint the following senior staff.

requires a mixture of talents.



PRODUCTION

Factory Operations Manager To manage the total production operation at a factory site, ensuring that demanding volume targets are met cost-effectively whilst maintaining high standards of quality.

Night Operations Manager To direct production, maintenance and hygiene operations on the night shift. You will have a strong engineering background and be able to assume total responsibility for the night operation.

Candidates for both roles should be qualified to graduate or equivalent level in an engineering discipline with production management experience in a similar unionised environment.

DISTRIBUTION

Depot Operations Manager To run an efficient and cost-effective operation within a large depot of approaching 100 staff and maintain the highest standards of customer service in a positive I.R. environment. This job is a key development role.

Warehouse Manger To manage a depot warehouse operation, including stock handling.

Transport Manager To manage a transport fleet within the depot, ensuring goods are delivered to customers within agreed cost and service parameters.

All candidates should be qualified to graduate or equivalent level with CPC, proven management skills and previous experience in a unionised environment.

In return we can offer you an excellent salary and benefits package. For more details send your CV to Helen Loughlin indicating the position for which you are applying, at Coca-Cola & Schweppes Beverages Ltd, Club House, Hanworth Road, Sunbury-on-Thames, Middx TW16 5DE Telephone (09327) 85555.

COCA-COLA & SCHWEPPES

PROMOTIONAL WORK ON THE ISLAND OF MYKONOS GREECE

We offer you a good basic salary plus commission for handing out promotional material to holiday makers on the island. A full training program will be undertaken with the four persons chosen.

TO QUALIFY:

1) You must be single with no commitments
2) Not younger than 25 years of age
3) You must be fluent in English (a good command of another European language will be an advantage).
4) You must be able to start immediately.

For immediate interview Call Maureen or Julie on. 01 439 4561 or 439 7700

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£NEGOTIABLE

Accountancy Personnel, Britain's leading consultancy in the specialist recruitment of Accountants and their staff, has a proven policy of continued expansion through the training and development of its consultants, providing unrivalled career opportunities with widely varied and challenging responsibilities. To join one of our successful professional teams, you should be 21-28, self confident, educated to degree level and preferably have an accountancy background.

Contact Charles Logan on:

01-828 7555

Accountancy Personnel *Placing Accountants First*
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Managerial Assistant

£13,000 *Central London*

This prestigious Japanese bank, based in the City of London, now requires a Managerial Assistant to be responsible for: the preparation and submission of accounts reports to both the Japanese Head Office and The Ministerof Finance in Japan; supervision of the Accounts and Computer Department and telex and fax facilities in the Japanese Language.

The successful candidate must be able to read and speak Japanese fluently, have a detailed knowledge of Japanese banking, accountancy and banking terms, and must have experience of operating an IBM Computer System 36.

The annual salary is negotiable, according to experience. The salary will not be less than £13,000 together with twice yearly bonuses and a mortgage subsidy.

Please send a full CV to: Victoria Fielding, PER, Rex House, 4-12 Regent Street, London SW1Y 4PP.

PER
Britain's Largest Executive Recruitment Consultancy

HARVEY & WHEELER

Dulwich's leading Estate Agency require a training negotiator/office junior. Must have clean driving licence, smart appearance and be prepared to work hard. 5 day week includes Saturday. Prefered age 18-20 years. Basic salary plus commission and car.

Apply: Office Manager, Stephen Ellaway 01 737 6211

FPS (MANAGEMENT) LTD

Two trainee Branch Managers required within the financial services industry, West End Branch. 23+, full training, income £15,000+ p.a. and share participation scheme.

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MISS BRADLEY-FARMER on 01-734 8786

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£20,000 Tax Free
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Put your Corporate Planning, Financial Control, forecasting and Marketing Skills to use in wholly controlling and directing the business success of this Manufacturing and Construction group. Accountancy background an advantage.

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CONSULTANTS. We are a well known agency specialising in languages. If your are well spoken sales-orientated with self motivation please call us. Exp pref. but excl grads to train considered. 491 3607.

CV SERVICE based on telephone or personal interview. Berkhamsted (04427) 72209.

ABERDEEN BASED Oilfield Service Company requires immediately person with minimum of 20 years experience in oilfield downhole tools/tubulars/chemicals. Must have working knowledge of Spanish/Portuguese/Thai with English first. University Degree in Business and immediate (proven) customers in South America/South East Asia/Africa/Europe/USA. Basic salary plus commission. Reply with CV to the Director, Unit 3C, Tyseal Base, Craigshaw Drive, West Tullos, Aberdeen.

MEDICAL REPS!

ABERDEEN	£12 000
NEWCASTLE	£11 500
MANCHESTER (trainee)	£8,500
GLASGOW	£14,000
LEEDS	£12,500
MANCHESTER	£12,000
Sales rep to Nurses & Chemists	
Newcastle	£10,000 min
Preston	£10,000 min
Liverpool	£10,000 min

Contact Ian McMaster, Whitleys Recruitment, Glasgow 041 226 5391

TELEPHONE SALES

Personnel needed by London based exhibition organisers to join fast growing group, good basic plus commission. Call Keith Searby on 01 749 9535 or write to:

Truemist Professional Exhibitions Ltd, 216 Goldhawk Road, London, W12.

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22K+ **S HOME COUNTIES**

Experienced O & M Systems or Business Analysts are offered real career opportunities with a major international investment group to strengthen an existing team and progress rapidly to project management. The excellent package reflects the need for independant minded characters able to operate at Board Level. Overseas travel is likely.

GROVE PERSONNEL
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Proven track record in sales?

Paramedic/scientific background?

Trainee with the drive and personality to succeed in sales? Want a career change with potential and financial incentives?

Aged between 23-35?

If you can say yes to four of the above then our clients want to meet you, and so do we.

Call us now on.
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sole agency for many vacancies.

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20K PLUS

A major Building Contractor requires a Chief Building Surveyor for their Southern Regional Office.

Please forward your CV to Guildsrealm Personnel, 30 Queens Terrace, Southampton SO1 1BQ. Tel: (0703) 211299.

TRUCKS SALES EXECUTIVE

£15/20,000. Required for a number of positions with excellent companies throughout the U.K. Ford, Scania, ERF, Mercedes, experience desirable but we would like to discuss the position with people with either a Capital Goods or Financial Services Sales background. For application form Tel. (0753) 888092.

Brian Smith Associates (Agy)

WINE MERCHANTS

Lively independent Wine Merchants seek young driver/cellarman (18/23 m/f) with clean licence. Could be first rung to career in wine trade.

Haynes Hanson & Clark
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01-736 7878

FINANCIAL DIRECTOR

c £25,000 for Ford Dealership N. England Must have professional qualifications, DARTS Experience and would appeal to current Ford Dealership Financial Controller looking to advance career.

Tel. (0753) 888092.
Brian Smith Associates (Agy)

SALES & MARKETING

DEC-VAX · DEC-VAX · DEC-VAX · DEC-VAX · DEC-VAX · DEC-VAX · DEC-VAX · DEC-VAX

HOW TO GIVE THE VAX MARKET WHAT IT WANTS

SALES £40,000 and more

The exponential growth of the VAX market in recent years has brought new challenges and opportunities to those companies providing Complementary Software to the most demanding of Blue Chip end users.

Foremost among the commercially-oriented software available to this enormous market is one which combines the benefits of Fourth Generation Languages, Database Management Systems and Transaction Processing Systems with the advantages of high throughput, excellent data security and good access controls. This is the unrivalled leader and it is exclusive to our client.

Yet fabulous products are not enough, they need excellent people too: executives who strive for advancement, distinction and very high earnings. The company's latest successes have made room for two such people.

Located within reach of London you should be conversant with the DEC-VAX (or similar) range of hardware and have knowledge and experience of System Software. You should also have highly developed sales skills and the ability to sell at the highest levels and in conjunction with the DEC sales force.

The appointees will be rewarded with a defined field of responsibility including Major Users and well-identified prospects. There is no ceiling on commission earnings and the highly professional technical support team will provide all the back-up you need. Salaries will likely surpass your current base and minimum performance will set your earnings at £40,000+. You will have a choice of prestige car.

To learn more you should contact Ciaran Nagle on 01-631 4146 TODAY or 01-954 2942 EVENINGS AND WEEKENDS.

If you are active in the VAX market and deal with companies who have large volumes of data, need access from a large number of terminals, and want easy-to-use and easily maintained systems, you owe it to yourself to investigate this opportunity.

PRE-SALES SUPPORT To £20,000 + car

Success and expansion has also created a need for a high-level consultant to become deeply involved in the sales cycle. Working closely with the sales executives, you should have experience of designing and implementing transaction processing systems, ideally for VAX/VMS although similar level systems will also be highly regarded. To discuss your background contact Ciaran on the above number.

VISION APPOINTMENTS
CONSULTANTS IN SELECTION, ADVERTISING & SEARCH

Eastgate House, 16-19 Eastcastle Street, London W1N 7PA · Telephone: 01-631 4146

City Opportunities

(Stop here if you are 9-5 and routine)

You have confidence, style and ability. You are looking for a company that recognises these qualities and rewards accordingly – we are that company.

Like you, we are committed to not coming second.

The job involves convincing financial institutions in the City that our services are indispensable.

We are a major U.S. printing corporation and our rapid success necessitates expansion of our sales team, both external and internal. We need to develop the right people now.

With or without industry or sales experience, if you believe you have something to offer contact:

Jacqui Davis Personnel Manager
R.R. Donnelley & Sons Company Limited
Financial and Security Printing
5 Devonshire Square London EC2M 4YD
Tel: 01 623 3126

RETAIL LOSS PREVENTION

Earn £12-14K + Car

South East
West Midlands

A Group 4 Securitas (International) BV Company

Group 4, part of Europe's largest security organisation, is currently developing its range of loss prevention services and needs commercially aware people to assist in exploiting a major growth area.

We will provide an extensive training programme in loss management but you must already have sufficient retail experience to give you the personal credibility to negotiate with Store Managers.

This is a rare opportunity for a challenging mid-career change. If you think your personal objectives, experience and education match our *requirements, write explaining why,* (quoting reference DT/32) to:

**Mr R.G. Dewe,
Recruitment Manager,
Group 4 Total Security Limited,
Farncombe House,
Broadway,
Worcs. WR12 7LG**

group 4
SECURITAS
A Group 4 Securitas (International) BV Company

LASER PRINTERS
MAJOR ACCOUNT SALES EXECUTIVE
INSURANCE AND FINANCE SECTOR

OTE £30K + CAR **BASED: LONDON**

Electronic Printing Systems are a UK leader in non-impact printing with an annual turnover in excess of £6m and predicted growth of over 50% for the next 12 months. We have established a solid reputation and a Blue Chip client list as a Value Added Supplier of leading name printers enhanced by unique interfaces and software drivers.

We require a young sales professional who has an understanding of the computer industry, abounding energy and the will to succeed in a fast growing marketplace. Your key responsibility will be to maximise sales and profit within the insurance and finance sectors of the City. Being a highly motivated individual you will probably already be selling into this environment.

The challenge is exciting – and so are the rewards. We are offering a basic salary, car and a generous benefits package linked directly to sales performance. If you wish to share in our success, then write, enclosing CV, to:

Paul Smith, Managing Director,
Electronic Printing Systems, Shogun House,
Newgate Lane, Fareham, Hampshire
PO14 1BP Or telephone (0329) 221121.

ELECTRONIC PRINTING SYSTEMS

SALES REPRESENTATIVES
AREA MANAGERS

Pentagon

The Pentagon Group have become one of the most successful Commercial Stationers in the South of England.

To cope with our ever increasing growth we are seeking additional Sales Personnel in all areas of the South.

You must have previous 'on the road' experience, preferably with a FMCG background, and management experience for the senior positions.

An excellent basic salary plus unlimited commission and a Company car are some of the benefits you will enjoy.

If you want to join in our success, contact us NOW.

**Mrs. Janet Palmer, Personnel Manager,
PENTAGON GROUP LTD.,
Pentagon House, Bilton Road,
Kingsland Industrial Park,
Basingstoke, Hants.
Tel: (0256) 479111**

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A leading international Company in the field of scientific and other research-based information services, invites applications for the position of:

SALES REPRESENTATIVE

The task is to sell the Company's wide range of bibliographic services to customers in both the academic and industrial sectors and to maintain existing subscription relationships. The position is based in Uxbridge and involves extensive travel in Europe and contact with researchers, librarians and heads of information departments.

The preferred candidate would be a sales professional with some knowledge and experience of the information industry, plus fluency in one or more European languages. Full training will be provided for this important position.

A competitive basic salary is offered together with bonus opportunities, company car and other benefits.

In the first instance, please send C.V., including salary history, to:

**Peter Nichols, Managing Director,
ISI European Branch,
132 High Street,
Uxbridge, Middlesex UB8 1DP**

SALES & MARKETING

ETHICON

LIMITED

a Johnson & Johnson company

SALES CONSULTANTS

Areas of Birmingham/Worcester; Cambridge; Leeds & North West England.

Ethicon Limited is the world's leading supplier of surgical suture products, primarily concerned with wound closure.

As part of Johnson & Johnson and represented in 53 countries world-wide, Ethicon Limited has always made the pursuit of excellence an objective in our Business.

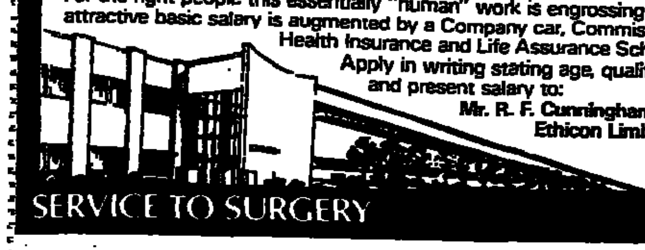
Due to internal promotions and extensions to our Product range, we are now looking for Sales Consultants for the above areas.

Applicants for these positions will be responsible for attaining volume targets on existing and new products. This involves maintaining regular sales contact, preparing and conducting sales presentations, relating appropriate field sales data to the Divisional Office and technical data to Head Office in Edinburgh.

These challenging and demanding sales positions offer exciting career opportunities and involve discussing the finer points of our products with surgeons, theatre staff and supplies departments.

Applicants ideally should have previous experience in medical sales, plus the ability to communicate to a variety of people at senior level.

For the right people this essentially "human" work is engrossing and extremely satisfying. An attractive basic salary is augmented by a Company car, Commission, expenses, pension, Medical Health Insurance and Life Assurance Schemes.



Apply in writing stating age, qualifications, previous experience and present salary to:

Mr. R. F. Cunningham, Manager of Employee Resourcing,
Ethicon Limited, PO Box 408, Bankhead Avenue,
EDINBURGH EH11 4HE.

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A fresh start for successful business people

Hill Samuel Investment Services Limited is a leader in providing its clients with a complete personal financial service. Pensions, unit trusts, investments, personal portfolio management and life assurance are just some of our areas of involvement.

We recognise that it takes a very special person to explain these services and to advise our clients on how best to manage their money successfully.

If you are aged between 25-55, self-motivated and enjoy dealing with people, that person could be you.

If you are looking for an opportunity to develop a new career, talk to:- North of the Thames, telephone John Stafford on (0923) 29241. South of the Thames, telephone Keith Agnew on 01-686 4355, or write to John Stafford, Hill Samuel Investment Services, Star House, Clarendon Road, Watford, Herts WD1 1LP.

HILL SAMUEL
INVESTMENT SERVICES

SALES EXECUTIVE
SOUTH WEST OF ENGLAND

We are an established, professional travel company looking for an experienced Sales Executive in the South West of England to deal with cruise and tour operations.

Applicants should preferably have travel sales experience and the ability to communicate efficiently within the retail trade. A sound sales background and the ability to develop new business are essential.

An attractive salary is offered, with excellent benefits including a company car.

If you feel you are the person for the job, apply in writing, with full career details to:-

Mr Stephen Dutton
Sales Manager
Fred Olsen Lines
111, Buckingham Palace Road
London SW1W OSP

CERAMIC TILES
EXPERIENCED SALES EXECUTIVE

The London Office of an international trading group has acquired the sales agency for a leading Italian manufacturer.

Candidates must demonstrate the ability to recognise market opportunities, be capable of formulating successful strategies to achieve the targets set by the company and be thoroughly conversant with the ceramic tile business in the U.K.

The initial sales drive will be made in London and the South East, however, the appointees must be prepared to travel throughout the country should the occasion demand.

We are prepared to offer an excellent salary and benefits package wich is negotiable according to your experience. Please write enclosing your C.V. and current salary details to: The General Manager,

TOMARTIN (OVERSEAS) LTD
Meridian House, 42 Upper Berkeley Street, London W1H 7PL
Tel: 01-723 7881 Fax 01-724 7881 Tlx: 298274 TOPTIX G

Polo Ralph Lauren

are seeking
An Experienced Sales Person
Applicants should have experience of high quality retailing
Contact: Sarah Harrison 01 491 4967

RENTAL NEGOTIATOR

required

to join small Fulham office. Must have sound knowledge of residential market, plenty of drive, ambition and personality. Good basic and commission plus car. Excellent prospects.

Call Mrs. James on
01-731 4448

SALES PERSON

- Do you have Sales Experience?
- Are you aged 25-45?
- Do you reside in the Thames Valley area?
- Have you had sales experience in China, glass or giftware?

If you can answer Yes to all the above questions we have an opportunity which could suit you. We are looking for an extra sales person to join our team. You must be organised, self-motivated, have the personality to deal with people at all levels and enjoy working hard.

Salary not less than £11,500 + Bonus.

If you are interested please send your C.V. to:-

Peter Meek
Sales Manager, Courtier Company Limited
257, Merton Road, London SW18 5JS

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The ideal candidate is a Marketing Graduate (BSc Business Studies with emphasis on marketing) or equivalent, experienced in capital goods markets. He/she will coordinate company advertising, PR and promotions, exhibitions, catalogues, as well as market research into new products/markets. He/she must have good communicative ability, be articulate and possess good analytical skills. Good salary for right applicant.

Please apply in writing with CV to:

Mrs P Marks,
Eltron Ltd.
20-28 Whitehorse Road,
Croydon CR9 2NA.
Tel: 01 689 4341

SENIOR SALES NEGOTIATOR

sought by
expanding Fulham Agency

The successful applicant should be ambitious and fully experienced in the residential market, and able to motivate small but lively sales team. Excellent basic for right person plus generous commission and car.

Call Mrs. James on
01-731 4448

RETAIL TOP EXECUTIVE

Retail chain in Central London with eighteen branches in prime locations and a substantial turnover requires to recruit an experienced retail executive to take control of operations and provide energy, drive and leadership.

The successful applicant will receive top rates plus bonus plus the opportunity to negotiate his or her own package. This is a unique opportunity for the right person with the appropriate experience and ambition.

Apply in first instance with full CV to Box H55 c/o The Times.

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Highly motivated individual required to sell the company's range of steel door systems in the East and West Midlands down to Hertfordshire.

Sound knowledge of the construction industry and experience in selling to the specifier essential.

Excellent prospects and good basic salary + commission, company car and usual benefits. For further details contact

Mr. R. Watson, Laidlaw and Thomson (SPD) Ltd,
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Tyne and Wear. Tel: 091 477 8596.

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Moderate wine drinker required to join young progressive estate agents as a negotiator. Excellent prospects. Experience not necessary. Car owner required. Age 23-28.

Phone
Adrian Clubbe
01 286 6565

ARTICULATE, energetic, erudite enigma wanted for unusual ad sales in W1: 01 580 2167.

BEAUCHAMP PLACE Estate Agents require dynamic & commission-orientated Negotiator for busy office 01-581 5136.

OUR CLIENT an expanding Ethernet based Local Area Network manufacturer, using T.C.P. & Unix, have vacancies open for U.K. & Europe. Age 26-35 with a minimum of 8 yrs D.E.C. sales experience. Duties include sales to O.E.M & End users. Send your C.V. to David Stone, Border Personnel, 109 London St, Reading, Berks RG1 4QA, or Tel: 0734 595326

SALES staff required for London Sofabed showroom. Salary negotiable. 01-607 8639.

BANKING & ACCOUNTANCY

Wanted
Mortgage Underwriters who are

Committed to providing high quality services
Experienced and positive decision makers
Excellent Communicators Aged 25-35

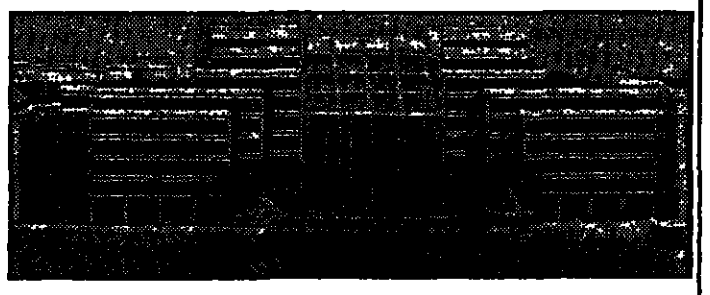
Our successful mortgage company requires 3 top quality experienced mortgage underwriters to join the present energetic team for a major expansion programme, with every opportunity for career development.

Mortgage underwriter candidates should demonstrate a sound 3 year underwriting track record and good supervisory skills.

You will work from our brand new offices in London Bridge City and receive an excellent salary and benefits package with first class prospects for development associated with a successful company.

Send your CV immediately to:-
Mrs Kay Pierce, Personnel Officer,
CIBC Mortgages plc, Canadian Imperial Bank of Commerce, 55 Bishopsgate,
London EC2N 3NN.

CIBC



Canadian Imperial Bank of Commerce

PEPSI

FINANCIAL ANALYST
FINALIST/NEWLY QUALIFIED

23-27 Herts £ Excellent + Benefits

Our client, a dynamic and innovative market leader, has an immediate opportunity for a bright individual with the flair and ability to succeed in this demanding environment.

Reporting to the Financial Controller, responsibilities will include the preparation and analysis of management reports and profit forecasting. Other responsibilities will require a knowledge of systems and applications, particularly spreadsheets and other analytical/forecasting tools, to assist in the development and expansion of an in-house database.

The execution of these duties could necessitate overseas travel.

Candidates should possess the intellect and desire to achieve success in a challenging organisation, display strong interpersonal skills, initiative and have proven ability within a similar organisation.

Remuneration will include a high base salary and other benefits.

For further information please telephone Simon Malloni on 01-930 7850 or write enclosing brief details to the address below.

ROBERT • WALTERS • ASSOCIATES
RECRUITMENT CONSULTANTS
66-68 Haymarket London SW1Y 4RF Telephone: 01-930 7850

AIRLANKA

MANAGING DIRECTOR DESIGNATE

Air Lanka Ltd., the National Carrier of Sri Lanka operating into 23 destinations in Europe, Middle East and the Far East, is seeking a person with exceptional qualities for the above challenging position.

The candidate should demonstrate a high level of management competency and a convincing level of achievement in the public or private sector and a capacity to operate successfully in a highly competitive environment. The ideal candidate should preferably be 35-45 years of age, and have at least 5 years experience at senior managerial level. He should be marketing oriented and be able to take responsibility for an annual budget approaching Rs.3,500 million and a staff of around 3,500.

He should either be a graduate from a recognised University or professionally qualified, preferably in the field of business management.

The salary will be very attractive and negotiable. A company maintained car with driver and other attractive fringe benefits, consistent with such a position in an airline, will be available.

Please forward your complete curriculum vitae, including names of two non-related referees, marked "Private & Confidential" direct to the Chairman, Air Lanka Limited, No. 14, Sir Baron Jayatilaka Mawatha, Colombo 1 on or before 7th May 1987.

All applications will be treated on a strictly confidential basis and those of unsuccessful candidates returned to them.

Two hours that could change your career
If you're a Qualified Accountant looking for the next challenge, here's an open invitation

C&L

An invitation to an Open Evening, to be precise.
On Monday 11th May at our Training Centre, 2-3 Bloomsbury Square, London WC2, from 5.30 to 8.00 pm.

We'd like to meet ambitious qualified Accountants, in their late twenties or early thirties, who are interested in exploring the challenges of management consultancy. Ideally, your experience would include sector experience in transport, electricity, water, oil, gas, agriculture, or local and central government.

You'll have the opportunity to meet informally with the people with whom you would be working. They can tell you more about the wide diversity of work undertaken by the firm in these areas. We will also be able to tell you about the benefits of becoming part of a highly skilled team in a technically challenging environment – where you'll be working with leading edge technology in a variety of demanding market sectors in the UK or, if you are interested, internationally.

We are looking for imaginative accountants who stand out from the crowd, those with the motivation and flexibility to commit themselves fully to the challenges of the job.

If you feel you have what we're looking for, why not come along and tell us about it?

Please telephone Pippa Rees on 01-822 4535 to confirm that you can meet us. If you can't make it, but would still like to find out about careers in management consultancy with Coopers & Lybrand, call us for more information.

We look forward to hearing from you.

Coopers & Lybrand

Plumtree Court
Shoe Lane
London EC4A 4HT

BANKING & ACCOUNTANCY

AN INVITATION TO MEET A MAJOR US INVESTMENT HOUSE

On Wednesday 13th May, our client will be presenting career opportunities to high calibre candidates. The presentation will take place at their European Headquarters and present will be Senior Manager and Executives to discuss investment banking.

To succeed you will be intellectually bright, a newly qualified ACA or an MBA to the age of 30, from a prestigious business school, your communication skills will be of the highest order. A good understanding of the investment banking world would be useful, though not essential.

The roles include positions in profit and risk analysis and financial reporting.

Those wishing to attend should contact Harsa Savjani for further details on 01-629 4463. Alternatively call 01-889 8822 at weekends and evenings.

HARRISON WILLIS
FINANCIAL RECRUITMENT CONSULTANTS
CARDINAL HOUSE, 39-40 ALBEMARLE ST., LONDON W1X 3FD. TEL: 01-629 4463.

Corporate Finance

Privatbanken Limited is the wholly-owned subsidiary of Privatbanken A/S, a major Danish Bank, and offers a wide range of financial services to a substantial customer base, the major element of which is medium-sized companies.

As a result of the continuing development of the Bank we are seeking a banker with some experience of mergers, acquisitions, and financial advising to join the recently established Corporate Finance Department.

The successful candidate will be educated to at least degree level and aged between 26 and 32. Good communication, decision making and marketing skills are essential, and any project finance skills would be an advantage.

An attractive salary and benefits package is provided for this challenging job.

Applicants are requested to send a full CV to:-

Mrs M S Unwin, Personnel Manager,
Privatbanken Limited, 107 Cheapside,
London EC2V 6DA.

PRIVATbanken
DENMARK • SCANDINAVIA • THE WORLD

TRADING SUPPORT ACCOUNTANT

City c.£20,000

Our client, one of the City's leading merchant banks require an additional qualified accountant (preferably A.C.A.) to join their expanding team.

The successful applicant will be aged 24 -30 and have qualified in the last 2-3 years. Some knowledge of Eurobond trading or UK securities would be an advantage.

In addition to an attractive salary an excellent career prospect, benefits include a company car, B.U.P.A. and subsidised mortgage.

For further details telephone:-

Robert Berry on 01-626 9621.
Reliance Accountancy
123/127 Cannon Street,
London EC4N 5AX.

HORIZONS

A guide to career development

New tricks of the trade learned after 40

Managers are putting on their thinking caps to master the VDU

Re-skilling for managers is very much in the air at the moment. It was the theme of the recent Institute of Directors annual convention, at which trade unions as well as captains of industry urged the audience to consider the crucial importance of enhancing their existing skills — not just as a one-off process, but as a continuing programme of updating on technology, whose rate of change is accelerating everywhere.

One place that had already got the message long before it became current is Pira, the Printing Industry Research Association. They have recently produced a report which argues the case for the establishment of a "national re-training facility in new technology" for top management in information processing and handling — a field which embraces printing, publishing and advertising.

These are increasingly important sectors of the British economy. Among the top 10 in value, they also provide employment for half a million people. But technologically they are one of the fastest-changing sectors and therefore extremely vulnerable in terms of our national disease, recently identified in a series of *Times* articles as chronic shortsightedness about investment for the future.

That point was highlighted when Pira sent out a questionnaire to some 200 of the largest printing, publishing and information technology user companies in the UK to identify the extent and nature of the demand for their proposal, preparatory to making a case for some funding from the MSC.

It asked questions about training policies in relation to some of the sophisticated new print preparation techniques that are now available. "Many of them simply didn't understand the issues", says Michael Hancock, the Director of the Printing and Information Technology Division. "They said they had 'already done' some of the things we were asking about or that they couldn't see the need for them yet. Very few appreciate that the field is now moving ahead so quickly that re-training has to be carried out every two or three years."

There were also those that felt that training ought to be left to the schools. They are doing a good job, though the number of printing departments have fallen from 40 to 15 and only three or four of these are well-equipped. But Pira feel that above all they are not set up to meet the adult re-training needs for advanced technological knowledge.

'There is a shortage of technically-qualified managers at higher levels", says Hancock. "Only a minority are trained up to degree level. Contrast that with Japan, where much innovation is brought about because print and publishing management are able to talk about sophisticated hard and software on the same level as the suppliers."

Brian Blunden, managing director of Pira and a passionate protagonist of new technology, says that he has seen the implications of this at trade fairs and on trips abroad. "We have some absolutely top-notch manufacturers here — people producing leading edge stuff that really works. But they're having to find their customers abroad and that's bad news for the information handling industry in this country."

Managers in mid-career are following the lead of the print industries and discovering it is never too late to acquire new skills, says Godfrey Golzen

It is to remedy this situation that Pira are proposing their training "facility". That word is, for once, appropriate because the proposed re-training centre will not be stuffed with expensive hardware and may well not be a physical plant at all.

"We intend to have close relationships with places like the artificial intelligence department at Edinburgh University and Cranfield College of Technology where people will be able to see state of the art instrumentation", says Hancock.

"But we won't be offering technical training as such. The courses will be aimed at managers above supervisory level and at their counterparts in the unions. The aim is to make them aware of all the possibilities in information processing and to think about the implications for their sector of industry. It will be a transfer of ideas."

A positive result that did come out of Pira's questionnaire was that there was broad acceptance for the need for a national re-training centre. A demand for some topics has also emerged, though it is notable that these do seem to be concerned with technical information, rather than the more intellectual aspects of technology. Computer-based management information systems, quality control and waste reduction technology, electronic page make-up and printing automation were top of the list.

Pira are being realistic about the length of these courses. They will last about five days and will consist of groups of about a dozen people. The fees will parallel normal seminar prices and they anticipate that these will fund the running expenses.

There is an initial pump priming cost of £100,000 which Brian Blunden hopes will be raised from trade associations and the Manpower Service Commission. "The signs are very good", he says. "We've had some very positive meetings with the MSC and the fact that 50 companies have sent for the feasibility study report speaks for itself.*"

Blunden's aim in all this is ambitiously far-reaching. "It's a question of changing management attitudes. When the British car industry was among the world leaders, managers actually understood the processes intellectually as well as physically. Somehow technology, marketing, finance — the various components of management — have come apart. We want to bring them back together, and there's no more important industry than ours for this to happen."

**Available on request from Pira, IRA, Randalls Road, Leatherhead, Surrey KT22 7RU*

FINANCIAL SERVICES

NEWLY QUALIFIED ACCOUNTANTS

City £ Excellent

Our client is a leading city institution and a strong competitor within specialist domestic and international markets.

To meet the demands of continuing expansion and the new regulatory framework in the City, it is now seeking several newly and recently qualified ACA's who are keen to accept early responsibility within a variety of high profile roles. Candidates will demonstrate a flair for analysis and development work and must be able to undertake sensitive investigative research projects. The roles offer broad experience across several key departments and extensive liaison with non-accounting areas, both internally and externally. Excellent communication skills are therefore essential. The ability to respond positively to a dynamic, technically demanding environment is essential.

These positions offer an outstanding career opportunity within this progressive organisation. The remuneration package, which includes mortgage subsidy and non-contributory pension, is excellent.

For more information please telephone Eileen Davis on 01-930 7850 or write, enclosing brief details, to the address below:

ROBERT • WALTERS • ASSOCIATES
RECRUITMENT CONSULTANTS
66-68 Haymarket London SW1Y 4RF Telephone: 01-930 7850

Financial Controller

(DIRECTOR POTENTIAL)
£23k + EXECUTIVE CAR
N.W. LONDON

SERVICEPOINT is a specialist Company providing electronic service and repair facilities to a wide range of client Companies. The business is growing and will be implementing an ambitious expansion programme over the next 2 - 3 years.

A Financial Controller who has the potential to be appointed Financial Director in 1 - 2 years time is required.

The successful candidate will be a qualified accountant aged between 28 and 40 and possess strong management and accounting skills. As well as being responsible for all accounting policies and systems the Controller will be capable of influencing Senior Managers to take full account of the financial aspects in all key decisions affecting the Company.

To apply send a full C.V. with an accompanying letter explaining why you are the one applicant most suited for this position to:-

Mr C Bean
Managing Director
Servicepoint
Unit 1A
The Hyde
London
NW9 6JJ

SERVICEPOINT
A Subsidiary of Granada P.L.C.

Plaza Finance

RESIDENTIAL MORTGAGE CONSULTANT

We require an experienced person in the field of residential mortgage broking to strengthen our present team. Our business activities, supported by our four sales offices, cover all aspects of high quality residential mortgages. A base salary and generous commission is offer for this rewarding & exciting career opportunity based in our Mayfair office.

Ref: KL
PLAZA FINANCE
23, Upper Grosvenor Street, London W1X 9PB
01-493 6490

GRADUATES 86/87 are sought for Chartered Accountancy training to start Autumn 87. Vacancies exist with international, medium and small practices in London and several regional locations. They offer comprehensive experience, paid study, and an excellent career path. A good academic record is essential. For further information call Karen Pilleul at Harrison Willis (agy) on 01 629 4463.

COMPUTER AUDITOR

Lombard North Central PLC, one of the country's leading finance houses, is part of the National Westminster Bank Group. We provide a wide range of financial services to both commerce and the general public throughout the United Kingdom.

We are seeking a professional to join our existing Inspection team based at our Head Office, Redhill.

The Group make extensive use of IBM mainframes with a large terminal network and advanced system software and is committed to major investments in database software. One of the main responsibilities of the person appointed will be the evaluation of current and developing systems, providing a positive contribution and effective audit function.

This challenging and responsible position requires detailed knowledge of data processing and suitably qualified applicants should have experience in the design and development of application and system software. Practical experience of advanced data processing techniques including real-time applications, database and network is an advantage together with a knowledge of up-to-date internal control techniques. Prior experience of computer auditing would be an advantage. Applicants should have an independent, enquiring mind with the ability to express themselves effectively, both orally and in writing.

Starting salary will depend on experience. The benefits package will include profit sharing and preferential home/personal loans after a qualifying period.

To find out more about this excellent career opportunity please write, attaching your CV, to the address below:–

Mrs E Willard, Personnel Officer,
Lombard North Central PLC,
Lombard House, 3 Princess Way, Redhill,
Surrey RH1 1NP.

LOMBARD
BANKING SERVICES
CREDIT FINANCE
LEASING
Lombard North Central PLC
A member of the National Westminster Bank Group

Lombard is an equal opportunity employer. All applicants will be considered on the basis of their suitability for selection, development and promotion regardless of sex, race, nationality, marital status or disability.

Accountancy Personnel

Placing Accountants First

GET IT IN PRINT

N. CITY £16,000 + Car

Experienced self motivated accountant required by publishing group established 4 years and expanding fast. Looking for young, potential financial director to run computerised accounts department. Ref: C6337.

CITY 63/65 Moorgate, EC2R 6BH 01-638 3955

CHAMPAGNE COCKTAIL

WC2 £18,000-£20,000

Newly Qualified Accountants to become financial/management controller for an international public relations company. International exposure and first class communication skills are prerequisites for this challenging and rewarding environment. Ref C7855

STRAND 110 The Strand WC2 0AA 01-379 6716

EAT UP AND...

W1 £12,000+

Drink up accounts/administrator capable of decision making & seeking career progression required for this expanding restaurant chain. Flexi-time, Lunch allowance, annual bonus. Ref: LS/LB.

WEST END 14 Great Castle Street, W1N 7AD 01-580 9186

EASY AS PIE!

VICTORIA £10-£12,000

Top notch book keeper with TB skills? Success will be yours when you join this renowned Catering Co offering admin and computer involvement plus a friendly, hectic environment! Ref: G7402.

VICTORIA 6 Glen Hse, Stag Place, SW1E 5AG 01-828 7555

Graduate/ Part Qualified Accountant

Up to £16,000

This exciting career challenge is a rare opportunity for a young graduate who has studied for a finance orientated degree or a part qualified Accountant who is keen to work for a major multinational.

The main emphasis of this position, apart from the technical ability, is the right approach and personal skills to handle a demanding role which involves expense analysis, budget control and a high degree of liaison with senior members of staff. This exposure to board level makes it essential that the successful candidate possesses excellent communication skills and the ability to use plenty of initiative.

Above all, your key requirement, will be the development of a long term career. You will be looking for an environment that gives you the potential to increase your professionalism and business awareness.

Based in Middlesex, you can expect a highly competitive salary and benefits package, which includes relocation and study assistance where appropriate, as well as the opportunity to work for an organisation which encourages career minded individuals to achieve and succeed.

Please send full career and salary details to Mrs. Jennifer Baker, LINK Management Selection, 24 Buckingham Gate, London SW1E 6LB. Telephone 01-834 3777.

LINK
MANAGEMENT
SELECTION

INTERNATIONAL APPOINTMENTS

PERSONNEL MANAGER JAMAICA

International group of companies requires a Personnel Manager to organise and have executive control of the personnel function for a clothing manufacturing operation currently employing 5,000 staff. A high level of organisational skill and experience of industrial relations essential. Salary and employment conditions negotiable.

Apply with full CV in strictest confidence to Mr. N. Jim, Box No. B19.

GRADUATE APPOINTMENTS

BAR SCHOOL GRADUATE/GRADUATE

Established Knightsbridge financial services company with international client base requires a trainee to deal with all aspects of its activities. Salary circa £8,000 + substantial bonus scheme.
Full curriculum vitae required.

Please telephone Tim Crowley for interview on 01-235-9961.

We Discriminate

The City's top recruitment consultancy selects as carefully for itself as it does for its clients.

Michael Page City's leading position in the recruitment of directors, executives, managers and business specialists for the financial sector is fully established.

In achieving this position we have benefitted from three pieces of good fortune.

Good fortune in sharing the name and reputation of *Michael Page* with sister companies long recognised as the outstanding accountancy recruitment experts at home and abroad.

Good fortune in being part of Addison Consultancy Group PLC, one of the most dynamic companies on the Stock Exchange and a leader in financial PR, market research, advertising, design and other areas as well as recruitment.

And, not least, good fortune in having assembled teams of consultants and support staff with complete commitment to client service and the achievement of corporate goals.

The results? A reputation we believe to be second to none, a rewarding atmosphere of confidence based on success, a market share which continues to soar – and consequently one of our biggest challenges for the future, the recruitment on our own account of more top-flight people.

Our continued growth in business must be matched by growth in resources. We have expanded steadily and now employ nearly thirty consultants, researchers and support staff, but this will be insufficient if current forecasts are any guide. Much time and great care is devoted to our search for new consultants, but only occasionally is an offer made.

This is because we set exacting selection criteria. These include maturity (of attitude, not necessarily age – many of our consultants are under 30), a capacity for sustained hard work, flair, a genuine wish to succeed and a 'fit' with our culture of teamwork allied to personal accountability.

Search and selection is not a soft option. It is demanding on many levels and, like all 'people businesses', can be frustrating.

It is also great fun, extremely varied, offers remarkable job satisfaction and develops a range of personal skills which you may not know you possess.

To join us you do not have to have recruitment experience – we are large enough to have an extensive training programme and to look for potential and ability rather than worry about short-term productivity. You should, however, match the standards we have listed above. You should also be in your 20's or 30's and be able to demonstrate first-rate ability in a financial, commercial, academic or 'City' career to date.

The rewards are many. As part of Addison Consultancy we can offer genuinely outstanding prospects, in recruitment or elsewhere. Material returns include a good basic salary, generous profit-sharing and the benefits associated with a listed group of this substance.

If you wish to learn more, may we make some suggestions?

A glance at the rest of this page will give an indication of the types of organisation we are advising.

Contact us for a copy of the group's 1986 Report and Accounts.

Or preferably ring Nigel Halsey, Managing Director, on 01-404 5751, who will be delighted to discuss careers in recruitment with you. Alternatively, you can write to him at 39-41 Parker Street, London WC2B 5LH.

MP
Michael Page City
International Recruitment Consultants - London Brussels NewYork Paris Sydney
A member of Addison Consultancy Group PLC

Private Clients

Fund Management

To £30,000 Basic

We are acting for one of the most prestigious UK institutions in their search for Senior Account Executives in Private Client Fund Management.

You will manage and develop an existing client base and have a successful track record gained over a minimum of four years in the field.

Remuneration packages will be commensurate with experience and ability. If you are interested in discussing these opportunities in more detail please contact **Charles Ritchie** or **Nick Root** on **01-404 5751**, or write to them at The Securities Division, 39-41 Parker Street, London WC2B 5LH. Confidentiality is assured.

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Michael Page City
International Recruitment Consultants
London Brussels NewYork Paris Sydney
A member of Addison Consultancy Group PLC

Compliance

ACA's to £25,000

Our client is one of the recently established SRO's and is at the forefront of development in regulation and compliance.

You will be a recently qualified A.C.A. with some exposure to the financial services sector and have excellent technical and personal skills.

Positions available in membership and compliance offer the opportunity to move into an environment of rapid change with outstanding long-term career prospects.

For further details, contact **Nick Root** on **01-404 5751**, or write to him at Michael Page City, 39-41 Parker Street, London WC2B 5LH.

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London Brussels NewYork Paris Sydney
A member of Addison Consultancy Group PLC

Capital Markets

Origination

A leading UK institution currently wishes to strengthen its Northern European origination team.

Candidates should have a minimum of two years' experience in international corporate finance and a good knowledge of all euro-securities markets. Fluency in French or a Scandinavian language is also required.

If you are interested in discussing this opportunity please contact **Fiona Collins** or **Julia Cartwright** on **01-404 5751** or write to them at Michael Page City, 39-41 Parker Street, London WC2B 5LH.

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Michael Page City
International Recruitment Consultants
London Brussels NewYork Paris Sydney
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Corporate Finance

£20 – £50,000

Our client, a significant UK Merchant Bank, has an active and highly successful corporate finance department involved in a range of exciting projects.

Due to expansion plans, opportunities exist for candidates with excellent academic/professional qualifications and a strong personality, at both executive and manager grades. Relevant experience of mergers and acquisitions and new issues is required for the managerial roles but not necessarily at executive level.

The prospects and financial rewards within this high profile sector are excellent. Please contact **Lindsay Sugden ACA** or **Mark Hartshorne** on **01-404 5751** or write to them at Michael Page City, 39-41 Parker Street, London WC2B 5LH.

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London Brussels NewYork Paris Sydney
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European Markets

Institutional Sales or Research

We are acting for a substantial UK securities firm. Growth has created further openings in:

European Sales: Individuals with experience of selling to U.K. institutions and European Analysts who wish to move into sales.

European Research: Analysts with several years experience of European markets or U.K. Analysts with a keen wish to switch.

In all cases languages will be an advantage. Remuneration packages will be highly competitive within this first-rate organisation.

Please contact **Anna Robson** on **01-404 5751**, or write to her at Michael Page City, 39-41 Parker Street, London, WC2B 5LH. All replies will be treated in strictest confidence.

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International Recruitment Consultants
London Brussels NewYork Paris Sydney
A member of Addison Consultancy Group PLC

Eurobond Sales

UK Institutions

£Highly negotiable

One of the world's largest and most powerful institutions wishes to recruit an experienced Eurobond salesman to join an already impressive team.

This role, selling fixed income products to major UK institutions, demands exceptional dynamism, sales skills and experience with a top player. The rewards for your professionalism will not disappoint.

Interested applicants should contact **Sally Poppleton** on **01-404 5751**, or write to her, enclosing a comprehensive curriculum vitae at: 39-41 Parker Street, London WC2B 5LH. Strictest confidentiality assured.

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Michael Page City
International Recruitment Consultants
London Brussels NewYork Paris Sydney
A member of Addison Consultancy Group PLC

Mortgage Development Executive

The Mortgage subsidiary of one of the UK's largest financial services and banking operations is continuing to expand. A Mortgage Development Executive is required to join a small team with responsibility for servicing the intermediary business sources. This will involve regular presentations and other promotional activities to the relevant branch networks and their clients.

Preferably aged 25-35 the successful individual should have the capacity to understand the mortgage products available and to service accounts enthusiastically. Proven sales experience is essential, preferably gained in the mortgage market.

Interested applicants should contact **Christopher Smith** on **01-404 5751**, or write to him at Michael Page City, 39-41 Parker Street, London, WC2B 5LH.

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12

LA CRÈME DE LA CRÈME

Senior Personal Assistant

NORTHERN LONDON — To £13,000

Dynamic progressive management is an important factor behind this major high-technology company; management which needs first-class PA/Secretarial support to operate with the maximum efficiency.

We are now looking for a talented and experienced person to take up a key position, as a personal assistant to the General Manager in the Head Quarters.

It is a role which will involve far more than normal secretarial duties. You will arrange top-level meetings, organise hospitality and prepare – under guidance – replies to correspondence. This will require a high degree of personal responsibility and considerable initiative, particularly during the General Manager's absence. There are opportunities for career development either on this job or elsewhere within the company.

The ideal candidate will possess considerable experience or be a graduate with secretarial skills. The successful applicant will probably have at least 40wpm typing and 120wpm audio, and be able to maintain high levels of efficiency, courtesy and tact whilst working under pressure. Good organisational skills are essential.

Final selection will be by interview and test.

Starting salary is up to £13,000, dependent on experience, and the benefits are those you would expect from a large organisation.

Please write, with full CV, to Box B46, The Times.

Hunter+Partners

This young, yet established practice of Building Surveyors and Architects have the following vacancies :-

PA SECRETARY/OFFICE ADMINISTRATOR

As Confidential PA Secretary to a senior Partner, 30% of your time will be working for him and helping his team. The remainder of your time will be taken up with looking after our offices in Cromwell Road. Excellent administration and secretarial skills are required for this busy and varied position. Ideally we are looking for someone who has experience in running an office, enjoys responsibility and can work under pressure. Excellent salary offered.

AUDIO/WP SECRETARIES

We require two secretaries. One based in our W1 office and the other in our SW7 office. Good secretarial skills are required. Knowledge of WP an advantage. Both positions are for secretaries who enjoy working in a friendly team atmosphere.

TEMPORARY RECEPTIONIST

A young, well spoken and presentable receptionist with good typing skills is required for our W1 office. Apart from operating the Monarch switchboard, greeting clients etc, typing will be required. At the moment this position is for a period of between 6 - 9 months.

If you are interested in any of the above vacancies, please ring Sharon Cope on 01-493 8200.

INTERVIEWER

MUSIC - TV - DESIGN

c£18,000

We enjoy the reputation of being one of Londons top secretarial consultancies with an excellent media client portfolio within the world of Music, Design, Fashion, Advertising, PR and Entertainment. We are currently seeking a consultant, preferably with recruitment experience or a successful background in sales or personnel to join our lively, expanding (very happy) team. High salary plus profit share (no targets). Age 25+.

Call Stella Walker on 493 1184 (evenings 289 3638).

Handle Recruitment
10 New Bond St, London W1
01-493 1184

FIRST CLASS SECRETARIAL SKILLS ?

c. £9,000 EC1

ABPH Plc is an expanding property and transport group and we are seeking a competent Secretary to join our Commercial Department in our modern offices next to Chancery Lane tube. As you will provide secretarial support primarily to the Estates Manager, previous experience in the field of property development or estate management would be an advantage.

You should have good typing and audio skills and the capability to exercise initiative and discretion. Wordprocessng experience is essential and shorthand would be an advantage.

Excellent benefits include 5 weeks holiday, L.V.s at £1.45 per day, interest free STL and employee share and share option schemes.

Please telephone Kim Harraway on 01-430 1177, ext. 276 for an application form or write to the Appointments Officer, Associated British Ports Holdings Plc., 150 Holborn, London EC1N 2LR.

ABP ASSOCIATED BRITISH PORTS HOLDINGS PLC

PARTNERS' PERSONAL ASSISTANT £11,700

We are a national firm of chartered accountants with over 400 staff in our London office. We are seeking a Personal Assistant to work with one of our senior audit partners.

The requirements are:

- Age 24-35
- First-class background
- Proven organisational and administrative skills
- Experience working at senior level

In return we offer

- Pleasant, modern offices near Liverpool Street station
- 21 days' holiday
- LV's, STL, pension scheme, bonus

Please write, with full cv, to Anna Stobart, Personnel Assistant, Neville Russell, 246 Bishopsgate, London EC2N 4PB or telephone 01-377 1000 for further information.

(No agencies)

SECRETARY TO GROUP CHIEF EXECUTIVE

£ COMPETITIVE SALARY (NEGOTIABLE)

ML Holdings PLC are looking to recruit an Executive Secretary based at our Slough Head Office.

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RUGBY UNION: ENGLAND INTERNATIONAL WITH A DATE MORE PRESSING THAN THE WORLD CUP

The grafter makes a mark

Rugby is a physiognomist's delight. The balding, bulbous brute can only be a prop; the ever alert, impish creature must be a stand-off; flankers are fly—by—night characters — glory boys who dart hither and thither, catching the eye whilst the donkies are untethering themselves from the last scrum.

So much for the stereotype. John Hall is not of that ilk. He is a grafter who earns his crust grubbing around in a mire of rucks, mauls and lineouts. With 18 England caps to his name, the Bath wing forward obviously does it to good effect.

His shape and size — a brick wall, somewhat jowly, 6ft 3in and 16st — complement his unglamorous style perfectly. That said, he is no slouch, pointing out: "For a big bloke I'm quick. In my position you have to be. It's no good being adept at ripping the ball from your opponents if the ball has already gone."

His other great asset is tackling. His record for the season stands at: made 997, missed three. Each miss is vividly etched in Hall's memory. The first was Mike Teague. "I slipped and away he went. That's my excuse. The second was against the North's David Holmes, when I cocked up the arc of his run with our full back. The third instance hasn't got an excuse: Leicester's Dean Richards just went right through me."

The other 997 were not so lucky. Not only did they tend to stay dumped when Hall bulldozered into them, he also chose his angle so that the ball was made available. He does it with crushing aplomb against almost everyone bar the New Zealanders.

"With them you're just happy to have brought them down. Their upper body strength is phenomenal, so that they just charge at you low and hard and keep going."

Such is the importance of Hall's granite—like contribution to play that he is only one of two forwards — Gary Pierce being the other — to have played throughout the five-nations championship, twice in the unfamiliar role of No. 8. He has been pack leader in all four games to boot.

Defying stereotype: Hall's shape and size complement his unglamorous style perfectly

Hall's residency could be indefinite. England's forward performances this season have not drawn anything like the brickbats hurled at the threequarters. With Hall in harness with Richards, and either Rees or Winterbottom in the back row, the England pack is as strong a combination — with perhaps the exception of the French — as will be on show Down Under.

For a 25-year-old Hall has a an unusually wise head, stemming partly from an inate feel for the game, and partly from lessons learned. Take last summer in Brisbane. "I played for Teachers North, one of the worst clubs in the area. They asked me to lead the forwards, so I went out in the first game and screamed: 'Let's get to that ball and make it ours.' First lineout, the ball went loose. I dived on it, with the other 29 looking at me like I was some kind of nutter. As I struggled up, I realized why — the whole side of my body had been cut to ribbons on the hard ground. 'Right,' I said, 'let's play a mauling game.'"

Before Hall gets back out to the not quite so dusty terrain of Sydney for England's opening World Cup match, he has an engagement at Twickenham on Saturday against Wasps in the John Player Cup, his fourth final in succession. He is proud of Bath and defends the club to the hilt against criticisms of stifling, forward based play.

"To call us boring is to ignore the fact that we've scored the third highest number of points in the country this season," Hall says.

Hall is affable and down to earth, although, as befits his position, there is more than a measure of confidence just below the surface. He reckons Bath will win next year too.

Mick Cleary

Australia hit by injuries to key men

By David Hands
Rugby Correspondent

Three of Australia's leading players are struggling to be fit in time for selection for the World Cup squad: Brendan Moon, the experienced wing, Steve Tuynman, the No. 8, and Mark Hartill, the tight-head prop, are all undergoing treatment for various injuries, of which Moon's is the most serious.

Moon broke a bone in his foot playing for Queensland against Auckland last weekend and the injury may take up to four weeks to heal. That would take Australia past the date of their opening World Cup match, against England, on May 23. Tuynman has had surgery on his left knee but, though he will miss New South Wales's remaining South Pacific Cup matches, it is hoped he will be fit.

Hartill has a pinched nerve in the shoulder, but Australia can still call upon Andy McIntyre, who propped the grand slam side in Britain three years ago. Better news for Australia is that Roger Gould, their full back, has begun playing club rugby again, following sciatic nerve problems.

One player who will definitely miss the tournament is Stefano Bettarello, Italy's stand-off half and leading points scorer. Bettarello, who played for the Barbarians over Easter, is unable to take time off from his work as a salesman.

Richard Cardus, who captained Wasps in the John Player Special Cup final last year, is unlikely to establish an historic double by playing in the Schweppes Welsh Cup final this year. Cardus has been named as a replacement by Cardiff, who prefer Alun Donovan and Mark Ring in the centre.

Cardiff and Swansea, their opponents, have five players in the list of 12 non-travelling reserves for the World Cup squad. Among them is Ian Eidman, who has displaced Steve Blackmore for Saturday's final.

WORLD-CUP SQUAD RESERVES: M Wyatt, M Titley (Swansea), R Bidgood, K Moseley (Pontypool), G John, A Phillips, I Eidman (Cardiff), M Douglas, M Jones (Neath), J Rawlins (Newport), D Pickering, G Jones (Llanelli).

Cup final teams

CARDIFF: M Rayer; G Cordle, M Ring, A Donovan, A Hadley; G John, C Hutchings; J Whitefoot, A Phillips (captain), I Eidman, R Lakin, H Stone, R Norster, G Roberts, J Scott.

SWANSEA: M Wyatt; M Titley, K Hopkins, M Dacey, A Emyr; A Clement, R Jones; K Colclough, P Hitchings, D Young, P Moriarty, M Colclough, R Moriarty (captain), R Webster, J Thomas.

SPORTS LETTERS

Two types of beta-blockers

From Dr I. M. James

Sir, A great deal of ill-informed comment has recently been voiced on the use of beta-blockers to obtain unfair advantage in certain competitive sports. The sports involved are those where the possession of a steady, non-tremulous hand is an advantage. No one has pointed out that whilst all beta-blockers have an effect on heart rate, only certain members of this family of drugs have an effect on tremor. Basically beta-blockers can be divided into cardioselective, where the effect on a tremor is minimal, and non-selective, where the effect on tremor is marked.

Certainly in the case of Neal Foulds a cardioselective beta-blocker was chosen. This seems to me to be very clear evidence of a desire in his case at least not to obtain unfair advantage.

Yours faithfully,
I. M. JAMES MB, PhD, FRCP,
Reader in Clinical Pharmacology,
The Royal Free Hospital,
Pond Street, NW3
April 24

A narrow view

From G. Newsom

Sir, I find the present debate on the use of beta-blockers in sport somewhat disturbing. Mr Colin Moynihan MP's reported view that sportsmen and women taking this group of drugs should immediately withdraw from tournaments does not give this difficult subject the critical analysis it deserves.

It is admirable and essential that all sporting personalities and politicians make it clear, that any use of drugs to enhance performance is plainly wrong and no more than cheating. The International Olympic Committee produces a list of illegal substances and the Sports Council offers comprehensive advice to sports governing bodies on drug testing. There is no excuse for any individual or organization to ignore such advice.

However, there are grey edges to this subject that need to be examined in depth. Beta-blockers are commonly used to treat certain heart conditions and blood pressure problems, some of which are hereditary, some brought on by the pace of modern everyday life. From personal experience I know that it can take many months and sometimes years to find a drug that both combats the problem and has no side effect. If a sportsman is prescribed a certain drug by a physician, should we ask him to choose between his sport and his health?

Therefore, before we all act as judge, jury and hangman, we should look carefully at the need for further research and advice on this group of drugs. In the meantime, competitors using beta-blockers for medical reasons should be completely open about it. If they are, the debate may yet be a constructive one.

Yours faithfully,
GRAHAM NEWSOM,
7 Eversley Road,
Surbiton, Surrey
April 27

Health comes first

From Mr M. R. Beauchamp

Sir, I was amazed on reading your article (April 27) reporting that Mr C. Moynihan MP was calling for the resignation of certain members of the snooker fraternity because of their ill-health.

I would suggest that he acquaints himself with the indications for the prescribing of beta adrenoreceptor blocking agents, namely hypertension, angina, cardiacarrythmias etc all of which can seriously damage one's health.

One of the side effects of beta-blockers is a slight calming of the central nervous system. If this is what is troubling Mr Moynihan, I can assure him, from personal experience, that the same effect can be achieved with modest quantities of alcohol, without the inherent more dangerous side effects of beta-blockers.

A more disturbing aspect is that Mr Moynihan would appear to want to deprive an individual of his rights to safeguard his health whilst following his chosen career. If this is the case there would be more vacant seats than usual in both chambers of the House.

Yours faithfully,
M. R. BEAUCHAMP
85 South Avenue,
Sherborne, Dorset
April 27

Addictions on TV

From Mr D. B. Welbourn

Sir, Can someone explain why snooker players may indulge in addictive drugs such as alcohol and nicotine while performing on television, yet are not permitted to take non-addictive beta-blockers prescribed by their doctors?

Yours faithfully,
D. B. WELBOURN,
4 Amhurst Court,
Cambridge
April 26

Tendons taped

From Miss Vivian Grisogono

Sir, In reply to Dr Sperryn's letter (April 23), I would like to make it clear, with reference to Jonah Barrington's injury, that the active rehabilitation programme I have devised over the last four years is not the same as allowing the tendon to heal spontaneously or in a plaster-cast.

I tape the foot into the appropriate position, with tape strips along the back of the leg, holding the foot down. The cast is removed for treatment aimed at avoiding pain or swelling, including massage, ice, and electrical currents. The tape ensures that no unwanted tendon separating movements take place when the patient takes a bath or turns in bed.

The advantage of the removable cast is that, besides treating the leg, one can check the state of the tendon. In Jonah's case, the complete rupture was diagnozed by his GP, but for various reasons Jonah was not referred for surgery. His tendon joined exactly two weeks after the rupture.

Six weeks after the injury, Jonah can load half of his bodyweight through the ball of his foot. No one can guarantee the success of a treatment, but he must have a good chance! Traditional treatment methods could not promise a better functional result, nor less chance of re-rupture.

Far from being 'fundamentally flawed', this active treatment method is based on the long-established principles of treating Achilles tendon rupture. But it uses the positive, progressive rehabilitation techniques which the modern sportsman expects, as of right, from sports medicine practitioners.

Yours faithfully,
VIVIAN GRISOGONO,
62 Lulworth Avenue,
Hounslow, Middlesex
April 23

Do not nurse the players

From Mr D. Davies

Sir, Why do all explanations of the Football League's new play-off system describe it as a means of removing one team from the first division for each of the next two seasons (April 24)?

It does nothing of the sort. Before the play-offs start, three teams will be relegated from the first division and two will be promoted from the second. Mission accomplished.

What it does achieve is to keep interested to the very end of the season the top six or seven teams in divisions two, three and four, and the bottom five or six in the divisions above. Likewise their supporters. The managements of those teams want either life-saving funds coming in through the turnstiles, or their holidays to start on May 10. They can't have their cake and eat it.

"All the play-offs will do is create a lot of extra pressure," said Gordon Milne of Leicester. Pressure for whom? Supporters? Hardly. Players? It is too bad if those poor dears can't stand that sort of pressure. Nurses should be so lucky.

Yours faithfully,
DAVID DAVIES,
12 Springfield Road,
Guildford, Surrey

Geordie jeers

From Mr G. Dodds

Sir, With reference to the Stuart Jones article on Mr L McMenemy (April 17), as a 1950s Geordie supporter of Newcastle United, I wish to protest strongly at the idea that the former Sunderland manager might ever have been allowed to end up on top of the Grey's Monument in Newcastle. Please remember the two teams are sworn football enemies. It is possible, however, that permission might be given for Sunderland supporters to hang an effigy of the former manager from the top of the monument in question if this action served to lessen their anger.

Yours faithfully,
G. DODDS,
26 Elmhurst Court,
St Peters Road,
Croydon, Surrey

Current topic

From Mr Trevor Cawthorne

Sir, For those who are confused by the correspondence so far about the Physics of the Boat Race, let me try to make the situation clearer.

The boat moves forward only by pushing water backwards using the oars (this is an example of the Principle of Conservation of Momentum which agrees with Newtons Third law of Motion about "action and reaction").

Another boat reaching this backwards moving water is likely to find itself working against a sort of current. So it is best to be ahead in the race. However, the second boat will have to be close behind the first to suffer this effect because the backwards momentum will soon become thinly distributed throughout all the surrounding water until the water's backwards speed is negligible.

Furthermore the second boat can use the idea of slipstream. As the rear end of the boat advances, water rushes in to take its place, causing a forward moving current. One can imagine a boat waiting in this slipstream to overtake, in the way that racing cars do!

Yours faithfully
TREVOR CAWTHORNE,
1 Orchard Cottage,
Chackmore, Bucks

RUGBY LEAGUE: ST HELENS FIRST TO NAME A TEAM FOR SATURDAY'S WEMBLEY OCCASION

Final caps Halifax's rebirth

Rugby League diary by Keith Macklin

The last time St Helens were at Wembley, in 1978, they lost to Leeds in a final which will be forever etched on the memory of Derek Noonan, who suffered one of those nightmares that can scar a player's mind for life.

Noonan's clanger came with only a minute to go. Leeds were leading 14-12 and St Helens mounted one last attack. Five yards from the line, Noonan, a centre, had only to take a clean pass to send in the winger, Les Jones, unopposed. He knocked on.

That final, which St Helens lost after leading 10-0, has left bitter memories at Knowsley Road, and on Saturday they are determined to expunge them by beating Halifax, as they did in 1956. That final, 31 years ago, was the last time Halifax appeared at Wembley.

Until the last four seasons, Halifax had offered no pretentions to honours and seemed consigned to bankruptcy or a dreary existence in the second division. However, boosted by the influx of Australian players, they won the championship last year.

There is no doubt that Halifax will be the popular favourites with only the 23,000 St Helens supporters rooting for their team, and many Lancastrians changing sides to support the Yorkists, if only to cock a snook at the irrepressibly controversial Alex Murphy, whose personality alone threatens to win this final.

The yearning for victory among the Halifax people is almost tangible. David Brook the Harrogate businessman, whose money made the Australian invasion possible, can hardly believe that the team has gone from rags to riches in a few short seasons.

On Saturday Ackroyd will achieve his ambition of leading his beloved Halifax out onto the Wembley turf, with 95,000 fans roaring and a vast television audience sharing his great moment. St Helens will be led out by another man of total commitment, Lawrie Prescott, an executive of the brewing company, Greenall Whitley.

Confident Murphy is quick to name squad

Alex Murphy, the St Helens coach, has lost no time in naming his squad for the Silk Cut Challenge Cup final at Wembley on Saturday. He took his team out for a training spin near their Cobham, Surrey, headquarters yesterday and afterwards announced a party containing no surprises (Keith Macklin writes).

Despite the outstanding performance of Paul Round against Bradford Northern last Sunday the second row place goes to Roy Haggerty. The remainder are players who have carried the flag for St Helens throughout the season. The Australian, Brett Clark, has suffered no jet lag or ill-effects from his flight from Sydney and took his place at training.

There may be mild surprise at the fact that Murphy has decided to use two forwards, Round and Paul Forber, as the substitutes. But the shrewd Murphy knows that, in Chris Arkwright and Haggerty, he has forwards who are equally at home in the back division and can easily re-adjust if the side needs to be reshuffled through injury. The young centre Shaun Allen is the 16th man.

ST HELENS: P Veivers; B Ledger, P Loughlin, M Elia, K McCormack; B Clark, N Holding; A Burke, G Liptrot, J Fieldhouse, R Haggerty, A Platt, C Arkwright. Subs: P Round, P Forber.

Law Report April 30 1987

Obligation on transferring employer to consult unions

Institution of Professional Civil Servants and Others v Secretary of State for Defence

Before Mr Justice Millett

[Reasons April 7]

An employer transferring his undertaking to another company was obliged to enter into consultations with trade unions representing the employees only if he envisaged that he would, in connection with the transfer, be taking measures in relation to those employees.

Mr Justice Millett so held in the Chancery Division in giving his reasons for dismissing on April 3 applications by the plaintiff trade unions, the Institution of Professional Civil Servants, the Transport and General Workers Union, the Electrical Electronic Telecommunications and Plumbing Union, the Society of Civil and Public Servants, the Civil Service Union and the Civil and Public Services Association, for a declaration under section 2(1) of the Dockyard Services Act 1986, that the Secretary of State for Defence had failed to fulfil his duty to consult them in accordance with section 1(6) to (9) of that Act before transferring the Royal Dockyards at Rosyth and Devonport to private commercial management.

The 1986 Act came into force on September 25, 1986. It contemplated arrangements to be made by the secretary of state for a company to provide designated services at the dockyards under contract with him and for that or another company to become the employer of designated persons at the dockyards.

Section 1(4) of the Act applied the Transfer of Undertakings (Protection of Employment) Regulations (SI 1981 No 1794) to the transfer of the Dockyard undertaking, and section 1(5) substituted the express provisions of section 1(6) to (9) for the corresponding provisions of regulation 10 of the 1981 Regulations.

Section 1 of the 1986 Act provides: "(6) Long enough before the transfer to enable consultations to take place between the secretary of state and the representatives of the independent trade unions recognized by him in respect of the employees, the secretary of state shall . . . inform those representatives of — (a) the fact that the transfer is to take place, when approximately it is to take place, and the reasons for it; (b) the legal, economic and social implications of the transfer for the employees; (c) the measures which he envisages he will, in connection with the transfer, take in relation to those employees, or if he envisages that no measures will be taken, that fact; and (d) the measures which the company which is to become their employer envisages that it will, in connection with the transfer, take in relation to those employees or, if the company envisages that no measures will be taken, that fact.

"(7) The company which is to become their employer shall give to the secretary of state such information at such a time as will enable him to perform the duty imposed on him by virtue of subsection (6)(d) above.

"(8) The secretary of state, where he envisages that he will, in connection with the transfer, be taking measures in relation to employees in respect of whom an independent trade union is recognized by him, shall enter into consultations with the representatives of the trade unions and in the course of those consultations shall — (a) consider any representations made by the trade union representatives, and (b) reply to those representations . and, if he rejects any of those representations, give his reasons.

"(9) If in any case there are special circumstances which render it not reasonably practicable for the secretary of state to perform a duty imposed on him by subsection (6) or (8) above, he shall take all such steps towards performing that duty as are reasonably practicable in the circumstances."

Mr Martin Mann, QC and Mr John Hendy for the plaintiff unions; Mr Michael Beloff, QC and Mr Christopher Symons for the secretary of state.

MR JUSTICE MILLETT said that section 1(6) to (9) re-enacted without any material changes regulation 10 of the Transfer of Undertakings (Protection of Employment) Regulations which applied to ordinary transfers of undertakings within the private sector.

Those Regulations were introduced in pursuance of EEC Directive 77/187. They had not been the subject of judicial interpretation and raised a number of difficulties of construction.

Those principally debated before his Lordship concerned the meaning of the phease "measures which the company . . . envisages it will take in connection with the transfer" in subsection (6)(d); and the extent of the statutory obligation imposed on the secretary of state to consult the unions.

Clearly not all information which was likely to be of interest or value to the unions was required to be provided to them: the only information to which they had a statutory right was that described in paragraphs (a) to (d) of section 1(6) of the 1986 Act. The secretary of state might give them other information if he chose, but was not compelled to do so.

The information had to be provided to the unions "long enough before the transfer to enable consultations to take place" between the secretary of state and the unions, and the obvious legislative purpose in requiring the unions to be provided with the information was to enable such consultations to take place.

It followed that in so far as any information was not factual but was based on appraisal and judgment, as in the case of manpower forecasts, for example (assuming without deciding that such forecasts constituted information at all within the subsection), it did not include the calculations and assumptions on which the appraisal or judgment was based, nor were the unions entitled to demand such calculations and assumptions in order to challenge their validity.

The company which was to become the employer of the transferred employees was placed under a statutory obligation to give the secretary of state such information at such time as would enable him to perform his statutory duty.

In his Lordship's view, it was implicit that it would also give the requisite information in a form which would enable him to perform his statutory duty and it was not entitled to supply it under cover of commercial confidentiality so as to disable him from complying with his duty.

On the other hand the company was not obliged to envisage any measures which it would take in connection with the transfer, and section 1(6)(d) expressly contemplated that it might not. Nor was the company bound to envisage any measures at any particular time.

The secretary of state was not obliged to provide the company with information to enable it to do so. Moreover, if the company entered into discussions with the unions, it might well wish to develop or change the measures it had previously envisaged.

In such a developing situation no criticism could be made of the company if, for reasons beyond its control, particular measures were not envisaged until shortly before the transfer, when there was insufficient time for effective consultations to take place.

In relation to the information described in paragraph (d), therefore, the opening words of section 1(6) had to mean "as soon as measures are envisaged and if possible long enough before the transfer".

Turning to the questions debated before his Lordship, it was common ground that "measures" was a word of widest import which included any action, step or arrangement, and that "envisages" simply meant "visualises" or "foresees".

Despite the width of those words it was clear that manpower projections were not "measures" at all, although positive steps to achieve planned reductions in manpower levels, otherwise than through natural wastage, would be.

"Measures" could not be confined to those which were inevitable or at least non-negotiable, since that would ignore the element of uncertainty involved in the choice of the word "envisages" rather than "intends".

But his Lordship accepted that use of the word "will" rather than "may" was apt to exclude mere hopes or possibilities. A possibility in contemplation was not enough: the company must have formulated some definite plan or proposal, which it planned to implement, if necessary after appropriate negotiation with the unions.

"In connection with the transfer" obviously meant "on or before and with a view to the transfer", in paragraph (c), and in paragraph (d) they must mean "on or after and as a result of the transfer". The connection was both temporal and causal.

Measures, such as a planned reduction in the workforce, due to external circumstances unconnected with the transfer, and which would have taken place irrespective of the transfer were as much outside paragraphs (c) and (d) as they were plainly outside paragraph (b).

The secretary of state's obligation to consult arose only where he envisaged measures in connection with the transfer. Thus the Act evidently required him to inform the unions of four different matters, but to consult them of only one of them.

For some time his Lordship was oppressed by the apparent illogicality of that. Why should the secretary of state be required to consult the unions where he envisaged that he would take measures, but not when he envisaged that he would take none?

The unions might well wish to be consulted as much in the second case as in the first. And why was the secretary of state required to inform the unions in time to enable effective consultations to take place of matters on which he was not required to consult them?

Logically, the consultations referred to in the opening words of section 1(6) must include, but could not be confined to, those referred to in section 1(8).

On the other hand, Parliament could hardly have intended to compel the employer in the private sector to consult the unions on the desirability of the transfer itself or the sufficiency of the reasons for it. Those were matters of business policy for the transferring employer to decide, and the unions could not expect to participate in the decision.

The reconciliation, in his Lordship's view, was this: the consultations referred to in the opening words of section 1(6) were voluntary consultations, which the unions might seek on any topic once they had the requisite information, but which the transferring employer was not compelled to grant if he chose not to do so. The only consultations which he was obliged by law to enter into were those referred to in section 1(8).

Those views of the Act were more restricted than those urged upon his Lordship by the unions, and it was therefore right to say that the outcome of the case did not depend upon their correctness. For throughout the material period, and even before it began, the secretary of state had sought in good faith not merely to comply with his statutory obligations but to go well beyond them.

He had not sought to take refuge in any restrictive view of the extent of his obligations in order to withhold information or decline consultation, and had responded positively to all requests made to him.

If his conduct was open to criticism, it was that he indulged the unions' request to discuss the reasons for the transfer for far longer than it was reasonable for them to make it.

His Lordship then considered all the evidence and made a declaration that the secretary of state had fulfilled his statutory obligations, and dismissed the action.

Solicitors: Gasters; Treasury Solicitor.

New Interest Rates for Woolwich Investors

from 1st May 1987

	NET *paid half yearly †paid yearly	GROSS EQUIVALENT for taxpayers at the basic rate of 27%
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CASHBASE ACCOUNTS	5.50%†	7.53%
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£500-£4,999	7.00%†	9.59%
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£10,000-£29,999	7.75%†	10.62%
£30,000 or more	8.00%†	10.96%
CAPITAL ACCOUNTS	7.75%*	10.82%
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RACING: FRENCH-TRAINED FILLY HAS ENJOYED PERFECT PREPARATION FOR FIRST OF THE SEASON'S CLASSICS AT NEWMARKET

Miesque holds the best credentials

By Mandarin
(Michael Phillips)

Miesque is napped to win the General Accident 1,000 Guineas for France at Newmarket this afternoon.

A victory for this talented daughter of Nureyev will be particularly well received by her owner Stavros Niarchos and trainer Francois Boutin because they were shaken to the core when her sire was disqualified after winning the 2,000 Guineas seven years ago.

Sentiment apart, Miesque does appear to have the right credentials.

Unlike many of her rivals, she has had a perfect preparation this spring, built around that facile win in the traditional French Guineas trial, the Prix Imprudence at Maisons-Laffitte at the beginning of this month.

Last autumn, Miesque made a deep and lasting impression winning both the Prix de la Salamandre and the Prix Marcel Boussac at Longchamp.

I was particularly taken with her style on the second occasion when she quickened past Milligram and Sakura Reiko inside the last furlong as only a good filly could.

Although Milligram has not been seen in public since, Sakura Reiko has given the form a fillip by winning the Prix de la Grotte in Paris last Sunday.

Interval and Cachondina are the only other members of this 14-strong field to have won this spring and enjoyed an untroubled preparation. Well that they scored at Kempton and Epsom respectively, their overall form is not as solid as that boasted by the French filly.

Also, rain will be welcome for Interval as she was troubled by sore shins for much of last season.

Michael Stoute has found this particular classic elusive. Now, in an attempt to make up for all those near misses, he will be three-handed with stable jockey Walter Swinburn on Milligram, Greville Starkey aboard Hiaam and Yves Saint-Martin donning the Aga Khan's colours on Mamouna.

However, Milligram and Mamouna are held on form by Miesque and Interval.

Stoute has been unable to get a race into either Milligram or Hiaam this spring but Milligram, who is so prone to coming heavily into season, did look in sparkling form on the Limekilns on Tuesday.

A slight setback at home and then very heavy ground at Newbury led to Minstrella missing her intended preparatory race. By all accounts, this grey filly, with the physique of a colt, was badly in need of that workout on Bath racecourse nine days ago.

There were excuses for Invited Guest and Raahia after they had been thrashed by Martha Stevens in the Nell Gwyn Stakes 16 days ago.

Robert Armstrong has said that the distance was too short for Invited Guest who, in any case, was too fat, while Raahia had missed three bits of work because of a respiratory problem.

As she is soon to have an operation to rectify the problem, there is no knowing whether it will affect her again this afternoon.

Indian Skimmer misses the 1,000 and goes instead for the Pretty Polly Stakes as it is felt that she will be better suited by the additional two furlongs.

A 10 length winner of her first race this season, over nine furlongs at Wolverhampton, Indian Skimmer has since been working with great gusto at Newmarket.

Ascot Knight is another big local tip for the Champagne Henroit Souverain Maiden Stakes. But here I just prefer Juilliard from Barry Hills's in-form Manton stable. My selection was beaten only a neck by the 2,000 Guineas hope Lockton in the Thirsk classic trial.

Blinkered first time

NEWMARKET: 3.40 Stay Low.

Unite gives Stoute a timely boost

By Michael Seely

Unite gave Michael Stoute a boost for this week's classic hopes, Ajdal and his trio of fillies in this afternoon's 1,000 Guineas, when winning the Insulpak Stakes at Ascot yesterday.

Owned by Sheikh Mohammed and ridden by Walter Swinburn, Unite was always travelling easily. Quickening smoothly entering the last furlong, she then battled on bravely to beat the 3-1 favourite, In The Habit, by a length and a half.

Neither Stoute nor Swinburn would be drawn about their chances of finally breaking the stable's run of misfortunes in this afternoon's race.

But however you look at it, the victory of the filly, who took part in a secret gallop with Milligram and Hiaam last Thursday, must be regarded as a good omen.

"We always thought a lot of Unite," said Stoute from his home in Newmarket. "But she hasn't come in her coat yet and she is sure to be a great deal better for this afternoon's race."

On the eve of the big race, Miesque and Interval were joint favourites at 11-4 with Ladbrokes.

Both these fillies have impeccable credentials, but Milligram looks to have a sound each-way chance at 12-1 of fulfilling the promise she showed in Paris last autumn when runner-up to Miesque in the Prix Marcel Boussac.

Henry Cecil, the trainer of In The Habit, had a disappointing afternoon, Paean being narrowly defeated by Guy Harwood's Ascot Gold Cup bound Sadeem in the Insulpak Sagaro Stakes and Russian Steppe, favourite at 6-5 to give Sheikh Mohammed his third winner of the day in the White Rose Stakes, finishing last behind Zaizoom.

The ten-furlong classic trial resulted in a thrilling duel between Richard Quinn on the winner and Pat Eddery on Silk Topper, Zaizoom fighting back gamely on the far rails to win by a neck.

That always competitive handicap, the Victoria Cup, was another thrilling affair. Saker looked sure to win below the distance, but inside the last furlong Allan MacKay drove Fusilier up on the far rails to win by a neck.

Kick The Habit, trained like the winner by Clive Brittain, took third place, four lengths away.

"Fusilier struck into himself on this course last season," said the Newmarket trainer. "At one time, we thought he might have to be put down, but he swum his way back to fitness."

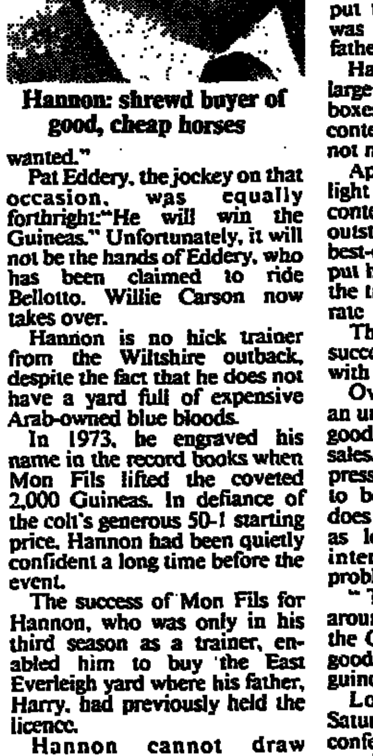
Hannon confident of revenge with Don't Forget Me

By Christopher Goulding

Concealed in the small village of East Everleigh, in the middle of the bleak open expanse of the wind-swept Marlborough Downs, is a three-year-old thoroughbred colt, Don't Forget Me, primed and bursting with vitality to devour the Newmarket Rowley Mile course, where he attempts to win the 2,000 Guineas for trainer Richard Hannon.

Recently, Don't Forget Me was beaten threequarters of a length in the Craven Stakes by Ajdal, whom he meets again on Saturday in the first of the colts' classics.

Despite that defeat, his trainer was delighted with the performance and expects to gain revenge. Hannon said after the Craven: "My horse wintered well and has become lazy at home. That was just what he wanted."



Hannon: shrewd buyer of good, cheap horses

Pat Eddery, the jockey on that occasion, was equally forthright: "He will win the Guineas." Unfortunately, it will not be the hands of Eddery, who has been claimed to ride Bellotto. Willie Carson now takes over.

Hannon is no hick trainer from the Wiltshire outback, despite the fact that he does not have a yard full of expensive Arab-owned blue bloods.

In 1973, he engraved his name in the record books when Mon Fils lifted the coveted 2,000 Guineas. In defiance of the colt's generous 50-1 starting price, Hannon had been quietly confident a long time before the event.

The success of Mon Fils for Hannon, who was only in his third season as a trainer, enabled him to buy the East Everleigh yard where his father, Harry, had previously held the licence.

Hannon cannot draw comparison betweeen his young pretender and his star of the past. "They are totally different. Mon Fils would set off at a furious gallop and soon have his rivals struggling. But, that one pace he had was a damm good one. Don't Forget Me has another gear."

Like all of Hannon's horses, Don't Forget Me was bought cheaply. The son of Ahonoora was purchased for the Horgan brothers for 19,000 guineas.

Don't Forget Me, a bay colt, looked outstanding in his stable earlier this week. He was the winner of three races from four outings last year including the Lanson Champagne Vintage Stakes at Goodwood and the group two Laurent Perrier Champagne Stakes at Doncaster.

Hannon's ascendency has been through some shrewd investing and his personal charm. Never without a grin on his boyish face, he is a man who works hard and plays hard. If anyone wants fun, as well as success, in the often pretentious world of racing Hannon's your man.

"There was never going to be anything else for me to do except train," Hannon admitted. "I honestly do not know what I would have done."

"When father was training in Lambourn - where I went to school, lessons started at 10 o'clock so that we had time to ride out. Lester (Piggott) also went to the same school, a couple of years before me. Miss Westlake, our teacher, would put the television on if Lester was riding at a meeting. Her father trained in the village."

Hannon has now built up a large complex with over 80 boxes and a covered ride. He is content with his set-up. "I would not move to get into debt."

Apart from the obvious delight of having a leading classic contender, Hannon had an outstanding season last year, his best-ever with 56 winners. This put him numerically seventh in the trainers' table, with a strike rate of 10.4 per cent.

The hallmark of Hannon's success is his excellent record with two-year-olds.

Over the years he has shown an uncanny knack of picking up good, cheap horses at the sales. "I always go on first impressions. To pick a horse it has to be among other horses. It does not matter if he has a defect as long as people have not interfered, as this causes problems.

"There are still cheap horses around. Singing Steven won me the Cornwallis and three other good races. He cost 3,000 guineas."

Looking forward to Saturday's big race, Hannon confessed: "Mon Fils' victory was badly needed. But I have had a little bit on Don't Forget Me at 33-1, just in case."

Lockton looks a lucrative outsider

By Gerald Hubbard
(Compiler of The Times Private Handicap)

The dominant position of Ajdal in the betting for the 2,000 Guineas is not a clear reflection of the margin of his superiority.

A literal interpretation of the Craven Stakes form gives him only half a length in hand of that doughty battler Don't Forget Me.

It is possible to argue that Risk Me turned in a performance of equal merit in the Greenham Stakes.

A line through the runner-up there, Deputy Governor, and Don't Forget Me, even makes him superior to Ajdal. However such reasoning involves a convoluted throw-back between two and three-year-old form on the vastly different ground.

What is transparent is that Risk Me is a better horse on an easy surface, though his best fast-ground form entitles him to consideration for a place.

Lockton showed consistently smart form last season and he had Fotitieng half a length away in third when an unlucky runner-up to Danishkada in the Grand Criterium at Longchamp.

Fotitieng (gave 6lb) went on to finish only 1¾ lengths behind the subsequent Free Handicap winner Noble Minstrel at Maisons-Laffitte.

If current ground conditions prevail, Lockton would be the best each-way prospect. However, if the ground softens, Risk Me will be preferred. Ajdal's price is ridiculously cramped.

In the 1,000 Guineas the picture might at first sight seem equally muddied.

Miesque has only half a length in hand of Milligram on last season's evidence, and the link between French and British form is tenuous, reliant in part on the running of Polonia who had possibly gone over the top.

The respective merits of Minstrella and Miesque are open to argument.

There is little to choose between them, but it is in Miesque's favour that she handed out a drubbing to the colts in the Prix Salamandre and Minstrella has, on occasions, seemed to need the race run to suit her.

The dark horse is Interval whose victory at Kempton was accomplished with assured ease.

The exact value of the form is problematic. A direct line through Mamouna (third, beaten 2¾ lengths last season) to Milligram is probably misleading, since it involves raising other fillies to an unrealistic level.

Judgement as to Interval's exact ability must be suspended for lack of definitive evidence and a watching brief is advised.

Miesque has a victory to her credit this season and is given clear preference over Milligram who, nevertheless, has valid each-way claims at her current price.

NEWMARKET

Selections

By Mandarin
2.00 Domus.
2.30 Indian Skimmer.
3.00 Retrieve.
3.40 **MIESQUE** (nap).
4.15 Juilliard.
4.50 Sneak Preview.

By Our Newmarket Correspondent
2.00 Domus.
2.30 **INDIAN SKIMMER** (nap).
3.00 Retrieve.
3.40 Milligram.
4.15 Ascot Knight.
4.50 Buckley.

By Michael Seely
2.30 **INDIAN SKIMMER** (nap). 3.40 Milligram. 4.15 Ascot Knight.

The Times Private Handicapper's top rating: 2.30 **PERCY'S LASS.**

Guide to our in-line racecard

103 (12) 0-0432 TIMESFORM 74 (CD,BF,F,G,S) (Mrs D Robinson) B Hall 9-10-0 ... B West (4) 88

Racecard number. Draw in brackets. Six-figure form (F-fell. P-pulled up. U-unseated rider. B-brought down. S-slipped up. R-refused). Horse's name. Days since last outing. (B-blinkers. V-visor. H-hood. E-Eyeshield. C-course winner. D-distance winner. CD-course and distance winner. BF-beaten favourite in latest race). Going on which horse has won (F-firm, good to firm, hard. G-good. S-soft, good to soft, heavy). Owner in brackets. Trainer. Age and weight. Rider plus any allowance. The Times Private Handicapper's rating.

Going: good to firm **Draw: no advantage**

2.0 CRADDOCK ADVERTISING MAY STAKES (3-Y-O: £4,807: 1m 1f) (4 runners)

101 (4) 1 DOMUS 14 (C,G) (Sir P Oppenheimer) G Wragg 8-13 ... Pat Eddery 94
103 (3) 34- ALWASMI 181 (H Al-Maktoum) H Thomson Jones 8-7 ... R Hills 81
104 (1) FLEET NOBILITY (S Klein) L Cumani 8-7 ... R Cochrane —
107 (2) 43-2 INCINDERATOR 14 (F Sahadi) M Stoute 8-7 ... W R Swinburn ● 99

BETTING: 5-4 Incinderator, 6-4 Domus, 6-1 Alwasmi, 10-1 Fleet Nobility.

1986: ALLEZ MILORD (9-6) G Starkey (2-1 fav) G Harwood 12 ran

2.30 PRETTY POLLY STAKES (3-Y-O: fillies: £12,642: 1m 2f) (15 runners) C4

201 (11) 10130-0 SHINING WATER 9 (BF,F,G) (R Crutchley) R Johnson Houghton 9-3 ... J Reid 93
202 (10) 1-1 LADY BENTLEY 24 (D,G,S) (M Suhail) L Piggott 8-13 ... Pat Eddery 83
204 (4) 2 BLESSED EVENT 20 (R Sangster) B Hills 8-10 ... C Asmussen 92
205 (3) 4-1 INDIAN SKIMMER 17 (S) (Sheikh Mohammed) H Cecil 8-10 ... S Cauthen 90
206 (1) 421- KNOWN LINE 197 (F) (R Barnett) H Candy 8-10 ... W Newnes 73
207 (15) 3-2 LADY VIVIENNE (Binfield Manor Farms) J Bolger (Ire) 8-10 ... C Roche —
208 (9) 03-3 LILY MAB 19 (R Belderson) P Kelleway 8-10 ... Gay Kelleway 59
210 (13) 111- PERCY'S LASS 202 (F,G) (E Moller) G Wragg 8-10 ... Paul Eddery ● 99
211 (2) 2100- PORT HELENE 217 (G) (Sheikh Mohammed) W Hern 8-10 ... W Carson 77
212 (6) 0- QUEEN'S LAKE 279 (Roldvale Ltd) P Kelleway 8-10 ... R Cochrane —
214 (14) 21- SANAABELL 232 (F) (Maktoum Al Maktoum) M Stoute 8-10 ... W R Swinburn 74
215 (12) 01- SANNOX BAY 192 (F) (Dr C Vittadini) H Cecil 8-10 ... W Ryan 73
216 (5) 03-1 SHIRBELLA 10 (G) (P Goulandris) P Walwyn 8-10 ... B Thomson 79
218 (7) 22- TIQUEGREAN 184 (Hesmonds Stud) J Dunlop 8-10 ... T Ives 72
219 (8) 0 TURRET WATER 16 (A Richards) C Brittain 8-10 ... Y Saint-Martin —

BETTING: 9-4 Indian Skimmer, 7-2 Percy's Lass, 9-2 Lady Bentley, 6-1 Port Helene, 8-1 Sanaabell, Blessed Event, 10-1 Sannox Bay, 12-1 Lady Vivienne, 14-1 others.

1986: GESEDEH 8-10 T Ives (15-8 fav) M Jarvis 12 ran

FORM **SHINING WATER** ran a fair race on reappearance when (9-2) 5½l 5th to Cachondina (8-9) at Epsom (1m 110y, firm) but is much better judged on (9-0) a 1¾l 3rd to Invited Guest (9-0) with **PORT HELENE** (8-10) a distant 9th at Ascot last season (1m Group 2, £25185, good to firm, Sept 25, 12 ran).
LADY BENTLEY looked a class above her rivals when (9-2) making very light work of a 3l victory over River Jig (9-2) at Nottingham (1m 2l, £1998, soft, Apr 6, 4 ran).
BLESSED EVENT ran extremely well on debut, in good company, without being knocked about when (9-0) 1½l 2nd to Littlefield (9-0) at Newbury (7f, Group 3, £18110, heavy, Apr 10, 5 ran) and should improve on that here.
INDIAN SKIMMER, reportedly going well at home, beat (9-7) Gentle Persuasion (9-7) an easy 10l at Wolverhampton (1m 1f, £959, soft, Apr 13, 16 ran) on reappearance but steps up in class today.
PERCY'S LASS winner of 2 nurseries and a maiden last season, most impressive of those victories (9-7) a 5l defeat of Diamond Flight (8-9) at Ascot (7f, £7410, good to firm, Oct 10, 10 ran) on latest start.
SHIRBELLA battled away gamely on seasonal debut when (8-11) beating On The Staff (8-11) a short head at Warwick (1m, £1350, good, Apr 20, 23 ran).
Selection: PERCY'S LASS

3.0 McCARTHY INFORMATION HANDICAP (£8,207: 6f) (16 runners) C4

301 (4) 02040-0 LUNA BID 19 (D,F,G,S) (A Hall) M Blanshard 4-9-12 ... W Newnes 93
302 (16) 110000- MANIMSTAR 194 (D,F,G,S) (S Brewer) P Makin 7-9-4 ... J Reid 94
303 (14) 110003- HO MI CHINH 272 (CD,F,G) (P Bull) C Brittain 5-9-3 ... S Cauthen 91
304 (15) 000000- MATOU 165 (D,F,G,S) (Mrs T Pick) G Pritchard-Gordon 7-9-2 ... W Ryan 90
305 (1) 002001- INDIVIDUALIST 219 (D,F) (Miss C McCulloch) M Jarvis 4-9-0 ... T Lucas 84
306 (3) 20040-0 TUFUH 27 (D,F,G) (Newmarket Thoroughbred Plc) P Haslam 4-8-12 ... T Williams 94
307 (5) 211100- JOKIST 187 (D,F,G,S) (J Virgo) J Shaw 4-8-12 ... R Street 88
308 (9) 121124- CHUMMY'S PET 272 (D,F,G,S) (C Gaventa) N Callaghan 4-8-10 ... Pat Eddery 93
309 (12) 200-240 COMPLEAT 8 (F) (Food Brokers Ltd) G Lewis 4-8-9 ... T Ives 91
310 (13) 41030-0 MERDON MELODY 16 (B,CD,F,G,S) (J Smith) R Sheather 4-8-8 ... A Shoults (3) ● 99
315 (2) 202400- BERTIE WOOSTER 224 (D,S) (Miss A Rawding) L Piggott 4-8-0 ... B Crossley 96
316 (8) 002-10 RETRIEVE 12 (S) (Mrs F Allen) W Jarvis 4-7-12 (7ex) ... R Fox 98
317 (10) 00100-0 CANIF 27 (D,F,G) (T Ramsden) M Ryan 6-7-11 ... P Robinson 98
318 (11) 0422-04 MIRACLES TAKE TIME 8 (D,S) (Mrs B Skinner) D Elsworth 5-7-9 ... G Carter 92
319 (6) 43440-2 BATON BOY 12 (G) (A Wragg) M Brittain 6-7-8 ... J Lowe 96
320 (7) 00000-3 LYRIC WAY 8 (F,G) (Mrs F Durr) F Durr 5-7-7 ... G Bardwell (7) 93

BETTING: 5-1 Chummy's Pet, 6-1 Merdon Melody, 7-1 Ho Mi Chinh, Miracles Take Time, 8-1 Bertie Wooster, Baton Boy, 10-1 Compleat, Luna Bid, Tufuh, 12-1 Jokist, 14-1 others.

1986: HO MI CHINH 4-9-2 S Cauthen (12-1) C Brittain 17 ran

FORM **HO MI CHINH** who took this event last year, was not disgraced on final outing of last season when (9-8) 1½l 3rd to Margam (7-8), with **CHUMMY'S PET** (8-8) another ½l away 4th and **BATON BOY** (7-12) a further head behind in 5th, here (6f, £4815, good, Aug 1, 10 ran).
CHUMMY'S PET (7-13) last successful when beating **BERTIE WOOSTER** (7-10) a head here (6f, £5608, good, July 8, 8 ran) a race in which **LUNA BID** (9-7) was a never dangerous 7th.
CANIF (9-5) best judged on a ¾l beating of Roper Row (8-10) with **BATON BOY** (8-13) 1½l further away 4th at Newcastle (6f, £4032, good, Aug 25, 8 ran).
BATON BOY (8-5) headed inside the distance when 2l 2nd to Al Bashaama (9-12) at Newcastle (7f, good) last time, a race in which **RETRIEVE** (8-8) was just over 5½l behind in 5th.
Earlier **BATON BOY** (7-7) finished 3½l 4th to Que Sympatica (10-0) with **JOKIST** (8-8) 2l behind in 5th, **MATOU** (9-0) another neck behind in 6th and **TUFUH** (8-9) out of the first 9 at Doncaster (6f, £6400, good to soft, Oct 25, 14 ran).
Earlier still **BATON BOY** (7-8) finished just over 1½l 4th to Perfect Timing (9-11) here (6f, £8591, good, Oct 18, 24 ran) with **MATOU** (9-5) another 2½l away 5th, **MERDON MELODY** (8-10) in 8th and **MANIMSTAR** (9-8) a never nearer 9th.
MANIMSTAR (9-10) best judged on last victory when beating **COMPLEAT** (8-7) ½l at Goodwood (6f, £4877, good to firm, Aug 2, 8 ran).
LYRIC WAY (7-12) stayed on at one pace to finish 1¾l 3rd to Clantime (9-10), with **MIRACLES TAKE TIME** (8-6) 2l behind in 4th and **COMPLEAT** (9-6) back in 7th at Epsom (5f, £4300, good, Apr 22, 8 ran).
Selection: CANIF

3.40 GENERAL ACCIDENT 1000 GUINEAS STAKES (Group I: 3-Y-O: fillies: £83,907: 1m) (14 runners) C4

401 (8) 1- AMBER COOKIE (ch Master Willie - Maryland Cookie) (R Barnett) H Candy 9-0 ... 76
(Cherry, black sash, primrose and white quartered cap) W Newnes
402 (4) 4-1 CACHONDINA (b Runnett - Wintina) (Mrs G Bronfman) B Hills 9-0 ... 79
(White, dark blue sash, dark blue and white striped cap) C Asmussen
403 (14) 210- HIAAM (ch Alydar - Kamar) (Maktoum Al Maktoum) M Stoute 9-0 ... 85
(Royal blue, white chevron, light blue cap) G Starkey
404 (6) 12-1 INTERVAL (D) (ch Habitat - Intermission) (K Abdulla) J Tree 9-0 ... 94
(Green, pink sash and cap, white sleeves) Pat Eddery
405 (9) 1111-2 INVITED GUEST (D,BF) (ch Be My Guest - Welcome Break) (R Hubbard) R Armstrong 9-0 *(White, red disc, red cap)* ... 94
S Cauthen
406 (11) 11310-0 LINDA'S MAGIC (br Far North - Pogonip) (J Bray) R Armstrong 9-0 ... 80
(White, black spots, black and white hooped cap) B Thomson
407 (7) 2-3 MAMOUNA (ch Vaguely Noble - Mabira) (H H Aga Khan) M Stoute 9-0 ... 80
(Green, red epaulets) Y Saint-Martin
408 (10) 1311-1 MIESQUE (D) (b Nureyev - Pasadoble) (S Niarchos) F Boutin (Fr) 9-0 ... ● 99
(Dark blue, light blue crossbelts, striped sleeves, white cap) F Head
409 (3) 12- MILLIGRAM (ch Mill Reef - One In A Million) (Helena Springfield) M Stoute 9-0 ... 97
(Black, white spots, black sleeves, white cap) W R Swinburn
410 (2) 212111- MINSTRELLA (ro The Minstrel - Flight Dancer) (E Evans) C Nelson 9-0 ... 98
(Yellow, black diamond, black and yellow qrtd cap) J Reid
411 (13) 31200-0 POLONIA (b Danzig - Moss) (H De Kwiatkowski) J Bolger (Ire) 9-0 ... 91
(White, red crossbelts, red white hooped sleeves, white cap) C Roche
412 (12) 1-3 RAAHIA (ch Vice Regent - Full Marks) (Maktoum Al Maktoum) B Hanbury 9-0 ... 84
(Royal blue, white chevron red cap) R Cochrane
413 (5) 31403-3 STAY LOW (B) (ch Tina's Pet - Pickled) (G Blum) G Blum 9-0 ... 69
(Primrose, purple hoop, qrtd cap) P Robinson
414 (1) 10031- TRY THE DUCHESS (ch Try My Best - Piece Of The Realm) (T Marshall) M Usher ... 75
9-0 *(Orange and white halved sleeves, reversed, orange white striped cap)* D McKay

BETTING: 5-2 Miesque, 3-1 Interval, 7-1 Minstrella, 10-1 Milligram, 12-1 Invited Guest, 14-1 Mamouna, 16-1 Hiaam, 20-1 Raahia, 25-1 Cachondina, Linda's Magic, Polonia, 33-1 Amber Cookie, 100-1 Stay Low, Try The Duchess.

1986: MIDWAY LADY 9-0 R Cochrane (10-1) B Hanbury 15 ran

FORM **MIESQUE**, confirmed well-being with a recent Maisons-Laffitte (7f) victory, last season (8-9) beat **MILLIGRAM** (8-9) ½l at Longchamp (1m, £39908, firm, Oct 5, 11 ran) with **POLONIA** (8-9) just over 3l 6th.
POLONIA, disappointing on reappearance, probably best judged on a (9-9) ½l beating of **INTERVAL** (8-11) at York (6f, Group 2, £15336, good to firm, Aug 21, 9 ran), with **LINDA'S MAGIC** (8-11) 2½l 3rd and **HIAAM** (9-0) about 2l 6th.
HIAAM previously impressive when (8-8) beating Mountain Memory (8-13) 4l at Ascot (6f Group 3, £10614, good, July 26, 6 ran).
INTERVAL (8-9) won well, beating Working Model (8-5) 2l at Kempton (1m, £8054, good, Apr 18, 7 ran), in a slowly run race with **MAMOUNA** (8-6), needing the race and possibly not acting on the track, ¾l 3rd.
INVITED GUEST, suffering first defeat of her career when (9-0) going down by 4l to Martha Stevens (8-9) here on reappearance (7f, £17300, good, Apr 14, 6 ran) with **RAAHIA** (8-9) a neck 3rd.
MINSTRELLA twice beat **POLONIA** in Ireland last year on second occasion (8-11) proving 2½l too good for Jim Bolger's charge (8-11) at the Curragh (6f, £65600, good to firm, Sept 14, 8 ran).
Selection: MIESQUE

4.15 CHAMPAGNE HENRIOT SOUVERAIN MAIDEN STAKES (3-Y-O: £4,987: 1m) (19 runners) C4

501 (16) 0 ALBACORE 19 (R Hollingsworth) W Hern 9-0 ... W Carson —
502 (10) ASCOT KNIGHT (Maktoum Al Maktoum) M Stoute 9-0 ... W R Swinburn —
505 (11) 0-0 CROWN RIDGE 14 (I Allan) C Wall 9-0 ... T Lucas —
506 (1) FAWARAN (H Al-Maktoum) C Benstead 9-0 ... B Rouse —
507 (9) 0 GIANTS CASTLE 15 (Sheikh Mohammed) H Cecil 9-0 ... S Cauthen 86
508 (8) GREENHILLS PRIDE (L Audus) M Ryan 9-0 ... P Robinson —
509 (17) HALF A YEAR (J Mabee) L Cumani 9-0 ... R Cochrane —
510 (12) 00- HAYTAL 308 (H H Aga Khan) R Johnson Houghton 9-0 ... Pat Eddery —
511 (7) ILLUSTRIOUS (Sheikh Mohammed) L Cumani 9-0 ... R Guest —
513 (3) 23-2 JUILLIARD 19 (R Sangster) B Hills 9-0 ... C Asmussen ● 99
514 (19) 0- KASH JUWAIN 185 (Sir P Oppenheimer) G Wragg 9-0 ... Paul Eddery —
515 (5) LYPHARD ACE (Mrs V del Bono) J Dunlop 9-0 ... W Newnes —
516 (14) 0- MOMENT OF TRUTH 208 (Duke of Devonshire) J Toller 9-0 ... G Duffield —
518 (2) SDC LAD (SDC Builders Ltd) G Huffer 9-0 ... G Carter —
519 (18) 3-4 SHANNON COTTAGE 18 (BF) (R McCreery) D Elsworth 9-0 ... A McGlone 75
520 (15) 3 SLEUTH 14 (K Al-Said) J Hindley 9-0 ... M Hills 78
521 (4) TURGOT (A Al Mulla) G Huffer 9-0 ... M Lynch —
523 (6) 0- WAZN 189 (H Al-Maktoum) P Walwyn 9-0 ... B Thomson —
528 (13) PURPLE ROSE (M Machine) J Dunlop 8-11 ... G Sexton —

BETTING: 5-2 Juilliard, 100-30 Giants Castle, 9-2 Ascot Knight, 6-1 Sleuth, 8-1 Haytal, 10-1 Half A Year.

1986: NINO BIBBIA 9-0 R Guest (7-2 fav) B Cumani 19 ran

4.50 MARCH HANDICAP (£6,087: 2m) (8 runners)

601 (8) 0/000-00 KUBLAI 6 (G) (Mrs S Khan) J Holt 5-9-10 ... B Rouse 95
603 (2) 21210- KNIGHTS LEGEND 221 (F) (R Shannon) G Harwood 4-9-5 ... G Starkey 97
604 (5) 31212-4 BUCKLEY 15 (F,G) (Mrs A Chapman) L Cumani 4-9-4 ... R Cochrane 95
605 (3) 11110-0 SNEAK PREVIEW 12 (CD,F,G) (Mrs C Gross) H Candy 7-8-11 ... W Newnes 97
607 (7) 0/2113-2 IN DREAMS 15 (F) (B Haggas) W Haggas 4-7-8 ... G French ● 99
608 (6) 034-0 CAESAR IMPERATOR 15 (BF) (R Dilley) R Akehurst 4-7-7 ... T Williams 96
609 (1) 04000-0 JACKDAW 34 (D,F,S) (J Bigg) R Hollinshead 7-7-7 ... — 87
610 (4) 000000- ALL IS REVEALED 227 (CD,F,G) (Mrs I Norman) D Thom 5-7-7 ... J Lowe 89

BETTING: 11-4 In Dreams, 7-2 Knights Legend, 4-1 Buckley, 6-1 Kublai, 8-1 Sneak Preview

1986: SNEAK PREVIEW 6-8-9 C Asmussen (11-2) H Candy 12 ran

Course specialists

TRAINERS	Winners	Runners	Per Cent	JOCKEYS	Winners	Rides	Per Cent
H Cecil	76	316	24.1	S Cauthen	79	518	15.3
M Stoute	50	304	16.4	Pat Eddery	62	437	14.2
W Hern	32	201	15.9	W R Swinburn	48	338	14.2
G Harwood	43	307	14.0	W Carson	56	456	12.3
H Candy	16	114	14.0	G Starkey	39	340	11.5

HEREFORD

Selections

By Mandarin
2.15 Might Move.
2.45 Nitida.
3.15 Seagram.
3.50 North West.
4.25 North Lane.
4.55 Corked.
5.25 Gara Star.

Going: firm

2.15 DINMORE NOVICE HURDLE (4-Y-O: £911: 2m 3f) (11 runners)

1 44113 MIGHT MOVE 12 (S) (Hortray Builders Ltd) M Pipe 12-0 ... Mr R Bellamy (7) ● 99
3 000100 RHODE ISLAND RED 12 (S) (J Bruton) A Moore 11-7 ... — 80
6 0FPP ARCTIC REEF 119 (B) (R Howells) R Howells 11-0 ... M Muggeridge (7) —
8 CASH TO BURN (A Goldson) Mrs N Macauley 11-0 ... K Burke (4) —
11 HIGHBOLD (W Morris) Mrs T Cuthbert 11-0 ... Miss G Armytage (4) —
18 P00004 RICKESTON LAD 10 (J Knowles) B Palling 11-0 ... C Evans 94
19 PP SAXON BAZAAR 10 (B) (Mrs O Lusty) M Wilkinson 11-0 ... R Dunwoody —
21 000 SIT IN THE DARK 71 (S Lelworthy) R Hoad 11-0 ... M Hoad (7) —
24 30042 AUNT ISMAY 9 (BF) (Mrs T Hope) Mrs M Rimell 10-9 ... S J O'Neill 90
25 0 COME ON FLAN 9 (R Francis) P Davis 10-9 ... N Hawke (7) —
28 P0 LAURA'S DREAM 80 (R Packer) Mrs A Knight 10-9 ... George Knight —

BETTING: 11-8 Might Move, 9-4 Aunt Ismay, 6-1 Rickeston Lad, 15-2 Rhode Island Red, 16-1 Sit In The Dark, 25-1 Saxon Bazaar.

1986: BLUFF COVE 11-7 P Dever (9-1) R Hollinshead 14 ran

2.45 HOLMER SELLING HURDLE (£1,034: 2m) (17 runners)

2 AL MISK (B) (Mrs B Curley) B Curley 5-10-12 ... D Murphy —
3 000F BANG BANG 5 (W Owens) R Lee 5-10-12 ... B Dowling (4) 86
4 0034 GOD'S HOPE 134 (BF) (J Davies) D Wintle 5-10-12 ... P Melia (7) ● 99
8 P0 ROBERT FROST 14 (B) (Miss Z Davison) G Gracey 5-10-12 ... G McCourt —
10 000040 WALMER SANDS 29 (A Parton) B Preece 5-10-12 ... P Millar 91
11 R000 WHY TUMBLE 12 (B) (D Lowe) R Hollinshead 5-10-12 ... P Dever —
13 000000 DIAPHANTINE 16 (N Lake) R Frost 5-10-7 ... C Hopwood (7) —
15 30P0P0 GREAT OWING 56 (M Brown) M Brown 5-10-7 ... J Brown (7) 85
17 000000 THE GOLF SLIDE 49 (D Cooper) Mrs A Knight 5-10-7 ... George Knight —
23 0P0000 MURHAF 16 (J Joseph) R Frost 4-10-5 ... J Frost 90
24 F031 NITIDA 9 (B,G) (Society Club Ltd) M Pipe 4-10-5 ... P Scudamore 98
26 304102 SOLENT EXPRESS 35 (D,S) (Mrs M Saunders) B Stevens 4-10-5 ... S Moore 96
28 0P BELLE OF BUDAPEST 93 (G Hussey) N Mitchell 4-10-0 ... — —
29 PP0 LA BELLE OF SANTO 41 (B Wells) B Wells 4-10-0 ... W Morris —
30 00F0P0 MAHABAD 3 (B) (C Chan) Mrs N Macauley 4-10-0 ... K Burke (4) 84
31 000 MISS HAYMORE 16 (B) (R Barber) R Barber 4-10-0 ... Peter Hobbs —
32 REVANORA (R Rogers) W R Williams 4-10-0 ... M Muggeridge (7) —

BETTING: 4-5 Nitida, 3-1 Solent Express, 4-1 God's Hope, 12-1 Murhaf, 16-1 Al Misk, 25-1 Walmer Sands, 33-1 others.

1986: REDGRAVE ARTIST 5-11-7 M Pitman (4-7 fav) M Pipe 14 ran

3.15 JOHN JONES NOVICE HANDICAP CHASE (£2,949: 2m 5f) (13 runners)

2 1P3P00 ACE OF SPIES 22 (B,F,S) (A Jacobs) Mrs G Jones 6-11-7 ... J Bryan 93
4 1F4410 SEAGRAM 28 (F,G,S) (Maincrest Ltd) D Barons 7-10-11 ... P Nicholls 90
8 1140P0 HADDAK 5 (F) (C Lakin) B Palling 6-10-5 ... C Evans 86
10 00024P MOLLINGTON 10 (BF,S) (D Taylor) T Casey 8-10-2 ... R Dunwoody 94
14 400420 GOINGO 10 (R Brown) R L Brown 8-10-0 ... J Brown (7) 94
15 01PPFP TAKE A BOW 148 (B,F) (J Barber) R Barber 11-10-0 ... Peter Hobbs —
16 200000 INVISIBLE RING 10 (Mrs D Dening) R Holder 6-10-0 ... P Richards 88
19 03U003 SPOT THE PATCH 10 (G) (P Wilkins) Mrs S Oliver 7-10-0 ... Jacqui Oliver (7) 93
21 00000U GARA ROCK 10 (L Richards) D Barons 6-10-0 ... N Hawke (7) —
24 2P0400 GOOSE GREEN 41 (R Howells) R Howells 7-10-0 ... M Muggeridge (7) —
29 0000P3 BETTY'S PEARL 10 (Mrs B Burchett) A Moore 6-10-0 ... G Moore ● 99
30 000-00P JANEYS DELIGHT 124 (W Moss) J P Smith 6-10-0 ... K Ryan (7) —
31 UP-0PP0 MITRE HOUSE 10 (Mrs A Price) Mrs A Price 7-10-0 ... C Price —

BETTING: 3-1 Betty's Pearl, 7-2 Seagram, 9-2 Goingo, 6-1 Invisible Ring, 8-1 Spot The Patch, 14-1 Goose Green, Mollington, 20-1 Haddak, 25-1 others.

1986: RIG STEEL 6-10-5 A Gorman (5-1) P Cundell 12 ran

3.50 MAY HILL LONG DISTANCE HANDICAP HURDLE (£1,765: 3m 1f) (17 runners)

1 110000 MISTER PITT 15 (F,G,S) (A Merritt) T Bill 8-11-10 ... J O'Hanlon (7) 98
9 0420R-0 LOCHBOISDALE 185 (G,S) (R Crellin) R Crellin 7-10-7 ... Dale McKeown (4) ● 99
10 3-00001 NORTH WEST 10 (F,G,S) (F Hill) A Moore 12-10-7 (7ex) ... Candy Moore (4) 96
14 023100 KUTATI'S BELLE 16 (F,G) (D Baxter) D Barons 6-10-1 ... Miss T Davis (4) 95
16 000000 JAY ELLE THAW 10 (G) (V Westcott) Mrs A Knight 7-10-0 ... George Knight 86
17 333040 BARDSEY 10 (B,CD,S) (Ryland Vehicle Group Ltd) R Hollinshead 7-10-0 ... P Dever 94
18 FFP0F7 RODGER DELL 10 (S) (S Freeman) J Edwards 7-10-0 ... T Morgan 84
19 4300-03 BALLYCRACKERS 10 (S) (Mrs J Robinson) D L Williams 6-10-0 ... A Gardner (7) 87
20 10010-P AUSTRIAN CORPORAL 43 (G,S) (P Axon) P Bowden 9-10-0 ... R Dennis 98
21 200F00 SAUSAGE 10 (F,G,S) (E Swaffield) R Hodges 7-10-0 ... — 96
24 300F42 CHANNEL BREEZE 10 (W Kavanagh) E Wheeler 7-10-0 ... G Landau (4) 83
25 0-00030 SELBORNE RECORD 10 (F,S) (R Matthews) D Nicholson 9-10-0 ... R Dunwoody 89
28 0/0- OCEAN TOWER'S 484 (F) (Mrs M McCaffrey) F Yardley 8-10-0 ... R Crank —
29 004030 FLYING OFFICER 9 (V,S) (A Sheldrake) M Pipe 10-10-0 ... D Morris (7) 86
31 00F034 STAFFORDSHIRE KNOT 12 (S) (C Nash) C Nash 12-10-0 ... Miss G Armytage (4) 88
34 00/PRPP LADY SWEETAPPLES 9 (G) (S Pitts) W R Williams 11-10-0 ... A Jones —
35 000UU0 CANTABILE 5 (G,S) (Lady S Brooke) Lady S Brooke 8-10-0 ... F Rafferty (7) —

BETTING: Evens North West, 9-2 Ballycrackers, 11-2 Rodger Dell, 6-1 Kutati's Bella, 10-1 Flying Officer.

1986: LITTLE LONDON 7-10-8 K Burke (8-1) T Morton 14 ran

4.25 CANON PYON HANDICAP CHASE (£2,872: 3m 1f) (4 runners)

1 302P-1P EVERETT 159 (D,F,G,S) (K Hennessey) F Walwyn 12-12-7 ... S Shilston 95
4 210132 NORTH LANE 12 (D,S) (G C Bisgrove Ltd) M Pipe 10-11-2 ... M Perrett ● 99
11 F20142 CONEY GLEN 10 (CD,F,G,S) (Mrs D Joyce) V Bishop 11-10-0 ... G Mernagh 81
20 P0-00P EMBRACE 40 (K Weisselberg) K Weisselberg 9-10-0 ... C Jones —

BETTING: 11-10 Everett, 2-1 North Lane, 4-1 Coney Glen, 12-1 Embrace.

1986: GLEN BERG 11-11-2 K Mooney (9-2) F Walwyn 11 ran

4.55 EBF BROCKHAMPTON HUNTER CHASE (Amateurs: £1,007: 2m 3f) (10 runners)

1 0/P-4201 CORKED 10 (F,G) (Mrs A Villar) Mrs A Villar 8-12-7 ... P Harding Jones (7) ● 99
2 P3P31/1 VINCCI 10 (CD,F) (Miss C Philips) Miss C Phillips 10-12-7 ... M Price (7) 93
3 40000/ AIR STRIKE 784 (R Fear) R Fear 6-12-0 ... A Kelway (7) —
4 02F0/0F- ARDCARN 364 (D Bell) D Bell 11-12-0 ... Mrs J Bell (7) —
5 0P200/2- BARNING 338 (J Milner) J Milner 11-12-0 ... S Dickin (7) 80
6 0R- GEORGE MORGAN 341 (G Morgan) G Morgan 9-12-0 ... D Stephens (7) —
7 FP0300/ JIMMY FLINT 718 (R Dunn) R Dunn 11-12-0 ... R Buckler (7) —
8 3-4 LYNNS DELIGHT 10 (E Chapman) E Chapman 11-12-0 ... G Hanmer (7) 81
9 3000/00- MALAKAND 621 (Miss S Wheway) Miss S Wheway 6-12-0 ... R Bellamy (7) —
13 PF03/U- FLORRIE PALMER 395 (Mrs F Gray) Mrs F Gray 12-11-9 ... Miss T Gray (7) —

BETTING: 8-11 Corked, 3-1 Vincci, 6-1 Barning, 8-1 Lynns Delight, 12-1 Ardcarn, 16-1 others.

1986: DERBY DILLY 7-12-0 T Thomson Jones (6-1) K Bailey 17 ran

5.25 GRUNWICK NH FLAT RACE (£1,386: 2m) (20 runners)

12 GARA STAR (Mrs P Wright) D Murray-Smith 5-11-5 ... S Saltmarsh (7) —
17 40 JUST CHEEKY 47 (C Burrough) M Pipe 5-11-5 ... D Morris (7) —
22 PENSION PLAN (A Taylor) M Eckley 5-11-5 ... P Millar (7) —
27 TORY BACKBENCHER (Mrs L Cleveley) C Jackson 6-11-5 ... Mr T Jackson —
29 YOU TURN OKAY (D Lowe) S Mellor 6-11-5 ... G Landau (4) —
30 0 BALLYBEAMISH 33 (A Wilson) R Armytage 4-11-0 ... Mr S Wilson (7) —
33 0 C'EST LA VIE 47 (Mrs P Fasey) M Pipe 4-11-0 ... Mr R Bellamy (7) —
35 FARMCOTE AIR (Miss S Pratt) J Cosgrave 5-11-0 ... T Pinfield (7) —
37 GROCER JACK (C Roach) C Roach 4-11-0 ... M Bowlby (4) —
39 HOPE COVE (Southern Racing Ltd) D Barons 5-11-0 ... Miss T Davis (4) —
40 IVORY BIRD (B Brazier) M Castell 5-11-0 ... C Hay (7) —
43 LORIEN LADY (Mrs R Williams) R Lee 5-11-0 ... F Rafferty (7) —
44 MARY WILKIE (Mrs G Allen) J Spearing 5-11-0 ... NON-RUNNER —
46 NEW WIG (R Holder) R Holder 6-11-0 ... W McFarland (7) —
48 ROYAL MARENGO (P Wall) J Bradley 4-11-0 ... D Tegg (7) —
49 SAYSHAR (Mrs H Knape) B Cambidge 6-11-0 ... Mr J Cambidge —
51 STEEL TYPHOON (Mrs G Jones) Mrs G Jones 6-11-0 ... B Dowling (4) —
53 BELLAGIO QUEEN (C Bridgett) C Bridgett 4-10-9 ... Mr C Bridgett —
54 0 BRIGHT RAINBOW 86 (R Digby-Ware) J Ffitch-Heyes 4-10-9 ... Dale McKeown (4) —
56 SOLS JOKER (H Manners) H Manners 4-10-9 ... Miss S Clarke (7) —

BETTING: 13-8 Hope Cove, 7-2 Just Cheeky, 6-1 You Turn Okay, 8-1 Ballybeamish, 10-1 C'Est La Vie,

Course specialists

TRAINERS	Winners	Runners	Per Cent
M Pipe	17	64	26.6
J Edwards	12	52	23.1
P Davis	5	20	20.0
V Bishop	9	57	15.8
R Holder	7	48	14.6
D Nicholson	6	41	14.6

JOCKEYS	Winners	Rides	Per Cent
Miss T Davis	5	11	45.5
P Scudamore	22	107	20.6
R Dunwoody	11	68	16.2

Only qualifiers

WINCANTON

Selections

By Mandarin
5.30 Chief Pal. 6.0 Stevasa. 6.30 Andrea Dawn. 7.0 Cosmic. 7.30 Doubleton. 8.0 Bold Impression.

5.30 WHITSBURY NOVICE HURDLE (4-Y-O: £1,298: 2m) (21 runners)

2 0104 ANDREA'S PRIDE 9 (D,S) R Juckes 11-5 ... T Wall
9 -240 ALDINGTON BELL 62 C Trietline 10-12 ... W Knox (4)
10 04 BOLD ARCHER 18 M Fetherston-Godley 10-12 P Croucher
11 0302 CHIEF PAL 10 N Gaselee 10-12 ... P Scudamore
12 304F CRAMMING 41 W Kemp 10-12 ... Jacqui Oliver (7)
14 0000 CUCKOO IN THE NEST 16 D Elsworth 10-12 ... R Arnott
19 F400 KUWAIT STAR 12 N Thomson 10-12 ... D Morris (7)
20 000 LUCKY BLAKE 82 (V) P Hedger 10-12 ... M Kinane
21 LUCKY LAD P J Jones 10-12 ... C Mann
22 P0 MAJESTERIUM 28 Miss E Sneyd 10-12 ... K Mooney
26 3300 OUT YONDER 41 W Wightman 10-12 ... —
28 PP PAS DE REGRETS 41 D Arbuthnot 10-12 ... H Davies
31 0R00 QUICKEN THE BID 10 N Mitchell 10-12 ... —
33 0000 RIVERS NEPHEW 12 L Kennard 10-12 ... B Powell
34 P00 ROARING SPARK 12 W G Turner 10-12 Tracy Turner (7)
35 3304 STORMGUARD 12 A Turnell 10-12 ... Steve Knight
37 030 THE QUIETSTAN 12 R Parker 10-12 ... R Beggan
39 P0 BABY RAVENNA 35 P Dunstan 10-7 ... P Richards
44 F000 PERSIAN BLADE 48 (B) J Elliott 10-7 ... Mrs C Elliott
45 00P0 SEASKILL 3 D Holly 10-7 ... D Tegg (7)
46 P000 SMITHY'S GIRL 12 N Ayliffe 10-7 ... M Ayliffe

6-4 Chief Pal, 7-2 Out Yonder, 5-1 Stormguard,

6.0 BMW SERIES NOVICE CHASE (Qualifier: £2,775: 2m 5f) (14)

8 0300 BYRNES GROVE 210 (S) G Stickland 8-11-6 Mr S Stickland
9 P0P1 CAPTAIN LOWE 10 (G) N Lee-Judson 7-11-6 M Furlong
10 FPPP CLEAR MAGIC 10 N Lee-Judson 7-11-6 ... J Tuite (7)
12 0000 CRITICAL PATH 88 J King 7-11-6 ... S McNeill
14 000F FAIR EXAMINER 119 W McKenzie-Coles 9-11-6 C Cox
16 0-241 GOLDEN RAIDER 10 (F,G) M Pipe 7-11-6 P Scudamore
19 -021 NICKY'S JOY 10 (G) P Hedger 11-11-6 .. Mr L Foggarty
20 /003 PETER DRUMMER 43 J Old 7-11-6 ... C Llewellyn (7)
22 0030 RED NICK 136 (F) Mrs M Babbage 9-11-6 .. N Babbage
25 32F1 STEVASA 10 (CD,G,S) D Barons 8-11-6 ... P Nicholls
28 0U0P WEYMOUTH BAY 40 (B) M Coombe 6-11-6 Mr T Mitchell (7)
31 0-00 DARTCAN 12 R Shepherd 8-11-1 ... Mr C Smallman
234 3FPP OUR GRACIE 124 T Bulgin 8-11-1 ... B de Haan
35 P/P0 ROSA RULER 10 (F) I Wardle 9-11-1 ... N Doughty

2-1 Golden Raider, 11-4 Stevasa, 9-2 Captain Lowe,

6.30 R.K HARRISON INSURANCE BROKERS HANDICAP HURDLE (£2,037: 2m) (18)

4 4030 DESERT HERO 26 (D,G,S) F Walwyn 13-11-8 J Shoemark (7)
8 0F00 MAFOO'S TOKEN 12 (D,F,G) A Moore 7-11-4. G Moore
9 2FF1 ANDREA DAWN 10 (B,CD,F,G) A Turnell 6-11-3 (5ex) Steve Knight
11 3400 BALLYWEST 141 (D,F) R Hodges 9-11-1 ... H Davies
13 -000 JOHN WILLOUGHBY 41 (D,S) A Aylett 9-10-13 G Jones
14 1313 PIP 12 (CD,F) S Woodman 7-10-13 ... R Dunwoody
15 2002 KAMAG 9 (F,G,S) D Holly 9-10-12 ... D Tegg (7)
18 0F01 SASSANOCO 14 (D,G) K Bailey 6-10-9 (5ex) P Croucher
21 0020 DISPORT 12 (F) W Wightman 5-10-8 ... —
23 FFB1 MISTER FEATHERS 41 (B,D,G) J King 8-10-7 S McNeill
24 111U K O ISLAND 10 (B,D,S) M Pipe 4-10-6 ... J Lower
30 1PP0 BELLEKINO 12 (D,F,G,S) R Frost 6-10-2 ... J Frost
31 0PPP BOLD DECEPTION 12 (CD,F) W G Turner 11-10-1 Tracy Turner (7)
34 0010 KITTY WREN 10 (B,D,F,G) G Roe 7-10-0 P McDermott (7)
35 0F04 BROCHE 19 (D,F,G) K Bishop 6-10-0 ... L Harvey (4)
36 /PP0 BAJAN BOY 12 (D,F) C Wildman 7-10-0 .. S Gilmour (7)
40 0604 BARRERA LAD 10 (D,F,G) R Townsend 7-10-0 Mr D Townsend (7)
44 P/0P LADY SAXON 66 (B) J Elliott 8-10-0 ... Mrs C Elliott

5-2 Mister Feathers, 100-30 Andrea Dawn, 9-2 Pip,

7.0 G.B. MATTHEWS NOVICE HUNTER CHASE (Amateurs: £1,147: 3m 1f) (10)

2 F3F- BALLY CODE 363 M Taylor 8-12-0 ...
3 F/P- BARRON'S LEAP 372 Miss K Tripp 13-12-0 G Upton (7)
4 P CHESIL BEACH 16 M Coombe 12-12-0.. T Mitchell (7)
5 P- CRAGHANA PRINCE 371 R Hardy 12-12-0.. A Tory (7)
6 000U CRAWFORD CROSS 191 T Tory 13-12-0 ... R Alner
8 FRP- FLYING GEORDIE 391 P Southcombe 10-12-0 Miss J Southcombe (7)
9 0- ROOSHOT 341 Mrs D Burton 12-12-0 ... G Burton (7)
10 0P3/ COSMIC 1288 G Sparkes 10-11-9 ... S Mullins (4)
11 30P/ PURSTON TRUSTY 1104 Mrs J H Turner 8-11-9 Mrs M Turner (7)
12 F4- SANBER 380 R Winslade 9-11-9 ... Miss V Williams (7)

9-4 Sanber, 7-2 Barron's Leap, 5-1 Crawford Cross, 8-1 Bally Code, Chesil Beach, 17-2 Cosmic, 10-1 others.

7.30 ZEALS HANDICAP CHASE (£2,162: 2m) (7)

4 12F3 DOUBLETON 12 (B,CD,F,G,S) L Kennard 6-11-7 B Powell
6 /8-0 SPENCER'S LANE 187 (D,F) J Fox 11-11-8 R Dunwoody
7 0P-4 KING'S JUG 12 (CD,G,S) A Turnell 9-11-2 Steve Knight
8 0100 MANSTON MARAUDER 10 (D,BF,F,G,S) P Hedger 11-10-13 C Cox
9 0F42 CILERNA JET 10 (C,BF,F,G,S) P Tory 11-10-12 Mr A Tory (7)
12 04P4 FLIGHT SHEET 5 (CD,F) P J Jones 11-10-2 ... C Mann
14 FFPP NERO WOLF 12 (G,S) R Juckes 10-10-0 ... T Wall

11-8 Doubleton, 3-1 Manston Marauder, 5-1 King's Jug, 6-1 Cilerna Jet, 12-1 Spencer's Lane, 14-1 others.

8.0 ROCKBOURNE NOVICE HANDICAP HURDLE (£1,642: 2m 6f) (23)

10 4103 BOLD IMPRESSION 14 (G) N Gaselee 5-11-7 P Scudamore
14 2200 POP DANCER 40 (B) W G M Turner 5-11-3 K Traylor (7)
15 02P1 INCAMELIA 14 (G) N Henderson 6-11-2 (6ex) S Smith Eccles
18 32P0 KNOBI OBI 48 Miss E Sneyd 8-11-0 ... K Mooney
19 3100 FRENCH FLUTTER 64 (S) C Charlet 4-11-0 R Campbell
28 0000 FLEXIBLE FRIEND 10 J Fox 7-10-12 ... R Dunwoody
29 U000 RIDGEWAY GIRL 12 J Parfitt 7-10-12 ... D Tegg (7)
33 200P MILLERO HOUSE 22 A J Wilson 6-10-10 ... C Cox
38 0-00 ROYAL DUCHY 83 C Roach 5-10-8 ... R Millman
242 0P00 GOLDEN NORMAN 12 B Stevens 9-10-6 ... S Moore
43 -300 ATTIKI 38 (B) Mrs M Rimell 5-10-6 ... D Browne
46 -380 LEVANTINE ROSE 40 M Pipe 5-10-5 ... J Lower
49 3002 TROUT ANGLER 34 Miss P O'Connor 6-10-2 .. E Waite
52 0300 BYRNES GROVE 210 (S) G Stickland 8-10-0 Mr S Stickland
53 00P0 MORNING EXCHANGE 10 N Thomson 7-10-0 D Morris (7)
54 0004 REDGRAVE DEVIL 16 (B) K Bishop 5-10-0 L Harvey (4)
56 0400 HIGH WARRIOR 36 (B) L Kennard 4-10-0 ... B Powell
59 0P0F HILLY-DOWN LASS 16 Miss E Sneyd 6-10-0 M Bosley (4)
62 PP0 TAMBLIN 98 W R Williams 5-10-0 ... J D Doyle
63 PU0P ROMFUL AIR 82 C W Mitchell 7-10-0.. Mr T Mitchell (7)
64 -000 DARAHEEN SNIPER 14 W G Turner 8-10-0 Jessica Charles Jones (7)
65 0004 EL CITO 216 N Mitchell 10-10-0 ...
66 PP0- PADDY'S LAD 408 Miss L Bower 5-10-0 ... R Rowell

5-2 Incamelia, 4-1 Bold Impression, 6-1 Knobi Obi, 9-1 French Flutter, 10-1 Trout Angler, 12-1 others.

Course specialists

TRAINERS: Mrs M Rimell, 7 winners from 29 runners, 24.1%; F Walwyn, 18 from 75, 24.0%; D Elsworth, 20 from 109, 18.3%; J King, 5 from 29, 17.2%; T Bulgin, 5 from 36, 13.9%; D Barons, 6 from 48, 12.5%.

JOCKEYS: S Smith Eccles, 10 winners from 62 rides, 16.1%; S Mooney, 14 from 90, 15.6%; H Davies, 19 from 149, 12.8%; P Scudamore, 17 from 133, 12.8%; R Dunwoody, 5 from 49, 10.2%. (Only qualifiers).

ATHLETICS

Giving a charity invaluable mileage

By David Powell

Now that Jim Upton has overcome *the problem of pronouncing* the condition which his chosen charity is trying to combat, *running the* Mars London Marathon on Sunday week should be the easy bit. *There are almost as many letters* in hypogammaglobulinaemia as there are miles in a marathon and the two *have* been *united* by *The Times*/Tandem Computers competition to find fund runners.

Upton is the nearest thing to Ron Hill in Sidcup. He has not missed a day's training in *18* months. He has run three marathons and finished each one. In *other words, he* has *all* the stoicism a good cause could wish for in a sponsored runner. *The Stephen Rutty Research* Fund, set up to fight hypogammaglobulinaemia, can *start counting the pennies from* Upton's dedicated toil.

When a member of the support *staff, himself a sufferer,* at the school where Upton teaches gave an assembly on the condition, *the mathematics master* was emotionally moved: "I felt I had to do something. When the *article appeared in The Times* it was the perfect opportunity." The fund, for which Upton *hopes to raise several* hundred pounds, is dedicated to research into the cause of recurrent infections brought on by a defect in immunity and the treatment of the 600 affected patients in the United Kingdom.

Upton: a changed outlook

Upton, who is 34, is trying to improve the lives of others through a sport which has *refreshed his own.* Once *14½* stone "through over-eating and being sedentary" he is not a *sportsman by tradition.* "Running has changed my outlook. It's a way of leaving your cares behind you and I'm a *lot* happier now."

His head for figures comes in handy. Converting split times into potential finishing time while racing can be a hazardous business. One slip of a digit and consequent alteration of pace can turn a 2:59 marathon into 3:01. And when you finish 4,670th in the London Marathon, as Upton did last year, memorizing your position takes some doing.

The John Roan School *in* Greenwich, where Upton teaches, is just a mile from the start on Blackheath *and when he* returns there, stiff legged, for lessons the following morning *he will have at least one* sympathizer. Dan Coffey, a fellow teacher, knows what it is like to run a *marathon. In fact* he knows how it feels to run lots of them consecutively. "He's an ultra runner and *is* doing a 1,000-mile run in Flushing Meadow for charity," Upton said. "It was he who got me into this by showing me the article."

TENNIS

No problems for Lendl as he returns to the pursuit of perfection

From Rex Bellamy, Tennis Correspondent, Hamburg

Ivan Lendl, only seven weeks past an operation on his left knee, beat Darren Cahill, of Adelaide, by 6-2, 6-1 to reach the last 16 of the German championship here yesterday. Boris Becker is not even *playing,* which is almost equivalent to Henri Leconte or Yannick Noah missing the French championships. With amused incredulity, Becker's compatriots dismiss rumours that the tired Wimbledon champion has some mysterious illness.

Becker is not yet the player on shale, the surface here, that he is on grass. Last year he looked commonplace, just one *of the chorus,* when competing in his native championships. Moreover, he was upset by the fuss the public and the media made of him — and was never expected to come back this year for further doses of humiliation (a relative term, in this case) and adulation.

It is expected that Becker will return to Hamburg in 1988, by which time he may be a better player on shale and should have recovered from the acquisition of a steady girlfriend, the loss of a coach, and all the other concerns associated with growing up *and becoming his own man.*

Lendl, beaten by Miloslav Mecir in the Key Biscayne final on March 8, had some torn cartilage removed from a knee four days later. It was more than three weeks before he could practise properly and this is only his second tournament since the surgery. He has not won a tournament since the Masters, in December, and has not won a big-entry grand prix event since the United States championships in September.

Yesterday, though, Lendl was chirpy: clearly a man who has put a nagging problem behind him and was looking forward to winning tennis tournaments and returning to the *golf* course, where he has his fun as opposed to his work, *which is tennis.*

By contrast the contemplative Mecir, who is seeded *to play him in the final here,* does not let the chores of practice and competition interfere with his recreational fishing more than is strictly necessary. That sums up their personalities. Lendl eternally prefers perfection, as all golf*ers do, and Mecir just likes to* sit and dream.

Lendl confessed that at first he was nervous. He had not played on shale since last June. He often hit short, he said, partly because Cahill's sliced backhand was inhibiting. Lendl added that he was a little slow, too. "But the knee is OK. No trouble at all. And if *I can win the French or* Wimbledon or the US Open, I don't care what I do in the others." That comment illustrates the blunt honesty that does not always endear the world's leading player to the promoters of tournaments outside the grand slam quartet.

The brothers, Emilio and Javier Sanchez, from Spain, must play each other. Emilio *is 21, Javier 19,* and big brother never loses a set when they *play* each other. Eventually little brothers get fed up with that sort of thing. But Sanchez minor may have to wait a while.

Finally, two notes about the Olympics and money. In Istanbul next week, the Inter*national Olympic Committee* (IOC) will decide whether tennis should be readmitted to the Games. *Many have taken* it for granted that tennis will get back in, but within the IOC there is growing opposition to the inclusion of such a thoroughly professional sport. It does not much matter, because tennis and the Olympics *do not really need each other.*

As for money, these German championships have prospered to such an extent that a £1 million phase of a rebuilding programme has been completed out of profits, *with no need for loans. The* business expertise behind that comes from Mark McCormack's International Management Group. The other big international agency, Donald Dell's ProServ company, are glamourizing the Scottish *championships, an event even* older than the German tournament.

These management companies make money out of tennis but also bring the dickens of a lot of money into it.

RESULTS: Men's singles: Second round: *G Vilas (Arg) bt H Schwaier (WG), 7-6, 7-5;* E Bengoechea (Arg) bt A Chesnokov (USSR), 6-4, 4-6, 6-2; J Gunnarsson (Swe) bt H de la Pena (Arg), 7-6, 6-4; M Vajda *(Cz) bt J Hlasek (Switz), 6-1, 2-6, 6-3;* P Cane (It) bt L Pimek (Cz), 6-1, 4-6, 6-1; I Lendl (Cz) bt D Cahill (Aus), 6-2, 6-1; M Srejber (Cz) bt H Skoff (Austria), 7-5, 6-3; M Pernfors (Swe) bt T Smid (Cz), 6-3, 6-7, 6-2; J Sanchez (Sp) bt U Stenlund (Swe), 6-3, 3-6, 6-3; E Sanchez (Sp) bt D Keretic (WG), 6-3, 7-5; M Mecir (Cz) bt C Motta (Br), 6-3, 6-3; J Nystrom (Swe) bt S Giammalva (US), 6-2, 7-5. **Third round:** T Tulasne (Fr) bt Vilas, 6-4, 6-4; K Carlsson (Swe) bt E Teltscher (US), 6-4, 6-2.

Croft finds fitness boosts her form

From Barry Wood, Singapore

Annabel Croft, of Britain, beat Alexia Dechaume, of France, 7-6, 6-3, here yesterday to reach the quarter-finals of the Singapore women's open tournament. This is the first time for almost 18 months that Miss Croft has reached the last eight, and she now faces the challenge of Anne Minter, who won the Taipei Open last week.

The scrambling, terrier-like Miss Dechaume, aged 16, came into the match with a good pedigree, being the 1986 Orange Bowl champion. That marks her in many eyes as the world junior champion, and Miss Croft had to expend considerable energy for victory.*She was equal to the* task, however, boosted by her first round win and the aerobics and running she has done this week.

"I knew she was good and it was quite a shock to hear all the things she's done read out before *the match,"* Miss Croft said. "But I felt that if I played well I could win."

Play well she did, although she had difficulty closing out the *53-minute first set.* She broke to lead 5-4, but was broken back, and then after breaking again for *6-5 she once more allowed* Miss Dechaume back to drag the set into a tie-break. Once that was won, *the French girl began to* tire and served eight double faults on her way to defeat.

RESULTS: Third round: B Gerken (US) bt K Okamoto (Japan), 6-1, 6-3; A Croft (GB) bt A Dechaume (Fr), 7-6, 6-3; A Devries (Bel) bt M Jaggard (Aus), 6-4, 6-3; A Minter (Aus) bt C Nozzoli (It), 6-4, 4-6, 6-0.

Lendl for Rome

Ivan Lendl and Martina Navratilova head a strong entry for next month's Italian Open tennis championships in Rome. Lendl's main challengers include his fellow Czechoslovak, Miloslav Mecir, and Mats Wil*ander of Sweden.*

Evert celebrates rise in rankings

Largo, Florida (Reuter) — Chris Evert, the *No. 1 seed,* easily defeated Gabriela Dinu, of Romania, 6-2, 6-1 in the first round of the Largo Open here on Tuesday.

Miss Evert, who has risen one place to No. 3 in the world rankings after her victory in the *Houston tournament last week,* when she beat Martina Navratilova in the final, took only *57* minutes to win the match. Miss Dinu, ranked No. 132 in the world, had *gained a place in the draw, only* because Andrea Jaeger had to withdraw from the event.

The Romanian took a carefree approach to the match, rallying from the baseline and occasionally attempting a drop-shot or a carefully angled slice.

Miss Evert played steadily to reach 5-2, then broke Miss Dinu's service to win the first set. In the second set the American began to hit more aggressively from the baseline *and came in to put away* winners.

Faced by such confident play, *Miss Dinu was unable to hold* her service in the set although she did manage to break Miss *Evert when the American* served for the match at 5-0. However, Miss Evert broke *again in the next game, winning* the match with a drop-shot. Miss Evert will face the unseeded American, *Camille* Benjamin, in the second round.

Williams win: but it is worth just £3 at Crystal Palace (Photograph: Denzil McNeelance)

Golf: Counting down to the Ryder Cup

Brown is determined to put his experience to good use

By John Ballantine

Ken Brown predicts the Ryder Cup match at Muirfield Village, Ohio, in September will be the greatest ever. "It will be like the America's Cup. We've got it and they want it, and there will be some tremendous play between the greatest players in the game," he said.

The Ryder Cup may be five months away, yet the Americans are already preoccupied with the *choice of a team which* will try to win back the historic trophy they lost to the Europeans at the *Belfry, Sutton Coldfield, on* September 15, 1985.

According to Jack Nicklaus, himself chasing a place in American team, it is already a sell-out. "Sixteen hundred rooms have had to be found for about 3,000 supporters coming from Europe and the whole nation will be watching on television as they did the yacht races in Perth," he said.

Nicklaus and Brown are right: irrespective of what happens in the two Open championships, the Ryder Cup will be the high point of the season.

The core of the United States team can be predicted fairly accurately and is likely to be *made up of the following:* Payne Stewart, Hal Sutton, Andy Bean, Mark Calcavecchia, Calvin Peete, *Fuzzy* Zoeller, *Lanny* Wadkins, Ben Crenshaw, Dan Pohl, Raymond Floyd, Tom Kite, *Corey* Pavin and *Larry* Mize, the surprise US Masters winner. These are the likely leaders on a points system employed since the beginning of last season.

The list will be closed after August's PGA championship at Palm Beach Gardens, Florida. The winners of that event and the US Open — to be held in San Francisco from June 18 to 21 — will automatically qualify. Bob Tway and other leading players *who have not yet served their* time or gone through the necessary "schools" to become full PGA *members, cannot play.*

The British team will be chosen on a points system as well, which is why Brown is planning to play in nine European events this season, two more than his average for the past three years. Unlike the strict US system however, Tony Jacklin, the European team captain, is allowed some leeway in selection.

Asked if he thought Muirfield Village would give the Americans an advantage, Raymond Floyd, the US Open champion, said: "Heck, if America can't win at Muirfield, American golf is in a heap of trouble." He added that in view of how close future contests between the sides will probably be, the respective PGAs would choose courses likely to favour the home team.

In America's case, glassy monsters such as Muirfield or PGA West in California are likely to be chosen, while to give Europe their best chance the Belfry or traditional tracks like Sunningdale or Lindrick would be used.

However, Brown, who has beaten Zoeller and Floyd in Ryder Cup singles matches and, with Langer, defeated Floyd and Wadkins three and two in 1985, believes Nicklaus's course may suit the leading Europeans.

Brown, who plays more American tournaments than any of the other Europeans (24 last year to the 21 of Langer, 16 of Faldo, and 13 of Lyle) could be one of Jacklin's key figures.

The slim Scott is as fiercely patriotic as any European and puts his rebellious conduct in his early Cup matches down to "the silly mistakes of an inexperienced lad. Remember I was only 20 when I first played in 1977 and I've learnt the hard way."

In view of his record, his vast experience of American courses and his great improvement, he should be Jacklin's first choice.

CYCLING

No money riding on top British rider

By Michael Coleman

Several notable *scalps were* collected by Russell Williams when he won the all-professional *102-mile road race at Milton* Keynes on Sunday. They included those of John Herety, *Tony Doyle and Shane Sutton,* all of whom have pedigrees given much more publicity than that of Williams. *They also have back-up* teams and salaries.

But for some curious reason, a rider who has ridden three world championships for Britain, won national titles and has, through five years spent in France, Belgium and the United States, a broader canvas than any, is not *attracting the cheque books.*

In such a position life is tough for the 26-year-old Londoner, a family man. While the majority of the 60-odd British professionals have annual contracts worth between £2,000 (the bottom end) and £40,000-plus, together with the required *machinery and team cars.* Williams is on his own. His one asset, other than his fitness and family support, is a road bike which has been lent him by the Geoffrey Butler shop in Croydon. He must depend on his winnings.

Compared with other sports, *the prizes in professional racing* in Britain are microscopic. There was a £1,000 prize list at *Milton Keynes, of which* perhaps a fifth would go to Williams.

The previous day he had won a 35-mile pro-am race at the Eastway circuit in East London *for which he collected £16. On* Easter Saturday, the four track races he won at Portsmouth *gathered in £32. He took double* that from the Good Friday meeting at Herne Hill with a *first and two second places, none* of which incidentally earned him a mention in *Cycling,* the sport's *weekly mouthpiece.*

On the Bank holiday Sunday he was racing at Donington Park, the next day at Harrogate, with only £10 appearance money for each day. On Tuesday night he hurtled across the line first in the weekly Crystal Palace circuit race: for £3.

Williams is used to being neglected. After spending last summer racing in the United States he returned home to contest the national track championships at Leicester. He won the 80-kilometre madison with an unfamiliar partner, was second in the 50-kilometre points race and third in the 20 kilometres. In their wisdom, the British Cycling Federation selectors found no place for him in the world championships team.

The entry deadline had passed but an appeal to the *Colorado Springs officials over* the heads of the BCF saw Williams admitted. He paid his own way *back to the States and* had to find space in the obliging Trinidad team's quarters, the British pleading no room.

While the other British track riders at Colorado failed to survive the preliminary heats, Williams won more points than any other competitor in the points race heats and went on to ride with spirit in the final, placing nineteenth from 30 starters.

YESTERDAY'S RACING RESULTS

Ascot

Going: good to firm

2.0 (1m) 1, **UNITE** (W R Swinburn, 5-1); 2, *In The Habit* (S Cauthen, 3-1 fav); 3, *Celtic Ring* (T Ives, 16-1). ALSO RAN: 7-2 *Mountain Memory* (5th), 5 Island Charm, *10 Nuryana (4th),* 12 Ghanayim, 14 Bint Pasha, 16 Adriya (6th), 25 Good Sailing, Spire, 33 Haligat, Mrs Pistol, 100 Four Laffs. 14 ran. 1½l, 1l, sh hd, nk, 1l. M *Stoute at Newmarket.* Tote: £4.70; £2.30, £1.40, £7.70. DF: £7.20. CSF: £20.69. 1min 43.79sec.

2.30 (2m) 1, **SADEEM** (G Starkey, 100-30); 2, Paean (S Cauthen, 3-1 fav); 3, Kudz (Paul Eddery, 13-2). ALSO RAN: 15-2 Stately Form, Spicy Story (5th), 9 Lemhill *(4th),* 16 *Janisio (6th),* 20 Kaytu, 25 Comage, 33 Lashkaidei (pu), 100 Fedra, 200 Velda. 12 ran. ¾l, 1l, 5l, 4l, 5l. G Harwood at Pulborough. Tote: £3.80; *£2.00, £1.20, £1.80. DF:* £4.10. CSF: £12.33. 3min 25.29sec.

3.5 (7f) 1, **FUSILIER** (A Mackay, 20-1); 2, Saker (R Cochrane, 14-1); 3, Kick The Habit (M Roberts, 20-1); 4, Patriarch (T Quinn, 9-1). ALSO RAN: 7 fav De Rigeur, 15-2 Mystical Man (5th), Sylvan Express *(6th),* 9 Frivole, 14 Coincidental, Slaney, 16 Brown Bear Boy, Fouz, Hilton Brown, Single, Sailor's Song, 20 Reignbeau, 25 Manchesterskytrain, 33 Hay Street, *Dawn's Delight,* Eagle Destiny (ref to race). 20 ran. hd, 4l, ¾l, ½l, ½l. C Brittain at Newmarket. Tote: £33.70; £4.10, £5.80, £5.60, £2.40. DF: £688.50. CSF: £259.75. *Tricast: £5,054.84. 1min 28.13 sec.*

3.40 (1m 2f) 1, **ZAIZOOM** (T Quinn, 5-1); 2, Silk Topper (Pat Eddery, 4-1); 3, Toluca Lake (T Ives, 8-1). ALSO RAN: 6-5 fav Russian Steppe (5th), 7 Chesham Squire (4th). 5 ran. nk, 10l, 4l, 5l. P Cole at Whatcombe. Tote: £4.80; £2.10, £2.00. *DF: £8.80. CSF: £20.86. 2min 09.87sec.*

4.10 (5f) 1, **SHIP OF FOOLS** (R Cochrane, 14-1); 2, Ottergayle (B Thomson, 20-1); 3, *Spy Hunter* (T Quinn, 13-8 fav). ALSO RAN: 7-2 Acajou (4th), 4 Hidden Creek (5th), 6 Savahra Sound (6th), 10 Carnet De Bal, 16 Blue Ensign, 50 *Lolly's Luck.* 9 ran. ¾l, 2½l, 2½l, nk, 3l. R J Williams at Newmarket. Tote: £8.90; £2.10, £6.30, £1.20. DF: £50.00. CSF: £211.16. 1min 03.87sec.

4.40 (1m 4f) 1, **ALMAARAD** (G Foster, 6-1); 2, Island Set (L Dettori, 2-1 fav); 3, Ibthaad (J Carter, 10-1). ALSO RAN: 9-2 Transcendence (5th), 7 *Western Dancer* (6th), 8 Laabas (4th), 16 Elpidimo, Perfect Double, 20 Fred The Tread, 50 Bride. 10 ran. 2½l, 3l, 4l, 1½l, 10l. J Dunlop at Arundel. Tote: £6.30; £2.10, £1.70, £2.90. DF: £7.40. CSF: £17.44. Tricast: £108.18. 2min 35.09sec.

Jackpot: not won (pool carried forward to Newmarket today) Placepot: £101.35

Catterick Bridge

Going: firm

2.0 (5f) 1, **CUMBRIAN EXPRESS** (M Birch, 8-1); 2, Very Special Lady (R Curant, 7-1); 3, Mere Melody (P Robinson, 3-1 fav). ALSO RAN: 9-2 Manna Grande, 6 Night Talk (5th), 10 Mowthorpe, Tan Tan (6th), 14 Petite Angel (4th), 14 Rapid Revel, 20 Mistral Princess, Saddique, 25 Buttercrambe, 33 Young Gerard, Barstox Boy, Keep Mum, Lady Santo, *Summer Fruit.* 17 ran. ½l, 3l, 1½l, ½l, 1½l. M H Easterby at Sheriff Hutton. Tote: £13.90; £2.20, £2.50, £1.40. DF: £261.20. CSF: £64.55.

2.30 (1m 4f 40yd) 1, **LULLABY BABY** (M Birch, 13-8 fav); 2, Geobritony (J Lowe, 9-2); 3, Ripster (T A Perks, 14-1). ALSO RAN: 9-2 Hush Kit (4th), 7 Kind Lady, 9 Denum Lad (5th), Dreemskerry, 12 Contral Pacific, Second Attempt (6th), 20 Tuesday Evening, 25 Debutante Ball, 33 Market Spirit, Swift Challenger. 13 ran. NR: Tawny Pit. 2l, 4l, 3l, 2½l, 3l. D Morley at Newmarket. Tote: £3.50; £1.80, £1.30, £10.00. DF: £7.10. CSF: £11.53. Bought in 3,900gns.

3.0 (1m 7f 180yd) 1, **SAN CARLOS** (R Curant, 4-1 fav); 2, Holly Buoy (R P Elliott, 12-1); 3, *Queen Of Swords* (A Culhane, 5-1). ALSO RAN: 7 *Lucky Humbug,* 8 Hurricane Henry, 8 Oriental Express (5th), 10 Duke Of Dallis, 11 Lost Opportunity, 12 Astral (6th), 14 Northern Ruler, 20 Dry Gin, Compactor (4th), Secret Finale, Bantie Buccaneer. 14 ran. NR: Dellwood Renown, La Rose Grise. 1½l, 4l, 2l, 1½l, 4l. A Ingham at Epsom. Tote: £3.80; £1.50, £3.70, £1.80. DF: £28.30. CSF: £46.62. Tricast: £220.57.

3.30 (5f) 1, **KARLA'S STAR** (C Coates, 11-10); 2, *Hollis* (J Carroll, 10-11 fav); 3, Quick Or Be Damned (M Birch, 20-1). ALSO RAN: 50 Vector Boy (4th). 4 ran. ½l, 4l, 12l. G Moore at Middleham. Tote: win £2.10. DF: £1.40. *CSF: £2.28.*

4.0 (7f) 1, **DEAR DINGWALL** (J Lowe, 7-2); 2, Fill My Glass (R Guest, 2-1 fav); 3, *Heckley Loch* (D Nicholls, 33-1). ALSO RAN: 5 Brigadier Thwaites (bd), Sealed Bid (4th), 11-2 Guard Room (5th), 10 French King, 20 Rock Pigeon (bd), 25 *Fiesta Moon* (6th), 50 Howards Lad (f), La Reine d'Espagne (bd). 11 ran. NR: Border Loch, Brega. 1½l, 1l, 1½l, sh hd. S Norton at Barnsley. Tote: £4.80; £1.70, £1.10, £12.40. DF: £5.20. CSF: £11.45. After a stewards inquiry.

4.30 (6f) 1, **MENDICK ADVENTURE** (S Perks, 8-1); 2, Loch Form (K Hodgson, 9-2); 3, Gods Solution (D Nicholls, 2-1 fav). ALSO RAN: 11-2 Gentileschi (5th), 8 Cooper Racing Nail, 12 Lake Onega, Sandition Palace, 14 Stalby (6th), 20 Colway Radial, Thirteenth Friday (4th), Winning Format, 33 Cascading, Jimmy's Secret. 13 ran. 2½l, 2l, 1½l, hd, 1½l. Denys Smith at *Bishop Auckland.* Tote: £11.10; £4.00, £2.30, £1.80. DF: £26.90. CSF £4.73. Tricast: £94.20.

Placepot: £16.50.

Kelso

Going: firm

2.15 (2m 196yd ch) 1, **Roseberry Boy** (P Niven, 20-1); 2, Chipchase (7-1); 3, Cickham Lad (20-1). Tina's Brig Evens fav. 11 ran. NR: The Cider Bun. 10l, hd. Mrs G Reveley. Tote: £12.90; £2.90, £1.80, £2.20. DF: £46.50. CSF: £139.32.

2.45 (2m hdle) 1, **Boschendal** (Mr P Johnson, 11-4 fav); 2, Katy Quick (6-1); 3, Kavaka (7-2). 10 ran. 2l, 2½l. A Batey. Tote: £5.50; £2.60, £1.90, £1.90. DF: £8.80. CSF: £24.62. Tricast: £71.83.

3.15 (2m 6f ch) 1, **Tasar** (C Grant, 5-1); 2, Miss Mayo (4-1); 3, Caherty (8-1). Primrose Wood 9-4 fav. 7 ran. hd, 2½l. W A Stephenson. Tote: £4.20; £1.80, £1.80. DF: £7.10. CSF: £22.68.

3.45 (3m 1f 120yd hdle) 1, **Telegraph Bush** (Mr K Anderson, 6-1); 2, Pernickety (2-1 fav); 3, Gold Profit (33-1). 14 ran. NR: Copper Cauldron. 3l, 30l. G Renilson. Tote: £4.20; £1.80, £1.80, £8.70. DF: £5.50. CSF: £17.65.

4.15 (3m ch) 1, **Flying Ace,** (Miss D Calder, 10-11 fav); 2, *Over Dinsdale* (7-2); 3, Cape Felix (20-1). 6 ran. NR: Bronze Hand, Youghal. 1l, 10l. A Calder. Tote: £1.90; £1.60, £1.20. DF: £2.70. CSF: £4.39.

4.45 (2m hdle) 1, **Roger Nicholas** (G Harker, 4-5 fav); 2, Night Guest (7-4); 3, Dark Trix (9-2). 3 ran. hd, 25l. H Wharton. Tote £1.90. DF: £2.80. CSF: £2.43.

Placepot: £352.90.

FISHING

Why sea anglers have got it taped

By Jack Crossley

Sea angling has moved from the surf into the sitting room. Shore fishermen need no longer scramble over dangerous, wave-pounded rocks to learn the skills required for what is a most *uncomfortable sport. A series of* video films has been produced on the sport, the first of which concentrates on one of the most interesting fish hunted by rod and line: the ballan wrasse.

Wrasse are ugly *brutes* despite their *brilliant* colourings, and most people wrongly consider *them to be inedible* and find the greenish flesh off-putting.

Wrasse do *not* so much have teeth as a mouthful of concrete crushers — designed to cope with *a diet which* includes limpets and hard-backed crabs. They will eat practically anything, *which makes them* a beginner's delight, but they live in inaccessible and often dangerous places.

Wrasse build nests (one of the few fish to do so) among weed-*strewn rocks* which eat up a fisherman's tackle as mercilessly as wrasse crush crustaceans. They have a dental arrangement which enables them to shatter *shellfish, blow* out the sharp splinters and suck back the tasty bits.

The video makers have produced a beautiful film, packed with action shots of fighting fish and wrasse-catching experts perched precariously on cliffs which I would strongly recommend beginners to avoid. The anglers in this film are dedicated *to* beating the current 8lb 6oz 6drms record and to push it over the 9lb mark. They nearly made it.

On a critical note, the film is marred by a patronizing script read by Bernard Cribbens. It is to be hoped the rest of the series sticks to the fishing and leaves out the corny jokes. ("Hooks should be strong, sharp and tough — just like the wife").

Nevertheless, it is strongly recommended for beginners and accomplished anglers keen to accomplish more. I am looking forward to the next film on the infuriatingly shy grey mullet.

"Big Bold Ballans", produced by Catch 86, Broadway, St Brelades, Jersey, is available in tackle shops to rent or buy and is distributed by Ryobi Masterline.

The lure of Scotland

By Conrad Voss Bark

The increase in the number of trout enthusiasts going north to fish the Scottish lochs, either on the drift or from the bank, is *worthy of notice.* Partly it may be due to disillusion with the big rainbows of the Midlands reservoirs, *partly with* increased travel facilities, and partly with the desire to escape to the wilderness.

The Highlands are full of such wonderful secret places: indeed in parts of the Outer Hebrides, there seem to be more lochs than land. To get to some of the more remote you need to travel light, be a good hill-walker, and take a compass. For the middle-aged, there are some fine lochs running alongside a decent road *such* as Meadie and Loyal in Sutherland, where you can hire a boat to go on the drift.

Those with an itch for the wilderness and wild trout need local advice, though a good short cut comes in a new paperback, entitled *Trout Lochs of Scotland,* a second edition by Bruce Sanderson (Unwin Hyman, £9.95).

The author is a dedicated fly-fisher who has fished about 300 Scottish lochs and collected information about 500 others. I particularly like his entry about the Cape Wrath Hotel fishing in Sutherland. "My best fish were 4lb 10z from Loch Caladail, 3lb 9oz from Borralie, and 2lb 10oz from Lanlish. I had lots of trout about 1½lb from Caladail, and four salmon and three sea-trout from the Dionard."

Rutland and Grafham regulars please note.

TABLE TENNIS

Cooke raises hopes

By a Special Correspondent

The national Top Twelve cham*pion, Alan Cooke, returns to the* England side for the sixth international match against *China at Norwich today* knowing that his dynamic game has been greatly missed.

Without him, the home country lost 4-2 for the third time in the eight-match series, at Bath *on Tuesday, despite good* performances from the European No. 13, Carl Prean.

At Halifax on Monday, Cooke achieved something neither Prean nor Desmond Douglas, the European Top Twelve champion, has yet managed: two victories in one match, ensuring a draw and bringing England to within a point of a first ever win against China.

England were hoping last *night that the series would still* be undecided by the time the powerful trio of Cooke, Prean *and Douglas come together* today. Much depended on Skylet Andrew, who has twice *stood within two points of* victories in the matches at Bath and Oldham.

RESULTS (English names first): D Douglas bt Chen Yinghua, 20-22, 21-18, 21-12; C Prean bt Yong Guangdi, 21-16, 21-14; S Andrew lost to Fan Changmao, 17-21, 11-21; *Prean lost to Chen, 20-22, 21-17, 19-21;* Douglas lost to Fan 19-21, 21-14, 15-21; Andrew lost to Yong 21-19, 16-21, 19-21. England 2, China 4.

TODAY'S FIXTURES

7.30 unless stated

Today League

First division

Watford v Coventry (7.45)

Third division

Bristol R v Darlington (7.45)

Fourth division

Wrexham v Southend

ROADFERRY IRISH LEAGUE CUP: Quarter-finals: Coleraine v *Linfield* (7.0); Glenavon v Newry (7.0).

CENTRAL LEAGUE (7.0): **First division:** Aston Villa v Sunderland; Blackburn v Everton; Liverpool v Coventry; Middlesbrough v Sheffield United; Newcastle v Leeds. **Second division:** Bolton v Wigan.

FOOTBALL COMBINATION: Fulham v Swindon (2.0); Charlton v Ipswich (at Bromley FC, 3.0).

CAPITAL LEAGUE: Enfield v Wealdstone.

GM VAUXHALL CONFERENCE: Maidstone v Telford (7.45).

MULTIPART LEAGUE: Burton v Morecambe; Caernarfon v Matlock; South Liverpool v Bangor City (6.30).

SOUTHERN LEAGUE: Premier division: Bromsgrove v King's Lynn; Crawley v Redditch; Dartford v Cambridge City; Fareham v Aylesbury; Witney v Bedworth. **Midland division:** Bridgnorth v Bilston; Halesowen v Merthyr Tydfil. **Southern division:** Ruislip v Dunstable; Woodford v Ashford.

HERTFORDSHIRE CHARITY CUP: Final: Boreham Wood v St Albans.

VAUXHALL-OPEL LEAGUE: First division: Wembley v Hampton. **First division north:** Clapton v Wolverton. **Second division south:** Harefield v Woking (7.45).

ESSEX ***LEAGUE:*** **Senior section:** East Ham v Stansted; Woodford v Purfleet.

LONDON SPARTAN LEAGUE: Premier division: *Barkingside v Southgate* (6.30).

NENE GROUP UNITED COUNTIES LEAGUE: Premier division: Bourne v Spalding; Kempston v St Neots; Northampton Spencer v Rothwell; S and L Corby v Stamford; Wootton v Raunds.

CRICKET

TOUR MATCH (11.30 to 6.30)

ARUNDEL: Lavinia, Duchess of Norfolk's XI v Pakistanis.

BRITANNIC ASSURANCE COUNTY *CHAMPIONSHIP*

11.0, 110 overs minimum

CHELMSFORD: Essex v Warwickshire.

CANTERBURY: *Kent v Glamorgan.*

OLD TRAFFORD: Lancashire v Middlesex.

THE OVAL: Surrey v Derbyshire.

HOVE: Sussex v Gloucestershire.

OTHER MATCHES (11.30 to 6.30)

FENNER'S: Cambridge University v Northamptonshire.

THE PARKS: Oxford University v Hampshire.

Second XI Championship

CARDIFF: Glamorgan v Somerset.

BRISTOL: Gloucestershire v Warwickshire.

LEEDS: Yorkshire v Northamptonshire.

RUGBY UNION

TOURNAMENT: Army Strongbow Seven-a-sides (at Aldershot Military Stadium, 11.0. Final: 5.30).

OTHER SPORT

GOLF: WPGA Ford classic (at Woburn).

SNOOKER: *Embassy World professional* championship (at Sheffield).

SPEEDWAY: Matches at Sheffield, Arena Essex and Middlesbrough.

TABLE TENNIS: England v China (at St Andrews Hall, Norwich).

TENNIS: LTA tournament (at Sutton): Pine Grove *national ratings tournament* (at Sheffield, 10.0).

SPORT ON TV

RACING: Newmarket: General Accident 1,000 Guineas Stakes at 3.40pm. 2.30, 3.0 and 4.15 races also covered. C4: 2.15pm.

SNOOKER: Embassy World professional championship, Sheffield. BBC1: 12.05pm. BBC2: 3.03, 7.20, 10.10 and 11.40pm.

PPA CERTIFIED DIVIDENDS
All dividends subject to rescrutiny
All matches for April 25th

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(Nothing Barred) (See Rule 9) Stakes may be used in payment of clients' next entries.
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It Pays 50% MORE to go 10 a 1p!

CRICKET: GLOUCESTERSHIRE PUNISH SUSSEX AND CLARK STRIKES FOR SURREY

Bainbridge plunders a hundred off Sussex's wayward, weary attack

By John Woodcock, Cricket Correspondent

HOVE (Gloucestershire won toss): Sussex, with all first innings wickets in hand, are 315 runs behind Gloucestershire.

After a winter of discord, Sussex look set for a summer of hard work in the field. The reason for one seems to have been a lack of communication; for the other it is a lack of penetration in attack. Yesterday, Gloucestershire, after winning the toss, took them for 329 for seven in 93.3 overs on the friendliest of pitches. In the last half hour Sussex, in reply, made 14 for no wicket.

There was a time in the afternoon when it looked like turning into a massacre. Having played themselves in carefully after lunch, Romaines and Bainbridge then scored 115 in an hour, mostly by hitting the half-volleys and long-hops for four. After beginning the season with a "pair" against Essex, Bainbridge put that behind him with an unbeaten century and Romaines' 81 was a better score than he managed all last season.

But Colin Wells took two wickets in two balls just when Sussex very badly needed them, and then Ricketts, a slow, orthodox left-arm spinner from the Haringey Cricket College, accounted for Curran for one. Ricketts has done things the other way round. Born in Lambeth, he was taken "home" to Jamaica when he was two and stayed there until he was 19, being coached, as a boy, by Lawrence Rowe. Now 22, he is the second graduate of Reg Scarlett's cricket emporium to play the first-class game (Mark Alleyne of Gloucestershire was the first).

Ricketts had Gould to thank yesterday for encouraging him with a good, long bowl — lasting most of the afternoon and the first 50 minutes after tea — from the sea end. Operating in the old-fashioned way, to a protective offside field, he was hit very little to leg. You do well to make it these days bowling this stuff; but he has good control and a certain flight, and after yesterday he should be given the chance.

Had the umpires been under instruction to seem reluctant to get the match started, they could hardly have made a better fist of it. They managed to delay it for 40 minutes before the sun came through and spurred them into action. No doubt the new covering (or uncovering) regulations were in their minds, there being some very heavy rain just along the coast, but once the time comes for play to start nature must be left to take its course. Yesterday, 12 overs were lost — not through rain, but the possibility of it.

As it usually does, such enterprise as there was early in Gloucestershire's innings came from Stovold. He likes to "give it a whack", the less ceremoniously the better. It is a pity when, as now, he slashes a long-hop straight to cover point. By lunch (68 for two after 28 overs), Athey had been caught at slip, again, which left Bainbridge with his chance to play himself into form.

Like many before him on a balmy afternoon at Hove, with a cuckoo to flatter him, he had every reason to be grateful for it. Once in, he looked quietly but thoroughly proficient.

GLOUCESTERSHIRE: First Innings

A W Stovold c A P Wells b C M Wells	21
P W Romaines c Gould b C M Wells	81
C W J Athey c Pigott b Reeve	11
P Bainbridge not out	134
A J Wright lbw b C M Wells	0
K M Curran c and b Ricketts	1
J W Lloyds b Ricketts	51
†R C Russell c A P Wells b le Roux	20
Extras (b 5, nb 5)	10
Total (93.3 overs, 7 wkts dec)	329

*D A Graveney, C A Walsh and D V Lawrence did not bat.

FALL OF WICKETS: 1-35, 2-52, 3-192, 4-192, 5-196, 6-274, 7-329.

BOWLING: Reeve 13-2-44-1; C M Wells 20-2-62-3; Ricketts 24-3-82-2; le Roux 11.3-0-39-1; Pigott 20-4-72-0; Standing 5-1-25-0.

SUSSEX: First Innings

R I Alikhan not out	4
A M Green not out	6
Extras (b 4)	4
Total (0 wkt, 8 overs)	14

P W G Parker, A P Wells, C M Wells, D K Standing, *†I J Gould, D A Reeve, G S le Roux, A C S Pigott and C I O Ricketts to bat.

BONUS POINTS: Sussex 3, Gloucestershire 4.

Umpires: R Palmer and D R Shepherd.

Warner's flourish changes the script

By Alan Lee

THE OVAL (Derbyshire won the toss): Surrey with all first innings wickets standing trail Derbyshire by 143 runs.

Normal service seemed to have been resumed here yesterday. Instead of all the recent nonsense, such as warm dry weather and a win in April for Derbyshire, we had the comforting familiarity of a spell of rain, Sylvester Clarke spreading fear and mayhem and dear old Derbyshire floundering at 87 for six.

Just as the faithful few at the Oval were purring with content, a spanner was hurled into these well-oiled works by Alan Warner, a part-time bricklayer from Birmingham via St Kitts. Warner joined Derbyshire to strengthen their bowling. Whether he has done so is debatable, but he certainly bats with rare flourish.

In an hour which altered the game's complexion, Warner scored 72 out of a seventh-wicket stand of 90 with the obdurate Iain Anderson. Winding his wiry 10-stone frame into a series of ferocious drives and pulls, Warner hit 12 fours and, memorably, hooked Clarke into the Harleyford Road.

He faced only 56 deliveries and provided rich entertainment for all but Surrey. Their new captain Ian Greig had received his county cap at lunchtime after the sort of session he must dream about. The weather was sultry enough for the ball to swing, an obliging shower just after 11am freshened up the pitch, and Clarke was feeling mean.

Clarke and Tony Gray operated an effective rota system last season, taking 99 championship wickets between them. Something similar is planned again but, as Gray is not yet back from Trinidad, Derbyshire were confronted by the muscle man. He finished with five for 63, but at one stage he had taken four for 25.

Inside five overs, Clarke had got rid of Derbyshire's three best players. Barnett was beaten for pace, Roberts followed his 184 in the victory over Sussex with a third-ball duck, and Morris was caught at gully off a brutish lifter.

Maher hung around almost all morning for six, but when Clarke removed Sharma, the first of four coloured batsmen who all tried to play like Warner, it was 55 for five and much more like the Derbyshire we all know. This year's vintage, however, would not lie down and although Clarke and Feltham finally restored order, 217 was a score worth celebrating after the early carnage.

Derbyshire's attack, however, is rather more predictable than their batting until Holding arrives back to give them an edge. As a result Surrey cruised blissfully to 74 without loss by the close, hinting at something substantial for today.

DERBYSHIRE: First Innings

*K J Barnett b Clarke	8
†B J M Maher c Richards b Feltham	6
B Roberts c Richards b Clarke	0
J E Morris c Smith b Clarke	11
I S Anderson c Stewart b Feltham	51
R Sharma c Richards b Clarke	11
P G Newman c Lynch b Thomas	16
A E Warner c Richards b Feltham	72
M Jean Jaques c Lynch b Clarke	16
O H Mortensen not out	11
D E Malcolm b Feltham	9
Extras (b 2, lb 2, nb 2)	6
Total (75 overs)	217

FALL OF WICKETS: 1-10, 2-10, 3-22, 4-37, 5-55, 6-87, 7-177, 8-178, 9-198.

BOWLING: Clarke 22-6-63-5; Feltham 22-10-63-4; Thomas 16-5-43-1; Greig 12-5-38-0; Medlycott 3-0-6-0.

SURREY: First Innings

G S Clinton not out	38
D M Smith not out	31
Extras (b 1, lb 2, nb 2)	5
Total (0 wkt, 29 overs)	74

A J Stewart, M A Lynch, N J Faulkner, †C J Richards, *I A Greig, D J Thomas, K T Medlycott, M A Feltham and S T Clarke to bat.

Bonus points: Surrey 4, Derbyshire 2.

Umpires: D J Constant and K J Lyons.

Gatting's gamble is foiled

By Richard Streeton

OLD TRAFFORD: Lancashire have scored 379 for three wickets against Middlesex.

Gehan Mendis made 162 not out without a serious error yesterday as Lancashire took a heavy toll after Middlesex misguidedly gave them first innings. Mendis took no risks but struck 21 fours with great precision as he batted throughout the day and shared productive stands with Fowler, Fairbrother and O'Shaughnessy.

Gatting was persuaded to field first by the humid and cloudy conditions before the start. Within an hour the sun was blazing down, which was unlucky for him. It was still a surprising decision, though, with rain expected before the match finishes.

Fowler and Mendis quickly exposed the gamble and Lancashire sailed past 100 after only 29 overs. The pitch lacked pace but the outfield was fast and a high proportion of fours were hit. Six pitches on this square have been relaid this winter but from the way it behaved, the one in use was not among them.

There was nothing in it for the fast bowlers and Emburey and Edmonds also received little help. These two, however, did check the run rate for a time in early afternoon after Lancashire lost two wickets, either side of lunch, but batting was never made to look difficult.

Fowler, who is still building up his strength after an appendix operation, drove and pulled nine fours before he gave Emburey a left-handed return catch from the last ball before lunch. Abrahams was caught behind as he tried to cut Edmonds before Mendis and Fairbrother embarked on another profitable stand.

Mendis edged one ball from Emburey past his off stump for four but otherwise gave the bowlers no encouragement. He was never as cavalier as he used to be at Hove but his concentration was total as he reached his century after four hours 20 minutes.

Fairbrother made a watchful start but went on to drive attractively. He hit Emburey and Edmonds straight for sixes and took another against Gatting over extra cover, with splendid timing. Fairbrother was in sight of a second successive championship hundred when he was well caught by Angus Fraser at square leg from a fierce pull. The stand was worth 162 in 54 overs.

LANCASHIRE: First Innings

G Fowler c and b Emburey	68
G D Mendis not out	162
J Abrahams c Downton b Edmonds	0
N Fairbrother c Fraser b Edmonds	89
S J O'Shaughnessy not out	42
Extras (lb 11 nb 7)	18
Total (3 wkts)	379

*D P Hughes, A N Hayhurst, J Simmons, I Folley, K W McLeod and †J Stanworth to bat

Score at 100 overs 298-3

FALL OF WICKETS: 1-127, 2-128, 3-290.

MIDDLESEX: W N Slack, A J T Miller, J D Carr, *M W Gatting, M A Roseberry, †P R Downton, J E Emburey, S P Hughes, P H Edmonds, A R C Fraser and W W Daniel.

BONUS POINTS: Lancashire 3, Middlesex 1.

Umpires: J W Holder and B Leadbeater.

Taylor takes his time for century

By Ivo Tennant

CANTERBURY (Kent won toss): Kent have made 351 for five wickets against Glamorgan.

Kent's leading batsmen, who are full of runs already this season, had another prolific day in the middle. Owing to some tidy Glamorgan bowling, they did not gorge themselves as in the Parks and at Worcester; but Neil Taylor scored his first championship 100 on the St Lawrence grounds, and put on 168 for the first wicket with Mark Benson.

On as firm and dry a pitch as you will find in April, Kent made steady if not convincing progress. Taylor, who made his highest score against Glamorgan four years ago, batted for nearly five hours, hit 14 fours and gave just one chance, but never dominated.

At the end of last season Taylor was restored to opening regularly, partnering Benson, another accumulator. If it means that Kent will be given plenty of solid starts, it also means that they will not be among the quickest.

Benson, who has made 200 already this season, played and missed a fair amount in the morning but did not let it ruffle his composure. He made 78 out of 168 in 60 overs before Barwick, the most tidy of Glamorgan's attack, had him leg before.

Thomas bowled the odd very quick ball and the spinners, Shastri — making his debut — and Ontong had lengthy spells. Glamorgan's attack looks now to have a cutting edge. It swiftly got rid of Hinks, Tavaré and Aslett, which meant quick runs were required from Cowdrey if Kent were to declare before the close.

He hit a half-century in 70 minutes with six fours and put on 100 in 24 overs with Marsh, but evidently felt that with rain forecast it was worth batting on. In these days of uncovered wickets, he and a certain D L Underwood are hoping the weather will turn.

KENT: First innings

M R Benson lbw b Barwick	78
N R Taylor c Metson b Thomas	113
S G Hinks c Hopkins b Ontong	1
C J Tavare c Metson b Smith	10
D G Aslett lbw b Barwick	15
*C S Cowdrey not out	83
†S A Marsh not out	33
Extras (b 4, lb 10, w 1, nb 3)	18
Total (5 wkts)	351

Score at 100 overs: 282 for five

C Penn, D L Underwood, A P Igglesden and K B S Jarvis to bat.

FALL OF WICKETS: 1-168, 2-181, 3-208, 4-223, 5-245.

GLAMORGAN: J A Hopkins, *H Morris, A R Butcher, R J Shastri, R C Ontong, G C Holmes, M P Maynard, J G Thomas, †C P Metson, I Smith, S R Barwick.

Bonus points: Kent 3, Glamorgan 2.

Umpires: B J Meyer and P B Wright.

Bank of Scotland Base Rate

Bank of Scotland announces that, with effect from 29th April 1987 its Base Rate will be decreased from 10.00% per annum to 9.50% per annum

BANK OF SCOTLAND
A FRIEND FOR LIFE

Cambridge enjoy a better day

By Geoffrey Wheeler

Cambridge University, beginning their fourth match of the season before April had run its course, had their best day so far at Fenner's, restricting the strong **Northamptonshire** batting side to 236 for eight declared.

It was a red-letter occasion for the fast bowler Thomas Verghese, who marked his first-class debut with the wicket of Robert Bailey, caught by Pointer, who having laboured wicketless through his first two matches, sent back Wild and Capel.

Robin Boyd-Moss fell 23 runs short of a century against his former University, caught at the wicket from the bowling of the Cambridge secretary, Alastair Scott, leading the side in the absence, through injury, of David Price. Richard Williams was 69 not out at the declaration.

Cambridge lost an early wicket, as usual, but the highly-promising Atherton who had moved up to open the innings, stood firm until the close when the University were 37-2. The Northamptonshire secretary Steve Coverdale came out of retirement to make up the numbers seven years after his last match for Yorkshire.

An Oxford University newcomer, Iain Henderson, marked his debut with two wickets against Hampshire at The Parks. The England batsman Chris Smith made Henderson's day when he was out caught behind for 29 and the same bowler followed with the wicket of the Hampshire captain, Nicholas.

Oxford had four county batsmen out for 148, but then fell foul of a punishing fifth wicket partnership between Cowley and James which was worth 165. James, growing in status as an all-rounder, hit two sixes and 15 fours as he raced to a century, being 103 not out at the end of the day. Cowley was dismissed four short of his hundred as Hampshire ended at 343 for five.

Other scoreboards

Camb Un v N'thants

FENNER'S (Northamptonshire won toss):

NORTHAMPTONSHIRE: First Innings

*G Cook run out	12
R J Boyd-Moss c Clitheroe b Scott	77
D J Wild c Hart b Pointer	5
R J Bailey c Pointer b Verghese	21
R G Williams not out	69
D J Capel b Pointer	21
†D Ripley c Atherton b Hart	10
N G B Cook c Fell b Scott	9
A Walker c Clitheroe b Atherton	0
Extras (b 1, lb 3, w 3, nb5)	12
Total (8 wkts dec)	236

S C P Coverdale and S J Brown did not bat

FALL OF WICKETS: 1-39, 2-59, 3-95, 4-145, 5-175, 6-205, 7-235, 8-236.

BOWLING: Pointer 16-1-72-2; Scott 19-3-66-2; Verghese 6-0-36-1; Hart 14-3-36-1; Atherton 8.4-1-2-1.

CAMBRIDGE UNIVERSITY: First Innings

M A Atherton	13
M S Ahluwalia lbw b Walker	4
D J Fell b Wild	7
P A C Bail not out	6
Extras (b 1, lb 6)	7
Total (2 wkts)	37

R Bates, S R Gorman, †R Clitheroe, R J Hart, T M Verghese, G A Pointer and *A M G Scott to bat.

FALL OF WICKETS: 1-10, 2-27.

Umpires: B Hassan and R Julian.

Oxford Un v Hants

THE PARKS (Hampshire won toss):

HAMPSHIRE: First Innings

V P Terry c Hagan b Edwards	71
C L Smith c Cope b Henderson	29
*M C J Nicholas c Morris b Henderson	7
D R Turner c Kilborn b Crawley	17
N G Cowley c Crawley b Tooley	96
T M Tremlett not out	4
K D James not out	103
Extras (b 3, lb4, w 5, nb 4)	16
Total (5 wkts)	343

R J Maru, C A Connor and S J W Andrew to bat.

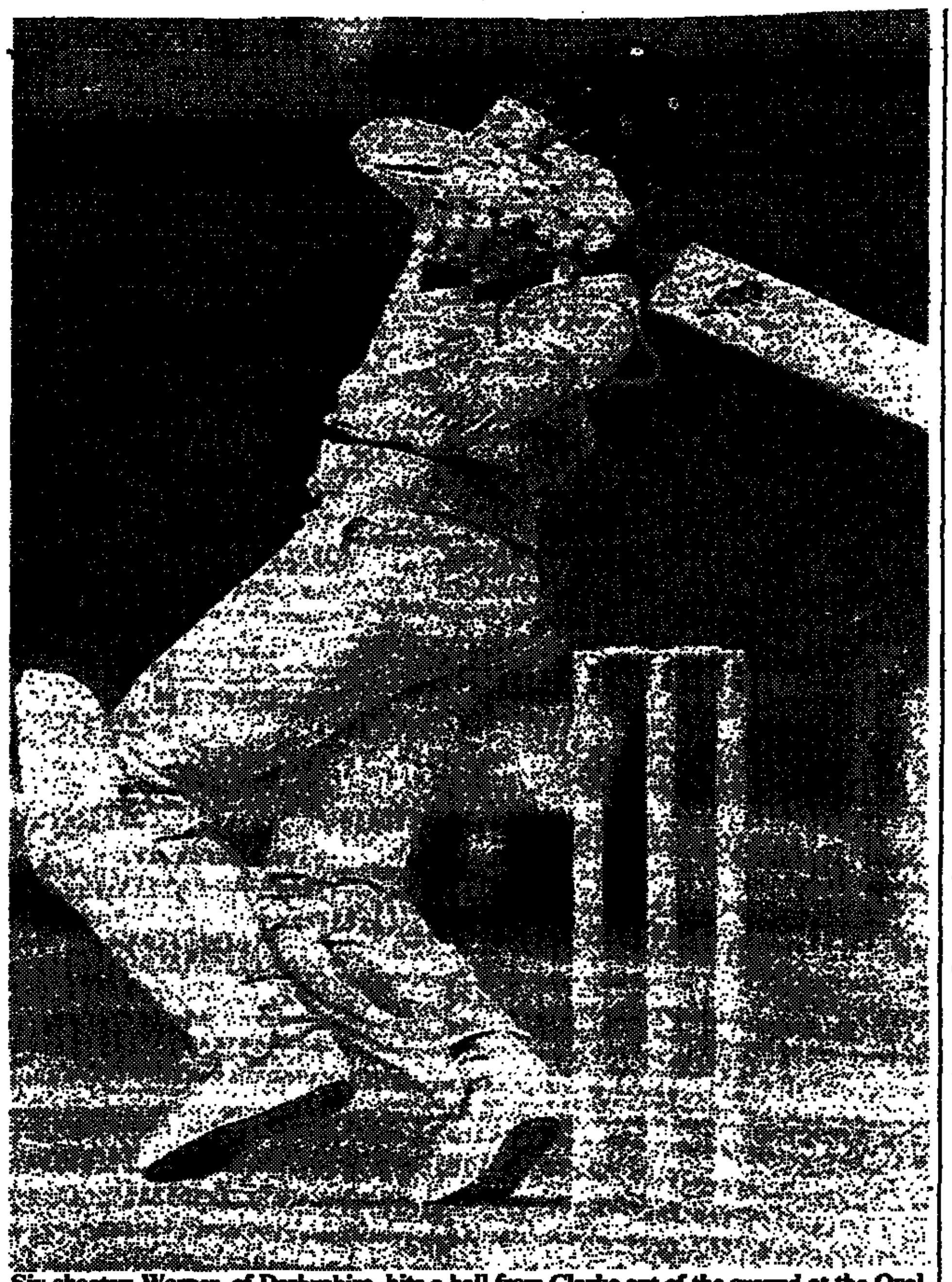
FALL OF WICKETS: 1-67, 2-77, 3-115, 4-148, 5-313.

OXFORD UNIVERSITY: D A Hagan, R E Morris, M J Kilborn, *C D M Tooley, M A Crawley, R D Sardesai, S D Weale, T Firth, I Henderson, P G Edwards and †J E B Cope.

Umpires: A A Jones and M J Kitchen.

Stranded Holding

Derbyshire may be beaten in their efforts to bring back the West Indian fast bowler, Michael Holding, from the Caribbean in time for their Benson and Hedges match against Northamptonshire on Saturday. With their other overseas player, John Wright, nursing a strained hamstring, Derbyshire are keen to bring forward Holding's return, but cannot find him a flight back to England.



Six shooter: Warner, of Derbyshire, hits a ball from Clarke out of the ground at the Oval

FOOTBALL

Sponsor helps Birmingham attempt to sign Francis

By Dennis Shaw

Birmingham City's attempt to persuade the former England international, Trevor Francis, to return from Italy has been helped by an agreement with a sponsor who will negotiate with them in dealings with Francis's present club, Atalanta.

Should Francis sign for Birmingham the sponsor would pay his wages. The name of the company involved is not being disclosed for the moment.

Birmingham see their chances signing Francis as being 50-50 or better and they hope they can do so without having to pay a fee for him. Mr Ken Wheldon, the Birmingham chairman, and the club's manager, John Bond, had hoped to agree details with Francis's club already, but negotiations have been delayed because Atalanta are threatened by relegation.

"We cannot make any progress at the moment because the player is under contract in Italy. We have to step very carefully because too much has been said already before Francis is free to negotiate," Mr Wheldon said.

Francis is, of course, a folk hero at St Andrews, having started his League career there at the age of 16. He later signed for Nottingham Forest in the first £1 million British transfer.

Birmingham are adopting a cautious attitude to the possibility of Francis returning to St Andrews because their initial approaches to Atalanta produced demands for a sizeable fee.

Nevertheless an anticipated upsurge in season ticket sales, plus increased attendances next season must be factors in Wheldon's thinking as he considers the situation. Fransis's return to the club where he made his name would put added pressure on Birminham's neighbours, Aston Villa, who face the prospect of joining Birmingham in the second division next season.

Villa's slender survival chances depend on their winning all three remaining games at Highbury, Old Trafford and at home to Sheffield Wednesday while all those around them falter. At Highbury on Saturday they will again be without one of their forwards, Thompson, and their midfield player, Cooper. Both players have now been ruled out for the rest of the season. However, Villa's central defender and captain, Evans, could be available again after his Achilles tendon injury.

Coventry City look likely to undergo another searching pre-FA Cup Final test at Watford tonight with Bennett, Downs and Borrows all worried by injuries. Their coach, John Sillett, faces a dilemma: he wants to keep an unchanged team to maintain his side's momentum but needs to avoid aggravating injuries since that might result in his having to field a weakened team for the Cup Final.

Independent Schools find success

By George Chesterton

Among the 50 teams taking part in last week's English Schools Football Association/Gillette Festival of Football at the Derbyshire Miners' Centre in Skegness, the Independent Schools' FA had particular reason to be pleased with their results. In five games they recorded three victories, defeating Dorset 3-2, Lincolnshire 6-0 and Cambridgeshire 5-0, and drew 3-3 with both Somerset and Avon.

Good individual performanceces came from Willets, of Bolton, who scored nine times, and MacNamara, of QEGS, who were both impressive in attack. In defence Round, of Bolton, proved steady and reliable throughout.

On the international front, the England under-15 schoolboys side enjoyed a 2-1 win away to The Netherlands on Saturday, Andrew Cole and Joe Murray scoring for England.

Frizzell to keep faith with his youth policy

By Ian Ross

While the increasingly frail thread which binds Manchester City to the first division seems certain to be severed at Goodison Park on Saturday, Jimmy Frizzell, the beleagured Maine Road manager, remains optimistic about the club's future.

Frizzell, who accepted what has proved to be a mission impossible following the departure of Billy McNeill to Aston Villa, believes that the decision to give youth its head will ultimately reap a rich reward.

"Whatever happens between now and the end of the season, the success of this club will be dependent on its young players. Whether they are playing in the first or the second division, come August they will have benefitted from twelve months at the top level", said Frizzell.

"We took great satisfaction from our win over Arsenal last Saturday. People were quick to point out that George Graham had brought in several untried players, but we have had youngsters in our line-up all season", he added.

Although Frizzell still clings to the belief that miracles do occasionally happen in football, defeat on Saturday will almost certainly seal City's fate.

"We need to win our three remaining games, but even if we can manage to do that it might not be enough. We have not won a League game away from Maine Road all season and for a first division side that is simply not good enough", he said.

Frizzell hopes his side will draw inspiration from the well documented revival which transformed Everton from relegation fodder to Football League champions within the space of just three years. "They have proved it can be done and that must give all clubs hope", he added.

FOR THE RECORD

BASEBALL

NORTH AMERICA: American League: Cleveland Indians 1, Chicago White Sox 0; Toronto Blue Jays 5, Minnesota Twins 1; Baltimore Orioles 3, Kansas City Royals 0; Texas Rangers 3, New York Yankees 1; Seattle Mariners 6, Detroit Tigers 4; Oakland Athletics 7, Boston Red Sox 1; California Angels 10, Milwaukee Brewers 5. National League: San Francisco Giants 6, Chicago Cubs 2; Pittsburgh Pirates 6, Los Angeles Dodgers 1; Atlanta Braves 7, Cincinnati Reds 3; Montreal Expos 7, Philadelphia Phillies 1; San Diego Padres 5, St Louis Cardinals 2. Postponed: New York Mets v Houston Astros, rain.

BASKETBALL

UNITED STATES: National Association (NBA) play-offs (best-of-five): Eastern division: Boston Celtics 105, Chicago Bulls 94 (Boston win 3-0). Western division: Houston Rockets 117, Portland Trail Blazers 108 (Houston lead 2-1); Seattle SuperSonics 117, Dallas Mavericks 107 (Seattle lead 2-1).

CRICKET

BAIN DAWES TROPHY (55 overs): Yorkshire 179 for 8 (C Pickles 54); Northamptonshire 181 for 5 (M Gouldstone 66, S Waterton 58). Northamptonshire won by 5 wickets.

SCHOOLS MATCHES: Bishop's Stortford Coll 182 for 9 dec v Uppingham 183 for 6; Oxford Univ Authentics 211 for 1 dec v Bedford School 205; Suffolk Club and Ground 206 for 8 dec v Ipswich School 199 for 8. Tonbridge School 131 for 5 dec v Sevenoaks School 125 for 9, Wellingborough 167 for 3 v Bloxham 171 for 2.

CYCLING

TOUR OF SPAIN: Fifth stage (165km): 1, R Pagnini (It), 4hr 37min 17sec; 2, H Abadie (Fr), same time; 3, P Ruiz Cabestany (Sp), 2min 57sec behind. Other placings: 5, S Kelly (Ire); 8, M Earley (Ire), same time. Sixth stage (Barcelona to Andorra, 220km): 1, J Ibanez (Sp), 5hr 57min 34sec; 2, V Baida (Sp), at 2min 29sec; 3, L Herrera (Col), at 2:08; 4, L Cubino (Sp), at 2:20; 5, H Cardenas (Col), at 2:20; 6, A Arroyo (Sp), at 2:21; 7, O de Jesus Vargas (Col), at 2:22; 8, P Delgado (Sp), at 2:24. Others: 17, Earley, at 3:04; 18, Kelly, same time. Overall: 1, Kelly, 27hr 14min 37sec; 2, J Gorospe (Sp), at 1:05; 3, R Dretzen (WG), at 1:18; 4, P Delgado, at 1:40; 5, J Recio (Sp), at 2:00.

FOOTBALL

DUTCH LEAGUE: Excelsior 0, Den Haag 2; Groningen 3, PEC Zwolle 0. Leading positions: 1, Ajax, played 28, 47pts; 2, PSV Eindhoven, 27, 46; 3, Feyenoord, 28, 35.

SWISS CUP: Semi-finals: Locarno 1, Young Boys Berne 4; Sion 1, Servette Geneva 1 (Replay, May 12).

ICE HOCKEY

NORTH AMERICA: National League (NHL) play-offs (best-of-seven): Adams division: Montreal Canadiens 3, Quebec Nordiques 2 (Montreal lead 3-2). Patrick division: New York Islanders 2, Philadelphia Flyers 1 (Philadelphia lead 3-2).

VIENNA: World championships: Finland 6, United States 4. First play-off: Canada 0, Soviet Union 0.

EQUESTRIANISM

ROME: Piazza di Siena: First event: 1, J Fargis (US), Mill Pearl, zero penalty, 57.11sec; 2, K Burdsall (US), Yorroga, zero, 59.42; 3, S Cesaretto (It), Darantus Imp, zero, 59.56.

SPEEDWAY

GRAND SLAM: Poole: Qualifying round: 1, D Biles (Poole), 15pts; 2, M Yeates (Poole), 13; 3, N Taturn (Wimbledon), 12; 4, K Smith (Poole), 11; 5, P Woods (Rye House), 11. Milton Keynes: 1, K White (Milton Keynes), 15; 2, G Kennett (Eastbourne), 14; 3, T Banks (Milton Keynes), 13; 4, A Buck (Eastbourne), 12; 5, R Johns (Wimbledon), 11.

SQUASH

WORLD GRAND PRIX RANKINGS: 1, Jahangir Khan (Pak), 3300.0pts; 2, R Norman (NZ), 2339.0; 3, Stuart Davenport (NZ), 1493.5; 4, R Martin (Aus), 1427.3; 5, C Robertson (Aus), 1282.5; 6, C Dittmar (Aus), 1093.8; 7, G Briars (Eng), 908.3; 8, J Hickox (Eng), 845.8; 9, Jansher Khan (Pak), 813.8; 10, P Kenyon (Eng), 800.0.

CUMBERLAND CLUB, London: Londonderry Cup finals: Greshams School (Norfolk) 5, Oundle School (Surrey) 0 (G Briars bt R Forde, 9-3, 9-7, 9-7; C Wilstrop bt J Knight, 9-2, 9-7, 9-0; J Cordeaux bt I Wilcox, 9-2, 9-5, 9-6; R Millman bt I Hodgson, 9-6, 9-0, 9-0; N Wall bt P Edwards, 9-7, 4-9, 9-1, 2-9, 9-6).

TENNIS

LARGO, Florida: Women's tournament: First round (US unless stated): C Benjamin bt P Medrado (Br), 6-3, 4-6, 6-4; A Holikova (Cz) bt H Lloyd, 6-4, 6-0; T Phelps bt M Perez-Roldan (Arg), 6-4, 6-1; M Torres bt Hu Na, 2-6, 6-2, 6-3; V Nelson-Dunbar bt T Mochizuki, 6-1, 6-3; M Paz (Arg) bt S Sloane, 7-5, 6-3; R Marsikova (Cz) bt E Reinami, 6-4, 3-6, 6-4; K Rinaldi bt P Tarabini, 6-4, 7-6; P Casale bt M-L Piatek, 1-6, 6-4, 7-5; L Gildemeister bt P L Harper, 6-4, 6-3; K Gompert bt N Sodupe, 6-3, 6-4; R Reis bt K Kell, 6-2, 6-3; Ge Miro (Br) bt H Cioffi, 6-3, 6-3; B Bowes bt A Mascotti, 6-4, 6-3; C Evert bt G Dinu, 6-2, 6-1; E Burgin bt A Villagrand, 6-0, 6-1.

SUTTON: Hi-Tec LTA satellite tournament: Men's singles, second round: S Youl (Aus) bt I Peter-Budge (Aus), 6-4, 7-6; M Walker (N Wales) bt P Aldrich (SA), 6-4, 6-4; D Tyson (Aus) bt J Bates (Surrey), 6-4, 7-6; S Shaw (Middlesex) bt N Borwick (Aus), 6-3, 6-3; J Southcombe (Devon) bt S Botfield (Essex), 1-6, 7-5, 6-4; M Blocow (Northants) bt T Theine (WG), 6-4, 1-6, 7-5; T Bischof (Austria) bt R Whichello (Kent), 1-6, 6-1, 6-4; T Turner (Austria) bt A Lane (Aus), 2-6, 6-4, 6-4. Women's singles, second round: N Housset (Fr) bt I Berger (Isr), 7-5, 6-1; S Niox-chateau (Fr) bt L Vannile (Fr), 6-1, 7-6; A Simpkin (Leics) bt A Grunfeld (Lancs), 6-4, 6-3; M Ekstrand (Swe) bt J Jonerup (Swe), 6-4, 6-4; L Barnard (SA) bt T Wittenk (Neth), 6-3, 6-1; R Bielsa (Sp) bt N Guerre (Fr), 6-1, 6-3; L Gould (Essex) bt H Olsson (Swe), 6-2, 7-6; M Llorca (Sp) bt E Gelphin (US), 6-3, 6-4.

RUGBY UNION

BISLEY OFFICE EQUIPMENT SOUTH MERIT TABLE: Trojans 6, Salisbury 40.

SNOW REPORTS

SCOTLAND: Cairngorm: upper runs, some runs complete, wet snow; middle runs, snow cover patchy, wet snow; lower slopes, no snow or very little; vertical runs, 1,000ft; hill roads, clear; main roads, clear; snow level, 2,400ft. Glenshee, Glencoe and Lecht: closed for season. Forecast for today: cloudy with rain, becoming brighter and mainly dry in west; cooler than recently with freezing level lowering to around 3,000ft later; moderate or fresh south-west wind, strong at times on higher slopes, veering westerly. Outlook for tomorrow: sunny spells and scattered showers, wintry on higher slopes.

Information supplied by the Scottish Meteorological Office.

SNOOKER

Johnson is taken to brink by Hendry

By Sydney Friskin

If one match in the 1987 Embassy world championship at Sheffield will linger long in the memory, it will be Joe Johnson against Stephen Hendry. Johnson, the defending champion, beat Hendry, the Scottish champion, aged 18, 13-12 in a tremulous climax to reach the semi-finals.

This event has become famous for astonishing recoveries and yet another began while Johnson was 12-8 ahead, needing one frame for victory, and leading 47-0. Hendry began his assent brilliantly with a splendid break of 80. Mixing caution with aggression, he went on to level at 12-12 with a superb break of 69 and managed to surpress but never entirely subdue the champion.

Johnson's chances in those four frames were stifled, but he never lost heart and in the deciding frame his match-winning shot was from long range at a red which led to a break of 46. Hendry had one last chance with a difficult red which he failed to seize and from then on it was smooth sailing for the champion.

It was not so smooth on the previous night when Johnson lost the last frame on an in-off after potting the black. That stroke of good fortune for Hendry enabled him to cut the lead to 9-7 and Johnson admitted yesterday that it gave him a sleepless night. But, alas for Hendry, he almost reached the pinnacle without quite making it.

"My concentration was much better and I felt that if I kept with him into the final session, I would have a chance," Hendry said. "But the season has gone well and I hope to be in the top 16 soon."

"He played marvellously and Scotland must be very proud of him," Johnson said. "He came back so well and I feel for him." Nevertheless, Johnson kept his composure when it seemed that everything was going against him and he showed a great deal of character in coming through a crisis.

Jimmy White completed a 13-6 victory over Dene O'Kane, the New Zealander, for his place in the semi-finals after starting the day 11-5 ahead. White began with a break of 91, but was held back by O'Kane who recovered a frame with breaks of 70 and 49.

Both players missed a number of easy shots in the last frame before O'Kane conceded. White said he was not playing his best yet but was happy to be in the semi-finals.

The lead continued to change hands in the match between Neal Foulds and Mike Hallett from the overnight score of 4-4 until Hallett made mistakes in two frames and then submitted to some break-building from the Ealing youngster. Hallett first attempted unsuccessfully to cut the blue into a corner pocket with the aid of the rest and Foulds potted both the blue and the pink for the frame.

Then an in-off by Hallett enabled Foulds to draw ahead 31-1 in the next frame before Hallett recovered splendidly to lead 37-31 only to let Foulds in again and clinch the frame before comfortably building a sizeable lead in the next two frames.

RESULTS: Quarter-finals: J Johnson (Eng) bt S Hendry (Sco) 13-12. Frame scores: (Johnson first): 58-42, 8-88, [illegible]-24, 90-2, 66-50, 74-1, 85-48, 58-45, 54-87, 11-67, 20-82, 60-50, 22-94, 59-84, 0-81, 52-59, 73-19, 7-57, 60-41, 87-4, 47-88, 29-65, 42-79, 0-75, 67-18. J White (Eng) bt D O'Kane (NZ) 13-6. Frame scores: (White first) 81-4, 80-22, 62-53, 82-34, 62-27, 62-23, 74-6, 85-4, 77-8, 0-85, 43-98, 29-88, 21-83, 17-74, 64-51, 68-28, 91-8, 1-119, 71-4. N Foulds (Eng) leads M Hallett (Eng) 8-6. Frame scores: (Foulds first): 83-11, 1-75, 0-105, 75-38, 42-61, 105-17, 65-38, 7-107, 16-62, 71-34, 107-8, 36-69, 65-50, 56-44, 108-18, 82-34. S Davis (Eng) leads T Griffiths (Wal) 10-6. Frame scores: (Davis first): 66-33, 58-18, 71-46, 25-67, 0-85, 42-64, 73-49, 76-24, 69-58, 17-76, 105-30, 74-4, 12-97, 82-10, 69-16.

RACING

Riders are injured in pile-up

An horrific pile-up at Catterick Bridge yesterday caused injury to four jockeys while two horses had to be destroyed.

The 50-1 outsider, Howard's Lad, was leading the field in the Hurgill Lodge Graduation Stakes when he broke his shoulder at the three-furlong marker and came to grief.

This caused a chain reaction with Brigadier Thwaites, Rock Pigeon and La Reine d'Espagne being brought down.

Howards Lady's jockey, Nicky Carlisle, was brought back in an ambulance and then transferred to Catterick Military Hospital with head injuries.

Mark Birch, the rider of La Reine d'Espagne, went to the same hospital with a suspected fractured left collarbone. Nicky Connorton and Nick Howe, the other jockeys involved, were bruised and shaken but otherwise all right. Howard's Lad and Rock Pigeon were both destroyed.

Willie Ryan, who partnered Guard Room, said: "I went straight over the top of Nicky's horse. I was very lucky, my horse went down on her knees."

Rae Guest, rider of the second, Fill My Glass, commented: "It was lucky more of them didn't go down." Rock Pigeon's rider, Nicky Connorton, who escaped serious injury, said: "There was nothing I could do about it."

George Duffield, partnering French King, who was second at the time of the incident, was extremely lucky to escape. Last week at Pontefract, Duffield took a crashing fall when his mount, Degenerate suffered a heart attack and he was again lucky to get away with a slight neck injury.

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SNOOKER

Johnson is taken to brink by Hendry

TELEVISION AND RADIO

Compiled by Peter Dear and Peter Davalle

Forever England, in India

Ancient and modern: the distinctively different sections of the Taj Mahal hotel, Bombay : 40 Minutes, BBC2, 9.25pm

● "Lovely place", says the lady from England, "but it's not like being in India". She sits in the lobby of the £375-a-night Taj Mahal hotel in Bombay, watching the rich and powerful waft by. The Taj is one of the oldest, biggest and most conspicuously luxurious hotels in the world. Not far away are the city's appalling slums, but they might as well be on another planet. Perhaps the *40 Minutes* documentary **Bombay Hotel** (BBC2, 9.30pm) could have used a few shots of local squalor to point up the contrast. Abounding in incongruities, this would have been a splendid subject for the late James Cameron. It is as if the Raj had never left. An army of 20 chefs is mixing the world's biggest Christmas pudding. A pianist tinkles out *My Favourite Things.*

CHOICE

And an Indian head waiter solemnly presides over the stabbing of the haggis at a Caledonian Ball.

● Having recently brushed the dust off Oliver Cromwell, **Timewatch** (BBC2, 8.10pm) reassesses the reputations of two 16th century Queens. Dr Eric Ives, the most recent biographer of Anne Boleyn, reckons she was neither a pathetic victim, executed just because she failed to produce a male heir, nor a scheming predator. As for Mary Queen of Scots, the historian Jenny Wormald says sympathy for her personal tragedies should not blind us to her disastrous neglect of the people of Scotland.

Peter Waymark

● *Peter Davalle writes:* Inconceivable as a TV feature — the closest to the visual it gets is in drawing an analogy with Toad in *The Wind in the Willows* and sniffily attempting to make a parallel with *Yes, Minister* — Peter Riddell's anatomy of the Bank of England in the **Pillars of Society** series (Radio 4, 7.40pm) is quintessential radio. In terms of above-the-title billing, it has a stellar cast including the Governor of the Bank, Robin Leigh-Pemberton. Lower down the cast list are the young high flyers of Threadneedle Street with their predictable reservations about the Old Lady. In between, are some highly articulate financial wizards who make it clear (to this lay listener at least) why we should never confuse the Bank with the Treasury.

Robin Leigh-Pemberton: on Radio 4 at 7.40pm

BBC1

6.00 Ceefax AM **6.55** Weather.
7.00 Breakfast Time. National and international news at **7.00, 7.30, 8.00** and **8.30**; regional news and travel reports at **7.15, 7.45** and **8.15**; weather at **7.25, 7.55** and **8.25. 8.55** Regional news and weather
9.00 News and weather **9.05** Day to Day. With Robert Kilroy-Silk. **9.45** Advice shop. Margo MacDonald with news for people who want their relatives to settle in Britain.
10.00 News and weather **10.05** Neighbours. (r) **10.25** Children's BBC. Presented by Andy Crane. **10.30** Play School . (r) **10.50** Paddington. (r)
10.55 Five to Eleven. Joanna Lumley with a thought for the day **11.00** News and weather **11.05** The Big Time. Law student, Tim Davey, realises his ambition to race at Brands Hatch. (r) **11.55** Hurricane's Wake. A fledgeling snooker player displays his skills.
12.00 News and weather **12.05** World Snooker. David Icke introduces highlights of the quarterfinals of the Embassy World Professional Championship and looks forward to the semifinal matches which start this afternoon. **12.55** Regional news and weather.
1.00 One O'Clock News with Martyn Lewis. Weather **1.25** Neighbours. Gwen shocks the wedding guests with an impromptu speech. **1.50** Pinny's House. (r) **1.55** Bric-a-Brac. (r)
2.05 Dr Kildare. A celebrated concert pianist is admitted to the hospital with a disease that threatens to cripple his career. (r) **2.50** Holiday 87 includes reports from Sicily, Moscow, and the Swedish lakes. (r) (Ceefax) **3.20** The Animals Roadshow. (r) (Ceefax)
3.50 Lay on Five, with Floella Benjamin and Robin Stevens **4.10** The Adventures of Spot **4.15** Jonny Briggs. Episode eight. (r) **4.25** Yogi Bear. (r) **.435** Thundercats.
4.55 John Craven's Newsround **5.05** Blue Peter. (Ceefax)
5.35 Go For It! This week's edition of the healthy living programme includes Peter Dean, Pete Beal in EastEnders, explaining how he has given-up smoking for the past 16 months.
6.00 Six O'Clock News with Sue Lawley and Nicholas Witchell. Weather.
6.35 London Plus.
7.00 Top of the Pops.
7.30 EastEnders. Den is on the warpath. (Ceefax)
8.00 Tomorrow's World includes news of a wild flower to help those with a drink problem; and a method of weighing barrels without them having to be lifted.
8.30 A Question of Sport. Bill Beaumont and Emlyn Hughes are joined by Allan Lamb, Mark Ella, Kirsty Wade, and Clive Allen. (Ceefax)
9.00 A Party Political Broacast on behalf of the SDP/Liberal Alliance.
9.10 News with Martyn Lewis and Philip Hayton. regional news and weather.
9.40 Victoria Wood - As Seen on TV. Comedy sketches and a song from the funny lady. (r)
10.15 Question Time. Sir Robin Day's guests are Nicholas Horsley, and MPs Rosie Barnes, Norman Lamont, and George Robertson.
11.15 Don't Break Your Heart. How regular exercising cut the risks of heart attack.
11.40 Late Night in Concert. Suzanne Vega recorded in concert at the Royal Albert Hall last November.
12.10 Weather.

Tragic duo: Mary Queen of Scots (left) and Anne Boleyn. Their lives are reassessed in Timewatch (on BBC2, 8.10pm)

BBC2

6.55 Open University: England is the Place for Me. Ends at **7.20. 9.00** Ceefax.
9.35 Daytime on Two: German language version of the programme about a mountain rescue **9.52** Mindstretchers **9.57** Ceefax **10.15** Science: twigs and wood **10.38** History: Cold War confrontations **11.00** The difference between town and country living **11.18** A-level statistics.
11.40 The Guardian Angels - New York's subway vigilantes **12.12** How the lives and attitudes of teenagers change in the year after leaving school **12.45** Microelectronics **1.05** Ceefax **2.00** News and weather **2.02** Well-dressing in Tissington, Derbyshire; and the Knutsford Royal May Day Festival **2.15** Anansi and the Sky God, a musical set in Africa.
2.35 Look, Stranger. A profile of Welshman, Fred Jones, a fisherman, farmer, painter and decorator, with ambitions of becoming a professional singer. (r)
3.00 News and weather.
3.03 World Snooker. The opening frames of the first semi-final of the Embassy World Professional Championship. Includes news, regional news, and weather at 3.50.
6.00 Mission Impossible. The team are given the task of tackling a professional hit-man who always to be one jump ahead. (r)
6.50 Call My Bluff. In this week's edition of the obscure word game Arthur Marshall is joined by Ciaran Madden and Iain Sutherland; Frank Muir by Sue Lawley and John Barron.
7.20 World Snooker. Highlights of the opening frames of the first semi-final and live coverage of the start of the second semi-final.
8.10 Timewatch. A re-appraisal of the roles of Mary, Queen of Scots, and Anne Boleyn. (see Choice)
9.00 Naked Video. Comedy sketches. (Ceefax)
9.25 40 Minutes: Bombay Hotel. This last programme of the series goes behind the scenes at one of the world's largest and exotic hotels, the Taj Mahal in Bombay. (see Choice) (Ceefax)
10.10 World Snooker. Further coverage of the second semifinal.
10.40 A Party Political Broadcast on behalf of the SDP/Liberal Alliance.
10.50 Newsnight **11.35** Weather.
11.40 World Snooker. Semifinal action.
12.10 Open University: Weekend Outlook **12.15** Nuclear Weapons systems. Ends at **12.45.**

ITV/LONDON

6.15 TV-am introduced by Caroline Righton and Richard Keys. Weather at **6.28** and **6.58**; news at **6.30**; financial news at **6.35**; sport at **6.40**; and exercises at **6.55.**
7.00 Good Morning Britain presented by Anne Diamond and Richard Keys. News at **7.00, 7.30, 8.00, 8.30** and **9.00**; cartoon at **7.25**; sport at **7.40**; pop music at **7.55**; and postbag at **8.35.** After Nine's Women's Health Week continues with Claire Rayner discussing emotional and sexual problems.
9.25 Thames news headlines.
9.30 Schools: a trip to the Museum of Childhood in Derbyshire **9.42** Hazel Townson's story, *A Wakeful Night* **9.54** Living with an eight-year-old sufferer from spina bifida **10.11** *The Golden Antelope*, an Indian folk-tale **10.28** Sikhs living in Britain **10.45** Electron microscopy **11.03** An animated Chinese fable **11.20** Science: how switches are used to pass messages **11.40** Historical fieldwork in Everton, Liverpool.
12.00 Creepy Crawlies. (r) **12.10** Puddle Lane. (r) **12.30** The Sullivans.
1.00 News at One with Leonard Parkin **1.20** Thames News **1.30** Falcon Crest. Drama serial starring Jane Wyman **2.25** Home Cookery Club. Chicken Kebebs. (r)
2.30 Something to Treasure. The first of a new series of the antiques show presented by Su Evans and Geoffrey Bond. The guest is Beryl Reid **3.00** Take the High Road **3.25** Thames news headlines **3.30** Sons and Daughters.
4.00 Orm and Cheep. Puppet series **4.10** Dennis. Cartoon series about a young man who seems to attract trouble. **4.20** Inspector Gadget. **4.45** The Blunders, narrated by Frankie Howerd.
4.50 Adventure of a Lifetime. Matthew Kelly and his band of young explorers go on a Tsavo safari. (Oracle) **5.15** Diff'rent Strokes. American comedy series.
5.45 News with Alastair Stewart **6.00** Thames news.
6.25 Help! How members of a community can act together to improve a local disused building.
6.35 Crossroads.
7.00 Emmerdale Farm. Is Phil Pearce lying about his inability to pay the mortgage?
7.30 Carry on Laughing. A compilation of clips from the successful series of Carry On film comedies. (r)
8.00 This Week introduced by Jonathan Dimbleby.
8.30 Fresh Fields. Hester decides to go on a strict starvation diet - but William is not so enthusiastic. (r) (Oracle)
9.00 L.A.Law. Drama serial set in a high-powered Los Angeles law firm. (Oracle)
9.50 A Party Political Broadcast on behalf of the SDP/Liberal Alliance.
10.00 News at Ten with Alastair Burnet and Sandy Gall. Weather followed by Thames news headlines.
10.30 Brief Lives. The first of a new six-part series exploring ways families come to terms with the death of a child or young person. Made by Julian Aston who lost his only son in a fire.
11.00 Alfred Hitchcock Presents: The Canary Sedan. A woman is chased by a beautiful oriental spirit. Starring Kathleen Quinlan.
11.30 Meltdown featuring Hollywood Beyond, and Martin Stephenson and the Daintees.
12.30 World's Beyond. A object found on the beach puts a young woman's life in danger. Ends at **12.55**

Alexei Petrenko as Rasputin, the so-called mad monk, in the Russian film Agonia (on Channel 4, 11.25pm)

CHANNEL 4

2.00 Their Lordships' House. A repeat of last night's programme of highlights of the day's proceedings in the House of Lords.
2.15 Channel 4 Racing from Newmarket. Brough Scott introduces coverage of the Pretty Polly Stakes (2.30); the McCarthy Information Handicap (3.00); the General Accident 1000 Guineas Stakes (3.40); and the Champagne Henriot Souverain Maiden Stakes (4.15)
4.30 Countdown. Yesterday's winner of the words and numbers game is challenged by Alan Nash from Evesham. Richard Whiteley is the questionmaster, assisted by Nigel Rees with the dictionary.
5.00 Film: Midnight* (1939) starring Claudette Colbert, Don Ameche, and John Barrymore. Comedy about an American dancer who arrives sou-less in Paris and is hired by an aristocrat to try and disentangle his wife from the unwanted attentions of a gigolo. Directed by Mitchell Leisen.
6.45 Movie Museum: Dizzy Heights and Daring Hearts* A Mack Sennett comedy, made in 1916, starring Chester Conklin and a number of early aeroplanes.
7.00 Channel 4 News with Peter Sissons and Nicholas Owen.
7.50 Comment followed by Weather.
8.00 Treasure Hunt. Jenny and Tim Wood from Weare, Somerset, send the breathless and enthusiastic Anneka Rice whirling and scrambling over the Kent countryside in search of hidden treasure. Back in the studio, the urbane Kenneth Kendall has advice for the contestants; and Wincey Willis helps them keep track of the time. (Oracle)
9.00 Film on Four: A Zed and Two Noughts (1985) starring Brian and Eric Deacon as Oswald and Oliver Deuce, two brothers, zoologists employed by a municipal zoo, whose lives are radically altered by the death of their wives in an accident involving an escaped swan. Directed by Peter Greenaway.
11.10 Their Lordships' House. Mark Webster introduces highlights of the day's proceedings in the House of Lords.
11.25 Film: Agonia (1975) starring Alexei Petrenko. This first in a news series of controversial Russian films is set in the two years before the Russian Revolution and concerns the influence that Rasputin had over the Tsarina Alexandra. Directed by Elem Klimov. In Russian with English subtitles. Ends at **2.00**

VARIATIONS

BBC1 WALES: 5.35pm-6.00 Wales Today 6.35-7.00 Gardening Together 11.15-11.40 Time and Place 12.10am-12.15 News and weather. SCOTLAND: 10.50am-11.00 Dotaman 6.35-7.00 Reporting Scotland 9.00-9.10 A Party Political Broadcast (SDP/Liberal Alliance in Scotland) 11.15-11.35 Off the Course 11.35-12.05am Late Night in Concert (Suzanne Vega). NORTHERN IRELAND 5.35pm-5.40 Today's Sport 5.40-6.00 Inside Ulster 6.35-7.00 The Flintstones 8.30-9.00 Tory Island 12.10am-12.15 News and weather. ENGLAND: 6.35pm-7.00 Regional news magazines

BBC2 WALES: 11.00am-11.18 Gweld a Siarad SCOTLAND: 10.40pm-10.50 Party Political Broadcast (SDP/Liberal Alliance in Scotland)

ANGLIA As London except: 9.25am Anglia News and Weather 1.20pm Anglia News and Weather 5.15-5.45 Connections 6.00-6.35 About Anglia 7.00 Anything Goes 7.30-8.00 The Last Resort 11.00 Bowls. CIS Insurance International Two Wood Mixed Pairs 12.30am A Matter of Life or Death, close.

BORDER As London except: 1.20pm Border News 1.30-2.30 Scarecrow and Mrs King 3.00 Country Ways 3.25 News headlines 3.30-4.00 Young Doctors 5.15-5.45 Whose Baby? 6.00-6.35 Lookaround Thursday 7.30-8.00 Sweethearts 11.00 Meltdown 12.00 Wanted Dead or Alive 12.25am Weather, close

CENTRAL As London except: 5.15am Jobfinder '87 12.30pm-1.00 Contact 1.20pm Central News 1.30-2.30 Randall & Hopkirk (Deceased) 5.15-5.45 Please Sir! 6.00-6.35 Central News 7.30-8.00 Sweethearts 10.35-11.05 Central Lobby 11.35 The Sweeney 12.35am UFO 1.35 Dateline Thursday 2.40 Central News, closedown followed by Central Jobfinder '87.

CHANNEL As London except: 9.25am-9.30 For Openers 12.30pm-1.00 Ask No Questions 1.20 Channel News and weather 1.30 Country Practice 2.00-2.30 The Sullivans 3.30-4.00 Country GP 5.12 Puffin's Pla(i)ce 5.15-5.45 Connections 6.00-6.35 Channel Report followed by Video Club 10.30 Art Beat 11.00 Brief Lives 11.30 Lifestyles of the Rich and Famous 11.50 The Untouchables 12.40am Weather, close.

GRAMPIAN As London except: 9.25am-9.30 First Thing 1.20pm North News 1.30-2.30 Randall and Hopkirk (Deceased) 5.15-5.45 Connections 6.00-6.35 North Tonight 7.00 The Cosby Show 7.30-8.00 Sweethearts 11.00 Party With the Ravers 11.30 Crann Tara 12.00 Kit Curran 12.30 News, weather, close.

GRANADA As London except: 9.25am-9.30 Granada Reports 1.20pm Granada Reports 1.30 Country Practice 2.25-2.30 Granada Reports 3.25 Granada Reports 3.30-4.00 Young Doctors 5.15-5.45 Whose Baby? 6.00 Granada Reports 6.25-6.30 This Is Your Right 7.30-8.00 Nearest and Dearest 11.00 TJ Hooker 11.55 The Making of the Fourth Protocol 12.25am Close

HTV WEST As London except: 9.25am-9.30 HTV News 1.20pm HTV News 1.30-2.25 Country Practice 5.15-5.45 Whose Baby? 6.00-6.35 HTV News 7.30-8.00 Sweethearts 10.30 The West This Week 11.10 HTV Weekend Outlook 11.15 Brief Lives 11.45 Hammer House of Horror 12.40am Weather, close.

HTV WALES As HTV West except: 11.03am-11.18 It's In Wales 6.00pm-6.35 Wales at Six 10.30-11.05 Wales This Week 11.05 Brief Lives 11.35 Hammer House of Horror 12.35am Weather, close.

TSW As London except: 9.25am-9.30 TSW News and weather 1.20pm TSW News and weather 1.30-2.30 Randall & Hopkirk (Deceased) 5.12 Gus Honeybun's Magic Birthdays 5.15-5.45 Blockbusters 6.00 Today South West 6.30 Action South West 6.35 That's My Dog 7.05-8.00 Highway to Heaven 10.37 Brief Lives 11.05 Sweeney 12.05am Freiburg Jazz Festival 12.35 Postscript 12.40 Weather, close.

TVS As London except: 9.25-9.30am TVS Outlook 12.30pm-1.00 Ask No Questions 1.20 TVS News 1.30 Country Practice 2.00 The Sullivans 2.25-2.30 Action! 3.25-4.00 TVS News followed by Country GP 5.12-5.45 TVS News followed by Connections 6.00-6.35 Coast to Coast 10.30 Art Beat 11.00 Brief Lives 11.30 Lifestyles of the Rich and Famous 11.50 The Untouchables 12.40am Company, close.

TYNE TEES As London except: 9.25am-9.30 Regional News 1.20pm Regional News 1.25 Lookaround 1.30-2.30 Randall & Hopkirk (Deceased) 5.15-5.45 Whose Baby? 6.00-6.35 Northern Life 7.30-8.00 Sweethearts 10.32 The Works 11.00 Brief Lives 11.30 Mary 12.00 Who Jesus Is 12.10am Close.

ULSTER As London except: 9.25am-9.30 The Day Ahead 1.20pm Lunchtime 1.30-2.30 Randall & Hopkirk (Deceased) 3.30 Bygones 3.58-4.00 Ulster News 5.15-5.45 Whose Baby? 6.00 Good Evening Ulster 6.25-6.35 Police Six 7.30-8.00 Sweethearts 10.30 Counterpoint 11.00 Brief Lives 11.30 That's Hollywood 12.00 Alfred Hitchcock Presents 12.25am News.

YORKSHIRE As London except: 9.25am-9.30 Calendar News 12.30pm-1.00 Calendar Lunchtime Live 1.20 Calendar News 1.30-2.30 Randall & Hopkirk (Deceased) 5.15-5.45 Whose Baby? 6.00-6.35 Calendar 7.30-8.00 The Bounder 11.00 Mickey Spillane's Mike Hammer 12.00 Film: Rosemary's Baby 2.30am Jobfinder.

S4C Starts: 11.10am Schools 11.45 Interval 11.55 Film: State Fair 2.00 Countdown 2.30 Racing from Newmarket 4.30 Ffalabalam 4.45 Athro Amser 4.55 Hafoc 5.30 Making the Most Of 6.00 Brookside 6.30 4 What It's Worth 7.00 Newyddion Saith 7.30 Pobol Penfro 8.00 Cefn Gwlad 8.30 Dinas, news headlines 9.05 Rhagor O Wynt 9.35 Snwcer 10.15 Hill Street Blues 11.10 The Media Show 12.10am Their Lordships' House 12.25 Film: Agonia 3.00 Close.

Radio 1

MF (medium wave). Stereo on VHF (see below).
News on the half-hour from **6.30** until **8.30**, then **10.00** and **12** midnight
5.30am Adrian John **7.00** Simon Mayo **9.30** Simon Bates **12.30** Newsbeat (Rod McKenzie) **12.45** Gary Davies **3.00** Steve Wright **5.30** Newsbeat (Rod McKenzie) **5.45** Bruno Brookes **7.30** Janice Long **9.00** My Top Ten (Michael McDonald) **10.00-12.00** Andy Kershaw.

Radio 2

MF (medium wave). Stereo on VHF (see Radio 1).
News on the hour. Sports round-up at **8.50am**. Cricket Scoreboard: **7.30pm**.
4.00am Bill Rennells **5.30** Ray Moore **7.30** Derek Jameson **9.30** Michael Aspel **11.00** Jimmy Young **1.05** David Jacobs **2.05** Gloria Hunniford **3.30** Party Political Broadcast (SDP/Liberal Alliance) **3.35** Adrian Love incl, **3.40** Racing from Newmarket (General Accident 1,000 Guineas Stakes) **5.05** John Dunn **7.00** County Club **9.00** Hit It Boys! (American country music roots) **10.00** The News Huddlines **10.30** Star Sound Cinema **11.00** Round Midnight **1.00am** Nightride **3.00-4.00** A Little Night Music.

WORLD SERVICE

6.00 Newsdesk **6.30** Time For Verse **6.40** Farming World (run on) **7.00** News **7.09** Twenty-Four Hours **7.30** Soundtracking **7.45** Network UK **8.00** News **8.09** Reflections **8.15** International Soccer **8.30** Two Cheers for april **9.00** News **9.09** Review of the British Press **9.15** World Today **9.30** Financial News followed by: Look Ahead **9.45** Pleasures of Seeking **10.00** News **10.01** News **10.01** Mirrored in Music (until 10.30) **11.00** News **11.09** News About Britain **11.15** New Ideas **11.25** A Letter from England **11.30** Assignment **12.00** Radio Newsreel **12.15** Multitrack 2 — Top Twenty **12.45** Sports Roundup **1.00** News **1.09** Twenty-Four Hours **1.30** Network UK **1.45** Cantabile **2.00** Outlook **3.00** Radio Newsreel **3.15** The Pleasure's Yours **4.00** News **4.09** Commentary (until 4.15) **7.00** Outlook **7.39** Stock Market Report **7.45** Here's Humph! **8.00** News **8.09** Twenty-Four Hours **8.30** Business Matters **9.00** News **9.01** Book Choice **9.06** In the Meantime **9.15** A Jolly Good Show **10.00** News **10.09** World Today **10.25** A Letter From England **10.30** Financial News **10.40** Reflections **10.45** Sports Roundup **11.00** News **11.09** Commentary **11.15** Merchant Navy Programme **11.30** Time For Verse **11.40** Farming World **12.00** News **12.09** News About Britain **12.15** Radio Newsreel **12.30** Music Now **1.00** News **1.01** Outlook **1.30** Cantabile **1.45** Book Choice **1.50** In The Meantime **2.00** News **2.09** Review of British Press **2.15** Training for Tomorrow **2.30** Great Ballets **3.00** News **3.09** News About Britain **3.15** The World Today (until 3.30) **4.45** Reflections **4.50** Financial News **5.00** News **5.09** Twenty-Four Hours (until 5.30).
All times in GMT

Radio 3

6.35 Open University. Legitimacy and the modern state. Until **6.55**
6.55 Weather. **7.00** News
7.05 Morning Concert: Chausson (Viviane, Op 5: Basle SO under Jordan), Jolivet (Serenade: Bergen String Quartet), Fauré (Masques et bergamasques suite: Academy of St Martin-in-Fields, and the song cycle L'horizon chimerique: Thomas Allen, baritone). **8.00** News
8.05 Concert (contd): Berlioz (Le corsaire overture: LSO under Davis), Debussy (Estampes: Weissenberg, piano), Ibert (Concertino da camera for alto sax and 11 instruments: Eugene Roussea and Kuentz CO), Ravel (Sheherazade: Harper, soprano, and BBC SO under Boulez). **9.00** World Service News
9.10 This Week's Composer: Spohr. Sechs deutsche Lieder Op 103 (Julia Varady, soprano, with Hartmut Holl, piano), Quatuor brillant in E, Op 43 (Gabrieli Quartet)
10.00 From the New World: Samuel Barber's Symphony No 1 (Eastman-Rochester Orchestra under Hanson), Rachmaninov (Symphonic dances for orchestra, Op 45: Amsterdam Concertgebouw under Ashkenazy)
10.55 Viola and piano: Emanuel Vardi and Kathron Sturrock. Vardi transcription of Bach's Chaconne , BWV 1004; Brahms's Sonata in E flat major, Op 120 No 2; and arrangements of works by Frescobaldi, Chopin and Kreutzer
11.45 Six Continents: foreign radio broadcasts, monitored by the BBC
12.05 BBc Scottish SO (under Christopher Seaman). Stravinsky (Danses concertantes), Haydn (Symphony No 104). **1.00** News
1.05 Piano recital: Kun Woo Paik plays Mozart's Fantasia in C minor, K 396; Schoenberg's Suite Op 25; and Schubert's Sonata in A, D 664
2.00 Zelenka and Tartini: Zelenka (Capriccio No 5: Camerata Bern), Tartini (Violin Concerto in D minor: Piero Toso and I Solisti Veneti)
2.40 Mary King and Andrew Ball: mezzo and piano recital. Works by Berio (Quattro canzoni popolari), Dutilleux (Quatre melodies, 1943), and Granados (including El majo timido; La maja dolorosa; O muerte cruel)
3.15 Sigiswald Kuijken directing Orchestra of the Age of Enlightenment. Rameau (Dardanus suite, edited by Kuijken), Gossec (Symphony in E flat Op 12 No 5), Telemann (Overture in D, 1765), Haydn (Symphony No 83). **5.00** World Service News
5.10 Mainly for Pleasure: recorded music, presented by Michael Berkeley
6.25 Bandstand: Grimethorpe Colliery Band (under David James) play Malcolm Arnold's Fantasy and George Lloyd's Diversions on a bass theme. **6.55** News
7.00 Barnes's People III: Renee Asherson, Wendy Hiller and Ann Todd in Peter Barnes's play Sisters (r)
7.30 BBC Welsh SO, under James Loughran. With Mayumi Fujikawa (violin). From Cardiff. Part one. Berlioz's Roman Carnival overture, and Mendelssohn's Violin Concerto in E minor
8.10 Schlesinger's Cycles: an examination by Hugh Brogan of Arthur M Schlesinger's The Cycles of American History
8.30 Cardiff concert: partt two. Walton's Syphony No 1
9.25 The Dark Lady of DNA: Professor Lewis Wolpert's inquiry into the discovery of the double helix. The contributors include Francis Crick, Maurice Wilkins and Raymond Gosling (r)
10.15 Music in our Time: electro-acoustic works introduced by Denis Smalley. They include Ian Dearden's Kinesis, and Denis Smalley's Tides; Pools and currents; Sea flight
11.05 First Night: a review by Philip Brady of Vaclac Havel's Temptation at The Other Place in Stratford-upon-Avon
11.15 Fragrances: Kathleen Livingstone (soprano), Neil Mackie (tenor) and John Blakely (piano) in a sequence of Lieder by Schubert, Brahms and Mahler. The works include Melancholy, D 722; To be sung on the water, D 774; The rose ribbon, D 280; and the duet Light and love
11.57 News **12.00** Closedown.

Radio 4

LF (long wave). (s) Stereo on VHF
5.55 Shipping **6.00** News **6.10** Farming **6.25** Prayer
6.30 Today, incl **6.30, 7.30, 8.30** News **6.45** Business News **6.55, 7.55** Weather; Travel **7.00, 8.00** News **7.25, 8.25** Sport **7.45** Thought for the Day **8.35** Yesterday in Parliament **8.57** Weather; Travel
9.00 News
9.05 Solomon Grundy. Life from cradle to grave in the milltowns of northeast Lancashire. Phil Smith presents the second of six programmes (r)
9.30 The Radio Programme. Laurie Taylor's guide to good listening. The guest listener this week is Ludovic Kennedy.
10.00 News; Medicine Now. Geoff Watts on the health of medical care
10.30 Morning Story. George by Angela McHugh. Read by Brigid Erin Bates
10.45 An Act of Worship (s)
11.00 News; Travel; Actuality. VSO: Fears, Fantasies and Expectations. First of two programmes about Voluntary Service Overseas (r)
11.48 Obsessions. Majorie Lofthouse talks to Chris Stacey who watches 14 hours of soap opera every week
12.00 News; You and Yours. Consumer magazine
12.27 Frank Muir Goes Into...Loss. With Alfred Marks **12.55** Weather
1.00 The World At One. News
1.35 A Party Political Broadcast (Liberal/SDP Alliance)
1.40 The Archers **1.55** Shipping
2.00 Woman's Hour . Includes a feature on the art of dubbing dialogue in movies. The reporter is Jenny Gilbert. Also episode eight of In the Springtime of the Year
3.00 News; The Afternoon Play. A Child's Eyes by Bill Kirton. With Katherine Parr as the woman who builds a protective cocoon around herself. Will she reveal her secrets when she befriends a local schoolgirl ? With Jenny Funnell and Susie Brann (s)
4.00 News
4.05 Bookshelf. With Susan Hill. With the writer Jan Morris on board the Queen Mary in June 1945 as the liner approaches New York City.
4.35 Kaleidoscope. A second chance to hear last night's edition of the arts magazine which included comment on Martin Amis's book Einstein's Monsters, and the Scottish Opera production of Madam Butterfly. Also the film Hour of the Star (r)
5.00 PM. News magazine
5.50 Shipping forecast. **5.55** Weather
6.00 News. Financial report
6.30 Brain of Britain 1987 (new series). First Round: London. With Robert Robinson in the chair. The contestants: Wendy Soper, Barry Ramsay, Sarah Newman and Robin Gordon-Walker (s)(r)
7.00 News
7.05 The Archers
7.20 Any Answers? John Timpson with listeners' responses to last week's Any Questions?
7.40 Pillars of Society. The power and influence of Britain's leading institutions (2) The Bank. An investigation by Peter Riddell
8.25 In the Psychiatrist's Chair. Controversial headmaster Ray Honeyford talks to Dr Anthony Clare (r)
9.00 Does He Take Sugar? For disabled listeners
9.30 Barry Fantoni's Chinese Horoscopes (r)(s)
9.45 Kaleidoscope. Includes comment on the Merchant of Venice at Stratford, the film Farewell and the record Theresa Stratas sings Weill.
10.15 A Book at Bedtime. Docherty by William McIlvanney. Read by David Hayman (4) **10.29** Weather
10.30 The World Tonight
11.15 The Financial World Tonight
11.30 Today in Parliament
12.00 News; Weather **12.33** Shipping

VHF (available in England and S Wales only) as above except: **5.55-6.00am** Weather; Travel **9.05-10.45** For Schools: **9.05** Preview **9.08** Together **9.30** Secondary English **9.55** First Steps in Drama (s) **10.15** Something to Think About **10.25** Country Dancing Stage 2 **11.00-12.00** For Schools: **11.00** Noticeboard **11.05** In The News **11.30** Wavelength **1.55-3.00pm** For Schools: **1.55** Listening Corner (s) **2.05** The Song Tree (s) **2.20** Living Language **2.40** Make Up Your Mind (s) **5.50-5.55** PM (continued) **11.30** Open University. **11.30** The Manpower Services Commission **12.30-1.10am** Schools Night time Broadcasting

FREQUENCIES: Radio 1: 1053kHz/285m;1089kHz/275m; **Radio 2:** 693kHz/433m; 909kHz/330m; **Radio 3:** 1215kHz/247m:VHF-90-92.5; **Radio 4:** 200kHz/1500m: VHF-92-95; **LBC:** 1152kHz/261m: VHF 97.3; **Capital:** 1548kHz/194m: VHF95.8; BBC **Radio London:** 1458kHz/206m: VHF 94.9; **World Service:** MF 648kHz/463m.

NEW INTEREST RATES

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Gross Interest p.a.	Midland Savings Accounts	Net Interest p.a.	Gross Equivalent to a Basic Rate Taxpayer p.a.
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9.30	Premier Savings Account £5000+	7.00	9.59
7.97	Monthly Income Account	6.00	8.22
	Saver Plus		
5.98	£100+	4.50	6.16
6.98	£500+	5.25	7.19
7.64	£1000+	5.75	7.88
6.98	Griffin Savers	5.25	7.19
	With effect from 28th May 1987		
4.65	Save and Borrow	3.50	4.79

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THE TIMES First published 1785

England fail to conquer tiredness and injuries

From Stuart Jones
Football Correspondent
Izmir, Turkey

Turkey	0
England	0

England's inspiration was blown away in a violent and bitterly cold wind inside the Attaturk stadium yesterday. *Although they protected* their unbeaten record in group four of the European championship and have yet to concede a goal, a draw must be regarded as a disappointment in spite of the awkward conditions and the unhealthy state of the side. However, the England manager, Bobby Robson, claimed it was a point won rather than lost.

Memories of the 8-0 humiliation of Turkey in Istanbul three years ago and the 5-0 thrashing at Wembley during the World Cup qualifying stages, were utterly irrelevant. Turkey, feeble and heartless then, were a substantially changed and improved unit. Having seen their recent victory over an admittedly weakened East Germany, Robson was aware of their apparent strength.

But he could do nothing to protect England's apparent weakness. The loss of Shilton, Butcher and Beardsley had effectively removed the spine of his formation. He was given no choice but to select a lineup that included a new goalkeeper, a new central defensive partnership and a new forward pairing.

England's successful run recently was, therefore, also largely meaningless. It was unreasonable to expect that Mabbutt, in an unfamiliar position for his country, and the inexperienced Adams, would form an instant understanding or, particularly, that Lineker and Allen, comparative strangers to each other up front, could link effectively from the start.

Half of the side were carrying the additional burden of bumps, bruises and strains collected during the domestic programme as well as the inevitable *fatigue.* As a consequence, England were neither strong nor fresh nor settled. It was to show throughout the grey and numbing afternoon.

The first half especially was as colourless as the heavy sky above. A total, before the interval, of one direct shot and one corner — both credited to England — should serve as an adequate illustration of the undistinguished nature of a tie *that was staged in a huge* stadium which seemed to be almost empty.

England at least opened with a touch of promise. A long cross driven by Hoddle was designed deliberately to land on the right foot of Lineker whose volley, aimed inside the near post, was accurate enough, but lacked genuine power. It was to be almost an hour before they were to trouble Fatih again.

Allen and Lineker, too similar in style to leave room for each other, gained only intermittent support and service from a midfield that looked comparatively weary and unimaginative. The only other opportunity created during a busy but untidy first half was volleyed by Allen into the front row of the unexpectedly deserted terraces.

Without ever finding the *incisive assurance that* has surrounded his season at Tottenham Hotspur, Allen appeared to be lost. But he was provided with an opening a quarter of an hour into the second half. He cushioned Waddle's cross on his chest and prodded the ball home, only to discover that he had been adjudged offside.

The Turks, who had never scored against England, had earlier threatened on three occasions, *albeit* from long distance. Savas twice ignored the assistance offered by his colleagues to drive at Woods. Erdal, after exchanging neatly with Iskender, also cut through on the right to disturb the otherwise peaceful appearance of Shilton's deputy.

Hateley and Barnes were brought on for Allen and Hodge to add height and urgency to England's challenge and their introduction almost provided a belated breakthrough. One of Hoddle's rare probing passes delightfully released Hateley, whose low cross from the left was angled towards the far post. But Lineker's attempt to turn it in was in vain.

TURKEY: Fatih; Ismail, Semih, Ali Coban, Erhan, Riza, Ugur, Erdal, Hasan, Savas, Iskender (sub: Iyas).
ENGLAND: C Woods (Rangers); V Anderson (Arsenal), K Sansom (Arsenal), G Hoddle (Tottenham Hotspur), A Adams (Arsenal), G Mabbutt (Tottenham Hotspur), B Robson (Manchester United), S Hodge (Tottenham Hotspur) (sub: J Barnes, Watford), C Allen (Tottenham Hotspur) (sub: M Hateley, AC Milan), G Lineker (Barcelona), C Waddle (Tottenham Hotspur).
Referee: A Butenko (USSR).

Pints for points

Kent are to be sponsored by the local brewers, Fremlins, for a pint of bitter per point scored in the county championship this season. Making the announcement yesterday, the brewery presented Chris Cowdrey, the Kent captain, with a sponsorship cheque for £20,000.

Cyclist injured

Simon Cope, the British cyclist, was under observation in hospital in Rennes, France, yesterday after being injured when he collided with a car during the first stage of the Ruban Granitier Breton amateur race.

Coles' incentive

Neil Coles, attempting a hat-trick of Trusthouse Forte PGA Seniors golf titles, will earn an extra £1,000 if he wins again at Coventry this year. Prize money for the event, from June 18-21, has been increased from £25,000 to £30,000, with the winner taking £5,000.

Robson finds good points

Bobby Robson, England's manager, later emphasized the hard physical nature of the match (Stuart Jones writes). "This was a hard-earned point. You should go in the dressing room and ask either Bryan Robson, who was magnificent in terms of overall effort, or Mabbutt how they feel about it. It was a hard game.

"Lineker was a marked man, literally and physically. We had to scratch and scramble. We had to play quite well and be very competitive. Lineker and Allen have not had much time to work together and people expect them to go like clockwork.

"They had a hard day and were subjected to some tight marking. The ball was not coming through to them. Allen came off because we needed to try another throw of the dice. If he seemed upset it was because he thought that he had been denied a perfectly good goal, which was typical of his opportunism.

"The Turks are a much improved side in terms of organization and the players themselves. Let us give them some credit."

Clive Allen claimed that his goal which was ruled out was "perfectly good". "But I knew that it would be ruled out because I could see the linesman standing with his flag up. When I came off I told the boss that it was a goal. There weren't too many chances out there but I hope that I will be given another opportunity."

Allen unsuited to role with Lineker

David Miller

Izmir

Such are the differences between club and national football that Clive Allen, who has scored 47 goals for Tottenham Hotspur this season, had to be taken off before the finish of his first international match. His replacement of the injured Peter Beardsley simply had not worked.

Allen would have my vote as the domestic Footballer of the Year, *a fraction ahead of* Rush, but it was all too predictable that he would never find a relationship with Lineker. Tottenham's 4-5-1 formation makes Allen the absolute soloist. Yesterday against a vigorous Turkish team which defended more intelligently than when England had a runaway win on their previous visit to Istanbul — but now often tackled illegally — Allen and Lineker were regularly making the same run for the same ball.

The balance was marginally improved when Hateley replaced Allen. Ten minutes from the end he created from the left the clear-cut opening across the face of the goalmouth from which Lineker should have settled the match. Possibly because of the pounding he had taken from the opposition, especially in the first half, Lineker missed the ball, the chance and England's second point.

This was the most unconvincing England performance we have seen since the opening matches of the World Cup last year. The disturbing truth is that, though they can be if nothing else thankful to have come away with one point against moderate opponents whom they should have beaten comfortably, England's midfield never functioned fluently.

This was emphasized by the removal of a second of Tottenham's five players, Hodge, who was replaced by Barnes. Although the inclusion of Hodge was one of the changes which belatedly produced balance midway through the World Cup, he has as yet not developed as an international player: and it has to be said he looks at present *unlikely to do so. He is* somewhat short of technique.

With Waddle erratic on the right flank, Hoddle was a degree unnerved by the physical attention of the Turks and Robson looking and playing at times like a tired veteran, England were without authority against opponents they knew how to beat but could not find the touch to do so.

The one outstanding improvement to the team came from Mabbutt's addition among the back four. Here was an England team with a player of more ability in the centre of defence than we have seen since the days of Todd and McFarland. He brought mobility and vision, and occasionally made the overlap into attack which is the essence of the Continental sweeper, such as Augenthaler, of Bayern.

The modern concentration of players in midfield means that central defenders are often the freest men on the pitch. In English football we have been among the slowest to adjust to this development.

It was regretful that the Soviet referee, Butenko, whilst penalizing almost every tackle by England in the first half hour, turned a benevolent eye on so many of the challenges by the Turks. With legitimate protection, Lineker might well have scored in the first half hour. However, Hodge was lucky not to be added to the two players who were booked.

Grice-Whittaker sets sights high

By Mitchell Platts, Golf Correspondent

Penny Grice-Whittaker clawed her way into a share of the lead with a five-under-par first round of 70 in the Ford Women's Classic at Woburn Golf and Country Club yesterday. It was an impressive start to the former Curtis Cup golfer's third season as a professional as she gathered four birdies and one eagle to move alongside the Australian, Corinne Dibnah.

Diana Heinicke, of the United States, took 71, while Jo Rumsey, Beverly Huke, Pia Nilsson, of Sweden, and Cathrine Schroder, of Norway, all scored 72. Lillian Behan and Trish Johnson, both members of the successful Curtis Cup team of last year, launched their Women's PGA careers with excellent rounds of 73, while another newcomer, Marie-Laure Taya, of France, had a level-par 75.

Card of course

Hole	Yds	Par	Hole	Yds	Par
1	450	5	10	354	4
2	341	4	11	456	5
3	121	3	12	155	3
4	351	4	13	392	5
5	432	5	14	474	5
6	127	3	15	401	5
7	431	5	16	383	4
8	378	4	17	369	4
9	146	3	18	299	4
Out	2,777	36	In	3,283	39

Total yardage: 6,060 Par: 75

What drives on Mrs Grice-Whittaker is the belief that, at the age of 22, she now has the experience to challenge for the No. 1 berth in the WPGA money-list. She certainly emphasized her potential by winning the Belgian Open last season.

"My target is to be No. 1," she said. "I believe it to be a realistic objective. You have to think that way if nothing else."

Mrs Grice-Whittaker left the clubs alone for three months in the winter, but has practised with greater enthusiasm since receiving sponsorship, worth around £15,000 over the next year, from a firm of chartered accountants.

The feature of her round yesterday was the precision of her driving.

Miss Dibnah finished third *in the order of merit in 1986* and many observers believe she is capable of improving on that this summer. Her two birdies and one eagle — which came at the 15th with a three-iron approach shot to within 15 feet — that she gathered in the last five holes provided ample support for that belief.

She has taken two inches off the length of her putter in order to make herself stand higher and closer to the ball so that she can look directly over it.

Both Miss Behan and Miss Johnson should be encouraged by their opening rounds on the WPGA tour. Miss Behan showed little sign of apprehension as she collected three birdies in her first seven holes alongside Laura Davies, who finished with a 79. Miss Johnson finished her round in style with a nine-iron shot to within 18 inches at the last to claim her fourth birdie of the day.

LEADING FIRST ROUND SCORES (GB unless stated): 70: P Grice-Whittaker, C Dibnah (Aus). 71: D Heinicke (US). 72: P Nilsson (Swe), J Rumsey, B Huke, C Schroder (Nor). 73: P Johnson, Maxine Burton, L Behan, D Reid, F Dassu (It), L Wilson (Aus). 74: G Stewart, V Marvin, B Helbig (WG), B Strudwick. 75: R Comstock (US), K Douglas, M Garner, M Thomson, M-L Taya (Fr), L Neumann (Swe), B New, D Dowling, C Panton, M Wennersten (Swe). 76: L Percival, L Mullard, J Sevil (Aus), B Salmon (US), A Nicholas, B Boozer (US), J Brown.

Notice to investors.

The rate of interest on investment shares and deposits will be reduced by 1.00% p.a., except as set out below.

The rate of interest on Cardcash accounts with a balance of £2,000 and over and on Premium Xtra accounts will be reduced by 0.97% p.a.

The rate of interest on investments of individuals who are not ordinarily resident in the United Kingdom and in respect of whom the Society has received an appropriate declaration will be reduced as follows:

Instant Xtra (balances of £10,000 and over) and 90 Day Xtra by 1.41% p.a.

Instant Xtra (balances of £500 and over but less than £10,000), 28 Day Xtra and Special Investment Account (first issue) by 1.40% p.a.

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Premium Xtra and Deposit Cheque by 1.37% p.a.

Cardcash (balances of £2,000 and over) by 1.36% p.a.

Other accounts (including Cardcash accounts with a balance of less than £2,000) by 1.39% p.a.

The rate of interest on Deposit Cheque accounts subject to the basic rate of tax, will remain unchanged.

Some classes of investor will receive separate notices which will then replace this notice.

The new rates will apply on and after 1st May 1987.

HALIFAX
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A FRIEND FOR LIFE

In the balance: Hodge (left) tries to dodge a challenge from Iskender and still remain upright

Students' change of captain

By Andrew Longmore

John Stephenson, the opening batsman from Durham University, will have the historic task of captaining the first Combined British Universities side in the Benson and Hedges Cup. He replaces David Price, the Cambridge captain, who voluntarily declined the captaincy because of poor form.

Besides Stephenson, who has played 15 games for Essex, four other members of the squad have first-class county experience: batsman Paul Bail (Somerset), wicketkeeper Martin Speight (Sussex), Alan Fordham (Northamptonshsire) and Michael Cann (Glamorgan).

The batting looks strong enough, with the highly-rated Atherton and Hussain — both of whom toured Sri Lanka with Young England, alongside Speight and Crawley — in the side. But the side lack top-class bowlers in a group which includes Hampshire, Middlesex, Essex and Somerset.

SQUAD: J Stephenson, A Fordham, N Hussain, M Speight (all Durham), P Bail, M Atherton, D Price, J Davidson, A Scott (all Cambridge), C Tooley, M Crawley (Oxford), T Barry (Loughborough), C Perera (Exeter), M Cann (Swansea).

Boycott action men resign from county

Reg Kirk, a former chairman of Yorkshire County Cricket club, has resigned as a member. He confirmed yesterday that he had left the club, as has Peter Briggs, who was a founder-member of the Reform Group set up in *1977* to fight on behalf of Geoffrey Boycott.

Both men were close allies of Boycott and were successful in leading the campaign to oppose the decision to sack him in 1983. When the county committee were overthrown in January, 1984, Kirk became chairman and held that office for two years.

Briggs said: "I have been a member for 28 years but cannot support the present regime, which is worse than the one we helped get rid of."

- Sussex signed Peter Heseltine, an off spinner, from Yorkshire yesterday. The 22-year-old had played in the county's second XI for the past two seasons and also appeared for Barnsley in the Yorkshire League.

A pleasing reward from a day's toil

By Marcus Williams

CHELMSFORD (Essex won toss): Warwickshire, with all first-innings wickets in hand, are 302 runs behind Essex.

A large fun fair is encamped in a field beside the County Ground at Chelmsford and though batting was never much fun yesterday in favourable bowling conditions, Essex will have been more than pleased with a total of 308. For this they were indebted to Paul Prichard (61), the ever-dependable Keith Fletcher, whose 86 runs were spread over more than four hours, and a late flourish from their new all-rounder, Hugh Page.

The day was hot and humid and the pitch offered generous assistance to the seam bowlers with movement and bounce, but Warwickshire failed to capitalize on a good start. Gooch, having fended the first ball of the match from Small off his glove into the vacant gully area, turned the next to short leg and, in the sixth over, Hardie edged a catch to third slip.

More cricket, page 46

However, too much of the subsequent bowling was off line and half a dozen catches were put down, the main beneficiaries being Essex's top scorers, Prichard and Fletcher. Nor was Warwickshire's cause helped by a spate of wides and no-balls by their young fast bowling recruit from Orange Free State, Donald. These did nothing for an already laggard over-rate.

Gladwin, who has made an encouraging start to this season after a disastrous time in 1986, and Prichard added 68 for the third wicket before Gladwin heaved Moles to deepish mid-off. Moles made his mark as an opening batsman in the latter part of last season and now did a useful job as fourth seamer in a 15-over spell costing only 17 runs. He also dismissed Prichard, who, having been dropped close to the wicket when 38, 48 and 51, eventually lobbed a catch to cover point from a ball just short of drivable length. He had batted for nearly two hours and a half.

Prichard's departure was the start of a mid-innings collapse, in which four wickets fell for 32 in 17 overs, as Parsons produced a hostile burst from the River Can end and Small nipped in to remove East. Small, who was playing for the first time since injuring his side during England's visit to Sharjah, left the field soon afterwards with a stiff back and returned only briefly after tea.

Fletcher, meanwhile, escaping at 28 and 38, drew on his 25 years of experience to pass 50, in 193 minutes, with only three fours.

ESSEX: First Innings	
*G A Gooch c Asif Din b Small	0
C Gladwin c Lloyd b Moles	33
B R Hardie c Thorne b Donald	4
P J Prichard c Asif Din b Moles	61
K W R Fletcher b Moles	86
D R Pringle C Thorn b Parsons	7
G Miller c Humpage b Parsons	1
†D E East c Humpage b Small	12
N A Foster c Humpage b Parsons	20
H A Page not out	35
J H Childs c LLoyd b Donald	11
Extras (b 9, lb 11, w 7, nb 11)	38
Total	308

Score at 100 overs: 304-9.
FALL OF WICKETS: 1-0, 2-15, 3-83, 4-141, 5-150, 6-154, 7-173, 8-218, 9-277.
BOWLING: Small 15-6-35-2; Moles 27-9-50-3; Donald 19.3-1-84-2; Parsons 38-5-114-3; Gifford 1-0-5-0.

WARWICKSHIRE First Innings	
T A Lloyd not out	2
A J Moles not out	3
Extras (w 1)	1
Total (0 wkts)	6

P A Smith, D L Amiss, †G W Humpage, Asif Din, D A Thorne, G J Parsons, G C Small, A A Donald and *N Gifford to bat
Bonus points: Essex 4, Warwick 4.
Umpires: D O Oslear and H D Bird

Broad given early look

Chris Broad, the batting triumph of England's victorious winter, has an early chance to stamp his authority on Pakistan at Arundel today. Broad, whose efforts in Australia earned him the International Cricketer of the Year award, lines up for the Duchess of Norfolk's XI in the traditonal one-day tour opening fixture.

James Whitaker, a Test candidate, and Graeme Hick, the dashing Zimbabwean opening batsman, both can give Pakistan's bowlers a torrid start, while Peter Willey, the captain, has Leicestershire colleagues Jon Agnew and Paddy Clift in his attack.

The tourists, who worked out at Lord's yesterday, will choose from their squad of 16 and expect to include Wasim Akram, the left-arm paceman whom Imran Khan, the captain, believes should be a major force this summer.

DUCHESS OF NORFOLK'S XI: C Broad (Notts), J Hardy (Somerset), G Hick (Worcs), J Whitaker (Leics), D Randall (Notts), P Willey (Leics, capt.), B French (Notts), P Clift (Leics), R Illingworth, P Newport (both Worcs), J Agnew (Leics).

SPORT IN BRIEF

Bates falls to Tyson

Jeremy Bates, the British No. 2 and second seed, made a surprise second-round exit from the Hi-Tec LTA Spring Satellite tennis tournament at Sutton yesterday when he was beaten 6-4, 7-6, by Des Tyson, of Australia.

Bates: surprise exit

Waugh's role

The Australian all-rounder, Steve Waugh, who signed for Somerset in March because Martin Crowe was called into New Zealand's cricket tour of Sri Lanka, will play for the county against Pakistan on May 14 and continue to be a standby for Crowe.

Bristol post

Bristol rugby union club's president for their centenary season will be Tom Mahoney, who has completed 52 years with the club as a player and official.

Castle's move

Andrew Castle, of Britain, defeated Glenn Michibata, of Canada, 7-6, 6-4 yesterday to reach the second round of the Dunlop Masters tennis championships in Toyota, Japan.

Kelly leads

Jesus Ibanez, of Spain, came home alone to win the sixth stage of the Tour of Spain cycle race in Andorra yesterday but Sean Kelly, of Ireland, regained the overall lead.

- Chris Collins, chairman of Aintree Racecourse Board, has said that, following the death of Dark Ivy "the question of Becher's Brook is still under discussion."

Plan to arouse sporting interest

By Andrew Longmore

The Sports Council aims to encourage five million more people to take up sport in the next decade through a "What's your Sport" national information campaign launched yesterday.

The key to the scheme's success is a £1½ million television campaign advertising the "What's your Sport" information line through which the council hopes to reach sections of the community, such as housewives, school leavers and OAPs, who want to take up sport but who have been unsure where to go for information.

A series of three different *advertisements* will feature a central telephone number, open 24 hours a day at the cost of a local call. The caller will receive an information pack followed by more specific information on sports and clubs in the caller's area. The service will be provided by 400 local information centres set up by the Sports Council throughout the United Kingdom in conjunction with local authorities.

Sebastian Coe, vice-chairman of the council, launching the £3 million scheme at Lord's yesterday, said: "The great majority of people are not information seekers. This scheme aims to provide reliable and, above all, local information on how to go about starting a new sport."

Coe said he was particularly concerned about the worrying number of young people who give up sport after leaving *school — 40 per cent of* men and 60 per cent of women — and the recent reports of low level of exercise taken by the young. He hoped this campaign would encourage them to become involved in sport.

John Wheatley, the Sports Council's director general, hoped that the system would be inundated with calls. "The most worrying thing would be not to get enough of a response. I hope we get so many calls that our facilities can't cope — then at least we know where we are."

The first advertisement in the initial month-long campaign will be shown on *News at Ten* tomorrow evening.

Drugs test policy on agenda

By Sydney Friskin

The Sports Council and the World Professional Billiards and Snooker Association (WPBSA) are to meet shortly in order to clear the air over the procedures at present used for drug testing.

An official statement from the Sports Council yesterday read: "The Sports Council applauds the WPBSA on carrying out a very extensive programme of drugs testing. Indeed, in 1986, the association carried out significantly more tests than any other governing body, amateur or professional. However, the recent debate has highlighted a number of possible procedural inadequacies. The Sports Council and the WPBSA have agreed to meet in the near future to resolve these anomalies."

The WPBSA, in their turn, reiterated their own policy concerning medications with a statement, beyond which Paul *Hatherell,* speaking on their behalf, offered no further comment. "The WPBSA follow the guidelines of the IOC (International Olympic Committee) and randomly monitor the use of any listed substances. If such a listed substance is detected the reasons for the doctor's prescription is scrutinized by the WPBSA medical advisors. The WPBSA feel that at present it would be wrong to inhibit a player from taking medication, soundly indicated, and would not ban him from continued participation in snooker tournaments."

The most obvious anomaly, however, is the case in which the WPBSA, while claiming to follow the guidelines of the IOC, do not recognize that beta-blockers are banned by the IOC because they regard them as an aid to performance.

On the move

Rodney Martin, the brilliant young Australian player who took the world No. 1, Jahangir Khan, to five games in the semi-finals of the British Open squash championships earlier this month, has climbed 14 places in the world grand prix rankings. Martin moves up to fourth, behind Jahangir, the Surrey-based world champion, Ross Norman and his New Zealand compatriot, Stuart Davenport.